

Virtual Board of Directors

Meeting Agenda

Quorum is 12 = 50% + 1 Attendee (Total Board Members = 22)

Thursday, November 18, 2021

NC Pre-K – 12:00 pm – 12:30 pm

PFC Board – 12:30 pm – 2:00 pm

Zoom Meeting

Be the Driving Force to meet our roles and responsibilities as a non-profit Board by:

➤ *Providing Oversight* ➤ *Ensuring Adequate Resources* ➤ *Establishing a Strategic Direction*

- I. Networking [12:00]**
- II. Determination of North Carolina Pre-Kindergarten Planning Committee (NC Pre-K) Quorum & Call to Order [12:10]**
- III. Adjourn NC Pre-K [12:30]**
- IV. Determination of Board Quorum & Call to Order – Dr. Meredith Gronski [12:30]**
 - A. Volunteer Forms ^Δ
 - 1. Board Donations – 14 out of 22
 - 2. Fundraising
- V. Approval of Minutes – Dr. Meredith Gronski [12:40]**
 - A. September 30, 2021*
- VI. Consent Agenda – Providing Oversight* (See Section X.) – Dr. Meredith Gronski [12:45]**
- VII. Establishing a Strategic Direction for the Future [12:50]**
 - A. Board Development – Sandee Gronowski / Mary Sonnenberg
 - 1. Board Members 1st Term Ending June 30, 2022 *
 - a. Cotina Jones – Local Public Library
 - b. Terrasine Gardner – Local Mental Health Community Organization
 - c. Tre’vone McNeill – Faith Community
 - 2. Committee Membership ^Δ
 - B. Board Priorities ^Δ
 - 1. Capacity Building
 - 2. Sustainability
 - 3. Community Collaboration Leader
 - C. Sustainability Plan Development ^Δ – Scottie Seawell
- VIII. Ensuring Adequate Resources & Engagement [1:20]**
 - A. Financial Summary: October 2021 ^Δ – Steve Terry / Marie Lilly
 - 1. Smart Start
 - 2. NC Pre-Kindergarten
 - 3. South West Child Development Commission (SWCDC) – Region 5
 - 4. All Funding Sources
 - 5. Unrestricted State Revenues
 - 6. Cash and In-Kind Report – Anna Hall

- B. October E-Trade Statement^Δ – Marie Lilly
- C. FY 21/22 Contingency Reversion Plan* – Anna Hall
- D. FY 21/22 Smart Start Budget Recommendations* – Marie Lilly
- E. FY 21/22 Budget Amendments (pending allocation of carryforward funds from NCPC) * – Marie Lilly / Anna Hall
 - 1. NC Pre-K Enhancements – TANF – \$71,000
 - 2. NC Pre-K Enhancements – non-TANF – \$13,000
 - 3. Kindermusik – \$17,610
 - 4. WAGES – \$200,000
 - 5. Community Engagement – \$157,812
 - 6. Cumberland County Department of Social Services Subsidy – \$200,000 (sufficient funds are not currently available to recommend this request)
 - 7. Cumberland County Department of Social Services Subsidy Admin – \$16,000 (sufficient funds are not currently available to recommend this request)
- F. Update on Building Construction – Mary Sonnenberg / Mike Yeager
 - 1. Phase 2 – Timeline^Δ
 - 2. Bank Financing^Δ

IX. President's Report^Δ [1:45]

- A. North Carolina Partnership for Children (NCPC) / DCDEE Updates / Legislative Updates
- B. Grant Opportunities / Updates / RFPs
- C. COVID-19 Updates
- D. PFC Updates & Highlights
- E. PFC FY 21/22 United Way Campaign
- F. Events

X. CONSENT AGENDA ITEMS/ITEMS FOR INFORMATION

- A. **October Program (Action Items) – October Executive Committee was canceled ***
 - 1. *Planning and Evaluation Committee – (October 12, 2021) – Cotina Jones, Chair*
 - a. CAD Changes
- B. **October Committee Information (Non-Action) – October Executive Committee was canceled⁴**
 - 1. *Community Engagement and Development Committee – (Meeting October 7, 2021) – Brian Jones, Chair*
 - a. No Information to Report
 - 2. *Facility and Tenant Committee (October 18 meeting CANCELED due to no action items or information to provide)*
 - 3. *Finance Committee – (October 19, 2021) – Steve Terry, Chair*
 - a. *Financial Summary: September 2021*
 - i. Smart Start
 - ii. NC Pre-Kindergarten
 - iii. South West Child Development Commission (SWCDC) – Region 5
 - iv. All Funding Sources
 - v. Unrestricted State Revenues
 - vi. Cash and In-Kind Report
 - b. September E-Trade Statement
 - c. Review of Investment Policy (Accounting Policy Section 29)
- C. **November Program (Action Items) ***
 - 1. *Child Care Resource and Referral – (November 10, 2021) – Wanda Wesley, Chair*
 - a. NC Pre-K Site Selection
 - 2. *Human Resource Committee – (November 16, 2021) – Karen McDonald, Chair*
 - a. Longevity Appreciation Pay (Effective December 31, 2021)
 - b. 1% Equity Adjustment (Retroactively effective July 1, 2021)

D. November Committee Information (Non-Action) ^Δ

- 1. Facility & Tenant Committee – (November 15, 2021) – Ebone Williams, Chair*
 - a. No Information to Report*
- 2. Human Resource Committee*
 - a. Personnel Updates*
 - i. Filled Positions – Information Assistant (PT), Parent Educator, Provider Services Coach, Community Support Specialist*
 - ii. Open Positions – IT Technician, Program Specialist, Parent Educator, Program Support Specialist, Caseworker*
 - b. Policy Updates*
 - i. HR 111 Vaccine Policy (Compliance deadline moved from December 1 to January 4)*

XI. Adjourn [2:00]

* Needs Action ^Δ Information Only [!] Possible Conflict of Interest (Recusals) [°] Electronic Copy (Hard copies available upon request)



Partnership for Children of Cumberland County, Inc.
Virtual Board of Directors Meeting Minutes
September 30, 2021 (12:32 pm – 2:07 pm)
Be the Driving Force



MEMBERS PRESENT: Dr. Pamela Adams-Watkins, Robin Deaver, Terrasine Gardner, Sandee Gronowski, Dr. Meredith Gronski (left at 1:00 pm), Alana Hix, Haja Jallow-Konrat, Brian Jones (left at 1:30 pm), Mary Mathis, Andrea McGillivray, Jami McLaughlin (left at 1:15 pm), Tre'vone McNeill (joined at 1:06 pm), Ayesha Neal, Tawnya Rayman, Steve Terry and Wanda Wesley

MEMBERS ABSENT: Lonnie Ballard, Shona Bannister (D), Shanay Eason, Cotina Jones, Karen McDonald, Brenda Jackson, Dr. Anthony Wade and Ebone Williams

NON-VOTING ATTENDEES: Dr. Marvin Connelly, Jr., Dorothy Adams, Ar-Nita Davis, Pamela Federline, Belinda Gainey, Anna Hall, Michelle Hearon, Julanda Jett, Marie Lilly, Carole Mangum, Sharon Moyer, Anthony Ramos, Mary Sonnenberg and Mike Yeager

GUEST: Scottie Seawell, Susie Gibbons (Attorney w/ Poyner Spruill)

| AGENDA ITEM | DISCUSSION & RECOMMENDATION | ACTION | FOLLOW-UP |
|--|--|-----------------|-----------|
| <i>This meeting was held via ZOOM due to COVID-19 and the PFC building being closed to the public.</i> | | | |
| I. Networking | | None | None |
| II. Determination of NC Pre-K Quorum & Call to Order | | None | None |
| III. Adjourn NC Pre-K | | None | None |
| IV. Determination of Board Quorum & Call to Order A. Volunteer Forms 1. Board Donations – <u>5</u> out of <u>23</u> 2. PFC 10-10 Club | <p>The meeting of the Board of Directors was held via ZOOM on September 30, 2021 beginning at 12:32 pm pursuant to prior written notice to each Board member. Dr. Meredith Gronski, Chair, determined that a quorum was present and called the meeting to order. Belinda Gainey, Executive Specialist, was Secretary for the meeting and recorded the minutes.</p> <p>A. Dr. Meredith Gronski asked board members to complete the volunteer form that was previously emailed to them. The form is to include time spent reading emails, reviewing packets and all other meetings they may have attended in regards to the Partnership for the Children which did not require them to sign in.</p> <p>A.1. Dr. Gronski stated that all board members are required to donate to PFC. Grantees look at these donations to make sure all board members give to the organization. As of today, 6 out of the 23 board members have donated; one donation was received this morning.</p> <p>A.2. The PFC 10-10 Club is available for anyone to join. This consist of the giving of volunteer time and providing a donation. Donations given through the PFC 10-10 Club are considered a board donation.</p> | Called to Order | None |
| | | None | None |
| | | None | None |
| | | None | None |
| V. Approval of Minutes* A. July 29, 2021* | A. The minutes of the July 29, 2021 Board of Directors meeting were previously distributed electronically and reviewed by the board members. | | |



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| | Sandee Gronowski moved to accept the July 29, 2021 Board Meeting minutes as presented. Steve Terry seconded the motion. Hearing no further discussion, the Chair put the motion to a vote and asked if there was any opposals. If any opposals the board members were asked to type it in the ZOOM Chat Box. All votes were unanimous. There were no abstentions. The motion carried. | Motion Carried | None |
| VI. Consent Agenda – Providing Oversight* (See Section X.) | Dr. Meredith Gronski requested a motion to accept the Consent Agenda Section X. Ayesha Neal moved to accept the Consent Agenda Section X. as presented. Robin Deaver seconded the motion. Hearing no further discussion, the Chair put the motion to a vote and asked if there was any opposals. If any opposals the board members were asked to type it in the ZOOM Chat Box. All votes were unanimous. There were no abstentions. The motion carried. | Motion Carried | None |
| VII. President's Report ^Δ | The President's Report was included in the packet and reviewed during the meeting. | None | None |
| VIII. Establishing a Strategic Direction for the Future A. HR 111 Vaccination Policy* B. President's Succession Plan* C. PFC Org Chart Update* D. Sustainability Plan Development ^Δ E. Board Development ^Δ 1. Board Members 1 st Term Ending June 30, 2022 ^Δ a. Cotina Jones – Local Public Library b. Terrasine Gardner – Local Mental Health Community Organization c. Tre'vone McNeill – Faith Community F. Board Priorities ^Δ 1. Capacity Building 2. Sustainability 3. Community Collaboration Leader | <i>Dr. Meredith Gronski had to leave the meeting at 1:00 pm, therefore, Sandee Gronowski, Vice-Chair, served as Chair of this Board meeting.</i> A. Mary Sonnenberg reported that the HR 111 Vaccination Policy is a new policy. As some PFC funders are requiring vaccinations, PFC felt that the organization needed a vaccination policy. This policy is being established to help safeguard the health of the children and families that PFC serves, as well as our employees, customers and the community at large. This policy complies with all applicable laws and is based on guidance from the Centers for Disease Control and Prevention, the Occupational Health and Safety Administration and local health authorities. Staff have been encouraged to receive a vaccine and receive paid time off to get vaccinated. Susie Gibbons, Attorney with Poyner Spruill, attended the meeting to answer any questions. Susie stated that PFC must offer Medical and Religious Exemptions. Questions from the Board: Ayesha Neal: When will the mandate be in place for all employees to be fully vaccinated? Answer - Mary: Policy is effective October 1, 2021 to cover Family Connects staff. Other staff will have until December 1, 2021. Medical and Religious exemptions must be submitted by November 1, 2021. Terrasine Gardner: Are there any exceptions to those who cannot take the vaccine for whatever reason or will it be automatic separation of employment? Answer – Mary: Medical and Religious Exemptions. There are forms that must be completed and approved. Medical form must be signed by a doctor. Susie – in her experience, there have not been a lot of medical exemptions. If a doctor writes a note and indicates a person cannot get the vaccine, the organization will accept that and try to evaluate what else could we do to keep that person safe and keep our | | |



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| | <p>workplace safe and still enable them to work. Sometimes you allow that person to work remotely, allow them to wear a mask and test weekly; it depends on the persons job.</p> <p>Ayesha: If regular testing is required each week is that just for that one individual who requests it?</p> <p>Answer – Susie: Yes, typically the organization requires the person to have 1 or 2 negative tests weekly.</p> <p>Ayesha: Who funds the test?</p> <p>Answer – Susie: That is where additional guidance is needed from the government. As of now, there is no clear guidance saying the employer can shift the cost of the test to employees. The normal rule is if the employer requires it, they must pay for the test and pay for the time spent taking the test. Hopefully, OSHA will clarify that when an employee refuses to be vaccinated and must be tested, they be required to bear the burden of the test. As of now, the organization must pay for the test.</p> <p>Ayesha: Is it the plan to do weekly testing on all employees up until December 1, 2021?</p> <p>Answer – Anthony Ramos: No.</p> <p>Sandee Gronowski: For new hires, will they be required to be vaccinated prior to employment or will they be given time to do that? Do we have something in place for time off related to COVID sicknesses or do they take accrued vacation time that they already have?</p> <p>Answer – Anthony: We have opted to use the leave that was provided under FSCRA although this is terminating on September 30, 2021. Staff are able to use sick leave to cover sickness and illnesses. For positions that we are currently hiring for, these candidates will be under the same deadline as current staff. Afterwards, this will fall under a case by case determination.</p> <p>Susie – it is fine if you choose candidates to be vaccinated prior to their start date. The best practice is to put that in the job posting so these people will know.</p> <p>Sandee – Just for reference, do we know who has been vaccinated already? Is there a large portion or small portion of existing staff that need to have this done? Do we fear any fallout or people leaving due to not wanted to be vaccinated?</p> <p>Answer – Anthony: There is always the potential. The way that we communicate our proposed policy and information about the vaccine would go a long way in combating turnover. 36 staff are fully vaccinated, about 14 unvaccinated – about 70% fully vaccinated.</p> <p>Sandee – Here in my office we all talk; do you know of a group or pocket of employees who are adamant that they are not going to do this? What I’m looking for is some succession planning in case we need to replace some positions.</p> <p>Answer – Anthony: I don’t have an identified group of staff that are adamantly opposed to it.</p> <p>Mary: We do expect a few of these exemptions and they will be reviewed.</p> | | |
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| | <p>Robin Deaver - The college received some good responses by offering some financial incentives to employees: offered \$50 and \$100 dollars per shot. Had shot clinic on campus which helped. They are not requiring the vaccine at this point but do require testing. Had a testing center on campus since January.</p> <p>Mary – Methodist University is requiring vaccination for students and staff. They have an October 29th deadline but are allowing people to work through December 31, 2021. There are other partnerships that have mandated vaccinations.</p> <p>Haja Jallow-Konrat moved to accept the Vaccinated Policy as presented. Terrasine Gardner seconded the motion. Hearing no further discussion, the Chair put the motion to a vote and asked if there was any opposals. If any opposals the board members were asked to type it in the ZOOM Chat Box. All votes were unanimous. There were no abstentions. The motion carried.</p> | Motion Carried | None |
| | <p>B. Anthony Ramos provided an overview of the President’s Succession Plan. This includes the Short-Term and Long-Term Absence Succession Plans and was included in the packet. The only revisions were some account information.</p> <p>Robin Deaver moved to accept the President’s Succession Plan as presented. Steve Terry seconded the motion. Hearing no further discussion, the Chair put the motion to a vote and asked if there was any opposals. If any opposals the board members were asked to type it in the ZOOM Chat Box. All votes were unanimous. There were no abstentions. The motion carried.</p> | Motion Carried | None |
| | <p>C. Mary Sonnenberg provided an overview of the PFC Organizational Chart, effective 9/30/21, and advised the Board on the changes that were made to several positions.</p> <p>Haja Jallow-Konrat moved to accept the PFC Organizational Chart as presented. Terrasine Gardner seconded the motion. Hearing no further discussion, the Chair put the motion to a vote and asked if there was any opposals. If any opposals the board members were asked to type it in the ZOOM Chat Box. All votes were unanimous. There were no abstentions. The motion carried.</p> | Motion Carried | None |
| | <p>D. Scottie Seawell, Sustainability Plan Development Consultant, has been contracted to work with PFC on the Sustainability Plan. Scottie provided an update and overview of the work that has been done on the Sustainability Plan.</p> | None | None |
| | <p>E. Sandee reported that the first term of Cotina Jones, Terrasine Gardner and Tre’vone McNeill will end on June 30, 2022. Terrasine and Tre’vone have both agreed to serve a second term. This will be voted upon at the next board meeting. Sandee asked board members if they were not yet serving on a committee to consider doing so. Further information will be sent if they are interested.</p> | None | None |
| | <p>F. Updates were provided on the Board Priority Groups:</p> <ul style="list-style-type: none"> ○ Capacity Building – Working on the development of the universal application for NC Pre-K. Using ACH for payments for NC Pre-K, direct service providers and subsidy. | None | None |



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| | <p>NC Pre-K recruitment is taking place.</p> <ul style="list-style-type: none"> o Sustainability – Working with Scottie. PFC applied for and received a Google Ads Grant. The Google Ads Grant Program provides free Google Ads to select charitable organizations. It is designed to help organizations extend their public service messages to a global audience. The program gives up to \$10,000 a month in Google Ads. o Community Collaboration Leader – Seeking additional members for Family Connects Community Advisory Committee. The Pathways for Prosperity group is looking at the workforce and looking at various funding streams that may be coming. Provider services works with some directors in child care centers for leadership training. | | |
| <p>IX. Ensuring Adequate Resources & Engagement</p> <p>A. NC Pre-K Administrative Funding, Amendment #1 - \$178,462*</p> <p>B. FY 20/21 Reversions/Carry Forward (\$459,422) ^Δ</p> <p>C. Update on Building Construction</p> <p>1. Phase 2 – Timeline ^Δ</p> <p>2. Bank Financing ^Δ</p> <p>D. Investment Update ^Δ</p> <p>E. Financial Summary: August 2021 ^Δ</p> <p>1. Smart Start</p> <p>2. NC Pre-Kindergarten</p> <p>3. South West Child Development Commission (SWCDC) – Region 5</p> <p>4. All Funding Sources</p> <p>5. Unrestricted State Revenues</p> <p>6. Cash and In-Kind Report</p> <p>F. August E-Trade Statement ^Δ</p> | <p>A. Mary stated that the NC Pre-K Administrative Funding, Amendment #1 (\$178,462) is optional for Administration. This would be used to offsite admin costs and for the caseworker position. Approval is needed to ask for these funds.</p> <p>Steve Terry moved to accept the additional NC Pre-K Administrative Funding Amendment #1 as presented. Terrasine Gardner seconded the motion. Hearing no further discussion, the Chair put the motion to a vote and asked if there was any oppositions. If any oppositions the board members were asked to type it in the ZOOM Chat Box. All votes were unanimous. The motion carried. Recusals: Dr. Pamela Adams-Watkins, Dr. Marvin Connelly, Jr., Alana Hix, Mary Mathis, Andrea McGillivray and Wanda Wesley</p> <p>B. The FY 20/21 Reversions/Carry Forward funds is \$459,422. This can be used for WAGES, subsidy, internal supports and other avenues. PFC also needs to look at what to do with new dollars that may be received. These may not be tied to the same restrictions as other funds that were received.</p> <p>C.1. Mary provided an overview of the Phase 2 Timeline. Hopefully PFC will be moving forward with Phase 2 by Spring.</p> <p>C.2. Mary stated that PFC had hoped to be closed on the bank financing in August, but now it will be October before closing.</p> <p>D. Due to rates, the CD at Select Bank has been redeemed and funding was placed into Lumbee Bank. \$50,000, will be transferred from the PNC Money Market into the E-Trade Account. The Finance Committee will review the Investment Policy based on a recommendation from the Executive Committee.</p> <p>E. Marie Lilly provided an overview of the August 2021 Financial Summary.</p> <p>E.6. The Cash and In-Kind Report was deferred.</p> <p>F. Marie provided an overview of the August E-Trade statement.</p> | <p>Motion Carried</p> <p>None</p> <p>None</p> <p>None</p> <p>None</p> <p>None</p> <p>None</p> <p>None</p> <p>None</p> <p>None</p> <p>None</p> | <p>None</p> <p>None</p> <p>None</p> <p>None</p> <p>None</p> <p>None</p> <p>None</p> <p>None</p> <p>None</p> <p>None</p> <p>None</p> |
| X. Consent Agenda Items (See Agenda) | The Consent Agenda items were approved in Section VIII. Consent Agenda – Providing Oversight. | | |



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| XI. Adjourn | As there was no further business; the chair announced the meeting adjourned. The meeting was adjourned at 2:07 pm. | Adjourned | None |
|-------------|--|-----------|------|

Submittal: The minutes of the above stated meeting are submitted for approval. _____
Secretary of Meeting Date

Approval: Based on Committee consensus, the minutes of the above stated meeting are hereby approved as presented and/or corrected. _____
Committee Chair Date

**Sustainability Assessment
Summary Report
for
Partnership for Children of Cumberland County
November 5, 2021**

Introduction

From March 1 to September 30, 2021, Scottie Seawell, a consultant with Leading and Governing Associates, Inc. worked with staff and board members of the Partnership for Children of Cumberland County (PFC) to assess its capacity in 8 areas. This was the first part of a three-part process to develop sustainability plans in support of the partnership's vision and mission. The Partnership for Children of Cumberland County envisions "an economically prosperous community where families are successful and children thrive." To achieve this vision, the partnership "will be the driving force to engage partners to achieve lasting positive outcomes for all children, beginning at birth." Leading and Governing Associates is a consulting practice dedicated to strengthening the capacity of public purpose organizations and associations to engage their stakeholders and each other in meaningful policy, governance, and organizational conversations and decision-making processes.

This report (1) describes the assessment process, (2) summarizes the data and information collected through interviews, attendance at board and committee meetings, focus group sessions, and a document and website review, and (3) highlights areas to prioritize and plan for increased sustainability and capacity building. PFC contracted with Scottie Seawell, Principal Consultant with Leading and Governing Associates to conduct the sustainability assessment, design and facilitate the planning process, and consult with PFC staff-leads, and board and committee members on initial implementation of the sustainability plans.

The Assessment Process

In 2020, just prior to the start of the COVID-19 Pandemic, the board of directors and leadership staff of PFC began a review of its strategic priorities and to update its next five-year strategic plan. Strategic planning, the aligning of an organization's resources toward its vision and in support of its mission, is one of six areas of organizational capacity, and is necessary for the organization to perform successfully and sustainably.

When assessing an organization's current capacity, we look to answer six questions related to six key areas of capacity: (Nonprofit Learning Resources)

1. Mission, Vision and Strategy (MVS)
"Does the organization have a clear mission, and are strategies in alignment with this mission?"
2. Governance and Leadership (GL)
"Does the organization have strong governance and foster leadership?"

3. Program Delivery and Impact (PDI)
“Is the organization effective in its delivery of programs and services, and is evaluation of impact integral to the organization?”
4. Strategic Relationships (SR)
“Does the organization have strong and positive relationships with external stakeholders?”
5. Resource Development (RD) (Human, Financial, Information, Physical, and Reputation)
“Is the organization sustainable?”
6. Internal Operations and Management (IOM)
(Policies, Practices, Planning, Decision-Making, and Actions)
“Does the organization have a strong and sound core infrastructure?”

In addition to reviewing and updating PFC’s strategic plan, the board and leadership staff prioritized the development of sustainability plans in eight areas:

1. Grant Procurement
2. Fundraising
3. Communications
4. Volunteer Recruitment and Retention
5. Staff Recruitment and Retention
6. Facility/Tenant Recruitment and Retention
7. Program Development
8. Board Recruitment, Retention and Engagement

Introductory Meetings

To introduce the sustainability assessment and planning process and to encourage broad participation by members of the board and staff, Scottie Seawell attended board, committee, and staff meetings to share an overview of the process, encourage participation and give participants an opportunity to ask questions and share their thoughts and ideas for the process. The greatest benefit to the organization from the assessment process is realized when participants are informed and encouraged to actively engage.

Document and Online Web Review

The consultant reviewed organizational and community documents, websites, and news as background information for the qualitative assessment. These documents included:

Partnership Website and Documents:

Partnership for Children of Cumberland County website

2021 Board Orientation Ebook

PFC Organization Chart

PFC 2018-2021 Strategic Plan

PFC Strategic Plan for Sustainability Sub-plan Outline

PFC 2020 Strategic Priority Action Plans

Effects of Racial Inequities & Systemic Racism on Young Children and Their Families:

Our Statement on Racial Inequities and Systemic Racism – June 2020

PFC Strategic Planning Meeting notes – 2020

PFC Board and Committee Meeting Schedules for FY 2020-2021 and FY 2021-2022

PFC Committees FY 2020-2021 and FY 2021-2022

2019 IRS 990 -- Partnership for Children

Living Wage Calculator for Cumberland County, NC

News Articles and Posts:

"Leaving the Classroom: Addressing the Crisis of NC's Early Childhood Educator Turnover," Child Care Services Association, 2019

"Richmond Fed president doesn't see unemployment benefits alone causing worker shortage," Raleigh N&O, August 25, 2021

"Commission on Access to Sound Basic Education urges action on Leandro," EdNC, September 28, 2021

"Building back better: Ensuring Black babies thrive in their first 1,000 days," EdNC, Perspective, September 28, 2021

"Why the Generosity Commission is a waste of time.," Allison Carney Consulting, October 15, 2021

"Democracy is Dying. Philanthropy Needs to Stop Its Toxic Intellectualizing.," Vu Le, NonprofitAf, October 18, 2021

"Building Community from the Inside Out," BuildingMovement.org

"COVID Impact on child care providers and facilities," Zogby Analytics Executive Summary, June 2021

Partner Organizations:

NC Early Childhood Action Plan

NC Smart Start website

Family Engagement and Leadership Action Guide Toolkit

NCPC Overview of Leandro v. North Carolina, January 2020

Smart Start Talking Points on Leandro

NCPC RFP for MAC Lead Site –February 16, 2020

"Smart Start Needs Formula Review," WestEd Smart Start Report – 2021

Cumberland County Schools website and "Strategic Plan 2024"

Cumberland Community Foundation website

CCR&R Council website

Cohn Reznick website (auditors)

Federal and State Agencies:

US Department of Labor, "Families First Coronavirus Response Act: Employer Paid Leave Requirements"

NC Child Update – August 13, 2021

NC Department of Health and Human Services, Child Care Health Consultants, overview

NC Department of Health and Human Services, Child Care Strong Public Health Toolkit, October 15, 2021

Interviews

The consultant conducted 16 phone interviews between May 17 and September 15, 2021. Two external interviews and 14 internal interviews. The interviews were designed to last approximately 30 -60 minutes and to share an overview of the sustainability planning initiative, gather participants input on the strengths of the partnership, opportunities and challenges facing the partnership, and to describe what success of the sustainability planning effort would look like. The following individuals were interviewed:

PFC Staff:

Rebecca Beck
Pamela Federline x2
Belinda Gainey
Ben Hughes
Marie Lilly
Daniele Malvesti
Sharon Moyer
Anthony Ramos
Steve Riley
Candy Scott

Mary Sonnenberg
Mike Yeager

PFC Board Chair: Meredith Gronski

External Interviews:

Dawn Rochelle, Onslow One Place (PFC)
Ashley Curtice, Cumberland County Health
Department

Focus Groups

6 Staff focus groups held between July 8 and September 2, 2021

1 Leadership Team focus group held on July 7, 2021

1 Direct Service Provider discussion group with 4 providers held on September 14, 2021

Assessment Highlights

During the 2021 Smart Start Conference, Susan Gale Perry, Deputy Secretary for Opportunity and Well-being at the NC Department of Health and Human Services spoke to lessons we are learning from the pandemic and urged participants to take the opportunity that comes from this time of urgency and disruption to change the way we work together by:

1. Building and earning trust – with our partners, with our data, with our messaging and messengers such that we foster cultures of inquiry and welcome change and improvements in the early childcare and education system
2. Measuring what matters – what is the data telling us to do? What course corrections are needed? Where are growth opportunities? What are old ways of doing things of which we need to let go?
3. Respecting the whole system -- at all levels of the system, consider what each is best suited to do – local, state, regional, national. Consider how best to invest in children, the childcare workforce, and the systems behind quality childcare like resource and referral, training and technical assistance, livable wages, and compensation. What are new ways of being in relationship in community, across sectors and at different levels in the system?

