

351 Wagoner Drive, Suite 200  
 Fayetteville, NC 28303  
 P 910-867-9700 / F 910-867-7772  
 ccpfc.org

**Executive Committee (Acting as Board)**  
**Quorum = 5 (50%) (Total Committee Members = 10)**  
 Thursday, January 29, 2026  
 9:00 am – 11:00 am  
**HYBRID** (Multi-Purpose Conference Room and Zoom)

**Be the Driving Force** to meet our roles and responsibilities as a non-profit Board by:

- *Providing Oversight*   ➤ *Ensuring Adequate Resources*   ➤ *Establishing a Strategic Direction*

	<b>Topic</b>	<b>Presenter</b>
<b>I.</b>	<b>Determination of Quorum &amp; Call to Order</b>	Van Gunter
<b>II.</b>	<b>Responsibilities</b>	
	A. Fundraising and Friend Raising 1. Board Donations – 15 out of 21 ( <a href="http://www.ccpfc.org/donate">www.ccpfc.org/donate</a> ) <b>THANK YOU FOR YOUR DONATION</b> Christiana, Joe, Haja, Van, Dr. Fecher, Dr. Gronski, Betty, Katie, Amanda, May, Elizabeth, Linda, Felicia, Lisa, Brenda and Designees: Maria and Shona 2. Volunteer Forms ( <a href="https://ccpfc.tfaforms.net/5170631">https://ccpfc.tfaforms.net/5170631</a> ) B. PFC Little Land, March 14, 2026 – Smart Start Community Engagement Activity – Program Income for Cash and In-Kind Purposes	Van Gunter  Van Gunter Daniele Malvesti Petti
<b>III.</b>	<b>Consideration of Consent Agenda – Action*</b>	Van Gunter
	A. Executive Minutes November 20, 2025 B. Facility & Tenant Committee 1. Lease Renewal – Reality Is In The Mind – Suite 323 – Exp 3/31/2026 – YES C. Finance Committee 1. Bi-Annual Investment Review ( <i>See Section IV.A.</i> ) 2. Updated FY 25-26 Partnership Umbrella Budget (PUB)	
<b>IV.</b>	<b>Action*</b>	
	A. Bi-Annual Investment Review B. County Grant for Family Connects and Workforce Development C. Camber Foundation Grant D. City of Fayetteville Choice Neighborhoods Leverage Letter	Charles Morris Mary Sonnenberg Mary Sonnenberg Mary Sonnenberg
<b>V.</b>	<b>Discussion <sup>Δ</sup></b>	
	A. Region 5, Healthy Social Behaviors (HSB) and Birth to Three Quality Initiative (B3QI) Grants Update B. CORE RFA – to be released by DCDEE February 15. NCPC has made the decision to submit an application for the CORE RFA once it's released.	Mary Sonnenberg  Mary Sonnenberg

*PFC is a 501(c)(3) non-profit organization supported by public and private funds through Smart Start, NC Pre-K, tax-deductible donations, and grants.*



	<p>C. Financial Summary: December 2025  D. December 2025 Cash and In-Kind Report  E. NC Pre-K Update  F. Building Construction  1. Phase III – Update  2. Building Sustainability Workgroup  G. Strategic Planning Session Update and Next Steps</p>	<p>Marie Lilly  Michelle Downey  Maria Ford / Ar-Nita Davis / Carole Mangum  Mary Sonnenberg    Dr. Patricia Fecher / Mary Sonnenberg</p>																																	
<b>VI.</b>	<b>Information<sup>A</sup></b>																																		
	<p>A. President’s Goals for FY 25-26 (Q2 report)  B. President’s Report</p>																																		
<b>VII.</b>	<b>Consent Agenda – Information Only<sup>A</sup></b>																																		
	<p>A. Community Engagement &amp; Development Committee (<i>Cancelled</i>)  B. Facility and Tenant  1. Rent Rate Review  2. Space Availability Report  C. Board Development Committee  1. FY 26-27 Board Officers (<i>If approved by Board: Chair – Dr. Patricia Fecher, Vice Chair – Darlisha Warren, Treasurer – Betty Smith, Secretary – Katie Lada and Past Board Chair – Van Gunter</i>)  2. 1<sup>st</sup> Term Ending June 30, 2026 (<i>Term Listing Sheet Attached</i>)  3. New Committee Members (<i>Several Applications Received via Indeed</i>)  4. 2<sup>nd</sup> Term Ending June 30, 2026  a. Ebone Williams – Child Care Resource &amp; Referral or Another Child-Serving Agency Rep (<b>NC Pre-K</b>)  D. Finance Committee  1. Financial Updates  a. Smart Start  b. NC Pre-Kindergarten  c. South West Child Development Commission (SWCDC) – Region 5  d. All Funding Sources  e. Unrestricted State Revenues  2. December 2025 Morgan Stanley Statement (<i>See Section IV.A.</i>)  3. June 30, 2025 Form 990 Status (<i>Information sent to CPA</i>)</p>																																		
<b>VIII.</b>	<b>Upcoming Meetings / Events / Holidays</b>																																		
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<b>EVENTS</b>	<b>DATE</b>	<b>LOCATION</b>
PFC Little Land	Saturday, March 14, 2026	Crown Expo Center
Grilled Cheese Festival	Saturday, November 7, 2026	Dirtbag Ales
<b>HOLIDAY/CLOSURES</b>		<b>DATE CLOSED</b>
Martin Luther King Jr. Day		Monday, January 19, 2026
Good Friday		Friday, April 3, 2026
Optional Mental Health Day		Monday, April 6, 2026
Memorial Day		Monday, May 25, 2026
Juneteenth		Friday, June 19, 2026
<b>IX.</b>	<b>Adjourn</b>	
* Needs Action <sup>Δ</sup> Information Only <sup>!</sup> Possible Conflict of Interest (Recusals) <sup>ε</sup> Electronic Copy (Hard copies are available Upon request) <sup>Ⓓ</sup> Document Included in Packet		



**Partnership for Children of Cumberland County, Inc. (PFC)  
Hybrid Executive Committee (Acting as Board) Meeting  
November 20, 2025 (9:04 am – 10:34 am)  
Be the Driving Force**



MEMBERS PRESENT: Dr. Patricia Fecher (arrived @ 9:11am), Maria Ford (D)\* (arrived @ 9:14am; left @ 9:30am), Van Gunter, Haja Jallow-Konrat\*, May Rodriguez Laureano\* and Betty Smith  
 MEMBERS ABSENT: Lonnie Ballard, Joe Deaton and Darlisha Warren  
 NON-VOTING MEMBERS PRESENT: None  
 NON-VOTING MEMBERS ABSENT: Dr. Eric Bracy  
 NON-VOTING ATTENDEES: Ar-Nita Davis, Michelle Downey, Pamela Federline\*, Belinda Gainey, Julanda Jett, Marie Lilly, Carole Mangum\*, Daniele Malvesti Petti, Mary Sonnenberg, Karen Staab and Kesia Wilson

*\*Attended virtually*

	DISCUSSION & RECOMMENDATION	ACTION	FOLLOW-UP
I. Determination of Quorum & Call to Order – Van Gunter, Board Chair	<p>The scheduled hybrid meeting of the Executive Committee was held on Thursday, November 20, 2025, and beginning at 9:04 am pursuant to prior written notice to each committee member. Van Gunter, Board Chair, determined that a quorum was not present and called the meeting to order to discuss items for information. Belinda Gainey, Executive Specialist, was the Secretary for the meeting and recorded the minutes.</p> <p>The meeting began with Section II. Responsibilities. Quorum was established at 9:11am. After completing Section II. the committee moved to Section III. Consideration of Consent Agenda.</p>	Called to Order	None
II. Responsibilities A. Fundraising and Friend Raising 1. Board Donations – <u>13</u> out of <u>22</u> ( <a href="http://www.ccpfc.org/donate">www.ccpfc.org/donate</a> ) <b>THANK YOU FOR YOUR DONATION</b> Christiana, Joe, Haja, Van, Dr. Fecher, Dr. Gronski, Betty, Katie, Amanda, May, Elizabeth, Linda, Felicia and Designees: Maria and Shona 2. Cumberland Community Foundation (CCF) 6 <sup>th</sup> Annual Giving Tuesday Campaign, December 2, 2025 – <b>Donations accepted November 24 (9am) – December 2, 2025 (11:59pm) PFC's unique URL:</b> <a href="https://cumberlandcf.fcsuite.com/erp/donate/create/grant?grant_id=66858">https://cumberlandcf.fcsuite.com/erp/donate/create/grant?grant_id=66858</a> 3. Volunteer Forms	<p>A.1. Van Gunter stated that 13 out of 22 donations have been received.</p> <p>A.2. Daniele Malvesti Petti reported on the Cumberland Community Foundation’s Giving Tuesday Campaign. The campaign dates are November 24 (9am) thru December 2, 2025 (11:59pm). All gifts donated during Giving Tuesday will be amplified.</p> <p>Mary Sonnenberg provided an update on the Grilled Cheese Festival. There were two food trucks and a few vendors who had agreed to participate but didn’t. Dirtbag Ales did donate their space to PFC, so that was considered as In-Kind which equated to \$5,000. The event generated \$6,796 in In-Kind and \$5,882 cash. The committee agreed to host the event on November 7, 2026 at Dirtbag Ales; Daniele reached out to Dirtbag and they placed the event on their calendar. Van suggested that if the food trucks that did not show up this year, if they would like to participate in 2026, they should have to pay a deposit. Due to these trucks not attending, it put a stressor on the trucks that were there. These trucks ran out of food before the event ended.</p> <p>May Laureano asked what feedback was received from the food trucks that were in attendance. Daniele stated that one food truck owner said they would like to be a part of the event in 2026 if there is another one, one said they met their goal they had set. All said they had a good day. May - was there any response from the vendors? Daniele stated</p>	None None	None None





**Partnership for Children of Cumberland County, Inc. (PFC)**  
**Hybrid Executive Committee (Acting as Board) Meeting**  
**November 20, 2025 (9:04 am – 10:34 am)**  
***Be the Driving Force***



	<p>voluntarily reduce their allocation before January 1, 2026. The long-term substitute lead teacher extension request from DCDEE update is that approval was requested for 18 teachers, 10 were approved, 5 are pending approval and 3 were denied because additional information was requested. NC Pre-K contracting agencies must conduct site visits before January 15, 2026. PFC is still recruiting for NC Pre-K; all are needed to help. Some of the strengths of the program are Community collaboration and resources and Progress toward awareness: universal Pre-K application and consistent program quality across sites. Some of the barriers to service delivery are site reimbursement rate, shortage of eligible teachers, teacher pay, transportation challenges, increasing challenging behaviors and lack of experienced teachers for exceptional children. Mary stated that PFC will be monitored by DCDEE for NC Pre-K; dates have not been received.</p> <p>G.1. Mary stated that Phase 3 of the building construction has began. Mike Yeager is monitoring the construction to make sure everything is going well. Electrical work has been completed.</p> <p>G.2. A meeting has not been scheduled for the Building Sustainability Workgroup. They are waiting for building construction to move further along and more information is needed from the CPA.</p> <p>H. A Strategic Planning Session will be held at Methodist University on December 11, 2025 from 12:00-5:00pm. The meeting will take place in the Matthews Ministry Center. The name on the room is Executive Board Room on the first hallway. Van and Mary are working on what will be provided for lunch. Attendees will be asked to bring desserts. The goal is for everyone to attend in person. PFC Senior Leadership Team will be in attendance. The committee discussed several questions that were asked during the meeting. They also reviewed the Preliminary SWOT received from NCPC.</p>	None	None
<p>V. Information</p> <ul style="list-style-type: none"> <li>A. Update on FY 24-25 Audit – Clean audits, still waiting for final copies</li> <li>B. NCPC Monitoring – Ongoing</li> <li>C. Financial Updates             <ul style="list-style-type: none"> <li>1. Smart Start</li> <li>2. NC Pre-Kindergarten</li> <li>3. South West Child Development Commission (SWCDC) – Region 5</li> <li>4. All Funding Sources</li> <li>5. Unrestricted State Revenues</li> </ul> </li> <li>D. October 2025 Morgan Stanley Statement</li> <li>E. President’s Goals for FY 25-26 (Q1 report)</li> <li>F. President’s Report</li> </ul>	This information was included in the committee packet.	None	None



**Partnership for Children of Cumberland County, Inc. (PFC)**  
**Hybrid Executive Committee (Acting as Board) Meeting**  
**November 20, 2025 (9:04 am – 10:34 am)**  
*Be the Driving Force*



VI. Consent Agenda – Information Only <sup>Δ</sup> A. Child Care Resource & Referral 1. Information Sheet Attached B. Board Development Committee – Discussions. Contacts being made, further action at next meeting. 1. 1st Term Ending June 30, 2026 2. New Committee Members (Indeed) 3. 2nd Term Ending June 30, 2026 a. Ebone Williams – Child Care Resource & Referral or Another Child-Serving Agency Representative ( <b>NC Pre-K</b> ) C. Family Connects Community Advisory Committee (Meeting not held) D. Facility and Tenant (Cancelled due to a lack of Action)		None	None
VII. Upcoming Meetings / Events / Holidays	This information was listed on the agenda.	None	None
VIII. Adjournment – Van Gunter, Board Chair	Van stated that there was no further business so the meeting was adjourned at 10:34 am.	Adjourned	None

**Submittal:** The minutes of the above stated meeting are submitted for approval.

\_\_\_\_\_

Secretary of Meeting

Date

**Approval:** Based on Committee consensus, the minutes of the above stated meeting are hereby approved as presented and/or corrected.

\_\_\_\_\_

Committee Chair

Date

## FACILITY AND TENANT COMMITTEE RECOMMENDATIONS

MEETING January 12, 2026

### RECOMMENDATIONS:

#### 1. Lease Approvals and Renewals:

A. **Applicants:** None

B. **Renewals:** Reality Is In The Mind- Suite 323- Exp 03/31/2026- YES

### INFORMATION:

#### 1. Rent Rate Review:

- Mrs. Marie Lilly reviewed financial information previously distributed in December, summarizing facility rental income and operating expenses for the first quarter of the fiscal year. The report reflects that while the facility began the year with a deficit, revenues are currently exceeding expenses, indicating gradual improvement toward financial stability if trends continue.
- Mr. Mike Yeager discussed ongoing and potential facility expenses, including HVAC replacements and long-term capital needs such as roof repairs and elevator modernization, noting that these costs are significant and unpredictable.
- After discussion, staff recommended no change to rental rates at this time, citing the importance of maintaining occupancy, monitoring financial progress through the remainder of the fiscal year, and gathering additional market data. The committee agreed that this item is for information only, with further review to occur at a later date

#### 2. Phase III Window Project- Update:

- Approximately 95% of work has been completed on two curtain wall sections, with work currently underway on the front section. Brackets have been installed, and glass installation is expected to begin shortly. While some exterior activity may slow temporarily, the contractor will focus on interior coordination to support upcoming finishing work (sheetrock, painting, carpet).
- The projected completion remains near the end of January, with minimal anticipated delay
- Mrs. Sonnenberg provided funding status, that includes a construction loan, a \$250,000 CDBG grant, and a recently awarded \$100,000 Cannon Foundation grant. These funding sources have helped reduce the overall debt burden for the project. Current financial planning indicates the project remains on track to meet funding deadlines and completion expectations.

#### 3. Space Availability Report:

- Overall space availability remains unchanged from October through January. Soundproofing work has been completed in affected Suite. Installation of baseboards was delayed due to the original material being discontinued; a comparable replacement has been ordered and is scheduled for installation, after which the space will become available for occupancy.
- Suite 130 remains temporarily unavailable pending completion of construction, which is expected to conclude by the end of the week or early next week. Once construction is complete, contractors will proceed with painting and carpet installation as access allows.
- Currently, the only available spaces are Suite 411 and a large office space measuring approximately 374 square feet. It was noted that most prospective tenants typically seek smaller office spaces (approximately 120–140 square feet), which may impact leasing of the larger unit.

#### 4. Information: Next scheduled meeting on Monday, February 16, 2025 from 11:30 a.m. - 12:30 p.m.

# Finance Committee Recommendations

## Virtual Meeting – January 15, 2026

### RECOMMENDATIONS

- A. Bi-Annual Investment Review: Charles Morris provided an overview of PFC’s investments. The E-Trade account consists of a Money Market, donated stock, ETFs and Mutual Funds. One of the long term bond investments is paying money into the Money Market account; this money is accumulating monthly. Charles reviewed each investment and provided a breakdown of how each is progressing. The portfolio as a whole is up about 36% since inception. PFC has Money Market accounts with PNC and First Bank. Charles stated that from a cash flow standard, yield standard and a return standard, PFC is doing fine. No changes recommended. Last Spring, the committee and Board provided approval for PFC to sell the CDs and potentially place the money in E-Trade or a Money Market. Since the organizations class flow has become tighter, PFC has kept the CD in the operating account. The Finance Committee moved to accept the recommendation that PFC maintains the investments as they are, as well as the cash liquidity.
- B. Updated FY 25-26 Partnership Umbrella Budget (PUB): The Finance Committee recommends accepting the updated FY 25-25 PUB as presented.

### INFORMATION

- C. The Region 5 Healthy Social Behavior (HSB) and Birth to Three Quality Initiatives (B3QI) grants have been closed out. Staff for these projects have either left the organization or have been transitioned out. Early Years was awarded the B3QI project, CCRI was awarded HSB. The CORE project goes through the end of June 2026. PFC will continue to provide some of the same services under the Smart Start umbrella.
- D. PFC FY 24/25 audit has been completed. PFC has received a clean audit.
- E. Information has been given to the CPA to process the Form 990.
- F. NCPC Monitoring was November 12-13, 2025. Items are still being reviewed and should be completed soon.
- G.1. Building Construction: Ongoing. The contractor is about a week behind schedule; everything should be completed in February. The contractor has been paid his first draw down. The city will be invoiced for some of this first draw from the CDBG grant. The Cannon Foundation grant will be used for the remainder of the project. Less money has been used from the bank loan. The front entrance to the building has been closed; entrance for visitors is through the side door.
- G.2. Building Sustainability Work Group: Will reconvene on February 10, 2026. Discussions regarding the sale of part of the building will be taking place. Elevators in the building will need to be replaced and work needs to be made on the roof. Those discussions will take place as well.
- H. Cumberland Financial Reports for December 2025 were distributed as an FYI:
  - 1. Smart Start
  - 2. NC Pre-Kindergarten
  - 3. South West Child Development Commission (SWCDC) – Region 5
  - 4. All Funding Sources
  - 5. Unrestricted State Revenues (USR)
  - 6. Cash and In-Kind Report
- I. The December 2025 Morgan Stanley Statement was reviewed during the investment review.
- J. The Monitoring Status timelines for Fiscal, Programmatic, SWCDC and NC Pre-K were provided during the meeting.

