

OF CUMBERLAND COUNTY

HYBRID Board of Directors Meeting

Agenda

Quorum is 10 = 50% + 1 Attendee (Total Board Members = 19) Thursday, October 31, 2024 NC Pre-K - 12:00 pm - 12:30 pmPFC Board - 12:30 pm - 2:00 pm

Be the Driving Force to meet our roles and responsibilities as a non-profit Board by:

➤ Providing Oversight

Ensuring Adequate
Resources

Establishing a Strategic Direction

	Topic	Presenter
I.	Networking [12:00]	
II.	Determination of North Carolina Pre-Kindergarten Planning	Co-Chairs: Haja Jallow-Konrat
	Committee (NC Pre-K) Quorum & Call to Order [12:15]	Dr. Marvin Connelly, Jr./Maria
		Ford
III.	Adjourn NC Pre-K [12:30]	Maria Ford/Haja Jallow-Konrat
IV.	Determination of Board Quorum & Call to Order [12:30]	
	A. Volunteer Forms	Haja Jallow-Konrat
	B. Board Donations – (www.ccpfc.org/donate)	Haja Jallow-Konrat
	1. Cumberland Community Foundation (CCF) Giving	Daniele Malvesti-Petti
	Tuesday Campaign, December 3, 2024	
	C. Fund Development	Daniele Malvesti-Petti
	D. PFC 2024 Kindness Awards, November 14, 2024, 6:30pm	Daniele Malvesti-Petti
	E. November Executive (November 21, 2024) – Budget	Mary Sonnenberg
	Amendment for NCPC – <i>QUORUM CRITICAL</i>	
V.	Consideration of Consent Agenda – Action* [12:45]	Haja Jallow-Konrat
	A. Child Care Resource & Referral (CCR&R) Contract Activity	
	Description (CAD) Change	
	B. Lease Approvals	
	1. Brittany Wharton, DBA Rebirth: Heart and Mind	
	2. Evolve Therapy & Wellness, PLLC	
¥7¥	A 4° × 140 701	
VI.	Action* [12:50]	Hala Lallana Wasa
	A. Board of Director Minutes – August 22, 2024	Haja Jallow-Konrat
VII.	Discussion ^Δ [1:00]	
¥ 11.	A. CCR&R RFA for Core	Mary Sonnenberg
	B. Financial Updates: September 2024	Marie Lilly / Taylor Mobley
	1. Financial Summary	wianc biny / rayion wiooley
	a. Smart Start	
	b. NC Pre-Kindergarten (<i>Discussed in NC Pre-K</i>	
	Committee)	
L	Communecy	



	c. South West Child Development Commission	
	(SWCDC) – Region 5	
	d. All Funding Sources	
	e. Unrestricted State Revenues	
	f. Cash and In-Kind Report	Michelle Downey
	C. September 2024 Morgan Stanley Statement	Mary Sonnenberg
	D. Lumbee Bank CD, Matured October 13, 2024	Mary Sonnenberg
	E. FY 23-24 Audit Update	Marie Lilly
	F. Bylaws Review Process	Mary Sonnenberg
	1. Executive committee – Reviewing	
	2. Board Development Committee – Reviewed	
	3. Human Resource (HR) – Not Yet Reviewed	
	4. Finance Committee – Not Yet Reviewed	
	5. Planning & Evaluation (P&E) Committee – Reviewed w/	
	Recommendations	
	6. Community Engagement & Development (CED)	
	Committee – Reviewed w/ Recommendations	
	7. CCR&R Committee – Not Yet Reviewed	
	8. Facility & Tenant (F&T) Committee – Reviewed w/	
	Recommendations	
	G. Building Construction Update – Phase 2	Mary Sonnenberg
	H. FY 24-25 Board Priorities	Mary Sonnenberg
	I. President's Report	Mary Sonnenberg
	Upcoming Holiday Closures	
	a. November 11, 2024 – Veterans Day	
	b. November 27-29, 2024 – Thanksgiving	
	c. December 24-31, 2024 – Christmas	
	d. January 1, 2025 – New Year's Day	
VIII.	Consent Agenda – Information Only [△]	Haja Jallow-Konrat
V 111.	A. Planning and Evaluation Committee	Traja Janow-Ixomat
	Salesforce Program Module Development and	
	Deployment	
	2. Lending Library Program Review from FY 2018-19	
	through FY 2023-24	
	B. Community Engagement and Development Committee	
	Community Engagement and Development Commutee General Committee Updates	
	 General Committee Optates Board and Committee Learning Tracks 	
	C. Facility and Tenant	
	1. Rent Updates	
	 Refit Optates Space Availability Report 	
	a. Updates on Availability	
	b. Strategies for Rental	
	D. Finance Committee – Cancelled Due to Lack of Action Items	
	D. Finance Committee – Cancened Due to Lack of Action Items	
IX.	Adjourn [2:00]	Haja Jallow-Konrat
* Ne	eds Action !Possible Conflict of Interest (Recusals) ^Δ Information Only ^e Electronic ^D Document Included in Packet	c Copy (Hard copies available upon request)

Planning and Evaluation Committee Recommendations

Meeting of October 1, 2024

I. Action Taken:

- The Planning and Evaluation (P&E) Committee reviewed and unanimously approved the meeting minutes of August 6, 2024, as corrected.
- The Planning and Evaluation Committee reviewed and edited their section of the PFC By-Laws with consideration of changing the word "Corporation" to "Organization" throughout the document.
- The Planning and Evaluation Committee approved the NCPC-requested change to CCR&R's CAD that added the specific ERS assessments.
- II. President's Report briefly reviewed by Pamela Federline
- III. Planning and Evaluation (P&E) Vice President updated the committee on:
 - a. Salesforce Program Module development and deployment.
 - b. Lending Library Program Review from FY 2018-19 through FY 2023-24.

Planning & Evaluation Committee October 1, 2024

Contract Activity Description Requested Change

The Partnership's NCPC Program Officer, Susan Armstrong, requested that we modify the Child Care Resource & Referral (CCR&R) CAD to expand on the use of **Environment Rating Scales** (**ERS**) assessments by including the specific assessment we plan to use during FY 2024-25. The highlighted, italicized area below includes the following assessments:

- Early Childhood Environmental Rating Scales (ECERS)
- Infant Toddler Environmental Rating Scales (ITERS)
- Family Child Care Environmental Rating Scales (FCCERS)

Child Care Resource and Referral (CCR&R) is aligned with the North Carolina CCR&R System to provide CCR&R services that meet NC CCR&R Council-specific outputs and outcomes. Services may include technical assistance, training for child care providers, consumer education, and/or consumer referral.

Services that are provided in this activity include:

- (1) Technical assistance: Technical assistance in the form of coaching and modeling provided to early childhood educators working in licensed child care facilities serving children from birth to five years old. The Technical Assistance activity will be focused on improving and maintaining star-rated license levels. It may also include improving ERS (ECERS, ITERS, FCCERS), PAS/BAS, and POEMS assessment scores. Technical Assistance may also include coaching on professional development planning and advising.
- (2) Training for child care providers: Training for DCDEE credit hours provided on child care-related topics and coordination of CEU opportunities.
- (3) Consumer education: Information and/or education to families about quality child care.
- (4) Consumer referral: Referring families to local child care options.

Smart Start funds may be used to cover expenses for Committee meetings and/or training and recruitment events. Following programmatic guidelines, grants may be provided through bonuses, materials, and/or program management tools.

Recommendation:

Approve the CCR&R Contract Activity Description change as requested by NCPC to include the specific ERS assessments.

FACILITY AND TENANT COMMITTEE RECOMMENDATIONS MEETING October 21, 2024

RECOMMENDATIONS:

1. New Lease Approvals:

- A. **Brittany Wharton, DBA Rebirth: Heart and Mind:** Prospect is a LCSW who is interested in a move in date of 11/01/2024 into one of the office spaces in Suite 411.
- B. *Evolve Therapy & Wellness, PLLC:* The counseling agency has expressed interest in moving into one of the office spaces in Suite 145 on 12/01/2024.

2. Rent Updates:

Wellness Clinical Services has been consistently paying their lease late and incurring late fees, which they have paid. Mrs. Sonnenberg requested that Ms. Michelle Downey reach out to the tenant to see if a better arrangement could be made in order to avoid the repeated fees, it was determined that moving forward an ACH will be set up to pay all future lease dues. Ms. Downey stated that the tenant is generally a good tenant and has not caused any other concerns other than the late payments.

3. Space Availability Report:

- A. Updates on availability: Various office spaces available with Suites 411 and 145 with tentative appointments for showings pending per Ms. Michelle Downey. Some inquiries have been received regarding specific requirements, including the need for office spaces that feature both a conference room and a kitchenette within the same unit, unfortunately that is not an availability we have at this time due to the ongoing repairs and construction in Suite 130. Once the repairs for Suite 130 have a tentative completion date, a follow up can be scheduled with the interested parties regarding their needs and inform them of the current availability that may met their needs. Mrs. Sonnenberg has indicated that there are currently no updates regarding repairs or construction. She will provide updates as soon as they become available.
- B. Strategies for rental: Signs has been placed outside the facility in street view about rental space available which have led to some leads. Ms. Michelle Downey and Jeremy Julch are working jointly to reach out to those leads. Postings regarding the availabilities have been made on LinkedIn, as well.

4. M. Yeager- Extended Absence update:

Mike Yeager is currently on extended medical leave as he continues his recovery. While he has been able to be more mobile and engage in some activities, he experiences tenderness and swelling in his foot afterward. He is taking this additional time off to ensure a proper and complete healing process.





MEMBERS PRESENT: Lonnie Ballard*, Shona Bannister (D), Lisa Childers, Dr. Patricia Fecher*, Maria Ford (D)*, Van Gunter*, Haja Jallow-Konrat (left @ 1:30pm), Katie Lada, Dr.

Nicole Lucas, Taylor Mobley, Dr. Ayanna Richard, Heather Skeens, Betty Smith* and Darlisha Warren and Ebone Williams

MEMBERS ABSENT: Terrasine Gardner, Amanda Klinck, Mary Mathis and Tre'vone McNeill

NON-VOTING MEMBERS PRESENT: None

NON-VOTING MEMBERS ABSENT: Dr. Marvin Connelly, Jr. and Brenda Jackson

NON-VOTING ATTENDEES: Michelle Downey*, Pamela Federline, Belinda Gainey*, Julanda Jett*, Jeremy Julch*, Marie Lilly*, Karen Staab* and Mary Sonnenberg*

*Attend	ed in	person

AGENDA ITEM		AGENDA ITEM DISCUSSION & RECOMMENDATION		FOLLOW- UP	
l.	Networking		None	None	
II.	Introductions A. Fiscal Year (FY) 2024/2025 Board Officers 1. Haja Jallow-Konrat – Chair	A. At 12:05 pm, Haja Jallow-Konrat, PFC Board Chair, introduced herself to the board members. Other FY 24-25 board officers are Board Vice-Chair – Van Gunter, Board Treasurer – Taylor Mobley and Board Secretary – Darlisha Warren.	None	None	
	 Van Gunter – Vice Chair Taylor Mobley – Treasurer Darlisha Warren – Secretary New Board Members Dr. Nicole Lucas Dr. Ayanna Richard 	B. New board member, Dr. Nicole Lucas, introduced herself to the PFC Board. Dr. Ayanna Richard was not present at this point.	None	None	
III.	Board Responsibilities A. Board Responsibilities / Quorum B. Conflict of Interest	A. A Board Member Job Responsibilities sheet was included in the packet. Haja reminded board members of the importance of having quorum. Without quorum, no action could be taken during meetings.	None	None	
	C. Volunteer Forms1. Cash and In-KindD. Board Donations1. Fundraising	B. Mary Sonnenberg informed board members that they are not allowed to vote on any items that either they or their organization receive funding from PFC or have anything PFC building related; they must recuse. It is important that all of the Conflict of Interest Forms are completed and returned. The auditors review this information on an annual basis.	None	None	
		C. Sharon Moyer informed board members that Volunteer Forms should be completed monthly for any events related to PFC outside of meetings. These include reading emails, meetings, or phone conversations regarding PFC. PFC is mandated by the State of North Carolina to provide a 19% Cash and In-Kind Match. Volunteer forms are being moved to	None	None	





