Partnership FOR CHILDREN
OF CUMBERLAND COUNTY
351 Wagoner Drive, Suite 200
Fayetteville, NC 28303
P 910-867-9700 / F 910-867-7772
ccpfc.org

Executive Committee (Acting as Board)

Quorum = 6 (50%) (Total Committee Members = 11)

Thursday, January 25, 2024
9:00 am – 11:00 am
HYBRID (Charles Morris Conference Room and Zoom)

Be the Driving Force *to meet our roles and responsibilities as a non-profit Board by:*

- *Providing Oversight*
- *Ensuring Adequate Resources*
- *Establishing a Strategic Direction*

	Topic		Presenter
I.	**Determination of Quorum & Call to Order**		
	A. Fundraising and Friend Raising 1. Board Donations – 12 out of 23 (www.ccpfc.org/donate) a. Fund Development i. Giving Tuesday Update 2. Volunteer Forms		 Brian Jones Sharon Moyer / Mary Sonnenberg Brian Jones
II.	**Action***		
	A. Executive Minutes November 16, 2023 B. FY 23-24 Partnership Umbrella Budget		Brian Jones Marie Lilly
III.	**Discussion** Δ		
	A. Audit FY 22-23 Status B. NCPC Carryforward Caps and Cash Flow C. Financial Updates 1. Financial Summary: December 2023 a. Smart Start b. NC Pre-Kindergarten c. South West Child Development Commission (SWCDC) – Region 5 d. All Funding Sources e. Unrestricted State Revenues f. Cash and In-Kind Report D. Southwestern Child Development Commission (SWCDC) Region 5 Contracts and Payment Concerns E. December 2023 Morgan Stanley Statement F. Fiscal/Program Monitoring Status G. Region 5 Fiscal/Program Monitoring Status H. Board Development Committee 1. FY 24-25 Board Officers 2. Board/Committee Applications on Indeed		Marie Lilly Mary Sonnenberg Marie Lilly Michelle Downey Mary Sonnenberg Mary Sonnenberg Karen Staab Carole Mangum Haja Jallow-Konrat

	I. Grant/Funding Updates 1. Kohl's Grant - $25,000 2. First Citizens Bank Grant - $10,000 3. Cumberland Community Foundation Giving Tuesday Donations - $9,640 and $3,080.27 4. City of Fayetteville ARPA Grant Status		Mary Sonnenberg
	J. PFC Building Sustainability Committee Update		Mary Sonnenberg
	K. Building Construction Update		M. Sonnenberg/Mike Yeager
	L. FY 25-27 Smart Start Allocation Update		Pamela Federline
	M. NC Pre-K Legislative Mandate Ratio Guidance Update		Maria Ford/M. Sonnenberg
	N. PFC 30th Birthday Celebration Update		Sharon Moyer
	O. Board Priorities Update		Mary Sonnenberg
	P. President's Report		Mary Sonnenberg
IV.	**Consent Agenda – Information Only$^{\Delta}$**		
	A. Facility & Tenant Committee – Cancelled due to Lack of Action B. Planning & Evaluation Committee (***Allocation Committee***) 1. Information Sheet Attached (***See Section III.K.***) C. Community Engagement & Development Committee (CED) 1. Information Sheet Attached D. Family Connects Community Advisory Committee – Cancelled E. Finance Committee – Cancelled due to Lack of Action		
V.	**Upcoming Meetings / Holidays / Events**		

MEETING	MEETING DATE	MEETING TIME
Family Connects Community Advisory Committee	February 6, 2024	2:00 pm – 3:00 pm
Planning & Evaluation (**Allocation Committee**)	February 13, 2024	1:00 pm – 5:00 pm
CCR&R	February 15, 2024	9:00 am –11:00 am
Facility & Tenant	February 19, 2024	11:30 am – 1:00 pm
Human Resource	February 20, 2024	12:30 pm – 1:45 pm
Board of Directors (& NC Pre-K Planning)	***February 29, 2024***	***12:00 pm – 2:00 pm***
Community Engagement & Development (CED)	March 7, 2024	9:00 am–11:00 am
Board Development	March 13, 2024	9:30 am – 11:00 am
Finance	March 19, 2024	3:00 pm – 5:00 pm
Executive	***March 28, 2024***	***9:00 am – 11:00 am***

EVENT	EVENT DATE
PFC Little Land	Saturday, February 10, 2024

HOLIDAY	DATE CLOSED
Good Friday	Friday, March 29, 2024
Mental Health Day	Monday, April 1, 2024
Memorial Day	Monday, May 27, 2024
Juneteenth	Wednesday, June 19, 2024

VI.	**Adjourn**		
	* Needs Action $^{\Delta}$ Information Only ***!*** Possible Conflict of Interest (Recusals) ^{e} Electronic Copy (Hard copies are available Upon request) ^{D} Document Included in Packet		

Partnership for Children of Cumberland County, Inc. (PFC)
Hybrid Executive Committee (Acting as Board) Meeting
November 16, 2023 (9:07 am – 10:30 am)
Be the Driving Force

MEMBERS PRESENT: Lonnie Ballard (left @ 9:30am), Sandee Gronowski, Haja Jallow-Konrat (left @ 9:50am), Brian Jones*, Ayesha Neal* (left @ 9:35am), and Darlisha Warren
MEMBERS ABSENT: Maria Ford (D), Mary Mathis, Taylor Mobley, Birgit Sexton and Ebone Williams
NON-VOTING MEMBERS ABSENT: Dr. Marvin Connelly, Jr.
NON-VOTING ATTENDEES: Dottie Adams, Ar-Nita Davis*, Pamela Federline*, Belinda Gainey*, Julanda Jett*, Marie Lilly*, Daniele Malvesti*, Carole Mangum, Mary Sonnenberg* and Karen Staab*

**Attended in person*

	DISCUSSION & RECOMMENDATION	ACTION	FOLLOW-UP
I. Determination of Quorum & Call to Order – Brian Jones, Board Chair A. Fundraising and Friend Raising 1. Board Donations – 10 out of 23 a. Fund Development i. Giving Tuesday 2. Volunteer Forms	The scheduled hybrid meeting of the Executive Committee was held on Thursday, November 16, 2023, and beginning at 9:07 am pursuant to prior written notice to each committee member. Brian Jones, Board Chair, determined that a quorum was present and called the meeting to order. Belinda Gainey, Executive Specialist, was the Secretary for the meeting and recorded the minutes.	Called to Order	None
	A.1. Brian Jones informed the committee that 10 out of 23 board donations had been received. All board members are required to donate annually.	None	None
	B.1.a.i. Daniele Malvesti reported that PFC is a part of the Cumberland Community Foundations Giving Tuesday which takes place from November 20-29, 2023. Gifts given during this time will be amplified. Further information will be sent. Donations made for Giving Tuesday will be counted as board donations.	None	None
	B.2. Brian asked members to fill out the volunteer form if they read the packet prior to coming to the meeting or participated in any PFC business outside of regular meetings.	None	None
II. Consideration of Consent Agenda – Action A. Lease Renewals 1. Knight Consulting	Brian requested a motion to accept the Executive Committee Consent Agenda Items. Haja Jallow-Konrat moved to accept the Executive Committee Consent Agenda as presented. Lonnie Ballard seconded the motion. Hearing no further discussion, the Chair put the motion to a vote All votes were unanimous. There were no abstentions. The motion carried.	Motion Carried	None
III. Action* A. Executive Minutes September 28, 2023 B. Fixed Assets Disposals C. CAD Updates 1. Community Engagement 2. Family Connects	A. The minutes from September 28, 2023, were previously provided to committee members for their review. Ayesha Neal moved to accept the September 28, 2023, Executive Committee meeting minutes as presented. Haja Jallow-Konrat seconded the motion. Hearing no further discussion, the Chair put the motion to a vote. All votes were unanimous. There were no abstentions. The motion carried. B. Marie provided an overview of the Fixed Assets Disposals sheet.	Motion Carried	None

3. Assuring Better Health and Development (ABCD) 4. Child Care Health Consultant (CCHC) D. FY 23/24 Contingency Reversion Plan E. FY 23/24 Smart Start Allocation Spreadsheet F. Budget Amendments / Revisions (Effective December 31, 2023) 1. Administration 2. Family Connects 3. Planning and Evaluation 4. Community Engagement 5. Dolly Parton's Imaginary Library (DPIL) 6. 9200 Fundraising 7. Cumberland County Health Department – Revision 8. ABCD – Revision G. Board Development Committee 1. 1st Term Ending June 30, 2024*!* a. Haja Jallow-Konrat – Parent of a Child 5 or Younger (NC Pre-K Mandated)	Sandee Gronowski moved to accept the Fixed Assets Disposals Sheet as presented. Ayesha Neal seconded the motion. Hearing no further discussion, the Chair put the motion to a vote All votes were unanimous. There were no abstentions. The motion carried. C. Mary Sonnenberg provided an overview of the Community Engagement, Family Connects, ABCD and CCHC CAD updates. Sandee Gronowski moved to accept the CAD updates as presented. Darlisha Warren seconded the motion. Hearing no further discussion, the Chair put the motion to a vote. All votes were unanimous. There were no abstentions. The motion carried. D. Marie Lilly reported that NCPC is preparing to send out the Smart Start reverted funds. A chart was received on November 9, 2023, to inform PFC of the exact amount that is being distributed to the organization in addition to the amount PFC is receiving for Admin. The FY 23/24 Contingency Reversion Plan shows how these funds will be allocated. The following activities listed include reverted funds and activities that do not need all of their current funding: • North Carolina PFC – FY 22-23 unspent Smart Start Admin funds – $52,341 • North Carolina PFC – FY 22/23 unspent Smart Start Fundraising and Service Funds – $810,580 • Fundraising – Needed less than anticipated – $11,000 • CCR&R – Need for Non-Cash Grants less than budgeted – $45,065 • Family Connects – Admin Cap Change Allowance Increase of Admin Funds from Services Funds – $39,718 • DPIL – Need is less than previously anticipated – $14,500 The funds were distributed to the following activities: • Administration – $52,341 • Administration – $39,718 • Planning and Evaluation - $218,300 • Family Connects – $644,950 • Community Engagement – $17,895; Program income of $64,000 is also planned to support this activity E. Marie provided an overview of the FY 23/24 Smart Start Allocation Spreadsheet. This spreadsheet contains the breakdown of information that was discussed on the Contingency Reversion Plan. F. Marie informed the Board that the FY 23/24 Budget Amendments listed in the Contingency Reversion Plan and on the Smart Start Allocation Spreadsheet were provided for review. The Cumberland County Health Department and ABCD activities are being revised and were provided with the budgets. Sandee Gronowski moved to accept the FY 23/24 Contingency Reversion Plan, FY 23/24 Smart Start Allocation Spreadsheet, budget amendments and revisions, effective as soon	Motion Carried Motion Carried Motion Carried	None None None

	as November 30 no later than December 31, 2023, as presented. Lonnie Ballard seconded the motion. Hearing no further discussion, the Chair put the motion to a vote. All votes were unanimous. There were no abstentions. The motion carried. G. Brian reported that Haja Jallow-Konrat's first term on the PFC Board of Directors ends on June 30, 2024. Haja agreed to serve a second term. Brian called for a motion to approve Haja serving a second term. Lonnie Ballard moved to accept Haja Jallow-Konrat's second term on the PFC Board of Directors as presented. Sandee Gronowski seconded the motion. Hearing no further discussion, the Chair put the motion to a vote. All votes were unanimous. The motion carried. Recusal: Haja Jallow-Konrat	Motion Carried	None
IV. Discussion Δ A. Financial Updates 1. Financial Summary: October 2023 a. Smart Start b. NC Pre-Kindergarten c. South West Child Development Commission (SWCDC) – Region 5 d. All Funding Sources e. Unrestricted State Revenues f. Cash and In-Kind Report 2. October 2023 Morgan Stanley Statement B. Board Development Committee 1. 1st Term Ending June 30, 2024 a. Mary Mathis – Child Care Provider – Licensed Center (NC Pre-K Mandated) 2. 2nd Term Ending June 30, 2024 a. Ayesha Neal – CCR&R or Another Child-Serving Agency b. Sandee Gronowski – Military Community C. First Citizens Grant – Update D. Administrative Action for Child Cares E. Building Ownership Study of Sustainability F. Building Construction Update G. FY 25-27 Smart Start Allocation Update H. NC Pre-K Update I. PFC 30th Birthday Celebration	A.1.a.-e. Marie provided an overview of the October 2023 Financial Summary with the committee. A.1.f. Mary reviewed the October 2023 Cash and In-Kind Report with the committee. The total needed to reach the Cash and In-Kind match will be greater once the reverted funds are included. Parent fees may be included this year and discounts from vendors will help PFC get closer to meeting the match. ARPA funds will be included and will help as well. A.2. Mary provided an overview of the October 2023 Morgan Stanley Statement. B.1. Mary reported that Mary Mathis' 1st term on the board ends on June 30, 2024. Mary Mathis will be contacted and asked if she will serve another term. B.2. Mary stated that Ayesha Neal and Sandee Gronowski's 2nd term on the board ends on June 30, 2024. Ayesha has agreed to remain on a committee; Sandee has relocated but may consider serving on a committee. C. Mary reported that as PFC staff was in the First Citizens Grant portal to apply for funding to assist with Family Connects, Pamela Federline realized that there was an option to apply for more than $50,000 and the money could be used for operations. Due to this, PFC applied for $100,000 to assist with the resource center since this is a bigger need for sustainability. PFC is continuing to look for further funding for Family Connects. D. Mary reported that recently a child care center was covered by the press and PFC's name was included in the article. The article was in reference to an Administrative Action for the center taken by the Division of Child Development and Early Education (DCDEE). It is routine practice for PFC to receive the Administrative Action letters and to be part of the corrective action for programs to receive training and coaching. Mary asked if anyone sees something in the press or is asked questions regarding similar occurrences to contact Sharon Moyer or her for additional information and for responses on behalf of PFC. E. Mary asked board members to contact Brian Jones or Belinda Gainey if they are interested in serving on the Building Ownership Study of Sustainability Committee. The committee will begin meeting in January 2024. If the building is sold, money would need to be paid back to the state. DCDEE and DHHS must be notified as well. Marie is doing	None None None None None None None	None None None None None None None

J. Board Priorities Update K. President's Report	research and will provide financial information to the committee. She will be researching audit reports and past financial statements to assist the committee.		
	F. Mary reported that a walkthrough took place for the completion of Phase II. There were a couple of things that needed to be taken care of. PFC is awaiting an estimate for the damage done by the vehicle that hit the building. Marie reported that PFC is spending the $30,000 grant received from the Cannon Foundation. PFC is in the process of negotiating with the bank for an extension on the building loan. They may consider an extension until April 2024.	None	None
	G. Pamela Federline showed the FY 25-27 allocation requests on the screen. There were 9 activities that applied for funding. Each of these will need to go through the application process. The total amount of funding requested is $2,444,640.04 which does not include all of the Smart Start activities. Invitations have been sent to allocation committee members. If activities are approved and do not receive their full request they will be placed on the Contingency Reversion Plan until additional funds become available. Funding requests have been submitted by the following organizations: Fayetteville Technical Committee College, Cumberland County Health Department, Partnership for Children of Cumberland County (6 activities) and Carolina Collaborative Community Care, Inc.	None	None
	H. Ar-Nita Davis provided the NC Pre-K update. Over 2,325 applications have been received, over 1,400 children have been placed in the NC Pre-K program and 171 children are on the waitlist. Site monitoring is taking place and must be completed by January 15, 2024. The Site Selection Committee consists of an awesome team. Their final meeting will take place after Thanksgiving. They are actually going out to the sites before making decisions. Site Administrative meetings are now quarterly; a meeting is taking place following this Executive Committee meeting.	None	None
	I. Daniele reported on the PFC 30th Birthday Celebration. The celebration will take place on December 14, 2023, from 1:00 pm -7:00 pm. A website, www.ccpfc.org/30, has been created to provide information regarding the celebration. RSVPs can take place on this webpage. An email was sent to staff and the board to offer volunteer opportunities. Everyone is asked to assist.	None	None
	J. Mary stated that board priorities include items that were previously discussed including the sustainability of the building, and the organization's succession planning. The Board Development Committee will be looking into strategic planning in the upcoming year. Marie stated that keeping adequate documentation is an important part of sustainability as well.	None	None
	K. Mary provided an overview of the President's Report which was included in the packet. *Not on the agenda*: Since receiving the PFC Capital One Credit Card, PFC has earned about $10,000 of unrestricted funding. Not all of PFCs funding sources allow for one-time bonuses, at this time staff will not receive a bonus. PFC is looking at an equity increase	None	None

	but due to a potential increase in health insurance PFC is holding off on the equity increase at this time.		
V. Consent Agenda – Information Only Δ A. Family Connects Community Advisory Committee 1. Information Sheet Attached B. Child Care Resource and Referral Committee 1. Information Page Attached	These items were issued for information only.	None	None
VI. Upcoming Meetings / Events & Volunteer Opportunities / Holiday Closures	This information was listed on the agenda.	None	None
VII. Adjournment – Brian Jones, Board Chair	As there was no further business, the meeting was adjourned at 10:30 am.	Adjourned	None

Submittal: The minutes of the above stated meeting are submitted for approval.

_____
Secretary of Meeting Date

Approval: Based on Committee consensus, the minutes of the above stated meeting are hereby approved as presented and/or corrected.

_____
Committee Chair Date

Partnership for Children of Cumberland County, Inc.
Partnership Umbrella Budget [PUB] for Major Funding Sources
FY 23/24 Projection

Updated on 01-12-2024 [to agree to the Smart Start CBS with an effective date of 11-30-2023] Reimbursable grants are reflected as total revenue, total expenditures and $0 cash.