Partnership for Children of Cumberland County, Inc.  
Partnership Umbrella Budget [PUB] for Major Funding Sources  
FY 25/26 Projection - UPDATED  
FY2526 - 01.29.2026

Updated on 01-08-2026 [to agree to the Smart Start APPROVED CBS with an effective date of 12-31-2025 and to other applicable grants] Reimbursable grants are reflected as total revenue, total expenditures and \$0 cash.

added the \$214,209 FY24-25 reverted funds to CCR&R and to DPIL

Budgets for Select Funding Sources and Programs/Activities (Does not include: prior-year non-reimbursable grant reversions, Sales Tax Reimbursement or Expense and Forfeited Flexible Spending Accounts.)	Smart Start (Allocation is 100%) Budgets Effective 07/01/2025 includes RECURRING SS funds of \$259,431	Smart Start Additional Amounts FROM REVERTED FUNDS [max amount of \$214,209] Effective 12/31/2025	Multi-Accounting & Contracting [MAC]	Unrestricted State Revenues (Reserve Accts)	NC Pre-K Direct Payments to Providers STATE FUNDS [need to determine who these funds belong to]	NC Pre-K Direct Payments to Providers STATE FUNDS	DECREASE OF \$222,620 NC Pre-K Lottery Funds Direct Payments to Providers STATE FUNDS
Fund Code	159 & 160	160	201	208	206	206	210
Contract Period	07/25-06/26	07/25-06/26	07/25-06/26	N/A	07/22-06/23	07/25-06/26	07/25-06/26
<b>EXPENDITURES</b>							
(1) SS - State Level Contracts [DSS] Subsidy TANF	2,531,000						
(2) SS - State Level Contracts [DSS] Subsidy Support	176,000						
(3) SS - State Level Contracts [WAGE\$]	565,000						
(4) SS - Direct Service Provider - FTCC Scholarships [TANF]	318,000						
(5) SS - Direct Service Provider - FTCC Scholarships Support	58,885						
(6) SS - Direct Service Provider - CC Health Department	199,340						
(7) SS - Direct Service Provider - United Way of Cumberland County	10,000	20,000					
(8) CCR&R-Core Services	805,785	194,209		50,000			
(9) CCR&R - Lending Library	76,600						
(10) CCR&R - Kaleidoscope	42,000						
(11) CCR&R-NC Pre-K Grant Payments to Providers					56,437	1,166,121	4,357,427
(12) CCR&R-NC Pre-K Qual. Maint./Support & Coordination							
(13) CCR&R-NC Pre K Direct Administrative Support							
(14) Program Monitoring & Evaluation	387,800						
(15) Community Engagement & Resource Development [includes Family Resource Center]	589,100						
(16) SS Family Connects	647,357						
(17) Family Connects Grants [Various grants]							
(18) Information Technology							
<b>Subtotal for Services</b>	<b>6,406,867</b>	<b>214,209</b>	<b>-</b>	<b>50,000</b>	<b>56,437</b>	<b>1,166,121</b>	<b>4,357,427</b>
(19) Administrative Operations	425,611		106,957	12,000			
(20) PFC Staff Events, Training and write-offs [from Funds 501, 515, 518, 820 etc.]							
<b>Subtotal for Administration</b>	<b>425,611</b>	<b>-</b>	<b>106,957</b>	<b>12,000</b>	<b>-</b>	<b>-</b>	<b>-</b>
(21) First Bank Loan Payment Principal and Interest [\$7,954 X 12 months] \$47,724 from PNC MM Funds and \$55,678 from Lumbee CD #6				95,449			
(22) Construction Costs [Fleming \$14,999 balance]							
(23) Construction Costs [Tropic Breeze \$387,500 total contract; Stogner Architecture for payroll certifications \$15,000 total contract] plus other cont							
(24) First Bank draw downs for construction pay aps - Tropic Breeze [\$184,492]							
<b>Subtotal for Construction, Loan Payments, etc.</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>95,449</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total Projected Expenditures</b>	<b>6,832,478</b>	<b>214,209</b>	<b>106,957</b>	<b>157,449</b>	<b>56,437</b>	<b>1,166,121</b>	<b>4,357,427</b>

Notes: (1)

<b>REVENUES AND CASH</b>							
<b>PROJECTED FY 25/26 - Revenues/Receipts</b>	6,832,478	214,209	106,957	-	-	1,166,121	4,357,427
<b>ACTUAL Carryover from FY 24/25 - Cash Balance</b>	-	-	-	491,129	56,437	-	-
<b>Subtotal</b>	<b>6,832,478</b>	<b>214,209</b>	<b>106,957</b>	<b>491,129</b>	<b>56,437</b>	<b>1,166,121</b>	<b>4,357,427</b>
<b>PROJECTED FY25/26 Expenditures</b>	<b>6,832,478</b>	<b>214,209</b>	<b>106,957</b>	<b>157,449</b>	<b>56,437</b>	<b>1,166,121</b>	<b>4,357,427</b>
<b>Projected Cash Balance at Yearend</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>333,680</b>	<b>-</b>	<b>-</b>	<b>-</b>

Partnership for Children of Cumberland County, Inc.  
Partnership Umbrella Budget [PUB] for Major Funding Sources  
FY 25/26 Projection - UPDATED  
FY2526 - 01.29.2026

Updated on 01-08-2026 [to agree to the Smart Start APPROVED CBS with an effective date of 12-31-2025 and to other applicable grants] Reimbursable grants are reflected as total revenue, total expenditures and \$0 cash.					added the \$166,134 NCPK increase to program and admin support	did not add any of the NCPK increase to this federal allocation	trued up this budget due to no staff as of 12-31-2025
Budgets for Select Funding Sources and Programs/Activities (Does not include: prior-year non-reimbursable grant reversions, Sales Tax Reimbursement or Expense and Forfeited Flexible Spending Accounts.)		DECREASE OF \$17,113 at 07-01-2025 NC Pre-K Administrative Funds (Regular) STATE FUNDS	DECREASE OF \$17,113 at 07-01-2025 and an INCREASE OF \$166,134 on 01-02-2026 NC Pre-K Administrative Funds (Regular) STATE FUNDS	NC Pre-K Direct Payments to Providers FEDERAL FUNDS	DID NOT APPLY ANY DECREASE and DID NOT APPLY ANY INCREASE TO THIS FUND NC Pre-K Administrative Funds (CCDF) FEDERAL FUNDS	INCLUDES 15% Indirect de minimis rate and \$82,319 of prior year unspent funds - SWCDC Region 5 DCDEE Grant Core FEDERAL FUNDS	REDUCED TO 40% FOR 6 MONTHS; INCLUDES 15% Indirect de minimis rate and \$11,600 of prior year unspent funds - SWCDC Region 5 DCDEE Grant Special Projects - Birth to Three FEDERAL FUNDS
Fund Code	211	211	319	328	307	312	
Contract Period	07/25-06/26	07/25-06/26 ??	07/25-06/26	07/25-06/26	07/25-06/26	08/01/25 - 01/31/26	
<b>EXPENDITURES</b>							
(1) SS - State Level Contracts [DSS] Subsidy TANF							
(2) SS - State Level Contracts [DSS] Subsidy Support							
(3) SS - State Level Contracts [WAGE\$]							
(4) SS - Direct Service Provider - FTCC Scholarships [TANF]							
(5) SS - Direct Service Provider - FTCC Scholarships Support							
(6) SS - Direct Service Provider - CC Health Department							
(7) SS - Direct Service Provider - United Way of Cumberland C							
(8) CCR&R-Core Services					415,379	58,633	
(9) CCR&R - Lending Library							
(10) CCR&R - Kaleidoscope							
(11) CCR&R-NC Pre-K Grant Payments to Providers		-	3,408,422				
(12) CCR&R-NC Pre-K Qual. Maint./Support & Coordination	316,493	-		174,963			
(13) CCR&R-NC Pre K Direct Administrative Support	91,067	-					
(14) Program Monitoring & Evaluation							
(15) Community Engagement & Resource Development [includes Family Resource Center]							
(16) SS Family Connects							
(17) Family Connects Grants [Various grants]							
(18) Information Technology							
<b>Subtotal for Services</b>	<b>407,560</b>	<b>-</b>	<b>3,408,422</b>	<b>174,963</b>	<b>415,379</b>	<b>58,633</b>	
(19) Administrative Operations	99,880	166,134			62,307	8,750	
(20) PFC Staff Events, Training and write-offs [from Funds 501, 515, 518, 820 etc.]							
<b>Subtotal for Administration</b>	<b>99,880</b>	<b>166,134</b>	<b>-</b>	<b>-</b>	<b>62,307</b>	<b>8,750</b>	
(21) First Bank Loan Payment Principal and Interest [\$7,954 X 12 months] \$47,724 from PNC MM Funds and \$55,678 from Lumbee CD #6							
(22) Construction Costs [Fleming \$14,999 balance]							
(23) Construction Costs [Tropic Breeze \$387,500 total contract; Stogner Architecture for payroll certifications \$15,000 total contract] plus other cont							
(24) First Bank draw downs for construction pay aps - Tropic Breeze [\$184,492]							
<b>Subtotal for Construction, Loan Payments, etc.</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>Total Projected Expenditures</b>	<b>507,440</b>	<b>166,134</b>	<b>3,408,422</b>	<b>174,963</b>	<b>477,686</b>	<b>67,383</b>	
<b>REVENUES AND CASH</b>							
<b>PROJECTED FY 25/26 - Revenues/Receipts</b>	<b>507,440</b>	<b>166,134</b>	<b>3,408,422</b>	<b>174,963</b>	<b>477,686</b>	<b>67,383</b>	
<b>ACTUAL Carryover from FY 24/25 - Cash Balance</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>Subtotal</b>	<b>507,440</b>	<b>166,134</b>	<b>3,408,422</b>	<b>174,963</b>	<b>477,686</b>	<b>67,383</b>	
<b>PROJECTED FY25/26 Expenditures</b>	<b>507,440</b>	<b>166,134</b>	<b>3,408,422</b>	<b>174,963</b>	<b>477,686</b>	<b>67,383</b>	
<b>Projected Cash Balance at Yearend</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0</b>	<b>-</b>	

Partnership for Children of Cumberland County, Inc.  
Partnership Umbrella Budget [PUB] for Major Funding Sources  
FY 25/26 Projection - UPDATED  
FY2526 - 01.29.2026

Updated on 01-08-2026 [to agree to the Smart Start APPROVED CBS with an effective date of 12-31-2025 and to other applicable grants] Reimbursable grants are reflected as total revenue, total expenditures and \$0 cash.							increased revenues for projected amount		added this new funding from a previous grantor			
Budgets for Select Funding Sources and Programs/Activities (Does not include: prior-year non-reimbursable grant reversions, Sales Tax Reimbursement or Expense and Forfeited Flexible Spending Accounts.)		reduced this budget due to no staff as of 12-31-2025										
		REDUCED TO 32% FOR 6 MONTHS; INCLUDES 15% Indirect de minimis rate and \$9,000 +\$12,852 [don't need \$4,595]of prior year unspent funds - SWCDC Region 5 DCDEE Grant Special Projects - Healthy Social Behaviors FEDERAL FUNDS			City of Fayetteville American Rescue Protection Act (ARPA) - FEDERAL FUNDS - REVENUE REPLACEMENT		City of Fayetteville Community Development Block Grant (CDBG) - for Capital Improvements Phase 3 FEDERAL FUNDS		County of Cumberland Outside Agency Funding - LOCAL GOVERNMENT FUNDS for Family Connects paid to 4Cs; Requested \$300,000 [\$270,000 direct plus \$30,000 Admin]			
Fund Code		313	333	334	402	501	515	547				
Contract Period		07/01/25 - 12/31/25	12/01/24 - 12/31/26	06/15/23 - 06/30/26	07/25-06/26	N/A	N/A	12/09/2025 - until spent				
<b>EXPENDITURES</b>												
(1)	SS - State Level Contracts [DSS] Subsidy TANF											
(2)	SS - State Level Contracts [DSS] Subsidy Support											
(3)	SS - State Level Contracts [WAGE\$]											
(4)	SS - Direct Service Provider - FTCC Scholarships [TANF]											
(5)	SS - Direct Service Provider - FTCC Scholarships Support											
(6)	SS - Direct Service Provider - CC Health Department											
(7)	SS - Direct Service Provider - United Way of Cumberland C											
(8)	CCR&R-Core Services	66,463	78,037			-						
(9)	CCR&R - Lending Library											
(10)	CCR&R - Kaleidoscope											
(11)	CCR&R-NC Pre-K Grant Payments to Providers											
(12)	CCR&R-NC Pre-K Qual. Maint./Support & Coordination					-						
(13)	CCR&R-NC Pre K Direct Administrative Support					-						
(14)	Program Monitoring & Evaluation											
(15)	Community Engagement & Resource Development [includes Family Resource Center]				-	-						
(16)	SS Family Connects											
(17)	Family Connects Grants [Various grants]		235,250		270,000							
(18)	Information Technology					-						
	<b>Subtotal for Services</b>	<b>66,463</b>	<b>313,287</b>	<b>-</b>	<b>270,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
(19)	Administrative Operations	9,969	27,908		30,000							
(20)	PFC Staff Events, Training and write-offs [from Funds 501, 515, 518, 820 etc.]					5,000	500					
	<b>Subtotal for Administration</b>	<b>9,969</b>	<b>27,908</b>	<b>-</b>	<b>30,000</b>	<b>5,000</b>	<b>500</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
(21)	First Bank Loan Payment Principal and Interest [\$7,954 X 12 months] \$47,724 from PNC MM Funds and \$55,678 from Lumbee CD #6											
(22)	Construction Costs [Fleming \$14,999 balance]				14,999							
(23)	Construction Costs [Tropic Breeze \$387,500 total contract; Stogner Architecture for payroll certifications \$15,000 total contract] plus other cont				200,001						100,000	
(24)	First Bank draw downs for construction pay aps - Tropic Breeze [\$184,492]											
	<b>Subtotal for Construction, Loan Payments, etc.</b>	<b>-</b>	<b>-</b>	<b>215,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>100,000</b>	<b>-</b>	
<b>Total Projected Expenditures</b>		<b>76,432</b>	<b>341,195</b>	<b>215,000</b>	<b>300,000</b>	<b>5,000</b>	<b>500</b>	<b>100,000</b>				
<b>REVENUES AND CASH</b>												
<b>PROJECTED FY 25/26 - Revenues/Receipts</b>		76,432	341,195	215,000	300,000	23,000	1,000	100,000				
<b>ACTUAL Carryover from FY 24/25 - Cash Balance</b>		-	-	-	-	155,704	217	-				
<b>Subtotal</b>		76,432	341,195	215,000	300,000	178,704	1,217	100,000				
<b>PROJECTED FY25/26 Expenditures</b>		76,432	341,195	215,000	300,000	5,000	500	100,000				
<b>Projected Cash Balance at Yearend</b>		<b>(0)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>173,704</b>	<b>717</b>	<b>-</b>				

Partnership for Children of Cumberland County, Inc.  
Partnership Umbrella Budget [PUB] for Major Funding Sources  
FY 25/26 Projection - UPDATED  
FY2526 - 01.29.2026

Updated on 01-08-2026 [to agree to the Smart Start APPROVED CBS with an effective date of 12-31-2025 and to other applicable grants] Reimbursable grants are reflected as total revenue, total expenditures and \$0 cash.				removed the \$58,000 projected expenditures due to the increased Admin funds from NCPK to cover these expenditures	increased the expenditures for the projected need through June 30th	decreased the revenue and expenditures due to two of the three grants are only for 6 months each	increased the expenditures due to unknown construction expenses
Budgets for Select Funding Sources and Programs/Activities (Does not include: prior-year non-reimbursable grant reversions, Sales Tax Reimbursement or Expense and Forfeited Flexible Spending Accounts.)	Endowment Fund - Permanently Restricted	Program Income - Smart Start Allowable	PFC RC II Rental Income	PFC RC II Rental Income - Admin Support	Misc. Unrestricted Revenue [Receipts from 2% Cashback - Mastercard]	Region 5 - Project Income	Insurance Proceeds for damage to the FRC building caused by a vehicle [\$95,883] from damaged 2012 Ford Fusion [\$5,881]
Fund Code	599	801	802	812	805	807	808
Contract Period	N/A	N/A	N/A	N/A	N/A	07/25-06/26	N/A
<b>EXPENDITURES</b>							
(1) SS - State Level Contracts [DSS] Subsidy TANF							
(2) SS - State Level Contracts [DSS] Subsidy Support							
(3) SS - State Level Contracts [WAGE\$]							
(4) SS - Direct Service Provider - FTCC Scholarships [TANF]							
(5) SS - Direct Service Provider - FTCC Scholarships Support							
(6) SS - Direct Service Provider - CC Health Department							
(7) SS - Direct Service Provider - United Way of Cumberland C							
(8) CCR&R-Core Services						2,000	
(9) CCR&R - Lending Library							
(10) CCR&R - Kaleidoscope							
(11) CCR&R-NC Pre-K Grant Payments to Providers							
(12) CCR&R-NC Pre-K Qual. Maint./Support & Coordination							
(13) CCR&R-NC Pre K Direct Administrative Support							4,411
(14) Program Monitoring & Evaluation							
(15) Community Engagement & Resource Development [includes Family Resource Center]		68,000	110,000				
(16) SS Family Connects		-					
(17) Family Connects Grants [Various grants]		-					
(18) Information Technology							
<b>Subtotal for Services</b>	-	<b>68,000</b>	<b>110,000</b>	-	-	<b>2,000</b>	<b>4,411</b>
(19) Administrative Operations					-		
(20) PFC Staff Events, Training and write-offs [from Funds 501, 515, 518, 820 etc.]					4,000		
<b>Subtotal for Administration</b>	-	-	-	-	<b>4,000</b>	-	-
(21) First Bank Loan Payment Principal and Interest [\$7,954 X 12 months] \$47,724 from <b>PNC MM Funds</b> and \$55,678 from <b>Lumbee CD #6</b>							
(22) Construction Costs [Fleming \$14,999 balance]							
(23) Construction Costs [Tropic Breeze \$387,500 total contract; Stogner Architecture for payroll certifications \$15,000 total contract] plus other cont							11,266
(24) First Bank draw downs for construction pay aps - Tropic Breeze [\$184,492]							
<b>Subtotal for Construction, Loan Payments, etc.</b>	-	-	-	-	-	-	<b>11,266</b>
<b>Total Projected Expenditures</b>	-	<b>68,000</b>	<b>110,000</b>	-	<b>4,000</b>	<b>2,000</b>	<b>15,677</b>
(6) (6)							
<b>REVENUES AND CASH</b>							
<b>PROJECTED FY 25/26 - Revenues/Receipts</b>	-	68,000	182,700	57,000	7,000	2,000	5,881
<b>ACTUAL Carryover from FY 24/25 - Cash Balance</b>	31,384	69,101	(103,016)	99,583	16,920	-	9,796
<b>Subtotal</b>	31,384	137,101	79,684	156,583	23,920	2,000	15,677
<b>PROJECTED FY25/26 Expenditures</b>	-	68,000	110,000	-	4,000	2,000	15,677
<b>Projected Cash Balance at Yearend</b>	<b>31,384</b>	<b>69,101</b>	<b>(30,316)</b>	<b>156,583</b>	<b>19,920</b>	-	-

Partnership for Children of Cumberland County, Inc.  
Partnership Umbrella Budget [PUB] for Major Funding Sources  
FY 25/26 Projection - UPDATED  
FY2526 - 01.29.2026

Updated on 01-08-2026 [to agree to the Smart Start APPROVED CBS with an effective date of 12-31-2025 and to other applicable grants] Reimbursable grants are reflected as total revenue, total expenditures and \$0 cash.						
		decreased the revenue and expenditures to actual fundraising	increased receipts and expenditures for the \$100,000 check from the construction loan	increased the revenue to the anticipated annual projection	decreased the revenue and the expenditures to the anticipated annual projections	
Budgets for Select Funding Sources and Programs/Activities (Does not include: prior-year non-reimbursable grant reversions, Sales Tax Reimbursement or Expense and Forfeited Flexible Spending Accounts.)	Hoke County PFC Evaluation Services Contract	Annual Fundraiser Fund	PFC FRC - Capital Projects - CONSTRUCTION LOAN TRANSACTIONS	Interest Income - Non SS Related	Information Technology - Outside Orgs.	Total
Fund Code	815	820	825	899	992-996	
Contract Period	N/A	N/A	N/A	NOT IN OPERATING CASH	N/A	
EXPENDITURES						
(1) SS - State Level Contracts [DSS] Subsidy TANF						2,531,000
(2) SS - State Level Contracts [DSS] Subsidy Support						176,000
(3) SS - State Level Contracts [WAGE\$]						565,000
(4) SS - Direct Service Provider - FTCC Scholarships [TANF]						318,000
(5) SS - Direct Service Provider - FTCC Scholarships Support						58,885
(6) SS - Direct Service Provider - CC Health Department						199,340
(7) SS - Direct Service Provider - United Way of Cumberland C						30,000
(8) CCR&R-Core Services						1,670,506
(9) CCR&R - Lending Library						76,600
(10) CCR&R - Kaleidoscope						42,000
(11) CCR&R-NC Pre-K Grant Payments to Providers						8,988,407
(12) CCR&R-NC Pre-K Qual. Maint./Support & Coordination						491,456
(13) CCR&R-NC Pre K Direct Administrative Support						95,478
(14) Program Monitoring & Evaluation	5,000					392,800
(15) Community Engagement & Resource Development [includes Family Resource Center]		12,180	-			779,280
(16) SS Family Connects						647,357
(17) Family Connects Grants [Various grants]						505,250
(18) Information Technology					130,900	130,900
<b>Subtotal for Services</b>	<b>5,000</b>	<b>12,180</b>	<b>-</b>	<b>-</b>	<b>130,900</b>	<b>17,698,259</b>
(19) Administrative Operations						949,516
(20) PFC Staff Events, Training and write-offs [from Funds 501, 515, 518, 820 etc.]						9,500
<b>Subtotal for Administration</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>959,016</b>
(21) First Bank Loan Payment Principal and Interest [\$7,954 X 12 months] \$47,724 from PNC MM Funds and \$55,678 from Lumbee CD #6						95,449
(22) Construction Costs [Fleming \$14,999 balance]						14,999
(23) Construction Costs [Tropic Breeze \$387,500 total contract; Stogner Architecture for payroll certifications \$15,000 total contract] plus other cont			103,007			414,274
(24) First Bank draw downs for construction pay aps - Tropic Breeze [\$184,492]						0
<b>Subtotal for Construction, Loan Payments, etc.</b>	<b>-</b>	<b>-</b>	<b>103,007</b>	<b>-</b>	<b>-</b>	<b>524,722</b>
<b>Total Projected Expenditures</b>	<b>5,000</b>	<b>12,180</b>	<b>103,007</b>	<b>-</b>	<b>130,900</b>	<b>19,181,997</b>
(5)						
REVENUES AND CASH						
<b>PROJECTED FY 25/26 - Revenues/Receipts</b>	24,016	10,304	100,000	9,357	91,000	19,093,105
<b>ACTUAL Carryover from FY 24/25 - Cash Balance</b>	27,192	55,057	3,007	6,073	68,334	986,918
<b>Subtotal</b>	51,208	65,361	103,007	15,430	159,334	20,080,023
<b>PROJECTED FY25/26 Expenditures</b>	5,000	12,180	103,007	-	130,900	19,181,997
<b>Projected Cash Balance at Yearend</b>	<b>46,208</b>	<b>53,181</b>	<b>-</b>	<b>15,430</b>	<b>28,434</b>	<b>898,026</b>

Partnership for Children of Cumberland County, Inc.  
- Partnership Umbrella Budget [PUB] for Major Funding Sources  
FY 25/26 Projection - UPDATED  
Notes Only FY2526 01.29.2026

**PUB EFFECTIVE at 07/01/2025 [Smart Start agrees to the ACTUAL Smart Start CBS effective 12-31-2025] - For Executive approval on 01/29/2026.**

**Notes:**

(1) **Fund 208 - Unrestricted State Revenues** includes \$50,000 contingency allocation in case there is a federal government shutdown. Funds will be used to retain staff paid from federal grants. This allocation has been set aside for a number of years and have not had to be expended. The PNC Money Market Account funds, which are included in Fund 208 are being used for the construction loan payments during FY25-26.