		Salesforce. Every board member will receive access to Salesforce so they can place their volunteer hours into the system themselves. D. Haja informed the board members that 100% board donations are required. Donations can be made on the PFC website. There is a PayPal link on the website that can be used to donate as well. Sharon had Little Land flyers available for board members; sponsorship packages are available. PFC will participate in the Cumberland Community Foundation Giving Tuesday on December 3, 2024. Monies received through Giving Tuesday gets amplified by whatever is raised by private donations.	None	None
IV.	Determination of NC Pre-K Quorum & Call to Order		None	None
V.	Adjourn NC Pre-K		None	None
VI.	Determination of Board Quorum & Call to Order	The hybrid meeting of the Board of Directors was held on August 22, 2024, beginning at 12:30 pm, pursuant to prior written notice to each Board member. Haja Jallow-Konrat, Chair, determined that a quorum was present and called the meeting to order. Belinda Gainey, Executive Specialist, was the Secretary for the meeting and recorded the minutes.	Called to Order	None
VII.	Consideration of Consent Agenda - Action* A. FY 23/24 Final Partnership Umbrella Budget (PUB) B. FY 23/24 Exhibits A&B (See Section VIII.B.) C. Lumbee Bank CD, Matures October 13, 2024 (See Section VIII.C.) D. Community Engagement Policy Revision E. CAD (Contract Activity Description) Revision per NCPC for CCHC (Child Care Health Consultant F. Travel Advances – HR 312 Business Travel (revised, effective 7/1/24)	Haja Jallow-Konrat requested a motion to accept the Consent Agenda action items. Van Gunter moved to accept the Consent Agenda action items as presented. Maria Ford seconded the motion. Hearing no further discussion, the Chair put the motion to a vote and asked if there were any opposals. Virtual board members who opposed the action were asked to type it in the ZOOM Chat Box. All votes were unanimous. There were no abstentions. The motion carried.	Motion Carried	None
VIII.	 Action A. Board of Director Minutes – June 27, 2024 B. FY 23/24 Exhibits A&B C. Lumbee Bank CD, Matures October 13, 2024 D. Status of the two Partnership-owned vehicles and consideration to sell/dispose of them. 	 A. The minutes of the June 27, 2024 Board of Directors meeting were previously distributed electronically and reviewed by the Board members. Dr. Nicole Lucas moved to accept the June 27, 2024 Board Meeting minutes as presented. Betty Smith seconded the motion. Hearing no further discussion, the Chair put the motion to a vote and asked if there were any opposals. Virtual board members who opposed the action were asked to type it in the ZOOM Chat Box. All votes were unanimous. There were no abstentions. The motion carried. B. Marie Lilly provided an overview of the FY 23/24 Exhibits A&B. The question was asked from the board: What is the difference in Child Care and Education Affordability and Child Care and Education Quality? Answer: Child Care and Education Affordability is used to support the 	Motion Carried 7	None





	the FTCC subsidy program. Other programs are supported by Child Care and Education Quality. Each of these are separated by different purpose service codes. Betty Smith moved to accept the FY 23/24 Exhibits A&B as presented. Van Gunter seconded the motion. Hearing no further discussion, the Chair put the motion to a vote and asked if there were any opposals. Virtual board members who opposed the action were asked to type it in the ZOOM Chat Box. All votes were unanimous. There were no abstentions. The motion carried. C. Mary informed board members that the Lumbee Bank CD matures on October 13, 2024. PFC may allow the CD to rollover or negotiate for a better rate. The recommendation is to allow PFC to choose what is in the organization's best financial interest to obtain a better rate. Betty Smith moved to allow PFC to choose the best choice for the organization in regards to the maturity of the Lumbee Bank CD as presented. Van Gunter seconded the motion. Hearing no further discussion, the Chair put the motion to a vote and asked if there were any opposals. Virtual board members who opposed the action were asked to type it in the ZOOM Chat Box. All votes were unanimous. There were no abstentions. The motion carried. D. Mary reported that PFC staff have being having discussions as to what to do with the two vehicles owned by PFC; both vehicles are having maintenance issues. Permission from the board is needed to allow PFC to either sell the vehicles or dispose them in the proper manner, if needed. The Ford Fusion was purchased with 75% of NC Pre-K money, therefore, permission will be needed before disposing or selling this vehicle. It was suggested to return the car to the state, dispose or donate the car. A criteria list must be created as to whom to donate the car to or create a minimum bid for those who may be interest. It was suggested to donate "as is" if the vehicles are donated so PFC would not be liable for any incidents that could possibly happen once a person obtains the vehicle. Van Gunter moved to	Motion Carried Motion Carried	None
IX. Discussion [△] A. Board Member Resignation – Brian Jones	A. Haja informed the board members that Brian Jones has resigned from the PFC Board of Directors.	None	None
B. Financial Summary: June 2024 C. Financial Summary: July 2024 D. June Cash and In-Kind Report	B. Marie provided an overview of the June 2024 Financial Report which is the final report for FY 23-24. Unspent funds reverted back to NCPC totaled \$309,478.16. \$307,816 will be returned to PFC.	None	None
E. July Cash and In-Kind Report	C. Marie provided an overview of the July 2024 Financial Report.	None	None
F. July 2024 Morgan Stanley Statement G. Bylaws Review Process	D. Michelle Downey provided an overview of the June 2024 Cash and In-Kind Report. PFC did not reach the 19% match; the target remaining was \$831,202.95. Sharon Moyer explained	None 8	None





H. Building Construction	1	that is important for board members to document their time spent reading emails or		
	Rice's Glass Company,	anything else relating to PFC. These hours are counted towards in-kind donations. Marie		
Inc. – Dismissed	, , ,	mentioned that the Grants listed on the In-Kind form are nonrecurring. These will not be		
I. FY 24/25 Board Prior	ities	listed for next fiscal year. Also, there are now two Direct Service Providers, meaning in-kind		
J. President's Report		donations from DSPs will be smaller as well. PFC needs to strategize as to come with ways to		
3. Pesident 3 heport		increase Cash and In-Kind.		
	E.	Michelle provided an overview of the July 2024 Cash and In-Kind Report.	None	None
	F.	Mary provided an overview of the July 2024 Morgan Stanley Statement.	None	None
	G.	Mary informed the Board that committees are now reviewing their sections of the bylaws	None	None
	G.	and making recommendations. The Executive Committee will review the bylaws and review	None	None
		input received from committees.		
	11	·	None	None
	"-	Mary reported that the Civil Summons from Rice's Glass Company has been dismissed. The	None	None
		Bonding Company paid Rice's Glass Company. Mary has sent Notice with Cause to the		
		Construction Company. PFC is now working to receive an estimate from a contractor to		
		have the building repaired due to the car accident and what needs to be completed from		
		Phase 2.		
	l.	Mary provided an overview of the President's Board Priorities. This information was	None	None
		included in the board packet.		
		Haja left the meeting at 1:30 pm, Van Gunter Chaired the meeting.		
	J.	Mary provided an overview of the President's Report which was included in the packet.	None	None
		Mary informed everyone on the passing of Judge Talmage Baggett.		
X. Consent Agenda – Informat	ion Only ^a	ese items were listed for information only.		
XI. Adjourn	As	there was no further business; the chair announced the meeting adjourned. The meeting was	Adjourned	None
•		ourned at 1:42 pm.		
			l L	
Submittal : The minutes	of the above stated meetin	ng are submitted for approval.		
		Secretary of Meeting	Date	_
Approval: Based on Com	mittee consensus, the min	utes of the above stated meeting		
are hereby app				
/ - 1-1	proved as presented and/or	r corrected.		

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.

FINANCIAL SUMMARY - WHAT YOU NEED TO KNOW

Board Responsibility

The review of the financial statements is the responsibility of the Committee and Board Members of PFC. The detailed financial reports have been provided to you via email or via the PFC website and will be provided electronically during the meeting.

September 30, 2024

ONLY THE HIGHLIGHTED ITEMS NEED TO BE REPORTED.

1 Balance Sheet

a. The cash balances; investments and liabilities are at the anticipated amounts and are sufficient for the current needs.

2 Smart Start Grant [State Funds]

- a. PFC's Smart Start grant budgets are reflected at 100% of full allocation effective July 1, 2024.
- b. The total allocation for FY2024-2025 at 100% is \$6,832,478, including DSS and WAGE\$.
- c. In July 2024, PFC reverted \$309,478.16 for unspent FY23-24 Smart Start Services funds and anticipate to receive back \$307,816.

3 NC Pre-Kindergarten Grant [State and Federal Funds]

- a. PFC is in full contract with DCDEE effective July 1, 2024.
- b. The total FY2024-2025 contract is \$9,854,106 which consists of \$4,580,047 of federal funds and \$5,274,059 of state funds.
- c. The FY2024-2025 contract for NC Pre-K <u>administrative funds</u> is 24% or \$216,000 less than FY2023-2024. The Direct Services funds remained the same.
 - DCDEE has also deemed certain expenditures such as auto expenses as no longer allowable from the grant funds.
 - PFC is strategizing ways to sustain this funding stream due to the unexpected timing and unexpected amount of the grant reduction.
- d. Historically this distribution of state and federal funds is amended by DCDEE before or at yearend.
- e. PFC received an advance of 1/10th of the direct services grant in September 2024.
 - The amount of the total requested advance is \$915,459.
 - NC Pre-K funds for the July and for the August 2024 FSRs were also received in September 2024.
- f. Due to the amount of federal funds received, the Partnership will be audited extensively for fiscal responsibility and federal compliances, i.e. an A-133 audit since we plan to spend at least \$750,000 in federal funds for the fiscal year.
- g. The single audit threshold will increase from \$750,000 to \$1,000,000 effective October 1, 2024.

4 Southwestern Child Development Commission, Inc. [SWCDC] - Region 5 Grants [Federal Funds]

- a. The **Region 5 Core** grant is in contract effective July 1, 2023 through June 30, 2024; and July 1, 2024 through June 30, 2025. The grant amount is \$395,367 for each of the two years [\$790,734 total]. **The contract was executed on August 28, 2023.**An additional \$10,933 of reversion distribution funds will be added to the original budget amount for FY24-25. The total budget will then be \$406,300. Once the amended budget is approved, a contract amendment will be in process.
- b. The Region 5 Birth to Three Quality [B3QI] Initiative grant is in contract, effective August 1, 2024 through July 31, 2025. The grant amount is \$166,977. The contract was executed on August 29, 2024.

 This contract is anticipated to be amended to increase it with additional reversion distribution funds.
- c. The Region 5 Healthy Social Behaviors [HSB] grant is in contract effective July 1, 2024 through June 30, 2025. The grant amount is \$268,003. The contract was executed on August 27, 2024.
- d. The Region 5 Family Child Care Project [FCC] grant is in contract effective September 1, 2023 through February 14, 2024; and February 15, 2024 through February 14, 2025. The contract was executed on September 25, 2023.

The grant amount is \$81,584 for the 5.5 months contract period and \$186,900 for the 12 months contract period.

DCDEE has approved a request from SWCDC to extend the FCC TA contract to 6-30-2025 to align more closely with the other CCR&R contracts.

This extension has been approved as a no-cost extension, and SWCDC will be utilizing existing dollars through reversions to redistribute funds to ensure that all agencies have the appropriate funds needed to cover costs for their contracts through June 30, 2025.

5 All Funding Sources

a. The cash balance at month-end is as projected and is sufficient for the requirements of the upcoming month and at yearend.

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.

FINANCIAL SUMMARY - WHAT YOU NEED TO KNOW

Board Responsibility

The review of the financial statements is the responsibility of the Committee and Board Members of PFC. The detailed financial reports have been provided to you via email or via the PFC website and will be provided electronically during the meeting.

September 30, 2024

6 Unrestricted State Revenues (USR) - Fund 208

- a. The goal is to continue to use these funds only when other funding streams cannot be used or are not available.
- b. On May 13, 2024, PFC management redeemed the Lumbee Bank CD#4 as approved by the Board. The maturity date was May 18, 2024. A new Lumbee Bank CD#5 with a higher yield and a shorter term was purchased.

The redeemed Lumbee Bank CD#4 of \$209,427.38 plus interest earned of \$9,737.24 was used to purchase the new CD#5 for \$219,164.62 which is a 5-month CD with an interest rate of 4.88% and matures on October 13, 2024.

Research has shown that a new CD with a higher interest rate will be the best option at the time of maturity. PFC will follow this option.

c. The cash equivalent balances in Fund 208 consists of the following at the end of the month:

PNC Bank Money Market Account

Lumbee Bank - Certificate of Deposit #5 Lumbee Bank - Certificate of Deposit #6

Lumbee Bank - Checking Account [from investments]

First Bank Money Market Account Morgan Stanley E*TRADE Account

Interest Earned - Fund 899	
PNC Bank Money Market	31,745.36
Lumbee Bank - CD #5	-
First Bank Money Market	2,971.64
	34,717.00

.6	****
70,091.27	Does not include interest earned in Fund 899 ; \$100,000
219,164.62	New CD purchased on May 13, 2024; Matures on October 13, 2024
-	New CD purchased on XXXXXX; Matures on XXXXXX
200.00	Deposited \$100 initially; deposited \$25 in FY20-21;
	and deposited \$50 in July 2023.
100,000.00	New account opened on November 27, 2023.
118,000.00	Gains/Losses are not reflected in the financial statements
507,455.89	

Investments - Fund 208 Interest Earned - Fund 899	507,455.89 34,717.00
TOTAL INVESTMENTS PLUS INTEREST	542,172.89

d. There is currently a sufficient balance in the operating funds portion of the USR funding stream for the current fiscal year.