Advocacy is Core to Sustainability

Almost everything the Partnership for Children does, is a form of advocacy. Advocacy is not the same as “lobbying” which is prohibited, by a 501©3 if it is the majority or core of the nonprofit’s purpose or mission. Lobbying is not at the core of PFC’s purpose, but advocacy is. Advocacy is all the things the partnership is already doing related to community engagement, board engagement, grant writing, fundraising, communicating, educating, marketing, program and service delivery and improvement, training and technical services, staff recruitment and retention, tenant recruitment and retention, board engagement, loan approval, and systems change and equity work. Bottomline, advocacy is an essential element to a nonprofit’s sustainability and its ability to successfully advance on its mission and vision.

In the formation of programs and legislation, advocacy that is nonpartisan is also important and essential to the sustainability of the early childcare, education, and health sectors and systems. In these cases, “What you're addressing are the guts of legislation and why certain legislation is important and what's needed in order for the system to function.” (Sharon Anderson, Mission: Impact Podcast, September 14, 2021) In these cases, you are educating and sharing important information about what you know best. It’s advocacy and it’s not prohibited. It’s okay to talk about your vision and mission, it’s okay to tell members of your community and your elected and appointed representatives what is needed to sustainably advance on your vision and mission.

In support of all children, birth to 5, and their families, the partnership should continue its advocacy to inform and align efforts such that “every child has the support they need to enter kindergarten healthy and ready to succeed.” This should be the primary area of focus of any strategic and sustainability planning effort. More than 90% of the partnership’s funding comes from state and federal funding sources. This behooves board and executive leadership to thoroughly consider how much it costs to run the partnership and to collaborate with other partnerships from across the state and make the case, with “one voice” and “good data” that these services are essential (as the pandemic has highlighted) and that they must be funded accordingly. Likewise, a “good data” and a “one voice” approach is strongly encouraged to make the case for adequate funding of childcare providers such that all families can afford high quality care for their children, as needed. The CEO/President is encouraged, as is the **board of directors**, to continue your efforts to build connections at the local, regional, and state levels to help develop that “one voice” to inform and align efforts across the state.

Deepen the Use of Measures of Impact

“PFC recognizes that children neither begin nor end their education on an equal footing. PFC invests in services for those identified in greatest need and those at risk of poor academic and long-term life outcomes.” – Board of Directors/Committee Member Manual, FY 2021-2022

Measures of impact are data that can show, for example, if access to high quality programs and services is improving children’s outcomes in the community or if efforts to recruit, develop and retain childcare providers are successful. To determine the long-term sustainability of the partnership’s programs and services, measures of impact, which go beyond reporting on

outputs like numbers of families served, providers trained, or classes taken (all outputs), should be well understood by everyone involved in the collection, monitoring, and evaluation of the data. This is important so that data, in support of the partnership's strategic direction and sustainability, is collected, disaggregated, evaluated, and used, not only to meet reporting requirements, but also to make programmatic decisions, write compelling grant proposals, and to advocate for course corrections -- policy changes and requests for additional resources to improve outcomes at all levels -- individual, family, organizational, community, regional, state, and federal.

For sustainability purposes, measures of impact can be used as a flashlight or lantern to make course corrections when and where necessary. Without disaggregated data it is almost impossible to address inequities and make sustainable course corrections in the delivery of services and programs to those most in need. In support of PFC's sustainability planning initiative, the consultant can work with staff to hone the collection, evaluation, and use of a few impact measures aligned with the agency's strategic priorities. These measures can then also be shared in grant proposals, advocacy and awareness campaigns, fundraising appeals, collaborative initiatives, and staff and board member recruitment and development.

Streamline and Modernize Internal Operations and Management Systems

Relatedly, it is recommended that the appropriate board committees and staff continue to put in place and update internal operations and management practices that support the sustainability of the partnership and which mitigate the impact of future emergencies like pandemics, staff illness, or turnover. Suggestions include:

- Create and regularly update succession plans, not only for the president, but "mini-succession and back up plans" for other key staff
- Improve timing of staff orientations and include a buddy/mentor program for new staff members
- Streamline and digitize systems used throughout the partnership and for which the pandemic illuminated a need for staff and board members to access in the office and/or remotely. This includes procurement requests, vendor payments, documentation for audits, budget development, program applications and information, meeting materials, etc. Such improvements could have the biggest impact on staff well-being, retention, and job satisfaction while also improving overall work efficiencies and sustainability.
- Advocate and work with NCPC, DCDEE, NC DHHS, etc. to improve and modernize system-wide, internal operations and management systems and encourage efforts, which the pandemic accelerated, to streamline and digitize systems across networks.

Strengthen the Sense of Community within PFC

Core strengths to build upon are the partnership's human talent, staff's dedication to the vision and mission of the partnership, and its family friendly workplace policies. The partnership is encouraged to continue to improve the work-life mix of staff as it has throughout the pandemic including competitive staff salary and benefit packages, policies, and resources for successful use of remote work opportunities, onsite breastfeeding space and breakrooms, fun and social components to staff meetings, and improvements to the physical space. Additional ideas

suggested during the assessment phase include the development or restart of an eNewsletter, improving the timing of new staff orientation, supervisory training for remote work, and the streamlining, simplifying, and digitizing of internal management systems and operations. See full list of ideas shared to strengthen and improve staff's sense of community within PFC.

Key sustainable practices to continue:

1. Grant Procurement

- Alignment of multiple funding streams to sustainably fund and implement programs
- Finance and IT at the table at the beginning of new grants process/administration
- GEMS/MOSAIC – for data collection and evaluation to guide decision making

2. Fundraising

- External Communications and Social Media
- 100% Board Member Giving
- Google Ads Grant
- Circle of Friends Campaign, 10-10 Club

3. Communications

- External Communications and Social Media
- Asking for input from providers, staff, tenants, board, community, etc.
- COVID - Sharing Information on vaccine and funding availability, current guidance, etc.
- Google Ads Grant

4. Volunteer Recruitment and Retention

- External Communications and Social Media
- Circle of Friends Campaign, 10-10 Club
- Online Volunteer Signup Form
- Diaper Bank

5. Staff Recruitment and Retention

- Commitment to vision, mission, and strategic priorities
- Family Friendly Policies & Benefits
- Flexible work schedule and opportunities to work remotely

6. Facility/Tenant Recruitment and Retention

- Mission and goals align with provider and partner organizations' missions
- Family Resource Center
- COVID - Continuing to operate while ensuring staff's, tenants', and volunteers' safety and well-being
- Nice operating environment and space; maintained and upgraded/improved

7. Program Development

- Positive relationships between providers and partnership staff
- New programs aligned with mission, vision, and priorities
- Positive programmatic impacts for children and families
- GEMS/MOSAIC – for data collection and evaluation to guide decision making

8. Board Recruitment, Retention and Engagement

- Commitment to Vision, Mission and Strategic Priorities
- Diversity of Board Members
- Board Chair and President/CEO Relationship
- Well-run board and committee meetings
- Circle of Friends Campaign, 10-10 Club
- 100% Board Member Giving

9. Financial Management

- Financial Management, Reporting and Oversight
- Finance and IT at the table at the beginning of new grants process/administration
- Clean Audits

10. Information Technology

- Finance and IT at the table at the beginning of new grant process/administration
- COVID – boon for technology and automating systems
- Continue to digitize and automate as with DocuSign, ACH, Paychex, and other processes
- Digital/Online Access to Information

Summary of Recommendations and Conclusions

In all eight areas of sustainability, the Partnership's work is guided by a clear vision, urgent mission, and strategic priorities. A clear mission with aligned strategic priorities is foundational to the overall sustainability of the organization and its ability to "be the driving force to engage partners to achieve lasting positive outcomes for all children, beginning at birth." The only suggestion made throughout this assessment with regards to the strategic plan is to "make the strategic plan more accessible to the public and be a little less jargony."

Undertaking a sustainability assessment and planning initiative in support of the partnership's strategic priorities and which brings board members and staff together to co-create action plans, can also create the energy, relationships, understanding and commitment necessary to deliver on mission in pursuit of the partnership's vision. The recent combined effects of the COVID-19 pandemic, long-standing racial injustice, and economic turmoil have made it extremely difficult for all of us and without question children and their families and the people in the systems who work hard every day to support them to live full lives and make good livings. But the combined effects of these three travesties also mean there is a sense of urgency that hasn't existed in a very long time, if ever. Working together to seize the moment and think and plan strategically holds great promise for brighter days to come.

For sustainability planning, four priority areas of focus are recommended:

- Advocacy by leadership – president, vice presidents, and board members
- Deepening measures of impact – for use in all eight areas of sustainability, particularly the areas of program development and grant procurement
- Streamlining and modernizing internal operations and management systems
- Strengthening the sense of community within PFC

Recommended next steps:

1. Share assessment highlights and develop detailed timeline for action planning – November and December 2021
2. Prioritize and develop action plans with leads, timelines and expected outcomes for each area of sustainability -- January- February 2022
3. Take initial first steps to implement sustainability plans – March – May 2022

Respectfully submitted by,

**Scottie Seawell, Vice President
Leading and Governing Associates, Inc.**

Attachments to Report

- a. Key to Assessment Details by Sustainability Area
- b. Assessment Details by Sustainability Area
- c. Interview protocol
- d. Focus group protocol

Key to Assessment Details by Sustainability Area

Key for Capacity Building Areas:

Mission, Vision Strategy - **MVS**

Governance and Leadership - **GL**

Program Delivery and Impact - **PDI**

Strategic Relationships - **SR**

Resource Development - Human, Financial, Physical, Information and Reputation - **RD**

Internal Operations and Management (Policies, Practices, Planning, Decision-Making, and Actions) - **IOM**

Strength to build upon = **+**

Opportunity for improvement = **>**

Key for Assessment Tool:

II - Internal Interview

EI - External Interview

F- Focus Group

AS- All Staff Meeting

BD - Board Development Committee

BM - Board Meeting

CED - Community Engagement and Development Committee

EX - Executive Committee

FC- Family Connects

FD - Fund Development

FI - Finance Committee

FT - Facility and Tenants Committee

HR - HR Committee

NCPK - NC Pre-K Committee

PC - Program Committee (Formerly CCR&R)

P&E - Planning and Evaluation Committee

PR - President's Report

DW - Document and Web Review

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.
FINANCIAL SUMMARY - WHAT YOU NEED TO KNOW

Board Responsibility

The review of the financial statements is the responsibility of the Committee and Board Members of PFC.

The detailed financial reports have been provided to you via email and will be provided electronically during the meeting.

October 31, 2021

1 Balance Sheet

- a. The cash balances; investments and liabilities are at the anticipated amounts and are sufficient for the current needs.
- b. Funds from two of the Region grants that are reimbursements based are anticipated to be received during November 2021.

2 Smart Start Grant [State Funds]

- a. PFC's Smart Start grant budgets are reflected at 100% of full allocation effective July 1, 2021
- b. The total allocation for FY2021-2022 at 100% is \$6,573,047 including DSS and WAGES.
- c. PFC is anticipated to receive 100% of the reverted FY20-21 Smart Start Funds totaling \$459,422.49.

3 NC Pre-Kindergarten Grant [State and Federal Funds]

- a. PFC is in full contract with DCDEE effective 07-01-2021.
- b. The total current year contract is \$9,098,053 which consists of \$3,583,385 of federal funds and \$5,514,668 of state funds.
- c. PFC was awarded an additional Summer Learning grant in the amount of \$913,000 to be used to support NC Pre-K classrooms during the summer. This amount is 100% federal funds and is effective from June 1, 2021 through August 31, 2021. Authoritative correspondence from DCDEE states that the 10% administrative portion of the Summer Learning grant does NOT have to be spent by a certain date and thus any unspent fund balance at August 31, 2021 will be carried forward for future NC Pre-K related expenditures.

| Provider Payments | | Administrative Fee |
|--------------------|---|--------------------|
| \$768,750.00 x 10% | = | \$ 76,875.00 |

- d. PFC was awarded an additional 2% grant in the amount of \$178,462 to be used to support the administering functions of the NC Pre-K grants. PFC will know how much of this amount is state and federal funds once the amendment is executed during November 2021. The amendment is anticipated to be effective from November 1, 2021 through June 30, 2022.

4 DCDEE - Region 5 Grants [Federal Funds]

- a. PFC's three Region 5 grants are now in contract effective 07-01-2021.

5 NCPC - Non-Fiscal Year Grants [Federal Funds]

| North Carolina Partnership for Children (NCPC) Federal Grants to PFC | | | |
|--|----------------------|-------------------------|---------------------|
| Grantor | Grant Name | Period | Amount |
| NCPC | CCHC Expansion Grant | 02/01/2021 - 11/30/2021 | 210,997.00 |
| NCPC | PDG Family Connects | | |
| | Innovation Grant | 03/01/2021 - 11/30/2022 | 2,124,110.00 |
| | | | 2,335,107.00 |

Child Care Health Consultant [CCHC] Expansion Grant

- a. PFC recently acquired a new federal grant from NCPC. The grant is called Child Care Health Consultant [CCHC] Expansion Grant and is for the purpose of serving Cumberland and Hoke counties with Child Care Health Consultants who will provide technical assistance and training to child care facilities, staff and others as needed.
- b. The grant was originally for nine months effective February 1, 2021 through October 31, 2021 but was amended by NCPC in October 2021 to end the first year on November 30, 2021.
- c. The grant amount is \$210,997 which includes \$191,816 budgeted to be paid to the Cumberland County Health Department as the hiring agency to provide the CCHCs. The remaining 10% or \$19,181 is budgeted for indirect costs for administering the grant.

Pre-school Development Grant [PDG] Family Connects Innovation Grant

- a. PFC recently acquired another new federal grant from NCPC. The grant is called PDG Family Connects Innovation Grant and is for the purpose of planning and implementing a telehealth model innovation of the Family Connects evidence-based model in accordance with the requirements of the Family Connects model and current modifications due to COVID-19.
- b. The grant is for twenty-one months and is effective March 1, 2021 through November 30, 2022.
- c. The grant amount is \$2,124,110 for the first 21 months with a potential addition of \$1,166,411 for 12 months if it is extended past November 30, 2022.
- d. The majority of the grant is budgeted to pay Carolina Collaborative Community Care (4C's) \$1,745,506 as the hiring agency to implement the home visiting component by nurses.
- e. The remaining \$378,604 includes PFC staff directly involved in the grant plus 10% [or \$193,101] for indirect costs for administering the grant.

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.

FINANCIAL SUMMARY - WHAT YOU NEED TO KNOW

Board Responsibility

The review of the financial statements is the responsibility of the Committee and Board Members of PFC.

The detailed financial reports have been provided to you via email and will be provided electronically during the meeting.

October 31, 2021

6 All Funding Sources

- a. The cash balance at month-end is as projected and is sufficient for the requirements of the upcoming month.

7 Unrestricted State Revenues (USR) - Fund 208

- a. The goal is to continue to use these funds only when other funding streams cannot be used or are not available.
- b. On August 26, 2021, the matured Select Bank CD for \$100,000 plus \$4,560.38 interest was redeemed and used to purchase a second CD at Lumbee Guaranty Bank for the full \$104,560.38. This is a 30-month CD which is due to mature on February 26, 2024.
The rate information is an interest rate and annual yield percentage, both at .45% .
- c. On August 26, 2021, the first matured Lumbee Bank CD for \$100,000 plus \$3,570.81 interest was redeemed and used to purchase a third CD at Lumbee Guaranty Bank for the full \$103,570.81. This is a 30-month CD which is due to mature on February 26, 2024.
The rate information is an interest rate and annual yield percentage, both at .45% .
- d. On October 4, 2021, \$50,000 was transferred from the PNC Money Market Account to the E-Trades Funds Account, per Board Approval.
- e. The cash equivalent balances in Fund 208 consists of the following at the end of the month:

| | | |
|---|-------------------|--|
| PNC Bank Money Market Account | 170,091.41 | Does not include interest earned in Fund 899 |
| Select Bank - Certificate of Deposit | - | \$100,000 CD Redeemed to purchase the Lumbee Bank CD#2 |
| Lumbee Bank - Certificate of Deposit | - | \$100,000 CD Redeemed to purchase the Lumbee Bank CD#3 |
| Lumbee Bank - Certificate of Deposit #2 | 104,560.38 | New CD purchased on 08-26-2021 |
| Lumbee Bank - Certificate of Deposit #3 | 103,570.81 | New CD purchased on 08-26-2021 |
| Lumbee Bank - Checking Account [from investments] | 125.00 | Deposited \$100 initially and then deposited \$25 in FY20-21 |
| E-Trade Funds Account | 118,000.00 | Gains/Losses are not reflected in the financial statements |
| | 496,347.60 | |

| Interest Earned - Fund 899 | |
|----------------------------|------------------|
| PNC Bank Money Market | 23,796.00 |
| Select Bank - CD | - |
| Lumbee Bank - CD | - |
| | 23,796.00 |

| | |
|--|-------------------|
| Investments - Fund 208 | 496,347.60 |
| Interest Earned - Fund 899 | 23,796.00 |
| TOTAL INVESTMENTS PLUS INTEREST | 520,143.60 |

- d. There is not a shortfall in the operating funds portion of USR funding stream.

8 Cash and In-kind Report

- a. The 19% match requirement reflected on the monthly report is reflected at 100% of the full allocation.
- b. PFC's Leadership Team, staff and Board members will continue to discuss and implement strategies to meet our match requirement. PFC did not meet the 19% match requirement for FY1920, FY1819, FY1718 nor for FY1617.
- c. Since the 19% required match was not met for the FY ended June 30, 2021, there will be no contribution to the PFC endowment.
- d. Per NCPC: Individual LPs who do not report at least 19% Program Match for FY20-21 will have the consequences waived again this year in light of the COVID-19 pandemic. However, NCPC will be reviewing program match entries in eTapestry to ensure we collectively meet our statewide 19% legislative mandate.

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.

FOOTNOTES FOR FINANCIAL REPORTS

October 31, 2021

FOOTNOTES - BALANCE SHEET

A. The cash accounts at October 31, 2021 total \$2,090,998.15.

Included in the cash balance amount are the following investment vehicles:

| Banking Institution | Investment Type | Current Amount | Term (months) | Maturity Date | Interest Rate | Annual Percentage Yield |
|---------------------------------|---------------------------------------|---------------------|---------------|---------------|---------------|-------------------------|
| PNC Bank | Money Market | \$193,887.41 | n/a | n/a | n/a | .50% |
| Select Bank | CD redeemed | \$-0- | 15 | 08/20/21 | 1.10% | 1.11% |
| Lumbee Bank | CD redeemed | \$-0- | 15 | 08/21/21 | .55% | .55% |
| Lumbee Bank | CD#2 | 104,560.38 | 30 | 02/26/24 | .45% | .45% |
| Lumbee Bank | CD#3 | 103,570.81 | 30 | 02/26/24 | .45% | .45% |
| Lumbee Bank | Checking | \$125.00 | n/a | n/a | n/a | n/a |
| E-Trade | Financial Trades | \$118,000.00 | n/a | n/a | n/a | n/a |
| Cumberland Community Foundation | Beneficial Interest in Endowment Fund | \$31,384.00 | n/a | n/a | n/a | n/a |
| TOTAL | | \$551,527.60 | | | | |

B. Employees' payroll deductions at October 31, 2021 from the current month and from prior months total \$(15,133.39) which includes \$15,755.00 of pre-funded HRA/FSA anticipated to be deducted by Blue Cross and Blue Shield in a future month. These accounts are reconciled on a monthly basis and at yearend to ensure that the correct amounts are being accounted for as required by NCPC.

C. Per Board approval, an endowment fund was established on June 29, 2012 with the Cumberland Community Foundation, Inc. with an initial amount of \$25,000.00. Since this amount is an irrevocable gift of assets, it is classified as a permanently restricted net asset for accounting purposes. It is also classified as a "Beneficial Interest in Community Foundation" in the Assets section of the Balance Sheet.

NCPC defines permanently restricted net assets as "used to classify assets that have donor-imposed stipulations that neither expire with time nor can be fulfilled or removed by actions of the organization. An example would be an endowment fund whereby the principal is maintained for investment purposes and the interest earnings may be available for use. This FASB code is rarely used."

Additional funds totaling \$4,732.00 was added to the endowment as of June 30, 2013. The Partnership made an additional deposit of \$768.00 to the endowment in September 2014. The Partnership also made an additional deposit of \$666.00 to the endowment in July 2015. During January 2016, additional deposits totaling \$218.00 were received for the endowment. This amount was transferred to the Foundation in February 2016. The total contributions from the Partnership to the endowment, including these funds, are now a total of \$31,384.00. There were no additional funds added to this endowment during the 2016-2017 fiscal year.

October 31, 2021

FOOTNOTES - SMART START GRANT SPREADSHEET

SERVICES (In-House Activities): The Smart Start funds for all of the Services budgets were in contract at 100% of full allocation effective July 1, 2021.

DIRECT SERVICE PROVIDERS: The Smart Start funds for the Direct Service Providers (DSPs) budgets were in contract at 100% of full allocation effective July 1, 2021.

ADMINISTRATION and FUNDRAISING 9200: The Smart Start funds for the Administration budgets were in contract at 100% of full allocation effective July 1, 2021.