(2) **Fund 333 - The City of Fayetteville's ARPA grant** was terminated effective November 8, 2024 and the \$200,000 advance amount received in September 2022 was returned to the City on November 14, 2024. A new \$400,000 contract with the City was executed in December 2024. These funds are planned to be used to support Family Connects [\$285,600]; an early childhood workforce development program [\$78,037]; and 10% indirect expenses [\$36,363]. **The new contract period is December 1, 2024 through December 31, 2026.** This is a reimbursement-based grant on a monthly basis.

(3) **Fund 334 - The City of Fayetteville's CDBG grant** is in contract with an effective date of June 15, 2023. The CDBG grant is anticipated to assist with supporting the costs of the capital improvements for the PFC building in Phase 3 of the construction project. The grant ended on June 30, 2024, and a second contract amendment extended **the end date to June 30, 2026** and was executed on May 28, 2025. This is a reimbursement-based grant and as the preparation date of this presentation, \$35,000 of the \$49,999 for the architect fees was requested and received from the City. Additional expenditures are being incurred and reimbursed.

(4) **Fund 547 - The Cannon Foundation grant** was entered into on December 9, 2025 and ends whenever the funds are fully spent for Phase 3 of the building construction expenditures. It is payable in one installment of \$100,000, which was received in January 2026. This grant is non-recurring.

(5) **Fund 825 - PFC Capital Improvements fund** is being used for the construction loan transactions. The construction loan is held by First Bank - Fayetteville, NC. As funds were needed, applicable draw-downs were made by First Bank. Contractors and other applicable invoices were submitted to First Bank as the services were performed and approved. The invoices were then paid directly by the bank. Other amounts for interest payments have been made as the date of this presentation and additional amounts projected. Projected drawdowns for FY25-26 are anticipated to be \$184,492 for pay apps from Tropic Breeze Construction.

(6) **Fund 802 - FRC II Rental Income** had a loss of two major tenants during FY21-22 which lead to the lease revenues being less than sufficient to cover the ongoing monthly expenses. This resulted in a shortfall of cash in this funding stream at yearend. However, there are funds available in Fund 812 - FRC II Rental Income - Admin Support that may be used to true up Fund 802 as necessary. As new tenants occupied the FRC II leasable spaces, the shortfall of rental income is currently recovering during FY24-25. Continuous increases in occupancy expenses for FRC II continue to be a challenge to retain a viable cash balance in this funding stream. As of the date of this presentation, the overall FY25-26 income is in excess of the overall FY25-26 expenditures.



**CLIENT STATEMENT** | For the Period December 1-31, 2025

**STATEMENT FOR:**

PARTNERSHIP FOR CHILDREN OF CU  
C/O JAMES GRAFSTROM  
& MARY SONNENBERG

**Beginning Total Value** (as of 12/1/25)

**\$162,636.67**

**Ending Total Value** (as of 12/31/25)

**\$161,372.80**

*Includes Accrued Interest*

**Access Your Account Online At**

[www.etrade.com](http://www.etrade.com) or call 800-387-2331

*Morgan Stanley Smith Barney LLC. Member SIPC.  
E\*TRADE is a business of Morgan Stanley.*

S 086583 MSKDD179 013505

#BWNJGWM  
0086583 02 AB 0.641 02 TR 00473 MSKDD179 000000  
PARTNERSHIP FOR CHILDREN OF CU  
C/O JAMES GRAFSTROM  
& MARY SONNENBERG  
351 WAGONER DRIVE SUITE 200  
FAYETTEVILLE NC 28303



INVESTMENTS AND INSURANCE PRODUCTS: NOT FDIC INSURED • NOT A BANK DEPOSIT •  
NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY • NOT BANK GUARANTEED •  
MAY LOSE VALUE • UNLESS SPECIFICALLY NOTED, ALL VALUES ARE DISPLAYED IN **16**



Self-Directed Brokerage Account

PARTNERSHIP FOR CHILDREN OF CU  
C/O JAMES GRAFSTROM

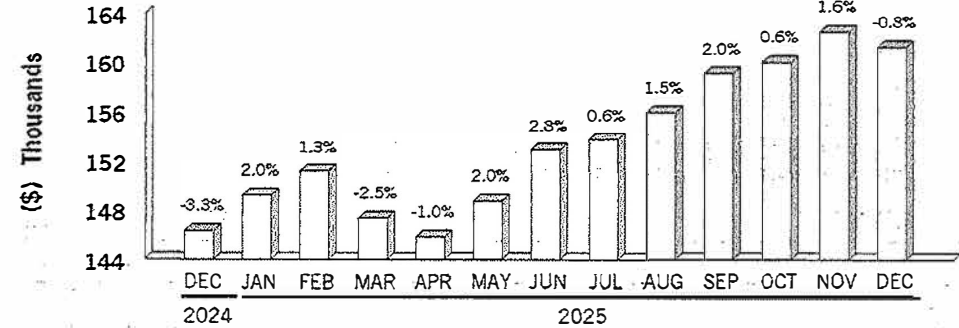
## Account Summary

### CHANGE IN VALUE OF YOUR ACCOUNT (includes accrued interest)

	This Period (12/1/25-12/31/25)	This Year (1/1/25-12/31/25)
<b>TOTAL BEGINNING VALUE</b>	<b>\$162,636.67</b>	<b>\$146,347.33</b>
Credits	—	—
Debits	—	—
Security Transfers	—	—
<b>Net Credits/Debits/Transfers</b>	<b>—</b>	<b>—</b>
<b>Change in Value</b>	<b>(1,263.87)</b>	<b>15,025.47</b>
<b>TOTAL ENDING VALUE</b>	<b>\$161,372.80</b>	<b>\$161,372.80</b>

### MARKET VALUE OVER TIME

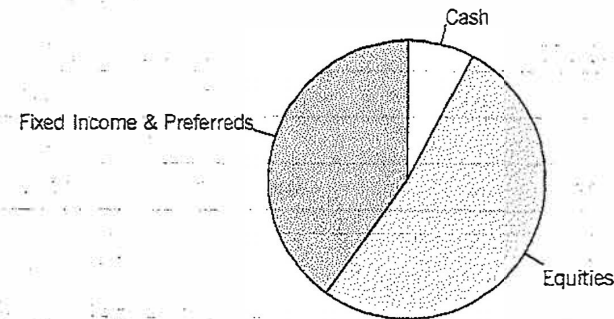
The below chart displays the most recent thirteen months of Market Value.



The percentages above represent the change in dollar value from the prior period. They do not represent account investment performance, as they do not consider the impact of contributions and withdrawals, nor other factors that may have affected performance calculations. No percentage will be displayed when the previous month reflected no value.

### ASSET ALLOCATION (includes accrued interest)

	Market Value	Percentage
Cash	\$12,320.20	7.63
Equities	84,295.67	52.24
Fixed Income & Preferreds	64,756.93	40.13
<b>TOTAL VALUE</b>	<b>\$161,372.80</b>	<b>100.00%</b>



This asset allocation represents holdings on a trade date basis, and projected settled Cash/BDP and MMF balances. These classifications do not constitute a recommendation and may differ from the classification of instruments for regulatory or tax purposes.

FDIC rules apply and Bank Deposits are eligible for FDIC insurance but are not covered by SIPC. Cash and securities (including MMFs) are eligible for SIPC coverage. See Expanded Disclosures. Values may include assets externally held, as a courtesy, and may not be covered by SIPC. Foreign Exchange (FX) is neither FDIC nor SIPC insured. For additional information, refer to the corresponding section of this statement.

Self-Directed Brokerage Account

PARTNERSHIP FOR CHILDREN OF CU  
C/O JAMES GRAFSTROM

## Account Summary

### BALANCE SHEET <sup>(^ includes accrued interest)</sup>

	Last Period (as of 11/30/25)	This Period (as of 12/31/25)
Cash, BDP, MMFs	\$11,940.62	\$12,320.20
Stocks	948.01	923.23
ETFs & CEFs	126,489.70	124,710.69
Mutual Funds	23,258.34	23,418.68
<b>Total Assets</b>	<b>\$162,636.67</b>	<b>\$161,372.80</b>
<b>Total Liabilities</b> (outstanding balance)	—	—
<b>TOTAL VALUE</b>	<b>\$162,636.67</b>	<b>\$161,372.80</b>

### INCOME AND DISTRIBUTION SUMMARY

	This Period (12/1/25-12/31/25)	This Year (1/1/25-12/31/25)
Qualified Dividends	\$3.54	\$14.16
Other Dividends	828.18	4,894.78
Interest	0.10	1.11
<b>Income And Distributions</b>	<b>\$831.82</b>	<b>\$4,910.05</b>
<b>Tax-Exempt Income</b>	—	—
<b>TOTAL INCOME AND DISTRIBUTIONS</b>	<b>\$831.82</b>	<b>\$4,910.05</b>

*Taxable and tax exempt income classifications are based on the characteristics of the underlying securities and not the taxable status of the account.*

### ADDITIONAL ACCOUNT INFORMATION

Category	This Period (12/1/25-12/31/25)	This Year (1/1/25-12/31/25)
Foreign Tax Paid	\$0.63	\$2.52

### CASH FLOW

	This Period (12/1/25-12/31/25)	This Year (1/1/25-12/31/25)
<b>OPENING CASH, BDP, MMFs</b>	<b>\$11,940.62</b>	<b>\$10,026.13</b>
Dividend Reinvestments	(452.24)	(2,725.70)
Income and Distributions	831.82	5,019.77
<b>Total Investment Related Activity</b>	<b>\$379.58</b>	<b>\$2,294.07</b>
<b>Total Cash Related Activity</b>	—	—
<b>Total Card/Check Activity</b>	—	—
<b>CLOSING CASH, BDP, MMFs</b>	<b>\$12,320.20</b>	<b>\$12,320.20</b>

### GAIN/(LOSS) SUMMARY

	Realized This Period (12/1/25-12/31/25)	Realized This Year (1/1/25-12/31/25)	Unrealized Inception to Date (as of 12/31/25)
Short-Term Gain	—	—	\$94.98
Long-Term Gain	—	—	33,621.18
Long-Term (Loss)	—	—	(14,519.40)
<b>Total Long-Term</b>	—	—	<b>\$19,101.78</b>
<b>TOTAL GAIN/(LOSS)</b>	—	—	<b>\$19,196.76</b>

*The Gain/(Loss) Summary, which may be subsequently adjusted, is provided for informational purposes and should not be used for tax preparation. For additional detail, please visit [www.etrade.com](http://www.etrade.com).*



Self-Directed Brokerage Account

PARTNERSHIP FOR CHILDREN OF CU  
C/O JAMES GRAFSTROM

**Account Detail**

**Investment Objectives (in order of priority):** Income

Brokerage Account

Inform us if your investment objectives, as defined in the Expanded Disclosures, change.

**HOLDINGS**

This section reflects positions purchased/sold on a trade date basis. "Market Value" and "Unrealized Gain/(Loss)" may not reflect the value that could be obtained in the market. Your actual investment return may differ from the unrealized gain/(loss) displayed. Fixed Income securities are sorted by maturity or pre-refunding date, and alphabetically within date. Estimated Annual Income a) is calculated on a pre-tax basis, b) does not include any reduction for applicable non-US withholding taxes, c) may include return of principal or capital gains which could overstate such estimates, and d) for holdings that have a defined maturity date within the next 12 months, is reflected only through maturity date. Actual income or yield may be lower or higher than the estimates. Current Yield is an estimate for informational purposes only. It reflects the income generated by an investment, and is calculated by dividing the total estimated annual income by the current market value of the entire position. It does not reflect changes in its price. Structured Investments, identified on the Position Description Details line as "Asset Class: Struct Inv," may appear in various statement product categories. When displayed, the accrued interest, annual income and current yield for those with a contingent income feature (e.g., Range Accrual Notes or Contingent Income Notes) are estimates and assume specified accrual conditions are met during the relevant period and payment in full of all contingent interest. For Floating Rate Securities, the accrued interest, annual income and current yield are estimates based on the current floating coupon rate and may not reflect historic rates within the accrual period.

For additional information related to Unrealized and Realized Gain/(Loss) and tax lot details, including cost basis, please visit [www.etrade.com](http://www.etrade.com). The information presented on the statement should not be used for tax purposes.

**CASH, BANK DEPOSIT PROGRAM AND MONEY MARKET FUNDS**

Cash, Bank Deposit Program, and Money Market Funds are generally displayed on a settlement date basis. You have the right to instruct us to liquidate your bank deposit balance(s) or shares of any money market fund balance(s) at any time and have the proceeds of such liquidation remitted to you. Estimated Annual Income, Accrued Interest, and APY% will only be displayed for fully settled positions. Under the Bank Deposit Program, free credit balances held in an account(s) at Morgan Stanley Smith Barney LLC are automatically deposited into an interest-bearing deposit account(s), at Morgan Stanley Bank, N.A. and/or Morgan Stanley Private Bank, National Association, each a national bank, FDIC member and an affiliate of Morgan Stanley. Under certain circumstances, deposits may be held at other FDIC insured Program Banks. For more information regarding the Bank Deposit Program and the Program Banks, go to [www.etrade.com/bdpdisclosure](http://www.etrade.com/bdpdisclosure). Cash and interest from required Pattern Day Trader minimum equity amounts are retained in Cash Balance Program.

Description	Market Value	7-Day Current Yield %	Est Ann Income	APY %
MORGAN STANLEY PRIVATE BANK NA	\$12,320.20	—	\$1.23	0.010
<hr/>				
	Market Value	Percentage of Holdings	Est Ann Income	
<b>CASH, BDP, AND MMFs</b>	\$12,320.20	7.63%	\$1.23	

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Self-Directed Brokerage Account

PARTNERSHIP FOR CHILDREN OF CU  
C/O JAMES GRAFSTROM

## Account Detail

### STOCKS

#### COMMON STOCKS

Morgan Stanley & Co. LLC (Morgan Stanley) and Morningstar, Inc.'s equity research ratings are shown for certain securities. These ratings represent the opinions of the research provider and are not representations or guarantees of performance. The applicable research report contains more information regarding the analyst's opinions, analysis, and rating, and you should read the entire research report and not infer its contents. For ease of comparison, Morgan Stanley and Morningstar, Inc.'s equity research ratings have been normalized to a 1 (Buy), 2 (Hold), and 3 (Sell). Refer to your June or December statement for a summary guide describing the ratings. We do not take responsibility for, nor guarantee the accuracy, completeness, or timeliness of research prepared for Morningstar, Inc.

Security Description	Quantity	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
THOMSON REUTERS CORP (TRI)	7.000	\$131.890	\$332.01	\$923.23	\$591.22	\$16.66	1.80
<i>Rating: Morgan Stanley: 2, Morningstar: 1; Next Dividend Payable 03/2026; Asset Class: Equities</i>							

	Percentage of Holdings	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
<b>STOCKS</b>	<b>0.57%</b>	<b>\$332.01</b>	<b>\$923.23</b>	<b>\$591.22</b>	<b>\$16.66</b>	<b>1.81%</b>

#### EXCHANGE-TRADED & CLOSED-END FUNDS

Estimated Annual Income for Exchange Traded Funds, is based upon historical distributions over the preceding 12-month period, while Estimated Annual Income for Closed End Funds may be based upon either (a) the most recent dividend or (b) sum of prior 12 months (depending upon whether there is an announced fixed rate). Current Yield is calculated by dividing the total Estimated Annual Income by the current Market Value of the position, and it is for informational purposes only. Distributions may consist of income, capital gains or the returns of capital distributions. EAI is based upon information provided by an outside vendor and is not verified by us. Depending upon market conditions, Current Yield may differ materially from published yields. Investors should refer to the Fund website for the most recent yield information.

Security Description		Quantity	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
VANGUARD DIVIDEND APPRECIATION (VIG)	Purchases	351.000	\$219.780	\$45,350.53	\$77,142.78	\$31,792.25		
Reinvestments		28.345		4,963.55	6,229.66	1,266.11		
	<b>Total</b>	<b>379.345</b>		<b>50,314.08</b>	<b>83,372.44</b>	<b>33,058.36</b>	<b>1,349.71</b>	<b>1.62</b>

*Next Dividend Payable 03/2026; Asset Class: Equities*

VANGUARD LONG-TERM CORPORATE (VCLT)		545.000	75.850	54,991.61	41,338.25	(13,653.36)	2,278.64	5.51
<i>Next Dividend Payable 01/02/26; Asset Class: FI &amp; Pref</i>								

	Percentage of Holdings	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
<b>EXCHANGE-TRADED &amp; CLOSED-END FUNDS</b>	<b>77.28%</b>	<b>\$105,305.69</b>	<b>\$124,710.69</b>	<b>\$19,405.00</b>	<b>\$3,628.35</b>	<b>2.91%</b>



Self-Directed Brokerage Account

PARTNERSHIP FOR CHILDREN OF CU  
C/O JAMES GRAFSTROM

Account Detail

**MUTUAL FUNDS**

**OPEN-END MUTUAL FUNDS**

Although share price is displayed only to three decimal places, calculation of Market Value is computed using the full share price in our data base, which may carry out beyond three decimal places. "Share Price" and "Market Value" reflect information available at the time of statement production and may differ from actual month-end values due to a delay in receiving the information from an outside source. Estimated Annual Income is based upon historical distributions over the preceding 12-month period, rather than on the most recent dividend. Current Yield is an estimate and is calculated by dividing the total estimated annual income by the current market value of the position, and it is for informational purposes only. Distributions may consist of income, capital gains or the returns of capital distributions. EAI is based upon information provided by an outside vendor and is not verified by us. Depending upon market conditions, Current Yield may differ materially from published Fund yields. Investors should refer to the Fund website for the most recent yield information.

Security Description	Quantity	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
VANGUARD HI YLD CORP INV (VWEHX)	Purchases	2,988.805	\$5.570	\$17,500.00	\$16,647.65	\$(866.04)	
Reinvestments		1,215.626		6,704.45	6,771.03	66.58	
<b>Total</b>		<b>4,204.431</b>		<b>24,204.45</b>	<b>23,418.68</b>	<b>(799.46)</b>	<b>1,437.92 6.14</b>

Enrolled In Dividend Reinvestment; Capital Gains Reinvest; Asset Class: FI & Pref

	Percentage of Holdings	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
<b>MUTUAL FUNDS</b>	<b>14.51%</b>	<b>\$24,204.45</b>	<b>\$23,418.68</b>	<b>\$(799.46)</b>	<b>\$1,437.92</b>	<b>6.14%</b>

	Percentage of Holdings	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
<b>TOTAL VALUE</b>	<b>100.00%</b>	<b>\$129,842.15</b>	<b>\$161,372.80</b>	<b>\$19,196.76</b>	<b>\$5,084.16</b>	<b>3.15%</b>

Unrealized Gain/(Loss) totals only reflect positions that have both cost basis and market value information available. Cash, MMF, Deposits and positions stating 'Please Provide' or 'Pending Corporate Actions' are not included.

p - One or more tax lots of this position may either be missing cost basis, or has a Pending Corporate Action event. Unrealized Gain/Loss includes only tax lots for which we have cost basis.