As expenditures are realized that are in excess of the current cash balance, Management will determine if transfers are necessary.

7 Cash and In-kind Report

- a. The 19% match requirement reflected on the monthly report is reflected at 100% of the full allocation, and does NOT YET include the prior year reverted funds.
- b. PFC's Leadership Team, staff and Board members will continue to discuss and implement strategies to meet our match requirement.
- c PFC did not meet the 19% match requirement for FY2324, FY2223, FY2122, FY2021, FY1920, FY1819, FY1718 nor for FY1617.
- d. Since the 19% required match was not met for the FY ended June 30, 2024, there will be no contribution to the PFC endowment.
- e. Income from **fundraisers** are to be reflected at <u>the net amount only and after the event is over</u>. Therefore, receipts from sponsors and donors will not be reported for Cash and In-kind purposes until such time.

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.

FOOTNOTES FOR FINANCIAL REPORTS September 30, 2024

FOOTNOTES - BALANCE SHEET

- A. The cash accounts at September 30, 2024 total \$3,316,523.28.
 - Included in the cash balance amount are the following investment vehicles:

Description	Investment Type	Current Amount	Term (months)	Maturity Date	Interest Rate	Annual Percentage Yield
PNC Bank	Money Market	\$101,836.63	n/a	n/a	n/a	2.78%
First Bank	Money Market	\$102,971.64	n/a	n/a	3.50%	3.56%
Lumbee Bank	CD#5	\$219,164.62	5	10/13/24	4.88%	5.00%
Lumbee Bank	Checking	\$200.00	n/a	n/a	n/a	n/a
Morgan Stanley	E*TRADE	\$118,000.00	n/a	n/a	n/a	n/a
Cumberland Community Foundation	Beneficial Interest in Endowment Fund	\$31,384.00	n/a	n/a	n/a	n/a
TOTAL		\$573,556.89				

B. Employees' payroll deductions at September 30, 2024 from the current month and from prior months total \$1,977.05. The pre-funded amounts of \$8,700 for HRA and \$741 for FSA for FY24-25 were drafted by Blue Cross and Blue Shield on May 24, 2024. These amounts were reimbursed to PFC on September 20, 2024. These employee withholding accounts are reconciled on a monthly basis and at yearend to ensure that the correct amounts are being accounted for as required by NCPC.

FOOTNOTES - BALANCE SHEET

September 30, 2024

C. Per Board approval, an endowment fund was established on June 29, 2012 with the Cumberland Community Foundation, Inc. with an initial amount of \$25,000.00. Since this amount is an irrevocable gift of assets, it is classified as a permanently restricted net asset for accounting purposes. It is also classified as a "Beneficial Interest in Community Foundation" in the Assets section of the Balance Sheet.

NCPC defines permanently restricted net assets as "used to classify assets that have donor-imposed stipulations that neither expire with time nor can be fulfilled or removed by actions of the organization. An example would be an endowment fund whereby the principal is maintained for investment purposes and the interest earnings may be available for use. This FASB code is rarely used."

Additional funds totaling \$4,732.00 was added to the endowment as of June 30, 2013. The Partnership made an additional deposit of \$768.00 to the endowment in September 2014. The Partnership also made an additional deposit of \$666.00 to the endowment in July 2015. During January 2016, additional deposits totaling \$218.00 were received for the endowment. This amount was transferred to the Foundation in February 2016. The total contributions from the Partnership to the endowment, including these funds, are now a total of \$31,384.00. There were no additional funds added to this endowment during the 2016-2017 fiscal year.

FOOTNOTES - SMART START GRANT SPREADSHEET

SERVICES (In-House Activities): The Smart Start funds for all of the Services budgets were in contract at 100% as of July 1, 2024. The current budgets are in the review process to be ready whenever NCPC adds the reverted funds to the FY2024-2025 Smart Start contract. The applicable budget amendments/revisions are anticipated to be approved at the November 21, 2024 Executive Committee meeting.

DIRECT SERVICE PROVIDERS: The Smart Start funds for the Direct Service Providers (DSPs) budgets were in contract at 100% as of July 1, 2024. The current budgets are in the review process to be ready whenever NCPC adds the reverted funds to the FY2024-2025 Smart Start contract. The applicable budget amendments/revisions are anticipated to be approved at the November 21, 2024 Executive Committee meeting.

ADMINISTRATION: The Smart Start funds for the Administration budget were in contract at 100% as of July 1, 2024. The current budget is in the review process. There are no anticipated increases to the Administration budget. The budget revision is anticipated to be approved at the November 21, 2024 Executive Committee meeting.

Partnership for Children of Cumberland County, Inc. Balance Sheet 9/30/2024

Assets		
Bank of America Checking Account	\$ 2,739,459.63	
First Bank - [for construction transactions]	3,106.76	
PNC Bank - Money Market Reserve	101,836.63	
First Bank - Money Market Reserve	102,971.64	_ A
Lumbee Bank - Certificate of Deposit #5	219,164.62	
Lumbee Bank - Checking Account [from investments]	200.00	
Morgan Stanley E*TRADE Account	118,000.00	
Petty Cash, Change Funds, Undeposited Receipts	400.00	
Beneficial Interest in Community Foundation	31,384.00	
Total Assets	3,316,523.28	
Liabilities and Net Assets Forfieted FSA and HRA Pre-Funding	(654.41)	
Health Insurance Payable	(174.40)	
Flex-Spending Payable	(1,108.34)	- в
AFLAC Payable	0.18	
Dental Insurance Payable	(23.28)	
Legal Shield Payable	(16.80)	
Tenant Security Deposits	24,725.78	
Unrestricted Net Assets	1,008,434.71	
Temporarily Restricted Net Assets	298,448.18	
Permanently Restricted Net Assets	31,384.00 C	
Excess Revenues over (under) Expenditures	1,955,507.66	
Total Liabilities and Net Assets	\$ 3,316,523.28	

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC. - SMART START GRANT - FY 2024 - 2025

XX-XX-202X]

\$0

\$28,426

Forward]	\$6,832,478	
TOTAL ALLOCATION FOR ADMINIST	RATION	\$425,611
FY 24/25 Smart Start Admin Base Allocation	\$397,185	
FY 24/25 Additon of 1% Fundraising Grant [9200-990]	\$0	
Carryforward ADMIN Funds from FY23/24 to be used in FY24/25 [Effective XX-XX-2024]	4	
Transfer of Smart Start Services Funds for Administrative Can Increase (Effective		

FYE22 & FYE23 New Recurring Funds :

FY 24/25 SMART START 100% ALLOCATION [NOT including prior year Carry

TOTAL ALLOCATION FOR SE	RVICES	\$6,406,867
FY 24/25 Smart Start Services Base Allocation	\$6,175,862	
FY 24/25 Reduction for 1% Fundraising Grant [9200-990]	\$ -	
Carryforward SERVICES Funds from FY23/24 to be used in FY24/25 [Effective XX-XX-2024]	\$0	
Transfer of Smart Start Services Funds for Administrative Cap Increase [Effective XX-XX-2024]		
FYE22 & FYE23 New Recurring Funds :	\$231,005	

AS OF September 30, 2024

25% 75%

If monthly spending was equal, at month-end, the percentages should be:

					7/1/2024								Remaining	% of	% of
	Activity		Agency		Budget	Advances	July		August	S	eptember	Y-T-D	Budget	Budget Expended	Available Funds
	Early Care & Education Subsidy - TANF Or	nly						_							
1	Subsidized Child Care		Dept. of Social Services		\$ 2,531,000.00		\$ 87,524.00	\$	285,566.00	\$	276,006.00	\$ 649,096.00	\$ 1,881,904.00	26%	74%
2	Child Care Scholarships		Fayetteville Tech. Com. College		\$ 317,260.00		\$ -	\$	-	\$	18,264.50	\$ 18,264.50	\$ 298,995.50	6%	94%
			ECE Subsidy TANF Total:	44%	\$ 2,848,260.00	\$ -	\$ 87,524.00	\$	285,566.00	\$	294,270.50	\$ 667,360.50	\$ 2,180,899.50	23%	
			Minimum of 39% Required												
	Early Care & Education Subsidy - Adminis	tratio	n												
3	Subsidy Support Staff		Dept. of Social Services		\$ 176,000.00		\$ 130,190.96	\$	117,302.50	\$	(247,493.46)	\$ -	\$ 176,000.00	0%	100%
4	Child Care Scholarship - Admin Support		Fayetteville Tech. Com. College		\$ 55,600.00		\$ -	\$	-	\$	9,232.50	\$ 9,232.50	\$ 46,367.50	17%	83%
			ECE Subsidy Support Total	4%	\$ 231,600.00	\$ -	\$ 130,190.96	\$	117,302.50	\$	(238,260.96)	\$ 9,232.50	\$ 222,367.50	4%	
	Early Care & Education Quality & Affordab	ility													
5	CCR&R - Core Services	ΙΗ	Partnership for Children		\$ 770,285.00		\$ 45,336.21	\$	49,690.42	\$	52,578.23	\$ 147,604.86	\$ 622,680.14	19%	81%
6	WAGE\$		Child Care Svcs. Association		\$ 565,000.00		\$ -	\$	142,186.09	\$	36,875.00	\$ 179,061.09	\$ 385,938.91	32%	68%
7	CCR&R - Lending Library	ΙH	Partnership for Children		\$ 76,600.00		\$ 2,694.19	\$	1,104.00	\$	3,149.19	\$ 6,947.38	\$ 69,652.62	9%	91%
			ECE Quality Total:	22%	\$ 1,411,885.00	\$ -	\$ 48,030.40	\$	192,980.51	\$	92,602.42	\$ 333,613.33	\$ 1,078,271.67	24%	
			Minimum of 70% Total Required	70%											
	Health and Safety														
8	Child Care Health Consultant		Cumberland County Heallth Department		\$ 194,390.00	\$ -	\$ 8,375.98	\$	21,130.08	\$	14,694.98	\$ 44,201.04	\$ 150,188.96	23%	77%
9	Family Connects	IH	Partnership for Children		\$ 803,284.00	\$ -	\$ 63,536.25	\$	11,950.37	\$	155,984.93	\$ 231,471.55	\$ 571,812.45	29%	71%
			Health & Safety Total:	16%	\$ 997,674.00	\$ -	\$ 71,912.23	\$	33,080.45	\$	170,679.91	\$ 275,672.59	\$ 722.001.41	28%	

EXPENDITURES

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC. - SMART START GRANT - FY 2024 - 2025

<u> </u>	\$6,832,478	Forward
\$425,611	RATION	TOTAL ALLOCATION FOR ADMINIST
	\$397,185	FY 24/25 Smart Start Admin Base Allocation
	\$0	FY 24/25 Additon of 1% Fundraising Grant [9200-990]
	\$0	Carryforward ADMIN Funds from FY23/24 to be used in FY24/25 [Effective XX-XX-2024]
	\$0	Transfer of Smart Start Services Funds for Administrative Cap Increase [Effective XX-XX-202X]
	\$28,426	FYE22 & FYE23 New Recurring Funds :

FY 24/25 SMART START 100% ALLOCATION [NOT including prior year Carry

TOTAL ALLOCATION FOR SE	RVICES	\$6,406,867
FY 24/25 Smart Start Services Base Allocation	\$6,175,862	
FY 24/25 Reduction for 1% Fundraising Grant [9200-990]	\$ -	
Carryforward SERVICES Funds from FY23/24 to be used in FY24/25 [Effective XX-XX-2024]	\$0	
Transfer of Smart Start Services Funds for Administrative Cap Increase [Effective XX-XX-2024]		
FYE22 & FYE23 New Recurring Funds:	\$231,005	

AS OF September 30, 2024

If monthly spending was equal, at month-end, the percentages should be:

															_		percentages	siloulu be.
				_						EXPEND	TIC	URES					25%	75%
						7/1/2024										Remaining	% of	% of
	Activity		Agency			Budget	Advances		July	August	\$	September		Y-T-D		Budget	Budget Expended	Available Funds
	Family Support																	
10	Kaleidoscope Play and Learn	ΙΗ	Partnership for Children		\$	42,000.00	\$ -	\$	1,059.84	\$ 1,540.84	\$	2,220.92	\$	4,821.60	\$	37,178.40	11%	89%
11	Community Engagement & Resource Development	IH	Partnership for Children		\$	477,648.00	\$ -	\$	62,980.76	\$ 39,469.82	\$	57,383.20	\$	159,833.78	\$	317,814.22	33%	67%
12	Dolly Parton Imagination Library - NEW IN-HOUSE at 07-01-2023	IH	Partnership for Children		\$	10,000.00	\$ -	\$	-	\$ -	\$	1,760.00	\$	1,760.00	\$	8,240.00	18%	82%
			Family Support Total:	8%	\$	529,648.00	\$ -	\$	64,040.60	\$ 41,010.66	\$	61,364.12	\$	166,415.38	\$	363,232.62	31%	
	System Support																	
13	P&E - Planning & Evaluation	IH	Partnership for Children		\$	387,800.00		\$	49,880.65	\$ 32,782.81	\$	31,615.29	\$	114,278.75	\$	273,521.25	29%	71%
			System Support Total:	6%	\$	387,800.00	\$ -	\$	49,880.65	\$ 32,782.81	\$	31,615.29	\$	114,278.75	\$	273,521.25		
		To	otal of Approved SERVICES Projects:		\$	6,406,867.00	\$ -	\$	451,578.84	\$ 702,722.93	\$	412,271.28	\$	1,566,573.05	\$	4,840,293.95		
14	Administration	ΙΗ	Partnership for Children	7%	\$	425,611.00	\$ -	\$	48,676.81	\$ 39,660.28	\$	37,704.62	\$	126,041.71	\$	299,569.29	30%	70%
			Total Administration			\$425,611.00					\$	-						
	Unal	locat	ted Smart Start SERVICES Funds		\$	-				•			•					
	Unallocated	Sma	rt Start ADMINISTRATION Funds		\$	-									_			
			Total	Smart :	Start F	unds Expended	\$	- \$	500,255.65	\$ 742,383.21	\$	449,975.90	\$	1,692,614.76				
										Total Al	lloca	ated Smart Sta	rt Fu	nds Remaining	\$	5,139,863.24		

Partnership for Children of Cumberland County, Inc. - NC PRE-KINDERGARTEN GRANT

Internal Budget Adjustments

Budget Increases per Amendment #1

			FI	24/25								
			Bu	ıdget						Remaining	% of	% of
		Activity	7/1	/2024	July	August		September	Y-T-D	Budget	Budget Expended	Available Funds
211	3323-999	Administrative Operations		\$99,880	\$ 11,279.22	\$ 11,573.86	\$	11,184.44	\$ 34,037.52	\$ 65,842.48	34%	66%
	3323-001	CCR&R - Core		\$108,180	\$ 8,060.21	\$ 5,710.47	\$	7,203.59	\$ 20,974.27	\$ 87,205.73	19%	81%
	3323-017	NC Pre-k Coordination (In-Direct)		\$316,493	\$ 24,540.09	\$ 22,654.93	\$	25,580.13	\$ 72,775.15	\$ 243,717.85	23%	77%
		Fund 211 Sub-Total	\$	524,553.00	\$ 43,879.52	\$ 39,939.26	\$	43,968.16	\$ 127,786.94	\$ 396,766.06	24%	76%
206	2342-015	NC Pre-k Subsidy (Direct - Child Reimbursement) - State Funds		\$932,897	\$ -	\$ -	\$	-	\$ -	\$ 932,897.00	0%	100%
	2348-015	NC Pre-K Non-TANF/CCDF - State Funds		\$233,224	\$ -	\$ -	\$	-	\$ -	\$ 233,224.00	0%	100%
		Fund 206 Sub-Total	\$ 1	,166,121.00	\$ -	\$ -	\$	-	\$ -	\$ 1,166,121.00	0%	100%
210	2342-015	NC Pre-k Subsidy (Direct - Child Reimbursement) - State Funds		\$3,664,038	\$ -	\$ -	\$	-	\$ -	\$ 3,664,038.00	0%	100%
	2348-015	NC Pre-K Non-TANF/CCDF - State Funds		\$916,009	\$ -	\$ -	\$	-	\$ -	\$ 916,009.00	0%	100%
		Fund 210 Sub-Total	\$ 4	,580,047.00	\$ -	\$ -	\$	-	\$ -	\$ 4,580,047.00	0%	100%
			1	T			1					
319	2342-015	NC Pre-k Subsidy TANF (Direct - Child Reimbursement) - Federal Funds		\$2,726,738	\$ -	\$ -	\$	-	\$ -	\$ 2,726,738.00	0%	100%
	2348-015	NC Pre-K Non-TANF/CCDF - Federal Funds		\$681,684	\$	\$	\$	-	\$ -	\$ 681,684.00	0%	100%
		Fund 319 Sub-Total	\$ 3	,408,422.00	\$ -	\$ -	\$	-	\$ -	\$ 3,408,422.00	0%	100%
328	3323-017	NC Pre-K CCDF Quality Funds-ADMIN-Federal Funds		\$169,729	\$ 19,801.46	\$ 14,786.82	\$	13,368.10	\$47,956.38	\$121,772.62	28%	72%
328	3323-999	NC Pre-K CCDF Quality Funds-Administrative Operations		\$5,234	\$	\$	\$	5,234.00	\$ 5,234.00	\$ -	100%	0%
		Fund 328 Sub-Total	\$	174,963.00	\$ 19,801.46	\$ 14,786.82	\$	18,602.10	\$ 53,190.38	\$ 121,772.62	30%	70%

FY 24/25

Total Budget \$ 9,673,128.68

	_		24/25 Revenues per Contract					Fiscal Year 2	024 / 2025	
LEGEND		\$	9,154,590	NC Pre-k Grant F	ayments to Provid	lers [Fund 206, F	und 210, Fund 31	9]		
		\$		NC Pre-k GEER F	Payments to Provide	ders [Fund 336]				
	Internal Budget Adjustments	\$	174,963	2% CCDF Quality	/Admin Funds [Fu	nd 328]				
	Budget Increases per Amendment #1	\$			Admin Funds [Fun	=				
		\$	524,553	6% Administrativ	e Funds [Fund 21	1]			as of SEPT	EMBER
		\$	9,854,106	Total NC Pre-k G	rant				_	JLD BE
			FY 24/25						25%	75%
			Budget					Remaining	% of	% (
	Activity		7/1/2024	July	August	September	Y-T-D	Budget	Budget Expended	Availa Fun
	[1						
	Unallocated NC Pre-k Revenues	\$	- k Grant Expended							
		at Nice Dan L	k Grant Expended	\$ 63,680.98	\$ 54,726.08 \$	62,570.26 \$	180,977.32			
	Tot	ai NC Pre-k	·	\$ 05,000.50						
	Total State Funds	\$	6,270,721.00	03,000.90	·					
				03,000.30						

Internal Alignment

TOTAL FY 2024 - 2025 REGION 5 LEAD AGENCY ALLOCATION

\$663,370.00

FY 2024 - 2025 10% Overhead / Administration Allocation

\$59,630.00

			FY 2024 - 2025	Program/Services Allocation	\$(603,740.00									as of Sep	tember 30, 2024
									E	XPENDI	TU	RES			25%	75%
						07/01/24								Remaining	% of	% of
FUND	PSC	AC	Activity			Budget		July		August	Se	ptember	Y-T-D	Budget	Budget Expended	Available Funds
307	3104	001	Region 5 Lead Agency - Core Services		\$	297,656.00	\$	20,642.15	\$	15,964.28	\$	16,712.72	\$ 53,319.15	\$ 244,336.85	18%	82%
307	3104	196	Core Services - 10% Overhead/Administration	n for CCR&R	\$	2,180.00	\$	17.83	\$	134.04	\$	109.62	\$ 261.49	\$ 1,918.51	12%	88%
307	9100	196	Core Services - 10% Overhead/Administration	n for Admin Ops	\$	33,305.00	\$	11.18	\$	3,497.51	\$	2,041.48	\$ 5,550.17	\$ 27,754.83	17%	83%
307	3104	301	Contracts & Grants - Anson County		\$	9,954.00	\$	-	\$	-	\$	-	\$ -	\$ 9,954.00	0%	100%
307	3104	303	Contracts & Grants - Montgomery County		\$	8,345.00	\$	-	\$	-	\$	-	\$ -	\$ 8,345.00	0%	100%
307	3104	304	Contracts & Grants - Moore County		\$	29,399.00	\$	-	\$	-	\$	4,899.90	\$ 4,899.90	\$ 24,499.10	17%	83%
307	3104	305	Contracts & Grants - Richmond County		\$	14,528.00	\$	-	\$	-	\$	-	\$ -	\$ 14,528.00	0%	100%
					\$	395,367.00	\$	20,671.16	\$	19,595.83	\$	23,763.72	\$ 64,030.71	\$ 331,336.29	16%	84%
313	3104	001	Region 5 Healthy Social Behaviors Project		\$	243,858.00	\$	16,842.58	\$	16,137.08	\$	17,330.05	\$ 50,309.71	\$ 193,548.29	21%	79%
313	3104	196	Healthy Social Behavior - 10% Overhead/Administration for CCR&R		\$	6,155.00	\$	259.00	\$	120.16	\$	367.73	\$ 746.89	\$ 5,408.11	12%	88%
313	9100	196	Healthy Social Behavior - 10% Overhead/Administration for Admin Ops		\$	17,990.00	\$	6.28	\$	2,879.26	\$	1,346.82	\$ 4,232.36	\$ 13,757.64	24%	76%
					\$	268.003.00	\$	17.107.86	\$	19.136.50	\$	19,044.60	\$ 55,288.96	\$ 212,714.04	21%	79%
				L		,	*	,	*	.,	<u> </u>	· ·	nds Remaining	\$ 544,050.33		1373
			Summary for 10% Overhead / Administration	on PFC	\$	59,630.00	\$	294.29	\$	6,630.97	\$	3,865.65	\$ 10,790.91	\$ 48,839.09	18%	82%

TOTAL CY 2024-2025 REGION 5 LEAD AGENCY ALLOCATION FOR ONLY THE BIRTH TO THREE QUALITY INITIATIVE \$0.00

CY 2024- 2025 10% Overhead / Administration Allocation

CY 2024-2025 Program/Services Allocation \$0.00

as of August 31, 2024

											, ,	3373
					08/01/24					Remaining	% of	% of
FUND	PSC	AC	Activity		Budget	August	September	October	Y-T-D	Budget	Budget Expended	Available Funds
312	3104	(1(17)	Region 5 Birth To Three Quality Initiative [formerly Infant Toddler Project]	Contract Year for this grant runs from August 2024 thru July 2025	\$ -	\$ 11,824.65	\$ 11,527.14	\$ -	\$ 23,351.79	\$ (23,351.79)	#DIV/0!	#DIV/0!
312	3104		Birth to Three Quality Initiative - 10% Overhead/Administration for CCR&R	**Pending Reverted funds from Grantor to determine budget**	\$ -	\$ 50.78	\$ 11.64	\$ -	\$ 62.42	\$ (62.42)	#DIV/0!	#DIV/0!
312	9100		Birth To Three Quality Initiative - 10% Overhead/Administration for Admin Ops		\$ -	\$ 1,083.44	\$ 1,093.47	\$ -	\$ 2,176.91	\$ (2,176.91)	#DIV/0!	#DIV/0!
					\$ -	\$ 12,958.87	\$ 12,632.25	\$ -	\$ 25,591.12	\$ (25,591.12)	#DIV/0!	#DIV/0!