Partnership for Children of Cumberland County, Inc.
Balance Sheet
October 31, 2021

Assets

| | | |
|---|---------------------|------------|
| Bank of America Checking Account | \$ 1,539,070.55 | } A |
| PNC Bank - Money Market Reserve | 193,887.41 | |
| Select Bank - Certificate of Deposit | 0.00 | |
| Lumbee Bank - Certificate of Deposit | 0.00 | |
| Lumbee Bank - Certificate of Deposit #2 | 104,560.38 | |
| Lumbee Bank - Certificate of Deposit #3 | 103,570.81 | |
| Lumbee Bank - Checking Account [from investments] | 125.00 | |
| E-Trade Funds Account | 118,000.00 | |
| Petty Cash, Change Funds, Undeposited Receipts | 400.00 | } B |
| Beneficial Interest in Community Foundation | 31,384.00 | |
| | <hr/> | |
| Total Assets | 2,090,998.15 | |
| | <hr/> <hr/> | |

Liabilities and Net Assets

| | | |
|---|------------------------|------------|
| Forfeited FSA and HRA Pre-Funding | (16,299.11) | } B |
| COBRA Insurances | 148.04 | |
| Health Insurance Payable | 51.07 | |
| Flex-Spending Payable | 934.89 | |
| AFLAC Payable | 38.26 | |
| Dental Insurance Payable | (5.42) | |
| Vision Payable | (1.24) | |
| Legal Shield Payable | 0.12 | } C |
| Tenant Security Deposits | 16,765.39 | |
| Unrestricted Net Assets | 1,174,959.92 | |
| Temporarily Restricted Net Assets | 81,401.39 | |
| Permanently Restricted Net Assets | 31,384.00 | |
| Excess Revenues over (under) Expenditures | 801,620.84 | |
| | <hr/> | |
| Total Liabilities and Net Assets | \$ 2,090,998.15 | |
| | <hr/> <hr/> | |

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC. - SMART START GRANT - FY 2021 - 2022

| | |
|---|--------------------|
| Y 21/22 SMART START 100% ALLOCATION [plus Carryforward funds - NOT YET] | \$6,573,047 |
| TOTAL ALLOCATION FOR ADMINISTRATION -----> | |
| | \$383,479 |
| FY 21/22 Smart Start Admin Base Allocation | \$317,749 |
| FY 21/22 Addition of 1% Fundraising Grant [9200-990] | \$65,730 |
| TOTAL ALLOCATION FOR SERVICES -----> | |
| | \$6,189,568 |
| FY 21/22 Smart Start Services Allocation : | \$6,255,298 |
| FY 21/22 Reduction for 1% Fundraising Grant [9200-990] | \$ (65,730) |
| Carryforward Funds from FY20/21 to be used in FY21/22 | \$0 |

| | | | | | | | | | | AS OF OCTOBER 31, 2021 | | | |
|---|--|--------|----------------------------------|------------------|-----------------|----------|---------------|---------------|---------------|---|---------------------|----------------------------|-------------------------|
| | | | | | | | | | | If monthly spending was equal, at month-end, the percentages should be: | | | |
| | | | | | | | | | | 33% | 67% | | |
| | | | | | | | | | | EXPENDITURES | | | |
| Activity | | Agency | | | 7/1/2021 | Advances | August | September | October | Y-T-D | Remaining Budget | % of Budget Expended | % of Available Funds |
| | | | | Budget | | | | | | | | | |
| Early Care & Education Subsidy - TANF Only | | | | | | | | | | | | | |
| 1 | Subsidized Child Care | | Dept. of Social Services | \$ 2,230,306.00 | | | \$ 372,808.00 | \$ 305,460.00 | \$ 275,469.00 | \$ 1,377,233.00 | \$ 853,073.00 | 62% | 38% |
| 2 | CCR&R - Subsidy TANF | IH | Partnership for Children | \$ 366,368.00 | | | \$ - | \$ - | \$ - | \$ - | \$ 366,368.00 | 0% | 100% |
| 3 | Child Care Scholarships | | Fayetteville Tech. Com. College | \$ 207,260.00 | | | \$ - | \$ 14,924.82 | \$ 21,003.37 | \$ 35,928.19 | \$ 171,331.81 | 17% | 83% |
| 4 | NC Pre-K Susidy TANF | IH | Partnership for Children | \$ 71,000.00 | | | \$ - | \$ - | \$ - | \$ - | \$ 71,000.00 | 0% | 100% |
| | | | ECE Subsidy TANF Total: | 46% | \$ 2,874,934.00 | \$ - | \$ 372,808.00 | \$ 320,384.82 | \$ 296,472.37 | \$ 1,413,161.19 | \$ 1,461,772.81 | 49% | |
| | | | Minimum of 39% Required | | | | | | | | | | |
| Early Care & Education Subsidy - Non-TANF | | | | | | | | | | | | | |
| 5 | CCR&R - Non-TANF Dual Subsidy | IH | Partnership for Children | \$ 60,000.00 | | | \$ - | \$ - | \$ - | \$ - | \$ 60,000.00 | 0% | 100% |
| 6 | NC Pre-K Subsidy Non-TANF | IH | Partnership for Children | \$ 12,527.00 | | | \$ - | \$ - | \$ - | \$ - | \$ 12,527.00 | 0% | 100% |
| | | | ECE Subsidy Non-TANF Total: | 1% | \$ 72,527.00 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 72,527.00 | 0% | |
| Early Care & Education Subsidy - Administration | | | | | | | | | | | | | |
| 7 | Subsidy Support Staff | | Dept. of Social Services | \$ 159,807.00 | | | \$ 49,870.88 | \$ 63,236.06 | \$ - | \$ 159,351.38 | \$ 455.62 | 100% | 0% |
| 8 | Child Care Scholarship - Admin Support | | Fayetteville Tech. Com. College | \$ 11,550.00 | | | \$ 813.31 | \$ 995.48 | \$ 965.82 | \$ 2,774.61 | \$ 8,775.39 | 24% | 76% |
| 9 | CCR&R - Subsidy Support | IH | Partnership for Children | \$ 41,000.00 | | | \$ 2,380.66 | \$ 1,114.23 | \$ 1,165.86 | \$ 10,171.93 | \$ 30,828.07 | 25% | 75% |
| | | | ECE Subsidy Administration Total | 3% | \$ 212,357.00 | \$ - | \$ 53,064.85 | \$ 65,345.77 | \$ 2,131.68 | \$ 172,297.92 | \$ 40,059.08 | 81% | |
| | | | | | | | | | | | | | |
| Early Care & Education Quality & Affordability | | | | | | | | | | | | | |
| 10 | CCR&R - Core Services | IH | Partnership for Children | \$ 1,195,000.00 | | | \$ 77,234.65 | \$ 89,077.40 | \$ 69,800.78 | \$ 334,857.92 | \$ 860,142.08 | 28% | 72% |
| 11 | WAGES\$ | | Child Care Svcs. Association | \$ 398,091.00 | | | \$ 105,447.88 | \$ 35,242.67 | \$ 19,800.00 | \$ 160,490.55 | \$ 237,600.45 | 40% | 60% |
| 12 | CCR&R - Lending Library | IH | Partnership for Children | NEW \$ 47,325.00 | | | \$ 1,285.45 | \$ 1,585.26 | \$ 1,195.48 | \$ 5,484.34 | \$ 41,840.66 | 12% | 88% |
| | | | ECE Quality Total: | 27% | \$ 1,640,416.00 | \$ - | \$ 183,967.98 | \$ 125,905.33 | \$ 90,796.26 | \$ 500,832.81 | \$ 1,139,583.19 | 31% | |
| | | | Minimum of 70% Total Required | 78% | | | | | | | | | |

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC. - SMART START GRANT - FY 2021 - 2022

| | |
|---|--------------------|
| Y 21/22 SMART START 100% ALLOCATION [plus Carryforward funds - NOT YET] | \$6,573,047 |
| TOTAL ALLOCATION FOR ADMINISTRATION -----> | |
| | \$383,479 |
| FY 21/22 Smart Start Admin Base Allocation | \$317,749 |
| FY 21/22 Addition of 1% Fundraising Grant [9200-990] | \$65,730 |
| TOTAL ALLOCATION FOR SERVICES -----> | |
| | \$6,189,568 |
| FY 21/22 Smart Start Services Allocation : | \$6,255,298 |
| FY 21/22 Reduction for 1% Fundraising Grant [9200-990] | \$ (65,730) |
| Carryforward Funds from FY20/21 to be used in FY21/22 | \$0 |

| | | | | | | | | | | AS OF OCTOBER 31, 2021 | | | | | | | | | | |
|--|--|--|-----|-----|-----------------|--------------|--------------|---|------------|---|----------------------|------------|------------|------------------|--------------|--------------|-----|--------------|-----|--|
| | | | | | | | | | | If monthly spending was equal, at month-end, the percentages should be: | | | | | | | | | | |
| | | | | | | | | | | 33% | 67% | | | | | | | | | |
| | | | | | | | | | | % of Budget Expended | % of Available Funds | | | | | | | | | |
| Activity | | Agency | | | 7/1/2021 Budget | Advances | EXPENDITURES | | | August | September | October | Y-T-D | Remaining Budget | | | | | | |
| Health and Safety | | | | | | | | | | | | | | | | | | | | |
| 13 | Assuring Better Health and Development (ABCD) | Carolina Collaborative Community Care (4C) | | \$ | 92,000.00 | \$ - | \$ | 7,142.47 | \$ | 7,706.27 | \$ | 8,155.38 | \$ | 32,206.99 | \$ | 59,793.01 | 35% | 65% | | |
| 14 | Child Care Health Consultant | Cumberland County Health Department | NEW | \$ | 60,348.00 | \$ - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 60,348.00 | 0% | 100% | | |
| 15 | Family Connect | IH Partnership for Children | | \$ | 100,000.00 | \$ - | \$ | 1,339.64 | \$ | (612.77) | \$ | 430.40 | \$ | 1,500.00 | \$ | 98,500.00 | 2% | 99% | | |
| 16 | Kindermusik & Music Therapy [NEW PSC FOR FY1819 effective 7-1-18 per NCPC] | Kerri Hurley | | | \$57,209.00 | \$ 9,534.83 | \$ | 1,000.00 | \$ | 6,752.80 | \$ | 9,811.50 | \$ | 18,564.30 | \$ | 38,644.70 | 32% | 68% | | |
| | | Health & Safety Total: | | 5% | \$ | 309,557.00 | \$ | 9,534.83 | \$ | 9,482.11 | \$ | 13,846.30 | \$ | 18,397.28 | \$ | 52,271.29 | \$ | 257,285.71 | 17% | |
| Family Support | | | | | | | | | | | | | | | | | | | | |
| 17 | Autism Outreach & Resource Ctr. | Autism of CC | | \$ | 45,000.00 | \$ - | \$ | 9,186.09 | \$ | 7,984.47 | \$ | 6,250.30 | \$ | 30,198.32 | \$ | 14,801.68 | 67% | 33% | | |
| 18 | All Children Excel [ACE] | IH Partnership for Children | | \$ | 157,550.00 | | \$ | 12,738.14 | \$ | 12,638.49 | \$ | 10,875.57 | \$ | 60,269.64 | \$ | 97,280.36 | 38% | 62% | | |
| 19 | Kaleidoscope Play and Learn | IH Partnership for Children | NEW | \$ | 41,300.00 | | \$ | 308.93 | \$ | 238.40 | \$ | 259.57 | \$ | 1,059.31 | \$ | 40,240.69 | 3% | 97% | | |
| 20 | Community Engagement & Resource Development | IH Partnership for Children | | \$ | 432,375.00 | | \$ | 28,341.51 | \$ | 61,721.09 | \$ | 30,867.81 | \$ | 156,786.32 | \$ | 275,588.68 | 36% | 64% | | |
| 21 | Reach Out & Read Grant | Carolina Collaborative Community Care (4C) | | \$ | 16,500.00 | \$ - | \$ | 1,028.48 | \$ | 845.22 | \$ | 664.70 | \$ | 2,840.10 | \$ | 13,659.90 | 17% | 83% | | |
| | | Family Support Total: | | 11% | \$ | 692,725.00 | \$ | - | \$ | 51,603.15 | \$ | 83,427.67 | \$ | 48,917.95 | \$ | 251,153.69 | \$ | 441,571.31 | 36% | |
| System Support | | | | | | | | | | | | | | | | | | | | |
| 22 | P&E - Planning & Evaluation | IH Partnership for Children | | \$ | 387,052.00 | | \$ | 19,819.78 | \$ | 21,788.73 | \$ | 21,200.71 | \$ | 87,721.97 | \$ | 299,330.03 | 23% | 77% | | |
| | | System Support Total: | | 6% | \$ | 387,052.00 | \$ | - | \$ | 19,819.78 | \$ | 21,788.73 | \$ | 21,200.71 | \$ | 87,721.97 | \$ | 299,330.03 | | |
| | | Total of Approved Projects: | | | \$ | 6,189,568.00 | \$ | 9,534.83 | \$ | 690,745.87 | \$ | 630,698.62 | \$ | 477,916.25 | \$ | 2,477,438.87 | \$ | 3,712,129.13 | | |
| 23 | Administration | IH Partnership for Children | 5% | \$ | 317,749.00 | \$ - | \$ | 39,860.99 | \$ | 29,165.24 | \$ | 19,116.40 | \$ | 144,643.67 | \$ | 173,105.33 | 46% | 54% | | |
| 24 | 1% Fundraising | IH Partnership for Children | 1% | \$ | 65,730.00 | \$ - | \$ | 2,987.39 | \$ | 3,411.06 | \$ | 4,875.00 | \$ | 16,276.49 | \$ | 49,453.51 | 25% | 75% | | |
| Unallocated Smart Start SERVICES Funds | | | | \$ | - | | | | | | | | | | | | | | | |
| Unallocated Smart Start ADMINISTRATION Funds | | | | \$ | - | | | | | | | | | | | | | | | |
| Total Smart Start Funds Expended | | | | | | \$ | 9,534.83 | \$ | 733,594.25 | \$ | 659,863.86 | \$ | 497,032.65 | \$ | 2,638,359.03 | | | | | |
| | | | | | | | | Total Allocated Smart Start Funds Remaining | | | | | | \$ | 3,934,687.97 | | | | | |

Partnership for Children of Cumberland County, Inc. - NC PRE-KINDERGARTEN GRANT

| FY 21/22 Revenues per Contract | Fiscal Year 2021/ 2022 | |
|-----------------------------------|--|--------------------|
| \$ 8,398,500 | NC Pre-k Grant Payments to Providers | |
| \$ 174,963 | 2% CCDF Quality Funds | |
| \$ 845,625 | Summer Learning Grant [June 1, 2021 - August 31, 2021] | |
| \$ 524,590 | 6% Administrative Fee | as of October 2021 |
| \$ 9,943,678 | Total NC Pre-k Grant | SHOULD BE |
| | | 33% 67% |

| FUND | | | FY 21/22 Budget | | | | | | Remaining | % of | % of |
|------|----------|--|---------------------------------------|-----------------|--------------|--------------|-----------------|----------------|--------------------|-----------------|---------|
| | Activity | | 9/30/2021 | August | September | October | Y-T-D | Budget | Budget Expended | Available Funds | |
| 211 | 3323-999 | Administrative Operations | | \$ 185,397.00 | \$ 9,543.76 | \$ 22,986.75 | \$ 11,006.63 | \$57,993.96 | \$127,403.04 | 31% | 69% |
| | 3323-001 | CCR&R - Core | | \$ 87,612.00 | \$ 9,322.62 | \$ 8,628.02 | \$ 8,787.18 | \$38,966.68 | \$48,645.32 | 44% | 56% |
| | 3323-017 | NC Pre-k Coordination (In-Direct) | | \$ 251,581.00 | \$ 9,941.03 | \$ 19,772.12 | \$ 15,846.63 | \$65,949.72 | \$185,631.28 | 26% | 74% |
| | | Fund 211 Sub-Total | | \$ 524,590.00 | \$28,807.41 | \$51,386.89 | \$ 35,640.44 | \$162,910.36 | \$361,679.64 | 31% | 69% |
| 206 | 2342-015 | NC Pre-k Subsidy (Direct - Child Reimbursement) - State Funds | | \$ 410,031.00 | \$ - | \$ - | \$ - | \$0.00 | \$410,031.00 | 0% | 100% |
| | | Fund 206 Sub-Total | | \$ 410,031.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$410,031.00 | 0% | 100% |
| 210 | 2342-015 | NC Pre-k Subsidy (Direct - Child Reimbursement) - State Funds | | \$ 4,580,047.00 | \$ - | \$ - | \$ - | \$0.00 | \$4,580,047.00 | 0% | 100% |
| | | Fund 210 Sub-Total | | \$ 4,580,047.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,580,047.00 | 0% | 100% |
| 319 | 2342-015 | NC Pre-k Subsidy TANF (Direct - Child Reimbursement) - Federal Funds | | \$ 3,408,422.00 | \$ - | \$ - | \$ 1,643,600.00 | \$1,643,600.00 | \$1,764,822.00 | 48% | 52% |
| | | Fund 319 Sub-Total | | \$ 3,408,422.00 | \$0.00 | \$0.00 | \$ 1,643,600.00 | \$1,643,600.00 | \$1,764,822.00 | 48% | 214% |
| 328 | 3322-017 | NC Pre-K CCDF Quality Funds - Federal Funds | | \$ 174,963.00 | \$ 6,385.15 | \$ 14,170.32 | \$ 9,513.07 | \$42,875.12 | \$132,087.88 | 25% | 75% |
| 329 | 3323-017 | NC Pre-K Capacity Building Grant | | \$ - | \$ (551.04) | \$ - | \$ - | (\$551.04) | \$551.04 | #DIV/0! | #DIV/0! |
| 212 | 3323-017 | NC Pre-K Capacity Building Funds - State Funds | | \$0.00 | \$ - | \$ - | \$ - | (\$18.90) | \$18.90 | #DIV/0! | #DIV/0! |
| 212 | 3323-001 | NC Pre-K Capacity Building Funds - State Funds | | \$0.00 | \$ - | \$ - | \$ - | (\$13.73) | \$13.73 | #DIV/0! | #DIV/0! |
| 212 | 3323-999 | NC Pre-K Capacity Building Funds - State Funds | | \$0.00 | \$ - | \$ - | \$ - | \$230.85 | \$ (230.85) | #DIV/0! | #DIV/0! |
| | | Fund 212 Sub-Total | | \$ - | \$ - | \$ - | \$0.00 | \$198.22 | \$ (198.22) | | #DIV/0! |
| 324 | 3323-999 | Administrative Operations | This contract | \$ 30,000.00 | \$ 2,975.58 | \$ 14,966.21 | \$ 321.13 | \$18,262.92 | \$11,737.08 | 61% | 39% |
| | 3323-001 | CCR&R - Core | amendment | \$ 6,000.00 | \$ 133.41 | \$ - | \$ - | \$133.41 | \$5,866.59 | 2% | 98% |
| | 3323-017 | NC Pre-K Coordination (In-Direct) | is effective | \$ 40,875.00 | \$ 14,322.34 | \$ - | \$ - | \$14,322.34 | \$26,552.66 | 35% | 65% |
| | 2342-015 | NC Pre-K Subsidy TANF (Direct - Child Reimbursement) - Federal Funds | 06/01/2021 | \$ 768,750.00 | \$ - | \$ - | \$ - | \$768,750.00 | \$0.00 | 100% | 0% |
| | | Fund 324 Sub-Total | to 08/31/2021 for direct expenditures | \$ 845,625.00 | \$17,431.33 | \$14,966.21 | \$ 321.13 | \$801,468.67 | \$44,156.33 | 95% | 5% |

Total Budget Remaining \$7,293,176.67

| | |
|-------------------------------|---|
| Total NC Pre-K Grant | \$9,943,678 |
| Total NC Pre-k Grant Expended | \$52,072.85 \$80,523.42 \$1,688,753.51 \$2,650,501.33 |
| Total State Funds | \$5,514,668 |
| Total Federal Funds | \$4,429,010 |
| Total NC Pre-K Grant | \$9,943,678 |

Partnership for Children of Cumberland County, Inc.

Region 5 DCDEE Lead Agency Grant
Fiscal Year 2021 - 2022

TOTAL FY 2021 - 2022 REGION 5 LEAD AGENCY ALLOCATION **\$820,451.00**

FY 2021 - 2022 10% Overhead / Administration Allocation **\$74,186.00**

FY 2021 - 2022 Program/Services Allocation **\$746,265.00**

| FY 2021 - 2022 Program/Services Allocation | | \$746,265.00 | | EXPENDITURES | | | | | as of October 31, 2021 | |
|---|-----|--------------------|--------------|--------------|--------------|--------------|---------------------|----------------------------|-------------------------|-----|
| | | | | | | | | | 33% | 67% |
| Activity | | 07/01/21 Budget | August | September | October | Y-T-D | Remaining Budget | % of Budget Expended | % of Available Funds | |
| | | | | | | | | | | |
| Region 5 Lead Agency - Core Services | | \$ 255,406.00 | \$ 13,667.81 | \$ 20,583.07 | \$ 12,166.54 | \$ 68,177.15 | \$ 187,228.85 | 27% | 73% | |
| Core Services - 10% Overhead/Administration for CCR&R | | \$ 600.00 | \$ 1.38 | \$ 39.01 | \$ 82.80 | \$ 124.57 | \$ 475.43 | 21% | 79% | |
| Core Services - 10% Overhead/Administration for Admin Ops | | \$ 30,723.00 | \$ 3,420.89 | \$ 2,040.94 | \$ 1,199.57 | \$ 6,679.14 | \$ 24,043.86 | 22% | 78% | |
| Contracts & Grants - Anson County | | \$ 9,954.00 | \$ - | \$ - | \$ - | \$ - | \$ 9,954.00 | 0% | 100% | |
| Contracts & Grants - Montgomery County | | \$ 8,345.00 | \$ - | \$ - | \$ - | \$ - | \$ 8,345.00 | 0% | 100% | |
| Contracts & Grants - Moore County | | \$ 29,399.00 | \$ - | \$ - | \$ - | \$ - | \$ 29,399.00 | 0% | 100% | |
| Contracts & Grants - Richmond County | | \$ 14,528.00 | \$ - | \$ - | \$ - | \$ - | \$ 14,528.00 | 0% | 100% | |
| | | \$ 348,955.00 | \$ 17,090.08 | \$ 22,663.02 | \$ 13,448.91 | \$ 74,980.86 | \$ 273,974.14 | 21% | 79% | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| Region 5 Infant Toddler Project | | \$ 140,741.00 | \$ 13,124.37 | \$ 12,173.59 | \$ 9,617.26 | \$ 49,288.28 | \$ 91,452.72 | 35% | 65% | |
| Infant Toddler - 10% Overhead/Administration for CCR&R | | \$ 10,125.00 | \$ 1.38 | \$ 7.35 | \$ 654.55 | \$ 664.66 | \$ 9,460.34 | 7% | 93% | |
| Infant Toddler - 10% Overhead/Administration for Admin Ops | | \$ 3,949.00 | \$ - | \$ - | \$ 3,939.80 | \$ 3,949.00 | \$ - | 100% | 0% | |
| | | \$ 154,815.00 | \$ 13,125.75 | \$ 12,180.94 | \$ 14,211.61 | \$ 53,901.94 | \$ 100,913.06 | 35% | 65% | |
| | | | | | | | | | | |
| Region 5 Healthy Social Behaviors Project | | \$ 287,892.00 | \$ 15,861.51 | \$ 17,024.27 | \$ 17,387.41 | \$ 70,303.99 | \$ 217,588.01 | 24% | 76% | |
| Healthy Social Behavior - 10% Overhead/Administration for CCR&R | | \$ 4,300.00 | \$ 3.22 | \$ 33.06 | \$ 245.70 | \$ 285.20 | \$ 4,014.80 | 7% | 93% | |
| Healthy Social Behavior - 10% Overhead/Administration for Admin Ops | | \$ 24,489.00 | \$ - | \$ - | \$ 6,687.11 | \$ 6,701.15 | \$ 17,787.85 | 27% | 73% | |
| | | | | | | | | | | |
| | | \$ 316,681.00 | \$ 15,864.73 | \$ 17,057.33 | \$ 24,320.22 | \$ 77,290.34 | \$ 239,390.66 | 24% | 76% | |
| Total Allocated DCD Funds Remaining | | | | | | | \$ 614,277.86 | | | |
| Summary for 10% Overhead / Administration | PFC | \$ 74,186.00 | \$ 3,426.87 | \$ 2,120.36 | \$ 12,809.53 | \$ 18,403.72 | \$ 55,782.28 | 25% | 75% | |

Partnership for Children of Cumberland County, Inc.

All Funding Sources

Fiscal Year 2021 - 2022

| FUND CODE | | July 1, 2021 Beginning Cash Balance | Receipts | | | | Expenditures | | | | Ending Cash Balance |
|-------------------------------|--|---|------------------|----------------|-----------------|-----------------|---------------|---------------|---------------|---------------|------------------------|
| | | | August | September | October | YTD | August | September | October | YTD | |
| | | | RESTRICTED FUNDS | | | | | | | | |
| NC PRE-KINDERGARTEN FUNDS | | | | | | | | | | | |
| 206 | NC Pre-K Grant - State Funds (per child) | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 210 | NC Pre-K Expansion Grant - Lottery Funds - STATE FUNDS | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 211 | NC Pre-K Grant - 4% Admin Fees | \$ - | \$ 46,908.96 | \$ 26,298.53 | \$ 53,185.62 | \$ 126,393.11 | \$ 28,807.41 | \$ 51,386.89 | \$ 35,640.44 | \$ 162,910.36 | \$ (36,517.25) |
| 212 | NC Pre-K Capacity Building Grant - State Funds | \$ - | \$ 244.52 | \$ - | \$ - | \$ 244.52 | \$ - | \$ - | \$ - | \$ 198.22 | \$ 46.30 |
| 319 | NC Pre-K Grant (per slot) - Federal Funds | \$ - | \$ - | \$ - | \$ 1,499,200.00 | \$ 1,499,200.00 | \$ - | \$ - | \$ 803,750.00 | \$ 803,750.00 | \$ 695,450.00 |
| 319 | 1/10 CASH PAYMENT from DCDEE -NC Pre-K Grant | \$ - | \$ 839,850.00 | \$ - | \$ - | \$ 839,850.00 | \$ - | \$ - | \$ 839,850.00 | \$ 839,850.00 | \$ - |
| 324 | NC Pre-K Grant Summer Learning Program - Federal Funds [June 1, 2021 through August 31, 2021 for direct payments; 10% admin is indefinite] | \$ - | \$ - | \$ (61,250.00) | \$ - | \$ 768,750.00 | \$ - | \$ - | \$ - | \$ 768,750.00 | \$ - |
| 328 | NC Pre-K Grant CCDF Quality Funds-Federal Funds | \$ - | \$ 11,691.34 | \$ 5,002.75 | \$ 13,283.84 | \$ 29,977.93 | \$ 6,385.15 | \$ 14,170.32 | \$ 9,513.07 | \$ 42,875.12 | \$ (12,897.19) |
| 329 | NC Pre-K Capacity Building Grant - Effective 11-1-18 FEDERAL Funds | \$ - | \$ - | \$ - | \$ - | \$ - | \$ (551.04) | \$ - | \$ - | \$ (551.04) | \$ 551.04 |
| | Sub-total for NC Pre-K | \$ - | | | | | | | | Sub-total | \$ 646,632.90 |
| FEDERAL RESTRICTED FUNDS | | | | | | | | | | | |
| 307 | DCD Grant - SWCDC | \$ 7,668.58 | \$ - | \$ - | \$ 60,734.77 | \$ 60,734.77 | \$ 17,090.08 | \$ 22,663.02 | \$ 13,448.91 | \$ 82,649.44 | \$ (14,246.09) |
| 312 | Region 5 - Infant/Toddler Project | \$ 12,479.37 | \$ - | \$ - | \$ - | \$ - | \$ 13,125.75 | \$ 12,180.94 | \$ 14,211.61 | \$ 66,381.31 | \$ (53,901.94) |
| 313 | Region 5 - Healthy Social Behavior | \$ 32,705.26 | \$ - | \$ - | \$ - | \$ - | \$ 15,864.73 | \$ 17,057.33 | \$ 24,320.22 | \$ 109,995.60 | \$ (77,290.34) |
| 807 | Region 5 - Program Income | \$ - | \$ 1,415.50 | \$ 1,205.00 | \$ 10.00 | \$ 3,275.50 | \$ 18.53 | \$ 783.72 | \$ 22.87 | \$ 845.97 | \$ 2,429.53 |
| | Sub-total for Federal Restricted | \$ 52,853.21 | | | | | | | | Sub-total | \$ (143,008.84) |
| SMART START AND RELATED FUNDS | | | | | | | | | | | |
| 146 | Smart Start - Services (FY18/19) | \$ - | \$ - | \$ - | \$ - | \$ - | \$ (15.94) | \$ - | \$ - | \$ (15.94) | \$ 15.94 |
| 149 | Smart Start - Admin. (FY 20/21) | \$ 14,128.40 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 14,084.41 | \$ 43.99 |
| 150 | Smart Start - Services (FY 20/21) | \$ 442,456.01 | \$ - | \$ - | \$ - | \$ - | \$ 89.29 | \$ (89.29) | \$ - | \$ 442,227.45 | \$ 228.56 |
| 151 | Smart Start - Admin. (FY 21/22) | \$ - | \$ 31,964.00 | \$ 31,966.00 | \$ 32,033.00 | \$ 143,898.00 | \$ 42,848.38 | \$ 32,576.30 | \$ 23,991.40 | \$ 160,920.16 | \$ (17,022.16) |
| 152 | Smart Start - Services (FY 21/22) | \$ - | \$ 283,515.00 | \$ 283,528.00 | \$ 284,125.00 | \$ 1,276,339.00 | \$ 170,265.62 | \$ 206,721.18 | \$ 175,005.24 | \$ 743,047.70 | \$ 533,291.30 |
| 201 | MAC SS Grant (Accting/Contracting) | \$ - | \$ 16,840.00 | \$ - | \$ 16,840.00 | \$ 33,680.00 | \$ 7,745.24 | \$ 8,628.39 | \$ 5,525.06 | \$ 31,122.77 | \$ 2,557.23 |
| 216 | Dolly Parton's Imagination Library | \$ 17,681.70 | \$ 7,500.00 | \$ - | \$ 7,500.00 | \$ 15,000.00 | \$ 612.00 | \$ 2,170.50 | \$ 729.00 | \$ 3,517.19 | \$ 29,164.51 |
| 801 | Program Income (SS Related) | \$ 64,535.17 | \$ 5,063.78 | \$ 5,593.46 | \$ 4,864.66 | \$ 20,295.34 | \$ 3,194.52 | \$ 3,403.55 | \$ 3,124.59 | \$ 14,725.59 | \$ 70,104.92 |
| 804 | GEMS Shared Services (PI SS Related) | \$ 1,300.00 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 1,300.00 |
| | Sub-total for Smart Start & Related | \$ 540,101.28 | | | | | | | | Sub-total | \$ 619,684.29 |

Partnership for Children of Cumberland County, Inc.