**ALLOCATION OF ASSETS**

	Cash	Equities	Fixed Income & Preferred Securities	Alternatives	Structured Investments	Other
Cash, BDP, MMFs	\$12,320.20	—	—	—	—	—
Stocks	—	\$923.23	—	—	—	—
ETFs & CEFs	—	83,372.44	\$41,338.25	—	—	—
Mutual Funds	—	—	23,418.68	—	—	—
<b>TOTAL ALLOCATION OF ASSETS</b>	<b>\$12,320.20</b>	<b>\$84,295.67</b>	<b>\$64,756.93</b>	<b>—</b>	<b>—</b>	<b>—</b>

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Self-Directed Brokerage Account

PARTNERSHIP FOR CHILDREN OF CU  
C/O JAMES GRAFSTROM

Account Detail

**ACTIVITY**

**CASH FLOW ACTIVITY BY DATE**

Activity Date	Settlement Date	Activity Type	Description	Comments	Quantity	Price	Credits/(Debits)
12/1		Dividend	VANGUARD HI YLD CORP INV DIV PAYMENT				\$118.30
12/1		Dividend Reinvestment	VANGUARD HI YLD CORP INV	REINVESTMENT a/o 11/28/25	21.277	5.5600	(118.30)
12/3		Dividend	VANGUARD LONG-TERM CORPORATE				185.41
12/10		Dividend	THOMSON REUTERS CORP ADJ GROSS DIV AMOUNT 0.63 FOREIGN TAX PAID IS 0.63				0.00
12/10		Qualified Dividend	THOMSON REUTERS CORP				3.54
12/22		Dividend	VANGUARD LONG-TERM CORPORATE				190.31
12/24		Dividend	VANGUARD DIVIDEND APPRECIATION				334.16
12/24		Dividend Reinvestment	VANGUARD DIVIDEND APPRECIATION	ACTED AS AGENT DIVIDEND REINVESTMENT	1.511	221.0105	(333.94)
12/31		Interest Income	MORGAN STANLEY PRIVATE BANK NA	(Period 12/01-12/31)			0.10
<b>NET CREDITS/(DEBITS)</b>							<b>\$379.58</b>

Purchase and Sale transactions above may have received an average price execution. Details regarding the actual prices are available upon request.

**MONEY MARKET FUND (MMF) AND BANK DEPOSIT PROGRAM ACTIVITY**

Activity Date	Activity Type	Description	Credits/(Debits)
12/3	Automatic Investment	BANK DEPOSIT PROGRAM	\$185.41
12/11	Automatic Investment	BANK DEPOSIT PROGRAM	3.54
12/22	Automatic Investment	BANK DEPOSIT PROGRAM	190.31
12/24	Automatic Investment	BANK DEPOSIT PROGRAM	0.22
12/31	Automatic Investment	BANK DEPOSIT PROGRAM	0.10
<b>NET ACTIVITY FOR PERIOD</b>			<b>\$379.58</b>

**MESSAGES**

**Senior Investor Helpline**

For any inquiries or potential concerns, senior investors or someone acting on their behalf may contact our Firm by calling (800) 280-4534, Monday-Friday, 9 a.m.- 6 p.m. Eastern Time.

**FINRA BrokerCheck**

FINRA has established the public disclosure program, known as BrokerCheck, to provide certain information regarding the disciplinary history of FINRA members and their associated persons. The BrokerCheck Hotline Number is 1-800-289-9999. The FINRA website address is [www.finra.org](http://www.finra.org). An investor brochure that includes information describing FINRA BrokerCheck may be obtained from FINRA.

**Estimated 2025 Tax Form Availability Notice**

To give you greater visibility, we will provide you with an estimated availability date for your Form(s) 1099 in a letter on the Documents page at [etrade.com](http://etrade.com).

If your account does not meet the applicable IRS reporting thresholds, we will instead notify you that a Form 1099 will not be issued.

Please visit the Documents page for regular updates. You can access the page by logging on to [etrade.com](http://etrade.com) and going to Accounts > Documents and then selecting Tax Documents.

# PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.

## FINANCIAL SUMMARY - WHAT YOU NEED TO KNOW

### Board Responsibility

*The review of the financial statements is the responsibility of the Committee and Board Members of PFC.*

*The detailed financial reports have been provided to you via email or via the PFC website and will be provided electronically during the meeting.*

December 31, 2025

### ONLY THE HIGHLIGHTED ITEMS NEED TO BE DISCUSSED.

#### 1 Balance Sheet

- a. The cash balances; investments and liabilities are at the anticipated amounts and are sufficient for the current needs.
- b. Since all of our grants are now reimbursement-based, managing the monthly cashflow has become more critical than in past years.
- c. The County of Cumberland Family Connects grant is a reimbursement-based grant on a **quarterly basis** only.
- d. NCPC reminded the local partnerships that they are managing Smart Start cashflow differently for FY25-26.  
"Historically all LPs received one and a half months' worth of the initial NCPC-LP contract amount (12.5%) as an initial advance. In recent years, NCPC would advance about one additional month's worth of the contract total each month going forward, which led to significant SS cash-on-hand for several LPs during the FY. Instead, NCPC intends to calculate monthly payments with greater consideration of LPs' reported expenditures and spending patterns. The initial advance provided in July will remain on hand with the LP for the time being to provide operational cashflow." [from NCPC's September 2025 Dollars & Sense Newsletter .]

#### 2 Smart Start Grant [State Funds]

- a. PFC's Smart Start grant budgets are reflected at 100% of full allocation effective July 1, 2025.
- b. The total allocation for FY25-26 at 100% is \$6,832,478, including DSS and WAGE\$.
- c. In July 2025, PFC reverted \$68,243.04 of unspent FY24-25 Smart Start Services funds to NCPC.  
PFC did not receive \$150,000 of FY24-25 funds from NCPC, and thus with the reverted funds of \$68,243.04, the total unspent is \$218,243.04.  
The maximum reversion cap for Cumberland is \$214,209, which is the anticipated amount to receive back during FY25-26.  
On November 18, 2025, NCPC notified PFC that the \$214,209 of Services funds was available for contracting. PFC has prepared budget changes to be effective Decemb
- d. PFC has reviewed and prepared applicable budget changes for the full \$214,209 to be effective December 31, 2025.  
The current Smart Start budget effective December 31, 2025 is \$7,046,687.

#### 3 NC Pre-Kindergarten Grant [State and Federal Funds]

- a. PFC is in full contract with DCDEE effective July 1, 2025.
- b. The total FY25-26 contract is \$9,614,373 which consists of \$3,583,385 of federal funds and \$6,030,988 of state funds.
- c. The FY25-26 contract for NC Pre-K **administrative funds is \$17,113 less than FY24-25**, and the \$216,016 reduction from FY23-24 was not restored. The **Direct Services State funds were reduced by \$222,620 for FY25-26**.  
PFC is strategizing ways to sustain this funding stream due to the additional reductions in funding.
- d. Historically this distribution of state and federal funds is amended by DCDEE before or at yearend.
- e. In September 2025, PFC received the requested advance of 1/10th of the direct services grant. The amount was \$893,197.  
NC Pre-K providers with completed amendments and other requirements were paid in September 2025 for their August 2025 attendance.
- f. The single audit threshold increased from \$750,000 to \$1,000,000 effective October 1, 2024.
- g. Due to the amount of federal funds received, the Partnership **will be** audited extensively for fiscal responsibility and federal compliances, i.e. an A-133 audit since we plan to spend at least \$1,000,000 in federal funds for the fiscal year.
- h. In December 2025, we received notification from DCDEE to submit a budget amendment for an additional \$166,134 of administrative funds.  
DCDEE approved the budget amendment on January 13, 2026. The FY25-26 NC Pre-K budget will be \$9,780,507 after the amendment is executed.

**PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.**

**FINANCIAL SUMMARY - WHAT YOU NEED TO KNOW**

**Board Responsibility**

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**December 31, 2025**

**4 Southwestern Child Development Commission, Inc. [SWCDC] - Region 5 Grants [Federal Funds]**

- a. The **Region 5 Core** grant is in contract effective July 1, 2025 through June 30, 2026.  
The total grant amount is \$477,685.85 and the contract amendment was executed on August 11, 2025. There was no reduction from FY24-25. An additional \$82,318.85 of unspent FY24-25 funds was added to the original budget amount of \$395,367 for FY25-26. For FY25-26, the de minimus rate has increased from 10% to 15%; however, the increase in indirect funds is a result of a decrease in direct services funds. Certain expenses such as Equipment Rental, is a direct expense that is unallowable for the 15% indirect calculation. This grant will be bid out at the State level and PFC will await guidance if it will be renewed.
- b. The **Region 5 Birth to Three Quality [B3QI] Initiative** grant is in contract, effective August 1, 2025 through January 31, 2026. **[6 months]**  
The grant amount was previously projected to be \$51,291 for six months, down from \$166,977 for twelve months during FY24-25. On September 12, 2025, SWCDC informed us that an additional \$11,600 of unspent FY24-25 funds will be added to the budget. The total budget will then be \$62,891. **The contract amendment for \$62,891 has been received from SWCDC and was executed on October 16, 2025.** Requests for reimbursement of PFC paid expenses for August and September 2025 have been submitted to SWCDC. For FY25-26, the de minimus rate has increased from 10% to 15%; however, the increase in indirect funds is a result of a decrease in direct services funds. Certain expenses such as Equipment Rental, is a direct expense that is unallowable for the 15% indirect calculation. This grant will be bid out at the State level and PFC will await guidance if it will be renewed.
- c. The **Region 5 Healthy Social Behaviors [HSB]** grant is in contract effective July 1, 2025 through December 31, 2025. **[6 months]**  
The grant amount was previously projected to be \$59,521 for six months, down from \$282,743 for twelve months during FY24-25. In September 2025, SWCDC informed us that an additional \$21,852 [\$9,000 + \$12,852] of unspent FY24-25 funds *may* be added to the budget. The total budget will then be \$81,373. **The contract amendment for \$59,521 has been received from SWCDC and was executed on October 9, 2025.** An additional \$17,257 of reversion distribution funds was added to the original budget amount for FY25-26. The total budget is now \$76,778. **The contract amendment was executed on December 2, 2025.** For FY25-26, the de minimus rate has increased from 10% to 15%; however, the increase in indirect funds is a result of a decrease in direct services funds. Certain expenses such as Equipment Rental, is a direct expense that is unallowable for the 15% indirect calculation. This grant was bid out at the State level and PFC will no longer be a subcontractor after December 31, 2025.  
This grant has ended as of December 31, 2025. The final FSR is being submitted in January 2026.

**5 All Funding Sources**

- a. The cash balance at month-end is as projected and is sufficient for the requirements of the upcoming month and through the projected yearend. Because of funding changes and limitations, the cash balance is being monitored closer before expenditures are paid.

**PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.**

**FINANCIAL SUMMARY - WHAT YOU NEED TO KNOW**

**Board Responsibility**

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The detailed financial reports have been provided to you via email or via the PFC website and will be provided electronically during the meeting.*

**December 31, 2025**

**6 Unrestricted Revenues (USR) - Fund 208**

- a. The goal is to continue to use these funds only when other funding streams cannot be used or are not available.
- b. The funds and interest earned from the redeemed Lumbee Bank CD#6 were deposited into the PFC Bank of America operating account until a time when the funds can be transferred to the Morgan Stanley E-Trade account, as approved by Board in June 2025.
- c. The cash equivalent balances in Fund 208 consists of the following at the end of the month:

PNC Bank Money Market Account	5,645.37	<i>Does not include interest earned in Fund 899. Funds of \$96,563.69 were transferred from this account to the Operating Account for the construction loan payments.. Both the interest earned [\$32,117.79] and the cash balance [\$64,445.90] were affected.</i>
First Bank Money Market Account	100,000.00	<i>New account opened on November 27, 2023.</i>
Morgan Stanley E*TRADE Account	118,000.00	<i>Gains/Losses are not reflected in the financial statements</i>
	<b>223,645.37</b>	

<b>Interest Earned - Fund 899</b>	
PNC Bank Money Market	1,135.85
First Bank Money Market	6,188.31
	<b>7,324.16</b>

Investments - Fund 208	223,645.37
Interest Earned - Fund 899	7,324.16
<b>TOTAL INVESTMENTS PLUS INTEREST</b>	<b>230,969.53</b>

- d. There is currently NOT a **negative** balance in the operating funds portion of the USR funding stream for the current fiscal year. Funds of \$64,445.90 were transferred on June 23, 2025 from the PNC Money Market [Fund 208] for the construction loan payments. As expenditures are realized that are in excess of the current cash balance, Management will transfer additional funds as deemed necessary.

**7 Cash and In-kind Report**

- a. The 19% match requirement reflected on the monthly report is reflected at 100% of the full allocation, and **does** include the prior year reverted funds maximum amount [\$214,209].
- b. PFC's Leadership Team, staff and Board members will continue to discuss and implement strategies to meet our match requirement.
- c. PFC did not meet the 19% match requirement for FY2425, FY2324, FY2223, FY2122, FY2021, FY1920, FY1819, FY1718 nor for FY1617.
- d. Since the 19% required match was not met for the FY ended June 30, 2025, there will be no contribution to the PFC endowment.
- e. Income from **fundraisers** are to be reflected at the net amount only and after the event is over. Therefore, receipts from sponsors and donors will not be reported for Cash and In-kind purposes until such time.
- f. Income from the City of Fayetteville's federal ARPA grant for Family Connects and Workforce Development are allowable for Smart Start cash and in-kind purposes. The amount is anticipated to be up to \$344,615 for FY25-26.
- g. Income from the County of Cumberland's local government grant for Family Connects is allowable for Smart Start cash and in-kind purposes. The amount is anticipated to be \$300,000 for FY25-26.

Partnership for Children of Cumberland County, Inc.  
Cash and In-Kind Contributions Report  
FY25/26

Total Smart Start Allocation <b>INCLUDING RECURRING FUNDS OF</b> \$259,431 (including prior year Carryforward Funds \$214,209):	\$ 7,046,687.00
Target Cash & In-Kind Required (19%):	\$ 1,338,870.53
Target Cash Required (≥13%):	\$ 916,069.31
Target In-Kind Required (±6%):	\$ 422,801.22

**1**

CASH DONATIONS	November	December	Y-T-D
<b>Cash Donations - In-House</b>			
Board Donations	\$ 30.00	\$ 25.00	\$ 712.57
Other Donations	\$ 1,048.00	\$ 2,060.00	\$ 8,363.00
CCF Jerry/Helen Leggett Endowment			\$ 1,630.33
Donations - Barlow Research Survey			\$ 75.00
Donations - SECC Donation			\$ -
Donations - Vending Machine Proceeds		\$ 85.51	\$ 514.51
Donations - Giving Tuesday CCF			\$ -
Program Income - Rent from Resource Center I	\$ 4,288.04	\$ 4,390.97	\$ 25,828.79
Program Income-Little Land Donations			\$ -
Program Income - Little Land Vendor Booth Rental			\$ -
Program Income - CCR&R Workshop Fees	\$ 1,260.00	\$ 470.00	\$ 4,775.00
Program Income - CCR&R Resource Library Fees	\$ 25.00	\$ 17.00	\$ 162.00
Program Income - Tenant Copier Fees			\$ -
Program Income - Cash Back Capital One			\$ -
Program Income - Rent from Resource Center II	\$ 4,750.00	\$ 4,750.00	\$ 28,500.00
Program Income - Fundraiser Grilled Cheese Festival			\$ -
Miscellaneous			\$ -
<b>Total Cash Donations - In-House</b>	<b>\$ 11,401.04</b>	<b>\$ 11,798.48</b>	<b>\$ 70,561.20</b>

<b>TOTAL CASH DONATIONS</b>	<b>\$ 11,401.04</b>	<b>\$ 11,798.48</b>	<b>\$ 70,561.20</b>
City of Fayetteville Federal ARPA Grant		\$ 1,740.88	\$ 79,972.88
<b>TOTAL GRANTS</b>	<b>\$ -</b>	<b>\$ 1,740.88</b>	<b>\$ 79,972.88</b>

11.2% **2**

IN-KIND DONATIONS			
<b>In-Kind Donations - In-House</b>			
In-Kind Donations - General Public			\$ -
In-Kind Donations - Volunteer Time	\$ 3,431.89	\$ 266.00	\$ 9,768.97
Google Ads Grant	\$ 5,966.80	\$ 3,971.82	\$ 34,845.40
Donations - Other In-Kind - Art Guye	\$ 459.90		\$ 459.90
Vendor donations of books/toys/supplies: Amazon			\$ -
Vendor donations of books: Barnes & Noble			\$ -
<b>Total In-Kind Donations - In-House</b>	<b>\$ 9,858.59</b>	<b>\$ 4,237.82</b>	<b>\$ 45,074.27</b>

<b>In-Kind Donations - Direct Service Providers</b>			
Quarterly Donations			\$ 6,620.36

<b>TOTAL IN-KIND DONATIONS</b>	<b>\$ 9,858.59</b>	<b>\$ 4,237.82</b>	<b>\$ 51,694.63</b>
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3.9% **3**

<b>GRAND TOTAL</b>	<b>\$ 21,259.63</b>	<b>\$ 17,777.18</b>	<b>\$ 202,228.71</b>
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15.1%

**\$ (1,136,641.82)** **4**  
TARGET REMAINING

- 1 - Current Month Reporting
- 2 - YTD Cash Reported
- 3 - YTD In-Kind Reported
- 4 - Amount remaining to reach target

SOAR Board Full Report  
AI Supported Review, with Goals, Strategic Objectives, KPI drafts for consideration

Revised main file. Please update full report using updated information.

The updated full SOAR report has been completed and reflects the **revised main file**, incorporating the updated language, priorities, and the 5 strategic pillars aligned to the Board's input.

### **Download the updated full report (PDF):**

SOAR Board Full Report – Updated Strategic Framework

### **What this version includes**

- Integrated **updated SOAR content** from the revised document
- Clear articulation of the **5 Strategic Pillars** as the organizing framework
- Condensed, Board-ready summaries of **Strengths, Opportunities, Aspirations, and Results**
- Language aligned to **organizational development, community engagement, partnerships, and programs**

### **Next refinements (optional)**

I can further:

- Expand each pillar into **goal statements + 3–5 objectives**
- Add a **results/KPI table** tied to each pillar
- Reformat into a **final Board packet** (cover, table of contents, branding placeholders)
- Prepare a **funder-facing or community-facing version**

Just let me know how this will be used next and I'll tailor it accordingly.

Goal Statements and 3-5 objectives, with KPI table

Below is a **Board- and staff-ready strategic framework** that builds directly from the revised SOAR report and the 5 Strategic Pillars. Each pillar includes:

- **1 clear Goal Statement**
- **3–5 Strategic Objectives**
- **A KPI table** (with outcome-focused, measurable indicators)

This is written so it can drop directly into a **strategic plan, dashboard, or funding proposal**.

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## **Strategic Pillar 1: Sustainable & Adaptive Organization**

## Goal Statement

Ensure long-term organizational stability and adaptability through strong leadership, diversified funding, and efficient systems that support mission impact.

## Strategic Objectives

1. Strengthen leadership continuity through succession planning and cross-training.
2. Diversify revenue streams to reduce reliance on government funding.
3. Improve staff retention and satisfaction through competitive compensation and development.
4. Modernize systems and processes to increase efficiency and reduce administrative burden.
5. Build internal fundraising and communications capacity.

## Key Performance Indicators (KPIs)

Objective	KPI	Measurement
Leadership continuity	% of leadership roles with documented succession plans	Annual review
Funding diversification	% of unrestricted / non-government revenue	Annual financials
Workforce stability	Staff retention rate	Annual HR data
Operational efficiency	Staff time spent on administrative tasks	Staff survey
Fundraising capacity	Annual philanthropic revenue growth	Year-over-year

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# Strategic Pillar 2: Equitable Access & Early Intervention

## Goal Statement

Ensure all children and families—especially those most underserved—can access high-quality early learning and early intervention supports.

## Strategic Objectives

1. Expand access to NC Pre-K and other early learning opportunities.
2. Improve early identification and referral for developmental, behavioral, and learning needs.
3. Strengthen family navigation of child care, education, and support systems.

- Increase awareness of available resources among non-traditional and underserved families.

### Key Performance Indicators (KPIs)

Objective	KPI	Measurement
Access to early learning	% of NC Pre-K slots filled	Program data
Early intervention	# of referrals to early intervention services	Partner reports
Family navigation	% of families reporting improved understanding of services	Family assessment
Awareness	# of children/families reached vs. served	Outreach tracking

## Strategic Pillar 3: Strong Workforce, Strong Outcomes

### Goal Statement

Strengthen the early childhood workforce to improve program quality, access, and outcomes for children and families.

### Strategic Objectives

- Increase workforce retention through compensation and support strategies.
- Expand professional development and credentialing opportunities.
- Build workforce pipelines through higher education and partner institutions.
- Reduce provider closures related to staffing shortages.