\$0.00

TOTAL CY 2024 - 2025 REGION 5 LEAD AGENCY ALLOCATION FOR ONLY THE FAMILY CHILD CARE TECHNICAL ASSISTANCE

\$186,900.00

CY 2024 - 2025 10% Overhead / Administration Allocation

\$16,913.00

Internal BR

CY 2024 - 2025 Program/Services Allocation

\$169,987.00

as of September 30, 2024

							EXPEND	DITURES			67%	33%
					05/01/24					Remaining	% of	% of
FUND	PSC	AC	Activity		Budget	September	October	November	Y-T-D	Budget	Budget Expended	Available Funds
335	3104		Region 5 Family ChildCare Consultant Technical Assistance Project	YEAR 2! Contract Year for this grant is from February 15, 2024 thru February 14, 2025	\$ 169,987.00	\$ 4,939.06			\$ 45,053.44	\$ 124,933.56	27%	73%
335	3104		Family ChildCare Consultant TA Project - 10% Overhead/Administration for CCR&R		\$ 4,100.00	\$ 5.08			\$ 280.81	\$ 3,819.19	7%	93%
335	9100	196	Family ChildCare Consultant TA Project - 10% Overhead/Administration for Admin Ops		\$ 12,813.00	\$ 488.83			\$ 4,148.09	\$ 8,664.91	32%	68%
					\$ 186,900.00	\$ 5,432.97	\$ -	\$ -	\$ 49,482.34	\$ 137,417.66	26%	74%

All Funding Sources Fiscal Year 2024 - 2025

						Re	ece	ipts		Expenditures									
FUND CODE		July 1, 2024 Beginning Cash Balance		July	A	August	s	September	YTD		July		August	Se	eptember		YTD	E	nding Cash Balance
	RESTRICTED FUNDS																		
	NC PRE-KINDERGARTEN FUNDS																		
206	NC Pre-K Grant - State Funds (per child) FROM FY22-23	\$ 56,437.00	\$	-	\$	_	\$	-	\$ -	\$; -	\$	-	\$	-	\$	-	\$	56,437.00
206	NC Pre-K Grant - State Funds (per child)	\$ -	\$	-	\$	-	\$	-	\$ -	\$	· -	\$	-	\$	_	\$	-	\$	-
210	NC Pre-K Expansion Grant - Lottery Funds - STATE FUNDS	\$ -	\$	-	\$	-	\$	-	\$ -	\$	3 -	\$	_	\$	-	\$	-	\$	-
211	NC Pre-K Grant - 4% Admin Fees	\$ -	\$	_	\$	-	\$	83,818.78	\$ 83,818.78	\$	3 43,879.52	\$	39,939.26	\$	43,968.16	\$	127,786.94	\$	(43,968.16)
319	NC Pre-K Grant (per slot) - Federal Funds	\$ -	\$		\$	-	\$	766,516.00	\$ 766,516.00	\$; -	\$	-	\$	-	\$	-	\$	766,516.00
319	1/10 CASH ADVANCE from DCDEE -NC Pre-K Grant	\$ -	\$	-	\$	-	\$	915,459.00	\$ 915,459.00	\$	S -	\$	-	\$	-	\$	-	\$	915,459.00
328	NC Pre-K Grant CCDF Quality Funds- Federal Funds	\$ -	\$	-	\$	-	\$	34,588.28	\$ 34,588.28	\$	19,801.46	\$	14,786.82	\$	18,602.10	\$	53,190.38	\$	(18,602.10)
	Sub-total for NC Pre-K FEDERAL RESTRICTED FUNDS	\$ 56,437.00															Sub-total	\$	1,675,841.74
307	DCD Grant - SWCDC	\$ (70,450.50) \$	49,110.32	\$	21,340.18	\$	-	\$ 70,450.50	\$	20,671.16	\$	19,595.83	\$	23,763.72	\$	64,030.71	\$	(64,030.71)
312	Region 5 - Birth to 3 [Infant/Toddler] 08/01/XXXX - 07/31/XXXX	\$ (21,792.55) \$	17,874.14	\$	17,536.85	\$	-	\$ 35,410.99	\$	S 13,667.21	\$	12,958.87	\$	12,632.25	\$	39,258.33	\$	(25,639.89)
313	Region 5 - Healthy Social Behavior	\$ (32,286.31) \$	21,566.51	\$	10,719.80	\$	-	\$ 32,286.31	\$	17,107.86	\$	19,136.50	\$	19,044.60	\$	55,288.96	\$	(55,288.96)
335 - YEAR 2	Region 5 - Family Child Care Project [02/15/2024 - 02/14/2025]	\$ (7,506.18) \$	6,741.69	\$	-	\$	7,291.48	\$ 14,033.17	\$	7,291.28	\$	6,767.17	\$	5,432.97	\$	19,491.42	\$	(12,964.43)
333	FEDERAL - City of Fayetteville ARPA Grant [08/01/2022 - 06/30/2025]	\$ 200,000.00	\$	-	\$	-	\$	-	\$ -	\$	S -	\$	-	\$	-	\$	-	\$	200,000.00
807	Region 5 - Program Income	\$ -	\$	380.00	\$	1,134.40	\$	475.00	\$ 1,989.40	\$	745.93	\$	101.76	\$	-	\$	847.69	\$	1,141.71
	Sub-total for Federal Restricted	\$ 67,964.46															Sub-total	\$	43,217.72
	SMART START AND RELATED FUN	NDS																	
156	Smart Start - Services (FY 23/24)	\$ 300,570.03	\$	-	\$	-	\$	-	\$ -	\$	300,570.03	\$	-	\$	-	\$	300,570.03	\$	-
157	Smart Start - Admin. (FY 24/25)	\$ -	\$	68,098.00	\$	-	\$	73,487.00	\$ 141,585.00	\$	48,676.81	\$	39,660.28	\$	37,704.62	\$	126,041.71	\$	15,543.29
158	Smart Start - Services (FY 24/25)	\$ -	\$	501,579.00	\$	-	\$	541,274.00	\$ 1,042,853.00	\$	225,487.90	\$	144,914.24	\$	304,691.76	\$	675,093.90	\$	367,759.10
201	MAC SS Grant (Accting/Contracting)	\$ -	\$	-	\$	17,828.00	\$	-	\$ 17,828.00	\$	6,163.89	\$	12,019.31	\$	8,555.85	\$	26,739.05	\$	(8,911.05)
	Program Income (SS Related)	\$ 67,601.39	+ -	3,666.27	\$	6,162.49	\$	4,832.25	\$ 14,661.01	\$	115.55	\$	114.60	\$	143.46	\$	373.61	\$	81,888.79
	Sub-total for Smart Start & Related	\$ 368,171.42	_														Sub-total	\$	456,280.13

All Funding Sources Fiscal Year 2024 - 2025

				Receipts				Expenditures												
FUND CODE			luly 1, 2024 ginning Cash Balance		July		August	9	September		YTD		July		August	Se	eptember	YTD	Е	nding Cash Balance
	TEMPORARILY RESTRICTED FUND)S - I	RESTRICTED	FOF	R TIME OR PUR	RPO	SE TO SPI		-											
543	CC Foundation - Family Connect Grant [12/01/2019 - 12/31/2024]	\$	42,011.18	\$	-	\$	-	\$	-	\$,	\$	5,298.11	\$	5,270.67	\$	5,613.57	\$ 16,182.35	\$	25,828.83
	Sub-total for Temporarily Restricted	\$	42,011.18		-			-										Sub-total	\$	25,828.83
	UNRESTRICTED FUNDS or NO RES	TRI	CTION OF TIM	/E T	O SPEND FUN	DS														
	Unrestricted State Revenues - For Operating Purposes	\$	15,065.22	\$	-	\$	-	\$	-	\$	-	\$	-	\$	11,250.13	\$	-	\$ 11,250.13	\$	3,815.09
208	Unrestricted State Revenues - Invested in CDs and Money Market Account	\$	507,455.89	¢		\$		\$		\$		\$		\$		\$		\$	\$	507,455.89
501	Individual Gifts & Donations	\$	142,556.23	\$	2,025.33	\$	204.43	\$	720.06	\$	2,949.82	\$	212.21	\$	320.38	\$	43.22	\$ 575.81	\$	144,930.24
515	Vending Machine Commissions	\$		\$	74.88	\$	88.03	\$	58.23	\$	221.14	\$	-	\$	-	\$	-	\$ -	\$	363.68
518	Kohl's Corporate Grants	\$	25,139.39	\$	-	\$	-	\$	-	\$	-	\$	16,491.82	\$	7,508.57	\$	-	\$ 24,000.39	\$	1,139.00
802	PFCRC II (Non-Smart Start)	\$	(139,188.58)	\$	15,122.23	\$	14,070.99	\$	15,628.97	\$	44,822.19	\$	12,396.75	\$	6,309.65	\$	14,932.86	\$ 33,639.26	\$	(128,005.65)
	Misc. Unrestricted Revenue [currently cash back from Mastercard 2% credit card]	\$	12,457.59	\$		\$	_	\$		\$	-	\$	1	\$	1	\$	_	\$ <u>-</u>	\$	12,457.59
806	Forward March Conference	\$	2,645.95	\$	-	\$	-	\$	-	\$	-	\$	2,645.95	\$	-	\$	-	\$ 2,645.95	\$	-
808	Insurance Proceeds Income(NOT program income and NOT temp restricted per NCPC)	\$	95,882.80	\$		\$	-	\$		\$	-	\$		\$	-	\$	-	\$ -	\$	95,882.80
812	PFCRC II - Administration	\$	198,033.49	\$	4,750.00	\$	4,750.00	\$	4,750.00	\$	14,250.00	\$	5,195.24	\$	(2,403.66)	\$	5,185.34	\$ 7,976.92	\$	204,306.57
815	Hoke - Contracted Eval (not program income)	\$	46,430.44	\$	-	\$	-	\$	-	\$	-	\$	520.73	\$	1,746.55	\$	11,164.17	\$ 13,431.45	\$	32,998.99
816	Contracted Data Services	\$	407.54	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -	\$	407.54
820	Fundraising - PFC Annual Soiree	\$	67,430.81	\$	-	\$	-	\$	-	\$	-	\$	-	\$	500.00	\$	379.04	\$ 879.04	\$	66,551.77
825	Capital Projects Fund [used for construction loan transactions]	\$	(8,043.37)	\$	-	\$	-	\$	-	\$	-	\$	100.00	\$	(11,250.13)	\$	-	\$ (11,150.13)	\$	3,106.76
897	Sales Tax	\$	(16,800.69)	\$	-	\$	-	\$	16,800.69	\$	16,800.69	\$	594.39	\$	441.11	\$	1,069.43	\$ 2,104.93	\$	(2,104.93)
899	Interest Income (from Investment Funds)	\$	33,133.88	\$	553.84	\$	532.51	\$	496.77	\$	1,583.12	\$	-	\$	-	\$	-	\$ -	\$	34,717.00
904	Forfeited FSA and Pre-funded HRA/FSA	\$	(10,095.41)	\$	-	\$	-	\$	9,441.00	\$	9,441.00	\$	-	\$	-	\$	-	\$ -	\$	(654.41)
905	Employee Withholding	\$	982.90	\$	19,991.36	\$	20,298.85	\$	20,655.41	\$	60,945.62	\$	22,430.59	\$	20,805.37	\$	20,015.20	\$ 63,251.16	\$	(1,322.64)
ļ	Sub-total for Unrestricted Funds	\$	973,636.62															Sub-total	\$	976,045.29

All Funding Sources Fiscal Year 2024 - 2025

				Receipts Expenditures														
FUND CODE		July 1, 2024 Beginning Cash Balance		July		August	9	September	YTD	July	4	August	Se	eptember		YTD	E	nding Cash Balance
	INFORMATION TECHNOLOGY																	
992	PFC IT Management	\$ -	\$	-	\$	-	\$	-	\$ -	\$ -	\$	-	\$	-	\$	-	\$	-
993	IT - Core	\$ -	\$	-	\$	-	\$	-	\$ -	\$ -	\$	-	\$	-	\$	-	\$	-
994	IT - Outside Agencies	\$ 115,231.67	\$	5,975.00	\$	9,400.00	\$	3,355.00	\$ 18,730.00	\$ 6,597.95	\$	6,110.31	\$	13,327.84	\$	26,036.10	\$	107,925.57
995	IT - PFC Enhanced	\$ -	\$	-	\$	-	\$	-	\$ -	\$ -	\$	-	\$	-	\$	-	\$	-
996	IT - PFC Regular	\$ -	\$	-	\$	-	\$	-	\$ -	\$ -	\$	-	\$	-	\$	-	\$	-
Sı	b-total for Information Technology	\$ 115,231.67	\$	-	\$	-	\$	-								Sub-total	\$	107,925.57
	PERMANENTLY RESTRICTED FUN	DS																
599	Cumberland Community Foundation Endowment	\$ 31,384.00	\$	•	\$	-	\$	-	\$ -	\$	\$		\$	-	\$		\$	31,384.00
	Sub-total for Permanently Restricted Funds	\$ 31,384.00														Sub-total	\$	31,384.00
	TOTAL	\$ 1,654,836.35	1												TO	TAL CASH	\$	3,316,523.28

Partnership for Children of Cumberland County, Inc. - UNRESTRICTED STATE REVENUES [FUND 208]

						Fiscal Year 2	024 / 2025	
						SHOULD BE:	25%	7
	FY 24/25 Budget Effective				Expenditures	Unspent Allocated	% of	9
Activity	7/1/2024	July	August	September	Y-T-D	Budget Amount	Budget Expended	Ava Fu
Administrative Operations	\$ 12,000.00	\$ -	\$ -	\$ -	\$ -	\$ 12,000.00	0%	10
CC&R - Core (in case of Federal shutdown)	\$ 50,000.00	\$ -	\$ -	\$ -	\$ -	\$ 50,000.00	0%	10
CE/FRC For Construction Loan Payments	\$ 59,010.00			\$ -	\$ -	\$ 59,010.00	0%	10
Sub-Total	\$ 109,010.00	\$ -	\$ <u>-</u>	\$ -	\$ -	\$ 109,010.00	0%	10
Total Allocated Budget for FY24-25	121,010.00		1			1		
Allocated Budget Amount SPENT		\$ -	\$ -	\$ -	\$ -		•	
Allocated Budget Amount UNSPENT						\$ 121,010.00		
SUMMARY OF CASH AND INVESTMENTS								
July 1 - Total Cash Carryover including Investments							\$ 522,521.11	
Projected Unrestricted State Revenues at the yearend					\$ (105,944.78)		65.22 in GL 1113 at 07- 4-25 budget amount	01-24
Unspent Budget for FY24-25 at the month end					\$ 121,010.00		_	
Subtotal (cash in GL 1113 at the month end to be used for operating funds)						\$ 3,815.09	Cash will be trans	
Investments at month end (Includes money market account and certificates of deposits, if applicable)		\$ -				\$ 507,455.89		
CURRENT TOTAL OF CASH AND INVESTMENTS AT THE MONTH END					_	\$ 511,270.98		