All Funding Sources

Fiscal Year 2021 - 2022

| FUND CODE | | July 1, 2021 Beginning Cash Balance | Receipts | | | | Expenditures | | | | Ending Cash Balance |
|--------------|---|---|----------|--------------|---------------|---------------|--------------|---------------|--------------|---------------|------------------------|
| | | | August | September | October | YTD | August | September | October | YTD | |
| | TEMPORARILY RESTRICTED FUNDS - RESTRICTED FOR TIME TO SPEND FUNDS | | | | | | | | | | |
| 330 | FEDERAL - CCHC Expansion Grant (NCPC) [02/01/2021 - 10/31/2021] | \$ (147.32) | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ (147.32) | \$ - |
| 331 | FEDERAL - PDG Family Connects Innovation Grant (NCPC) [03/01/2021 - 11/30/2022] | \$ (1,803.20) | \$ - | \$ - | \$ 172,934.09 | \$ 172,934.09 | \$ 1,319.73 | \$ 154,564.53 | \$ 76,374.59 | \$ 247,505.48 | \$ (76,374.59) |
| 332 | FEDERAL - ITTI Care Project Grant (Duke Sanford) [08/01/2021 - 09/30/2021] | \$ - | \$ - | \$ 1,000.00 | \$ - | \$ 1,000.00 | \$ - | \$ - | \$ 239.96 | \$ 239.96 | \$ 760.04 |
| 539 | Foundation for the Carolinas Grant - Operation Restoration [04/07/2019 - 04/16/2021 or TBD] | \$ 22,405.63 | \$ - | \$ - | \$ - | \$ - | \$ 22,405.63 | \$ - | \$ - | \$ 22,405.63 | \$ - |
| 543 | CC Foundation - Family Connect Grant [12/01/2019 - 12/31/2024] | \$ 29,457.51 | \$ - | \$ - | \$ - | \$ - | \$ 4,700.86 | \$ 3,757.83 | \$ 4,476.90 | \$ 19,133.01 | \$ 10,324.50 |
| 809 | Hoke County Consumer Ed (not program income) [07/01/2021 - 06/30/2022] | \$ 4,331.07 | \$ - | \$ 11,646.53 | \$ 7,996.47 | \$ 19,643.00 | \$ 5,352.83 | \$ 7,624.79 | \$ 426.08 | \$ 24,663.25 | \$ (689.18) |
| | Sub-total for Temporarily Restricted | \$ 54,243.69 | | | | | | | | Sub-total | \$ (65,979.23) |

Partnership for Children of Cumberland County, Inc.

All Funding Sources

Fiscal Year 2021 - 2022

| FUND CODE | | July 1, 2021 Beginning Cash Balance | Receipts | | | | Expenditures | | | | Ending Cash Balance |
|-----------|--|---|--------------|--------------|--------------|--------------|--------------|---------------|--------------|---------------|------------------------|
| | | | August | September | October | YTD | August | September | October | YTD | |
| | UNRESTRICTED FUNDS or NO RESTRICTION OF TIME TO SPEND FUNDS | | | | | | | | | | |
| 208 | Unrestricted State Revenues - For Operating Purposes | \$ 15,140.22 | \$ - | \$ - | \$ - | \$ - | \$ 1,825.18 | \$ (965.63) | \$ 1,143.53 | \$ 4,169.98 | \$ 10,970.24 |
| | Unrestricted State Revenues - Invested in CDs and Money Market Account | \$ 488,220.41 | \$ 4,560.38 | \$ 3,570.81 | \$ - | \$ 8,131.19 | \$ 2.00 | \$ - | \$ - | \$ 4.00 | \$ 496,347.60 |
| 324 | NC Pre-K Grant Summer Learning Program - Federal Funds [June 1, 2021 through August 31, 2021 for direct payments; 10% admin is indefinite] | \$ - | \$ - | \$ 76,875.00 | \$ - | \$ 76,875.00 | \$ 17,431.33 | \$ 14,966.21 | \$ 321.13 | \$ 32,718.67 | \$ 44,156.33 |
| 501 | Individual Gifts & Donations | \$ 94,878.19 | \$ 1,092.91 | \$ 2,188.80 | \$ 2,478.00 | \$ 6,044.71 | \$ 7,064.60 | \$ 1.38 | \$ 26.89 | \$ 7,093.65 | \$ 93,829.25 |
| 515 | Vending Machine Commissions | \$ 167.12 | \$ 36.86 | \$ 21.14 | \$ 31.01 | \$ 108.43 | \$ - | \$ - | \$ - | \$ - | \$ 275.55 |
| 518 | Kohl's Corporate Grants | \$ 2,733.04 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 2,733.04 |
| 536 | The CarMax Foundation Grant | \$ 9,082.30 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 9,082.30 |
| 544 | Falcon Children's Home - Car Seat Safety Program Donation | \$ 5,000.00 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 5,000.00 |
| 546 | CC Foundation - Diaper Bank Grant | \$ 453.52 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 453.52 |
| 802 | PFCRC II (Non-Smart Start) | \$ 85,559.24 | \$ 12,259.19 | \$ 12,322.72 | \$ 15,533.79 | \$ 53,229.00 | \$ 75,121.42 | \$ 72,469.81 | \$ 582.90 | \$ 158,636.25 | \$ (19,848.01) |
| 806 | Forward March Conference | \$ 33,633.68 | \$ - | \$ - | \$ - | \$ - | \$ 1.73 | \$ 3.42 | \$ 2.21 | \$ 9.34 | \$ 33,624.34 |
| 812 | PFCRC II - Administration | \$ 61,728.48 | \$ 4,750.00 | \$ 4,750.00 | \$ 4,750.00 | \$ 19,000.00 | \$ 4,469.18 | \$ (9,824.25) | \$ 4,474.44 | \$ 5,850.00 | \$ 74,878.48 |
| 815 | Hoke - Contracted Eval (not program income) | \$ 22,966.36 | \$ - | \$ - | \$ - | \$ - | \$ 955.06 | \$ 674.17 | \$ 274.30 | \$ 2,691.42 | \$ 20,274.94 |
| 816 | Contracted Data Services | \$ 3,448.15 | \$ - | \$ - | \$ - | \$ - | \$ - | | \$ - | \$ - | \$ 3,448.15 |
| 820 | Fundraising - PFC Annual Soiree | \$ 98,498.41 | \$ - | \$ - | \$ - | \$ - | \$ 6.90 | \$ 13.65 | \$ 8.83 | \$ 37.32 | \$ 98,461.09 |
| 824 | Fundraising - PFC Annual Soiree - Administrative Allocation | \$ 6,587.08 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 6,587.08 |
| 825 | Capital Projects Fund | \$ 21,578.00 | \$ - | \$ - | \$ - | \$ - | \$ 21,578.00 | \$ - | \$ - | \$ 21,578.00 | \$ - |
| 827 | Fundraising - Mission Moments | \$ 139.52 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 139.52 |
| 828 | Fundraising - Early Care & Education Initiatives | \$ 1,626.95 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 1,626.95 |
| 897 | Sales Tax | \$ (15,364.31) | \$ - | \$ 15,364.31 | \$ - | \$ 15,364.31 | \$ 1,070.70 | \$ 1,478.06 | \$ 353.42 | \$ 3,142.98 | \$ (3,142.98) |
| 899 | Interest Income (from Investment Funds) | \$ 29,200.75 | \$ 2,007.27 | \$ 715.58 | \$ 1.58 | \$ 2,726.44 | \$ 4,560.38 | \$ 3,570.81 | \$ - | \$ 8,131.19 | \$ 23,796.00 |
| 902 | COBRA - Employee Insurance Withholdings | \$ (18.16) | \$ - | \$ 60.18 | \$ - | \$ 60.18 | \$ 20.06 | \$ 20.06 | \$ 20.06 | \$ (106.02) | \$ 148.04 |
| 904 | Forfeited FSA | \$ (16,299.11) | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ (16,299.11) |
| 905 | Employee Withholding | \$ 259.53 | \$ 22,543.02 | \$ 22,020.67 | \$ 21,747.57 | \$ 94,624.62 | \$ 22,402.07 | \$ 21,995.20 | \$ 21,362.49 | \$ 93,866.47 | \$ 1,017.68 |
| | Sub-total for Unrestricted Funds | \$ 949,219.37 | | | | | | | | Sub-total | \$ 887,560.00 |

Partnership for Children of Cumberland County, Inc.

All Funding Sources

Fiscal Year 2021 - 2022

| FUND CODE | | July 1, 2021 Beginning Cash Balance | Receipts | | | | Expenditures | | | | Ending Cash Balance |
|--------------------------------------|---|---|--------------|-------------|-------------|--------------|--------------|-------------|-------------|--------------|------------------------|
| | | | August | September | October | YTD | August | September | October | YTD | |
| | INFORMATION TECHNOLOGY | | | | | | | | | | |
| 992 | PFC IT Management | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 216.37 | \$ 567.47 | \$ 162.91 | \$ 1,479.33 | \$ (1,479.33) |
| 993 | IT - Core | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 0.41 | \$ - | \$ - | \$ - | \$ - |
| 994 | IT - Outside Agencies | \$ 119,607.66 | \$ 11,360.00 | \$ 8,737.65 | \$ 6,011.51 | \$ 30,697.16 | \$ 8,444.10 | \$ 7,125.24 | \$ 7,582.72 | \$ 33,884.70 | \$ 116,420.12 |
| 995 | IT - PFC Enhanced | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 250.00 | \$ - | \$ 229.46 | \$ (229.46) |
| 996 | IT - PFC Regular | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ (13.70) | \$ 13.70 |
| Sub-total for Information Technology | | \$ 119,607.66 | | | | | | | | Sub-total | \$ 114,725.03 |
| | PERMANENTLY RESTRICTED FUNDS | | | | | | | | | | |
| 599 | Cumberland Community Foundation Endowment | \$ 31,384.00 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 31,384.00 |
| | Sub-total for Permanently Restricted Funds | \$ 31,384.00 | | | | | | | | Sub-total | \$ 31,384.00 |
| | | | | | | | | | | | |
| | TOTAL | \$ 1,747,409.21 | | | | | | | | TOTAL | \$ 2,090,998.15 |

| ADDITIONAL SUMMARIZED INFORMATION |
|---|
| USR |
| Operating Cash 10,970.24 |
| Investments 496,347.60 |
| \$ 507,317.84 |

| NCPK |
|------------------------------|
| Operating Cash 646,081.86 |
| "Cash Advance" - |
| \$ 646,081.86 |

Partnership for Children of Cumberland County, Inc. - UNRESTRICTED STATE REVENUES [FUND 208]

| | | | | | | | Fiscal Year 2021 / 2022 | | | |
|--|--|--|-------------|-------------|-------------|-----------------------|--|---|----------------------------|--|
| | | | | | | | SHOULD BE: | 33% | 67% | |
| | Activity | FY 21/22 Budget Effective 7/1/2021 | August | September | October | Expenditures Y-T-D | Unspent Allocated Budget Amount | % of Budget Expended | % of Available Funds | |
| | Administrative Operations | \$ 12,000.00 | \$ 1,827.18 | \$ (965.63) | \$ 1,143.53 | \$ 4,173.98 | \$ 7,826.02 | 35% | 65% | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | CC&R - Core (in case of Federal shutdown) | \$ 50,000.00 | \$ - | \$ - | \$ - | \$ - | \$ 50,000.00 | 0% | 100% | |
| | Sub-Total | \$ 50,000.00 | \$ - | \$ - | \$ - | \$ - | \$ 50,000.00 | 0% | 100% | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | Total Allocated Budget for FY21-22 | 62,000.00 | | | | | | | | |
| | Allocated Budget Amount SPENT | | \$ 1,827.18 | \$ (965.63) | \$ 1,143.53 | \$ 4,173.98 | | | | |
| | Allocated Budget Amount UNSPENT | | | | | | \$ 57,826.02 | | | |
| | SUMMARY OF CASH AND INVESTMENTS | | | | | | | | | |
| | July 1 - Total Cash Carryover including Investments | | | | | | | \$ 503,360.63 | | |
| | Unallocated Unrestricted State Revenues at the month end | | | | \$ - | \$ (46,859.78) | <---- Cash of \$15,140.22 in GL 1113 at 07-01-21 less the FY 21-22 budget amount | | | |
| | Unspent Budget for FY20-21 at the month end | | | | \$ - | \$ 57,826.02 | | | | |
| | Subtotal (cash in GL 1113 at the month end to be used for operating funds) | | \$ 2.00 | \$ - | \$ - | | \$ 10,970.24 | | | |
| | Investments at month end (Includes money market account and certificates of deposits, if applicable) | \$488,220.41 | \$ 4,558.38 | \$ 3,570.81 | \$ - | | \$ 496,347.60 | <---- \$25,000 of the investments may be redeemed and used for operating funds if needed. | | |
| | CURRENT TOTAL OF CASH AND INVESTMENTS AT THE MONTH END | | | | | | \$ 507,317.84 | | | |

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.

Cash & In-Kind Contributions Report Fiscal Year 2021/2022

Total Smart Start Allocation: \$ 6,573,047.00
 Target Cash & In-Kind Required (19%): \$ 1,248,878.93
 Target Cash Required (≥13%): \$ 854,496.11
 Target In-Kind Required (±6%): \$ 394,382.82

1

| CASH DONATIONS | | August | September | October | Y-T-D |
|--|----------|---------------------|---------------------|---------------------|---------------------|
| Cash Donations - In-House | | | | | |
| Board & Committee Donations | 501-4410 | \$ 120.76 | \$ 30.00 | \$ 160.00 | \$ 310.76 |
| Staff Donations | 501-4410 | \$ - | \$ - | \$ - | \$ - |
| Donations - General Admin Operations | 501-4410 | \$ 972.15 | \$ 2,158.80 | \$ 2,318.00 | \$ 5,733.95 |
| Donations - Vending Machine Proceeds | 515-4410 | \$ 36.86 | \$ 21.14 | \$ 31.01 | \$ 108.43 |
| Donations - Giving Tuesday CCF | 501-4420 | \$ - | \$ - | \$ - | \$ - |
| Donations - Forward March Conference | 806-4830 | \$ - | \$ - | \$ - | \$ - |
| Donations - Fundraising Events 2020 | 820-4611 | \$ - | \$ - | \$ - | \$ - |
| Donations - Fundraising Events 2021 | 820-4611 | \$ - | \$ - | \$ - | \$ - |
| Donations - Fundraising Event Sales 2020 | 820-4601 | \$ - | \$ - | \$ - | \$ - |
| Donations - Fundraising Event Sales 2021 | 820-4601 | \$ - | \$ - | \$ - | \$ - |
| Program Income - Rent from Resource Center I | 801-4824 | \$ 2,958.78 | \$ 4,533.46 | \$ 1,720.00 | \$ 13,745.68 |
| Program Income - Conference Room Rental RCI | 801-4762 | \$ - | \$ - | \$ 3,144.66 | \$ 3,144.66 |
| Program Income - Nurturing Parenting Workshop F | 801-4836 | \$ - | \$ - | \$ - | \$ - |
| Program Income - Tenant Copier Fees | 801-5311 | \$ - | \$ 0.50 | \$ 41.98 | \$ 42.48 |
| Program Income - CCR&R Workshop Fees | 801-4823 | \$ 1,565.00 | \$ 960.00 | \$ 1,720.00 | \$ 4,485.00 |
| Program Income - CCR&R Resource Library Fees | 801-4823 | \$ - | \$ - | \$ - | \$ - |
| Program Income - PDCC IACET Workshop Fees | 801-4822 | \$ - | \$ - | \$ - | \$ - |
| Program Income - PD&C Services | 801-4834 | \$ - | \$ - | \$ - | \$ - |
| Program Income - PD&C KidStuff | 801-4834 | \$ - | \$ - | \$ - | \$ - |
| Program Income - Summer Camp Expo | 801-4833 | \$ - | \$ - | \$ - | \$ - |
| Program Income - Other | 801-4827 | \$ - | \$ - | \$ - | \$ - |
| Program Income - Rent from Resource Center II | 812-4761 | \$ 4,750.00 | \$ 4,750.00 | \$ 4,750.00 | \$ 19,000.00 |
| Cost Reduction - Car Seat Program Parent Fees | 152-6902 | \$ - | \$ - | \$ - | \$ - |
| Total Cash Donations - In-House | | \$ 10,403.55 | \$ 12,453.90 | \$ 13,885.65 | \$ 46,570.96 |
| Cash Donations - Direct Service Providers | | | | | |
| 1st Quarter (July - September) | | | \$ 124.55 | | \$ 124.55 |
| 2nd Quarter (October - December) | | | | | \$ - |
| 3rd Quarter (January - March) | | | | | \$ - |
| 4th Quarter (April - June) | | | | | \$ - |
| PFC Child Care Subsidy Parent Fees | | | | | \$ - |
| Total Cash Donations - Direct Service Providers | | \$ - | \$ 124.55 | \$ - | \$ 124.55 |
| TOTAL CASH DONATIONS | | \$ 10,403.55 | \$ 12,578.45 | \$ 13,885.65 | \$ 46,695.51 |

2

| GRANTS | | | | | |
|---|----------|-------------|-------------|-------------|-------------|
| Carmax Foundation (100% Private Grants) | 536-4426 | | | | \$ - |
| WalMart Foundation (100% Private Grants) | 533-4423 | | | | \$ - |
| Raising A Reader (100% Private Grants) | 534-4420 | | | | \$ - |
| Kohl's Corporate Grants (100% Private Grants) | 518-4420 | | | | \$ - |
| Cumberland Community Foundation (100% Private Grants) | 535-4425 | | | | \$ - |
| TOTAL GRANTS | | \$ - | \$ - | \$ - | \$ - |

0.7%

| IN-KIND DONATIONS | | | | | |
|---|--|---------------------|---------------------|-------------|---------------------|
| In-Kind Donations - In-House | | | | | |
| In-Kind Donations - Volunteer Time | | \$ 829.60 | | | \$ 1,020.00 |
| Discounts on Materials - Google Ads | | \$ 9,407.85 | \$ 9,643.76 | | \$ 27,182.25 |
| Discounts on Software - Techsoup Stock | | | | | \$ - |
| Donations - Other In-Kind | | | | | \$ - |
| PFC Staff Donations - Supplies and Mileage | | | | | \$ - |
| PFC Board Member Donations - Supplies and Mileage | | | | | \$ - |
| Total In-Kind Donations - In-House | | \$ 10,237.45 | \$ 9,643.76 | \$ - | \$ 28,202.25 |
| In-Kind Donations - Direct Service Providers | | | | | |
| 1st Quarter (July - September) | | | \$ 9,226.67 | | \$ 9,226.67 |
| 2nd Quarter (October - December) | | | | | \$ - |
| 3rd Quarter (January - March) | | | | | \$ - |
| 4th Quarter (April - June) | | | | | \$ - |
| Total In-Kind Donations - Direct Service Providers | | | \$ 9,226.67 | | \$ 9,226.67 |
| TOTAL IN-KIND DONATIONS | | \$ 10,237.45 | \$ 18,870.43 | \$ - | \$ 37,428.92 |

0.6%

| | | | | |
|--------------------|---------------------|---------------------|---------------------|---------------------|
| GRAND TOTAL | \$ 20,641.00 | \$ 31,448.88 | \$ 13,885.65 | \$ 84,124.43 |
|--------------------|---------------------|---------------------|---------------------|---------------------|

1.3%

3

| | | |
|-----------------------------|-------------------------|--------------------------|
| 1 - Current Month Reporting | TARGET REMAINING | \$ (1,164,754.50) |
|-----------------------------|-------------------------|--------------------------|

- 2 - YTD Cash Reported
- 3 - YTD In-Kind Reported
- 4 - Amount remaining to reach target

4



October 1, 2021 - October 31, 2021
Account Number: [REDACTED]
Account Type: NON-PROFIT

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E*TRADE Securities LLC
P.O. Box 484
Jersey City, NJ 07303-0484
1-800-ETRADE-1 (1-800-387-2331)
etrade.com Member FINRA/SIPC

E*TRADE Securities
Investment Account

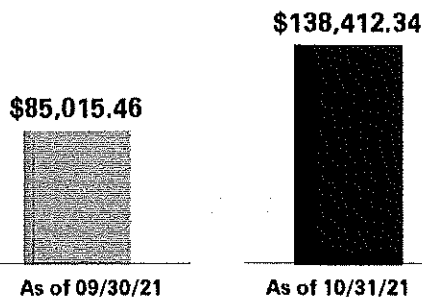
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0067550 01 AB 0.458 01 TR 00245 EFAD0204 000000



PARTNERSHIP FOR CHILDREN OF CU
351 WAGONER DRIVE SUITE 200
FAYETTEVILLE NC 28303-4672

**Account At A Glance**

Net Change: \$53,396.88

DETACH HERE

PARTNERSHIP FOR CHILDREN OF CU
351 WAGONER DRIVE SUITE 200
FAYETTEVILLE NC 28303-4672

DETACH HERE

Use This Deposit Slip

Please do not send cash

Make checks payable to E*TRADE Securities LLC

| Dollars | Cents |
|---------|-------|
| | |
| | |
| | |
| | |
| | |
| | |

TOTAL DEPOSIT

Mail deposits to:



E*TRADE SECURITIES LLC
P.O. Box 484
Jersey City, NJ 07303-0484

103120210001 111450253427

E*TRADE



Account Number: [REDACTED]

Statement Period : October 1, 2021 - October 31, 2021

Account Type: NON-PROFIT

ACCOUNT OVERVIEW

Last Statement Date:

September 30, 2021

Beginning Account Value (On 09/30/21): \$ 85,015.46

Ending Account Value (On 10/31/21): \$ 138,412.34

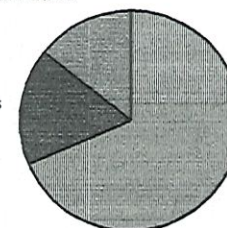
Net Change: \$ 53,396.88

For current rates, please visit etrade.com/rates

ASSET ALLOCATION (AS OF 10/31/21)

14.25% - Mutual Funds

17.24% - Cash & Equivalents



68.51% - Stocks, Options & ETF (Long)

ACCOUNT VALUE SUMMARY

| | AS OF 10/31/21 | AS OF 09/30/21 | % CHANGE |
|----------------------------------|----------------------|---------------------|----------------|
| Cash & Equivalents | \$ 23,865.55 | \$ 3,823.05 | 524.25% |
| Total Cash/Margin Debt | \$ 23,865.55 | \$ 3,823.05 | 524.25% |
| Stocks, Options & ETF (Long) | \$ 94,826.49 | \$ 61,406.66 | 54.42% |
| Mutual Funds | \$ 19,720.30 | \$ 19,785.75 | -0.33% |
| Total Value of Securities | \$ 114,546.79 | \$ 81,192.41 | 41.08% |
| Net Account Value | \$ 138,412.34 | \$ 85,015.46 | 62.81% |

Securities products and services are offered by E*TRADE Securities LLC, Member FINRA/SIPC. Sweep Deposit Account is a bank deposit account with E*TRADE Bank, a Federal savings bank, Member FDIC. Sweep deposit accounts at each bank are FDIC-insured up to a maximum of \$250,000. Securities products and cash balances other than Sweep Deposit Account funds are not FDIC-insured, are not guaranteed deposits or obligations of E*TRADE Bank, and are subject to investment risk, including possible loss of the principal invested.