### Key Performance Indicators (KPIs)

Objective	KPI	Measurement
Workforce retention	ECE turnover rate	Annual workforce data
Professional development	# of educators completing training/credentials	Program records
Workforce pipeline	# of students entering ECE pathways	Partner data
Provider stability	# of providers operating year over year	Licensing data

# Strategic Pillar 4: Authentic Community Voice & Engagement

## Goal Statement

Create inclusive, accessible opportunities for families and communities to actively shape early childhood systems and decisions.

## Strategic Objectives

1. Reduce barriers to family participation in engagement and governance activities.
2. Elevate parent voice, especially from families using services.
3. Strengthen community-building through digital and in-person engagement.
4. Improve feedback mechanisms without overburdening families or staff.

## Key Performance Indicators (KPIs)

Objective	KPI	Measurement
Family participation	% of engaged families from priority populations	Engagement data
Parent voice	# of parents involved in advisory or feedback roles	Annual count
Community engagement	Engagement rate in online groups/events	Platform analytics
Feedback quality	% of programs using standardized family assessment	Program review

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# Strategic Pillar 5: Connected Systems & Strategic Partnerships

## Goal Statement

Strengthen cross-sector collaboration to reduce silos, maximize resources, and improve outcomes for children and families.

## Strategic Objectives

1. Expand and deepen strategic partnerships across education, health, faith, and business sectors.
2. Improve coordination and referral pathways among partners.
3. Leverage partnerships to increase funding, workforce capacity, and service reach.

4. Align partners around shared goals and measurable outcomes.

### Key Performance Indicators (KPIs)

Objective	KPI	Measurement
Partnership growth	# of active strategic partnerships	Annual inventory
System coordination	# of shared initiatives or referral agreements	Partner reports
Resource leverage	\$ leveraged through partnerships	Financial tracking
Collaboration quality	Partner satisfaction score	Annual partner survey

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### Next Steps

- Create a **staff & board-facing implementation matrix** (who owns what, by when)
  - ❖ Work on this through Leadership meetings, Department meetings, All Staff meetings and Board & Executive Committee, Board committees
- Convert this into a **Board-approved Strategic Plan section**
- Build a **1–2 page KPI dashboard** aligned to these tables
- Prepare a **funder-facing logic model** mapped to these goals

# **SOAR Board Summary Report Updated Strategic Framework**

This report reflects updated SOAR analysis outcomes and integrates revised Board input into a unified strategic framework aligned with Partnership for Children goal areas.

## **Strategic Pillars**

### **Sustainable & Adaptive Organization**

Strengthen organizational resilience through diversified funding, leadership succession, modernized systems, and staff retention.

### **Equitable Access & Early Intervention**

Ensure early, equitable access to high-quality early learning, intervention, and navigation support.

### **Strong Workforce, Strong Outcomes**

Invest in workforce compensation, development, and stability to improve child and family outcomes.

### **Authentic Community Voice & Engagement**

Create accessible, meaningful opportunities for families and communities to shape systems and decisions.

### **Connected Systems & Strategic Partnerships**

Reduce silos and maximize impact through intentional, cross-sector partnerships.

## **Strengths**

- Resilience and adaptability amid funding and system changes
- Experienced, mission-driven leadership and staff
- Strong community trust and long-standing presence
- Collaborative culture and cross-sector leadership
- Innovative, high-quality programs

## **Opportunities**

- Diversified and unrestricted funding growth
- Leadership transition and milestone campaigns
- Expanded outreach to underserved families
- Communications, technology, and systems modernization
- Workforce development and early intervention expansion

## **Aspirations**

- Universal access to quality early learning
- Workforce stability and fair compensation
- Improved literacy and prevention outcomes
- Authentic family engagement
- Clear metrics and accountability

## **Results & Milemarkers**

- Completed succession plans and SOPs
- Improved staff retention and satisfaction
- Kindergarten readiness and literacy gains
- Expanded partnerships and funding streams
- High utilization of early learning slots

# What to prioritize

As economic pressures mount and technology reshapes how work gets done, [workforce efficiency](#) is no longer a tactical concern; it's a strategic imperative. **Here's what you should prioritize immediately:**

1. **Champion innovation-fueled productivity**
  - Accelerate adoption of [automation, AI, and data analytics](#) to unlock latent productivity.
  - Make sure these tools are deployed not just for cost savings, but to elevate the value of human capital.
2. **Redefine operational priorities**
  - Align every division with customer economics. Deliver more value without increasing cost.
  - Restructure low-performing areas while scaling high-growth functions, especially those enabled by AI.
3. **Respond strategically to economic pressures**
  - Reallocate labor to mission-critical roles and growth initiatives.
  - Prepare for policy-driven mandates and budget constraints with agile workforce planning.
4. **Prepare for workforce demographic shifts**
  - Anticipate leadership turnover and retirements; build succession plans and knowledge transfer systems.
  - Engage Gen-Z talent by embedding wellness, flexibility, and purpose into your culture and policies.
5. **Make workforce efficiency a board-level discipline**
  - Treat workforce efficiency as a continuous strategic function, not a reactive cost-cutting measure.
  - Use data to guide decisions, communicate transparently, and align workforce changes with long-term goals.
6. **Involve all employees in the workforce changes**
  - Communicate the “why” behind changes, involve everyone in transition planning, and support affected employees. Efficiency should never compromise culture or brand.
7. **Consider utilizing guidance**
  - CohnReznick offers deep experience in workforce transformation and [operational improvement](#). Whether navigating mandates or adapting to economic shifts, our team can help design strategies that balance cost savings with organizational strength.

Don't wait for a crisis – create your workforce efficiency strategy now. Treat it as an ongoing discipline to enable peak performance and employee engagement, no matter what economic challenges arise. Contact us.

## Partnership for Children Goal Areas

<b>Organizational Development</b> Internal Capacity to Realize our Mission and Achieve Greater Impact	<b>Community Engagement</b> Families and Communities Play a Leading Role	<b>Strengthening Partnerships</b> An Innovative and Connected System	<b>Programs</b> High-Quality Opportunities for All Children
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**Strengths: What can we build on?**

1. What have we done well so far?
2. What are we most proud of so far?
3. What positive aspects of the program have children/families, providers, board, staff, community, and others commented on?
4. What makes the program unique?

*Organizational Development*

- Made the best possible outcome with external context has given us We’ve faced a lot of external changes. Ability to keep things running despite budget changes
- Survival
- Senior staff
- Qualified, passionate staff with longevity.
- Ability to pivot during crises (COVID, funding cuts).
- Strong community trust and presence since 1993.
- Meetings
- Pre-Meeting info sent out timely for review
- Transparent – local and state info is brought back
- Qualified staff – different levels
- New NC Pre-K enrollment system
- Embracing children and collaboration
- Sound policies and procedures
- Ensuring qualified professional development funding

*Community Engagement*

- Events like Little Land and Grilled Cheese Festival, county fair, etc., makes a positive difference.
- Branded in the community with child care
- Events like Little Land remove barriers and connect families to resources.
- Collaborative spirit through attending other entities’ events.
- Fundraising initiatives (e.g., Grilled Cheese Festival) that also build awareness and relationships.
- Collaboration with enrollment tactics (CCS able to mirror PFC’s practice with physical signs throughout the County).
- Sean and Ming talk constantly, sharing ideas to have the best collaborative effort.
- All have the same goal in mind – ensuring that the children in Cumberland County get the early childhood education they need (unique)

- Know the needs of the community

#### *Strengthening Partnerships*

- A lot of successful networking.
- Communication between the agencies. Quarterly meeting between key agencies.
- The Leadership that this Partnership demonstrates at the state level. Being connected to the most current information on policies in the middle of the conversation.
- Intentional relationships with government, military, and statewide networks.
- Focus on filling service gaps and reducing duplication.
- Biggest piece is collaborative
- High-level – get other businesses to participate
- 

#### *Programs*

- It seems like we are always ahead of the curve. The trailblazers. We'll pilot; We'll pivot.
- We have foresight.
- PFHE program support for students.
- Helped a lot of children with getting NC Pre-K. And helped the parents. Many assumptions are made that it will always be there.
- High-quality offerings: NC Pre-K, ECE recruitment/training, Family Connects, FTCC childcare support.
- Provide info about ongoing professional development – via emails, easily identified and disseminated
- (Sean) Opportunities for teachers and other staff with alternative dates for trainings. Cooperative.

### **Opportunities: What are our best future opportunities?**

1. What changes do we expect to see in the next 2-3 years?
2. What external forces or trends may impact our work?
3. What opportunities exist for us?
4. What are children/families, providers, board, staff, community, and others asking for?

#### *Organizational Development*

- Cross-training in anticipation of senior leadership positions.
- Address staff retention and rethink structure.
- Building decision – less space- work from home – meeting space/some offices
- Diversify funding streams beyond government.
- Modernize systems for efficiency.
- Funding changes – types of funding, funder changes, new systems evolving with new opportunities.
- Continuing collaboration between CCS, PFC, and outside providers
- Asking CCS to open more NC Pre-K sites in the schools

#### STRATEGIC PLAN FOCUS AREAS AND TIME HORIZON

The session focuses on "best future opportunities" across four strategic plan areas: organizational development, community engagement, strengthening partnerships, and program. Discussion targets expected changes over the next 2–3 years and aligning opportunities to those areas. The group will prioritize opportunities across the four areas, deferring detailed "results" work for later.

#### FUNDING DIVERSIFICATION AND COMMS CAPACITY

Current reliance on government grants underscores diversifying into unrestricted philanthropic funding. Development and comms teams are understaffed; pursue low-lift, automation, and tools (including AI) to extend reach without overloading staff. Consider a multi-year campaign (e.g., 3-year) culminating in organizational milestones. Explore low-stakes, automated communication strategies tied to fundraising; build capacity with dedicated comms staffing.

#### EXTERNAL TRENDS: FUNDING INSTABILITY AND INFORMATION INTEGRITY

Political instability threatens government funding; emphasizes need for unrestricted philanthropic revenue. Rise of AI increases mis- and disinformation risk; organizations must demystify, monitor trends, and proactively correct false narratives. Establish monitoring and response processes for information trends; proactively position thought leadership tailored to local context.

#### *Community Engagement*

- Awareness of program offerings and resources generally, and working to reach non-traditional families
- Expand volunteer opportunities
- Increase grant-seeking efforts
- Concern about schools being consolidated and closed

- [Same with] child care providers closing due to lack of providers - workforce is not actively seeking early care and education
- Working with Dolly Parton accessing and focusing more on the teachers [Wanda Wesley]
- Outside providers to be more involved

#### MILESTONE CAMPAIGN: ANNIVERSARY AND LEADERSHIP TRANSITION

Approaches include digital micro-donations ("\$5 instead of a coffee") and direct mail to broad contact lists (parents, program participants, partners, teachers). Avoid high-lift events (e.g., gala) due to bandwidth constraints. Campaign to honor Mary's leadership and celebrate an upcoming major anniversary (approaching 50 years). Proceed with concept development for an anniversary/retirement-aligned digital and direct mail campaign; specifics to be defined.

#### COMMS RESOURCING AND TREND MONITORING

Need for a full-time comms role focused on research, trend tracking (hashtags, SEO, Google Alerts), and synthesizing data monthly. Shift from reactive to proactive thought leadership; contextualize national data to local community realities. Create a dedicated comms position with a defined cadence for monitoring and content strategy.

#### *Strengthening Partnerships*

- Ministerial Alliance (empty Board slot)
- Form new collaborations (county expansion of Pre-K, faith-based partnerships).
- Strengthen ties with universities for education resources.
- More direct communication with teachers, same as Dolly Parton
- Strengthening some of these partnerships to determine better access to family resources:
  - Bus transportation
  - Health Department
  - Crown Coliseum
- Find what is best for the children by:
  - Ensuring resources are shared to get to the families
  - Ex: Incentive tickets to share with families at PFC

#### *Programs*

- Expanding parent training programs for non-traditional parents (fathers, grandparents, etc.) without excluding traditional parents.
- Develop initiatives for special needs, food insecurity, homelessness, and mental health.
- Literacy programs to improve early reading outcomes.
- Need funds to secure ongoing funding
  - Critical technology growth
- Public informational forms, informational meetings to learn about NC Pre-K
- More visibility within the Community:
  - Partnering with libraries
  - Send Pediatricians flyers boldly stating who we serve

## EARLY INTERVENTION AND SYSTEM NAVIGATION

Emphasize early intervention before school entry; educate families on accessing child care, special education, and local gateways. Navigation complexity varies across states and military communities; adults also need updated guidance as systems evolve. Develop partnerships and materials mapping local pathways to services; target common touchpoints for outreach.

### Next Steps (Related to Opportunities)

- Draft concept for anniversary/leadership transition digital and direct mail campaign
- Define and post a full-time communications role with research and monitoring responsibilities
- Plan workplace giving campaign targeting corporate partners via LinkedIn
- Pilot Instagram content strategy focused on inspiration and community-building
- Implement Meta chatbot/FAQ automation to direct families to vetted resources (e.g., 2-1-1)
- Map and publish local service navigation guides for families, including military and newcomers

## **Aspirations: What do we care deeply about?**

### *Organizational Development*

- Staff perspective
- Succession Planning (including Job Shadowing; Cross-training)
- Every child deserves a strong foundation.
- Increase ECE pay for retention and affordability for families.
- Expand educational partnerships (FTCC and beyond).
- Reduce child abuse and neglect.
- Raise literacy rates to improve long-term academic success.
- Establish a great gateway/foundation with early learning programs for all 4-year-olds
- Adequate early learning
- Cumberland Curriculum Partners
- Incentive – funding & supporting early learning with different “looks”
  - \$1,000/site Curriculum
  - \$500/site snacks
- Collaborative professional development system (CCS, HS, PFC, Private Sites, FCCH) due to inadequate funding if continues to be addressed separately
- Expand Pre-K to 3-year-olds

### **KPIS AND COMMUNITY ENGAGEMENT**

#### **Key Focus Areas:**

- KPIs
- Community Engagement
- Social Media

### **DEFINING SUCCESS METRICS: KPIS VS. VALUE DRIVERS**

The group discussed how to measure success for their opportunities, clarifying the difference between Key Performance Indicators (KPIs) and value drivers. KPIs are the measurable outputs or outcomes (e.g., number of families served). Value drivers are the underlying reasons that make an outcome worth pursuing. The group agreed to focus on defining KPIs for the opportunities already identified.

### **MEASURING IMPACT ON FAMILIES AND CHILDREN**

A suggestion was made to start with baseline data, such as the current number of families supported. Data is currently captured for families served through anti-pre-K, consumer education, the lending library, and KPO groups. The group discussed setting goals to increase the number of families impacted within a specific timeframe, similar to SMART goals. A distinction was made between "reached" (a broad audience, including marketing and social media) and "served" (those receiving a direct service). It was agreed to track "number of children served" and "number of children reached" as separate metrics.

### **ALTERNATIVE METHODS FOR GATHERING FEEDBACK**

Surveys were mentioned as a way to gather information, but their administrative burden was noted as

a significant drawback. As an alternative to staff-run surveys, it was suggested to partner with local higher education institutions (like FSU). Students in social work, psychology, or education could conduct and analyze surveys as part of a case study, internship, or for college credit. This approach would provide valuable data without burdening staff and would also build a talent pipeline.

### *Community Engagement*

- Better ways to engage families/community in Board activities – e.g., issues filling Board positions. Parent voice is hard to get. To get them regularly is hard. The people we often get are privileged and can find the time. The people who use the services, who are parents accessing our services, don't have the knowledge or capacity to engage that way. How can we reduce barriers to encourage participation?
- Collaborate with parents involved with school at the end of the school day, not just before 6pm
- Employers – future work for an experienced Community Engagement team.

### BUILDING COMMUNITY THROUGH SOCIAL MEDIA

The discussion shifted to measuring success in building an online community. Ideas for online community building included private Facebook or LinkedIn groups for parents and strategic partners, and an online forum, similar to Reddit, for parents in Cumberland County to ask questions and share insights. It was noted that a provider group already exists but has low engagement. To increase participation, it was suggested to empower active members to contribute content, as posts from staff can be perceived as just part of their job.

### STRATEGIES FOR IMPROVING ONLINE GROUP ENGAGEMENT

The group discussed challenges in an existing provider group where activity became focused on posting available slots, which was not its intended purpose. To improve engagement, it was suggested to shift from one-way information dissemination to creating real value for members. Solicit feedback on members' biggest challenges and create curated content to address them. Use prompts and planned content to encourage interaction rather than posting "billboard" style announcements. Other ideas included hosting dynamic content like a monthly 30-minute live "hot seat" session for members to brainstorm solutions together.

### *Strengthening Partnerships*

- Workforce Development programming (salary increases and training for new teachers)
- Ask Pediatricians when diagnosed, direct parents to "Child Find" – Access to Early-In

### *Programs*

- DSS is not able to handle the need for children who need subsidized care. Not sure if FTCC can meet the need. Over 1800 on waitlist. Staffing is a big issue – can't process because of a lack of staff. (DSS)
- Could PFCCC reinstate internal subsidy program?
- More slots; more care (e.g. families with vouchers who cannot find care). Increasing accessibility and affordability of care).
- Consider expanding higher education access to subsidy.
- Workforce Development program (continue)

- Early Intervention
- Parent navigation skills and awareness of resources
- “Make it” take it night and other hands on learning routine events including parents

#### EARLY INTERVENTION AND SYSTEM NAVIGATION

Emphasize early intervention before school entry; educate families on accessing child care, special education, and local gateways. Navigation complexity varies across states and military communities; adults also need updated guidance as systems evolve. Develop partnerships and materials mapping local pathways to services; target common touchpoints for outreach.

#### Next Steps (Overall for Aspirations):

- Define baselines for "children served" and "children reached" metrics
- Set specific, time-bound KPI targets for family and child impact
- Identify a lead to revitalize the provider social media group and outline an engagement plan
- Pilot interactive content (e.g., monthly 30-minute live "hot seat" session)
- Explore partnership opportunities with local universities (e.g., FSU) for survey design and execution; determine initial contacts and timeline

**Results: How will we know if we are successful? MILEMARKERS**

1. Considering our strengths, opportunities, and aspirations, what meaningful measures will indicate we are on track with achieving our goals?
2. What measurable results do we want to see?
3. What resources are needed to implement our most vital projects and initiatives?

*Organizational Development*

- Standard Operating Procedures
- Completed succession plans; Keeping them up to date
- Building in time to collaborate or making them goals in personal development plans
- Higher staff retention rates and satisfaction.
- Staff development and competitive compensation for ECE retention and cost reduction impact for families.
- Stronger grant-writing and fundraising capacity.
- Increase the number of students/children across Cumberland County who are prepared for kindergarten
- Kindergarten assessment – M Class vs NC Pre-K data – gains/strengths
- Reversion – seeing children with less behavioral issues
- Succession plans
- Cross-training

*Community Engagement*

- Growth in community engagement (events, volunteer participation opportunities).
- Families:
  - At beginning of year, contact them
  - At the end of the contact year, assess again
  - Measuring results
- Standardized family assessment

*Strengthening Partnerships*

- Expanded partnerships and diversified funding streams.
- Are we having more collaborations?
- Not silos and more holistic
- Goals:
  - Development
  - Training
  - Milestones

*Programs*

- Slots are filled with NC Pre-K (At what percentage – 100% not always realistic)
- Increased NC Pre-K enrollment and literacy scores by 3rd grade.
- All families that need child care know where to come for assistance
- Funding for modernization and program expansion.

Mary Sonnenberg, President	Goals July 1, 2025 – June 30, 2026	Quarter 2 Update January 14, 2026
<b>Annual Goal #1: Continue Succession Planning across organization.</b>		
<b>Measurable Objectives: Update comprehensive succession planning based on job analysis done in FY25 to ensure smooth transitions and continuity of leadership for all key leadership positions.</b>		
<b>Key Results: (Actionable Steps) Utilize succession planning strategies as part of Strategic Planning with Board in looking at the next 3-5 years.</b>		
<b>July – September 2025 Update to Board</b>		
<ul style="list-style-type: none"> <li>• Completing Job Analysis for President’s position and reviewing job description.</li> <li>• All departments have completed job analysis. HR Manager continuing to work on this project to take to HR Committee.</li> <li>• With position changes in Community Engagement department, reviewing all job descriptions as look at structure of department.</li> <li>• President’s Goals shared with all staff as develop department and individual plans for the year.</li> <li>• Leadership team focus has been on having discussions at each meeting around current practice, areas of need and the impact of changing funding for each grant we operate.</li> <li>• Strategically using each Board and Committee meeting to have initial conversations of priorities, threats and the context we are in.</li> <li>• With the Federal shutdown and RFAs for all state Regional grants, diversity of funding, sustainability and organizational structure will play in to strategic planning.</li> <li>• The December Board meeting is scheduled to be a half-day meeting to reset priorities and set goals for the next 3 years, with going in to the upcoming Smart Start Allocation Cycle Fall 2026.</li> </ul>		
<b>October – December 2025 Update to Board</b>		
<ul style="list-style-type: none"> <li>• Strategic Planning Update meeting with Board and Senior Leadership Team occurred on December 11. Notes from the session have been synthesized and will be reviewed by Senior Leadership Team and Executive Committee to begin development of goals and timelines.</li> <li>• HR Manager is continuing to work on job descriptions based on the job analysis project. The Organization Chart will be reviewed and aligned by June 30 for next fiscal year.</li> <li>• Budgets are being reviewed as part of planning for next fiscal year, carry-forward fund cap and the planning for the next 2-3 years.</li> </ul>		

**Annual Goal #2: Implement training for executive board.**

**Measurable Objectives: Set schedule for series of training/engagement activities for executive board members.**

**Key Results: (Actionable Steps) Work in conjunction with the Community Engagement and Board Development Committees to outline and set up training opportunities for Executive Board members. (i.e. Board and community partners engagement, strategic planning, succession planning and governance)**

**July – September 2025 Update to Board**

- Orientation was done in conjunction with the Executive Committee Meeting in July. NCPC presented the overview of Smart Start and Board responsibilities. Included an activity to identify “What’s your why?” to increase engagement.
- Board Development and Community Engagement and Development are working together on overall engagement by the Board and in the community.
- Kindness Awards were presented to the recipients out in the community with a Board member present at the individual presentations. This was a unique and productive way to recognize community members as well as inform Board members of different programs in the community. These presentations have provided recipients with new opportunities to engage with PFC in ways I had not imagined.