	Budgets for Select Funding Sources and Programs/Activities (Does not include: prior-year non-reimbursable grant reversions, Sales Tax Reimbursement or Expense and Forfeited Flexible Spending Accounts.)		Smart Start (Allocation is 100%) Budgets Effective 07/01/2023 includes RECURRING SS funds of $259,431	Smart Start FROM REVERTED FUNDS [$810,580 + $52,341 = $862,921] Effective 11/30/2023	Smart Start FROM SERVICES SMART FUNDS [$39,718] TO ADM SMART START Effective 11/30/2023	Smart Start FROM BUDGET AMENDMENTS Effective 11/30/2023	Multi-Accounting & Contracting [MAC]	Unrestricted State Revenues (Reserve Accts)
	Fund Code		**155 & 156**	**155 & 156**	**155 & 156**	**155 & 156**	**201**	**208**
	Contract Period		07/23-06/24	07/23-06/24	07/23-06/24		07/23-06/24	N/A
	EXPENDITURES							
(1)	State Level Contracts [DSS] Subsidy TANF		2,531,000					
(2)	State Level Contracts [DSS] Subsidy Support		176,000					
(3)	State Level Contracts [WAGE$]		634,000					
(4)	Direct Service Providers [6 external SS activities]		700,820					
(5)	CCR&R-Core Services		1,185,000			(45,065)		-
(6)	CCR&R - Lending Library [NEW FOR FY21-22]		36,500					
(7)	CCR&R - Kaleidoscope [NEW FOR FY21-22]		47,000					
(8)	CCR&R-NC Pre-K Grant Payments to Providers							
(9)	CCR&R-NC Pre-K Qual. Maint./Support & Coordination							
(10)	CCR&R-NC Pre K Direct Administrative Support							
(11)	Program Monitoring & Evaluation		270,000	147,735		70,565		
(12)	Community Engagement & Resource Development [includes Family Resource Center]		504,000	17,895				
(13)	All Children Excel (ACE)		106,000					
(14)	SS Family Connects		195,765	644,950	(39,718)			
(15)	Family Connects Grants [Various grants]							
(16)	SS - Dolly Parton's Imagination Library [NEW FOR FY23-24]		30,000			(14,500)		
(17)	Information Technology							
(18)	Fundraising [Fund 820]							
	Subtotal for Services		**6,416,085**	**810,580**	**(39,718)**	**11,000**	**-**	**-**
(19)	Administrative Operations		385,893	52,341	39,718		106,943	-
(20)	SS Fundraising - Administrative SS 9200-990		30,500	-		(11,000)		
(21)	PFC Staff Events and Training [from Fund 820]							
(22)	First Bank Loan Transactions or Construction Costs							
	Subtotal for Administration		**416,393**	**52,341**	**39,718**	**(11,000)**	**106,943**	**-**
	Total Projected Expenditures		**6,832,478**	**862,921**	**-**	**-**	**106,943**	**-**
		Notes:						**(1)**
	REVENUES AND CASH							
	PROJECTED for FY 23/24 - Revenues		6,832,478	862,921	-	-	106,943	-
	ACTUAL Carryover from FY 22/23 - Cash Balance		-	-	-	-	-	512,784
	Subtotal		6,832,478	862,921	-	-	106,943	512,784
	PROJECTED FY23/24 Expenditures		6,832,478	862,921	-	-	106,943	-
	Projected Cash Balance at Yearend		**-**	**-**	**-**	**-**	**-**	**512,784**

Partnership for Children of Cumberland County, Inc.
Partnership Umbrella Budget [PUB] for Major Funding Sources
FY 23/24 Projection

Updated on 01-12-2024 [to agree to the Smart Start CBS with an effective date of 11-30-2023] Reimbursable grants are reflected as total revenue, total expenditures and $0 cash.

	Budgets for Select Funding Sources and Programs/Activities (Does not include: prior-year non-reimbursable grant reversions, Sales Tax Reimbursement or Expense and Forfeited Flexible Spending Accounts.)	NC Pre-K Direct Payments to Providers STATE FUNDS	NC Pre-K Lottery Funds Direct Payments to Providers STATE FUNDS	NC Pre-K Administrative Funds (Regular) STATE FUNDS	NC Pre-K CCDF ARPA FEDERAL FUNDS [New for FY22-23 and forward]	NC Pre-K Direct Payments to Providers FEDERAL FUNDS	NC Pre-K Administrative Funds (CCDF) FEDERAL FUNDS	NC Pre-K GEER [Governor's Emergency Education Relief] FEDERAL FUNDS
	Fund Code	**206**	**210**	**211**	**314**	**319**	**328**	**336**
	Contract Period	07/23-06/24	07/23-06/24	07/23-06/24	07/23-06/24	07/23-06/24	07/23-06/24	07/23-06/24
	EXPENDITURES							
(1)	State Level Contracts [DSS] Subsidy TANF							
(2)	State Level Contracts [DSS] Subsidy Support							
(3)	State Level Contracts [WAGE$]							
(4)	Direct Service Providers [6 external SS activities]							
(5)	CCR&R-Core Services							
(6)	CCR&R - Lending Library [NEW FOR FY21-22]							
(7)	CCR&R - Kaleidoscope [NEW FOR FY21-22]							
(8)	CCR&R-NC Pre-K Grant Payments to Providers	1,166,851	4,580,047	17,658		3,408,422		328,170
(9)	CCR&R-NC Pre-K Qual. Maint./Support & Coordination			257,007				
(10)	CCR&R-NC Pre K Direct Administrative Support			123,888	125,275		174,963	
(11)	Program Monitoring & Evaluation							
(12)	Community Engagement & Resource Development [includes Family Resource Center]							
(13)	All Children Excel (ACE)							
(14)	SS Family Connects							
(15)	Family Connects Grants [Various grants]							
(16)	SS - Dolly Parton's Imagination Library [NEW FOR FY23-24]							
(17)	Information Technology							
(18)	Fundraising [Fund 820]							
	Subtotal for Services	**1,166,851**	**4,580,047**	**398,553**	**125,275**	**3,408,422**	**174,963**	**328,170**
(19)	Administrative Operations			126,000	90,741		-	
(20)	SS Fundraising - Administrative SS 9200-990							
(21)	PFC Staff Events and Training [from Fund 820]							
(22)	First Bank Loan Transactions or Construction Costs							
	Subtotal for Administration	**-**	**-**	**126,000**	**90,741**	**-**	**-**	**-**
	Total Projected Expenditures	**1,166,851**	**4,580,047**	**524,553**	**216,016**	**3,408,422**	**174,963**	**328,170**
	REVENUES AND CASH							
	PROJECTED for FY 23/24 - Revenues	1,166,851	4,580,047	524,553	216,016	3,408,422	174,963	328,170
	ACTUAL Carryover from FY 22/23 - Cash Balance	-	-	-	-	-	-	-
	Subtotal	1,166,851	4,580,047	524,553	216,016	3,408,422	174,963	328,170
	PROJECTED FY23/24 Expenditures	1,166,851	4,580,047	524,553	216,016	3,408,422	174,963	328,170
	Projected Cash Balance at Yearend	**-**	**-**	**-**	**-**	**-**	**-**	**-**

Partnership for Children of Cumberland County, Inc.
Partnership Umbrella Budget [PUB] for Major Funding Sources
FY 23/24 Projection

Updated on 01-12-2024 [to agree to the Smart Start CBS with an effective date of 11-30-2023] Reimbursable grants are reflected as total revenue, total expenditures and $0 cash.

	Budgets for Select Funding Sources and Programs/Activities (Does not include: prior-year non-reimbursable grant reversions, Sales Tax Reimbursement or Expense and Forfeited Flexible Spending Accounts.)	Region 5 DCDEE Grant - Core FEDERAL FUNDS	Region 5 DCDEE Grant Special Projects - Birth to Three [Infant/Toddler] FEDERAL FUNDS	Region 5 DCDEE Grant Special Projects - Healthy Social Behaviors FEDERAL FUNDS	Region 5 DCDEE Grant Special Projects - Family Child Care Project FEDERAL FUNDS	PDG Family Connects Innovation Grant [amounts are per contract] NCPC - FEDERAL FUNDS	City of Fayetteville American Rescue Protection Act (ARPA) - [only 1 year is reflected] FEDERAL FUNDS	City of Fayetteville Community Development Block Grant (CDBG) - for Capital Improvements Phase 3 FEDERAL FUNDS
	Fund Code	**307**	**312**	**313**	**335**	**331**	**333**	**334**
	Contract Period	07/23-06/24	08/01/23 - 07/31/24	07/23-06/24	09/01/23 - 02/14/24	03/01/21- 11/30/23	07/01/22 - 06/30/25	06/15/23 - 06/30/24
	EXPENDITURES							
(1)	State Level Contracts [DSS] Subsidy TANF							
(2)	State Level Contracts [DSS] Subsidy Support							
(3)	State Level Contracts [WAGE$]							
(4)	Direct Service Providers [6 external SS activities]					0		
(5)	CCR&R-Core Services	361,132	163,369	247,670	74,543		300,000	
(6)	CCR&R - Lending Library [NEW FOR FY21-22]							
(7)	CCR&R - Kaleidoscope [NEW FOR FY21-22]							
(8)	CCR&R-NC Pre-K Grant Payments to Providers							
(9)	CCR&R-NC Pre-K Qual. Maint./Support & Coordination							
(10)	CCR&R-NC Pre K Direct Administrative Support							
(11)	Program Monitoring & Evaluation	-						
(12)	Community Engagement & Resource Development [includes Family Resource Center]							-
(13)	All Children Excel (ACE)							
(14)	SS Family Connects							
(15)	Family Connects Grants [Various grants]					1,527,938		
(16)	SS - Dolly Parton's Imagination Library [NEW FOR FY23-24]							
(17)	Information Technology							
(18)	Fundraising [Fund 820]							
	Subtotal for Services	**361,132**	**163,369**	**247,670**	**74,543**	**1,527,938**	**300,000**	**-**
(19)	Administrative Operations	34,235	15,767	20,333	7,041	121,825	30,000	
(20)	SS Fundraising - Administrative SS 9200-990							
(21)	PFC Staff Events and Training [from Fund 820]							
(22)	First Bank Loan Transactions or Construction Costs							250,000
	Subtotal for Administration	**34,235**	**15,767**	**20,333**	**7,041**	**121,825**	**30,000**	**250,000**
	Total Projected Expenditures	**395,367**	**179,136**	**268,003**	**81,584**	**1,649,763**	**330,000**	**250,000**
					(7)	(4)	(2)	(2)
	REVENUES AND CASH							
	PROJECTED for FY 23/24 - Revenues	395,367	179,136	268,003	81,584	1,885,664	130,000	250,000
	ACTUAL Carryover from FY 22/23 - Cash Balance	-	-	-	-	(235,901)	200,000	-
	Subtotal	395,367	179,136	268,003	81,584	1,649,763	330,000	250,000
	PROJECTED FY23/24 Expenditures	395,367	179,136	268,003	81,584	1,649,763	330,000	250,000
	Projected Cash Balance at Yearend	**-**	**-**	**-**	**-**	**-**	**-**	**-**

Partnership for Children of Cumberland County, Inc.
Partnership Umbrella Budget [PUB] for Major Funding Sources
FY 23/24 Projection

Updated on 01-12-2024 [to agree to the Smart Start CBS with an effective date of 11-30-2023] Reimbursable grants are reflected as total revenue, total expenditures and $0 cash.

	Budgets for Select Funding Sources and Programs/Activities (Does not include: prior-year non-reimbursable grant reversions, Sales Tax Reimbursement or Expense and Forfeited Flexible Spending Accounts.)	County of Cumberland Nonprofit Fiscal Recovery Assistance Program - LOCAL GOVERNMENT FUNDS for Family Connects paid to 4Cs	Donations	Vending Machines	Kohl's	Cumberland Community Foundation - Family Connects of Cumberland County Grant [$50k per year]	Falcon Children's Home and Family Services [$5,000 donation for the car seat program]	The Cannon Foundation, Inc. PFC's Operation Restoration Phase II Grant
	Fund Code	**401**	**501**	**515**	**518**	**543**	**544**	**547**
	Contract Period	07/23-06/24	N/A	N/A	N/A	12/01/19 - 12/31/2024	N/A	N/A
	EXPENDITURES							
(1)	State Level Contracts [DSS] Subsidy TANF							
(2)	State Level Contracts [DSS] Subsidy Support							
(3)	State Level Contracts [WAGE$]							
(4)	Direct Service Providers [6 external SS activities]							
(5)	CCR&R-Core Services	-					5,000	
(6)	CCR&R - Lending Library [NEW FOR FY21-22]							
(7)	CCR&R - Kaleidoscope [NEW FOR FY21-22]							
(8)	CCR&R-NC Pre-K Grant Payments to Providers							
(9)	CCR&R-NC Pre-K Qual. Maint./Support & Coordination	-						
(10)	CCR&R-NC Pre K Direct Administrative Support	-						
(11)	Program Monitoring & Evaluation				-			
(12)	Community Engagement & Resource Development [includes Family Resource Center]	-	7,500					
(13)	All Children Excel (ACE)							
(14)	SS Family Connects							
(15)	Family Connects Grants [Various grants]	50,000				66,511		
(16)	SS - Dolly Parton's Imagination Library [NEW FOR FY23-24]							
(17)	Information Technology	-						
(18)	Fundraising [Fund 820]							
	Subtotal for Services	**50,000**	**7,500**	**-**	**-**	**66,511**	**5,000**	**-**
(19)	Administrative Operations	-	5,000	300	363			
(20)	SS Fundraising - Administrative SS 9200-990							
(21)	PFC Staff Events and Training [from Fund 820]							
(22)	First Bank Loan Transactions or Construction Costs							30,000
	Subtotal for Administration	**-**	**5,000**	**300**	**363**	**-**	**-**	**30,000**
	Total Projected Expenditures	**50,000**	**12,500**	**300**	**363**	**66,511**	**5,000**	**30,000**
						(3)		
	REVENUES AND CASH							
	PROJECTED for FY 23/24 - Revenues	50,000	19,748	345	25,000	50,000	-	-
	ACTUAL Carryover from FY 22/23 - Cash Balance	-	121,752	655	363	16,511	5,000	30,000
	Subtotal	50,000	141,500	1,000	25,363	66,511	5,000	30,000
	PROJECTED FY23/24 Expenditures	50,000	12,500	300	363	66,511	5,000	30,000
	Projected Cash Balance at Yearend	**-**	**129,000**	**700**	**25,000**	**-**	**-**	**-**

Partnership for Children of Cumberland County, Inc.
Partnership Umbrella Budget [PUB] for Major Funding Sources
FY 23/24 Projection

Updated on 01-12-2024 [to agree to the Smart Start CBS with an effective date of 11-30-2023] Reimbursable grants are reflected as total revenue, total expenditures and $0 cash.

	Budgets for Select Funding Sources and Programs/Activities (Does not include: prior-year non-reimbursable grant reversions, Sales Tax Reimbursement or Expense and Forfeited Flexible Spending Accounts.)	First Citizens Bank Grant for PFC's General Operations	Endowment Fund - Permanently Restricted	Program Income	PFC RC II Rental Income	PFC RC II Rental Income - Admin Support	Misc. Unrestricted Revenue [Receipts from 2% Cashback - Mastercard]	Forward March	Region 5 - Project Income
	Fund Code	**548**	**599**	**801**	**802**	**812**	**805**	**806**	**807**
	Contract Period	N/A	N/A	N/A	N/A	N/A	N/A	N/A	07/23-06/24
	EXPENDITURES								
(1)	State Level Contracts [DSS] Subsidy TANF								
(2)	State Level Contracts [DSS] Subsidy Support								
(3)	State Level Contracts [WAGE$]								
(4)	Direct Service Providers [6 external SS activities]								
(5)	CCR&R-Core Services			2,000				13,158	13,265
(6)	CCR&R - Lending Library [NEW FOR FY21-22]								
(7)	CCR&R - Kaleidoscope [NEW FOR FY21-22]								
(8)	CCR&R-NC Pre-K Grant Payments to Providers								
(9)	CCR&R-NC Pre-K Qual. Maint./Support & Coordination								
(10)	CCR&R-NC Pre K Direct Administrative Support				155			9,989	
(11)	Program Monitoring & Evaluation								
(12)	Community Engagement & Resource Development [includes Family Resource Center]			65,000	161,000			0	
(13)	All Children Excel (ACE)			-					
(14)	SS Family Connects			-					
(15)	Family Connects Grants [Various grants]			-					
(16)	SS - Dolly Parton's Imagination Library [NEW FOR FY23-24]			-					
(17)	Information Technology								
(18)	Fundraising [Fund 820]								
	Subtotal for Services	**-**	**-**	**67,000**	**161,155**	**-**	**-**	**23,147**	**13,265**
(19)	Administrative Operations					57,000	-	1,650	-
(20)	SS Fundraising - Administrative SS 9200-990								
(21)	PFC Staff Events and Training [from Fund 820]								
(22)	First Bank Loan Transactions or Construction Costs	10,000							
	Subtotal for Administration	**10,000**	**-**	**-**	**-**	**57,000**	**-**	**1,650**	**-**
	Total Projected Expenditures	**10,000**	**-**	**67,000**	**161,155**	**57,000**	**-**	**24,797**	**13,265**
					(6)	(6)			
	REVENUES AND CASH								
	PROJECTED for FY 23/24 - Revenues	10,000	-	58,614	146,150	57,000	13,969	-	13,265
	ACTUAL Carryover from FY 22/23 - Cash Balance	-	31,384	68,386	(84,995)	170,325	6,031	31,993	-
	Subtotal	10,000	31,384	127,000	61,155	227,325	20,000	31,993	13,265
	PROJECTED FY23/24 Expenditures	10,000	-	67,000	161,155	57,000	-	24,797	13,265
	Projected Cash Balance at Yearend	**-**	**31,384**	**60,000**	**(100,000)**	**170,325**	**20,000**	**7,196**	**-**

Partnership for Children of Cumberland County, Inc.
Partnership Umbrella Budget [PUB] for Major Funding Sources
FY 23/24 Projection

Updated on 01-12-2024 [to agree to the Smart Start CBS with an effective date of 11-30-2023] Reimbursable grants are reflected as total revenue, total expenditures and $0 cash.

	Budgets for Select Funding Sources and Programs/Activities (Does not include: prior-year non-reimbursable grant reversions, Sales Tax Reimbursement or Expense and Forfeited Flexible Spending Accounts.)	Insurance Proceeds for damage to FRC building caused by a vehicle [AMOUNT TBD]	Hoke County PFC Evaluation Contract	Contracted Data Services - iDashboards and New GEMS	Annual Fundraiser	Fundraising - Admin Ops. (Allocation)	PFC FRC - Capital Projects - CONSTRUCTION LOAN TRANSACTIONS	Interest Income - Non SS Related
	Fund Code	**808**	**815**	**816**	**820**	**824**	**825**	**899**
	Contract Period	N/A	N/A	N/A	N/A	N/A	N/A	**NOT IN OPERATING CASH**
	EXPENDITURES							
(1)	State Level Contracts [DSS] Subsidy TANF							
(2)	State Level Contracts [DSS] Subsidy Support							
(3)	State Level Contracts [WAGE$]							
(4)	Direct Service Providers [6 external SS activities]							
(5)	CCR&R-Core Services							
(6)	CCR&R - Lending Library [NEW FOR FY21-22]							
(7)	CCR&R - Kaleidoscope [NEW FOR FY21-22]							
(8)	CCR&R-NC Pre-K Grant Payments to Providers							
(9)	CCR&R-NC Pre-K Qual. Maint./Support & Coordination							
(10)	CCR&R-NC Pre K Direct Administrative Support							
(11)	Program Monitoring & Evaluation		52,800	-				
(12)	Community Engagement & Resource Development [includes Family Resource Center]				7,500		-	
(13)	All Children Excel (ACE)							
(14)	SS Family Connects							
(15)	Family Connects Grants [Various grants]							
(16)	SS - Dolly Parton's Imagination Library [NEW FOR FY23-24]							
(17)	Information Technology							
(18)	Fundraising [Fund 820]							
	Subtotal for Services	**-**	**52,800**	**-**	**7,500**	**-**	**-**	**-**
(19)	Administrative Operations	-		3,448		-		-
(20)	SS Fundraising - Administrative SS 9200-990							
(21)	PFC Staff Events and Training [from Fund 820]				-			
(22)	First Bank Loan Transactions or Construction Costs						299,476	
	Subtotal for Administration	**-**	**-**	**3,448**	**-**	**-**	**299,476**	**-**
	Total Projected Expenditures	**-**	**52,800**	**3,448**	**7,500**	**-**	**299,476**	**-**
							(5)	
	REVENUES AND CASH							
	PROJECTED for FY 23/24 - Revenues		52,800	-	-	-	-	2,773
	ACTUAL Carryover from FY 22/23 - Cash Balance	-	35,981	3,448	79,700	6,587	(524)	27,227
	Subtotal	-	88,781	3,448	79,700	6,587	(524)	30,000
	PROJECTED FY23/24 Expenditures	-	52,800	3,448	7,500	-	299,476	-
	Projected Cash Balance at Yearend	**-**	**35,981**	**-**	**72,200**	**6,587**	**(300,000)**	**30,000**

Partnership for Children of Cumberland County, Inc.
Partnership Umbrella Budget [PUB] for Major Funding Sources
FY 23/24 Projection

Updated on 01-12-2024 [to agree to the Smart Start CBS with an effective date of 11-30-2023] Reimbursable grants are reflected as total revenue, total expenditures and $0 cash.