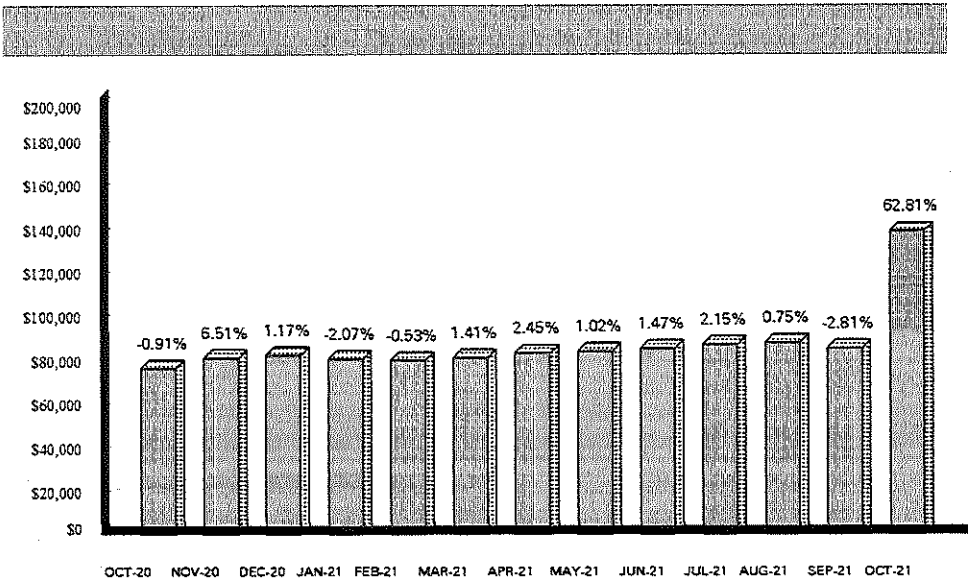


Account Number: [REDACTED]

Statement Period : October 1, 2021 - October 31, 2021

Account Type: NON-PROFIT

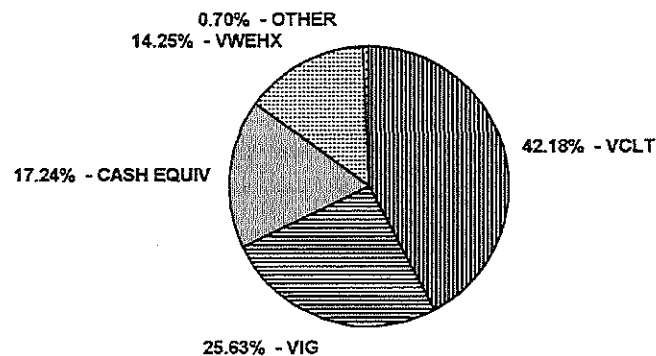
NET ACCOUNT VALUE BY MONTH END



ACCOUNT TRANSACTION SUMMARY

| DESCRIPTION | THIS PERIOD | YEAR TO DATE |
|---------------------------|---------------|---------------|
| Securities Purchased | \$ -30,029.44 | \$ -30,029.44 |
| <u>Interest Received</u> | | |
| Taxable | \$ 0.22 | \$ 0.46 |
| <u>Dividends Received</u> | | |
| Taxable | \$ 139.06 | \$ 1,658.31 |

TOP 10 ACCOUNT HOLDINGS (AS OF 10/31/21)





Account Number: [REDACTED]

Statement Period : October 1, 2021 - October 31, 2021

Account Type: NON-PROFIT

ACCOUNT HOLDINGS

CASH & CASH EQUIVALENTS (17.24% of Holdings)

| DESCRIPTION | PORTFOLIO % | AMOUNT |
|--|-------------|-----------|
| Extended Insurance Sweep Deposit Account | | |
| Opening Balance | | 3,823.05 |
| Closing Balance | 17.24 | 23,865.55 |
| Average Balance | | 27,306.67 |
| Extended Insurance Sweep Deposit Account Balance by Bank as of October 31, 2021 | | |
| JPMORGAN CHASE BANK N | | 23,865.55 |

Under the Extended Insurance Sweep Deposit Account (ESDA) Program, cash balances from your brokerage account into the ESDA Program may shift from one program bank to another on a daily basis and a different combination or subset of the Program Banks may be used from day to day with dynamic deposit limits. Your ESDA Program cash balances will be FDIC-insured up to an aggregate of at least \$1,250,000. Uninvested cash balances in the ESDA program are not covered by SIPC. The balance in your bank deposit sweep account may be withdrawn on your order and proceeds returned to your securities account or remitted to you. To see a list of Program Banks please visit www.etrade.com/esdaagreement or call us at 1-800-ETRADE-1 (1-800-387-2331).

TOTAL CASH & CASH EQUIVALENTS 17.24% \$23,865.55

STOCKS, OPTIONS & EXCHANGE-TRADED FUNDS (68.51% of Holdings)

| DESCRIPTION | SYMBOL/ CUSIP | ACCT TYPE | QUANTITY | PRICE | TOTAL MKT VALUE | PORTFOLIO (%) | EST. ANNUAL INCOME | EST. ANNUAL YIELD (%) |
|---|------------------|--------------|----------|----------|--------------------|------------------|-----------------------|--------------------------|
| ***THOMSON REUTERS CORP COM NEW | TRI | Cash | 8 | 120.3300 | 962.64 | 0.70 | 13.00 | 1.35% |
| VANGUARD SCOTTSDALE FUNDS VANGUARD LONG-TERM CORPORATE BOND ETF | VCLT | Cash | 545 | 107.1300 | 58,385.85 | 42.18 | 1,778.00 | 3.05% |
| VANGUARD SPECIALIZED FUNDS VANGUARD DIVIDEND APPRECIATION ETF | VIG | Cash | 216 | 164.2500 | 35,478.00 | 25.63 | 551.00 | 1.55% |
| TOTAL STOCKS, OPTIONS & ETF | | | | | \$94,826.49 | 68.51% | \$2,342.00 | 2.47% |



Account Number: [REDACTED]

Statement Period : October 1, 2021 - October 31, 2021

Account Type: NON-PROFIT

MUTUAL FUNDS (14.25% of Holdings)

| DESCRIPTION | SYMBOL/ CUSIP | ACCT TYPE | QUANTITY | PRICE | TOTAL MKT VALUE | PORTFOLIO (%) | EST. ANNUAL INCOME |
|--|------------------|--------------|-----------|--------|---------------------|------------------|-----------------------|
| **VANGUARD FIXED INCOME SECS FD INC-HIGH YIELD CORP PORTFOL | VVHEHX | Cash | 3,319.915 | 5.9400 | 19,720.30 | 14.25 | \$333.00 |
| TOTAL MUTUAL FUNDS | | | | | \$19,720.30 | 14.25% | \$833.00 |
| TOTAL PRICED PORTFOLIO HOLDINGS (ON 10/31/21) | | | | | \$138,412.34 | | |
| TOTAL ESTIMATED ACCOUNT HOLDINGS ANNUAL INCOME | | | | | \$3,175.00 | | |

TRANSACTION HISTORY

SECURITIES PURCHASED OR SOLD

| TRADE DATE | SETTLEMENT DATE | DESCRIPTION | SYMBOL/ CUSIP | TRANSACTION TYPE | QUANTITY | PRICE | AMOUNT PURCHASED | AMOUNT SOLD |
|-------------------|--------------------|--|------------------|---------------------|----------|----------|---------------------|----------------|
| 10/07/21 12:32 | 10/12/21 | VANGUARD SCOTTSDALE FUNDS VANGUARD LONG-TERM CORPORATE BOND ETF PROSPECTUS ON INITIAL PURCHASE | VCLT | Bought | 50 | 104.9900 | 5,249.50 | |
| 10/07/21 12:32 | 10/12/21 | VANGUARD SCOTTSDALE FUNDS VANGUARD LONG-TERM CORPORATE BOND ETF PROSPECTUS ON INITIAL PURCHASE | VCLT | Bought | 50 | 104.9990 | 5,249.95 | |
| 10/07/21 12:32 | 10/12/21 | VANGUARD SCOTTSDALE FUNDS VANGUARD LONG-TERM CORPORATE BOND ETF PROSPECTUS ON INITIAL PURCHASE | VCLT | Bought | 88 | 104.9999 | 9,029.99 | |



Account Number: [REDACTED]

Statement Period : October 1, 2021 - October 31, 2021

Account Type: NON-PROFIT

SECURITIES PURCHASED OR SOLD (Continued)

| TRADE DATE | SETTLEMENT DATE | DESCRIPTION | SYMBOL/CUSIP | TRANSACTION TYPE | QUANTITY | PRICE | AMOUNT PURCHASED | AMOUNT SOLD |
|---------------------------|-----------------|--|--------------|------------------|----------|----------|------------------|-------------|
| 10/07/21 12:32 | 10/12/21 | VANGUARD SCOTTSDALE FUNDS VANGUARD LONG-TERM CORPORATE BOND ETF PROSPECTUS ON INITIAL PURCHASE | VCLT | Bought | 100 | 105.0000 | 10,500.00 | |
| TOTAL SECURITIES ACTIVITY | | | | | | | \$30,029.44 | |

DIVIDENDS & INTEREST ACTIVITY

| DATE | TRANSACTION TYPE | DESCRIPTION | SYMBOL/CUSIP | AMOUNT DEBITED | AMOUNT CREDITED |
|-------------------------------------|------------------|--|--------------|----------------|-----------------|
| 10/01/21 | Dividend | **VANGUARD FIXED INCOME SECS FD INC-HIGH YIELD CORP PORTFOL RECORD 09/30/21 PAY 09/30/21 | VWEHX | | 67.34 |
| 10/06/21 | Dividend | VANGUARD SCOTTSDALE FUNDS VANGUARD LONG-TERM CORPORATE BOND ETF CASH DIV ON 259 SHS REC 10/04/21 PAY 10/06/21 NON-QUALIFIED DIVIDEND | VCLT | | 71.72 |
| 10/26/21 | Interest | EXTENDED INSURANCE SWEEP DEPOSIT ACCOUNT INTEREST | | | 0.22 |
| TOTAL DIVIDENDS & INTEREST ACTIVITY | | | | | \$139.28 |
| NET DIVIDENDS & INTEREST ACTIVITY | | | | | \$139.28 |

WITHDRAWALS & DEPOSITS

| DATE | TRANSACTION TYPE | DESCRIPTION | WITHDRAWALS | DEPOSITS |
|----------------------------|------------------|----------------------------------|-------------|-------------|
| 10/01/21 | Deposit | ACH DEPOSIT REFID:35984243906 | | 50,000.00 |
| NET WITHDRAWALS & DEPOSITS | | | | \$50,000.00 |



Account Number: [REDACTED]

Statement Period : October 1, 2021 - October 31, 2021

Account Type: NON-PROFIT

OTHER ACTIVITY

| DATE | DESCRIPTION | SYMBOL/ CUSIP | TRANSACTION TYPE | QUANTITY | PRICE | AMOUNT DEBITED | AMOUNT CREDITED |
|----------------------|--|------------------|---------------------|----------|-------|-------------------|--------------------|
| 10/01/21 | **VANGUARD FIXED INCOME SECS FD INC-HIGH YIELD CORP PORTFOL REINVEST PRICE \$ 5.98 | VWEHX | Reinvest | 11.261 | | 67.34 | |
| TOTAL OTHER ACTIVITY | | | | | | \$67.34 | |
| NET OTHER ACTIVITY | | | | | | \$67.34 | |

EXTENDED INSURANCE SWEEP DEPOSIT ACCOUNT (ESDA) ACTIVITY (0.0100% APY/0.0100%APY Earned as of 10/31/21)

Under the Extended Insurance Sweep Deposit Account (ESDA) Program, cash balances from your brokerage account into the ESDA Program may shift from one program bank to another on a daily basis and a different combination or subset of the Program Banks may be used from day to day with dynamic deposit limits. Your ESDA Program cash balances will be FDIC-insured up to an aggregate of at least \$1,250,000. Uninvested cash balances in the ESDA program are not covered by SIPC. The balance in your bank deposit sweep account may be withdrawn on your order and proceeds returned to your securities account or remitted to you. To see a list of Program Banks please visit www.etrade.com/esdaagreement or call us at 1-800-ETRADE-1 (1-800-387-2331).

| DATE | TRANSACTION TYPE | DESCRIPTION | TRANSACTION AMOUNT |
|----------|------------------|--------------------------------|--------------------|
| 10/01/21 | | OPENING BALANCE | \$3,823.05 |
| 10/04/21 | Deposit | EXTND INS SWEEP ACCT(FDIC-INS) | 50,000.00 |
| 10/06/21 | Deposit | EXTND INS SWEEP ACCT(FDIC-INS) | 71.72 |
| 10/12/21 | Withdrawal | EXTND INS SWEEP ACCT(FDIC-INS) | -30,029.44 |
| 10/26/21 | Deposit | EXTND INS SWEEP ACCT(FDIC-INS) | 0.22 |
| 10/31/21 | | CLOSING BALANCE | \$23,865.55 |



Partnership for Children of Cumberland County, Inc.
Contingency Reversion Plan
FY 2122

| Reversions or Reserved Funds | | | | | | | |
|---------------------------------|--|---|---------------|----------------------------|------|--------------------------|-----------|
| Direct Service Provider | Activity | Description/Comments | Amount | Approval or Recommendation | Date | Description/Comments | Amount |
| N/A | N/A | Return of FY20/21 reverted funds from NCPC | \$459,422 | | | | \$459,422 |
| N/A | N/A | Anticipated *NEW* Smart Start Funds | \$336,000 | | | | \$0 |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | \$795,422 | Total Reverted/Received | | \$ 459,422.00 | |
| Requests for Additional Funding | | | | | | | |
| PFC | NC Pre-K Enhancements TANF | 10-month 2% Enhancements *amount may be adjusted | \$71,000 | | | | \$71,000 |
| PFC | NC Pre-K Enhancements Non-TANF | 10-month 2% Enhancements *amount may be adjusted | \$13,000 | | | | \$13,000 |
| Kerri Hurley | Kindermusik & Music Therapy Connection | Serve additional classes & purchase kits for classrooms being served virtually | \$17,610 | | | | \$17,610 |
| CCSA | WAGES\$ | Increase to Tier 3 for 3rd & 4th Quarter | \$200,000 | | | | \$200,000 |
| PFC | Community Engagement | Increased cost-allocation plan related expenses; plus \$94,300 in additional outreach and marketing efforts | \$157,812 | | | | \$157,812 |
| CCDSS | DSS Child Care Subsidy | Serve approximately 25 additional Smart Start eligible children from waiting list | \$200,000 | | | | \$0 |
| CCDSS | DSS Child Care Subsidy Admin | Fund additional staff to support additional children being served from wait list | \$16,000 | | | | \$0 |
| | | | | | | | |
| | | | | | | | |
| | | | \$ 675,422.00 | Total Allocated | | \$ 459,422.00 | |
| | | | | | | Balance Left to Allocate | \$ - |
| | | | | | | | |

Partnership for Children of Cumberland County, Inc. - FY 21/22, 22/23, 23/24 Proposed Smart Start Allocations
(Created: January 11, 2021) UPDATED November 3, 2021

| Effective 12/15/2021 | | | | | | | | | | | | | |
|----------------------|-----|---|---|--|---|---|-------------------------------------|--|---|---|--|---|-----|
| PSC | AC | Activity | Contractor | FY 20/21 Smart Start Allocations at 07/01/20 | Increase (Decrease) in Proposal Request | Consolidation/ Separation of Activities | Changes based on Allocation Process | Final Allocation Team Recommendations to Board - Projections for FY 21/22-22/23-23/24 Smart Start Allocations Effective 07-01-2021 | Increases due to allocation of prior year unspent Smart Start Funds [\$459,422] | Anticipated NEW Smart Start Funding [Services only \$336,000] Does NOT need to be included in Smart Start mandates. | BOARD APPROVED ON 11/18/2021 Projections for FY 21/22 Smart Start Allocations Effective 12/15/2021 | Totals and Percentages to Ensure Smart Start Legislative Mandates Are Met | |
| | | EC&E Subsidy [X3XX] | | | | | | | | | | | |
| 2341 | 002 | Child Care Subsidy (TANF) | Partnership for Children | \$ 366,368 | | | | \$ 366,368 | \$ - | | \$ 366,368 | | |
| 2342 | 034 | NC Pre-K Enhancements (TANF) | Partnership for Children | \$ - | \$ 71,000 | | | \$ 71,000 | \$ 71,000 | | \$ 142,000 | | |
| 2340 | 760 | DSS Child Care Subsidy (TANF) | Department of Social Services | \$ 2,230,306 | | | | \$ 2,230,306 | \$ - | | \$ 2,230,306 | (\$ 2,803,934 required) | |
| 2341 | 218 | FTCC CC Scholarship (TANF) | Fayetteville Technical Community College | \$ 207,260 | | | | \$ 207,260 | \$ - | | \$ 207,260 | | |
| | | | | | | | | | | | | \$ 2,945,934 | 44% |
| 2361 | 021 | Child Care Subsidy/Admin. | Partnership for Children | \$ 35,150 | \$ 5,850 | | | \$ 41,000 | \$ - | | \$ 41,000 | | |
| 2360 | 750 | DSS CC Subsidy Support/Admin. | Department of Social Services | \$ 159,807 | | | | \$ 159,807 | \$ - | | \$ 159,807 | | |
| 2361 | 256 | FTCC CC Scholarship/Admin. | Fayetteville Technical Community College | \$ 11,450 | \$ 100 | | | \$ 11,550 | \$ - | | \$ 11,550 | | |
| | | | | | | | | | | | | \$ 212,357 | 3% |
| 2347 | 022 | Child Care Subsidy (Non-TANF) | Partnership for Children | \$ 59,500 | \$ 500 | | | \$ 60,000 | \$ - | | \$ 60,000 | | |
| 2347 | 210 | Spainhour/Child Play Subsidy | Easter Seals UCP | \$ 91,716 | \$ (22,929) | | \$ (68,787) | \$ - | \$ - | | \$ - | | |
| 2348 | 035 | NC Pre-K Enhancements (non-TANF) | Partnership for Children | \$ - | \$ 12,527 | | | \$ 12,527 | \$ 13,000 | | \$ 25,527 | \$ 85,527 | 1% |
| | | | | | | | | | | | | \$ 3,243,818 | 49% |
| | | EC&E Quality [X1XX] | | | | | | | | | | | |
| 3104 | 001 | Child Care Resource and Referral | Partnership for Children | \$ 1,389,200 | \$ (194,200) | | | \$ 1,195,000 | \$ - | | \$ 1,195,000 | | |
| 3107 | 720 | WAGES | Child Care Services Association | \$ 371,554 | \$ 111,019 | | \$ (84,482) | \$ 398,091 | \$ 200,000 | | \$ 598,091 | | |
| 3115 | 036 | Lending Library | Partnership for Children | \$ - | \$ 47,325 | *separation | | \$ 47,325 | \$ - | | \$ 47,325 | | |
| | | | | | | | | | | | | \$ 1,840,416 | 28% |
| | | | | | | | | | | | | \$ 5,084,234 | 76% |
| | | | | | | | | | | | | (\$ 4,378,709 required) | |
| | | Health/Safety [X4XX] | | | | | | | | | | 70% required/80% target | |
| 5410 | 259 | ABCD [Assuring Better Child Health & Development] | 4Cs (Carolina Collaborative Community Care) | \$ 92,238 | \$ (238) | | | \$ 92,000 | \$ - | | \$ 92,000 | | |
| 5413 | 032 | Family Connects | Partnership for Children | \$ 100,000 | \$ 269,935 | | \$ (269,935) | \$ 100,000 | \$ - | | \$ 100,000 | | |
| 5417 | 220 | Kindermusik | Kerri Hurley | \$ 57,209 | \$ - | | | \$ 57,209 | \$ 17,610 | | \$ 74,819 | | |
| 3414 | 263 | Child Care Health Consultant | Cumberland County Health Dept | \$ - | \$ 60,348 | | | \$ 60,348 | \$ - | | \$ 60,348 | | |
| | | | | | | | | | | | | \$ 327,167 | 5% |
| | | Family Support [X5XX] | | | | | | | | | | | |
| 5505 | 232 | Circle of Parents Support Program | Autism Society of Cumberland County | \$ 45,000 | \$ - | | | \$ 45,000 | \$ - | | \$ 45,000 | | |
| 5505 | 031 | All Children Excel | Partnership for Children | \$ 200,950 | \$ (43,400) | | | \$ 157,550 | \$ - | | \$ 157,550 | | |
| 5506 | 027 | PFC Family Resource Center | Partnership for Children | \$ 158,144 | | \$ (158,144) | | \$ - | \$ - | | \$ - | | |
| 5506 | 033 | Child Passenger Safety Car Seats | Partnership for Children | \$ 5,000 | \$ (5,000) | | | \$ - | \$ - | | \$ - | | |
| 5506 | 037 | Kaleidoscope | Partnership for Children | | \$ 41,300 | *separation | | \$ 41,300 | \$ - | | \$ 41,300 | | |
| 5517 | 030 | Community Engage. & Dev. | Partnership for Children | \$ 254,000 | \$ 20,231 | \$ 158,144 | | \$ 432,375 | \$ 157,812 | | \$ 590,187 | | |
| | | *Consolidate FRC and Comm Engage | | | | | | | | | | | |
| 5523 | 262 | Reach Out & Read (ROR) | 4Cs (Carolina Collaborative Community Care) | \$ 16,500 | \$ - | | | \$ 16,500 | \$ - | | \$ 16,500 | | |
| | | | | | | | | | | | | \$ 850,537 | 13% |

Partnership for Children of Cumberland County, Inc. - FY 21/22, 22/23, 23/24 Proposed Smart Start Allocations
(Created: January 11, 2021) UPDATED November 3, 2021

| PSC | AC | Activity | Contractor | FY 20/21 Smart Start Allocations at 07/01/20 | Increase (Decrease) in Proposal Request | Consolidation/ Separation of Activities | Changes based on Allocation Process | Final Allocation Team Recommendations to Board - Projections for FY 21/22-22/23-23/24 Smart Start Allocations Effective 07-01-2021 | Increases due to allocation of prior year unspent Smart Start Funds [\$459,422] | Anticipated NEW Smart Start Funding [Services only \$336,000] Does NOT need to be included in Smart Start mandates. | BOARD APPROVED ON 11/18/2021 Projections for FY 21/22 Smart Start Allocations Effective 12/15/2021 | Totals and Percentages to Ensure Smart Start Legislative Mandates Are Met |
|------|-----|--|--------------------------|--|---|---|---|---|--|---|--|---|
| | | System Support [X6XX] | | | | | | | | | | |
| 5603 | 007 | Planning, Monitoring & Evaluation | Partnership for Children | \$ 338,216 | \$ 48,836 | | | \$ 387,052 | \$ - | | \$ 387,052 | |
| | | *Consolidate FRC and Comm Engage | | | | | | | | | | \$ 387,052 6% |
| | | | | | | | | | | | | \$ 1,564,756 24% |
| | | | | | | | | | | | | 20% target |
| | | | | \$ 6,189,568 | | | | | | | | \$ 6,648,990 100% |
| | | Requests (Over)/Under Allocation | | | | | | \$ - | | | | \$ - |
| | | TOTAL SERVICES | | \$ 6,189,568 | | | | \$ 6,189,568 | | | \$ 6,648,990 | |
| 9100 | 999 | Administration | Partnership for Children | \$ 317,749 | | | | \$ 317,749 | \$ - | | \$ 317,749 | \$ 317,749 5% |
| 9200 | 990 | Fundraising - 1% Allowance of Total Allocation. Maximum amount is \$65,730 | Partnership for Children | \$ 65,730 | | | | \$ 65,730 | \$ - | | \$ 65,730 | \$ 65,730 1% |
| | | | | | | | | | | | | |
| | | TOTAL ADMINISTRATION | | \$ 383,479 | | | | \$ 383,479 | | | \$ 383,479 | |
| | | | | | | | | | | | | |
| | | TOTAL ALLOCATION | | \$ 6,573,047 | \$ 423,204 | \$ - | | \$ 6,573,047 | \$ 459,422 | | \$ 7,032,469 | \$ 7,032,469 |

| | | | |
|----------------|--|--------------|--------------|
| \$ 6,573,047 | Projected Base Allocation for Annual Funding | \$ 6,573,047 | \$ 6,573,047 |
| \$ - | Projected PREVIOUS YEAR REVERTED Smart Start Funding | \$ 459,422 | \$ 459,422 |
| | NEW Smart Start Funding [\$336,000] | \$ - | \$ 336,000 |
| | NEW FULL ALLOCATION | \$ 7,032,469 | \$ 7,368,469 |
| \$ (6,573,047) | Less Current Requests for Smart Start Funding | \$ (459,422) | \$ - |
| \$ - | Unallocated Funds | \$ - | \$ 336,000 |
| \$ - | Requests MORE THAN available Smart Start funding | \$ - | |

Partnership for Children of Cumberland County, Inc. - FY 21/22, 22/23, 23/24 Proposed Smart Start Allocations
(Created: January 11, 2021) UPDATED November 3, 2021

| PSC | AC | | | | | | | | | | | |
|-----|----|----------|------------|--|---|---|-------------------------------------|--|---|---|--|---|
| | | Activity | Contractor | FY 20/21 Smart Start Allocations at 07/01/20 | Increase (Decrease) in Proposal Request | Consolidation/ Separation of Activities | Changes based on Allocation Process | Final Allocation Team Recommendations to Board - Projections for FY 21/22-22/23-23/24 Smart Start Allocations Effective 07-01-2021 | Increases due to allocation of prior year unspent Smart Start Funds [\$459,422] | Anticipated NEW Smart Start Funding [Services only \$336,000] Does NOT need to be included in Smart Start mandates. | BOARD APPROVED ON 11/18/2021 Projections for FY 21/22 Smart Start Allocations Effective 12/15/2021 | Totals and Percentages to Ensure Smart Start Legislative Mandates Are Met |

THE INFORMATION BELOW IS AN INTEGRAL COMPONENT TO THIS DOCUMENT.

Direct funding towards the highest priority needs, “move the needle” and have a substantial impact with collective strategic investments, and lead to the outcomes PFC desires for children, families, and/or early childhood professionals in the Early Childhood System. These outcomes can be grouped into three categories:

- *Access outcomes includes the supports and services that all children and families should be able to access.
- *Quality outcomes underscore what research and practice indicates; access alone does not provide the desired outcomes, high quality supports and services are essential.
- *Equity outcomes target specific populations. With achievement gaps, disparities in health status, and the geographic and socioeconomic diversities in Cumberland County, there is a need to target resources and services to specific populations.

The FY 21/22 Smart Start Allocation Plan and organizational budget plan will be submitted to the Board for approval.

Legislative Mandates:

- (1) Not less than seventy percent (70%) of the funds spent in each year of the direct services allocation must be used for programs child care-related activites and early childhood education
- (2) Not less than thirty percent (30%) of the funds spent in each year of the direct services allocation must be used for child care subsidies
- (3) Because of the \$59m federal funding matching requirement, PFC is required to maintain child care subsidies at not less than \$2,803,934.

A Smart Start allocation reduction in any amount or percentage must come from other activities and not from the activities with PSC 2340 or PSC 2341.