**October – December 2025 Update to Board**

- Indeed site open for Committee/Board recruitment. Development Committee reviewed first group of applicants. I have been making contacts with each of them regarding commitment to service and virtual vs. in-person meetings. Goal is to continue developing the breadth of Committee/Board members for sustainability and recruitment for Board members. Recommend follow up contacts with applicants by me prior to Board Development Committee meetings to gauge commitment.
- Planning contacts with key stakeholders as part of leveraging community engagement. (i.e. Hospital child care program, Military child cares on base as they expand, County Commissions, new School superintendent, civic groups, etc.) as leverage funding and community capacity.
- Continue to have opportunities at committee and Board meetings to build messaging.

**Annual Goal #3 Continue to incorporate resources for neurodivergent children into the scope of PFC activities.**

**Measurable Objectives: Add materials to the Library and look at ways to integrate materials into other activities within PFC and partnering agencies. Identify support systems in the community and identify gaps through the Workgroup focusing on this area.**

**Key Results: (Actionable Steps) Add to materials (i.e. sensory tools, learning aids, and adaptive technologies) in the Library.**

**Workgroup will recommend needs to be part of RFP for upcoming Smart Start Allocation cycle.**

**July – September 2025 Update to Board**

- The Committee is scheduled to meet October 1<sup>st</sup>.
- At the Kindness Award presentation to the Friends of the Library we were able to view some of the offerings in their young child area, including a Sensory Room. The library will be opening another Sensory Room at the Western Library Branch. These are resources that we will be promoting.
- The Programs department is looking at additional resources for the Library, including putting together a specific sensory room/area.
- Materials and activities for this population are part of planning for the Lending Library, library activities and Kaleidoscope Play and Learn.

**October – December 2025 Update to Board**

- Program staff working on setting up a Sensory room in the Library.
- VP of Programs attended the opening of the Sensory Room at the Western Library Branch.
- Work group met, but had limited attendance. Working on continuing to get input from work group and engagement from community partners.
- Increasing resources and program options for children with exceptional needs was part of discussion at the December 11 Strategic Planning Updates session.
- Cumberland County Commissioners had the following on their Strategic Plan for 2025-2028 under Supporting a High-Performing Education System: **Goal 4 Expand Early Childhood Education – Increase the number of Pre-K spaces with a focus on special needs classrooms. Strategic Initiatives: Strengthen partnership with Partnership for Children organization to identify crucial needs and provide targeted resources to special needs Pre-K programs.** First step is to get clarification on goal as well as information from Cumberland County Schools on capacity and needed community resources.

**President's Report**  
**Executive Committee (Acting on Behalf of Board)**  
**Hybrid (Multipurpose Conference Room and ZOOM)**  
Thursday, January 29, 2026

**A. NCPC/DCDEE Updates / Legislative Updates**

**1. NCPC**

- This month's special stories focus on the Child Care Health Consultant program that is located at Cumberland County Health Department.
- NCPC will be submitting a proposal for the CORE RFA when it is released in February.
- Carry-forward caps were decreased by 10% for FY 26. **Our cap will be \$190,261.**
- Marta Hester's Public Policy Email is attached. If anyone would like information on the presentation by New Mexico referenced, contact me.

**2. DCDEE**

- **Region 5:** Payment for these activities continues to be up to date. Special Projects have ended and are being closed out. We are awaiting information from CCRI (Child Care Resources Inc. – Charlotte) and Early Years on how these projects will be operating moving forward.
- **SWCDC has provided us with monitoring requests for our Region 5 Contracts.** Carole Mangum will be leading that response.
- **DCDEE will be releasing the RFA for CORE services February 15.**
- **CCRI** has done listening sessions regarding the RFA for CORE services in the South-Central region of NC. We met with them on December 15.
- **NC Pre-K:** Pre-contracting documents for FY27 have been submitted. Waiting for the amendment to increase administrative funds to be executed. The amendment for an increase of \$166,134 will be effective January 30, 2026 through June 30, 2026.

**3. State Level**

- NC continues to be the only state without a final state budget for FY26.
- For details of the session and federal updates, refer to the NC Center for Nonprofits' [January 23 Public Policy update](#).

**4. Federal Level**

- The federal government is under a continuing resolution through January 30, 2026. Budget negotiations are in progress. Information on the Consolidated Appropriations Act, 2026 is included in Marta Hester's email.

**5. Local Level**

- Partnership staff will attend the **Second Military Community Childcare Roundtable** on January 29 at FTCC.

**B. Grant Opportunities/Updates/RFPs**

- Our County and City of Fayetteville grants are all active. Requests for reimbursements and data requests are being managed by fiscal and programmatic staff.
- Building construction is moving forward. The construction schedule has had some delays and now will go into February. Mike provides updates to staff and tenants as different areas are impacted. Finish work is being done in Conference Room B and the Charles Morris Conference Room. Cannon Foundation funding for the project has been received. We have invoiced the City of Fayetteville for a

part of payment for the first Pay Ap. The construction loan was used for the other part of that payment.

- The grant cycle for FY27 for Cumberland County's Community Funding projects has been released. Grants are due by January 30. Proposals for Family Connects funding and the Early Childhood Workforce Development will be submitted.
- The City of Fayetteville is convening leverage partners who were part of their initial Choice Neighborhoods Grant application to determine continued partnerships in preparation for a new grant cycle.

#### C. Staff Updates

- **Early Literacy and Play Coordinator and Communications – recruiting and interviewing.** If you are interested in or would like to refer a candidate for these full-time positions, please contact Anthony Ramos ([aramos@ccpfc.org](mailto:aramos@ccpfc.org)) for more information.

#### D. Events/Recognitions

- **NC Pre-K Let's Get Enrolled – Applications for the 2026-2027 school year launched on January 21.** Please share the URL: [LetsGetEnrolled.com](https://letsgetenrolled.com). Contact Ar-Nita Davis ([adavis@ccpfc.org](mailto:adavis@ccpfc.org)). Promotional materials for the 2026-2027 school year have been released on social media and are posted on our website. Cumberland County Schools is also sharing the information across multiple platforms. Families can still apply for vacancies this school year.
- **Barnes and Noble Book Drive** – The combined total for Round 1 and 2 delivery of books in November and December was **1,875 books** with an in-kind value of **\$13,651.81**. A final delivery of books in January yielded **285 books** with an in-kind value of **\$1,844.15**. The total number of books donated was **2,160 books** with an in-kind value of **\$15,495.96**. If you happen to find yourself at BN - Fayetteville please make a point to thank Jennifer Wittmann and her team for all of their ongoing support and for selecting us for over a decade to be the recipient of their book drive.
- **Freedom Christian Academy's National Honor Society Book Drive** – The students collected **365 children's books** for an in-kind value of **\$2,480.38** to support local literacy and put stories directly into the hands of children. The IT Department team at PFC were part of thanking the students for their service to our community.
- **Giving Tuesday:** The Cumberland Community Foundation's Giving Tuesday event wrapped up and the required survey is due to CCF by February 6. **Giving Tuesday donations were amplified through generous donors to the Cumberland Community Foundation. Our final direct donations were \$8,931.17 and the amplification was \$1,851.30 for a total of \$10,782.47.**
- **Little Land BIG Play for Families 2026 – Save the date for March 14, 2026 from 10:00 am – 2:00 pm at the Crown Expo Center.** The website is updated and live. Now accepting vendor applications: <https://ccpfc.org/littleland/little-land-vendor-agreement/>. We will need volunteers for this activity. If you are able to assist, contact Daniele Malvesti-Petti ([dmalvesti@ccpfc.org](mailto:dmalvesti@ccpfc.org)).
- **Provider Appreciation Event** – Hold the date for May 2, 2026 at FTCC from 5:00 – 9:00 pm. More details to come. If you have questions, contact Julanda Jett, VP of Programs ([jjett@ccpfc.org](mailto:jjett@ccpfc.org)).
- **Grilled Cheese Festival – Save the date for November 7, 2026.**

## **Special Stories January 2026**

### **Child Care Health Consultants Activity (Cumberland County Health Department)**

#### **Story 1: Strengthening Health Practices Through On-Site Consultation**

Child Care Health Consultant provided targeted technical assistance to a licensed child care center experiencing frequent illness-related exclusions and staff uncertainty around sanitation and illness policies. Through on-site observation, the CCHC identified gaps in handwashing procedures, cleaning and sanitizing practices, and staff understanding of illness exclusion guidelines.

The CCHC provided hands-on coaching, visual reminders for classrooms, and policy guidance aligned with licensing and public health recommendations. As a result, staff demonstrated increased confidence in implementing health practices, illness-related questions decreased, and the center reported improved consistency in sanitation routines. This collaboration strengthened the program's ability to maintain a healthier environment for children and staff.

#### **Story 2: Supporting Challenging Behaviors and Staff Well-Being**

This quarter, a CCHC supported a child care classroom experiencing frequent biting and aggressive behaviors that were impacting staff morale and classroom stability. Through classroom observation and reflective conversations, the CCHC helped staff identify developmental triggers, environmental stressors, and opportunities for proactive support.

The CCHC introduced trauma-informed strategies, visual schedules, and consistent transition supports while modeling supportive language and “serve and return” interactions. Staff reported feeling more supported and better equipped to respond calmly and consistently to challenging behaviors. Over time, the frequency of incidents decreased, and the classroom environment became more regulated and nurturing.

These stories illustrate how CCHC services positively influence child health, staff confidence, and program stability by providing relationship-based, practical support tailored to each child care setting.

**From:** Marta Hester <[mhester@smartstart.org](mailto:mhester@smartstart.org)>

**Subject:** Smart Start Network Public Policy Update for Week of January 19 - 23, 2026

Good morning,

**Please be advised next Friday's Smart Start Network Public Policy Meeting scheduled for January 30, 2026, will be held at 9:00am to 10:00am.** We will have a *Fireside Chat with our Smart Start Advocates, The Raleigh Group*. We are changing the time to accommodate our advocates' schedules. Discussion will include conversations about our Smart Start priorities, NC General Statutes, mid-term elections, outlook on the 2026 legislative session, and more.

I am attaching presentations from last Friday's Smart Start Network Public Policy Meeting on New Mexico's universal child care and on *Defend the Spend*, which requires states to provide additional justification in the payment management system for Child Care and Development Funding (CCDF). We appreciate Elizabeth Hayes joining our public policy call last week to provide more information.

## STATE UPDATE

### **Joint Legislative Oversight Committee on Health and Human Services**

The [Joint Legislative Oversight Committee on Health and Human Services](#) met on January 13, 2026, to hear how the state is handling new administrative rules for the Supplemental Nutrition Assistance Program (SNAP) stemming from H.R.1 (One Big Beautiful Bill Act). Counties are currently estimating to need a cumulative \$67 million in additional administrative funding, and the state may need to provide up to \$420 million toward SNAP benefits, though that number could decrease as counties lower their error rates in eligibility determinations. Presentations were provided by NC Department of Health and Human Services (DHHS), Brunswick County Department of Social Services, and the North Carolina Retail Merchants Association. For more detailed information, see the presentations in the link as follows: [Joint Legislative Oversight Committee on Health and Human Services Non Standing Committee - North Carolina General Assembly](#)

### **Joint Legislative Oversight Committee on Medicaid**

NC Medicaid and NC Department of Commerce reported on their perspectives on H.R. 1 Changes to Medicaid Work Requirements and Eligibility Determinations, to the Joint Legislative Oversight Committee on Medicaid on January 13, 2026. Kevin Leonard, Director of NC County Commissioners Association, also shared the counties' perspectives on increased Medicaid administrative requirements resulting from H.R.1., and the burden it will cause counties. For more detailed information, go to [Joint Legislative Oversight Committee on Medicaid Non Standing Committee - North Carolina General Assembly](#)

### **NC Child Care Commission**

The North Carolina Child Care Commission will hold its [Third Quarter Meeting](#) on Monday, February 2, 2026, beginning at 10:00 a.m., at the Division Headquarters, 1915 Health Services Way, Conference Rooms 01110 A & B, Raleigh, N.C. 27607. There will also be an option to join the meeting via WebEx by clicking on the following link:

<https://ncgov.webex.com/ncgov/j.php?MTID=m0514ed56ca232c8ab03304bef54c0dca>

## NC Division of Child Development and Early Education: Market Rate

NC DCDEE currently operates using the 2021 Market Rate; however, House Bill 412 (Session Law 2025-36) requires DCDEE to complete a new market rate study by May 1, 2026, and to make it available to the public. This market rate study should include potential rates that are not segmented by star-rating and new market rates for the QRIS system.

According to ACF guidance, states must use current market rates for child care provider payments to be in compliance with federal guidelines to receive CCDF funding. As mentioned previously, Candace Witherspoon, DCDEE Director, advised the agency will request a mini budget early in the 2026 session and address the issue with ACF to ensure NC is in compliance.

## NC Elections

All 100 N.C. House and all 50 N.C. Senate seats are up for election this year. See updated information and resources below:

- [Unofficial Primary Election Candidates for 2027 NC House](#) (updated through January 20, 2026)
- [Unofficial - Primary Election Filing for 2027 Senate](#) (updated through January 20, 2026)
- [North Carolina's 2026 primary elections: What you need to know - EdNC](#)
- [More than 100 NC candidates switched parties. Here's what they say about why - NewsBreak](#)

## FEDERAL UPDATE

### Child Care Development Fund Proposed Rules

As mentioned in the Smart Start Network Public Policy Update on January 9, 2026, the comment period on the Proposed CCDF Rule on *Restoring Flexibility in the Child Care and Development Fund*, will end on **February 4, 2026**. US DHHS, ACF, proposes to amend CCDF regulations to reduce costs and burden for states and territories administering the program. It proposes 1.) rescinding the requirements to limit family co-payments to 7 percent of family income, 2.) to provide some direct services through grants or contracts, 3.) to pay providers based on child's enrollment, and 4.) to pay providers prospectively that were added to the CCDF regulations in the March 2024 final rule, *Improving Child Care Access, Affordability, and Stability in the Child Care and Development Fund*. For more information and to submit comments to the rule, go to [Federal Register :: Restoring Flexibility in the Child Care and Development Fund \(CCDF\)](#)

### Federal Appropriations Progress

Congress has until next Friday, January 30, 2026, to pass the annual appropriations bills to avoid another federal government shutdown. Earlier this week the Consolidated Appropriations Act, 2026, to include the House and Senate Appropriations Committees [proposed legislation to fully fund the government](#) through the rest of Fiscal Year 2026, was released. The consolidated package includes funding for the Departments of Education, Health and Human Services, Labor, Transportation, Housing and Urban Development, Defense, and Homeland Security. The House will vote on the funding package this week and the Senate will vote next week. A high-level summary of some of the proposed highlights is provided below:

- \$8.8 billion for the Child Care and Development Block Grant, an increase of **\$85 million above the 2025 level**.
- \$12.4 billion for Head Start, an **increase of \$85 million above the 2025 level**.
- Flat funding of \$315 million for the Preschool Development Grants.

- \$4 billion for the Low-Income Home Energy Assistance Program, an increase of \$20 million above the 2025 level.
- \$18.4 billion for Title I Grants to Local Educational Agencies.
- \$2.2 billion for Title II-A (Supporting Effective Instruction State Grants).
- \$15.5 billion for Special Education, an increase of \$23 million above the 2025 level (funding for IDEA Preschool).
- \$1.6 billion for Impact Aid, an increase of \$5 million above the 2025 level.
- \$75 million for Child Care Access Means Parents in School.

### **Funding Freeze**

A federal judge’s two-week temporary restraining order preventing the federal government from freezing over \$10 billion in child care and family assistance funding in five states is set to expire today, January 23, 2026. The freeze and temporary restraining order is applicable to the following states: Minnesota, Colorado, California, Illinois, and New York. Here is an article with more details: [As \\$10B in federal child care funds hangs in the balance, cities and counties brace for budget shock | Smart Cities Dive](#)

Finally, please continue to keep me posted on your upcoming meetings with elected officials and share information about concerns you are hearing from families, providers, and other early childhood stakeholders.

Thank you,

Marta



**Marta T. Hester**  
Public Policy Director

**The North Carolina Partnership for Children**  
1100 Wake Forest Rd, Raleigh, NC 27604



ADMINISTRATION FOR  
**CHILDREN & FAMILIES**

## Office of Child Care



### News

The Child Care and Development Fund (CCDF) provides funding to states, territories, and Tribes which is critical to supporting working families throughout the country. In light of recent allegations of child care fraud, the Department of Health and Human Services has activated Defend the Spend for all CCDF grantees. It is the goal of the Administration for Children and Families (ACF) for there to be no disruption to child care payments for legitimate services provided.

You may recall from last spring that Defend the Spend requires grantees to complete a mandatory field in the Payment Management System (PMS) when requesting a drawdown of funds. We ask that grantees provide the following information in this justification field:

- Grantee's attestation that they have reviewed, made any necessary updates, and are implementing strategies and controls to identify fraud and ensure program integrity, including verification of child enrollment and attendance submissions.
- A strong justification for the use of funds that aligns with CCDF program purposes, that at a minimum includes a description or summary of expenses or activities, by CCDF expenditure category (i.e., direct services, quality activities, infant/toddler quality activities, administrative costs).

ACF has surged capacity with additional internal and contract support to ensure expeditious review of DTS submissions. Please do not hesitate to reach out to your OCC Regional Office or to [OCCInfo@acf.hhs.gov](mailto:OCCInfo@acf.hhs.gov) should you have questions or need additional support.