Total Smart Start Allocation NOT INCLUDING RECURRING FUNDS OF

\$259,431 (NOT including prior year Carryforward Funds): \$6,832,478.00

Target Cash & In-Kind Required (19%): \$ 1, Target Cash Required (≥13%): \$

9%): \$ 1,298,170.82 3%): \$ 888,222.14

Target Cash Require	d (21370). \$ 000,222.	. 1 -				_	
Target In-Kind Require	red (±6%): \$ 409,948.	.68			1		
CASH DONATIONS			August	,	September		Y-T-D
Cash Donations - In-House							
Board Donations	501-4410	\$	25.00	\$	25.00	\$	75.00
Other Donations	501-4410	\$	130.00	\$	695.06	\$	1,115.06
CCF Jerry/Helen Leggett Endowment	501-4410					\$	1,660.33
Donations - Barlow Research Survey	501-4410					\$	50.00
Donations - CarMax Donation	501-4410					\$	-
Donations - SECC Donation	501-4410	\$	49.43			\$	49.43
Donations - Vending Machine Proceeds	515-4410	\$	88.03	\$	58.23	\$	221.14
Donations - Giving Tuesday CCF	546-4420					\$	-
Program Income - Rent from Resource Center I	801-4824	\$	4,562.49	\$	3,612.25	\$	11,776.01
Program Income-Little Land Donations	801-4827					\$	-
Program Income - Little Land Vendor Booth Rental	801-4834					\$	=
Program Income - Conference Room Rental RCI	801-4762					\$	-
Program Income - CCR&R Workshop Fees	801-4823	\$	1,600.00	\$	1,220.00	\$	2,885.00
Program Income - Rent from Resource Center II	812-4761	\$	4,750.00	\$	4,750.00	\$	14,250.00
Miscellaneous	501-4410					\$	-
Total Cash Donations - In-House		\$	11,204.95	\$	10,360.54	\$	32,081.97
TOTAL CASH DONATIONS		\$	11,204.95	\$	10,360.54	\$	32,081.97
			,	Ė	. /		
IN-KIND DONATIONS							
In-Kind Donations - In-House							
In-Kind Donations - Volunteer Time		\$	1,741.63	\$	826.28	\$	3,155.86
Google Ads Grant		\$	9.675.44	\$	9.148.69	\$	28 836 94

\$ 1,741.63	\$	826.28	\$	3,155.86
\$ 9,675.44	\$	9,148.69	\$	28,836.94
			\$	-
			\$	-
			\$	-
	\$	1,031.37	\$	1,031.37
			\$	-
\$ 11,417.07	\$	11,006.34	\$	33,024.17
	\$	3,300.80	\$	3,300.80
\$ 11,417.07	\$	14,307.14	\$	36,324.97
\$	\$ 9,675.44 \$ 11,417.07	\$ 9,675.44 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$ 9,675.44 \$ 9,148.69 \$ 1,031.37 \$ 11,417.07 \$ 11,006.34	\$ 9,675.44 \$ 9,148.69 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$

GRAND TOTAL \$ 22,622.02 \$ 24,667.68 \$ 68,406.94

1 - Current Month Reporting

2 - YTD Cash Reported

3 - YTD In-Kind Reported

4 - Amount remaining to reach target

\$ (1,229,763.88) TARGET REMAINING 5.3%

EXTRADE from Morgan Stanley



CLIENT STATEMENT | For the Period September 1-30, 2024

STATEMENT FOR:

PARTNERSHIP FOR CHILDREN OF CU C/O JAMES GRAFSTROM & MARY SONNENBERG

Morgan Stanley Smith Barney LLC. Member SIPC. E*TRADE is a business of Morgan Stanley.

> PARTNERSHIP FOR CHILDREN OF CU 351 WAGONER DRIVE SUITE 200 FAYETTEVILLE NC 28303 C/O JAMES GRAFSTROM & MARY SONNENBERG



#BWN J GWM

Beginning Total Value (as of 9/1/24) Ending Total Value (as of 9/30/24) Includes Accrued Interest

\$147,281.95 \$149,465.28

Access Your Account Online At www.etrade.com or call 800-387-2331

INVESTMENTS AND INSURANCE PRODUCTS: NOT FDIC INSURED . NOT A BANK DEPOSIT . NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY • NOT BANK GUARANTEED • MAY LOSE VALUE • UNLESS SPECIFICALLY NOTED, ALL VALUES ARE DISPLAYED IN USD
299 - 422863 - 207 - 1 - 0

CLIENT STATEMENT | For the Period September 1-30, 2024



from Morgan Stanley

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Self-Directed Brokerage Account

PARTNERSHIP FOR CHILDREN OF CU C/O JAMES GRAFSTROM

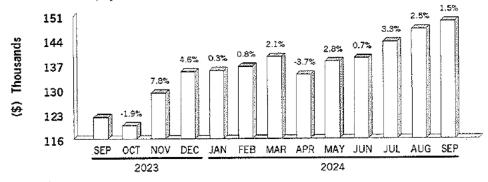
Account Summary

CHANGE IN VALUE OF YOUR ACCOUNT (includes accrued interest)

	This Period (9/1/24-9/30/24)	This Year (1/1/24-9/30/24)
TOTAL BEGINNING VALUE	\$147,281.95	\$135,179.21
Credits	_	-
Debits		_
Security Transfers	***************************************	
Net Credits/Debits/Transfers		
Change in Value	2,183.33	14,286.07
TOTAL ENDING VALUE	\$149,465.28	\$149,465.28

MARKET VALUE OVER TIME

The below chart displays the most recent thirteen months of Market Value.

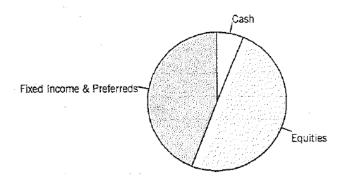


The percentages above represent the change in dollar value from the prior period. They do not represent account investment performance, as they do not consider the impact of contributions and withdrawals, nor other factors that may have affected performance calculations. No percentage will be displayed when the previous month reflected no value.

ASSET ALLOCATION (Includes accrued interest)

	Market Value	Percentage
Cash	\$9,294.73	6.22
Equities	74,418.76	49.79
Fixed Income & Preferreds	65,751.79	43.99
TOTAL VALUE	\$149,465.28	100.00%

FDIC rules apply and Bank Deposits are eligible for FDIC insurance but are not covered by SIPC. Cash and securities (including MMFs) are eligible for SIPC coverage. See Expanded Disclosures. Values may include assets externally held, as a courtesy, and may not be covered by SIPC. Foreign Exchange (FX) is neither FDIC nor SIPC insured. For additional information, refer to the corresponding section of this statement.



This asset allocation represents holdings on a trade date basis, and projected settled Cash/BDP and MMF balances. These classifications do not constitute a recommendation and may differ from the classification of instruments for regulatory or tax purposes.



from Morgan Stanley

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CLIENT STATEMENT | For the Period September 1-30, 2024

Account Summary

Self-Directed De-

PARTNERSHIP FOR CHILDREN OF CU C/O JAMES GRAFSTROM

BALANCE SHEET (* includes accrued interest)	*	
	Last Period	This Period
Cash, BDP, MMFs	(as of 8/31/24) \$9,114.04	(as of 9/30/24) \$9,294.73
Stocks	1,198.26	1,194.20
ETFs & CEFs	115,752.89	117,494.91
Mutual Funds	21,216.76	21,481.44
Total Assets	\$147,281.95	\$149,465.28
Total Liabilities (outstanding balance)	-	21 =
TOTAL VALUE	\$147,281.95	\$149,465.28

INCOME AND DISTRIBUTION SUMMARY

	This Period (9/1/24-9/30/24)	This Year (1/1/24-9/30/24)
Qualified Dividends	\$3.21	\$9.63
Other Dividends	286.42	2,832.64
Interest	0.08	0.64
Income And Distributions	\$289.71	\$2,842.91
Tax-Exempt Income	1 746 <u>a</u>	
TOTAL INCOME AND DISTRIBUTIONS	\$289.71	\$2,842.91

Taxable and tax exempt income classifications are based on the characteristics of the underlying securities and not the taxable status of the account.

ADDITIONAL ACCOUNT INFORMATION

Category	This Period (9/1/24-9/30/24)	This Year (1/1/24-9/30/24)
Foreign Tax Paid	\$0.57	\$1.71
oreign rax raid	\$0.57	Φ1./1

CASH FLOW

	This Period (9/1/24-9/30/24)	This Year (1/1/24-9/30/24)
OPENING CASH, BDP, MMFs	\$9,114.04	\$7,896.73
Dividend Reinvestments	(109.02)	(1,544.53)
Income and Distributions	289.71	2,942.53
Total Investment Related Activity	\$180.69	\$1,398.00
Total Cash Related Activity		_
Total Card/Check Activity		,—,
CLOSING CASH, BDP, MMFs	\$9,294.73	\$9,294.73

GAIN/(LOSS) SUMMARY

TOTAL GAIN/(LOSS)	_	_	\$14,001.74
Total Long-Term		- '	\$13,774.54
Long-Term (Loss)	· · · · · · · · · · · · · · · · · · ·		(11,777.06)
Long-Term Gain	_	-	25,551.60
Short-Term Gain	_		\$227.20
	Realized This Period (9/1/24-9/30/24)	Realized This Year (1/1/24-9/30/24)	Unrealized Inception to Date (as of 9/30/24)

The Gain/(Loss) Summary, which may be subsequently adjusted, is provided for informational purposes and should not be used for tax preparation. For additional detail, please visit www.etrade.com.



CLIENT STATEMENT | For the Period September 1-30, 2024

from Morgan Stanley

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Account Detail

Self-Direc*

PARTNERSHIP FOR CHILDREN OF CU C/O JAMES GRAFSTROM

Investment Objectives (in order of priority): Income

Inform us if your investment objectives, as defined in the Expanded Disclosures, change,

Brokerage Account

HOLDINGS

This section reflects positions purchased/sold on a trade date basis. "Market Value" and "Unrealized Gain/(Loss)" may not reflect the value that could be obtained in the market. Your actual investment return may differ from the unrealized gain/(loss) displayed. Fixed Income securities are sorted by maturity or pre-refunding date, and alphabetically within date. Estimated Annual Income a) is calculated on a pre-tax basis, b) does not include any reduction for applicable non-US withholding taxes, c) may include return of principal or capital gains which could overstate such estimates, and d) for holdings that have a defined maturity date within the next 12 months, is reflected only through maturity date. Actual income or yield may be lower or higher than the estimates. Current Yield is an estimate for informational purposes only. It reflects the income generated by an investment, and is calculated by dividing the total estimated annual income by the current market value of the entire position. It does not reflect changes in its price.

Structured Investments, identified on the Position Description Details line as "Asset Class: Struct Inv," may appear in various statement product categories. When displayed, the accrued interest, annual income and current yield for those with a contingent income feature (e.g., Range Accrual Notes or Contingent Income Notes) are estimates and assume specified accrual conditions are met during the relevant period and payment in full of all contingent interest. For Floating Rate Securities, the accrued interest, annual income and current yield are estimates based on the current floating coupon rate and may not reflect historic rates within the accrual period.

For additional information related to Unrealized and Realized Gain/(Loss) and tax lot details, including cost basis, please visit www.etrade.com. The information presented on the statement should not be used for tax purposes.

CASH, BANK DEPOSIT PROGRAM AND MONEY MARKET FUNDS

Cash, Bank Deposit Program, and Money Market Funds are generally displayed on a settlement date basis. You have the right to instruct us to liquidate your bank deposit balance(s) or shares of any money market fund balance(s) at any time and have the proceeds of such liquidation remitted to you. Estimated Annual Income, Accrued Interest, and APY% will only be displayed for fully settled positions. Under the Bank Deposit Program, free credit balances held in an account(s) at Morgan Stanley Smith Barney LLC are automatically deposited into an interest-bearing deposit account(s), at Morgan Stanley Bank, N.A. and/or Morgan Stanley Private Bank, National Association, each a national bank, FDIC member and an affiliate of Morgan Stanley. Under certain circumstances, deposits may be held at other FDIC insured Program Banks. For more information regarding the Bank Deposit Program and the Program Banks, go to www.etrade.com/bdpdisclosure. Cash and interest from required Pattern Day Trader minimum equity amounts are retained in Cash Balance Program.