**Partnership for Children of Cumberland County, Inc.
In-House Activity Budget Revision/Amendment Request**

| | | | |
|--|--|---|--|
| Unit: Partnership for Children of Cumberland County, Inc. | | Activity Name: NC Pre-K Enhancements TANF/CCDF | |
| Child Care Resource & Referral | | Requested Effective Date: 12/15/2021 | |

| Line # | Description | Budget Effective 07/01/21 | Amount Changed | Budget Effective 12/15/21 | Explanation |
|--------|--|------------------------------|---------------------|------------------------------|---|
| 11 | Personnel | \$ - | | \$ - | |
| 12 | Contracted Professional Services | \$ - | | \$ - | |
| 14 | Office Supplies & Materials | \$ - | | \$ - | |
| 15 | Service Related Supplies | \$ - | | \$ - | |
| 17 | Travel | \$ - | | \$ - | |
| 18 | Communications & Postage | \$ - | | \$ - | |
| 19 | Utilities | \$ - | | \$ - | |
| 20 | Printing and Binding | \$ - | | \$ - | |
| 21 | Repair and Maintenance | \$ - | | \$ - | |
| 22 | Meeting/Conference Expense | \$ - | | \$ - | |
| 23 | Employee Training (no travel) | \$ - | | \$ - | |
| 24 | Advertising and Outreach | \$ - | | \$ - | |
| 25 | Board Member Expense | \$ - | | \$ - | |
| 27 | Office Rent (Land, Buildings, Etc.) | \$ - | | \$ - | |
| 28 | Furniture Rental | \$ - | | \$ - | |
| 29 | Equipment Rental (Phones, Computers, etc.) | \$ - | | \$ - | |
| 30 | Vehicle Rental | \$ - | | \$ - | |
| 31 | Dues, Subscriptions and Fees | \$ - | | \$ - | |
| 32 | Insurance & Bonding | \$ - | | \$ - | |
| 33 | Book/Library Reference Materials | \$ - | | \$ - | |
| 34 | Mortgage Interest/Bank Fees | \$ - | | \$ - | |
| 35 | Other Expenses | \$ - | | \$ - | |
| 39 | Furniture/Non-Computer Eqpt. \$500+ per item | \$ - | | \$ - | |
| 40 | Computer Equipment/Printers, \$500+ per item | \$ - | | \$ - | |
| 41 | Furniture/Eqpt. under \$500 per item | \$ - | | \$ - | |
| 43 | Purchases of Services | \$ 71,000.00 | \$ 71,000.00 | \$ 142,000.00 | Direct payments to early care and education providers to enhance the NC Pre-K rate for children served in the NC Pre-K program whose families meet the Temporary Assistance for Needy Families (TANF) or Child Care Development Fund (CCDF) eligibility guidelines. |
| 45 | Stipends/Scholarships | \$ - | | \$ - | |
| 46 | Cash Grants and Awards | \$ - | | \$ - | |
| 47 | Non-Cash Grants and Awards | \$ - | | \$ - | |
| | Total | \$ 71,000.00 | \$ 71,000.00 | \$ 142,000.00 | |

Department Manager Signature _____

Date _____

Fiscal Year 2021/2022

Partnership for Children of Cumberland County, Inc.
In-House Activity Budget Revision/Amendment Request

| | | | | | |
|--------|---|------------------------------|---------------------------|------------------------------|--|
| Unit: | Partnership for Children of Cumberland County, Inc. | | Activity Name: | | NC Pre-K Enhancements Non-TANF/CCDF |
| | Child Care Resource & Referral | | Requested Effective Date: | | 12/15/2021 |
| Line # | Description | Budget Effective 07/01/21 | Amount Changed | Budget Effective 12/15/21 | Explanation |
| 11 | Personnel | \$ - | | \$ - | |
| 12 | Contracted Professional Services | \$ - | | \$ - | |
| | | | | | |
| 14 | Office Supplies & Materials | \$ - | | \$ - | |
| 15 | Service Related Supplies | \$ - | | \$ - | |
| 17 | Travel | \$ - | | \$ - | |
| 18 | Communications & Postage | \$ - | | \$ - | |
| 19 | Utilities | \$ - | | \$ - | |
| 20 | Printing and Binding | \$ - | | \$ - | |
| 21 | Repair and Maintenance | \$ - | | \$ - | |
| 22 | Meeting/Conference Expense | \$ - | | \$ - | |
| | | | | | |
| | | | | | |
| 23 | Employee Training (no travel) | \$ - | | \$ - | |
| 24 | Advertising and Outreach | \$ - | | \$ - | |
| 25 | Board Member Expense | \$ - | | \$ - | |
| 27 | Office Rent (Land, Buildings, Etc.) | \$ - | | \$ - | |
| 28 | Furniture Rental | \$ - | | \$ - | |
| | Equipment Rental (Phones, Computers, etc.) | \$ - | | \$ - | |
| 30 | Vehicle Rental | \$ - | | \$ - | |
| | | | | | |
| | | | | | |
| 31 | Dues, Subscriptions and Fees | \$ - | | \$ - | |
| 32 | Insurance & Bonding | \$ - | | \$ - | |
| 33 | Book/Library Reference Materials | \$ - | | \$ - | |
| 34 | Mortgage Interest/Bank Fees | \$ - | | \$ - | |
| 35 | Other Expenses | \$ - | | \$ - | |
| | Furniture/Non-Computer Eqpt. \$500+ per item | \$ - | | \$ - | |
| 39 | Computer Equipment/Printers, \$500+ per item | \$ - | | \$ - | |
| 40 | | \$ - | | \$ - | |
| 41 | Furniture/Eqpt. under \$500 per item | \$ - | | \$ - | |
| | | | | | |
| 43 | Purchases of Services | \$ 12,527.00 | \$ 13,000.00 | \$ 25,527.00 | Direct payments to early care and education providers to enhance the NC Pre-K rate for children served in the NC Pre-K program whose families do not meet the Temporary Assistance for Needy Families (TANF) or Child Care Development Fund (CCDF) eligibility guidelines. |
| 45 | Stipends/Scholarships | \$ - | | \$ - | |
| 46 | Cash Grants and Awards | \$ - | | \$ - | |
| | | | | | |
| 47 | Non-Cash Grants and Awards | \$ - | | \$ - | |
| | Total | \$ 12,527.00 | \$ 13,000.00 | \$ 25,527.00 | |

Department Manager Signature _____

Date _____

Fiscal Year 2021/2022



Direct Service Provider

Revision or Amendment Request Form

Section I: Direct Service Provider Basic Information

DSP Name/Organization: _____ Contract #: _____
Activity Name: _____ Amendment #: _____
PSC/Activity ID: _____ Revision #: _____

Section II: Change Type Requested

☐ Revise Activity Budget ☐ Amend Activity Budget ☐ Terminate Contract/Activity
☐ Other Change (describe) _____

Requested Effective Date: _____ **Please note: Unless a later month is requested, requests received by the 10th of the month are typically processed and submitted for NCPC approval by the end of the month, and will be effective on the 15th of the following month.*

Section III: Justification/Explanation

Section IV: Direct Service Provider Authorizing Signature(s)

Authorized Official's Signature

Date

Second Authorized Official's Signature (if required by DSP)

Date

FOR PFC CONTRACTS USE ONLY

DATE RECEIVED: 10/29/2021 FIN CMTE REV: _____ EXEC CMTE REV: _____
BOD REV: _____ SUBMITTED TO NCPC: _____ EFFECTIVE DATE: _____
REQUIRED DOCUMENTS PROCESSED: _____ EXECUTED: _____

Partnership for Children of Cumberland County, Inc.
DSP Budget Revision/Amendment Request

| DSP: | Kerri Hurley | Activity Name: | | Kindermusik & Music Therapy | |
|--------|--|------------------------------|----------------|-------------------------------|---|
| | | Requested Effective Date: | | 12/15/21 pending NCPC* | Contract #: DSP-2122-002 |
| Line # | Description | Budget Effective 07/01/21 | Amount Changed | Budget Effective 12/15/21* | Explanation |
| 11 | Personnel | \$ 27,299 | \$ 5,040 | \$ 32,339 | With a waiting list for Kindermusik services, 6 additional |
| 12 | Contracted Professional Services | \$ 25,560 | \$ 1,800 | \$ 27,360 | Due to changes in assessments/evaluations/scheduling |
| 14 | Office Supplies & Materials | \$ - | | \$ - | |
| 15 | Service Related Supplies | \$ - | | \$ - | |
| 17 | Travel | \$ 268 | \$ 1,000 | \$ 1,268 | Should the Music Therapist and Kindermusik Instructor be able |
| 18 | Communications & Postage | \$ - | | \$ - | |
| 19 | Utilities | \$ - | | \$ - | |
| 20 | Printing and Binding | \$ - | | \$ - | |
| 21 | Repair and Maintenance | \$ - | | \$ - | |
| 22 | Meeting/Conference Expense | \$ - | | \$ - | |
| 23 | Employee Training (no travel) | \$ - | | \$ - | |
| 24 | Advertising and Outreach | \$ - | | \$ - | |
| 25 | Board Member Expense | \$ - | | \$ - | |
| 27 | Office Rent (Land, Buildings, Etc.) | \$ - | | \$ - | |
| 28 | Furniture Rental | \$ - | | \$ - | |
| 29 | Equipment Rental (Phones, Computers, etc.) | \$ - | | \$ - | |
| 30 | Vehicle Rental | \$ - | | \$ - | |
| 31 | Dues, Subscriptions and Fees | \$ - | | \$ - | |
| 32 | Insurance & Bonding | \$ 257 | | \$ 257 | |
| 33 | Book/Library Reference Materials | \$ - | | \$ - | |
| 34 | Mortgage Interest/Bank Fees | \$ - | | \$ - | |
| 35 | Other Expenses | \$ - | | \$ - | |
| 39 | Furniture/Non-Computer Eqpt. \$500+ per item | \$ - | | \$ - | |
| 40 | Computer Equipment/Printers, \$500+ per item | \$ - | | \$ - | |
| 41 | Furniture/Eqpt. under \$500 per item | \$ - | | \$ - | |
| 43 | Purchases of Services | \$ - | | \$ - | |
| 45 | Stipends/Scholarships | \$ - | | \$ - | |
| 46 | Cash Grants and Awards | \$ - | | \$ - | |
| 47 | Non-Cash Grants and Awards | \$ 3,825 | \$ 9,770 | \$ 13,595 | Due to the need for virtual classes, instruments are needed in |
| | | | | | n instrument, book with story, literacy and counting activities, an |
| | Total | \$ 57,209 | \$ 17,610 | \$ 74,819 | |

DSP Authorized Signature _____ Date 8-29-21

Fiscal Year 2021/2022

Partnership for Children of Cumberland County, Inc.
DSP Budget Revision/Amendment Request

| | | | | | |
|---|-------------|---|----------------|---------------------------------|-------------|
| DSP: Kerri Hurley | | Activity Name: Kindermusik & Music Therapy | | | |
| | | Requested Effective Date: TBD* | | Contract #: DSP-2122-002 | |
| Line # | Description | Budget Effective 07/01/21 | Amount Changed | Budget Effective TBD* | Explanation |
| *At this time, the effective date cannot be anticipated due as it is contingent upon NCPC's date of notice to PFC of availability of funds. | | | | | |

DSP Authorized Signature

8-29-21

Date

Fiscal Year 2021/2022

Partnership for Children of Cumberland County, Inc.
DSP Budget Revision/Amendment Request

| | | | | | |
|---|--|---|--|-----------------------------------|--|
| DSP: Child Care Services Association | | Activity Name: WAGES Project | | | |
| | | Requested Effective Date: 12/15/21 pending NCPC* | | Contract #: State Contract | |

| Line # | Description | Budget Effective 07/01/21 | Amount Changed | Budget Effective 12/15/21* | Explanation |
|--------|--|------------------------------|-------------------|-------------------------------|-------------|
| 11 | Personnel | \$ - | | \$ - | |
| 12 | Contracted Professional Services | \$ - | | \$ - | |
| 14 | Office Supplies & Materials | \$ - | | \$ - | |
| 15 | Service Related Supplies | \$ - | | \$ - | |
| 17 | Travel | \$ - | | \$ - | |
| 18 | Communications & Postage | \$ - | | \$ - | |
| 19 | Utilities | \$ - | | \$ - | |
| 20 | Printing and Binding | \$ - | | \$ - | |
| 21 | Repair and Maintenance | \$ - | | \$ - | |
| 22 | Meeting/Conference Expense | \$ - | | \$ - | |
| 23 | Employee Training (no travel) | \$ - | | \$ - | |
| 24 | Advertising and Outreach | \$ - | | \$ - | |
| 25 | Board Member Expense | \$ - | | \$ - | |
| 27 | Office Rent (Land, Buildings, Etc.) | \$ - | | \$ - | |
| 28 | Furniture Rental | \$ - | | \$ - | |
| 29 | Equipment Rental (Phones, Computers, etc.) | \$ - | | \$ - | |
| 30 | Vehicle Rental | \$ - | | \$ - | |
| 31 | Dues, Subscriptions and Fees | \$ - | | \$ - | |
| 32 | Insurance & Bonding | \$ - | | \$ - | |
| 33 | Book/Library Reference Materials | \$ - | | \$ - | |
| 34 | Mortgage Interest/Bank Fees | \$ - | | \$ - | |
| 35 | Other Expenses | \$ - | | \$ - | |
| 39 | Furniture/Non-Computer Eqpt. \$500+ per item | \$ - | | \$ - | |
| 40 | Computer Equipment/Printers, \$500+ per item | \$ - | | \$ - | |
| 41 | Furniture/Eqpt. under \$500 per item | \$ - | | \$ - | |
| 43 | Purchases of Services | \$ - | | \$ - | |
| 45 | Stipends/Scholarships | \$ 398,091 | \$ 200,000 | \$ 598,091 | |
| 46 | Cash Grants and Awards | \$ - | | \$ - | |
| 47 | Non-Cash Grants and Awards | \$ - | | \$ - | |
| | | | | | |
| | Total | \$ 398,091 | \$ 200,000 | \$ 598,091 | |

Marsha Basloe
 DSP Authorized Signature

_10/20/21_____
 Date

Fiscal Year 2021/2022

Partnership for Children of Cumberland County, Inc.
DSP Budget Revision/Amendment Request

| | | | | | |
|---|-------------|--|-------------------|------------------------------------|-------------|
| DSP: Child Care Services Association | | Activity Name: WAGES\$ Project | | | |
| | | Requested Effective Date: TBD* | | Contract #: State Contract | |
| | | | | | |
| Line # | Description | Budget Effective 07/01/21 | Amount Changed | Budget Effective TBD* | Explanation |
| *At this time, the effective date cannot be anticipated due as it is contingent upon NCPC's date of notice to PFC of availability of funds. | | | | | |

Marsha Basloe
DSP Authorized Signature

10/20/21
Date

Fiscal Year 2021/2022

**Partnership for Children of Cumberland County, Inc.
In-House Activity Budget Revision/Amendment Request**

| Unit: Partnership for Children of Cumberland County, Inc. | | Activity Name: Community Engagement & Development [5517-030] | | | |
|--|--|---|----------------------|------------------------------|--|
| Community Engagement | | Requested Effective Date: 12/15/2021 | | | |
| Line # | Description | Budget Effective 07/01/20 | Amount Changed | Budget Effective 12/15/21 | Explanation |
| 11 | Personnel | \$ 283,300.00 | \$ - | \$ 283,300.00 | |
| 12 | Contracted Professional Services | \$ 76,750.00 | \$ 60,000.00 | \$ 136,750.00 | Increase for website services and databased upgrades not previously budgeted. |
| 14 | Office Supplies & Materials | \$ 5,500.00 | \$ 3,000.00 | \$ 8,500.00 | Increase due to cost allocation of supplies (masks, etc.) not previously budgeted. |
| 15 | Service Related Supplies | \$ 50.00 | \$ - | \$ 50.00 | |
| 17 | Travel | \$ 500.00 | \$ - | \$ 500.00 | |
| 18 | Communications & Postage | \$ 4,800.00 | \$ - | \$ 4,800.00 | |
| 19 | Utilities | \$ 18,000.00 | \$ - | \$ 18,000.00 | |
| 20 | Printing and Binding | \$ 750.00 | \$ - | \$ 750.00 | |
| 21 | Repair and Maintenance | \$ 27,500.00 | \$ 20,000.00 | \$ 47,500.00 | Increase due to cost allocations of necessary repairs and maintenance that were not previously budgeted or under budgeted. |
| 22 | Meeting/Conference Expense | \$ 750.00 | \$ - | \$ 750.00 | |
| 23 | Employee Training (no travel) | \$ 1,800.00 | \$ - | \$ 1,800.00 | |
| 24 | Advertising and Outreach | \$ 875.00 | \$ 70,312.00 | \$ 71,187.00 | Increase to support outreach and marketing efforts through the fiscal yearend. |
| 25 | Board Member Expense | \$ - | \$ - | \$ - | |
| 27 | Office Rent (Land, Buildings, Etc.) | \$ - | \$ - | \$ - | |
| 28 | Furniture Rental | \$ - | \$ - | \$ - | |
| 29 | Equipment Rental (Phones, Computers, etc.) | \$ 1,200.00 | \$ 3,000.00 | \$ 4,200.00 | Increase due to cost allocation of phones, etc. not previously budgeted. |
| 30 | Vehicle Rental | \$ - | \$ - | \$ - | |
| 31 | Dues, Subscriptions and Fees | \$ 5,300.00 | \$ 1,500.00 | \$ 6,800.00 | Increase due to upgrade on web hosting as a result of increased web traffic ALREADY PAID |
| 32 | Insurance & Bonding | \$ 3,300.00 | | \$ 3,300.00 | |
| 33 | Book/Library Reference Materials | \$ - | | \$ - | |
| 34 | Mortgage Interest/Bank Fees | \$ - | | \$ - | |
| 35 | Other Expenses | \$ - | | \$ - | |
| 39 | Furniture/Non-Computer Eqpt. \$500+ per item | \$ 1,500.00 | \$ - | \$ 1,500.00 | |
| 40 | Computer Equipment/Printers, \$500+ per item | \$ 500.00 | \$ - | \$ 500.00 | |
| 41 | Furniture/Eqpt. under \$500 per item | \$ - | | \$ - | |
| 43 | Purchases of Services | \$ - | | \$ - | |
| 45 | Stipends/Scholarships | \$ - | | \$ - | |
| 46 | Cash Grants and Awards | \$ - | | \$ - | |
| 47 | Non-Cash Grants and Awards | \$ - | | \$ - | |
| | Total | \$ 432,375.00 | \$ 157,812.00 | \$ 590,187.00 | |

Department Manager Signature _____

Date _____

Fiscal Year 2021/2022



Direct Service Provider Revision or Amendment Request Form

Section I: Direct Service Provider Basic Information

DSP Name/Organization: CUMBERLAND COUNTY DSS

Contract #: _____

Activity Name: CC DSS SUBSIDY

Amendment #: _____

PSC/Activity ID: _____

Revision #: _____

Section II: Change Type Requested

☒ Revise Activity Budget

☐ Amend Activity Budget

☐ Terminate Contract/Activity

☐ Other Change (describe) _____

Requested Effective Date: _____ **Please note: Unless a later month is requested, requests received by the 10th of the month are typically processed and submitted for NCPC approval by the end of the month, and will be effective on the 15th of the following month.*


Section III: Justification/Explanation

CCDSS was requested to remove children from the waiting list at the end of FY 20-21. This included Smart Start eligible Children. The budget amendment is to request additional subsidy funds which would be utilized to distribute subsidy payments during FY 21-22 for the eligible Smart Start children that were removed from the list. This amount will allow CCDSS to pay for approximately 25 additional children using Smart Start Subsidy funds.

Section IV: Direct Service Provider Authorizing Signature(s)


Authorized Official's Signature

10/29/21
Date


Second Authorized Official's Signature (if required by DSP)

10/29/21
Date

FOR PFC CONTRACTS USE ONLY

DATE RECEIVED: 10/29/2021

FIN CMTE REV: _____

EXEC CMTE REV: _____

BOD REV: _____

SUBMITTED TO NCPC: _____

EFFECTIVE DATE: _____

REQUIRED DOCUMENTS PROCESSED: _____

EXECUTED: _____

**Partnership for Children of Cumberland County, Inc.
DSP Budget Revision/Amendment Request**

| DSP: <u>Cumberland County Department of Social Services</u> | | Activity Name: <u>DSS Child Care Subsidy</u> | | Requested Effective Date: <u>TBD*</u> Contract #: <u>DSP-2122-003</u> | |
|---|--|--|-------------------|---|-------------|
| Line # | Description | Budget Effective 07/01/21 | Amount Changed | Budget Effective TBD* | Explanation |
| 11 | Personnel | \$ - | | \$ - | |
| 12 | Contracted Professional Services | \$ - | | \$ - | |
| 14 | Office Supplies & Materials | \$ - | | \$ - | |
| 15 | Service Related Supplies | \$ - | | \$ - | |
| 17 | Travel | \$ - | | \$ - | |
| 18 | Communications & Postage | \$ - | | \$ - | |
| 19 | Utilities | \$ - | | \$ - | |
| 20 | Printing and Binding | \$ - | | \$ - | |
| 21 | Repair and Maintenance | \$ - | | \$ - | |
| 22 | Meeting/Conference Expense | \$ - | | \$ - | |
| 23 | Employee Training (no travel) | \$ - | | \$ - | |
| 24 | Advertising and Outreach | \$ - | | \$ - | |
| 25 | Board Member Expense | \$ - | | \$ - | |
| 27 | Office Rent (Land, Buildings, Etc.) | \$ - | | \$ - | |
| 28 | Furniture Rental | \$ - | | \$ - | |
| 29 | Equipment Rental (Phones, Computers, etc.) | \$ - | | \$ - | |
| 30 | Vehicle Rental | \$ - | | \$ - | |
| 31 | Dues, Subscriptions and Fees | \$ - | | \$ - | |
| 32 | Insurance & Bonding | \$ - | | \$ - | |
| 33 | Book/Library Reference Materials | \$ - | | \$ - | |
| 34 | Mortgage Interest/Bank Fees | \$ - | | \$ - | |
| 35 | Other Expenses | \$ - | | \$ - | |
| 39 | Furniture/Non-Computer Eqpt. \$500+ per item | \$ - | | \$ - | |
| 40 | Computer Equipment/Printers, \$500+ per item | \$ - | | \$ - | |
| 41 | Furniture/Eqpt. under \$500 per item | \$ - | | \$ - | |
| 43 | Purchases of Services | \$ 2,230,306 | \$ 200,000 | \$ 2,430,306 | |
| 45 | Stipends/Scholarships | \$ - | | \$ - | |
| 46 | Cash Grants and Awards | \$ - | | \$ - | |
| 47 | Non-Cash Grants and Awards | \$ - | | \$ - | |
| | Total | \$ 2,230,306 | \$ 200,000 | \$ 2,430,306 | |
| *At this time, the effective date cannot be anticipated due as it is contingent upon NCPC's date of notice to PFC of availability of funds. | | | | | |

**Partnership for Children of Cumberland County, Inc.
DSP Budget Revision/Amendment Request**

| | | | | | |
|---|--|---|--|------------------------|--|
| DSP: <u>Cumberland County Department of Social Services</u> | | Activity Name: <u>DSS Child Care Subsidy (State Contract)</u> | | | |
| | | Requested Effective Date: <u>TBD*</u> | | Contract #: <u>N/A</u> | |

| Line # | Description | Budget Effective 07/01/21 | Amount Changed | Budget Effective TBD* | Explanation |
|--------|--|------------------------------|-------------------|--------------------------|-------------|
| 11 | Personnel | \$ 150,109 | \$ 16,000 | \$ 166,109 | |
| 12 | Contracted Professional Services | \$ - | | \$ - | |
| 14 | Office Supplies & Materials | \$ 3,040 | | \$ 3,040 | |
| 15 | Service Related Supplies | \$ - | | \$ - | |
| 17 | Travel | \$ 123 | | \$ 123 | |
| 18 | Communications & Postage | \$ 167 | | \$ 167 | |
| 19 | Utilities | \$ 5,136 | | \$ 5,136 | |
| 20 | Printing and Binding | \$ - | | \$ - | |
| 21 | Repair and Maintenance | \$ 317 | | \$ 317 | |
| 22 | Meeting/Conference Expense | \$ - | | \$ - | |
| 23 | Employee Training (no travel) | \$ - | | \$ - | |
| 24 | Advertising and Outreach | \$ - | | \$ - | |
| 25 | Board Member Expense | \$ - | | \$ - | |
| 27 | Office Rent (Land, Buildings, Etc.) | \$ - | | \$ - | |
| 28 | Furniture Rental | \$ - | | \$ - | |
| 29 | Equipment Rental (Phones, Computers, etc.) | \$ - | | \$ - | |
| 30 | Vehicle Rental | \$ - | | \$ - | |
| 31 | Dues, Subscriptions and Fees | \$ - | | \$ - | |
| 32 | Insurance & Bonding | \$ 915 | | \$ 915 | |
| 33 | Book/Library Reference Materials | \$ - | | \$ - | |
| 34 | Mortgage Interest/Bank Fees | \$ - | | \$ - | |
| 35 | Other Expenses | \$ - | | \$ - | |
| 39 | Furniture/Non-Computer Eqpt. \$500+ per item | \$ - | | \$ - | |
| 40 | Computer Equipment/Printers, \$500+ per item | \$ - | | \$ - | |
| 41 | Furniture/Eqpt. under \$500 per item | \$ - | | \$ - | |
| 43 | Purchases of Services | \$ - | | \$ - | |
| 45 | Stipends/Scholarships | \$ - | | \$ - | |
| 46 | Cash Grants and Awards | \$ - | | \$ - | |
| 47 | Non-Cash Grants and Awards | \$ - | | \$ - | |
| | | | | | |
| | | | | | |
| | Total | \$ 159,807 | \$ 16,000 | \$ 175,807 | |

*At this time, the effective date cannot be anticipated due as it is contingent upon NCPC's date of notice to PFC of availability of funds.