	Budgets for Select Funding Sources and Programs/Activities (Does not include: prior-year non-reimbursable grant reversions, Sales Tax Reimbursement or Expense and Forfeited Flexible Spending Accounts.)	Information Technology - Outside Orgs.	Total
	Fund Code	**992-996**	
	Contract Period	N/A	
	EXPENDITURES		
(1)	State Level Contracts [DSS] Subsidy TANF		2,531,000
(2)	State Level Contracts [DSS] Subsidy Support		176,000
(3)	State Level Contracts [WAGE$]		634,000
(4)	Direct Service Providers [6 external SS activities]		700,820
(5)	CCR&R-Core Services		2,320,072
(6)	CCR&R - Lending Library [NEW FOR FY21-22]		36,500
(7)	CCR&R - Kaleidoscope [NEW FOR FY21-22]		47,000
(8)	CCR&R-NC Pre-K Grant Payments to Providers		9,501,148
(9)	CCR&R-NC Pre-K Qual. Maint./Support & Coordination		257,007
(10)	CCR&R-NC Pre K Direct Administrative Support		434,270
(11)	Program Monitoring & Evaluation		541,100
(12)	Community Engagement & Resource Development [includes Family Resource Center]		762,895
(13)	All Children Excel (ACE)		106,000
(14)	SS Family Connects		800,997
(15)	Family Connects Grants [Various grants]		1,644,449
(16)	SS - Dolly Parton's Imagination Library [NEW FOR FY23-24]		15,500
(17)	Information Technology	87,744	87,744
(18)	Fundraising [Fund 820]		0
	Subtotal for Services	**87,744**	**20,596,502**
(19)	Administrative Operations	-	1,098,598
(20)	SS Fundraising - Administrative SS 9200-990		19,500
(21)	PFC Staff Events and Training [from Fund 820]		0
(22)	First Bank Loan Transactions or Construction Costs		589,476
	Subtotal for Administration	**-**	1,707,574
	Total Projected Expenditures	**87,744**	**22,304,076**
	REVENUES AND CASH		
	PROJECTED for FY 23/24 - Revenues	120,000	22,010,782
	ACTUAL Carryover from FY 22/23 - Cash Balance	77,744	1,104,451
	Subtotal	197,744	23,115,233
	PROJECTED FY23/24 Expenditures	87,744	22,304,076
	Projected Cash Balance at Yearend	**110,000**	**811,157**

Partnership for Children of Cumberland County, Inc.
Partnership Umbrella Budget [PUB] for Major Funding Sources
FY 23/24 Projection

PUB TO BE EFFECTIVE 07/01/2023 [Smart Start agrees to the ACTUAL Smart Start CBS effective 11-30-2023]	
Notes:	
(1)	***Fund 208 - Unrestricted State Revenues*** *includes $50,000 contingency allocation in case there is a government shutdown. Funds will be used to retain staff paid from federal grants. This allocation has been set aside for a number of years and have not had to be expended. From the current date through June 30, 2024, this amount will be reduced to $0.*
(2)	***Fund 333 - The City of Fayetteville's ARPA grant*** *to be used to support applicable child care facilities with staff retention and other needs was executed on August 1, 2022 and PFC has received $200,000 of advance funds. The grant period is August 1, 2022 through June 30, 2025 with a total grant amount reduced from $1,000,000 to $600,000 [executed contract is pending]. As of the date of this presentation, none of these funds have been expended.*
(2)	***Fund 334 - The City of Fayetteville's CDBG grant*** *is in contract with an effective date of June 15, 2023.The CDBG grant is anticipated to assist with supporting the costs of the capital improvements for the PFC building in Phase 3 of the construction project. The grant ends on June 30, 2024.*
(3)	***Fund 543 - The Cumberland Community Foundation, Inc. grant*** *is for December 1, 2019 through December 31, 2024 and is payable in annual installments of $50,000 per year for 5 years.*
(4)	***Fund 331 - PDG Family Connects Innovation grant*** *was a new federal grant received from NCPC during FY21-22. Please refer to the Monthly Financial Summary for additional details.*
(5)	***Fund 825 - PFC Capital Improvements fund*** *is being used for the construction loan transactions. The construction loan is held by First Bank - Fayetteville, NC. As funds are needed, applicable draw-downs are made by First Bank. Contractors and other applicable invoices are submitted to First Bank as services are performed and approved. The invoices are then paid directly by the bank. It is anticipated the amount of draw-downs and construction payments during FY22-23 and FY23-24 may be approximately $300,000 which includes $280,000 for the contractor's invoices and the balance of $20,000 of the architect's invoice. In April 2022, $30,000 for the architect's invoice was paid from draw-downs. Other amounts for interest payments have been made as the date of this presentation and an additional amounts projected.*
(6)	***Fund 802 - FRC II Rental Income*** *had a loss of two major tenants during FY21-22 which lead to the lease revenues being less than sufficient to cover the ongoing monthly expenses. This resulted in a shortfall of cash in this funding stream at yearend. However, there are funds available in Fund 812 - FRC II Rental Income - Admin Support that may be used to true up Fund 802 as necessary. As new tenants occupy the FRC II area, we are hopeful that the shortfall of rental income will recover during FY23-24. Continuous increases in occupancy costs for FRC II continue to be a challenge to retain a viable cash balance in this funding stream.*
(7)	***Fund 335 - Region 5 Family Child Care Project grant*** *is a two-year federal grant with SWCDC. Year 1 of the contract period is for five months and runs from September 1, 2023 through February 14, 2024 and Year 2 runs from February 14, 2024 through February 14, 2025.*

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.

FINANCIAL SUMMARY - WHAT YOU NEED TO KNOW

Board Responsibility

The review of the financial statements is the responsibility of the Committee and Board Members of PFC. The detailed financial reports have been provided to you via email or via the PFC website and will be provided electronically during the meeting.

December 31, 2023

1 Balance Sheet

a. The cash balances; investments and liabilities are at the anticipated amounts and are sufficient for the current needs.
b. The new First Bank account was opened in April 2022 and will be used for construction loan draw-downs, contractors' payments, interest, etc.
c. The new First Bank Money Market account was opened with $100,000 in November 2023 per the construction loan agreement.
d. On December 18, 2023, Christine Bauer from the North Carolina Partnership for Children informed us that NCPC was notified by DCDEE that, due to the changes in the State Controller's Office payment system, the December 2023 local partnership funds would not be sent to NCPC until early January 2024. She also added that NCPC were told that those of us with other contracts with the State, that this was a statewide issue affecting all payments. We were advised by NCPC to closely watch our actual bank balance and cashflow, ensuring there was sufficient funds for payroll, benefits, etc. On January 2, 2024, we received notification of our Smart Start reimbursement from NCPC for the November 2023 month of service.

2 Smart Start Grant [State Funds]

a. PFC's Smart Start grant budgets are reflected at 100% of full allocation effective July 1, 2023 and was amended effective November 30, 2023.
b. The total allocation for FY2023-2024 at 100% is $6,832,478, including DSS and WAGE$ was effective July 1, 2023.
c. In July 2023, PFC reverted $862,921.47 for unspent FY22-23 Smart Start funds. [$52,341.39 of Administration; $45,403.69 of Fundraising and $765,176.39 of Services] All of the reverted funds were received back from NCPC effective November 30, 2023.
d. PFC's Management and staff recently reviewed and realigned applicable Smart Start budgets to include the FY2022-2023 reverted Smart Start funds and other additional budget changes. These budgets were prepared for the November 16, 2023 Executive Committee for approval. These budget changes were submitted to NCPC in November 2023 and approved by NCPC with a November 30, 2023 effective date.

3 NC Pre-Kindergarten Grant [State and Federal Funds]

a. PFC is in full contract with DCDEE effective July 1, 2023.
b. The current year NC Pre-K contract was amended on September 20, 2023 for an additional $328,170 of federal funds to be effective from July 1, 2023 through June 30, 2024. The federal title of the funds is Emergency Assistance to Non-Public Schools Funds [EANS]. These federal funds are a part of the Govenor's Emergency Education Relief [GEER] funds for direct payments to NC Pre-K classrooms. The eligible NC Pre-K classrooms can use the funds for expenses as outlined in the NC Pre-K Guidance. None of the GEER grant funds can be used for the contracting agency's [the Partnership's] administrative expenses.
c. The total current year contract is now $10,399,022 which consists of $4,127,571 of federal funds and $6,271,451 of state funds.
d. Historically this distribution of state and federal funds is amended by DCDEE before or at yearend.
e. PFC requested and received 1/10th of the direct services grant and disbursed funds for four requested advances in September 2023.
f. The amount of the total advance received was $915,532.
g. Due to the amount of federal funds received, the Partnership ***will be*** audited extensively for fiscal responsibility and federal compliances, i.e. an A-133 audit since we have spent at least $750,000 in federal funds for the fiscal year.

4 Southwestern Child Development Commission, Inc. [SWCDC] - Region 5 Grants [Federal Funds]

a. The Region 5 Core grant is in contract effective July 1, 2023 through June 30, 2024; and July 1, 2024 through June 30, 2025. The grant amount is $395,367 for each of the two years [$790,734 total]. **The contract was executed on August 28, 2023.**
b. The Region 5 Birth to Three Quality Initiative is in contract effective August 1, 2023 through July 31, 2024. The grant amount is $179,136. **The contract was executed on November 6, 2023.**
c. The Region 5 Healthy Social Behaviors [HSB] grant is in contract effective July 1, 2023 through June 30, 2024. The grant amount is $268,003. **The contract was executed on November 6, 2023.**
d. The Region 5 Family Child Care Project [FCC] grant is in contract effective September 1, 2023 through February 14, 2024 ; and February 15, 2024 through February 14, 2025. **The contract was executed on September 25, 2023.** The grant amount is $81,584 for the 5.5 months contract period and $186,900 for the 12 months contract period.
e. No funds, other than for July and August Core Services, have been received for any of these four grants as of December 31, 2023.

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.

FINANCIAL SUMMARY - WHAT YOU NEED TO KNOW

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December 31, 2023

5 NCPC - Non-Fiscal Year Grants [Federal Funds]

North Carolina Partnership for Children (NCPC) Federal Grants to PFC			
Grantor	**Grant Name**	**Period**	**Amount**
NCPC	PDG Family Connects Innovation Grant	03/01/2021 - 11/30/2023	3,735,268.00

Pre-school Development Grant [PDG] Family Connects Innovation Grant

a. During FY 21-22, PFC acquired another new federal grant from NCPC. The grant is called PDG Family Connects Innovation Grant and is for the purpose of planning and implementing a telehealth model innovation of the Family Connects evidence-based model in accordance with the requirements of the Family Connects model and current modifications due to COVID-19.
b. The grant is for twenty-one months and is effective March 1, 2021 through November 30, 2022.
c. The grant amount is $2,124,110 for the first 21 months with a potential addition of $1,166,411 for 12 months if it is extended past November 30, 2022.
d. The majority of the grant is budgeted to pay Carolina Collaborative Community Care (4C's) $1,745,506 as the hiring agency to implement the home visiting component by nurses.
e. The remaining $378,604 includes PFC staff directly involved in the grant plus 10% [or $193,101] for indirect costs for administering the grant.
f. NCPC has been awarded a No-Cost Extension for the Year 3 of the Family Connects Pilot. Additional details will be shared later. The contract amount ***may*** not change.
g. NCPC extended the end date of the PDG grant from November 30, 2022 to **November 30, 2023**. The Year 3 grant was increased with an additional amount of $2,021,969. The contract amendment is effective November 30, 2022.
h. PFC processed the final close-out November 30, 2023 expenditures and submitted the FSR to NCPC on December 7, 2023.
i. The final reimbursement of $233,245.62 for the federal PDG Grant was received from NCPC on December 22, 2023.

6 All Funding Sources

a. The cash balance at month-end is as projected and is sufficient for the requirements of the upcoming month and at yearend.

7 Unrestricted State Revenues (USR) - Fund 208

a. The goal is to continue to use these funds only when other funding streams cannot be used or are not available.
b. On October 4, 2021, $50,000 was transferred from the PNC Money Market Account to the E-Trades Funds Account, per Board Approval. On September 5, 2023, under the Bank Deposit Program (BDP), the balance in PFC's self-directed E*TRADE account was deposited into a **Morgan Stanley Bank, N.A. E*TRADE Account**. E*TRADE from Morgan Stanley is a business of Morgan Stanley Smith Barney LLC ("Morgan Stanley"). This in-kind transfer by the bank allowed all of the investments to remain the same. The cash amount of PFC funds in the E*TRADE account was $118,000.00 and thus this same amount is reflected in the Morgan Stanley E*TRADE Account. Because PFC follows the modified cash basis of accounting, it is not allowed to report unrealized gains and losses in the financials and thus the $127,549.15 balance in the E*TRADE account at September 30, 2023, as indicated on the statement, was not reflected on PFC's financial reports.
c. On March 30, 2023 the Board approved to redeem the two Lumbee Bank CDs before their maturity date of February 26, 2024 in order to purchase one new Lumbee Bank CD with a higher yield. On April 18, 2023, the two CDs were redeemed and one new Lumbee Bank CD for $209,427.38 was purchased. The new CD is a 13-month CD with an interest rate of 4.18% and matures on May 18, 2024.
d. On October 26, 2023, the Board approved to transfer $100,000 from the PNC Bank Money Market Account to a **First Bank Money Market** Account in order to retain a low interest rate on the construction loan commitment that is carried by First Bank. On November 6, 2023, First Bank informed us that they could offer a money market account of 3.50% with a yield of 3.56% for $100,000. These rates and structure were reviewed by PFC's management and by Charles Morris and was determined to be a good option. The current rate for the PNC Money Market account is still at 2.78% as of November 30, 2023. PFC's management transferred $100,000 from the PNC Money Market Account via check to open the First Bank Money Market Account on November 27, 2023.

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.

FINANCIAL SUMMARY - WHAT YOU NEED TO KNOW

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December 31, 2023

e. The cash equivalent balances in Fund 208 consists of the following at the end of the month:

PNC Bank Money Market Account	70,091.27	*Does not include interest earned in Fund 899 ; $100,000 transferred to First Bank Money Market on November 27, 2023*
Lumbee Bank - Certificate of Deposit #4	209,427.38	*New CD purchased on April 18, 2023*
Lumbee Bank - Checking Account [from investments]	200.00	*Deposited $100 initially; deposited $25 in FY20-21; and deposited $50 in July 2023.*
First Bank Money Market Account	100,000.00	*New account opened on November 27, 2023.*
Morgan Stanley E*TRADE Account	118,000.00	*Gains/Losses are not reflected in the financial statements*
	497,718.65	

Interest Earned - Fund 899	
PNC Bank Money Market	29,673.91
Lumbee Bank - CD	-
First Bank Money Market	326.54
	30,000.45

Investments - Fund 208	497,718.65
Interest Earned - Fund 899	30,000.45
TOTAL INVESTMENTS PLUS INTEREST	**527,719.10**

f. There is currently a sufficient balance in the operating funds portion of the USR funding stream for the current fiscal year.

8 Cash and In-kind Report

a. The 19% match requirement reflected on the monthly report is reflected at 100% of the full allocation, NOT YET including the prior year reverted funds.

b. PFC's Leadership Team, staff and Board members will continue to discuss and implement strategies to meet our match requirement.

c PFC did not meet the 19% match requirement for FY2223, FY2122, FY2021, FY1920, FY1819, FY1718 nor for FY1617.

d. Since the 19% required match was not met for the FY ended June 30, 2023, there will be no contribution to the PFC endowment.

e. Per NCPC, individual LPs who did not report at least 19% Program Match for FY22-23 will have the consequences waived again in light of delayed NC FAST subsidy parent fees reporting. However, in order to meet the statewide 19% legislative mandate, it is critical that LPs report the eligible contributions that are received each fiscal year.

f. Income from fundraisers are to be reflected at the net amount only and after the event is over. Therefore, receipts from sponsors and donors will not be reported for Cash and In-kind purposes until such time.

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.

FOOTNOTES FOR FINANCIAL REPORTS

December 31, 2023

FOOTNOTES - BALANCE SHEET

A. The cash accounts at December 31, 2023 total $1,318,159.69.

- The new First Bank account used for construction loan transactions was opened in April 2022.
- E*TRADE from Morgan Stanley is a business of Morgan Stanley Smith Barney LLC ("Morgan Stanley") and on September 5, 2023, under the Bank Deposit Program (BDP), the balance in PFC's self-directed E*TRADE account was deposited into a Morgan Stanley Bank, N.A. Sweep Account.
    - This in-kind transfer by the bank allowed all of the investments to remain the same. The cash amount of PFC funds in the E*TRADE account was $118,000.00 and thus this same amount will be reflected in the Morgan Stanley Sweep Account.
    - Because PFC follows the modified cash basis of accounting, it is not allowed to report unrealized gains and losses in the financials and thus the $127,549.15 balance in the E*TRADE account at September 30, 2023, as indicated on the statement, will not be reflected on PFC's financial reports.
- The new First Bank Money Market account was opened on November 27, 2023.

Included in the cash balance amount are the following investment vehicles:

Description	Investment Type	Current Amount	Term (months)	Maturity Date	Interest Rate	Annual Percentage Yield
PNC Bank	Money Market	$99,765.18	n/a	n/a	n/a	2.78%
First Bank	Money Market	100,326.54	n/a	n/a	3.50%	3.56%
Lumbee Bank	CD#4	209,427.38	13	05/18/24	4.18%	4.27%
Lumbee Bank	Checking	$200.00	n/a	n/a	n/a	n/a
Morgan Stanley	E*TRADE	$118,000.00	n/a	n/a	n/a	n/a
Cumberland Community Foundation	Beneficial Interest in Endowment Fund	$31,384.00	n/a	n/a	n/a	n/a
TOTAL		**$559,103.10**				

FOOTNOTES - BALANCE SHEET

December 31, 2023

B. Employees' payroll deductions at December 31, 2023 from the current month and from prior months total $3,755.05 which includes benefits withholdings for December 2023 that were not paid out until January 2024 due to the timing of the invoices and the Partnership's holiday break. The prior year pre-funded amounts were reimbursed by Blue Cross and Blue Shield in December 2023. These employee withholding accounts are reconciled on a monthly basis and at yearend to ensure that the correct amounts are being accounted for as required by NCPC.