Family Resource Center  
Space Availability Report

August 2023

Room #	Suite	Square feet	Notes:
2408, 2411, 2413, 2414	411	1533	2406, 2407, 2409, 2410 and 2412 are leased. Suite= sf 1686 -913 sf leased. 773 sf available.
1129, 1131, 1132, 1133, 1134, 1135	165	867	sound proof under way
1162, 1163, 1164, 1165, 1166, 1/2 of common	130	964.5	hold off until Phase 3 windows
2330	326	374	available

RENT RATES	eff 1/1/2021	11/1/2023	
Non Profit LM	\$18.50	\$20.35	Non Profit incl PFC :51.2%
For Profit Over 300 SF	\$19.50	\$21.45	For Profit: 38.4%
For Profit Under 300 SF	\$23.50	\$25.85	Leaseable Space of 27, 727 sf = Occupancy Rate: 89.6%
Deposit= 2 months rent	Renewal= 5% or 3%	Renewals 10% or 7%	Un-Occupied: 10.4%

**Board Transition Worksheet - January 14, 2026**

NCPC Suggested Roles - Government		Board Member	1st Term Expires	2nd Term Expires
County Commissioner's Office				
1	County Manager's Office	Skeens, Heather	6/30/2025	6/30/2028
2	Department of Social Services or Health Dept - <b>NC Pre-K</b>	Jackson, Brenda		NCPK
3	School Administrator - <b>Superintendent NC Pre-K Mandated</b>	Bracy, Dr. Eric		NCPK
4	Higher Education Institution	Fecher, Dr. Patricia	6/30/2026	6/30/2029
5	Local Cooperative Extension Agency	Childers, Lisa	6/30/2025	6/30/2028
Local Public Library				
6	Municipal Government	Warren, Darlisha	6/30/2026	6/30/2029
NCPC Suggested Roles - Services		Board Member	1st Term Expires	2nd Term Expires
7	Child Care Provider - Licensed Center - <b>NC Pre-K</b>	Vandevender, Linda	6/30/2028	6/30/2031
Child Care Provider - Licensed Home				
Military Child Care Rep				
8	Local Head Start Program Representative - <b>NC Pre-K</b>	Ballard, Lonnie		NCPK
9	Local Mental Health Professional or Health Care Provider - <b>NC Pre-K</b>	Tyson-Johnson, Felicia	6/30/2028	6/30/2031
10	Child Care Resource & Referral (non-employee) or Another Child-Serving Agency Representative - <b>NC Pre-K</b>	Williams, Ebone	6/30/2023	6/30/2026
11	Other Non-Profit Human Service Agency	Adeyemi, Christiana	6/30/2028	6/30/2031
12		Stiff, Elizabeth	6/30/2028	6/30/2031
13	Public School Exceptional Children's Preschool Program or Title 1 Preschool Representative - <b>NC Pre-K</b>	Richard, Dr. Ayanna	6/30/2027	6/30/2030
NCPC Suggested Roles - Business/Community		Board Member	1st Term Expires	2nd Term Expires
14	Parent of a child 5 or younger - <b>NC Pre-K</b>	Jallow-Konrat, Haja	6/30/2024	6/30/2027
Faith Community				
15	Inter-Agency Coordinating Council or Parent of a Child with a Disability	Lada, Katherine	6/30/2026	6/30/2029
Foundation or other Philanthropic Organization				
16	Business Leader	Gunter, Van	6/30/2026	6/30/2029
17		Rodriquez Laureano, Maybelyn	6/30/2028	6/30/2031
Military Community Rep				
18	Community At Large	Klinck, Amanda	6/30/2026	6/30/2029
19		Smith, Betty	6/30/2026	6/30/2029
20		Gronski, Dr. Meredith	6/30/2028	6/30/2031
21		Deaton, Joe	6/30/2028	6/30/2031

1st Term Ending 6/30/26 = 6	2nd Term Ending 6/30/26 = 1
1st Term Ending 6/30/27 = 1	2nd Term Ending 6/30/27 = 1
1st Term Ending 6/30/28 = 7	2nd Term Ending 6/30/28 = 2
	2nd Term Ending 6/30/29 = 6
	2nd Term Ending 6/30/30 = 1
	2nd Term Ending 6/30/31 = 7

# PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.

## FOOTNOTES FOR FINANCIAL REPORTS

December 31, 2025

### FOOTNOTES - BALANCE SHEET

A. The cash accounts at December 31, 2025 total \$2,100,087.08.

- Included in the cash balance amount are the following investment vehicles:

Description	Investment Type	Current Amount – CASH BASIS	Term (months)	Maturity Date	Interest Rate	Annual Percentage Yield
PNC Bank	Money Market	\$6,781.22	n/a	n/a	n/a	2.78%
First Bank	Money Market	\$106,188.31	n/a	n/a	3.50%	3.56%
Morgan Stanley	E*TRADE	\$118,000.00	n/a	n/a	n/a	n/a
Cumberland Community Foundation	Beneficial Interest in Endowment Fund	\$31,384.00	n/a	n/a	n/a	n/a
<b>TOTAL</b>		<b>\$262,353.53</b>				

B. Employees’ payroll deductions at December 31, 2025 from the current month and from prior months total \$1,526.50. The pre-funded amounts of \$8,700 for HRA and \$741 for FSA for the 2025-2026 plan year were drafted by Blue Cross and Blue Shield on May 28, 2025. These amounts were reimbursed to PFC on September 22, 2025. The employee withholding accounts are reconciled on a monthly basis and at yearend to ensure that the correct amounts are being accounted for as required by NCPC.

## **FOOTNOTES - BALANCE SHEET**

### **December 31, 2025**

- C. Per Board approval, an endowment fund was established on June 29, 2012 with the Cumberland Community Foundation, Inc. with an initial amount of \$25,000.00. Since this amount is an irrevocable gift of assets, it is classified as a permanently restricted net asset for accounting purposes. It is also classified as a “Beneficial Interest in Community Foundation” in the Assets section of the Balance Sheet.

NCPC defines permanently restricted net assets as “used to classify assets that have donor-imposed stipulations that neither expire with time nor can be fulfilled or removed by actions of the organization. An example would be an endowment fund whereby the principal is maintained for investment purposes and the interest earnings may be available for use. This FASB code is rarely used.”

Additional funds totaling \$4,732.00 was added to the endowment as of June 30, 2013. The Partnership made an additional deposit of \$768.00 to the endowment in September 2014. The Partnership also made an additional deposit of \$666.00 to the endowment in July 2015. During January 2016, additional deposits totaling \$218.00 were received for the endowment. This amount was transferred to the Foundation in February 2016. The total contributions from the Partnership to the endowment, including these funds, are now a total of \$31,384.00. There were no additional funds added to this endowment during the 2016-2017 fiscal year, through the current date.

## **FOOTNOTES - SMART START GRANT SPREADSHEET**

**SERVICES (In-House Activities):** The Smart Start funds for all of the Services budgets were in contract at 100% as of July 1, 2025. On November 18, 2025, NCPC notified PFC that the \$214,209 of Services funds was available for contracting. PFC reviewed all Smart Start budgets and determined to add \$194,209 to the CCR&R budget so that the full amount reverted funds could be placed into contract.

**DIRECT SERVICE PROVIDERS:** The Smart Start funds for the Direct Service Providers (DSPs) budgets were in contract at 100% as of July 1, 2025. On November 18, 2025, NCPC notified PFC that the \$214,209 of Services funds was available for contracting. PFC reviewed all Smart Start budgets and determined to add \$20,000 to the United Way of Cumberland County’s Dolly Parton’s Imagination Library [DPIL] budget.

**ADMINISTRATION:** The Smart Start funds for the Administration budget were in contract at 100% as of July 1, 2025.

**Partnership for Children of Cumberland County, Inc.**  
**Balance Sheet**  
**12/31/2025**

**Assets**

Bank of America Checking Account	\$ 1,834,326.79	} <b>A</b>
First Bank - [for construction transactions]	3,006.76	
PNC Bank - Money Market Reserve	6,781.22	
First Bank - Money Market Reserve	106,188.31	
Morgan Stanley E*TRADE Account	118,000.00	
Petty Cash, Change Funds, Undeposited Receipts	400.00	
Beneficial Interest in Community Foundation	31,384.00	
<hr/>		
<b>Total Assets</b>	<u><u>2,100,087.08</u></u>	

**Liabilities and Net Assets**

Forfeited FSA and HRA Pre-Funding	(654.41)	} <b>B</b>
Health Insurance Payable	(228.58)	
Flex-Spending Payable	(151.64)	
AFLAC Payable	0.44	
United Way Payable	(9.00)	
Dental Insurance Payable	(7.96)	
Vision Payable	(2.00)	
Supplemental Life Insurance	(410.90)	
Legal Shield Payable	(62.45)	
Tenant Security Deposits	30,060.03	
Unrestricted Net Assets	707,038.26	
Temporarily Restricted Net Assets	56,437.00	
Permanently Restricted Net Assets	31,384.00	<b>C</b>
Excess Revenues over (under) Expenditures	1,276,694.29	
<hr/>		
<b>Total Liabilities and Net Assets</b>	<u><u>\$ 2,100,087.08</u></u>	

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC. - SMART START GRANT - FY 2025 - 2026

FY 25/26 SMART START 100% ALLOCATION [INCLUDING prior year Carry Forward]	\$7,046,687	
<b>TOTAL ALLOCATION FOR ADMINISTRATION -----&gt;</b>		<b>\$425,611</b>
FY 25/26 Smart Start Admin Base Allocation	\$397,185	
FYE22 & FYE23 New Recurring Funds :	\$28,426	
<b>TOTAL ALLOCATION FOR SERVICES -----&gt;</b>		<b>\$6,621,076</b>
FY 25/26 Smart Start Services Base Allocation	\$6,175,862	
<b>Carryforward SERVICES Funds from FY24/25 to be used in FY25/26 [Effective 11-18-2025]</b>	<b>\$214,209</b>	
FYE22 & FYE23 New Recurring Funds :	\$231,005	

AS OF December 31, 2025

Only items highlighted in Yellow will be discussed.

If monthly spending was equal, at month-end, the percentages should be:

		EXPENDITURES										AS OF December 31, 2025	
Activity	Agency	12/31/2025	Budget	Advances	October	November	December	Y-T-D	Remaining Budget	If monthly spending was equal, at month-end, the percentages should be:			
										50%	50%		
<b>Early Care &amp; Education Subsidy - TANF Only</b>													
1	Subsidized Child Care	Dept. of Social Services	\$ 2,531,000.00		\$ 241,811.00	\$ 213,017.00	\$ 187,325.00	\$ 1,466,534.00	\$ 1,064,466.00	58%	42%		
2	Child Care Scholarships	Fayetteville Tech. Com. College	\$ 318,000.00		\$ 37,939.09	\$ 38,112.65	\$ 35,738.65	\$ 140,354.91	\$ 177,645.09	44%	56%		
	<b>ECE Subsidy TANF Total:</b>		<b>43%</b>	<b>\$ 2,849,000.00</b>	<b>\$ -</b>	<b>\$ 279,750.09</b>	<b>\$ 251,129.65</b>	<b>\$ 223,063.65</b>	<b>\$ 1,606,888.91</b>	<b>\$ 1,242,111.09</b>	<b>56%</b>		
	<b>Minimum of 39% Required</b>												
<b>Early Care &amp; Education Subsidy - Administration</b>													
3	Subsidy Support Staff	Dept. of Social Services	\$ 176,000.00		\$ -	\$ -	\$ -	\$ -	\$ 176,000.00	0%	100%		
4	Child Care Scholarship - Admin Support	Fayetteville Tech. Com. College	\$ 58,885.00		\$ 4,712.41	\$ 4,699.63	\$ 4,691.10	\$ 23,384.63	\$ 35,500.37	40%	60%		
	<b>ECE Subsidy Support Total</b>		<b>4%</b>	<b>\$ 234,885.00</b>	<b>\$ -</b>	<b>\$ 4,712.41</b>	<b>\$ 4,699.63</b>	<b>\$ 4,691.10</b>	<b>\$ 211,500.37</b>	<b>10%</b>			
<b>Early Care &amp; Education Quality &amp; Affordability</b>													
5	CCR&R - Core Services	IH Partnership for Children	\$ 999,994.00		\$ 67,561.49	\$ 44,493.53	\$ 46,440.54	\$ 328,920.81	\$ 671,073.19	33%	67%		
6	WAGE\$	Child Care Svcs. Association	\$ 565,000.00		\$ 40,300.00	\$ 35,158.66	\$ 8,400.00	\$ 266,089.94	\$ 298,910.06	47%	53%		
7	CCR&R - Lending Library	IH Partnership for Children	\$ 76,600.00		\$ 3,074.25	\$ 2,530.57	\$ 11,531.20	\$ 27,953.91	\$ 48,646.09	36%	64%		
	<b>ECE Quality Total:</b>		<b>25%</b>	<b>\$ 1,641,594.00</b>	<b>\$ -</b>	<b>\$ 110,935.74</b>	<b>\$ 82,182.76</b>	<b>\$ 66,371.74</b>	<b>\$ 622,964.66</b>	<b>\$ 1,018,629.34</b>	<b>38%</b>		
	<b>Minimum of 70% Total Required</b>		<b>74%</b>										
<b>Health and Safety</b>													
8	Child Care Health Consultant	Cumberland County Health Department	\$ 199,340.00	\$ -	\$ 17,542.26	\$ 17,410.17	\$ 15,738.44	\$ 96,888.58	\$ 102,451.42	49%	51%		
9	Family Connects	IH Partnership for Children	\$ 647,357.00	\$ -	\$ 26,201.43	\$ 19,055.87	\$ 20,771.85	\$ 218,320.88	\$ 429,036.12	34%	66%		
	<b>Health &amp; Safety Total:</b>		<b>10%</b>	<b>\$ 846,697.00</b>	<b>\$ -</b>	<b>\$ 43,743.69</b>	<b>\$ 36,466.04</b>	<b>\$ 36,510.29</b>	<b>\$ 315,209.46</b>	<b>\$ 531,487.54</b>	<b>37%</b>		

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC. - SMART START GRANT - FY 2025 - 2026

FY 25/26 SMART START 100% ALLOCATION (INCLUDING prior year Carry Forward)	\$7,046,687
<b>TOTAL ALLOCATION FOR ADMINISTRATION -----&gt;</b>	<b>\$425,611</b>
FY 25/26 Smart Start Admin Base Allocation	\$397,185
FYE22 & FYE23 New Recurring Funds :	\$28,426
<b>TOTAL ALLOCATION FOR SERVICES -----&gt;</b>	<b>\$6,621,076</b>
FY 25/26 Smart Start Services Base Allocation	\$6,175,862
<b>Carryforward SERVICES Funds from FY24/25 to be used in FY25/26 [Effective 11-18-2025]</b>	<b>\$214,209</b>
FYE22 & FYE23 New Recurring Funds :	\$231,005

AS OF December 31, 2025

Only items highlighted in Yellow will be discussed.

If monthly spending was equal, at month-end, the percentages should be:

										EXPENDITURES	
										50%	50%
										% of Budget Expended	% of Available Funds
Activity	Agency		12/31/2025	Advances	October	November	December	Y-T-D	Remaining Budget		
										Budget	
<b>Family Support</b>											
10	Kaleidoscope Play and Learn	IH Partnership for Children	\$ 42,000.00	\$ -	\$ 959.24	\$ 713.75	\$ 442.60	\$ 4,271.86	\$ 37,728.14	10%	90%
11	Community Engagement & Resource Development	IH Partnership for Children	\$ 589,100.00	\$ -	\$ (29,092.41)	\$ 28,142.52	\$ 30,780.57	\$ 142,451.43	\$ 446,648.57	24%	76%
12	Dolly Parton Imagination Library - RETURNED AS A DSP at 07-01-25	United Way of Cumberland County, Inc.	\$ 30,000.00	\$ -	\$ 1,375.00	\$ 1,254.00	\$ -	\$ 7,480.00	\$ 22,520.00	25%	75%
<b>Family Support Total:</b>			<b>10%</b>	<b>\$ 661,100.00</b>	<b>\$ -</b>	<b>\$ (26,758.17)</b>	<b>\$ 30,110.27</b>	<b>\$ 31,223.17</b>	<b>\$ 154,203.29</b>	<b>23%</b>	
<b>System Support</b>											
13	P&E - Planning & Evaluation	IH Partnership for Children	\$ 387,800.00		\$ 32,762.20	\$ 28,046.95	\$ 23,159.89	\$ 152,980.91	\$ 234,819.09	39%	61%
<b>System Support Total:</b>			<b>6%</b>	<b>\$ 387,800.00</b>	<b>\$ -</b>	<b>\$ 32,762.20</b>	<b>\$ 28,046.95</b>	<b>\$ 23,159.89</b>	<b>\$ 152,980.91</b>		
<b>Total of Approved SERVICES Projects:</b>				<b>\$ 6,621,076.00</b>	<b>\$ -</b>	<b>\$ 445,145.96</b>	<b>\$ 432,635.30</b>	<b>\$ 385,019.84</b>	<b>\$ 2,875,631.86</b>		
14	<b>Administration</b>	IH Partnership for Children	<b>6%</b>	<b>\$ 425,611.00</b>	<b>\$ -</b>	<b>\$ 50,460.29</b>	<b>\$ 41,029.81</b>	<b>\$ 41,901.46</b>	<b>\$ 192,291.56</b>	<b>55%</b>	<b>45%</b>
<b>Total Administration</b>				<b>\$425,611.00</b>			<b>\$ -</b>				
<b>Unallocated Smart Start SERVICES Funds</b>				<b>\$ -</b>							
<b>Unallocated Smart Start ADMINISTRATION Funds</b>				<b>\$ -</b>							
<b>Total Smart Start Funds Expended</b>					<b>\$ -</b>	<b>\$ 495,606.25</b>	<b>\$ 473,665.11</b>	<b>\$ 426,921.30</b>	<b>\$ 3,108,951.30</b>		
									<b>Total Allocated Smart Start Funds Remaining</b>	<b>\$ 3,937,735.70</b>	

Partnership for Children of Cumberland County, Inc. - NC PRE-KINDERGARTEN GRANT

Fiscal Year 2025 / 2026

<b>LEGEND</b>	
12/31/2025	Internal Budget Adjustments
	Budget Increases per Amendment #

FY 25/26 Revenues per Contract	
\$ 8,931,970	NC Pre-k Grant Payments to Providers [Fund 206, Fund 210, Fund 319]
\$ -	
\$ 174,963	2% CCDF Quality/Admin Funds [Fund 328]
\$ -	2% CCDF ARPA Admin Funds [Fund 314]
\$ 507,440	6% Administrative Funds [Fund 211]
\$ 9,614,373	<b>Total NC Pre-k Grant</b>

as of DECEMBER 2025	
<b>SHOULD BE</b>	
50%	50%

		FY 25/26 Budget					Remaining	% of	% of
Activity		12/31/2025	October	November	December	Y-T-D	Budget	Budget Expended	Available Funds
211	3323-999 Administrative Operations	\$159,440	\$ 16,624.30	\$ 11,056.54	\$ 11,347.47	\$ 79,129.65	\$ 80,310.35	50%	50%
	3323-001 CCR&R - Core	\$80,000	\$ 5,526.77	\$ 5,391.43	\$ 5,384.12	\$ 38,614.65	\$ 41,385.35	48%	52%
	3323-017 NC Pre-k Coordination (In-Direct)	\$268,000	\$ 31,927.71	\$ 22,411.90	\$ 27,368.35	\$ 141,200.06	\$ 126,799.94	53%	47%
	<b>Fund 211 Sub-Total</b>	<b>\$ 507,440.00</b>	<b>\$ 54,078.78</b>	<b>\$ 38,859.87</b>	<b>\$ 44,099.94</b>	<b>\$ 258,944.36</b>	<b>\$ 248,495.64</b>	<b>51%</b>	<b>49%</b>
206	2342-015 NC Pre-k Subsidy (Direct - Child Reimbursement) - State Funds	\$688,756	\$ -	\$ -	\$ -	\$ -	\$ 688,756.00	0%	100%
	2348-015 NC Pre-K Non-TANF/CCDF - State Funds	\$254,745	\$ -	\$ -	\$ -	\$ -	\$ 254,745.00	0%	100%
	<b>Fund 206 Sub-Total</b>	<b>\$ 943,501.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 943,501.00</b>	<b>0%</b>	<b>100%</b>
210	2342-015 NC Pre-k Subsidy (Direct - Child Reimbursement) - State Funds	\$3,343,434	\$ -	\$ -	\$ -	\$ -	\$ 3,343,434.00	0%	100%
	2348-015 NC Pre-K Non-TANF/CCDF - State Funds	\$1,236,613	\$ -	\$ -	\$ -	\$ -	\$ 1,236,613.00	0%	100%
	<b>Fund 210 Sub-Total</b>	<b>\$ 4,580,047.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 4,580,047.00</b>	<b>0%</b>	<b>100%</b>
319	2342-015 NC Pre-k Subsidy TANF (Direct - Child Reimbursement) - Federal Funds	\$2,610,494	\$ 775,290.00	\$ 627,181.00	\$ 631,146.00	\$ 2,408,216.00	\$ 202,278.00	92%	8%
	2348-015 NC Pre-K Non-TANF/CCDF - Federal Funds	\$797,928	\$ 258,205.00	\$ 199,797.00	\$ 194,688.00	\$ 754,788.00	\$ 43,140.00	95%	5%
	<b>Fund 319 Sub-Total</b>	<b>\$ 3,408,422.00</b>	<b>\$ 1,033,495.00</b>	<b>\$ 826,978.00</b>	<b>\$ 825,834.00</b>	<b>\$ 3,163,004.00</b>	<b>\$ 245,418.00</b>	<b>93%</b>	<b>7%</b>
328	3323-017 NC Pre-K CCDF Quality Funds-ADMIN-Federal Funds	\$116,000	\$ 9,679.44	\$ 8,423.47	\$ 9,740.42	\$58,720.12	\$57,279.88	51%	49%
	3323-999 NC Pre-K CCDF Quality Funds-Administrative Operations	\$58,963	\$ 5,000.00	\$ 4,700.00	\$ 94.43	\$ 24,800.91	\$ 34,162.09	42%	58%
	<b>Fund 328 Sub-Total</b>	<b>\$ 174,963.00</b>	<b>\$ 14,679.44</b>	<b>\$ 13,123.47</b>	<b>\$ 9,834.85</b>	<b>\$ 83,521.03</b>	<b>\$ 91,441.97</b>	<b>48%</b>	<b>52%</b>

Total Budget Remaining \$ 6,108,903.61

Unallocated NC Pre-k Revenues \$ -

Partnership for Children of Cumberland County, Inc. - NC PRE-KINDERGARTEN GRANT

Fiscal Year 2025 / 2026

<b>LEGEND</b>	
12/31/2025	Internal Budget Adjustments
	Budget Increases per Amendment #

FY 25/26 Revenues per Contract	
\$ 8,931,970	NC Pre-k Grant Payments to Providers [Fund 206, Fund 210, Fund 319]
\$ -	
\$ 174,963	2% CCDF Quality/Admin Funds [Fund 328]
\$ -	2% CCDF ARPA Admin Funds [Fund 314]
\$ 507,440	6% Administrative Funds [Fund 211]
\$ 9,614,373	<b>Total NC Pre-k Grant</b>

as of DECEMBER 2025	
<b>SHOULD BE</b>	
50%	50%

Activity	FY 25/26 Budget				Y-T-D	Remaining Budget	% of Budget Expended	% of Available Funds
	12/31/2025	October	November	December				
<b>Total NC Pre-k Grant Expended</b>								
		\$ 1,102,253.22	\$ 878,961.34	\$ 879,768.79	\$ 3,505,469.39			
Total State Funds	\$ 6,030,988.00							
Total Federal Funds	\$ 3,583,385.00							
Total NC Pre-K Grant	\$ 9,614,373.00							



Partnership for Children of Cumberland County, Inc.