MEMORANDUM

DATE: November 18, 2021
TO: Board of Directors
FROM: Mary Sonnenberg, President
SUBJECT: **Updated Timeline for Next Phase of Infrastructure Project**

1. **Timeline for Infrastructure Project Phase 2** – The Probable Cost of the full project was \$1.2M. Phase 1 has been completed with a final cost of construction of \$260,356. The Facilities Committee recommended moving forward with the next steps for the project. We are in process of finalizing the construction loan with First Bank. Anticipated cost for Phase 2 would be up to \$500,000. **Action is requested to approve the following timeline and projected cost so that we may proceed with the next phase of the project:**

| | |
|--|---|
| Close on Bank Financing (Construction Loan)* | November 2021 |
| Engage Steve Fleming to complete the Design Documents (plans and specifications) for Phase 2 | Engagement Letter December 2021 |
| Design Documents presented to Committees and Board | December 2021/January 2022 |
| Board Approval for Infrastructure Project to move to RFP for construction | January 2022 |
| Prepare RFP and Post RFP | February 2022 |
| Research grant options for capital projects | On-going (Private Foundations, Local Government opportunities) |
| Apply for grants for Infrastructure Project | On-going (Private Foundations, Local Government opportunities) |
| Receive bids | February 2022 |
| Review bids for construction | Facilities & Finance Committees, Board March 2022 |
| Award contracts for construction | March 2022 |
| Notice to Proceed with Construction | Mid-March 2022 |
| Mobilization of project – invoices for windows/initial materials | April 2022 |
| Construction 4-5 months | September 2022 |

*Board approved \$1M for Bank Financing; Bank has determined can underwrite \$1.3M. If need to go over \$1M, will go back to Board for authorization prior to encumbering anything over \$1M. No loan funds will be drawn down until Mobilization of construction for Phase 2 begins.

**Board of Directors Meeting
(Virtual Meeting)
Thursday, November 18, 2021
President's Report**

A. North Carolina Partnership for Children (NCPC) Updates / DCDEE Updates / Legislative Updates

1. NCPC

- **Carry-forward funds** – Recommendations to Board in November. Anticipate amendment in December.
- **State Expansion of Child Care Health Consultants** – One Health Educator has started and interviews continue for nurses. NCPC has received written confirmation that the expansion project will be funded for a second year. Our current contract was extended to November 30.
- **PDG Grant for Regional Pilots for Family Connects** – All nurses are trained. 4C has several nurse vacancies and is recruiting. PFC has hired the Community Support Specialist. Recruitment of families is under way and home visits have begun virtually. Four hundred babies who qualify for the pilot have been born since recruitment started October 4. Of these births, 56 have declined visits (14%), 169 have scheduled home visits, and 175 are pending to be scheduled. Those births at Cape Fear outside the current catchment area are receiving follow-up from PFC staff. This will provide us valuable data as the pilot continues and we look at scaling up the program.

2. DCDEE – Continue to monitor updated guidance for child care programs and NC Pre-K operation.

- **Region 5 Contracts** – All contracts have been executed.
- Enrollment continues to be down in child care programs and impacted the by ability to hire staff in child care programs.
- We continue to follow guidance from DCDEE and follow the ChildCareStrongNC Public Health Toolkit. We are closely monitoring conditions in child care programs and contact the facility administrators prior to visits to gauge comfort levels and ensure priorities are met during the visit.
- All licensing requirements are back to pre-pandemic standards and applicable during monitoring visits by the DCDEE Consultants.
- Interim Guidance came out for NC Pre-K for the new school year. Programming must occur in person. Guidance includes information should a program have COVID-19 exposures or cases. **We have received updated notice that classrooms will be reimbursed based on allocation of slots, not attendance, for the remainder of the school year.**
- Vaccines are widely available with active campaigns to increase vaccination rates. Children 5-11 years are now eligible for vaccines.
- **Approved Stabilization Grants (November 1, 2021):** Child Care Centers 2,639 (72%); Family Child Care Homes 1,037 (28%). Payments will be quarterly. Eligible, approved providers will receive payments quarterly through the end of the grant period in September 2023. Programs who have not applied may still apply for Stabilization Grants and can apply at any time and will be reviewed on a rolling basis.
- Parent fees for subsidy are waived through January. Our dual-subsidy programs follows suit with waiving parent fees.

3. *Leandro* Case - Judge Lee issued an order on November 10 for \$1.7B to be transferred from the state's General Fund to fund the first two years of the *Leandro* comprehensive remedial plan. The order was stayed for 30 days, so it doesn't take place immediately. It is likely to be challenged by the General Assembly.
4. NC General Assembly – The General Assembly released the conference budget on Monday. The Governor announced at a press conference Tuesday that he will sign the budget. There is much to support early childhood in the budget. See the attached Summary from the NC Early Childhood Coalition. Smart Start received an increase of \$10M in recurring dollars for each of the years of the biennium. NC Pre-K received a 2% rate increase each year of the biennium.
5. Federal Level
 - The CDC continues to recommend wearing of masks, regardless of vaccination status, indoors in areas where rates are substantial. Boosters are now available for all COVID-19 vaccines for those 65 and older, those 18-64 at high risk for severe COVID-19 and those 18-64 who frequent institutional or occupational exposure to COVID-19 puts them at high risk of serious complications of COVID-19. The Pfizer vaccine has been approved for 5-11 year olds. OSHA guidance for vaccine mandate implementation has been released.
 - **American Family Plan** – Build Back Better would fund universal Pre-K (3 & 4-year olds), expand child care subsidies, workforce support, extend expanded child care tax credit to 2025. Continues to be in negotiation. States will have to opt in if passed.

B. Grant Opportunities/Updates/RFPs

1. Continue to research capital grant opportunities.
2. Presented to Cumberland County Commissioners on November 15 and will present to the Fayetteville City Council on November 22. The presentation included updates as well as challenges we have in meeting the needs in the community.

C. COVID-19 Updates

PFC implemented its HR 110 Communicable Disease Policy on Monday, March 16, 2020. Building closed to general public March 30 and this status continues. Clients may be served by appointment only. As COVID-19 numbers increase with the Delta variant (or decrease) and federal, state and local health and safety guidelines are updated, we continue to review PFC operations. Policies have been reviewed and updated through our Board Committee process.

1. **Executive Orders:** We have implemented procedures and protocols following federal and state health and safety guidelines throughout the pandemic and in planning for work in the field and building. The state continues to be under a state of emergency.
2. **PFC Guidelines: A summary of operational guidelines was presented to Executive Committee and approved at the August meeting.**
 - a. We continue to review additional guidance from CDC, OSHA, DCDEE as well as local government mandates as we provide services to families and children through PFC and tenants. This has been and will continue to be an evolving process. Cumberland County continues to operate under a mask mandate. The City of Fayetteville has dropped their mask mandate.
 - b. Department heads developed "return to work" plans. Staff has been working throughout the pandemic. Staggered schedules and teleworking are part of the "return to work" plans as we adjust for the needs of employees and business operations. Telework agreements are in the process of being updated for any staff whose work plan continues to include teleworking.
 - c. Vaccination for PFC staff: The Board of Directors adopted a vaccine mandate for staff. Those staff who requested exemptions (either religious or medical) have submitted those and accommodation plans have been developed. We continue to monitor requirements as they come down from OSHA, EEOC as well as funders and partners. Staff who are vaccinated have been asked to provide documentation to HR of their vaccine status. To align with the federal deadline for vaccinations for contractors, we are extending our compliance deadline from December 1 to January 4.
 - d. Virtual options for contact with families and providers continue, with face-to-face contact with families and providers available July 1 per DCDEE guidance. Purchases have been made to enhance health and

safety in offices and for work in the field.

- e. With our front desk being fully staffed, we will be moving toward opening to the public, with continued COVID precautions and focusing on services by appointment. We will have a tenant meeting to review procedures and are tentatively looking at January 3 after the holidays.
- f. Per Policy HR 110, President maintains regular contact with Board Chair for review and continuation of services. Regular communication has gone out to Board and staff. Decisions are made based on federal, state and local government guidance and mandates.

D. PFC Updates & Highlights

1. **New Staff:** Welcome to Maggie Jenkins, Parent Educator with the ACE program, Jana Stakeley, Community Support Specialist with Family Connects and Amanda Hamilton, Information Assistant for the Front Desk.
2. **Position openings posted: website link** (<https://www.indeed.com/cmp/Partnership-For-Children-of-Cumberland-County>)
 - Case Worker, Family Services
 - Program Specialist (2), Family Services
 - Parent Educator (1), ACE Program
 - Library Program Specialist, Provider Services
 - Program Support Specialist, Family Connects
 - IT Technician
3. **Infrastructure Project:** Phase 1 is pretty much complete and all bills paid. We closed on the construction loan November 17. We are waiting for Steve Fleming's design and engagement letter for the next phase. An updated timeline is included in the board packet.
4. **Audit** – We received the draft documents of the Audit Report November 17 with an additional holdlist. Close to completion!

E. PFC FY 21/22 United Way Campaign – Our campaign has finished. We raised \$6,591 for United Way and donated 447 food items to Fayetteville Urban Ministry. This continues to be a wonderful community collaboration for the Partnership.

F. Events

1. **Board and Committee Meetings:** Meetings have been conducted virtually through the duration of the COVID emergency. Equipment to upgrade the Charles Morris Room for hybrid meetings has been installed. We have had a few small hybrid meetings and continue to tweak the system. We will continue to monitor rates of COVID cases to determine when Board is in person with a hybrid option can begin.
2. **All Staff meetings:** We will continue monthly virtual meetings due to the size of our staff.
3. **NC Pre-K Recruitment continues. Applications for School year 21-22 are online.** There is a drop box outside the front door for families to drop off applications. **We are continuing to recruit children. The workgroup formed to work on a Universal Application for Pre-K services continues to meet to get this system in place for recruitment for the 22-23 school year.**
4. **Drive-Through Truckload of Hope Diaper Bank: December 11, January 8, February 12, March 12, April 9, May 14 and June 11** from 8:30-10:30 am. Volunteers needed. Contact Daniele Malvesti (dmalvesti@ccpfc.org) if you can assist.
5. **Board Member Retirement** – Cumberland County Department of Social Services Board and Staff will celebrate the retirement of Brenda Reid Jackson on Friday, December 17, 2021, 12:00 pm-2:00 pm
6. **Little Land** (a family outreach event and fundraiser): **Now scheduled for May 14, 2022, 10:00 am-2:00 pm at the Crown Arena. More details to come.** For information or sponsorships, contact Sharon Moyer (smoyer@ccpfc.org).
7. Community Engagement has planned several virtual events for December. Information on these has gone out.

November 16, 2021

Statement on the North Carolina Budget

Throughout this legislative session, the NC Early Education Coalition has focused on ensuring that children have access to quality early learning experiences, that parents can afford child care so that they can return to work, that early educators can afford to keep teaching, and that child care programs receive adequate funding to sustain their services.

Although there are some bright spots, the Conference Budget released on November 15th represents a missed opportunity for North Carolina's young children, their families, their educators, and their communities. North Carolina is facing a unique time in our budget history, with record state surpluses and an unprecedented amount of federal funding to support early childhood education. This year's historic funding could and should have addressed long-standing structural problems and inequities with strong investments in all of the interconnected components of our early childhood system. The final budget will be voted on this week and the Governor has already indicated he will sign this budget as presented.

We are most disappointed to see the lack of funding for early educators. Child care teachers are the workforce behind the workforce, and they have been on the frontlines of the COVID-19 crisis since day one. North Carolina is facing an unprecedented workforce crisis due to poverty-level wages, and professional compensation is needed now to attract and retain a high-quality workforce. Expanding the Child Care WAGE\$ program statewide would ensure that every eligible teacher in all 100 counties has access to this long-standing, evidence-based program to improve teacher compensation and retention. With ample state and federal funding available, it is disheartening that the final budget does not include this investment in the essential early educators who are teaching and caring for our state's youngest children, even though the House did include full expansion for Child Care WAGE\$ in its budget.

The budget maximizes the federal American Rescue Plan COVID relief funding, providing critically-needed funding to support the more than 22,000 children and working families on the Child Care Subsidy Waitlist. But child care programs across the state are already struggling to find qualified staff to meet the demand. Until the childhood workforce receives adequate compensation for the worthy work they do every day, programs will continue to be forced to turn families away because they don't have enough teachers.

We are pleased to see that Smart Start, the state's signature early childhood program, received a significant recurring increase in the budget, which will strengthen early education, child health, and family support programs across the state. NC Pre-K also received a small reimbursement rate increase and start-up funding, which will support communities in providing high-quality early learning opportunities to more young children.

North Carolina continues to need a budget that invests in the long-term sustainability of a strong early childhood system and fully supports the implementation of the Leandro court order to ensure that every child has access to a sound basic education beginning in early childhood. We remain committed to working to secure funding to help stabilize and sustain child care programs and teachers and to make child care more accessible for young children and working families across the state.

Early Education Highlights of the Final Budget Include:

Smart Start

- \$10 million in recurring state funds for Smart Start for both years of the biennium, total \$20 million.

NC Pre-K

- 2% rate increase supported by \$1.7 million for FY 21-22 and \$3.4 million in FY 22-23 in recurring state funds with the intention of supporting salaries for NC Pre-K teachers in private child care programs.
- \$20 million in non-recurring federal state-level ARPA funding to support start-up and capital grants for child care and NC Pre-K classrooms in communities with child care deserts or low-performing or high poverty school districts.
- No additional funding for slot expansion.

Federal Child Care Funding

- \$274 million total from the federal child care ARPA funding to support 1) families on the child care subsidy wait list (\$206-215M), 2) cover parent co-payment fees through December 2021, (\$30M) and 3) modernize child care licensing and subsidy management technology (\$50-59M).
- \$207.7 million to build supply of qualified child care teachers with staff bonuses and other teacher pipeline programs (apprenticeships, stackable courses, and fast-track programs).
- \$16 million in federal Child Care Entitlement to States grant, which unless designated, becomes part of the child care subsidy assistance program.

Other Child Care Action

- Includes ARPA appropriation for the workforce pipeline provisions in Hold Harmless Child Care Ratings bill (S570), which passed as a separate bill earlier this session.
- Child Care Lead Abatement: \$150M in non-recurring funding for lead abatement in child care programs and public schools.



Early Education Budget Comparisons

| Item | Senate | House | Final |
|---------------------------------------|--|---|--|
| Smart Start | \$15 million in non-recurring state funds for both years of the biennium | \$15 million in recurring state funds for both years of the biennium. | \$10 million in recurring state funds for both years of the biennium. |
| NC Pre-K | 2% rate increase supported by \$1.7M in recurring state funds for both FY 21-22 and FY 22-23. Intention of supporting salaries for NC Pre-K teachers in private child care programs | Same | Same |
| NC Pre-K and Child Care Grants | \$20 million in non-recurring federal state-level ARPA funding to support start-up and capital grants for communities with child care deserts or low-performing or high poverty school districts. | \$10 million in non-recurring funds for NC PreK and Child Care grants for start-up, quality improvement, and capitol improvements | \$20 million in non-recurring federal state-level ARPA funding to support start-up and capital grants for communities with child care deserts or low-performing or high poverty school districts. |
| Federal Child Care Funding | \$503M from the federal child care ARPA funding to support families on the child care subsidy wait list, cover parent co-payment fees through the year, and allows for retention bonuses for the child care workforce. | \$503 M allocated for: <ul style="list-style-type: none">• \$206-\$215M to reduce the waitlist• \$207.7M build supply of qualified teachers with \$35M to Child Care WAGE\$, plus staff bonuses and other teacher pipeline programs (apprenticeships, stackable courses, and fast-track programs)• \$50-\$59M to modernize databases and IT• \$30M for parent co-pay fees through 2021 | \$503 M allocated for: <ul style="list-style-type: none">• \$206-\$215M to reduce the waitlist• \$207.7M build supply of qualified teachers with staff bonuses and other teacher pipeline programs (apprenticeships, stackable courses, and fast-track programs)• \$50-\$59M to modernize databases and IT• \$30M for parent co-pay fees through 2021 |
| | \$16 million in federal Child Care Entitlement to States grant, which unless designated, becomes part of the child care subsidy assistance program. | Same | Same |



NORTH CAROLINA EARLY EDUCATION COALITION

| | | | |
|--|--|--|--|
| Hold Harmless Child Care Ratings bill (S570) | Includes the bill as it passed the Senate, but no appropriation for the workforce pipeline provisions. | Includes the bill as it passed the Senate and adds \$207.7M for workforce pipeline provisions (see above). | Includes appropriation for the workforce pipeline provisions S570, which passed as a separate bill this session. |
| Child Care Lead Abatement | \$150M in non-recurring funding for lead abatement in child care programs and public schools | Same | Same |
| NC Community College Child Care Grant Program | \$1.5M in nonrecurring funding in both fiscal years to help students pay for child care expenses. | Not included | Not included |

Planning and Evaluation Committee Recommendations

Meeting of October 12, 2021

- I. Action Taken:
 - The Planning and Evaluation (P&E) Committee meeting minutes of August 10, 2021, were reviewed and approved unanimously as presented.
- II. President's Report reviewed by Pamela Federline, including plans for certain programs receiving carry-forward funds and an update on the Family Connects program and their progress to date.
- III. Planning and Evaluation (P&E) Vice President updated the committee on:
 - Planning, Monitoring, and Evaluation
 - CAD changes to Kindermusik/Music Therapy; All Children Excel; and Kaleidoscope. The CAD changes were voted on and approved with a slight modification to the Kindermusik CAD.
 - Update on MOSAIC/GEMS and the process of an anticipated new contract
 - Pre, Mid, and Full Pandemic Output Performance Report was shared and reviewed with the Committee to explain the impact of the pandemic to services and why certain programs had no information reported.
- IV. Information
 - First Quarter Reports were due by October 15, 2021. Due to problems with access to the GEMS database, the programs were allowed until October 18, 2021 to file their reports.
 - Scottie Seawell updated the committee on her continued work on the Sustainability Plan.
 - We are planning for the P&E Meeting in December to be a hybrid, in-person and Zoom meeting in the Charles Morris Conference Room, depending on the status of the pandemic and requirements of CCPFC.

**Partnership CAD Report for Partnership for Children of Cumberland
County, Inc. for Fiscal Year 2021 - 2022**
Activity Descriptions

Cumberland

All Children Excel (ACE) [PF1]

Activity ID# 031

PSC:5505 PBISID:FS30

All Children Excel (ACE) provides tertiary treatment and secondary prevention parenting services. The Nurturing Parent curricula targets families whose children are at risk or have experienced abuse and/or neglect. The program also collaborates with community partners focused on primary prevention parenting education. Additionally, ACE staff may offer Protective Factors training to providers that impact children. Non-cash grants for books may be given to parents participating in the program. ~~Staffing may include the Counseling Manager and 2 Counselors.~~ Training may be provided on-site or at community learning events ~~and may include, including~~ food, topic-related materials, site rental, and outside presenters.

Cumberland

Kaleidoscope Play and Learn [PF2]

Activity ID# 037

PSC:5506 PBISID:FS30

The Kaleidoscope Play and Learn model will be used to facilitate developmentally appropriate playgroups for children ages birth through five that are not enrolled in fulltime regulated child care. Playgroups will be held once a week ~~for at least 90 minutes~~ following KPL guidelines and will be conducted at various locations throughout Cumberland County. Playgroup facilitators will use the Kaleidoscope Curriculum to provide hands-on activities for children and their caregivers ~~that focus, focusing~~ on early literacy and social and emotional competency. Caregivers will learn about the purpose of play and will connect with other parents during group time. Caregivers will participate in open-ended, child-directed play that supports the different areas of development (e.g., cognitive, social-emotional, language, fine-gross motor, etc.). Children and caregivers will participate in coordinated group activities. A small snack may be served and educational materials and program incentives may be distributed.

Cumberland

Kindermusik & Music Therapy [PF3]

Activity ID# 220

PSC:5417 PBISID:H10

Kindermusik & Music Therapy will be provided to children through approved preschool classrooms, including early intervention special education classrooms. The music professional/licensed Kindermusik Instructor will provide at least seven weekly sessions for classes of at-risk pre-kindergarten children ~~and their teachers~~. The activity supports

The North Carolina Partnership for Children, Inc.

integrating music into classroom learning through numbers, shapes, colors, and letters, including ~~ways to explore and share~~exploring and sharing music in the child's world in the classroom and at home. Each ~~teacher~~ and child will receive Kindermusik curriculum materials, including a parent/child magazine with story and CD, allowing parents and children to build upon classroom experiences and other appropriate supplies. ~~Preschool teachers/assistants will learn methods by observing all class presentations to integrate concepts and musical activities into the teacher's daily lesson plans.~~ Music Therapy will be provided by a contracted Board-Certified Music Therapist~~A contracted Board Certified Music Therapist provides Music Therapy~~ for special needs preschoolers at ~~Dorothy Spainhour, in~~ Early Intervention classes; and other childcare settings for a minimum of eight weeks per class. The primary activity goals include improving fine and gross motor skills, ~~improving verbal and non-verbal communications~~verbal and non-verbal communication skills, increasing vocalization, improving social skills, and fostering joint attention. ~~When funding is available, children receiving Music Therapy may receive a Kindermusik home kit and other appropriate supplies~~Children receiving Music Therapy may receive a Kindermusik home kit and other appropriate supplies when funding is available. ~~Additionally, teachers will receive mentoring in integrating music education into early intervention curriculum applicable to children's needs.~~

Finance Committee Recommendations

Virtual Meeting – October 19, 2021

RECOMMENDATIONS – Deferred to January 18, 2022 Finance Committee meeting

- A. Review of Investment Policy (Accounting Policy Section 29): The Finance Committee decided, after hearing suggested changes made by Charles Morris, to defer the Investment Policy (Accounting Policy Section 29) to the Finance Committee meeting scheduled for January 18, 2022. The revised policy, with changes, will be reviewed during that time.

INFORMATION

- A. Cumberland Financial Reports for September 2021 were distributed as an FYI:
 - 1. Smart Start
 - 2. NC Pre-Kindergarten
 - 3. South West Child Development Commission (SWCDC) – Region 5
 - 4. All Funding Sources
 - 5. Unrestricted State Revenues (USR)
 - 6. Cash and In-Kind Report
- B. The September E-Trade Statement was provided for information.
- C. Scottie Seawell provided an update on the development of the Sustainability Plan.

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.
FINANCIAL SUMMARY - WHAT YOU NEED TO KNOW

Board Responsibility

The review of the financial statements is the responsibility of the Committee and Board Members of PFC.

The detailed financial reports have been provided to you via email and will be provided electronically during the meeting.

September 30, 2021

1 Balance Sheet

- a. The cash balances; investments and liabilities are at the anticipated amounts and are sufficient for the current needs.
- b. Historically in the first quarter, funds are at its lowest until grant reimbursements are received during the first quarter of the new fiscal year.

2 Smart Start Grant [State Funds]

- a. PFC's Smart Start grant budgets are reflected at 100% of full allocation effective July 1, 2021
- b. The total allocation for FY2021-2022 at 100% is \$6,573,047 including DSS and WAGES.
- c. PFC is anticipated to receive 100% of the reverted FY20-21 Smart Start Funds totaling \$459,422.49.

3 NC Pre-Kindergarten Grant [State and Federal Funds]

- a. PFC is in full contract with DCDEE effective 07-01-2021.
- b. The total current year contract is \$9,098,053 which consists of \$3,583,385 of federal funds and \$5,514,668 of state funds.
- c. PFC was awarded an additional Summer Learning grant in the amount of \$913,000 to be used to support NC Pre-K classrooms during the summer. This amount is 100% federal funds and is effective from June 1, 2021 through August 31, 2021. Authoritative correspondence from DCDEE states that the 10% administrative portion of the Summer Learning grant does NOT have to be spent by a certain date and thus any unspent fund balance at August 31, 2021 will be carried forward for future NC Pre-K related expenditures.

| | | |
|--------------------------|---|---------------------------|
| Provider Payments | | Administrative Fee |
| \$768,750.00 x 10% | = | \$ 76,875.00 |

4 DCDEE - Region 5 Grants [Federal Funds]

- a. Only the Region 5 Core grant is in contract effective 07-01-2021 for \$348,955.00

5 NCPC - Non-Fiscal Year Grants [Federal Funds]

| North Carolina Partnership for Children (NCPC) Federal Grants to PFC | | | |
|--|--------------------------------------|-------------------------|---------------------|
| Grantor | Grant Name | Period | Amount |
| NCPC | CCHC Expansion Grant | 02/01/2021 - 10/31/2021 | 210,997.00 |
| NCPC | PDG Family Connects Innovation Grant | 03/01/2021 - 11/30/2022 | 2,124,110.00 |
| | | | 2,335,107.00 |

Child Care Health Consultant [CCHC] Expansion Grant

- a. PFC recently acquired a new federal grant from NCPC. The grant is called Child Care Health Consultant [CCHC] Expansion Grant and is for the purpose of serving Cumberland and Hoke counties with Child Care Health Consultants who will provide technical assistance and training to child care facilities, staff and others as needed.
- b. The grant is for nine months effective February 1, 2021 through October 31, 2021.
- c. The grant amount is \$210,997 which includes \$191,816 budgeted to be paid to the Cumberland County Health Department as the hiring agency to provide the CCHCs. The remaining 10% or \$19,181 is budgeted for indirect costs for administering the grant.

Pre-school Development Grant [PDG] Family Connects Innovation Grant

- a. PFC recently acquired another new federal grant from NCPC. The grant is called PDG Family Connects Innovation Grant and is for the purpose of planning and implementing a telehealth model innovation of the Family Connects evidence-based model in accordance with the requirements of the Family Connects model and current modifications due to COVID-19.
- b. The grant is for twenty-one months and is effective March 1, 2021 through November 30, 2022.
- c. The grant amount is \$2,124,110 for the first 21 months with a potential addition of \$1,166,411 for 12 months if it is extended past November 30, 2022.
- d. The majority of the grant is budgeted to pay Carolina Collaborative Community Care (4C's) \$1,745,506 as the hiring agency to implement the home visiting component by nurses.
- e. The remaining \$378,604 includes PFC staff directly involved in the grant plus 10% [or \$193,101] for indirect costs for administering the grant.

6 All Funding Sources

- a. The cash balance at month-end is as projected and is sufficient for the requirements of the upcoming month.

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.

FINANCIAL SUMMARY - WHAT YOU NEED TO KNOW

Board Responsibility

The review of the financial statements is the responsibility of the Committee and Board Members of PFC.

The detailed financial reports have been provided to you via email and will be provided electronically during the meeting.

September 30, 2021

7 Unrestricted State Revenues (USR) - Fund 208

- a. The goal is to continue to use these funds only when other funding streams cannot be used or are not available.
- b. On August 26, 2021, the matured Select Bank CD for \$100,000 plus \$4,560.38 interest was redeemed and used to purchase a second CD at Lumbee Guaranty Bank for the full \$104,560.38. This is a 30-month CD which is due to mature on February 26, 2024.
The rate information is an interest rate and annual yield percentage, both at .45% .