C. Per Board approval, an endowment fund was established on June 29, 2012 with the Cumberland Community Foundation, Inc. with an initial amount of $25,000.00. Since this amount is an irrevocable gift of assets, it is classified as a permanently restricted net asset for accounting purposes. It is also classified as a "Beneficial Interest in Community Foundation" in the Assets section of the Balance Sheet.

   NCPC defines permanently restricted net assets as "used to classify assets that have donor-imposed stipulations that neither expire with time nor can be fulfilled or removed by actions of the organization. An example would be an endowment fund whereby the principal is maintained for investment purposes and the interest earnings may be available for use. This FASB code is rarely used."

   Additional funds totaling $4,732.00 was added to the endowment as of June 30, 2013. The Partnership made an additional deposit of $768.00 to the endowment in September 2014. The Partnership also made an additional deposit of $666.00 to the endowment in July 2015. During January 2016, additional deposits totaling $218.00 were received for the endowment. This amount was transferred to the Foundation in February 2016. The total contributions from the Partnership to the endowment, including these funds, are now a total of $31,384.00. There were no additional funds added to this endowment during the 2016-2017 fiscal year.

FOOTNOTES - SMART START GRANT SPREADSHEET

SERVICES (In-House Activities): The Smart Start funds for all of the Services budgets were in contract at 100% of full allocation effective July 1, 2023. Applicable budgets were reviewed and updated with a November 30, 2023 effective date.

DIRECT SERVICE PROVIDERS: The Smart Start funds for the Direct Service Providers (DSPs) budgets were in contract at 100% of full allocation effective July 1, 2023. Applicable budgets were reviewed and updated with a November 30, 2023 effective date.

ADMINISTRATION and FUNDRAISING 9200: The Smart Start funds for the Administration budgets were in contract at 100% of full allocation effective July 1, 2023. Applicable budgets were reviewed and updated with a November 30, 2023 effective date.

Partnership for Children of Cumberland County, Inc.
Balance Sheet
12/31/2023

Assets		
Bank of America Checking Account	$ 732,054.06	A
First Bank - [for construction transactions]	26,602.53	
PNC Bank - Money Market Reserve	99,765.18	
First Bank - Money Market Reserve	100,326.54	
Lumbee Bank - Certificate of Deposit #4	209,427.38	
Lumbee Bank - Checking Account [from investments]	200.00	
Morgan Stanley E*TRADE Account	118,000.00	
Petty Cash, Change Funds, Undeposited Receipts	400.00	
Beneficial Interest in Community Foundation	31,384.00	
Total Assets	1,318,159.69	
Liabilities and Net Assets		
Forfieted FSA and HRA Pre-Funding	(654.41)	B
Health Insurance Payable	5,222.14	
Flex-Spending Payable	(4,331.48)	
AFLAC Payable	2,594.34	
Dental Insurance Payable	596.90	
Vision Payable	153.05	
Legal Shield Payable	174.51	
Tenant Security Deposits	24,260.94	
Unrestricted Net Assets	417,886.30	
Temporarily Restricted Net Assets	290,242.73	
Permanently Restricted Net Assets	31,384.00	C
Excess Revenues over (under) Expenditures	550,630.67	
Total Liabilities and Net Assets	$ 1,318,159.69	

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC. - SMART START GRANT - FY 2023 - 2024

FY 23/24 SMART START 100% ALLOCATION [NOT including prior year Carry Forward]	$7,695,399

TOTAL ALLOCATION FOR ADMINISTRATION ----------›		$497,452
FY 23/24 Smart Start Admin Base Allocation	$357,467	
FY 23/24 Additon of 1% Fundraising Grant [9200-990]	$19,500	
Carryforward ADMIN Funds from FY22/23 to be used in FY23/24 [Effective 11-30-2023]	$52,341	
Transfer of Smart Start Services Funds for Administrative Cap Increase [Effective 11-30-2023]	$39,718	
FYE22 & FYE23 New Recurring Funds :	$28,426	

TOTAL ALLOCATION FOR SERVICES ----------›		$7,197,947
FY 23/24 Smart Start Services Base Allocation	$6,215,580	
FY 23/24 Reduction for 1% Fundraising Grant [9200-990]	$ (19,500)	
Carryforward SERVICES Funds from FY22/23 to be used in FY23/24 [Effective 11-30-2023]	$810,580	
Transfer of Smart Start Services Funds for Administrative Cap Increase [Effective 11-30-2023]	$ (39,718)	
FYE22 & FYE23 New Recurring Funds :	$231,005	

AS OF DECEMBER 31, 2023

	Activity		Agency		11/30/2023 Budget	Advances	EXPENDITURES October	November	December	Y-T-D	Remaining Budget	% of Budget Expended (If monthly spending was equal, at month-end, the percentages should be: 50%)	% of Available Funds (50%)
	Early Care & Education Subsidy - TANF Only												
1	Subsidized Child Care		Dept. of Social Services		$ 2,531,000.00		$ 227,213.00	$ 265,925.00	$ -	$ 937,169.00	$ 1,593,831.00	37%	63%
2	Child Care Scholarships		Fayetteville Tech. Com. College		$ 317,300.00		$ 31,514.40	$ 32,573.20	$ 32,705.10	$ 126,743.24	$ 190,556.76	40%	60%
			ECE Subsidy TANF Total:	**40%**	**$ 2,848,300.00**	**$ -**	**$ 258,727.40**	**$ 298,498.20**	**$ 32,705.10**	**$ 1,063,912.24**	**$ 1,784,387.76**	**37%**	
	Minimum of 39% Required												
	Early Care & Education Subsidy - Administration												
3	Subsidy Support Staff		Dept. of Social Services		$ 176,000.00		$ -	$ -	$ -	$ 176,000.00	$ -	100%	0%
4	Child Care Scholarship - Admin Support		Fayetteville Tech. Com. College		$ 48,520.00		$ 659.98	$ 4,333.00	$ 5,017.55	$ 16,980.33	$ 31,539.67	35%	65%
			ECE Subsidy Support Total	**3%**	**$ 224,520.00**	**$ -**	**$ 659.98**	**$ 4,333.00**	**$ 5,017.55**	**$ 192,980.33**	**$ 31,539.67**	**86%**	
	Early Care & Education Quality & Affordability												
5	CCR&R - Core Services	IH	Partnership for Children		$ 1,139,935.00		$ 84,449.62	$ 40,716.76	$ 64,787.96	$ 446,360.78	$ 693,574.22	39%	61%
6	WAGE$		Child Care Svcs. Association		$ 634,000.00		$ 44,725.00	$ 31,986.54	$ 15,765.38	$ 297,703.30	$ 336,296.70	47%	53%
7	CCR&R - Lending Library	IH	Partnership for Children		$ 36,500.00		$ 1,287.11	$ 4,312.40	$ 10,147.10	$ 22,971.40	$ 13,528.60	63%	37%
			ECE Quality Total:	**25%**	**$ 1,810,435.00**	**$ -**	**$ 130,461.73**	**$ 77,015.70**	**$ 90,700.44**	**$ 767,035.48**	**$ 1,043,399.52**	**42%**	
	Minimum of 70% Total Required			**68%**									
	Health and Safety												
8	Assuring Better Health and Development (ABCD)		Carolina Collaborative Community Care (4C)		$ 112,000.00	$ -	$ 8,259.07	$ 8,114.88	$ 9,810.89	$ 51,125.65	$ 60,874.35	46%	54%
9	Child Care Health Consultant		Cumberland County Heallth Department		$ 178,000.00	$ -	$ 14,015.98	$ 15,436.92	$ 15,650.44	$ 69,582.19	$ 108,417.81	39%	61%
10	Family Connect	IH	Partnership for Children		$ 800,997.00	$ -	$ 593.51	$ 2,135.30	$ 12,610.21	$ 19,221.50	$ 781,775.50	2%	98%
			Health & Safety Total:	**15%**	**$ 1,090,997.00**	**$ -**	**$ 22,868.56**	**$ 25,687.10**	**$ 38,071.54**	**$ 139,929.34**	**$ 951,067.66**	**13%**	

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC. - SMART START GRANT - FY 2023 - 2024

FY 23/24 SMART START 100% ALLOCATION [NOT including prior year Carry Forward]	$7,695,399

TOTAL ALLOCATION FOR ADMINISTRATION ----------›		$497,452
FY 23/24 Smart Start Admin Base Allocation	$357,467	
FY 23/24 Additon of 1% Fundraising Grant [9200-990]	$19,500	
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Transfer of Smart Start Services Funds for Administrative Cap Increase [Effective 11-30-2023]	$39,718	
FYE22 & FYE23 New Recurring Funds :	$28,426	

TOTAL ALLOCATION FOR SERVICES ----------›		$7,197,947
FY 23/24 Smart Start Services Base Allocation	$6,215,580	
FY 23/24 Reduction for 1% Fundraising Grant [9200-990]	$ (19,500)	
Carryforward SERVICES Funds from FY22/23 to be used in FY23/24 [Effective 11-30-2023]	$810,580	
Transfer of Smart Start Services Funds for Administrative Cap Increase [Effective 11-30-2023]	$ (39,718)	
FYE22 & FYE23 New Recurring Funds :	$231,005	

AS OF DECEMBER 31, 2023

	Activity		Agency		11/30/2023 Budget	Advances	EXPENDITURES October	November	December	Y-T-D	Remaining Budget	% of Budget Expended (If monthly spending was equal, at month-end, the percentages should be: 50%)	% of Available Funds (50%)
	Family Support												
11	Kindermusik		Kerri Hurley		$ 45,000.00	$ 7,500.00	$ 6,419.84	$ 4,092.90	$ 4,591.36	$ 27,129.90	$ 17,870.10	60%	40%
12	All Children Excel [ACE]	IH	Partnership for Children		$ 106,000.00		$ 6,796.69	$ 8,042.92	$ 3,273.68	$ 41,915.72	$ 64,084.28	40%	60%
13	Kaleidoscope Play and Learn	IH	Partnership for Children		$ 47,000.00		$ 1,839.28	$ 2,279.21	$ 1,938.57	$ 9,918.36	$ 37,081.64	21%	79%
14	Community Engagement & Resource Development	IH	Partnership for Children		$ 521,895.00		$ 32,497.64	$ 35,103.28	$ (16,973.91)	$ 186,801.35	$ 335,093.65	36%	64%
15	Dolly Parton Imagination Library - **NEW IN-HOUSE at 07-01-2023**	IH	Partnership for Children		$ 15,500.00		$ 864.00	$ -	$ -	$ 3,195.00	$ 12,305.00	21%	79%
			Family Support Total:	**10%**	**$ 735,395.00**	**$ 7,500.00**	**$ 48,417.45**	**$ 49,518.31**	**$ (7,170.30)**	**$ 268,960.33**	**$ 466,434.67**	**37%**	
	System Support												
16	P&E - Planning & Evaluation	IH	Partnership for Children		$ 488,300.00		$ 41,343.73	$ 7,836.13	$ 46,419.67	$ 195,177.80	$ 293,122.20	40%	60%
			System Support Total:	**7%**	**$ 488,300.00**	**$ -**	**$ 41,343.73**	**$ 7,836.13**	**$ 46,419.67**	**$ 195,177.80**	**$ 293,122.20**		
			Total of Approved SERVICES Projects:		**$ 7,197,947.00**	**$ 7,500.00**	**$ 502,478.85**	**$ 462,888.44**	**$ 205,744.00**	**$ 2,627,995.52**	**$ 4,569,951.48**		
17	**Administration**	IH	Partnership for Children	**7%**	$ 477,952.00	$ -	$ 35,956.34	$ 30,638.06	$ 65,502.31	$ 247,251.41	$ 230,700.59	52%	**48%**
18	**1% Fundraising**	IH	Partnership for Children	**0%**	$ 19,500.00	$ -	$ -	$ -	$ -	$ 0.37	$ 19,499.63	0%	**100%**
			Total Administration		**$497,452.00**		$ -	$ -	$ -				
			Unallocated Smart Start SERVICES Funds		**$ -**								
			Unallocated Smart Start ADMINISTRATION Funds		**$ -**								
			Total Smart Start Funds Expended			**$ 7,500.00**	**$ 538,435.19**	**$ 493,526.50**	**$ 271,246.31**	**$ 2,875,247.30**			
										Total Allocated Smart Start Funds Remaining	**$ 4,820,151.70**		

Partnership for Children of Cumberland County, Inc. - NC PRE-KINDERGARTEN GRANT

Fiscal Year 2023 / 2024

LEGEND	
	Internal Budget Adjustments
	Budget Increases per Amendment #1

FY 23/24 Revenues per Contract	
$ 9,155,320	NC Pre-k Grant Payments to Providers [Fund 206, Fund 210, Fund 319]
$ 328,170	NC Pre-k GEER Payments to Providers [Fund 336]
$ 174,963	2% CCDF Quality/Admin Funds [Fund 328]
$ 216,016	2% CCDF ARPA Admin Funds [Fund 314]
$ 524,553	6% Administrative Funds [Fund 211]
$ 10,399,022	Total NC Pre-k Grant

10% TOTAL ADMIN FUNDS

as of December 2023	
SHOULD BE	
50%	50%

		Activity		FY 23/24 Budget 9/01/23 (Amendment #1)	October	November	December	Y-T-D	Remaining Budget	% of Budget Expended	% of Available Funds
211	3323-999	Administrative Operations		$ 126,000.00	$ 10,542.68	$ 10,868.92	$ 15,478.36	$ 68,868.88	**$ 57,131.12**	55%	45%
	3323-001	CCR&R - Core		$ 123,888.00	$ 11,181.65	$ 13,077.25	$ 12,751.77	$ 66,633.56	**$ 57,254.44**	54%	46%
	3323-017	NC Pre-k Coordination (In-Direct)		$ 274,665.00	$ 17,388.32	$ 23,480.77	$ 26,132.75	$ 120,893.01	**$ 153,771.99**	44%	56%
		Fund 211 Sub-Total		**$ 524,553.00**	**$ 39,112.65**	**$ 47,426.94**	**$ 54,362.88**	**$ 256,395.45**	**$ 268,157.55**	**49%**	**51%**
206	2342-015	NC Pre-k Subsidy (Direct - Child Reimbursement) - State Funds		$ 910,064.00	$ 306,922.00	$ -	$ -	$ 910,064.00	**$ -**	100%	0%
	2348-015	NC Pre-K Non-TANF/CCDF - State Funds		$ 256,787.00	$ 105,412.00	$ -	$ -	$ 256,787.00	**$ -**	100%	0%
		Fund 206 Sub-Total		**$ 1,166,851.00**	**$ 412,334.00**	**$ -**	**$ -**	**$ 1,166,851.00**	**$ -**	**100%**	**0%**
210	2342-015	NC Pre-k Subsidy (Direct - Child Reimbursement) - State Funds		$ 3,893,000.00	$ 351,828.00	$ 638,222.00	$ 647,028.00	$ 1,637,078.00	**$ 2,255,922.00**	42%	58%
	2348-015	NC Pre-K Non-TANF/CCDF - State Funds		$ 687,047.00	$ 61,482.00	$ 165,876.00	$ 153,874.00	$ 381,232.00	**$ 305,815.00**	55%	45%
		Fund 210 Sub-Total		**$ 4,580,047.00**	**$ 413,310.00**	**$ 804,098.00**	**$ 800,902.00**	**$ 2,018,310.00**	**$ 2,561,737.00**	**44%**	**56%**
314	3323-017	NC Pre-K CCDF-ARPA Funding-**ADMIN** - **Federal Funds** [$26,000 *budgeted for outreach; $114,275 budgeted for personnel*]		$ 125,275.00	$ -	$ 67,000.00	$ 258.37	$ 71,733.37	**$ 53,541.63**	57%	43%
	3323-999	NC Pre-K CCDF-ARPA Funding-**ADMIN** - **Federal Funds**		$ 90,741.00	$ 6,312.00	$ 19,377.50	$ 172.06	$ 44,906.01	**$ 45,834.99**	49%	51%
		Fund 314 Sub-Total		**$ 216,016.00**	**$ 6,312.00**	**$ 86,377.50**	**$ 430.43**	**$ 116,639.38**	**$ 99,376.62**	**54%**	**46%**

Partnership for Children of Cumberland County, Inc. - NC PRE-KINDERGARTEN GRANT

Fiscal Year 2023 / 2024

LEGEND	
	Internal Budget Adjustments
	Budget Increases per Amendment #1

FY 23/24 Revenues per Contract	
$ 9,155,320	NC Pre-k Grant Payments to Providers [Fund 206, Fund 210, Fund 319]
$ 328,170	NC Pre-k GEER Payments to Providers [Fund 336]
$ 174,963	2% CCDF Quality/Admin Funds [Fund 328]
$ 216,016	2% CCDF ARPA Admin Funds [Fund 314]
$ 524,553	6% Administrative Funds [Fund 211]
$ 10,399,022	Total NC Pre-k Grant

10% TOTAL ADMIN FUNDS

as of December 2023	
SHOULD BE	
50%	50%

		Activity		FY 23/24 Budget 9/01/23 (Amendment #1)	October	November	December	Y-T-D	Remaining Budget	% of Budget Expended	% of Available Funds
319	2342-015	NC Pre-k Subsidy TANF (Direct - Child Reimbursement) - **Federal Funds**		$ 2,897,000.00	$ -	$ -	$ -	$ -	**$ 2,897,000.00**	0%	100%
	2348-015	NC Pre-K Non-TANF/CCDF - **Federal Funds**		$ 511,422.00	$ -	$ -	$ -	$ -	**$ 511,422.00**	0%	100%
		Fund 319 Sub-Total		**$ 3,408,422.00**	**$ -**	**$ -**	**$ -**	**$ -**	**$ 3,408,422.00**	**0%**	**100%**
328	3323-999	NC Pre-K CCDF Quality Funds-**ADMIN** - **Federal Funds**		$ 174,963.00	$ 24,279.34	$ 18,602.71	$ 20,079.74	$ 110,353.90	**$ 64,609.10**	63%	37%
		Fund 328 Sub-Total		**$ 174,963.00**	**$ 24,279.34**	**$ 18,602.71**	**$ 20,079.74**	**$ 110,353.90**	**$ 64,609.10**	**63%**	**37%**
336	3322-017	NC Pre-K GEER (Governor's Emergency Education Relief) Funds - **Federal Funds**	**NEW: Amendment #1 Eff: 7-1-23**	$ 328,170.00	$ -	$ 212,345.10	$ 111,962.90	$324,308.00	**$ 3,862.00**	99%	1%
		Fund 336 Sub-Total		**$ 328,170.00**	**$ -**	**$ 212,345.10**	**$ 111,962.90**	**$ 324,308.00**	**$ 3,862.00**	**99%**	**1%**
								Total Budget Remaining	**$ 6,406,164.27**		

Total NC Pre-K Grant				
Total NC Pre-k Grant Expended	**$ 895,347.99**	**$ 1,168,850.25**	**$ 987,737.95**	**$ 3,992,857.73**

Total State Funds	**$ 6,271,451.00**
Total Federal Funds	**$ 4,127,571.00**
Total NC Pre-K Grant	**$ 10,399,022.00**

Region 5 DCDEE Lead Agency Grant Fiscal Year 2023 - 2024

Partnership for Children of Cumberland County, Inc.