Description		Market Value	Current Yield %	Est Ann Income	APY %
MORGAN STANLEY PRIVATE BANK NA		\$9,294.73		\$0.93	0.010
	Percentage of Holdings	Market Value		Est Ann Income	
CASH, BDP, AND MMFs	6.22%	\$9,294.73		\$0.93	

7-Day



CLIENT STATEMENT | For the Period September 1-30, 2024

from Morgan Stanley

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Account Detail

Self-Directed Rinkerage Account

PARTNERSHIP FOR CHILDREN OF CU C/O JAMES GRAFSTROM

STOCKS

COMMON STOCKS

Morgan Stanley & Co. LLC (Morgan Stanley) and Morningstar, Inc.'s equity research ratings are shown for certain securities. These ratings represent the opinions of the research provider and are not representations or guarantees of performance. The applicable research report contains more information regarding the analyst's opinions, analysis, and rating, and you should read the entire research report and not infer its contents. For ease of comparison, Morgan Stanley and Morningstar, Inc.'s equity research ratings have been normalized to a 1 (Buy), 2 (Hold), and 3 (Sell). Refer to your June or December statement for a summary guide describing the ratings. We do not take responsibility for, nor guarantee the accuracy, completeness, or timeliness of research prepared for Morningstar, Inc.

Security Description	T R 3 St T > 4 4 1	Quantity	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
THOMSON REUTERS CORP (TRI)		7.000	\$170.600	\$332.01	\$1,194.20	\$862.19	\$15.12	1.27
Rating: Morgan Stanley: 2, Morningstar: 3; Next	Dividend Payable 12/2024; Asset Cla	ass: Equities						
	Percentage of Holdings	0 H 12 C 7	3 A S	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
STOCKS	0.80%	40.		\$332.01	\$1,194.20	\$862.19	\$15.12	1.27%

EXCHANGE-TRADED & CLOSED-END FUNDS

Estimated Annual Income for Exchange Traded Funds, is based upon historical distributions over the preceding 12-month period, while Estimated Annual Income for Closed End Funds may be based upon either
(a) the most recent dividend or (b) sum of prior 12 months (depending upon whether there is an announced fixed rate). Current Yield is calculated by dividing the total Estimated Annual Income by the current
Market Value of the position, and it is for informational purposes only. Distributions may consist of income, capital gains or the returns of capital distributions. EAI is based upon information provided by an outside
vendor and is not verified by us. Depending upon market conditions, Current Yield may differ materially from published yields. Investors should refer to the Fund website for the most recent yield information.

						Unrealized		Current
Security Description		Quantity	Share Price	Total Cost	Market Value	Gain/(Loss)	Est Ann Income	Yield %
VANGUARD DIVIDEND APPRECIATION (VIG)	Purchases	351.000	\$198.060	\$45,350.53	\$69,519.06	\$24,168.53		
Reinvestments		18.709		2,994.24	3,705.50	711.26		
	Total	369.709		48,344.77	73,224.56	24,879.79	1,264.04	1.73
Next Dividend Payable 10/01/24; Asset Class: Equities								
VANGUARD LONG-TERM CORPORATE (VCLT)		545.000	81.230	54,991.61	44,270.35	(10,721.26)	2,090.62	4.72
Next Dividend Payable 10/03/24; Asset Class: Fl & Pref								
	Percentage					Unrealized		Current
	of Holdings			Total Cost	Market Value	Gain/(Loss)	Est Ann Income	Yield %
EXCHANGE-TRADED & CLOSED-END FUNDS	78.61%			\$103,336.38	\$117,494.91	\$14,158.53	\$3,354.66	2.86%



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from Morgan Stanley

CLIENT STATEMENT | For the Period September 1-30, 2024

Self-Directed Brokerage Account

PARTNERSHIP FOR CHILDREN OF CU C/O JAMES GRAFSTROM

Account Detail

MUTUAL FUNDS OPEN-END MUTUAL FUNDS

Although share price is displayed only to three decimal places, calculation of Market Value is computed using the full share price in our data base, which may carry out beyond three decimal places. "Share Price" and "Market Value" reflect information available at the time of statement production and may differ from actual month-end values due to a delay in receiving the information from an outside source. Estimated Annual Income is based upon historical distributions over the preceding 12-month period, rather than on the most recent dividend. Current Yield is an estimate for informational purposes only. It is calculated by dividing the total estimated annual income by the current market value of the position, and it is for informational purposes only. Distributions may consist of income, capital gains or the returns of capital distributions. EAI is based upon information provided by an outside vendor and is not verified by us. Depending upon market conditions, Current Yield may differ materially from published Fund yields. Investors should refer to the Fund website for the most recent yield information.

Security Description		Quantity	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann income	Current Yield %
VANGUARD HI YLD CORP INV (VWEHX) Reinvestments	Purchases	2,988.805 902.761	\$5.520	\$17,500.00 p 4,986.86	\$16,498.20 4,983.24	\$(1,015.36) (3.62)		
Dividend Cash; Capital Gains Cash; Asset Class: Fl & Pref	Total	3,891.566		22,486.86	21,481.44	(1,018,98)	1,264.76	5,89
	Percentage of Holdings			Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
MUTUAL FUNDS	14.37%			\$22,486.86	\$21,481.44	\$(1,018.98)	\$1,264.76	5.89%
	Percentage of Holdings	·		Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income Accrued Interest	Current Yield %
TOTAL VALUE	100.00%			\$126,155.25	\$149,465.28	\$14,001.74	\$4,635.47 	3.10%

Unrealized Gain/(Loss) totals only reflect positions that have both cost basis and market value information available. Cash. MMF. Deposits and positions stating 'Please Provide' or 'Pending Corporate Actions' are not

ALLOCATION OF ASSETS

			Fixed Income &		Structured	
-	Cash	Equities	Preferred Securities	Alternatives	Investments	Other
Cash, BDP, MMFs	\$9,294.73		_		_	
Stocks		\$1,194.20	_	_	_	_
ETFs & CEFs	_	73,224.56	\$44,270.35			_
Mutual Funds			21.481.44		<u> </u>	
TOTAL ALLOCATION OF ASSETS	\$9,294.73	\$74,418.76	\$65,751.79	 .		

p - One or more tax lots of this position may either be missing cost basis, or has a Pending Corporate Action event. Unrealized Gain/Loss includes only tax lots for which we have cost basis.

CLIENT STATEMENT | For the Period September 1-30, 2024

from Morgan Stanley

Page 8 of 10

Account Detail

Self-Directed Dalaman Account

PARTNERSHIP FOR CHILDREN OF CU C/O JAMES GRAFSTROM

ACTIVITY

CASH FLOW ACTIVITY BY DATE

Activity Date	Settlement Date	Activity Type	Description	Comments		Quantity	Price	Credits/(Debits)
9/3		Dividend	VANGUARD HI YLD CORP INV DIV PAYMENT			* 5 1		\$109.02
9/3		Dividend Reinvestment	VANGUARD HI YLD CORP INV	REINVESTMENT a/o 08/30/24		19.894	5.4800	(109.02)
9/5		Dividend	VANGUARD LONG-TERM CORPORATE					177.40
9/10		Dividend	THOMSON REUTERS CORP					0.00
	12 ** [ADJ GROSS DIV AMOUNT 0.57 FOREIGN TAX PAID IS 0.57			step at a		
9/10		Qualified Dividend	THOMSON REUTERS CORP		AT 1			3.21
9/30		Interest Income	MORGAN STANLEY PRIVATE BANK NA	(Period 09/01-09/30)				0.08
NET CRE	DITS/(DEBI	TS)						\$180.69

Purchase and Sale transactions above may have received an average price execution. Details regarding the actual prices are available upon request.

MONEY MARKET FUND (MMF) AND BANK DEPOSIT PROGRAM ACTIVITY

Activity Date	Activity Type	Description	Credits/(De
9/5	Automatic Investment	BANK DEPOSIT PROGRAM	\$177
9/10	Automatic Investment	BANK DEPOSIT PROGRAM	3
9/30	Automatic Investment	BANK DEPOSIT PROGRAM	
	CTIVITY FOR PERIOD	DAIN DE CON INCONVI	\$180

MESSAGES

Senior Investor Helpline

For any inquiries or potential concerns, senior investors or someone acting on their behalf may contact our Firm by calling (800) 280-4534.

FINRA BrokerCheck

FINRA has established the public disclosure program, known as BrokerCheck, to provide certain information regarding the disciplinary history of FINRA members and their associated persons. The BrokerCheck Hotline Number is 1-800-289-9999. The FINRA website address is www.finra.org. An investor brochure that includes information describing FINRA BrokerCheck may be obtained from FINRA.

Tips on Protecting Yourself from Fraudulent Account Activity

The protection of client data is of the utmost importance to us. Scams are on the rise, and they have become more sophisticated. Please remember to never share your personal information including account verification codes, account numbers, passwords or social security numbers with anyone you do not personally know.

Please be cautious opening attachments, clicking on links, or allowing external access to your computer. Scammers will be aggressive and create a sense of urgency. Scammers will promise unbelievable returns using crypto currency investing or sweepstakes/lottery. Scammers will use social media apps to build trust and then make sudden requests for money due to a hardship or emergency.

If you have any questions regarding scams or believe that you are a victim of a scam, please contact us or call 888-454-3965 to report online fraud or security concerns.

Financial Disclosure Statement (in millions of dollars):

At July 31, 2024 Morgan Stanley Smith Barney LLC had net capital of \$5,420 which exceeded the Securities and Exchange Commission's minimum requirement by \$4,776. A copy of the Morgan Stanley Smith Barney LLC Consolidated Statement of Financial Condition at June 30, 2024 can be viewed online at: https://www.morganstanley.com/about-us-ir/subsidiaries, or may be mailed to you at no cost by calling 1 (833) 445-2492, after September 15, 2024.







OF CUMBERLAND COUNTY

MEMORANDUM

DATE: October 31, 2024

TO: Board of Directors

FROM: Mary Sonnenberg, President

SUBJECT: Follow-up on Categories listed in Exhibits for the Audit

The phrases on the Exhibits are part of the FOUR elements that make up the Smart Start

allowable expenditures in legislation. They are not Purpose Service Codes in and of themselves. The codes are subdivided into these four areas.

Compliance Requirements – The North Carolina Constitution and supporting legal cases require that all State funds are expended for a public purpose.

The four core activities for which Smart Start funds may be spent are:

- **Child Care and Education Quality** improving the quality of child care and early childhood education;
- Child Care and Education Affordability making child care and early education affordable to all families:
- Health and Safety giving each child access to comprehensive health care; and
- **Family Support** getting families the information and resources they need to support the emotional, intellectual and physical development of their children.

The full document (DHHS-8a) reflecting these requirements will be posted with the Board Packet documents on the website.

Mary Sonnenberg, President

Goals July 1, 2024 - June 30, 2025

Annual Goal #1: Continue Succession Planning for all Department Chairs.

Measurable Objectives: Implement a comprehensive succession planning program to ensure a smooth transition and continuity of leadership for all department chair positions by the end of the next fiscal year.

Key Results: (Actionable Steps) Obtain feedback from current department chairs regarding the effectiveness and suitability of identified successors and succession plans.

8/22/2024 Update to Board

- I have met with the senior leadership team regarding all of the goals. Each Department Head is working with their staff for cross-training, identifying key staffing needs, and reviewing job descriptions to align with organizational needs. Outlines of succession planning at the department level are in progress. The leadership team meets regularly, and I have individual meetings with my direct reports.
- I shared President's Goals for FY 25 at July 2 All Staff meeting, which allows for supervisors to address overall organizational goals in Performance Conversations and goal setting for the year.

July - September 2024 Update to Board

- The vacated MAC position required the fiscal department to look at alternative strategies due to the difficulty of recruiting
 fiscal positions. The team developed strategies to utilize existing staff and post an entry-level position that will be crosstrained to continue strengthening the department. This will continue to elevate our high fiscal management and client
 support standards.
- Our IT department is included on NCPC's list of supports for the IT services network. We already have other local partnerships as clients, but this has elevated our services. We have already had one new partnership reach out for services.
- Staff has been working on expectations and goal development for this year as part of our performance conversations. All leadership team members who report directly to me have had development meetings and set goals.
- Job descriptions are being reviewed as needed as part of departmental succession planning.

Annual Goal #2: Develop and implement training for executive board.