LEGEND	
	Internal Budget

TOTAL ALLOCATION FOR ONLY THE BIRTH TO THREE QUALITY INITIATIVE \$77,787.00

15% Overhead / Administration Allocation \$8,169.87

Program/Services Allocation \$69,617.13

FUND	PSC	AC	Activity		Budget					Remaining Budget	as of December 31, 2025	
					12/1/2025	October	November	December	Y-T-D		% of Budget Expended	% of Available Funds
312	3104	001	Region 5 Birth To Three Quality Initiative [formerly Infant Toddler Project]	Contract Year for this grant runs from August 1, 2025 thru January 31, 2026	\$ 69,617.13	\$ 14,712.24	\$ 11,577.86	\$ 9,078.81	\$ 55,687.24	\$ 13,929.89	80%	20%
312	3104	196	Birth to Three Quality Initiative - 15% Overhead/Administration for CCR&R	Amendment #1 fully executed eff: December 1, 2025	\$ 905.61	\$ 321.04	\$ 204.66	\$ 229.82	\$ 905.61	\$ -	100%	0%
312	9100	196	Birth To Three Quality Initiative - 15% Overhead/Administration for Admin Ops		\$ 7,264.26	\$ 1,874	\$ 1,459.19	\$ 1,036.46	\$ 7,264.26	\$ -	100%	0%
				#DIV/0!	\$ 77,787.00	\$ 16,907.64	\$ 13,241.71	\$ 10,345.09	\$ 63,857.11	\$ 13,929.89	82%	18%

**Region 5 DCDEE Lead Agency Healthy  
Social Behaviors [HSB] Project -  
Contract Period July 1, 2025 through  
December 31, 2025**

**Partnership for Children of Cumberland County, Inc.**

TOTAL - REGION 5 LEAD AGENCY ALLOCATION \$76,778.00

15% Overhead / Administration Allocation \$9,901.00

Program/Services Allocation \$66,877.00

			<b>EXPENDITURES</b>						<b>as of December 31, 2025</b>			
			11/01/25					Remaining	100%	0%		
FUND	PSC	AC	Activity	Budget	October	November	December	Y-T-D	Budget	% of Budget Expended	% of Available Funds	
313	3104	001	Region 5 Healthy Social Behaviors Project	\$ 66,877.00	\$ 15,040.11	\$ 9,973.85	\$ 7,973.52	\$ 65,490.05	\$ 1,386.95	98%	2%	
			6m Extension GRANT July 1, 2025 through December 31, 2025									
313	3104	196	Healthy Social Behavior - 15% Overhead/Administration for CCR&R	\$ 1,770.00	\$ 178.92	\$ 402.53	\$ 508.74	\$ 1,585.88	\$ 184.12	90%	10%	
			Amendment #2 Eff: 7/1/2025 Amendment #3 Eff: 11/1/2025									
313	9100	196	Healthy Social Behavior - 15% Overhead/Administration for Admin Ops	\$ 8,131.00	\$ 1,898.13	\$ 1,250.38	\$ 636.09	\$ 8,108.59	\$ 22.41	100%	0%	
				#DIV/0!	\$ 76,778.00	\$ 17,117.16	\$ 11,626.76	\$ 9,118.35	\$ 75,184.52	\$ 1,593.48	98%	2%
<b>Total Allocated DCD Funds Remaining</b>									\$ 1,593.48			
<b>Summary for 15% Overhead / Administration</b>			<b>PFC</b>	\$ 9,901.00	\$ 2,077.05	\$ 1,652.91	\$ 1,144.83	\$ 9,694.47	\$ 206.53	98%	2%	

# Partnership for Children of Cumberland County, Inc.

All Funding Sources  
Fiscal Year 2025 - 2026

ONLY THE HIGHLIGHTED FUNDING STREAMS NEED TO BE DISCUSSED.

FUND CODE		July 1, 2025 Beginning Cash Balance	Receipts				Expenditures					Ending Cash Balance
			October	November	December	YTD	Adjustments to cash/net assets	October	November	December	YTD	
<b>RESTRICTED FUNDS</b>												
<b>NC PRE-KINDERGARTEN FUNDS</b>												
206	NC Pre-K Grant - State Funds (per child) FROM FY22-23	\$ 56,437.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 56,437.00
206	NC Pre-K Grant - State Funds (per child)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
210	NC Pre-K Expansion Grant - Lottery Funds - STATE FUNDS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
211	NC Pre-K Grant - 4% Admin Fees	\$ -	\$ 34,873.51	\$ 53,164.43	\$ 37,804.37	\$ 194,574.57	\$ -	\$ 54,078.78	\$ 38,859.87	\$ 44,099.94	\$ 258,944.36	\$ (64,369.79)
319	NC Pre-K Grant (per slot) - Federal Funds	\$ -	\$ 782,457.00	\$ 826,978.00	\$ 858,680.00	\$ 3,195,850.00	\$ -	\$ 1,033,495.00	\$ 826,978.00	\$ 825,834.00	\$ 3,163,004.00	\$ 32,846.00
319	<span style="color: red;">1/10 CASH ADVANCE from DCDEE -NC Pre-K Grant</span>	\$ -	\$ -	\$ -	\$ -	\$ 893,197.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 893,197.00
328	NC Pre-K Grant CCDF Quality Funds-Federal Funds	\$ -	\$ 10,797.81	\$ 9,679.44	\$ 13,123.47	\$ 53,686.18	\$ -	\$ 14,679.44	\$ 13,123.47	\$ 9,834.85	\$ 83,521.03	\$ (29,834.85)
<b>Sub-total for NC Pre-K</b>		<b>\$ 56,437.00</b>									<b>Sub-total</b>	<b>\$ 888,275.36</b>
<b>FEDERAL RESTRICTED FUNDS</b>												
307	DCD Grant - SWCDC	\$ (63,923.34)	\$ 51,328.82	\$ 42,395.46	\$ 20,417.05	\$ 201,803.76	\$ -	\$ 42,395.46	\$ 20,417.05	\$ 22,544.62	\$ 160,425.05	\$ (22,544.63)
312	Region 5 - Birth to 3 [Infant/Toddler] 08/01/2025 - 01/31/2026	\$ (32,311.30)	\$ 23,411.44	\$ 16,854.20	\$ 12,756.20	\$ 97,586.15	\$ -	\$ 16,907.64	\$ 13,241.71	\$ 10,345.09	\$ 76,158.89	\$ (10,884.04)
313	Region 5 - Healthy Social Behavior 07/01/2025 - 12/31/2025	\$ (36,884.71)	\$ 37,322.25	\$ 16,037.98	\$ 12,672.26	\$ 102,917.20	\$ -	\$ 17,117.16	\$ 11,626.76	\$ 9,118.35	\$ 75,184.52	\$ (9,152.03)
335 - YEAR 2	Region 5 - Family Child Care Project [02/15/2024 - 06/30/2025] NOT RENEWING AFTER 06-30-2025	\$ (17,627.31)	\$ -	\$ -	\$ -	\$ 17,627.31	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
333	FEDERAL - City of Fayetteville ARPA Grant \$400,000 Revenue Replacement [12/01/2024 - 12/30/2026]	\$ -	\$ 78,232.00	\$ -	\$ 1,740.88	\$ 79,972.88	\$ -	\$ 183.48	\$ 1,557.40	\$ -	\$ 79,972.88	\$ -
334	FEDERAL - City of Fayetteville CDBG Grant \$250,000 for Phase III [06/15/2023 - 06/30/2026]	\$ -	\$ -	\$ 440.00	\$ -	\$ 440.00	\$ -	\$ -	\$ -	\$ -	\$ 440.00	\$ -
337	FEDERAL - SWCDC Additional Core Funds Grant [10/01/2025 - 12/01/2025]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,139.68	\$ 1,139.68	\$ (1,139.68)
807	Region 5 - Program Income	\$ -	\$ 271.22	\$ 55.00	\$ 15.00	\$ 1,249.97	\$ -	\$ -	\$ -	\$ -	\$ 115.02	\$ 1,134.95
<b>Sub-total for Federal Restricted</b>		<b>\$ (150,746.66)</b>									<b>Sub-total</b>	<b>\$ (42,585.43)</b>
<b>SMART START AND RELATED FUNDS</b>												
157	Smart Start - Admin. (FY 24/25)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
158	Smart Start - Services (FY 24/25)	\$ 68,243.04	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 68,243.04	\$ -
159	Smart Start - Admin. (FY 25/26)	\$ -	\$ 38,305.00	\$ 35,468.00	\$ 35,481.00	\$ 230,553.00	\$ -	\$ 50,460.29	\$ 41,029.81	\$ 41,901.46	\$ 233,319.44	\$ (2,766.44)
160	Smart Start - Services (FY 25/26)	\$ -	\$ 252,138.00	\$ 171,238.00	\$ 181,344.00	\$ 1,498,157.00	\$ -	\$ 159,863.54	\$ 184,551.95	\$ 193,349.10	\$ 1,085,585.73	\$ 412,571.27
201	MAC SS Grant (Accting/Contracting)	\$ -	\$ -	\$ 26,740.00	\$ -	\$ 53,480.00	\$ -	\$ 10,634.63	\$ 7,437.32	\$ 7,951.81	\$ 51,756.38	\$ 1,723.62
801	Program Income (SS Related)	\$ 69,101.08	\$ 4,773.93	\$ 5,573.04	\$ 4,877.97	\$ 30,770.79	\$ -	\$ 66,619.57	\$ 138.57	\$ 448.65	\$ 67,617.40	\$ 32,254.47
<b>Sub-total for Smart Start &amp; Related</b>		<b>\$ 137,344.12</b>									<b>Sub-total</b>	<b>\$ 443,782.92</b>

**Partnership for Children of Cumberland County, Inc.**

All Funding Sources  
Fiscal Year 2025 - 2026

**ONLY THE HIGHLIGHTED FUNDING STREAMS NEED TO BE DISCUSSED.**

FUND CODE	July 1, 2025 Beginning Cash Balance	Receipts				Expenditures				Ending Cash Balance		
		October	November	December	YTD	Adjustments to cash/net assets	October	November	December		YTD	
<b>TEMPORARILY RESTRICTED FUNDS - RESTRICTED FOR TIME OR PURPOSE TO SPEND FUNDS</b>												
402	County of Cumberland - Family Connects (FY25/26)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 47,300.00	\$ 69,300.00	\$ 50,600.00	\$ 167,200.00	\$ (167,200.00)	
547	The Cannon Foundation - Operation Restoration, Building Project Phase III (12/09/2025 - until spent)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	<b>Sub-total for Temporarily Restricted</b>	\$ -								<b>Sub-total</b>	<b>\$ (167,200.00)</b>	
<b>UNRESTRICTED FUNDS or NO RESTRICTION OF TIME TO SPEND FUNDS</b>												
208	Unrestricted Revenues - For Operating Purposes	\$ 43,535.44	\$ -	\$ -	\$ 223,948.29	\$ -	\$ 7,954.07	\$ 7,954.07	\$ 7,994.95	\$ 47,765.30	\$ 219,718.43	
	Unrestricted Revenues - Invested in CDs and Money Market Account	\$ 447,593.66	\$ -	\$ -	\$ (223,948.29)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 223,645.37	
501	Individual Gifts & Donations	\$ 155,703.76	\$ 135.00	\$ 1,078.00	\$ 2,085.00	\$ 10,778.42	\$ -	\$ 21.13	\$ 27.40	\$ 1.68	\$ 90.78	\$ 166,391.40
515	Vending Machine Commissions	\$ 216.89	\$ -	\$ -	\$ 85.51	\$ 514.51	\$ -	\$ -	\$ -	\$ -	\$ 27.05	\$ 704.35
802	PFCRC II (Non-Smart Start)	\$ (103,016.30)	\$ 17,629.43	\$ 17,250.02	\$ 19,516.09	\$ 104,135.39	\$ -	\$ 10,946.45	\$ 8,038.52	\$ 13,908.41	\$ 61,672.71	\$ (60,553.62)
805	Misc. Unrestricted Revenue [currently cash back from Mastercard 2% credit card]	\$ 16,919.63	\$ -	\$ -	\$ -	\$ -	\$ 37.96	\$ 125.00	\$ 1,264.82	\$ 3,716.03	\$ 13,203.60	
808	Insurance Proceeds Income (NOT program income and NOT temp restricted per NCPD)	\$ 9,796.17	\$ -	\$ -	\$ -	\$ 1,470.28	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 11,266.45
812	PFCRC II - Administration	\$ 99,583.40	\$ 4,750.00	\$ 4,750.00	\$ 4,750.00	\$ 28,500.00	\$ -	\$ 7,588.24	\$ 5,058.81	\$ 5,135.76	\$ 23,951.08	\$ 104,132.32
815	Hoke - Contracted Eval (not program income)	\$ 27,791.50	\$ -	\$ -	\$ -	\$ 6,177.76	\$ -	\$ 2,534.81	\$ 198.23	\$ 52.06	\$ 5,035.52	\$ 28,933.74
820	Fundraising - PFC Annual Fundraiser	\$ 55,056.74	\$ 668.53	\$ 8,041.42	\$ (0.89)	\$ 10,303.59	\$ -	\$ 618.53	\$ 940.81	\$ 940.29	\$ 5,358.76	\$ 60,001.57
825	Capital Projects Fund [used for construction loan transactions]	\$ 3,006.76	\$ -	\$ -	\$ 100,000.00	\$ 100,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 103,006.76
897	Sales Tax	\$ (14,206.01)	\$ -	\$ -	\$ -	\$ 14,206.01	\$ -	\$ 931.87	\$ 768.35	\$ 1,452.30	\$ 4,224.10	\$ (4,224.10)
899	Interest Income (from Investment Funds)	\$ 6,073.08	\$ 209.90	\$ 182.70	\$ 173.76	\$ 8,235.98	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 14,309.06
904	Forfeited FSA and Pre-funded HRA/FSA	\$ (10,095.41)	\$ -	\$ -	\$ -	\$ 9,441.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (654.41)
905	Employee Withholding	\$ 3,194.69	\$ 24,532.25	\$ 18,821.52	\$ 19,034.35	\$ 121,191.53	\$ -	\$ 23,083.48	\$ 19,249.26	\$ 22,318.01	\$ 125,258.31	\$ (872.09)
	<b>Sub-total for Unrestricted Funds</b>	<b>\$ 741,154.00</b>								<b>Sub-total</b>	<b>\$ 879,008.83</b>	
<b>INFORMATION TECHNOLOGY</b>												
992	PFC IT Management	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 281.84	\$ 150.50	\$ 188.31	\$ 943.73	\$ (943.73)
993	IT - Core	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
994	IT - Outside Agencies	\$ 68,334.24	\$ 9,358.40	\$ 7,985.00	\$ 11,095.00	\$ 53,174.64	\$ -	\$ 11,200.51	\$ 9,522.84	\$ 7,551.73	\$ 53,143.75	\$ 68,365.13
995	IT - PFC Enhanced	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
996	IT - PFC Regular	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	<b>Sub-total for Information Technology</b>	<b>\$ 68,334.24</b>	\$ -	\$ -	\$ -					<b>Sub-total</b>	<b>\$ 67,421.40</b>	

# Partnership for Children of Cumberland County, Inc.

All Funding Sources  
Fiscal Year 2025 - 2026

**ONLY THE HIGHLIGHTED FUNDING STREAMS NEED TO BE DISCUSSED.**

FUND CODE	July 1, 2025 Beginning Cash Balance	Receipts				Expenditures				Ending Cash Balance	
		October	November	December	YTD	Adjustments to cash/net assets	October	November	December		YTD
<b>PERMANENTLY RESTRICTED FUNDS</b>											
599	Cumberland Community Foundation Endowment	\$ 31,384.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 31,384.00
	<b>Sub-total for Permanently Restricted Funds</b>	<b>\$ 31,384.00</b>								<b>Sub-total</b>	<b>\$ 31,384.00</b>
	<b>TOTAL</b>	<b>\$ 883,906.70</b>								<b>TOTAL CASH</b>	<b>\$ 2,100,087.08</b>

ADDITIONAL SUMMARIZED INFORMATION
<b>USR</b>
Operating Cash 219,718.43
Investments 223,645.37
<b>\$ 443,363.80</b>
<b>NCPK</b>
Operating Cash (94,204.64)
"Cash Advance" -
"Unresolved FY22- 23" 56,437.00
<b>\$ (37,767.64)</b>

Partnership for Children of Cumberland County, Inc. - UNRESTRICTED REVENUES [FUND 208]

**Fiscal Year 2025 / 2026**

		<b>SHOULD BE:</b>		<b>50%</b>	<b>50%</b>				
Activity	FY 25/26 Budget Effective 7/1/2025	October	November	December	Expenditures Y-T-D	Unspent Allocated Budget Amount	% of Budget Expended	% of Available Funds	
Administrative Operations	\$ 12,000.00	\$ -	\$ -	\$ 40.88	\$ 40.88	\$ 11,959.12	0%	100%	
Administrative Operations [for interest portion of the construction loan payments]	\$ 16,000.00	\$ 748.34	\$ 651.41	\$ 666.87	\$ 4,259.04	\$ 11,740.96	27%	73%	
	<b>\$ 28,000.00</b>	<b>\$ 748.34</b>	<b>\$ 651.41</b>	<b>\$ 707.75</b>	<b>\$ 4,299.92</b>	<b>\$ 23,700.08</b>	<b>15%</b>	<b>85%</b>	
CC&R - Core (in case of Federal shutdown)	\$ 50,000.00	\$ -	\$ -	\$ -	\$ -	\$ 50,000.00	0%	100%	
CE/FRC For Construction Loan Payments / Interest payments are coded to 9100-999	\$ 79,449.00	\$ 7,205.73	\$ 7,302.66	\$ 7,287.20	\$ 43,465.38	\$ 35,983.62	55%	45%	
<b>Sub-Total</b>	<b>\$ 129,449.00</b>	<b>\$ 7,205.73</b>	<b>\$ 7,302.66</b>	<b>\$ 7,287.20</b>	<b>\$ 43,465.38</b>	<b>\$ 85,983.62</b>	<b>34%</b>	<b>66%</b>	
<b>Total Allocated Budget for FY25-26</b>	<b>157,449.00</b>								
<b>Allocated Budget Amount SPENT</b>		<b>\$ 7,954.07</b>	<b>\$ 7,954.07</b>	<b>\$ 7,994.95</b>	<b>\$ 47,765.30</b>				
<b>Allocated Budget Amount UNSPENT</b>						<b>\$ 109,683.70</b>			
<b>SUMMARY OF CASH AND INVESTMENTS</b>									
<b>July 1 - Total Cash Carryover including Investments</b>							<b>\$ 515,804.65</b>		
<b>Projected Unrestricted Revenues at the yearend</b>		\$ -	\$ -	\$ -	<b>\$ (113,913.56)</b>	<i>&lt;---- Cash of \$43,535.44 in GL 1113 at 07-01-25 less the FY 25-26 budget amount</i>			
<b>Unspent Budget for FY25-26 at the month end</b>		\$ -	\$ -	\$ -	<b>\$ 109,683.70</b>				
<b>Subtotal (cash in GL 1113 at the month end to be used for operating funds)</b>		\$ -	\$ -	\$ -		<b>\$ 219,718.43</b>	<i>Cash will be transferred from other streams if necessary.</i>		
<b>Investments at month end (Includes money market account and certificates of deposits, if applicable)</b>	<b>\$ 447,593.66</b>	\$ -	\$ -	\$ -		<b>\$ 223,645.37</b>			
<b>CURRENT TOTAL OF CASH AND INVESTMENTS AT THE MONTH END</b>						<b>\$ 443,363.80</b>			