TOTAL FY 2023 - 2024 REGION 5 LEAD AGENCY ALLOCATION **$663,370.00**

FY 2023 - 2024 10% Overhead / Administration Allocation **$59,618.00**

FY 2023 - 2024 Program/Services Allocation **$603,752.00**

as of December 31, 2023

FUND	PSC	AC	Activity	07/01/23 Budget	EXPENDITURES October	November	December	Y-T-D	Remaining Budget	50% % of Budget Expended	50% % of Available Funds
307	3104	001	Region 5 Lead Agency - Core Services	$ 297,656.00	$ 18,708.43	$ 21,369.99	$ 22,422.07	$ 124,142.78	$ 173,513.22	42%	58%
307	3104	196	Core Services - 10% Overhead/Administration for CCR&R	$ 1,250.00	$ 686.55	$ 122.88	$ 170.03	$ 1,325.30	$ (75.30)	106%	-6%
307	9100	196	Core Services - 10% Overhead/Administration for Admin Ops	$ 34,235.00	$ 1,177.70	$ 2,987.19	$ 2,264.44	$ 12,227.94	$ 22,007.06	36%	64%
307	3104	301	Contracts & Grants - Anson County	$ 9,954.00	$ -	$ -	$ 3,430.01	$ 3,430.01	$ 6,523.99	34%	66%
307	3104	303	Contracts & Grants - Montgomery County	$ 8,345.00	$ -	$ -	$ -	$ -	$ 8,345.00	0%	100%
307	3104	304	Contracts & Grants - Moore County	$ 29,399.00	$ -	$ 9,799.64	$ -	$ 9,799.64	$ 19,599.36	33%	67%
307	3104	305	Contracts & Grants - Richmond County	$ 14,528.00	$ -	$ -	$ -	$ -	$ 14,528.00	0%	100%
				$ 395,367.00	**$ 20,572.68**	**$ 34,279.70**	**$ 28,286.55**	**$ 150,925.67**	**$ 244,441.33**	**38%**	**62%**
313	3104	001	Region 5 Healthy Social Behaviors Project	$ 243,870.00	$ 17,727.61	$ 17,611.40	$ 18,282.09	$ 101,785.49	$ 142,084.51	42%	58%
313	3104	196	Healthy Social Behavior - 10% Overhead/Administration for CCR&R	$ 3,800.00	$ 880.38	$ 573.98	$ 290.78	$ 2,726.36	$ 1,073.64	72%	28%
313	9100	196	Healthy Social Behavior - 10% Overhead/Administration for Admin Ops	$ 20,333.00	$ 4,646.80	$ 1,168.70	$ 1,518.97	$ 7,341.44	$ 12,991.56	36%	64%
				$ 268,003.00	**$ 23,254.79**	**$ 19,354.08**	**$ 20,091.84**	**$ 111,853.29**	**$ 156,149.71**	**42%**	**58%**
								Total Allocated DCD Funds Remaining	**$ 400,591.04**		
			Summary for 10% Overhead / Administration PFC	**$ 59,618.00**	**$ 7,391.43**	**$ 53,633.78**	**$ 48,378.39**	**$ 23,621.04**	**$ 35,996.96**	**40%**	**60%**

Region 5 DCDEE Lead Agency Grant
CONTRACT PERIOD 2023-2024

Partnership for Children of Cumberland County, Inc.

TOTAL CY 2023 - 2024 REGION 5 LEAD AGENCY ALLOCATION FOR ONLY THE BIRTH TO THREE QUALITY INITIATIVE **$179,136.00**

CY 2023 - 2024 10% Overhead / Administration Allocation **$16,267.00**

CY 2023 - 2024 Program/Services Allocation **$162,869.00**

as of December 31, 2023

EXPENDITURES

FUND	PSC	AC	Activity			08/01/23 Budget	October	November	December	Y-T-D	Remaining Budget	% of Budget Expended (42%)	% of Available Funds (58%)
312	3104	001	**Region 5 Birth To Three Quality Initiative** [formerly Infant Toddler Project]		**Contract Year for this grant runs from August 2023 thru July 2024**	$ 162,869.00	$ 11,516.74	$ 11,135.88	$ 14,211.09	$ 60,887.26	$ 101,981.74	37%	63%
312	3104	196	Birth to Three Quality Initiative - 10% Overhead/Administration for CCR&R			$ 500.00	$ 997.95	$ 2,662.66	$ 813.18	$ 5,564.50	$ (5,064.50)	1113%	-1013%
312	9100	196	Birth To Three Quality Initiative - 10% Overhead/Administration for Admin Ops			$ 15,767.00	$ 1,451.80	$ -	$ 7.71	$ 1,461.21	$ 14,305.79	9%	91%
						$ 179,136.00	**$ 13,966.49**	**$ 13,798.54**	**$ 15,031.98**	**$ 67,912.97**	**$ 111,223.03**	**38%**	**62%**

Partnership for Children of Cumberland County, Inc.

Region 5 DCDEE Lead Agency Grant
CONTRACT PERIOD 2023-2024

TOTAL CY 2023 - 2024 REGION 5 LEAD AGENCY ALLOCATION FOR ONLY THE FAMILY CHILD CARE TECHNICAL ASSISTANCE **$81,584.00**

CY 2023 - 2024 10% Overhead / Administration Allocation **$7,041.00**

CY 2023 - 2024 Program/Services Allocation **$74,543.00**

FUND	PSC	AC	Activity				09/01/23 Budget	October	November	December	Y-T-D	Remaining Budget	% of Budget Expended (as of December 31, 2023: 33%)	% of Available Funds (as of December 31, 2023: 67%)
							EXPENDITURES							
335	3104	001	Region 5 Family ChildCare Consultant Technical Assistance Project		NEW! Contract Year for this grant is from September 1, 2023 thru February 14, 2024		$ 74,543.00	$ -	$ -	$ -	$ -	$ 74,543.00	0%	100%
335	9100	196	Family ChildCare Consultant TA Project - 10% Overhead/Administration for Admin Ops				$ 7,041.00	$ -	$ 442.10	$ -	$ 442.10	$ 6,598.90	6%	94%
							$ 81,584.00	**$ -**	**$ 442.10**	**$ -**	**$ 442.10**	**$ 81,141.90**	**1%**	**99%**

Partnership for Children of Cumberland County, Inc.

All Funding Sources

Fiscal Year 2023 - 2024

FUND CODE		July 1, 2023 Beginning Cash Balance	Receipts				Adjustments to cash/net assets	Expenditures				Ending Cash Balance
			October	November	December	YTD		October	November	December	YTD	
	RESTRICTED FUNDS											
	NC PRE-KINDERGARTEN FUNDS											
206	NC Pre-K Grant - State Funds (per child)	$ (27,412.00)	$ (26,460.00)	$ -	$ -	$ 737,714.00	$ -	$ -	$ -	$ -	$ 653,865.00	$ 56,437.00
206	1/10 CASH PAYMENT from DCDEE -NC Pre-K Grant	$ -	$ (402,546.00)	$ -	$ -	$ 512,986.00	$ -	$ 412,334.00	$ -	$ -	$ 512,986.00	$ -
210	NC Pre-K Expansion Grant - Lottery Funds - STATE FUNDS	$ 31,246.00	$ 429,006.00	$ 799,184.00	$ 804,098.00	$ 2,001,042.00	$ -	$ 413,310.00	$ 804,098.00	$ 800,902.00	$ 2,018,310.00	$ 13,978.00
211	NC Pre-K Grant - 4% Admin Fees	$ (176,029.49)	$ -	$ 37,715.09	$ 39,112.65	$ 330,568.04	$ -	$ 39,112.65	$ 47,426.94	$ 54,362.88	$ 256,395.45	$ (101,856.90)
314	NC Pre-K CCDF ARPA Funds	$ (26,238.37)	$ -	$ 114.45	$ 6,300.00	$ 49,757.82	$ -	$ 6,312.00	$ 86,377.50	$ 430.43	$ 116,639.38	$ (93,119.93)
319	1/10 CASH PAYMENT from DCDEE -NC Pre-K Grant	$ (13,950.00)	$ -	$ -	$ -	$ 13,950.00	$ -	$ -	$ -	$ -	$ -	$ -
328	NC Pre-K Grant CCDF Quality Funds-Federal Funds	$ (19,837.95)	$ -	$ 21,100.86	$ 24,279.34	$ 91,453.50	$ -	$ 24,279.34	$ 18,602.71	$ 20,079.74	$ 110,353.90	$ (38,738.35)
336	NC Pre-K Governor's Emergency Education Relief [GEER] Funds	$ -	$ -	$ 324,308.00	$ -	$ 324,308.00	$ -	$ -	$ 212,345.10	$ 111,962.90	$ 324,308.00	$ -
	Sub-total for NC Pre-K	**$ (232,221.81)**									**Sub-total**	**$ (163,300.18)**
	FEDERAL RESTRICTED FUNDS											
307	DCD Grant - SWCDC	$ (55,217.22)	$ -	$ -	$ 49,419.21	$ 104,636.43	$ -	$ 20,572.68	$ 34,279.70	$ 28,286.55	$ 150,925.67	$ (101,506.46)
312	Region 5 - Birth to 3 [Infant/Toddler] 08/01/XXXX - 07/31/XXXX	$ (21,040.08)	$ -	$ -	$ -	$ 31,632.24	$ (1,833.03)	$ 13,966.49	$ 13,798.54	$ 15,031.98	$ 78,505.13	$ (67,912.97)
313	Region 5 - Healthy Social Behavior	$ (40,974.60)	$ -	$ -	$ -	$ 40,974.60	$ -	$ 23,254.79	$ 19,354.08	$ 20,091.84	$ 111,853.29	$ (111,853.29)
335	Region 5 - Family Child Care Project [09/01/2023 - 02/14/2024] and [02/15/2024 - 02/14/2025]	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 442.10	$ -	$ 442.10	$ (442.10)
330	FEDERAL - CCHC Expansion Grant (NCPC) [02/01/2021 - 06/30/2023]	$ 899.08	$ -	$ -	$ -	$ (899.08)	$ -	$ -	$ -	$ -	$ -	$ -
331	FEDERAL - PDG Family Connects Innovation Grant (NCPC) [03/01/2021 - 11/30/2023]	$ (235,900.22)	$ 122,923.01	$ 123,517.77	$ 233,245.62	$ 1,004,998.63	$ -	$ 123,517.77	$ 233,245.62	$ -	$ 769,098.41	$ -
333	FEDERAL - City of Fayetteville ARPA Grant [08/01/2022 - 06/30/2025]	$ 200,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 200,000.00
807	Region 5 - Program Income	$ -	$ 350.00	$ 739.65	$ 690.00	$ 2,538.65	$ -	$ -	$ -	$ -	$ 390.39	$ 2,148.26
	Sub-total for Federal Restricted	**$ (152,233.04)**									**Sub-total**	**$ (79,566.56)**
	SMART START AND RELATED FUNDS											
153	Smart Start - Admin. (FY 22/23)	$ 97,745.08	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 97,745.08	$ -
154	Smart Start - Services (FY 22/23)	$ 762,441.34	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 762,441.34	$ -
155	Smart Start - Admin. (FY 23/24)	$ -	$ -	$ 72,806.00	$ -	$ 216,353.00	$ -	$ 35,956.34	$ 30,638.06	$ 65,502.31	$ 247,251.78	$ (30,898.78)
156	Smart Start - Services (FY 23/24)	$ -	$ -	$ 537,676.00	$ -	$ 1,597,779.00	$ -	$ 236,208.27	$ 164,490.27	$ 186,754.18	$ 1,156,847.88	$ 440,931.12
201	MAC SS Grant (Accting/Contracting)	$ -	$ -	$ 17,823.00	$ 17,824.00	$ 53,470.00	$ -	$ 6,700.33	$ 6,568.56	$ 8,499.06	$ 46,645.99	$ 6,824.01
801	Program Income (SS Related)	$ 68,386.12	$ 5,532.59	$ 4,563.42	$ 5,273.06	$ 27,642.74	$ -	$ 311.28	$ 204.38	$ 64,224.22	$ 65,306.88	$ 30,721.98
	Sub-total for Smart Start & Related	**$ 928,572.54**									**Sub-total**	**$ 447,578.33**

Partnership for Children of Cumberland County, Inc.

All Funding Sources

Fiscal Year 2023 - 2024

FUND CODE		July 1, 2023 Beginning Cash Balance	Receipts				Adjustments to cash/net assets	Expenditures				Ending Cash Balance
			October	November	December	YTD		October	November	December	YTD	
	TEMPORARILY RESTRICTED FUNDS - RESTRICTED FOR TIME OR PURPOSE TO SPEND FUNDS											
401	County of Cumberland Nonprofit Fiscal Recovery Assistance Program [$50,000 for Family Connects 07/01/2023 - 06/30/2024]	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
543	CC Foundation - Family Connect Grant [12/01/2019 - 12/31/2024]	$ 16,510.57	$ -	$ -	$ 50,000.00	$ 50,000.00	$ -	$ 5,383.18	$ 5,966.31	$ 6,550.22	$ 13,582.98	$ 52,927.59
544	Falcon Children's Home - Car Seat Safety Program Donation	$ 5,000.00	$ -	$ -	$ -	$ -	$ -	$ (56.54)	$ -	$ 56.54	$ 5,000.00	$ -
547	The Cannon Foundation - Operation Restoration, Building Project Phase II (03/09/2023 - until spent)	$ 30,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ 30,000.00	$ -	$ 30,000.00	$ -
809	Hoke County Consumer Ed (NOT program income) [07/01/2022 - 06/30/2023]	$ 6,386.06	$ -	$ -	$ -	$ (6,386.06)	$ -	$ -	$ -	$ -	$ -	$ -
824	Fundraising - PFC Annual Soiree - Administrative Allocation	$ 6,587.08	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 6,587.08
	Sub-total for Temporarily Restricted	**$ 64,483.71**									**Sub-total**	**$ 59,514.67**
	UNRESTRICTED FUNDS or NO RESTRICTION OF TIME TO SPEND FUNDS											
208	Unrestricted State Revenues - For Operating Purposes	$ 15,115.22	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 50.00	$ 15,065.22
	Unrestricted State Revenues - Invested in CDs and Money Market Account	$ 497,668.65	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ (50.00)	$ 497,718.65
501	Individual Gifts & Donations	$ 121,752.76	$ 595.00	$ 1,271.00	$ 1,740.67	$ 5,939.29	$ -	$ 28.35	$ 14.39	$ 5.69	$ 220.00	$ 127,472.05
515	Vending Machine Commissions	$ 654.66	$ -	$ -	$ -	$ 145.30	$ -	$ 55.67	$ 37.31	$ 22.78	$ 115.76	$ 684.20
518	Kohl's Corporate Grants	$ 363.33	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 363.33
802	PFCRC II (Non-Smart Start)	$ (84,995.05)	$ 10,153.57	$ 14,128.18	$ 12,807.08	$ 74,154.59	$ -	$ 6,884.70	$ 27,452.40	$ 20,889.03	$ 103,975.14	$ (114,815.60)
805	Misc. Unrestricted Revenue [currently cash back from Mastercard 2% credit card]	$ 6,031.45	$ -	$ -	$ -	$ -	$ -	$ -	$ 125.00	$ 473.97	$ 598.97	$ 5,432.48
806	Forward March Conference	$ 31,992.25	$ -	$ -	$ -	$ -	$ 1,833.03	$ -	$ -	$ 91.23	$ 25,070.76	$ 6,921.49
812	PFCRC II - Administration	$ 170,325.52	$ 4,750.00	$ 4,750.00	$ 4,750.00	$ 28,500.00	$ -	$ 416.94	$ 457.98	$ (2,276.72)	$ (7.63)	$ 198,833.15
815	Hoke - Contracted Eval (not program income)	$ 35,981.21	$ -	$ -	$ -	$ -	$ -	$ 193.32	$ -	$ 196.93	$ 1,471.67	$ 34,509.54
816	Contracted Data Services	$ 3,448.15	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 2,947.81	$ 500.34
820	Fundraising - PFC Annual Soiree	$ 79,700.56	$ -	$ -	$ -	$ -	$ -	$ 5,090.00	$ 10.67	$ 793.98	$ 5,953.65	$ 73,746.91
825	Capital Projects Fund [used for construction loan transactions]	$ (524.10)	$ 18,000.00	$ 127,175.55	$ -	$ 196,827.05	$ -	$ 587.36	$ 97,940.92	$ 942.22	$ 170,700.42	$ 25,602.53
897	Sales Tax	$ (7,680.71)	$ -	$ -	$ -	$ 7,680.71	$ -	$ 1,130.63	$ 1,135.88	$ 266.52	$ 4,664.97	$ (4,664.97)
899	Interest Income (from Investment Funds)	$ 27,226.84	$ 478.93	$ 419.95	$ 544.04	$ 2,773.61	$ -	$ -	$ -	$ -	$ -	$ 30,000.45
904	Forfieted FSA	$ (18,800.41)	$ -	$ -	$ 9,441.00	$ 18,146.00	$ -	$ -	$ -	$ -	$ -	$ (654.41)
905	Employee Withholding	$ 226.10	$ 20,352.73	$ 20,156.50	$ 24,330.04	$ 127,014.20	$ -	$ 24,699.66	$ 23,971.21	$ 10,678.44	$ 122,830.84	$ 4,409.46
	Sub-total for Unrestricted Funds	**$ 878,486.43**									**Sub-total**	**$ 901,124.82**

Partnership for Children of Cumberland County, Inc.