Measurable Objectives: Develop and implement a comprehensive training program for the executive board to enhance leadership capabilities, strategic decision-making, and governance effectiveness by the end of the next fiscal year.

Key Results: (Actionable Steps)

8/22/2024 Update to Board

Orientation for New Board and Committee members occurred on July 25 as part of the Executive Committee meeting. NCPC staff attended and gave a presentation on Smart Start and "What's Your Charge" to Board Members. The agenda is attached. Senior Staff presented on specific identified programmatic areas. NCPC provided links to additional resources for the Board. Access to NC Center for Nonprofits training is available to Board members. NCPC covers the cost of the network membership.

- A survey was sent out to assess other topics the board members were interested in. Continuing to keep up with legislative updates was noted as an ongoing need.
- At the 8/22 Board meeting, Fiscal presentation of the Exhibits for the Audit and review of the Final FY24 PUB will be a focus area.

July - September 2024 Update to Board

- Selected stories about our programs are being provided at each Board and Executive Committee meeting to highlight services. These are part of how we tell our story.
- The Community Engagement & Development Committee is working on "elevator speeches" and learning tracks for the Board and staff.
- A review of the By-laws is a priority for this year. This work will occur at the staff, committee and Executive Committee level. This full review will provide a good overview of Partnership governance and operation. Once recommendations are compiled and approved by Executive Committee, they will go to the full Board for final approval.

Annual Goal #3 Incorporate resources for neurodivergent children.

Measurable Objectives: Develop and implement comprehensive resources and support systems for neurodivergent children within the organization.

Key Results: (Actionable Steps) Develop and compile a toolkit of sensory tools, learning aids, and adaptive technologies.

8/22/2024 Update to Board

- This goal is a programmatic-focused goal. The Programs Department will provide an initial review of already available resources.
- The CCR&R Committee is already having meetings to focus on building out this area of resources and support systems.
- Board members, current and former, will be asked to be part of the process to develop the system for this goal. This will include collaborating with community partners to develop these additional resources and support systems.

July - September 2024 Update to Board

• The CCR&R Committee discussed this goal at their most recent meeting. To concentrate on the goal and development of strategies, they are convening a work group that will bring back recommendations to the Committee. We are seeking community stakeholders to participate in the workgroup. If you are interested or know someone who would be a good resource, please contact Julanda Jett, VP of Programs (jjett@ccpfc.org).



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OF CUMBERLAND COUNTY

President's Report NC Pre-K Planning Committee and Board of Directors Charles Morris Room/ Hybrid

Thursday, October 31, 2024

A. NCPC/DCDEE Updates / Legislative Updates

1. NCPC

- This month's sample story is from 1st Quarter reporting to NCPC. See attached.
- NCPC is facilitating meetings with the CCR&R Council to discuss the CCR&R RFA that has been released by DCDEE. A network meeting was held with Executive Directors on October 29 to identify additional concerns and gather input from the network.
- The NC General Assembly allocated a \$10 million, nonrecurring appropriation to NC DHHS for NCPC
 to distribute to Smart Start Local Partnerships that serve counties in the Hurricane Helene FEMA
 disaster area. LPs can use the funds for affected child care centers and family child care homes to
 provide assistance in reopening and maintaining operations, including, but not limited to, cleaning,
 repairs, and relocating.

2. DCDEE

- CCR&R RFA for Core services has been released. Proposals are due by January 7. PFC staff attended the Pre-application session by DCDEE on October 24 along with other partners from across the state. Questions were due to DCDEE by October 24 and answers will be posted on the DCDEE website October 31. Letters of Intent to Apply are due by October 31 but are not required to respond to the RFA. The full proposal is on the DCDEE website under "What's New". The RFA has 4 regions designated (vs. the current 3). The map of the 4 regions is attached. The key request by participants on the October 24 information session was to delay the RFA due to the disaster status in the western part of the state, the implementation of the new QRIS guidelines and the significant change in the regions. There are many questions still to be answered regarding what a new CCR&R system would look like and the impact on the existing CCR&R Council and the Region leads in existence. A short turn-around of the RFA would not allow for the system changes that need to be put in place. PFC staff are staying abreast of the meetings and discussions around the RFA.
- DCDEE sent out an announcement via email mid-afternoon Wednesday (October 30) that the CCR&R RFA for Core Services has been postponed and will be released at a later date. Continued discussion and planning need to occur in anticipation of the RFA being released in the future. PFC will continue to be involved in the discussions around the CCR&R system.

3. State Level

- The General Assembly has passed state legislation for Hurricane Helene Disaster Relief assistance, for a total of \$877 million thus far. Governor Cooper released his comprehensive proposal for funding Hurricane Helene relief and recovery in western North Carolina. The General Assembly will reconvene in late November and could consider some parts of the Governor's proposal then, in another session in December, or in early 2025.
- Governor Cooper issued an executive order making several temporary changes to unemployment benefits during the Hurricane Helene state of emergency, which currently extends through March 1, 2025. These benefits include all nonprofit employees who have been affected by Hurricane Helene.

4. Federal Level

• Congress is currently in recess until mid-November. December 20, 2024 is the deadline to reach a deal on the FY 2025 appropriation bills.









B. Grant Opportunities/Updates/RFPs

- New scope and budget were submitted to the City of Fayetteville for the ARPA grant. Contracting for new scope and budget is with the City for their processes.
- The City of Fayetteville contract for the CDBG funds for Phase 3 of the Building Project has been executed to extend the contract through June 30, 2025.

C. Staff Updates

- Whittney Krisch, Family Child Care Consultant, who started on October 1 and Taylor Lawton, Program Support Specialist for Family Connects who started on October 8.
- Congratulations! to Carolin Hardy, who was promoted to the full-time Information Assistant role, effective October 26.
- In addition, Dottie Adams has made the decision, with our full support, to take over the current vacant MAC Coordinator role. Her experience and expertise in MAC allows her to seamlessly take over the MAC position. We are working to fill the resulting vacant positions in the fiscal department with an eye on cross-training and succession planning.
- Open positions are on the PFC website with a link to Indeed. If you have any questions, please contact Anthony Ramos (aramos@ccpfc.org).
- Lunch Plate Sale Fundraiser September 26 was very successful and raised \$980. Thanks to everyone who participated.

D. Events

- <u>Building Construction Status</u>: We are in the process of contracting for the vehicle accident repair project and completion of Phase 2 of the building renovations. We expect mobilization for the work to occur in the next week. Additional information on impact on parking and grounds will be sent out by Jeremy Julch.
- NC Pre-K Let's Get Enrolled: Please share the URL: LetsGetEnrolled.com. We are still taking applications for this school year. While many of our sites are full, some programs still have openings. Please continue to get the word out. Believe it or not, we are already planning for the launch of applications for the 2025-2026 school year after the first of the year. More details to come.
- <u>Kindness Awards</u>: There is limited space here for support, but if you would like to be part of the event by greeting guests as they arrive, please contact us at <u>events@ccpfc.org</u>. Event date is November 14 at 6:30 pm.
- <u>Giving Tuesday</u>: We are proud to be part of the Cumberland Community Foundation's Giving Tuesday event again this year. If you have not made your board donation, please do so between November 25 and December 4. The webpage, which is still in process, is ccpfc.org/givingtuesday. PLEASE keep an eye on our social media and share...share!
- <u>Barnes & Noble Book Drive</u>: begins on November 1. Please stop by Barnes and Noble and buy a book to donate to PFC. This is an important part of our outreach and literacy efforts.
- <u>Little Land: Big Play for Families</u>: We still need your support in seeking vendors and sponsors and spreading the word. Please visit ccpfc.org/littleland for downloadable images and vendor and sponsorship links. We have secured many of our return activities and are looking forward to the NC Zoo and PBS Rootle attending. Event date is February 15, 2025 from 10:00 am 2:00 pm.

1st Quarter – Provider Services – Networking & Community Resources

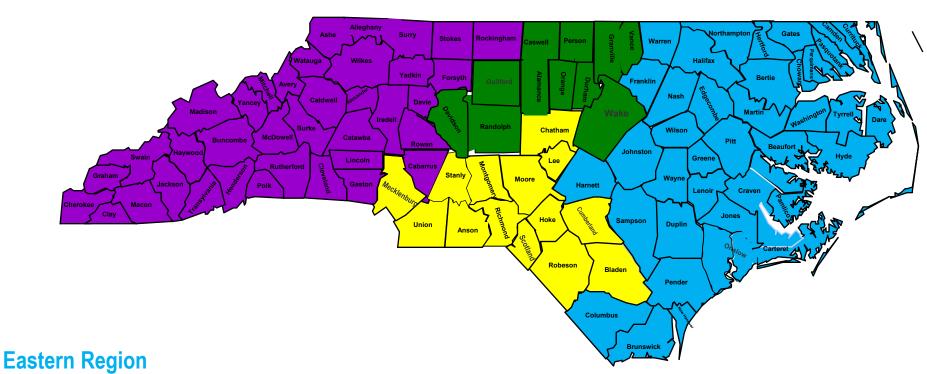
In quarter one, a provider came to the office seeking help with registering for trainings. As I was talking and walking her through how to register, she started to cry. She shared she was an emotional wreck. She was scheduled for a mental health appointment and the day of the appointment they cancelled the appointment and rescheduled her an appointment that was 30 days away. She also shared she had an upcoming medical procedure and was having trouble with her insurance covering the medical device she would need after her surgery. This provided me with the opportunity to assist her in another yet different way. I was that listening ear she needed. Because she shared this information with me I was able to connect her with the Better Health agency. I called the Better Health office and confirmed they had the medical equipment she would need after her surgery. After leaving my office, she was able to go there and speak with the lady I spoke with and got what she needed. Not only did she get what she was inquiring about but she was also able to get another piece of medical equipment she forgot she would need. She called back crying and thanked me for assisting her. She stated she was at her wits ends with going back and forth trying to find a business that accepted her insurance. I followed-up with the provider after her surgery. She again thanked me for caring and for helping her.

Because of the relationship we had formed, a few day later she emailed me asking if I knew of an agency that could assist her with her rent. I connected her with one of our Family Support caseworkers.

She came to our agency for help with registering for trainings in which she was able to register for. In addition, we were able to address some of her other concerns by connecting her with other community resources.

ATTACHMENT A

CCR&R Regional Services Map



South Central Region North Central Region Western Region

Current Demographics by Region

Region	Counties	CC Program	Staff	Children Enrolled in Care
Eastern	38	1,127	10,092	55,012
South Central	14	1,298	10,099	56,390
North Central	11	1,109	12,010	64,939
Western	37	1,411	10,615	53,624

Community Engagement and Development Committee Recommendations Virtual Meeting – October 3, 2024

FORMAL RECOMMENDATION: Bylaw Updates:

- 1. CED Committee description
 - a. The committee recommends the current description of the committee be updated. The intent of the description has not changed. It has been cleaned up for grammar and punctuation.
 - i. Current: The Community Engagement and Development Committee (CED) leads the Board's participation in community engagement and fund development. The CED Committee recommends policies for community engagement and fund development and provides opportunities for Board involvement in these activities. The committee will recommend plans and procedures, advise and support staff in their efforts to strengthen the early childhood system through stewardship of local resources, community engagement, strategic communication, volunteer recruitment and opportunities, outreach and education, plans, procedures, and community relations.
 - ii. Recommended: The Community Engagement and Development Committee (CED) leads the Board's participation in community engagement and fund development. It recommends policies for these areas and provides opportunities for Board involvement. The committee will recommend plans and procedures as well as provide advisement while supporting staff in strengthening the early childhood system through stewardship of local resources, community engagement, strategic communication, volunteer recruitment and opportunities, outreach, education, and community relations.

2. Quorum

- a. Current quorum requirement: One-third or 33% of active membership
- b. **Recommendation:** The committee recommends changing the quorum requirement to 50% + 1, with the chair serving as the "+1" or tiebreaker.

General updates from the Committee Meeting

All regular reports were provided, including the President's report, the Grants report, and regular updates by CE staff.

Board and Committee Learning Tracks: The committee discussed developing a concise "elevator pitch" to explain the Partnership's mission and activities consistently.

- The committee reviewed and refined several versions of the pitch.
- It was agreed to remove the phrase "Our job is simple" as it doesn't accurately reflect the complexity of the work.
- The focus should be on strengthening and empowering families, emphasizing the connection between strong families, strong children, and a strong community.

Community Engagement and Development Committee Recommendations Virtual Meeting – October 3, 2024

Tasks:

- Sharon Moyer will draft a revised single-sentence pitch based on the discussion.
- Committee members will review the list of 17 talking points and consider if anything is missing.
- Sharon, Daniele, and Shaun will work on categorizing the talking points for different audiences (e.g., parents, business leaders, lawmakers).
- The committee will review the categorized talking points at the next meeting.