All Funding Sources

Fiscal Year 2023 - 2024

FUND CODE		July 1, 2023 Beginning Cash Balance	Receipts				Adjustments to cash/net assets	Expenditures				Ending Cash Balance
			October	November	December	YTD		October	November	December	YTD	
	INFORMATION TECHNOLOGY											
992	PFC IT Management	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
993	IT - Core	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
994	IT - Outside Agencies	$ 77,743.82	$ 9,273.77	$ 5,546.00	$ 9,572.17	$ 44,971.83	$ -	$ 7,505.07	$ (48,686.00)	$ 8,533.14	$ 1,291.04	$ 121,424.61
995	IT - PFC Enhanced	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
996	IT - PFC Regular	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
	Sub-total for Information Technology	**$ 77,743.82**									**Sub-total**	**$ 121,424.61**
	PERMANENTLY RESTRICTED FUNDS											
599	Cumberland Community Foundation Endowment	$ 31,384.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 31,384.00
	Sub-total for Permanently Restricted Funds	**$ 31,384.00**									**Sub-total**	**$ 31,384.00**
	TOTAL	**$ 1,596,215.65**									**TOTAL**	**$ 1,318,159.69**

Partnership for Children of Cumberland County, Inc. - UNRESTRICTED STATE REVENUES [FUND 208]

							Fiscal Year 2023 / 2024		
							SHOULD BE:	**50%**	**50%**
	Activity	**FY 23/24 Budget Effective 7/1/2023**	**October**	**November**	**December**	**Expenditures Y-T-D**	**Unspent Allocated Budget Amount**	**% of Budget Expended**	**% of Available Funds**
	Administrative Operations	$ 12,005.00	$ -	$ -	$ -	$ -	**$ 12,005.00**	**0%**	**100%**
	CC&R - Core (in case of Federal shutdown)	$ 50,000.00	$ -	$ -	$ -	$ -	**$ 50,000.00**	0%	100%
	Sub-Total	**$ 50,000.00**	**$ -**	**$ -**	**$ -**	**$ -**	**$ 50,000.00**	**0%**	**100%**
	Total Allocated Budget for FY23-24	**62,005.00**							
	Allocated Budget Amount SPENT		**$ -**	**$ -**	**$ -**	**$ -**			
	Allocated Budget Amount UNSPENT						**$ 62,005.00**		
	SUMMARY OF CASH AND INVESTMENTS								
	July 1 - Total Cash Carryover including Investments							**$ 512,783.87**	
	Projected Unrestricted State Revenues at the yearend		$ -	$ -	**$ -**	**$ (46,889.78)**	*<---- Cash of $15,115.22 in GL 1113 at 07-01-23 less the FY 23-24 budget amount*		
	Unspent Budget for FY23-24 at the month end		$ -	$ -	**$ -**	**$ 62,005.00**			
	Subtotal (cash in GL 1113 at the month end to be used for operating funds)		**$ -**	$ -	**$ -**		**$ 15,065.22**	*includes $1,000 in cash transfers*	
	Investments at month end (Includes money market account and certificates of deposits, if applicable)	**$497,668.65**	**$ -**	**$ -**	**$ -**		**$ 497,718.65**		
	CURRENT TOTAL OF CASH AND INVESTMENTS AT THE MONTH END						**$ 512,783.87**		

Partnership for Children of Cumberland County, Inc.
Cash and In-Kind Contributions Report
FY23/24

Total Smart Start Allocation INCLUDING RECURRING FUNDS OF $259,431 (including prior year Carryforward Funds):	$ 7,435,968.00
Target Cash & In-Kind Required (19%):	$ 1,317,370.00
Target Cash Required (≥13%):	$ 966,675.84
Target In-Kind Required (±6%):	$ 446,158.08

1

CASH DONATIONS		November	December	Y-T-D		
Cash Donations - In-House						
Board Donations	501-4410	$ 70.00	$ 30.00	$ 550.00		
Other Donations	501-4410	$ 1,201.00	$ 1,650.00			
Staff Donations	501-4410			$ -		
Donations - Barlow Research Survey	501-4410			$ 70.00		
Donations - SECC Donation	501-4410		$ 35.00	$ 35.00		
Donations - Vending Machine Proceeds	515-4410			$ 145.30		
Donations - Giving Tuesday CCF	546-4420			$ -		
Program Income - Rent from Resource Center I	801-4824	$ 3,463.42	$ 4,893.06	$ 23,602.74		
Program Income - Little Land Donations	801-4827			$ -		
Program Income - Tenant Copier Fees	801-5311			$ 72.78		
Program Income - CCR&R Workshop Fees	801-4823	$ 1,100.00	$ 380.00	$ 4,040.00		
Program Income - Rent from Resource Center II	812-4761	$ 4,750.00	$ 4,750.00	$ 28,500.00		
Miscellaneous			$ 0.67	$ 0.67		
Journal Entry error			$ 25.00	$ 25.00		
Total Cash Donations - In-House		**$ 10,584.42**	**$ 11,738.06**	**$ 62,238.82**		
Cash Donations - Direct Service Providers				$ -		
1st Quarter (July - September)				$ -		
2nd Quarter (October - December)				$ -		
3rd Quarter (January - March)				$ -		
4th Quarter (April - June)				$ -		
PFC Child Care Subsidy Parent Fees				$ -		
Total Cash Donations - Direct Service Providers		**$ -**	**$ -**	$ -		
TOTAL CASH DONATIONS		**$ 10,584.42**	**$ 11,738.06**	**$ 62,238.82**	**8.5%**	
				$ -		
GRANTS				$ -		2
Cumberland Community Foundation (100% Private Grants)	535-4425		$ 50,000.00	$ 50,000.00		
City of Fayetteville Federal ARPA Grant	333-4223			$ -		
TOTAL GRANTS		**$ -**	**$ 50,000.00**	**$ 50,000.00**		
IN-KIND DONATIONS						
In-Kind Donations - In-House						
In-Kind Donations - Volunteer Time				$ 3,761.44		
Google Ads Grant		$ 9,183.97	$ 8,472.04	$ 52,510.06		
Discounts on Materials - Media Shield		$ 330.00		$ 1,320.00		
Discounts on Materials - Systel				$ 1,379.77		
Vendor donations of books/toys			$ 6,455.70	$ 6,455.70		
Total In-Kind Donations - In-House		**$ 9,513.97**	**$ 14,927.74**	**$ 65,426.97**		
In-Kind Donations - Direct Service Providers						
1st Quarter (July - September)				$ 3,363.11		
2nd Quarter (October - December)			$ 8,031.29	$ 8,031.29		
3rd Quarter (January - March)				$ -		
4th Quarter (April - June)				$ -		
Total In-Kind Donations - Direct Service Providers		**$ -**	**$ 8,031.29**	$ 11,394.40		
TOTAL IN-KIND DONATIONS		**$ 9,513.97**	**$ 22,959.03**	**$ 76,821.37**	**5.8%**	3
GRAND TOTAL		**$ 20,098.39**	**$ 84,697.09**	**$ 189,060.19**	**14.4%**	
				$ (1,128,309.81)		4

1 - Current Month Reporting
2 - YTD Cash Reported
3 - YTD In-Kind Reported
4 - Amount remaining to reach target

CLIENT STATEMENT | For the Period December 1-31, 2023

E*TRADE
from Morgan Stanley

STATEMENT FOR:
PARTNERSHIP FOR CHILDREN OF CU
C/O JAMES GRAFSTROM
& MARY SONNENBERG

Beginning Total Value (as of 12/1/23)	**$129,200.73**
Ending Total Value (as of 12/31/23)	**$135,179.21**

Includes Accrued Interest

Access Your Account Online At
www.etrade.com or call 800-387-2331

Morgan Stanley Smith Barney LLC. Member SIPC.
*E*TRADE is a business of Morgan Stanley.*

S 098785 MSKDD07A 041590

#BWNJGWM
0098785 02 AB 0.534 02 TR 00578 MSKDD07A 000000
PARTNERSHIP FOR CHILDREN OF CU
C/O JAMES GRAFSTROM
& MARY SONNENBERG
351 WAGONER DRIVE SUITE 200
FAYETTEVILLE NC 28303

INVESTMENTS AND INSURANCE PRODUCTS: NOT FDIC INSURED • NOT A BANK DEPOSIT • NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY • NOT BANK GUARANTEED • MAY LOSE VALUE • UNLESS SPECIFICALLY NOTED, ALL VALUES ARE DISPLAYED IN USD

Account Summary

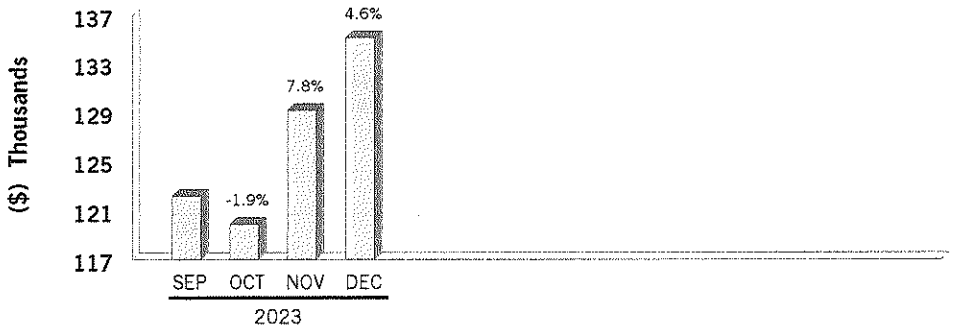
Self-Directed Brokerage Account PARTNERSHIP FOR CHILDREN OF CU
C/O JAMES GRAFSTROM

CHANGE IN VALUE OF YOUR ACCOUNT (includes accrued interest)

	This Period (12/1/23-12/31/23)	This Year (1/1/23-12/31/23)
TOTAL BEGINNING VALUE	**$129,200.73**	—
Credits	—	7,019.98
Debits	—	—
Security Transfers	—	120,143.46
Net Credits/Debits/Transfers	—	**$127,163.44**
Change in Value	**5,978.48**	**8,015.77**
TOTAL ENDING VALUE	**$135,179.21**	**$135,179.21**

MARKET VALUE OVER TIME

The below chart displays the most recent thirteen months of Market Value.

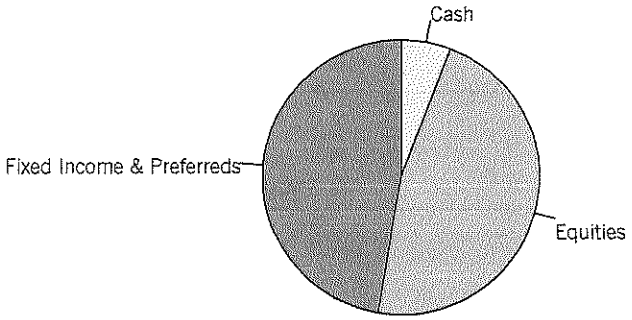


The percentages above represent the change in dollar value from the prior period. They do not represent account investment performance, as they do not consider the impact of contributions and withdrawals, nor other factors that may have affected performance calculations. No percentage will be displayed when the previous month reflected no value.

ASSET ALLOCATION (includes accrued interest)

	Market Value	Percentage
Cash	$7,896.73	5.84
Equities	63,446.51	46.94
Fixed Income & Preferreds	63,835.97	47.22
TOTAL VALUE	**$135,179.21**	**100.00%**

FDIC rules apply and Bank Deposits are eligible for FDIC insurance but are not covered by SIPC. Cash and securities (including MMFs) are eligible for SIPC coverage. See Expanded Disclosures.
Values may include assets externally held, as a courtesy, and may not be covered by SIPC. Foreign Exchange (FX) is neither FDIC nor SIPC insured. For additional information, refer to the corresponding section of this statement.



This asset allocation represents holdings on a trade date basis, and projected settled Cash/BDP and MMF balances. These classifications do not constitute a recommendation and may differ from the classification of instruments for regulatory or tax purposes.

Account Summary

Self-Directed Brokerage Account

PARTNERSHIP FOR CHILDREN OF CU
C/O JAMES GRAFSTROM

BALANCE SHEET (^ includes accrued interest)

	Last Period (as of 11/30/23)	This Period (as of 12/31/23)
Cash, BDP, MMFs	$7,546.63	$8,075.82
Stocks	979.37	1,023.54
ETFs & CEFs	101,175.83	106,104.72
Mutual Funds	19,498.90	20,154.22
Total Assets	**$129,200.73**	**$135,358.30**
Cash, BDP, MMFs (Debit)	—	(179.09)
Total Liabilities (outstanding balance)	—	**$(179.09)**
TOTAL VALUE	**$129,200.73**	**$135,179.21**

INCOME AND DISTRIBUTION SUMMARY

	This Period (12/1/23-12/31/23)	This Year (1/1/23-12/31/23)
Qualified Dividends	$2.92	$2.92
Other Dividends	778.27	1,766.23
Interest	0.07	0.25
Income And Distributions	**$781.26**	**$1,769.40**
Tax-Exempt Income	—	—
TOTAL INCOME AND DISTRIBUTIONS	**$781.26**	**$1,769.40**

Taxable and tax exempt income classifications are based on the characteristics of the underlying securities and not the taxable status of the account.

CASH FLOW

	This Period (12/1/23-12/31/23)	This Year (1/1/23-12/31/23)
OPENING CASH, BDP, MMFs	**$7,546.63**	—
Dividend Reinvestments	(431.16)	(892.65)
Income and Distributions	781.26	1,769.40
Total Investment Related Activity	**$350.10**	**$876.75**
Electronic Transfers-Credits	—	2.93
Other Credits	—	7,017.05
Total Cash Related Activity	—	**$7,019.98**
Total Card/Check Activity	—	—
CLOSING CASH, BDP, MMFs	**$7,896.73**	**$7,896.73**

GAIN/(LOSS) SUMMARY

	Realized This Period (12/1/23-12/31/23)	Realized This Year (1/1/23-12/31/23)	Unrealized Inception to Date (as of 12/31/23)
Short-Term Gain	—	—	$124.48
Long-Term Gain	—	—	15,302.62
Long-Term (Loss)	—	—	(12,768.65)
Total Long-Term	—	—	**$2,533.97**
TOTAL GAIN/(LOSS)	—	—	**$2,658.45**

The Gain/(Loss) Summary, which may be subsequently adjusted, is provided for informational purposes and should not be used for tax preparation. For additional detail, please visit www.etrade.com.

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Account Detail

Self-Directed Brokerage Account

PARTNERSHIP FOR CHILDREN OF CU
C/O JAMES GRAFSTROM

Investment Objectives (in order of priority): Income

Brokerage Account

Inform us if your investment objectives, as defined in the Expanded Disclosures, change.

HOLDINGS

This section reflects positions purchased/sold on a trade date basis. "Market Value" and "Unrealized Gain/(Loss)" may not reflect the value that could be obtained in the market. Your actual investment return may differ from the unrealized gain/(loss) displayed. Fixed Income securities are sorted by maturity or pre-refunding date, and alphabetically within date. Estimated Annual Income a) is calculated on a pre-tax basis, b) does not include any reduction for applicable non-US withholding taxes, c) may include return of principal or capital gains which could overstate such estimates, and d) for holdings that have a defined maturity date within the next 12 months, is reflected only through maturity date. Actual income or yield may be lower or higher than the estimates. Current Yield is an estimate for informational purposes only. It reflects the income generated by an investment, and is calculated by dividing the total estimated annual income by the current market value of the entire position. It does not reflect changes in its price. Structured Investments, identified on the Position Description Details line as "Asset Class: Struct Inv," may appear in various statement product categories. When displayed, the accrued interest, annual income and current yield for those with a contingent income feature (e.g., Range Accrual Notes or Contingent Income Notes) are estimates and assume specified accrual conditions are met during the relevant period and payment in full of all contingent interest. For Floating Rate Securities, the accrued interest, annual income and current yield are estimates based on the current floating coupon rate and may not reflect historic rates within the accrual period.

For additional information related to Unrealized and Realized Gain/(Loss) and tax lot details, including cost basis, please visit www.etrade.com. The information presented on the statement should not be used for tax purposes.

CASH, BANK DEPOSIT PROGRAM AND MONEY MARKET FUNDS

Cash, Bank Deposit Program, and Money Market Funds are generally displayed on a settlement date basis. You have the right to instruct us to liquidate your bank deposit balance(s) or shares of any money market fund balance(s) at any time and have the proceeds of such liquidation remitted to you. Estimated Annual Income, Accrued Interest, and APY% will only be displayed for fully settled positions. Under the Bank Deposit Program, free credit balances held in an account(s) at Morgan Stanley Smith Barney LLC are automatically deposited into an interest-bearing deposit account(s), at Morgan Stanley Bank, N.A. and/or Morgan Stanley Private Bank, National Association, each a national bank, FDIC member and an affiliate of Morgan Stanley. For more information regarding the Bank Deposit Program, go to www.etrade.com/bdpdisclosure. Interest from required Pattern Day Trader minimum equity amounts retained in Cash Balance Program.

Description	Market Value	7-Day Current Yield %	Est Ann Income	APY %
CASH	**$(179.09)**			
MORGAN STANLEY PRIVATE BANK NA	**8,075.82**	—	0.81	0.010

	Percentage of Holdings	Market Value	Est Ann Income
CASH, BDP, AND MMFs	**5.84%**	**$7,896.73**	**$0.81**
Total Cash, BDP, MMFs		$8,075.82	
Total Cash, BDP, MMFs (Debit)		$(179.09)	

Account Detail

Self-Directed Brokerage Account

PARTNERSHIP FOR CHILDREN OF CU
C/O JAMES GRAFSTROM

STOCKS

COMMON STOCKS

Morgan Stanley & Co. LLC (Morgan Stanley) and Morningstar, Inc.'s equity research ratings are shown for certain securities. These ratings represent the opinions of the research provider and are not representations or guarantees of performance. The applicable research report contains more information regarding the analyst's opinions, analysis, and rating, and you should read the entire research report and not infer its contents. For ease of comparison, Morgan Stanley and Morningstar, Inc.'s equity research ratings have been normalized to a 1 (Buy), 2 (Hold), and 3 (Sell). Refer to your June or December statement for a summary guide describing the ratings. We do not take responsibility for, nor guarantee the accuracy, completeness, or timeliness of research prepared for Morningstar, Inc.

Security Description	Quantity	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
THOMSON REUTERS CORP (TRI)	7.000	$146.220	$332.01	**$1,023.54**	$691.53	$13.72	1.34
Rating: Morgan Stanley: 2, Morningstar: 3; Next Dividend Payable 03/2024; Asset Class: Equities							

	Percentage of Holdings	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
STOCKS	**0.76%**	**$332.01**	**$1,023.54**	**$691.53**	**$13.72**	**1.34%**

EXCHANGE-TRADED & CLOSED-END FUNDS

Estimated Annual Income for Exchange Traded Funds, is based upon historical distributions over the preceding 12-month period, while Estimated Annual Income for Closed End Funds may be based upon either (a) the most recent dividend or (b) sum of prior 12 months (depending upon whether there is an announced fixed rate). Current Yield is calculated by dividing the total Estimated Annual Income by the current Market Value of the position, and it is for informational purposes only. Distributions may consist of income, capital gains or the returns of capital distributions. EAI is based upon information provided by an outside vendor and is not verified by us. Depending upon market conditions, Current Yield may differ materially from published yields. Investors should refer to the Fund website for the most recent yield information.

Security Description		Quantity	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
VANGUARD DIVIDEND APPRECIATION (VIG)	**Purchases**	351.000	$170.400	$45,350.53	**$59,810.40**	$14,459.87		
Reinvestments		15.332		2,381.65	2,612.57	230.92		
	Total	366.332		47,732.18	**62,422.97**	14,690.79	1,175.19	1.88
Next Dividend Payable 03/2024; Asset Class: Equities								
VANGUARD LONG-TERM CORPORATE (VCLT)		545.000	80.150	54,991.61	**43,681.75**	(11,309.86)	2,041.03	4.67
Next Dividend Payable 01/2024; Asset Class: FI & Pref								

	Percentage of Holdings	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
EXCHANGE-TRADED & CLOSED-END FUNDS	**78.49%**	**$102,723.79**	**$106,104.72**	**$3,380.93**	**$3,216.22**	**3.03%**

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Account Detail

Self-Directed Brokerage Account

PARTNERSHIP FOR CHILDREN OF CU
C/O JAMES GRAFSTROM

MUTUAL FUNDS

OPEN-END MUTUAL FUNDS

Although share price is displayed only to three decimal places, calculation of Market Value is computed using the full share price in our data base, which may carry out beyond three decimal places. "Share Price" and "Market Value" reflect information available at the time of statement production and may differ from actual month-end values due to a delay in receiving the information from an outside source. Estimated Annual Income is based upon historical distributions over the preceding 12-month period, rather than on the most recent dividend. Current Yield is an estimate for informational purposes only. It is calculated by dividing the total estimated annual income by the current market value of the position, and it is for informational purposes only. Distributions may consist of income, capital gains or the returns of capital distributions. EAI is based upon information provided by an outside vendor and is not verified by us. Depending upon market conditions, Current Yield may differ materially from published Fund yields. Investors should refer to the Fund website for the most recent yield information.

Security Description		Quantity	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
VANGUARD HI YLD CORP INV (VWEHX)	**Purchases**	2,988.805	$5.420	$17,500.00 p	**$16,199.33**	$(1,313.99)		
Reinvestments		729.686		4,054.92	3,954.90	(100.02)		
	Total	3,718.491		21,554.92	**20,154.22**	(1,414.01)	1,137.86	5.65
Dividend Cash; Capital Gains Cash; Asset Class: FI & Pref								

	Percentage of Holdings	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
MUTUAL FUNDS	**14.91%**	**$21,554.92**	**$20,154.22**	**$(1,414.01)**	**$1,137.86**	**5.65%**

	Percentage of Holdings	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income Accrued Interest	Current Yield %
TOTAL VALUE	**100.00%**	**$124,610.72**	**$135,179.21**	**$2,658.45**	**$4,368.61** —	**3.23%**

Unrealized Gain/(Loss) totals only reflect positions that have both cost basis and market value information available. Cash, MMF, Deposits and positions stating 'Please Provide' or 'Pending Corporate Actions' are not included.

p - One or more tax lots of this position may either be missing cost basis, or has a Pending Corporate Action event. Unrealized Gain/Loss includes only tax lots for which we have cost basis.

Account Detail

Self-Directed Brokerage Account

PARTNERSHIP FOR CHILDREN OF CU
C/O JAMES GRAFSTROM

ALLOCATION OF ASSETS

	Cash	Equities	Fixed Income & Preferred Securities	Alternatives	Structured Investments	Other
Cash, BDP, MMFs	$8,075.82	—	—	—	—	—
Cash, BDP, MMFs (Debit)	(179.09)	—	—	—	—	—
Stocks	—	$1,023.54	—	—	—	—
ETFs & CEFs	—	62,422.97	$43,681.75	—	—	—
Mutual Funds	—	—	20,154.22	—	—	—
TOTAL ALLOCATION OF ASSETS	**$7,896.73**	**$63,446.51**	**$63,835.97**	—	—	—

ACTIVITY

CASH FLOW ACTIVITY BY DATE

Activity Date	Settlement Date	Activity Type	Description	Comments	Quantity	Price	Credits/(Debits)
12/1		Dividend	VANGUARD HI YLD CORP INV DIV PAYMENT				$97.55
12/1		Dividend Reinvestment	VANGUARD HI YLD CORP INV	REINVESTMENT a/o 11/30/23	18.510	5.2700	(97.55)
12/6		Dividend	VANGUARD LONG-TERM CORPORATE				168.02
12/15		Qualified Dividend	THOMSON REUTERS CORP				2.92
12/27		Dividend	VANGUARD DIVIDEND APPRECIATION				333.61
12/27		Dividend Reinvestment	VANGUARD DIVIDEND APPRECIATION	ACTED AS AGENT DIVIDEND REINVESTMENT	1.965	169.8280	(333.61)
12/28		Dividend	VANGUARD LONG-TERM CORPORATE				179.09
12/29		Interest Income	MORGAN STANLEY PRIVATE BANK NA	(Period 12/01-12/31)			0.07
NET CREDITS/(DEBITS)							**$350.10**

Purchase and Sale transactions above may have received an average price execution. Details regarding the actual prices are available upon request.

MONEY MARKET FUND (MMF) AND BANK DEPOSIT PROGRAM ACTIVITY

Activity Date	Activity Type	Description	Credits/(Debits)
12/6	Automatic Investment	BANK DEPOSIT PROGRAM	$168.02
12/15	Automatic Investment	BANK DEPOSIT PROGRAM	2.92
12/28	Automatic Investment	BANK DEPOSIT PROGRAM	179.09
12/29	Automatic Investment	BANK DEPOSIT PROGRAM	179.09
12/29	Automatic Investment	BANK DEPOSIT PROGRAM	0.07
NET ACTIVITY FOR PERIOD			**$529.19**

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Account Detail

Self-Directed Brokerage Account

PARTNERSHIP FOR CHILDREN OF CU
C/O JAMES GRAFSTROM

MESSAGES

Senior Investor Helpline

For any inquiries or potential concerns, senior investors or someone acting on their behalf may contact our Firm by calling (800) 280-4534.

FINRA BrokerCheck

FINRA has established the public disclosure program, known as BrokerCheck, to provide certain information regarding the disciplinary history of FINRA members and their associated persons. The BrokerCheck Hotline Number is 1-800-289-9999. The FINRA website address is www.finra.org. An investor brochure that includes information describing FINRA BrokerCheck may be obtained from FINRA.

Tips on Protecting Yourself from Fraudulent Account Activity

The protection of client data is of the utmost importance to us. Scams are on the rise, and they have become more sophisticated. Please remember to never share your personal information including account verification codes, account numbers, passwords or social security numbers with anyone you do not personally know.

Please be cautious opening attachments, clicking on links, or allowing external access to your computer. Scammers will be aggressive and create a sense of urgency. Scammers will promise unbelievable returns using crypto currency investing or sweepstakes/lottery. Scammers will use social media apps to build trust and then make sudden requests for money due to a hardship or emergency.

If you have any questions regarding scams or believe that you are a victim of a scam, please contact us or call 888-454-3965 to report online fraud or security concerns.

Important Information Regarding Your Account Summary

The Account Summary section on this statement reflects information from the date your account was transferred to Morgan Stanley Smith Barney LLC or, if this is a new account, the date the account was opened. To view all historical data, (i.e., Realized Gain/(Loss) information) please visit www.etrade.com/gainloss.

Important information about your 2023 tax reporting

If your E*TRADE account was transferred to Morgan Stanley Smith Barney LLC (MSSB) in 2023, you may receive multiple tax forms for 2023: tax forms for your original E*TRADE account that reports all activity with E*TRADE Securities LLC before the transfer date, and additional tax forms for your transferred account that reports all activity with MSSB after the transfer date. Please note, there may be a slight timing difference in the availability of the two forms. If your brokerage or stock plan account(s) do not meet the minimum IRS threshold for taxable activity, we'll post a notification under Documents > General Correspondence. For more information on what to expect, visit https://us.etrade.com/l/tax-year-2023.

Remember, if you also have a full service account with MSSB, you'll receive a separate tax form for that account, which will be available on Morgan Stanley Online. Only forms for your E*TRADE account will be available in the Tax Center.

2023 Recap of Cash Management Activity

Self-Directed Brokerage Account

PARTNERSHIP FOR CHILDREN OF CU
C/O JAMES GRAFSTROM

We are pleased to enclose your Recap of Cash Management Activity. This section includes a summary of selected account activity for the preceding 12 months; including your electronic transfers, checking and card activity for the year (including ATM transactions, any automated payments and security transfers).

Information related to Income, Distributions, Purchases, Sales, and Redemptions will be provided to accounts subject to IRS reporting on Forms 1099 in the Consolidated Tax Package.

For reportable account(s), we recommend that you wait for your IRS Form(s) 1099 before completing your tax returns. *This Recap is not a substitute for the official account statements that you have received from us throughout the year; and is for informational purposes only to provide you with a recap of your cash management activity. If there are any discrepancies between your account statement(s) and the information in this Recap, you should rely on the account statement(s) you have previously received.*

CASH RELATED ACTIVITY

ELECTRONIC TRANSFERS (CREDITS)

Activity Date	Activity Type	Description	Comments	Inflows/(Outflows)
9/1	Funds Received	Rec from ETS A/C 450-25342-1		$0.01
9/18	Funds Received	Rec from ETS A/C 450-25342-1		2.92
TOTAL ELECTRONIC TRANSFERS (CREDITS)				$2.93

OTHER CREDITS

Activity Date	Activity Type	Description	Comments	Inflows/(Outflows)
9/1	Other Credits	BANK DEPOSIT PROGRAM		$7,017.05
TOTAL OTHER CREDITS				$7,017.05

TOTAL CASH RELATED ACTIVITY **$7,019.98**

SECURITY TRANSFERS

Activity Date	Activity Type	Security (Symbol)	Comments	Quantity	Accrued Interest	Amount
9/1	Transfer into Account	THOMSON REUTERS CORP	Rec from ETS A/C 450-25342-1	7.000		$902.23
9/1	Transfer into Account	VANGUARD DIVIDEND APPRECIATION	Rec from ETS A/C 450-25342-1	362.560		59,278.56
9/1	Transfer into Account	VANGUARD HI YLD CORP INV	Rec from ETS A/C 450-25342-1	3,661.791		19,151.17
9/1	Transfer into Account	VANGUARD LONG-TERM CORPORATE	Rec from ETS A/C 450-25342-1	545.000		40,798.70
9/5	Transfer into Account	VANGUARD HI YLD CORP INV		2.457		12.80
TOTAL SECURITY TRANSFERS						$120,143.46

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Partnership for Children of Cumberland County, Inc.
DSP Fiscal, Contractual and Programmatic Monitoring Status Report
Fiscal Year 2023-2024
Updated 01-16-24

	Direct Service Provider	Fiscal/Contracts Status	Resolution	To Be Completed By	Status for Fiscal Year 2023-2024	Programmatic Status	Resolution	To Be Completed By
1	**Carolina Collaborative Community Care (4C)** *Assuring Better Health and Development [ABCD]* ***SOS***	• Fiscal Monitoring [includes Contracts]		K. Staab	Fiscal Monitoring Proposed Site Visit: *March 2024* Ongoing monthly desktop monitoring due to SOS status	• Programmatic Monitoring: February 5, 2024		P. Federline
2	**Cumberland County Health Department** *Child Care Health Consultant [CCHC]*	• Fiscal Monitoring [includes Contracts]		K. Staab	Fiscal Monitoring Proposed Site Visit: *March 2024*	• Programmatic Monitoring: February 21, 2024		P. Federline
3	**Fayetteville Technical Community College** *Child Care Scholarships* ***Modified SOS***	• Fiscal Monitoring [includes Contracts]		K. Staab	Fiscal Monitoring Proposed Site Visit: *March 2024*	• Programmatic Monitoring: February 6, 2024		P. Federline
4	**Fayetteville Technical Community College** *Child Care Scholarships* *Administrative Support* ***Modified SOS***	• Fiscal Monitoring [includes Contracts]		K. Staab	Fiscal Monitoring Proposed Site Visit: *March 2024*	• Programmatic Monitoring: February 6, 2024		P. Federline
5	**Kerri Hurley** *Kindermusik/Music Therapy*	• Fiscal Monitoring [includes Contracts]		K. Staab	Fiscal Monitoring Proposed Site Visit: *February 2024*	• Programmatic Monitoring: January 23, 2024		P. Federline

NOTE: SOS = System of Support Program

Partnership for Children of Cumberland County, Inc.
Region 5 Fiscal Monitoring of LOCAL Agencies
Status Report – Preliminary
FY 23/24

Local Agency	Tasks Completed	Tasks Remaining
Anson County Partnership for Children	• Desk Monitoring to be performed for FY 23-24 • Engagement Letter submitted to local agency January 23, 2024	• Desk Monitoring documents review with preliminary report completed (by February 9th 2024) • Final Report prepared and submitted to local agency (by February 15, 2024)
Montgomery County Partnership for Children	• Desk Monitoring to be performed for FY 23-24 • Engagement Letter submitted to local agency January 23, 2024	• Desk Monitoring documents review with preliminary report completed (by February 9th 2024) • Final Report prepared and submitted to local agency (by February 15, 2024)
Partners for Children and Families (Moore County)	• Desk Monitoring to be performed for FY 23-24 • Engagement Letter submitted to local agency January 23, 2024	• Desk Monitoring documents review with preliminary report completed (by February 9th 2024) • Final Report prepared and submitted to local agency (by February 15, 2024)
Richmond County Partnership for Children	• Desk Monitoring to be performed for FY 23-24 • Engagement Letter submitted to local agency January 23, 2024	• Desk Monitoring documents review with preliminary report completed (by February 9th 2024) • Final Report prepared and submitted to local agency (by February 15, 2024)

Board Transition Worksheet - January 10, 2024

		NCPC Suggested Roles - Government	Board Member	1st Term Expires	2nd Term Expires
		County Commissioner's Office	**Open**		
	1	County Manager's Office	Skeens, Heather	6/30/2025	6/30/2028
	2	Department of Social Services - **NC Pre-K Mandated**	Jackson, Brenda	NCPK	
		Local Health Agency or Health Services Provider	**Open**		
	3	School Administrator - **NC Pre-K Mandated**	Connelly, Dr. Marvin	NCPK	
	4	Higher Education Institution	Fecher, Patricia	6/30/2026	6/30/2029
7	5	Local Cooperative Extension Agency	Childers, Lisa	6/30/2025	6/30/2028
		Local Public Library	**Open**		
	6	Municipal Government	Sexton, Birgit	6/30/2026	6/30/2029
	7		Warren, Darlisha	6/30/2026	6/30/2029
		NCPC Suggested Roles - Services	Board Member	1st Term Expires	2nd Term Expires
	8	Child Care Provider - Licensed Center - **NC Pre-K Mandated**	Mathis, Mary	6/30/2024	6/30/2027
		Child Care Provider - Licensed Home	**Open**		
		Military Child Care Rep	**Open**		
	9	Local Head Start Program Representative - **NC Pre-K Mandated**	Ballard, Lonnie	NCPK	
7	10	Local Mental Health Community Organization	Gardner, Terrasine	6/30/2022	6/30/2025
	11	Child Care Resource & Referral (non-employee) or Another Child-Serving Agency Representative - **NC Pre-K Mandated**	Neal, Ayesha	6/30/2021	6/30/2024
	12		Williams, Ebone	6/30/2023	6/30/2026
	13	Other Non-Profit Human Service Agency	Jones, Brian	6/30/2023	6/30/2026
	14	Public School Exceptional Children's Preschool Program Representative - **NC Pre-K Mandated**	Adams-Watkins, Dr. Pamela	NCPK	
		NCPC Suggested Roles - Business/Community	Board Member	1st Term Expires	2nd Term Expires
	15	Parent of a child 5 or younger - **NC Pre-K Mandated**	Jallow-Konrat, Haja	6/30/2024	6/30/2027
	16	Faith Community	McNeill, Tre'vone	6/30/2022	6/30/2025
	17	Inter-Agency Coordinating Council or Parent of a Child with a Disability	Lada, Katherine	6/30/2026	6/30/2029
9		Foundation or other Philanthropic Organization	**Open**		
	18	Business Leader	Mobley, Taylor	6/30/2026	6/30/2029
	19		Gunter, Van	6/30/2026	6/30/2029
	20		Long, Wynne	6/30/2026	6/30/2029
	21	Military Community Rep	Gronowski, Sandee		6/30/2023 (6/30/2024 w/1 year extension)
	22	Community At Large	Klinck, Amanda	6/30/2026	6/30/2029
	23		Smith, Betty	6/30/2026	6/30/2029
			Morris, Charles	Emeritus	

1st Term Ending 6/30/24 = 2
2nd Term Ending 6/30/24 = 2

1st Term Ending 6/30/25 = 3
2nd Term Ending 6/30/25 = 2

1st Term Ending 6/30/26 = 9
2nd Term Ending 6/30/26 = 2

2nd Term Ending 6/30/27 = 2
2nd Term Ending 6/30/28 = 3
2nd Term Ending 6/30/29 = 9

PFC 2023 / 2024 BOARD OF DIRECTORS

	Last Name	First Name	Company	Board Position	Conflict of Interest
1	Childers	Lisa	NC Cooperative Extension 4-H Youth Development	Local Cooperative Extension Agency	None
2	Fecher	Patricia	Methodist University	Higher Education Institution	None
3	Gronowski	Sandee	First Citizens Bank	Military Community Rep - **Past Board Chair**	None
4	Jones	Brian	Fayetteville Urban Ministry	Other Non-Profit Human Services Agency - **Board Chair**	None
5	Klinck	Amanda	Avanade	Community at Large	None
6	Lada	Katherine	Children's Developmental Services Agency	Inter-Agency Coordinating Council	None
7	Long	Wynne	PPD	Business Leader	None
8	McNeill	Tre'vone	Truevine Ministries	Faith Community	None
9	Mobley	Taylor	Haigh, Byrd & Lambert, LLP	Business Leader - **Board Treasurer**	None
10	Sexton	Birgit	PWC	Municipal Government	None
11	Smith	Betty	Retired	Community at Large	None
12	Warren	Darlisha	PWC	Municipal Government	None
13	Williams	Ebone	Affinity Therapy Services, PLLC	Rep of Child Care Resource & Referral Agency or Child Care NPO - **NC PreK Mandated**	None
14	Gunter	Van	First Bank	Business Leader	First Bank
15	Jallow-Konrat	Haja	Caring Hearts Behavioral Services, LLC	Parent of a Child 5 or Younger - ***NC PreK Mandated*** - **Board Vice Chair**	Facility and Tenant Concerns
16	Neal	Ayesha	Gateway Communications, PLLC - Speech Therapy	Rep of Child Care Resource & Referral Agency or Child Care NPO - ***NC PreK Mandated*** **- Board Secretary**	Facility and Tenant Concerns
17	Adams-Watkins	Dr. Pamela	Cumberland County Schools	Public School Exceptional Children's Preschool Program - ***NC Pre-K Mandated***	**Conflict**
18	Ballard	Lonnie	Action Pathways	Local Head Start Program - ***NC Pre-K Mandated***	**Conflict**
19	Connelly	Dr. Marvin	Cumberland County Schools	***Mandated***	**Conflict**
20		*Marie Ford - Designee - CCS*			**Conflict**
21	Gardner	Terrasine	City Block	Organization	**Conflict**
22	Jackson	Brenda	Cumberland County DSS	Department of Social Services - ***NC PreK Mandated***	**Conflict**
23		*Shona Bannister - Designee - Department of Social Services*			**Conflict**
24	Mathis	Mary	Cumberland Community Dev Ctr (dba) Trinity Child Care	Child Care Provider from a Licensed Center-Based Child Care Facility - **NC Pre-K Mandated**	**Conflict**
25	Skeens	Heather	Cumberland County	County Managers Office	**Conflict**

Planning and Evaluation Committee Recommendations

Meeting of January 9, 2024

I. **Action Taken**
   a. **No action was taken during this meeting. It was an orientation for our grant reviewers.**
   b. **This orientation covered**
      i. **Guiding Factors**
      ii. **Smart Start Overview**
      iii. **Application Process**
      iv. **Review Process**
      v. **Schedule for Upcoming Meetings**

II. **Attendance**
   a. **P&E Committee members present: Dr. Nicole Lucas, Amy Cannon, Birgit Sexton**
   b. **Grant Reviewers present: Paige Ross, Shelagh Lane, Rebecca Jackson, Janice Carnahan, Beth Hess, Alana Hix, Amy Navejas, Jerome Scott, Heather Skeens, Erica Little**
   c. **Staff Present: Mary Sonnenberg, Pamela Federline, Heather Gallagher, Steven Gipson, Marie Lilly, Sharon Moyer, Julanda Jett,**

Partnership FOR CHILDREN

OF CUMBERLAND COUNTY

M E M O R A N D U M

DATE: January 25, 2024
TO: Executive Committee; NC Pre-K Planning Committee
FROM: Mary Sonnenberg, President
SUBJECT: Update on Guidance from DCDEE - Legislative Increased Ratio & Slot Availability

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Session Law 2013-134, Section 9D.1.(a1) allowed for increased ratio and slot availability for NC Pre-K classrooms (attached DCDEE memo). While this legislation allows for individual classrooms to increase classroom size, classrooms are not obligated to increase their class size. In addition, DCDEE did not receive additional funding to increase slot allocation for the NC Pre-K Program. DCDEE had issued guidance that it is optional to implement this change.

At the December 14, 2023 NC Pre-K Planning Committee meeting the Committee voted to maintain the 1:9 ratio. This was contingent on any further information or guidance from DCDEE.

This memo provides the additional guidance that has been received from DCDEE to Committee and Board members. The guidance issued by DCDEE is that local NC Pre-K Planning Committees do not have the authority to restrict NC Pre-K Sites to maintain the 1:9 ratio. NC Pre-K Sites have the option to increase the NC Pre-K Classroom ratio and size to include non-NC Pre-K children.

The guidance indicates that while the local NC Pre-K Committee can limit the number of NC Pre-K slots allocated to a classroom, Committees cannot set a local restriction that would prohibit a site from enrolling non-NC Pre-K children within that same classroom to take advantage of the increased ratios.

The full email from DCDEE is attached with this memo for the Executive Committee meeting on January 25, 2024 and is being sent out to the full NC Pre-K Planning Committee so that everyone has the most recent guidance. The memo and guidance will be reviewed at the NC Pre-K Planning Committee at their February 29, 2024 meeting.

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Wed 12/20/2023 12:01 PM **Email Guidance**
From: dcd.prek.contract.admin-bounces@lists.ncmail.net
[dcd.prek.contract.admin] **ATTENTION: Additional Guidance- NC Pre-K Increased Ratios- Local Committee Authority**
To: DCD Pre-K Contract Admin <dcd.prek.contract.admin@lists.ncmail.net>; DCD Pre-K Fiscal Admin <dcd.prek.fiscal.admin@lists.ncmail.net>; DCD Pre-K Program Contact <dcd.prek.program.contact@lists.ncmail.net>; DCD Pre-K Additional Contacts <dcd.prek.additional.contacts@lists.ncmail.net>

As you know, Session Law 2023-134 which allows individual NC Pre-K classrooms to increase the staff child ratio to 1:10 with a maximum classroom size of 20 became law October 3, 2023. The NC Pre-K Program Policy team has received questions related to the local NC Pre-K Committee's authority to restrict NC Pre-K classrooms to a 1:9 ratio with a maximum classroom size of 18 children although the new change allows a ratio of 1:10 and a maximum classroom size of 20 children to be served in an NC Pre-K classroom. After much discussion NC Pre-K Management determined that local NC Pre-K Committees do ***not*** have the authority to restrict NC Pre-K Sites to maintain the 1:9 ratio. NC Pre-K Sites have the option to increase the NC Pre-K classroom ratio and size to include non-NC Pre-K children.

While the local NC Pre-K Committee can limit the number of NC Pre-K slots allocated to a classroom, Committees cannot set a local restriction that will prohibit a site from enrolling non-NC Pre-K children within that same classroom to take advantage of the increased ratios. Local NC Pre-K Committees could however vote to have a 1:9 ratio and maximum classroom size of 18 as an additional locally determined indicator as part of the Standardized Site Selection Process. The criteria must be applicable to all applicants however NC Pre-K Sites are not required to maintain the lower ratio. Not meeting the 1:9 staff child ratio will not make a site ineligible of becoming an approved NC Pre-K site. If a county/region decides locally to have ***all*** sites (new and existing) participate in the Standardized Site Selection Process, then the additional locally determined indicator will be applicable to all sites regardless of their status as "existing" or "new".

We strongly encourage NC Pre-K Contracting Agencies to have candid conversations with NC Pre-K Sites interested in increasing the ratio and classroom capacity and the impact this may potentially have on teachers and children.

As a reminder, when deciding whether to meet the new NC Pre-K staff child ratio and classroom size, the site must ***first*** contact their Child Care Consultant to review the

licensed capacity and classroom capacity to determine if it is possible to meet the new NC Pre-K ratio and classroom capacity.

Updates may need to be made in the NC Pre-K databases for those classrooms opting to increase the staff child ratio and classroom size. Please contact your NC Pre-K Program Policy Consultant for assistance.

Thank you,
NC Pre-K Team

NC Pre-K Help Desk
Division of Child Development and Early Education
North Carolina Department of Health and Human Services
919.715.0920 **Fax**
DCDEE.NCPK.HELPDESK@dhhs.nc.gov

Mary Sonnenberg, President	Goals July 1, 2023 – June 30, 2024
Annual Goal #1: Establish a robust plan for board retreat and strategic planning activities to address forward-looking board priorities and changing early childhood landscape.	
Measurable Objectives: Continue to improve NC Pre-K contracting, placement, and communication efficiencies.	

Key Results: (Actionable Steps)

9.28.2023: (July – Sept. 2023)

1. **NC Pre-K placements started out strong with new school year. Contracts out in August. Site Selection Committee meeting.**
2. **Staff Committee formed to review Payroll system.**
3. **General New Board orientation took place at August Board meeting. All board members invited to participate in Committee meetings to learn more about organizational functions. Schedule of meetings sent out.**

1.25.2024: (Oct. – Dec. 2023)

1. **NC Pre-K Let's Get Enrolled to launch for School Year 24-25 January 17, 2024. Shared duties with NC Pre-K enrollment.**
2. **NC Pre-K Site Selection conducted Fall 2023. New two-year contracts for SFY 25 & 26 will be developed Summer 2024.**
3. **The staff committee reviewed our payroll system and made a recommendation to remain with our current system, Paychex. The committee surveyed all staff on how Paychex is meeting current needs and used the data to formulate evaluation criteria, the most important being cost and functionality. Over 60% of survey respondents have a highly favorable view of Paychex. The most common feedback received was a request for mobile access to record time. The committee reviewed four competitors to Paychex using the evaluation criteria and completing evaluation forms. The leading alternative selected by the committee was Paylocity. With the quote from Paylocity, the committee successfully asked Paychex to reduce payroll fees in order to compete with the Paylocity quote. The committee weighed the hidden costs of training staff on a new platform, adjusting payroll review processes to a new platform, and timekeeping disruptions during implementation. The committee concluded that the small monetary cost savings with a new vendor did not outweigh the hidden costs. With Paychex meeting Paylocity's quote, the Partnership is able to add the cost of mobile access for timekeeping, fulfilling staff's request.**
4. **Community Engagement & Development Committee looking at communication strategies to include Board training and communication and messaging strategies. Gathering information for fund development through a Giving Survey. The recommendation from the committee is to continue pushing the survey out using emails, QR codes, etc.**
5. **NCPC released LP Sustainable and Impactful Assessment Survey to be completed by local partnerships. The document is being reviewed for self-assessment as well as use in strategic planning priorities.**

Annual Goal #2: Execute sustainable plans for allocations and funding of programs (Family Connects, Health Social Behaviors, etc.) and advocate for legislative fiscal support of mission-driven programs.

Measurable Objectives:

Key Results: (Actionable Steps)

9.28.2023: (July – Sept. 2023)

1. **Meeting with NCPC around end of PDG funding for Family Connects. Met with Family Connects International to work on contract beginning December 1 to get costs and parameters. Signed contract with County for $50,000 award for Family Connects.**
2. **Investigating grant resources for Family Connects post-PDG.**
3. **Meeting set with Chamber of Commerce and Economic Development Corporation around child care crisis and economic impact.**

1.25.2024: (Oct. – Dec. 2023)

1. **Family Connects funded through combination of Smart Start carryforward funds and County funds through June 30, 2024. Sub-contracts with 4C for nursing staff and Family Connects International for implementation support in place December 1, 2023 – June 30, 2024.**
2. **Family Connects applied as part of Smart Start Allocation process for next three years.**
3. **NCPC implementing Carryforward Caps (4% for partnerships with total Smart Start budgets $5,000,000 – 10,000,000 which is where we fall).**
4. **Cashflow with State Funds have been delayed in November, December and January due to a new payment system in the State Controller's Office. This has impacted all state funding streams.**
5. **Region 5 Contracts were executed earlier than last year, but reimbursements are significantly behind. The delays in reimbursement from the State Controller's Office explain part of the delays but not all.**

Annual Goal #3 Establish and execute succession plans for key staff leadership and board member positions to include more thorough and in-person orientation and training.

Measurable Objectives:

Key Results: (Actionable Steps)

9.28.2023: (July – Sept. 2023)

1. **President's Succession Plan going to HR and Board in October.**
2. **Succession Planning for VP of Programs and IT Administrator pending dates.**
3. **Strengthening Fiscal depth of team and cross-training. New staff in place for a year and integrated well with existing staff. Continued work on efficiencies.**

4. **Board Development Committee reviewing board composition and orientation for this fiscal year and beginning discussion for Strategic Planning Retreat for FY 24-25.**

1.25.2024: (Oct. – Dec. 2023)

1. **VP of Programs position has been filled, effective November 27, 2023 by Julanda Jett, a long-time employee of the Partnership. Julanda had filled roles in the department with increasing responsibilities over the past few years. Steve Riley's (IT Administrator) retirement date is still to be determined but anticipated in the January – March quarter. Planning and training with in-house staff is in process.**
2. **Continue to look at cross-training within departments and with newly hired staff.**
3. **Adding additional vendors to ACH as part of increasing fiscal efficiencies.**
4. **The CED committee is working on developing learning tracts with the end goal of each board member, committee member, and support staff (non-service providers) member being able to confidently and succinctly answer the question: What does the Partnership for Children do?**
5. **Expanded monthly Vice Presidents meeting to include Department Administrators, HR and Facilities Manager.**
6. **Will begin utilizing the Indeed Platform for Board and Committee Applications to put more robust application and recruitment process in place.**

Partnership FOR CHILDREN
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President's Report
Executive Committee (meeting on Behalf of Board)
Hybrid/Charles Morris Room
Thursday, January 25, 2024

A. NCPC / DCDEE Updates / Legislative Updates

1. NCPC

- **Audits for FY 22-23 completed. There were no findings.** The Data Collection Form has been submitted to the Federal Audit Clearing House and both audits have been submitted to the NC DHHS Office of Internal Audit as required. It takes the work of everyone to pull together to ensure this level of accountability.
- **Carryforward caps** are being implemented on Smart Start funding. Caps range from 3-6% depending on the size of the local partnership budget. **The Partnership's cap is 4%, which means that PFC should not revert more than $307,816 of our total Smart Start available funds for FY23-24. This amount includes DSS and WAGE$.**
- **Smart Start Reversions/Reallocations:** There will be two reversion/reallocation opportunities in the coming weeks.
  1. The first is a TANF/CCDF Subsidy Reversion/Reallocation. We are currently meeting our subsidy requirements and will not be making a reversion or requesting additional funds.
  2. The second is a General Smart Start Funds Reversion/Reallocation. We do not anticipate doing a reversion at this point in the year.

2. DCDEE

- **Region 5** reimbursements are still in arrears. We have received July and August payments for the CORE contract and August, September and October payments for the Birth-3 Quality Activity. We have four contracts for Region 5 services. We continue to be in touch with Southwestern Child Development Commission and DCDEE regarding delays in payment. This is the second consecutive year that payments have been significantly in arrears from Southwestern Child Development Commission for the Region grants.
- **NC Pre-K Pre-contracting documents** submitted to DCDEE by January 5, 2024 deadline.
- **NC Pre-K Fiscal/Programmatic Monitoring Survey** submitted to DCDEE by January 17, 2024 deadline.
- **NC Pre-K Increased Ratios – we have received guidance from DCDEE that the NC Pre-K Planning Committee cannot limit classroom size or ratios. The NC Pre-K Planning Committee can dictate the number of NC Pre-K slots that are allocated to programs.**

3. State Level

- Reimbursements from state contracts continue to be delayed due to changes in the State Controllers software platform. This is impacting **all** of our reimbursements from state contracts. The primary impact of such delays is for the NC Pre-K reimbursements to the Partnership which results in payment delays to the NC Pre-K providers.

4. Federal Level

- The House and Senate approved continuing resolutions through March 1 and 8, 2024 to avoid a federal shutdown. These were forwarded to President Biden for signature and were signed on Friday, January 19, 2024.

5. **Local Level**
    - **Murchison Choice Neighborhood Plan:** The letter of support was submitted by the January 12, 2024 deadline. We will engage with City staff to provide Board with additional information to answer questions about the parameters and guidelines of the project. The Partnership is a key collaborator in bringing early childhood support to the plan should it get funded.

B. Grant Opportunities/Updates/RFPs

- **City of Fayetteville ARPA grant** – Reimbursement information has gone out to those programs that are eligible for these funds. A revised budget was submitted for the contract amendment to decrease the allocation from $1,000,000 to **$600,000** and the amendment has been signed by the Partnership.
- **First Citizens grant** – Received an award of **$10,000** for general operating expenditures.
- **Cumberland Community Foundation Giving Tuesday campaign** – The campaign was a huge success, with a 33% increase in donors. We received **$9,640.00** in donations and **$3,080.27** from the match for a total of **$12,720.27.** We are grateful to the Cumberland Community Foundation for taking on this endeavor for the nonprofits in our community.
- **Kohl's National Giveback Initiative –** The Partnership was the recipient of a **$25,000** award. We were among 4 recipients in North Carolina. We have a long history of collaboration and volunteerism with our local Kohl's.
- **County of Cumberland – Nonprofit Fiscal Recovery Assistance Grant** – Carolina Collaborative Community Care (4C) fulfilled the $50,000 grant deliverables in January 2024 and was reimbursed accordingly. The Partnership submitted the payment request to the County and reimbursement has been approved and the payment is pending.

C. Staff Updates

- **Welcome** – **Brianna Brown,** Program Specialist NC Pre-K**, Kathleen Hoffler,** Family Childcare Consultant and **Bianca Morales,** Program Support Specialist for Family Connects who started on January 3rd.
- **Farewell to Kimberly Parker, Infant Specialist and Tavares Wilkerson, Parent Educator**. Kimberly has the wonderful opportunity with the State as a NC Early Intervention Service Coordinator. Her last day with us will be Friday, February 2, 2024. We wish her well in her new role. After concluding a long-term leave of absence, Tavares will not be returning to work and is no longer employed with the Partnership. We wish her well in her continued recovery and future endeavors. We will not immediately begin a search to fill the Parent Educator position. We will provide updates when the position is available for recruitment.

D. Events/Community Outreach

- **NC Pre-K Let's Get Enrolled** launched January 17, 2024 for applications for the 2024-2025 school year. Please share the URL: **ccpfc.org/letsgetenrolled**
- **Little Land Saturday, February 10, 2024, 10:00 am – 2:00 pm.** Contact Daniele Malvesti-Petti (dmalvesti@ccpfc.org) if you want to volunteer. This is an All-Hands-on-Deck event for the Partnership.

Family Connects, North Carolina Southeastern Region

	From 10/4/2021	Calendar Year Totals	Oct-23	Nov-23	Dec-23
Total Births	7558	3040	270	260	230
Eligible*	**6545**	**2661**	**217**	**207**	**199**
Not Eligible	1013	379	53	53	31
Scheduled	4802	2155	180	153	145
Scheduling Rate - 75% Goal	74%	82%	83%	74%	
Decline	619	191	18	11	8
Decline Rate	10.34%	7.16%	8.29%	5.31%	4.02%
Pending - Changes Daily	0	26	0	26	36
Pending Rate	0.00%	1.14%	0.00%	12.56%	18.09%
Unable to Contact - Closed By DOB	910	281	19	16	10
Unable To Contact Rate	15.09%	10.49%	8.76%	7.73%	5.03%
Completed (by delivery date)	2896	1333	114	88	82
Completion Rate - 80% Goal	60%	62%	63%	58%	
Population Reach - 60% Goal	44%	51%	53%	43%	
TOTAL REFERRALS	10642	6252	460	229	73

COMPLETED VISITS		
County of Residency - Goals		
Cumberland - 56%	85.23%	85%
Hoke - 28%	8.83%	9%
Robeson - 16%	5.94%	6%

Blue: Pulled from FCI'S KPI reports

Data Pulled 1/23/2024

Community Engagement and Development Committee Recommendations
Virtual Meeting – January 11, 2024

INFORMATION AND RECOMMENDATIONS

Review of Committee goal:

This committee is tasked with developing a fund development/philanthropy plan. Based on the data, it has been determined that the focus should be on individual donor cultivation and volunteerism (growing volunteers into donors).

Giving Survey Update:

Pamela Federline reviewed the Giving Survey results with the Committee. Since the second deployment, the sample size has not been large enough for accurate results. ***It is recommended to continue pushing out using emails, QR codes, etc. We are also moving into Sustainability Planning in FY 24/25 so this information will help inform that process.***

Highlights from Q2 Reporting:

Daniele Malvesti reviewed our Q2 reporting highlights. This quarter's story is the Open House and Celebration of our 30th year.

Salesforce Database Update:

CE and Planning and Evaluation continue the work for the Grant Portal and RFP Allocation Process for FY 2024-27. The comprehensive digital system to replace the paper Smart Start RFP Allocation Process was successful. Review panels have been assigned to specific RFP funding requests.

The work for replacing the quarterly reporting system, Program Performance Module (PPM) has resumed.

Giving Tuesday Update:

PFC participated in Giving Tuesday through the Community Foundation of Cumberland County. There was a good increase this year to over $12,000.

Family Connects Update:

The Preschool Development Grant (PDG) ended November 30, 2023. We continue to work with Family Connects International on the transition to other funding, including Smart Start and other expected grants.

Grant Report:

PFC applied for a Kohl's Cares grant of $25,000 in September which was awarded this month! We also received $10,000 from Bank of America.

Community Engagement and Development Committee Recommendations
Virtual Meeting – January 11, 2024

Board and Committee Member learning tracts:

The CED committee recommends developing learning tracts with the end goal of each board member, committee member, and support staff (non-service providers) member being able to confidently and succinctly answer the question: What does the Partnership for Children do?

The focus will be around:

1) Pointing out our target audience (birth – 5 years old)
2) The three programs/support "buckets" of Advancing the Well-being of Children, Empowering Families, and Strengthening the Early Care and Education System in our community
3) Being able to talk about at least one program in more detail

We will concentrate on:

1) Simple language
2) Short, easy to communicate talking points
3) Benefit-led language (Free Books, Help Finding Child Care, etc.) aka – What's in it for me
4) Examples, video if possible, of the programs
    a. Homework for board, committee, and staff would be to follow up on programs (sign up for Dolly Parton's Imagination Library, attend a Kaleidoscope Play and Learn, sign up for the Child Care Resource and Referral site, etc.)