- c. The cash equivalent balances in Fund 208 consists of the following at the end of the month:

| | | |
|---|-------------------|---|
| PNC Bank Money Market Account | 220,091.41 | <i>Does not include interest earned in Fund 899</i> |
| Select Bank - Certificate of Deposit | - | <i>\$100,000 CD Redeemed to purchase the Lumbee Bank CD#2</i> |
| Lumbee Bank - Certificate of Deposit | - | <i>\$100,000 CD Redeemed to purchase the Lumbee Bank CD#3</i> |
| Lumbee Bank - Certificate of Deposit #2 | 104,560.38 | <i>New CD purchased on 08-26-2021</i> |
| Lumbee Bank - Certificate of Deposit #3 | 103,570.81 | <i>New CD purchased on 08-26-2021</i> |
| Lumbee Bank - Checking Account [from investments] | 125.00 | <i>Deposited \$100 initially and then deposited \$25 in FY20-21</i> |
| E-Trade Funds Account | 68,000.00 | <i>Gains/Losses are not reflected in the financial statements</i> |
| | 496,347.60 | |

| | |
|-----------------------------------|------------------|
| Interest Earned - Fund 899 | |
| PNC Bank Money Market | 23,794.42 |
| Select Bank - CD | - |
| Lumbee Bank - CD | - |
| | 23,794.42 |

| | |
|--|-------------------|
| Investments - Fund 208 | 496,347.60 |
| Interest Earned - Fund 899 | 23,794.42 |
| TOTAL INVESTMENTS PLUS INTEREST | 520,142.02 |

- d. There is not a shortfall in the operating funds portion of USR funding stream.

8 Cash and In-kind Report

- a. The 19% match requirement reflected on the monthly report is reflected at 100% of the full allocation.
- b. PFC's Leadership Team, staff and Board members will continue to discuss and implement strategies to meet our match requirement. PFC did not meet the 19% match requirement for FY1920, FY1819, FY1718 nor for FY1617.
- c. Since the 19% required match was not met for the FY ended June 30, 2021, there will be no contribution to the PFC endowment.
- d. Per NCPC: Individual LPs who do not report at least 19% Program Match for FY20-21 will have the consequences waived again this year in light of the COVID-19 pandemic. However, NCPC will be reviewing program match entries in eTapestry to ensure we collectively meet our statewide 19% legislative mandate.

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.

FOOTNOTES FOR FINANCIAL REPORTS

September 30, 2021

FOOTNOTES - BALANCE SHEET

A. The cash accounts at September 30, 2021 total \$1,954,703.01.

Included in the cash balance amount are the following investment vehicles:

| Banking Institution | Investment Type | Current Amount | Term (months) | Maturity Date | Interest Rate | Annual Percentage Yield |
|---------------------------------|---------------------------------------|---------------------|---------------|---------------|---------------|-------------------------|
| PNC Bank | Money Market | \$243,885.83 | n/a | n/a | n/a | .50% |
| Select Bank | CD redeemed | \$-0- | 15 | 08/20/21 | 1.10% | 1.11% |
| Lumbee Bank | CD redeemed | \$-0- | 15 | 08/21/21 | .55% | .55% |
| Lumbee Bank | CD#2 | 104,560.38 | 30 | 02/26/24 | .45% | .45% |
| Lumbee Bank | CD#3 | 103,570.81 | 30 | 02/26/24 | .45% | .45% |
| Lumbee Bank | Checking | \$125.00 | n/a | n/a | n/a | n/a |
| E-Trade | Financial Trades | \$68,000.00 | n/a | n/a | n/a | n/a |
| Cumberland Community Foundation | Beneficial Interest in Endowment Fund | \$31,384.00 | n/a | n/a | n/a | n/a |
| TOTAL | | \$551,526.02 | | | | |

B. Employees' payroll deductions at September 30, 2021 from the current month and from prior months total \$(15,498.41) which includes \$15,755.00 of pre-funded HRA/FSA anticipated to be deducted by Blue Cross and Blue Shield in a future month. These accounts are reconciled on a monthly basis and at yearend to ensure that the correct amounts are being accounted for as required by NCPC.

C. Per Board approval, an endowment fund was established on June 29, 2012 with the Cumberland Community Foundation, Inc. with an initial amount of \$25,000.00. Since this amount is an irrevocable gift of assets, it is classified as a permanently restricted net asset for accounting purposes. It is also classified as a "Beneficial Interest in Community Foundation" in the Assets section of the Balance Sheet.

NCPC defines permanently restricted net assets as "used to classify assets that have donor-imposed stipulations that neither expire with time nor can be fulfilled or removed by actions of the organization. An example would be an endowment fund whereby the principal is maintained for investment purposes and the interest earnings may be available for use. This FASB code is rarely used."

Additional funds totaling \$4,732.00 was added to the endowment as of June 30, 2013. The Partnership made an additional deposit of \$768.00 to the endowment in September 2014. The Partnership also made an additional deposit of \$666.00 to the endowment in July 2015. During January 2016, additional deposits totaling \$218.00 were received for the endowment. This amount was transferred to the Foundation in February 2016. The total contributions from the Partnership to the endowment, including these funds, are now a total of \$31,384.00. There were no additional funds added to this endowment during the 2016-2017 fiscal year.

September 30, 2021

FOOTNOTES - SMART START GRANT SPREADSHEET

SERVICES (In-House Activities): The Smart Start funds for all of the Services budgets were in contract at 100% of full allocation effective July 1, 2021.

DIRECT SERVICE PROVIDERS: The Smart Start funds for the Direct Service Providers (DSPs) budgets were in contract at 100% of full allocation effective July 1, 2021.

ADMINISTRATION and FUNDRAISING 9200: The Smart Start funds for the Administration budgets were in contract at 100% of full allocation effective July 1, 2021.

Partnership for Children of Cumberland County, Inc.
Balance Sheet
September 30, 2021

Assets

| | | |
|---|---------------------|------------|
| Bank of America Checking Account | \$ 1,402,776.99 | } A |
| PNC Bank - Money Market Reserve | 243,885.83 | |
| Select Bank - Certificate of Deposit | 0.00 | |
| Lumbee Bank - Certificate of Deposit | 0.00 | |
| Lumbee Bank - Certificate of Deposit #2 | 104,560.38 | |
| Lumbee Bank - Certificate of Deposit #3 | 103,570.81 | |
| Lumbee Bank - Checking Account [from investments] | 125.00 | |
| E-Trade Funds Account | 68,000.00 | |
| Petty Cash, Change Funds, Undeposited Receipts | 400.00 | |
| Beneficial Interest in Community Foundation | 31,384.00 | |
| | <hr/> | |
| Total Assets | 1,954,703.01 | |
| | <hr/> <hr/> | |

Liabilities and Net Assets

| | | |
|---|------------------------|------------|
| Forfeited FSA and HRA Pre-Funding | (16,299.11) | } B |
| COBRA Insurances | 168.10 | |
| Health Insurance Payable | 51.42 | |
| Flex-Spending Payable | 603.10 | |
| AFLAC Payable | 28.72 | |
| Dental Insurance Payable | (50.52) | |
| Vision Payable | (0.21) | |
| Legal Shield Payable | 0.09 | |
| Tenant Security Deposits | 16,765.39 | |
| Unrestricted Net Assets | 1,174,959.92 | |
| Temporarily Restricted Net Assets | 81,401.39 | |
| Permanently Restricted Net Assets | 31,384.00 | C |
| Excess Revenues over (under) Expenditures | 665,690.72 | |
| | <hr/> | |
| Total Liabilities and Net Assets | \$ 1,954,703.01 | |
| | <hr/> <hr/> | |

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC. - SMART START GRANT - FY 2021 - 2022

| | |
|---|--------------------|
| Y 21/22 SMART START 100% ALLOCATION [plus Carryforward funds - NOT YET] | \$6,573,047 |
|---|--------------------|

| | |
|--|------------------|
| TOTAL ALLOCATION FOR ADMINISTRATION -----> | \$383,479 |
| FY 21/22 Smart Start Admin Base Allocation | \$317,749 |
| FY 21/22 Additon of 1% Fundraising Grant [9200-990] | \$65,730 |

| | |
|--|--------------------|
| TOTAL ALLOCATION FOR SERVICES -----> | \$6,189,568 |
| FY 21/22 Smart Start Services Allocation : | \$6,255,298 |
| FY 21/22 Reduction for 1% Fundraising Grant [9200-990] | \$ (65,730) |
| Carryforward Funds from FY20/21 to be used in FY21/22 | \$0 |

AS OF SEPTEMBER 30, 2021

| | | | | | | | | | | If monthly spending was equal, at month-end, the percentages should be: | | | |
|---|--|----------------------------------|-----|-----------------|-----------------|---------------|---------------|---------------|-----------------|---|----------------------|------|--|
| | | | | | | | | | | 25% | 75% | | |
| | | | | | | | | | | % of Budget Expended | % of Available Funds | | |
| | | | | EXPENDITURES | | | | | | | | | |
| Activity | | Agency | | | 7/1/2021 Budget | Advances | July | August | September | Y-T-D | Remaining Budget | | |
| Early Care & Education Subsidy - TANF Only | | | | | | | | | | | | | |
| 1 | Subsidized Child Care | Dept. of Social Services | | \$ 2,230,306.00 | | \$ 423,496.00 | \$ 372,808.00 | \$ 305,460.00 | \$ 1,101,764.00 | \$ 1,128,542.00 | 49% | 51% | |
| 2 | CCR&R - Subsidy TANF | IH Partnership for Children | | \$ 366,368.00 | | \$ - | \$ - | \$ - | \$ - | \$ 366,368.00 | 0% | 100% | |
| 3 | Child Care Scholarships | Fayetteville Tech. Com. College | | \$ 207,260.00 | | \$ - | \$ - | \$ 14,924.82 | \$ 14,924.82 | \$ 192,335.18 | 7% | 93% | |
| 4 | NC Pre-K Susidy TANF | IH Partnership for Children | | \$ 71,000.00 | | \$ - | \$ - | \$ - | \$ - | \$ 71,000.00 | 0% | 100% | |
| | | ECE Subsidy TANF Total: | | 46% | \$ 2,874,934.00 | \$ - | \$ 423,496.00 | \$ 372,808.00 | \$ 320,384.82 | \$ 1,116,688.82 | \$ 1,758,245.18 | 39% | |
| | | Minimum of 39% Required | | | | | | | | | | | |
| Early Care & Education Subsidy - Non-TANF | | | | | | | | | | | | | |
| 5 | CCR&R - Non-TANF Dual Subsidy | IH Partnership for Children | | \$ 60,000.00 | | \$ - | \$ - | \$ - | \$ - | \$ 60,000.00 | 0% | 100% | |
| 6 | NC Pre-K Subsidy Non-TANF | IH Partnership for Children | | \$ 12,527.00 | | \$ - | \$ - | \$ - | \$ - | \$ 12,527.00 | 0% | 100% | |
| | | ECE Subsidy Non-TANF Total: | | 1% | \$ 72,527.00 | \$ - | \$ - | \$ - | \$ - | \$ 72,527.00 | 0% | | |
| Early Care & Education Subsidy - Administration | | | | | | | | | | | | | |
| 7 | Subsidy Support Staff | Dept. of Social Services | | \$ 159,807.00 | | \$ 46,244.44 | \$ 49,870.88 | \$ 63,236.06 | \$ 159,351.38 | \$ 455.62 | 100% | 0% | |
| 8 | Child Care Scholarship - Admin Support | Fayetteville Tech. Com. College | | \$ 11,550.00 | | \$ - | \$ 813.31 | \$ 995.48 | \$ 1,808.79 | \$ 9,741.21 | 16% | 84% | |
| 9 | CCR&R - Subsidy Administration | IH Partnership for Children | | \$ 41,000.00 | | \$ 5,511.18 | \$ 2,380.66 | \$ 1,114.23 | \$ 9,006.07 | \$ 31,993.93 | 22% | 78% | |
| | | ECE Subsidy Administration Total | | 3% | \$ 212,357.00 | \$ - | \$ 51,755.62 | \$ 53,064.85 | \$ 65,345.77 | \$ 170,166.24 | \$ 42,190.76 | 80% | |
| | | | | | | | | | | | | | |
| Early Care & Education Quality & Affordability | | | | | | | | | | | | | |
| 10 | CCR&R - Core Services | IH Partnership for Children | | \$ 1,195,000.00 | | \$ 98,745.09 | \$ 77,234.65 | \$ 89,077.40 | \$ 265,057.14 | \$ 929,942.86 | 22% | 78% | |
| 11 | WAGES | Child Care Svcs. Association | | \$ 398,091.00 | | \$ - | \$ 105,447.88 | \$ 35,242.67 | \$ 140,690.55 | \$ 257,400.45 | 35% | 65% | |
| 12 | CCR&R - Lending Library | IH Partnership for Children | NEW | \$ 47,325.00 | | \$ 1,418.15 | \$ 1,285.45 | \$ 1,585.26 | \$ 4,288.86 | \$ 43,036.14 | 9% | 91% | |
| | | ECE Quality Total: | | 27% | \$ 1,640,416.00 | \$ - | \$ 100,163.24 | \$ 183,967.98 | \$ 125,905.33 | \$ 410,036.55 | \$ 1,230,379.45 | 25% | |
| | | Minimum of 70% Total Required | | 78% | | | | | | | | | |

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC. - SMART START GRANT - FY 2021 - 2022

| | |
|---|--------------------|
| Y 21/22 SMART START 100% ALLOCATION [plus Carryforward funds - NOT YET] | \$6,573,047 |
|---|--------------------|

| | |
|--|------------------|
| TOTAL ALLOCATION FOR ADMINISTRATION -----> | \$383,479 |
| FY 21/22 Smart Start Admin Base Allocation | \$317,749 |
| FY 21/22 Additon of 1% Fundraising Grant [9200-990] | \$65,730 |

| | |
|--|--------------------|
| TOTAL ALLOCATION FOR SERVICES -----> | \$6,189,568 |
| FY 21/22 Smart Start Services Allocation : | \$6,255,298 |
| FY 21/22 Reduction for 1% Fundraising Grant [9200-990] | \$ (65,730) |
| Carryforward Funds from FY20/21 to be used in FY21/22 | \$0 |

AS OF SEPTEMBER 30, 2021

| EXPENDITURES | | | | | | | | | | If monthly spending was equal, at month-end, the percentages should be: | |
|--------------------------|--|--|--------------------------|--------------------|----------------------|----------------------|----------------------|------------------------|------------------------|---|----------------------|
| | | | | | | | | | | 25% | 75% |
| Activity | Agency | | 7/1/2021 Budget | Advances | July | August | September | Y-T-D | Remaining Budget | % of Budget Expended | % of Available Funds |
| Health and Safety | | | | | | | | | | | |
| 13 | Assuring Better Health and Development (ABCD) | Carolina Collaborative Community Care (4C) | \$ 92,000.00 | \$ - | \$ 9,202.87 | \$ 7,142.47 | \$ 7,706.27 | \$ 24,051.61 | \$ 67,948.39 | 26% | 74% |
| 14 | Child Care Health Consultant | Cumberland County Health Department | NEW \$ 60,348.00 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 60,348.00 | 0% | 100% |
| 15 | Family Connect | IH Partnership for Children | \$ 100,000.00 | \$ - | \$ 342.73 | \$ 1,339.64 | \$ (612.77) | \$ 1,069.60 | \$ 98,930.40 | 1% | 99% |
| 16 | Kindermusik & Music Therapy [NEW PSC FOR FY1819 effective 7-1-18 per NCPC] | Kerri Hurley | \$57,209.00 | \$ 9,534.83 | \$ 1,000.00 | \$ 1,000.00 | \$ 6,752.80 | \$ 8,752.80 | \$ 48,456.20 | 15% | 85% |
| | | Health & Safety Total: | 5% \$ 309,557.00 | \$ 9,534.83 | \$ 10,545.60 | \$ 9,482.11 | \$ 13,846.30 | \$ 33,874.01 | \$ 275,682.99 | 11% | |
| Family Support | | | | | | | | | | | |
| 17 | Autism Outreach & Resource Ctr. | Autism of CC | \$ 45,000.00 | \$ - | \$ 6,777.46 | \$ 9,186.09 | \$ 7,984.47 | \$ 23,948.02 | \$ 21,051.98 | 53% | 47% |
| 18 | All Children Excel [ACE] | IH Partnership for Children | \$ 157,550.00 | | \$ 24,017.44 | \$ 12,738.14 | \$ 12,638.49 | \$ 49,394.07 | \$ 108,155.93 | 31% | 69% |
| 19 | Kaleidoscope Play and Learn | IH Partnership for Children | NEW \$ 41,300.00 | | \$ 252.41 | \$ 308.93 | \$ 238.40 | \$ 799.74 | \$ 40,500.26 | 2% | 98% |
| 20 | Community Engagement & Resource Development | IH Partnership for Children | \$ 432,375.00 | | \$ 35,855.91 | \$ 28,341.51 | \$ 61,721.09 | \$ 125,918.51 | \$ 306,456.49 | 29% | 71% |
| 21 | Reach Out & Read Grant | Carolina Collaborative Community Care (4C) | \$ 16,500.00 | \$ - | \$ 301.70 | \$ 1,028.48 | \$ 845.22 | \$ 2,175.40 | \$ 14,324.60 | 13% | 87% |
| | | Family Support Total: | 11% \$ 692,725.00 | \$ - | \$ 67,204.92 | \$ 51,603.15 | \$ 83,427.67 | \$ 202,235.74 | \$ 490,489.26 | 29% | |
| System Support | | | | | | | | | | | |
| 22 | P&E - Planning & Evaluation | IH Partnership for Children | \$ 387,052.00 | | \$ 24,912.75 | \$ 19,819.78 | \$ 21,788.73 | \$ 66,521.26 | \$ 320,530.74 | 17% | 83% |
| | | System Support Total: | 6% \$ 387,052.00 | \$ - | \$ 24,912.75 | \$ 19,819.78 | \$ 21,788.73 | \$ 66,521.26 | \$ 320,530.74 | | |
| | | Total of Approved Projects: | \$ 6,189,568.00 | \$ 9,534.83 | \$ 678,078.13 | \$ 690,745.87 | \$ 630,698.62 | \$ 1,999,522.62 | \$ 4,190,045.38 | | |
| 23 | Administration | IH Partnership for Children | 5% \$ 317,749.00 | \$ - | \$ 56,501.04 | \$ 39,860.99 | \$ 29,165.24 | \$ 125,527.27 | \$ 192,221.73 | 40% | 60% |
| 24 | 1% Fundraising | IH Partnership for Children | 1% \$ 65,730.00 | \$ - | \$ 5,003.04 | \$ 2,987.39 | \$ 3,411.06 | \$ 11,401.49 | \$ 54,328.51 | 17% | 83% |
| | Unallocated Smart Start SERVICES Funds | | \$ - | | | | | | | | |
| | Unallocated Smart Start ADMINISTRATION Funds | | \$ - | | | | | | | | |
| | Total Smart Start Funds Expended | | \$ 9,534.83 | | \$ 739,582.21 | \$ 733,594.25 | \$ 659,863.86 | \$ 2,136,451.38 | | | |
| | Total Allocated Smart Start Funds Remaining | | | | | | | | \$ 4,436,595.62 | | |

Partnership for Children of Cumberland County, Inc. - NC PRE-KINDERGARTEN GRANT

| | | | | | | | | | | | | |
|-------------------------------|----------|--|---------------------------------------|--------------------------------|--|--------------|--------------|--------------|------------------------|----------------------|----------------------|-----|
| | | | | FY 21/22 Revenues per Contract | Fiscal Year 2021/ 2022 | | | | | | | |
| | | | | \$ 8,398,500 | NC Pre-k Grant Payments to Providers | | | | | | | |
| | | | | \$ 174,963 | 2% CCDF Quality Funds | | | | | | | |
| | | | | \$ 845,625 | Summer Learning Grant [June 1, 2021 - August 31, 2021] | | | | | | | |
| | | | | \$ 524,590 | 4% Administrative Fee | | | | | | | |
| | | | | \$ 9,943,678 | Total NC Pre-k Grant | | | | | | | |
| | | | | | | | | | | | as of September 2021 | |
| | | | | | | | | | | | SHOULD BE | |
| | | | | | | | | | | | 25% | 75% |
| FUND | Activity | | | FY 21/22 Budget 9/30/2021 | July | August | September | Y-T-D | Remaining Budget | % of Budget Expended | % of Available Funds | |
| | | | | | | | | | | | | |
| 211 | 3323-999 | Administrative Operations | | \$ 185,397.00 | \$ 14,456.82 | \$ 9,543.76 | \$ 22,986.75 | \$46,987.33 | \$138,409.67 | 25% | 75% | |
| | 3323-001 | CCR&R - Core | | \$ 87,612.00 | \$ 12,228.86 | \$ 9,322.62 | \$ 8,628.02 | \$30,179.50 | \$57,432.50 | 34% | 66% | |
| | 3323-017 | NC Pre-k Coordination (In-Direct) | | \$ 251,581.00 | \$ 20,389.94 | \$ 9,941.03 | \$ 19,772.12 | \$50,103.09 | \$201,477.91 | 20% | 80% | |
| | | Fund 211 Sub-Total | | \$ 524,590.00 | \$47,075.62 | \$28,807.41 | \$51,386.89 | \$127,269.92 | \$397,320.08 | 24% | 76% | |
| 206 | 2342-015 | NC Pre-k Subsidy (Direct - Child Reimbursement) - State Funds | | \$ 410,031.00 | \$ - | \$ - | \$ - | \$0.00 | \$410,031.00 | 0% | 100% | |
| | | Fund 206 Sub-Total | | \$ 410,031.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$410,031.00 | 0% | 100% | |
| 210 | 2342-015 | NC Pre-k Subsidy (Direct - Child Reimbursement) - State Funds | | \$ 4,580,047.00 | \$ - | \$ - | \$ - | \$0.00 | \$4,580,047.00 | 0% | 100% | |
| | | Fund 210 Sub-Total | | \$ 4,580,047.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,580,047.00 | 0% | 100% | |
| 319 | 2342-015 | NC Pre-k Subsidy TANF (Direct - Child Reimbursement) - Federal Funds | | \$ 3,408,422.00 | \$ - | \$ - | \$ - | \$0.00 | \$3,408,422.00 | 0% | 100% | |
| | | Fund 319 Sub-Total | | \$ 3,408,422.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,408,422.00 | 0% | 264% | |
| 328 | 3322-017 | NC Pre-K CCDF Quality Funds - Federal Funds | | \$ 174,963.00 | \$ 12,806.58 | \$ 6,385.15 | \$ 14,170.32 | \$33,362.05 | \$141,600.95 | 19% | 81% | |
| 329 | 3323-017 | NC Pre-K Capacity Building Grant | | \$ - | \$ - | \$ (551.04) | \$ - | (\$551.04) | \$551.04 | #DIV/0! | #DIV/0! | |
| 212 | 3323-017 | NC Pre-K Capacity Building Funds - State Funds | | \$0.00 | \$ (18.90) | \$ - | \$ - | (\$18.90) | \$18.90 | #DIV/0! | #DIV/0! | |
| 212 | 3323-001 | NC Pre-K Capacity Building Funds - State Funds | | \$0.00 | \$ (13.73) | \$ - | \$ - | (\$13.73) | \$13.73 | #DIV/0! | #DIV/0! | |
| 212 | 3323-999 | NC Pre-K Capacity Building Funds - State Funds | | \$0.00 | \$ 230.85 | \$ - | \$ - | \$230.85 | \$ (230.85) | #DIV/0! | #DIV/0! | |
| | | Fund 212 Sub-Total | | \$ - | \$ 198.22 | \$ - | \$ - | \$198.22 | \$ (198.22) | | #DIV/0! | |
| 324 | 3323-999 | Administrative Operations | This contract | \$ 30,000.00 | \$ - | \$ 2,975.58 | \$ 14,966.21 | \$17,941.79 | \$12,058.21 | 60% | 40% | |
| | 3323-001 | CCR&R - Core | amendment | \$ 6,000.00 | \$ - | \$ 133.41 | \$ - | \$133.41 | \$5,866.59 | 2% | 98% | |
| | 3323-017 | NC Pre-K Coordination (In-Direct) | is effective | \$ 40,875.00 | \$ - | \$ 14,322.34 | \$ - | \$14,322.34 | \$26,552.66 | 35% | 65% | |
| | 2342-015 | NC Pre-K Subsidy TANF (Direct - Child Reimbursement) - Federal Funds | 06/01/2021 | \$ 768,750.00 | \$768,750.00 | \$ - | \$ - | \$768,750.00 | \$0.00 | 100% | 0% | |
| | | Fund 324 Sub-Total | to 08/31/2021 for direct expenditures | \$ 845,625.00 | \$768,750.00 | \$17,431.33 | \$14,966.21 | \$801,147.54 | \$44,477.46 | 95% | 5% | |
| | | | | | | | | | Total Budget Remaining | \$8,982,251.31 | | |
| Total NC Pre-K Grant | | | | \$9,943,678 | | | | | | | | |
| Total NC Pre-k Grant Expended | | | | | \$828,830.42 | \$52,072.85 | \$80,523.42 | \$961,426.69 | | | | |
| Total State Funds | | | | \$5,514,668 | | | | | | | | |
| Total Federal Funds | | | | \$4,429,010 | | | | | | | | |
| Total NC Pre-K Grant | | | | \$9,943,678 | | | | | | | | |

Partnership for Children of Cumberland County, Inc.

Region 5 DCDEE Lead Agency Grant
Fiscal Year 2021 - 2022

TOTAL FY 2021 - 2022 REGION 5 LEAD AGENCY ALLOCATION

\$348,955.00

FY 2021 - 2022 10% Overhead / Administration Allocation

\$31,323.00

FY 2021 - 2022 Program/Services Allocation

\$317,632.00

as of September 30, 2021

| | | EXPENDITURES | | | | | | | |
|---|--|---------------|--------------|--------------|--------------|--------------|------------------|----------------------|----------------------|
| | | 07/01/21 | | | | | | 25% | 75% |
| Activity | | Budget | July | August | September | Y-T-D | Remaining Budget | % of Budget Expended | % of Available Funds |
| | | | | | | | | | |
| Region 5 Lead Agency - Core Services | | \$ 255,406.00 | \$ 21,759.73 | \$ 13,667.81 | \$ 20,583.07 | \$ 56,010.61 | \$ 199,395.39 | 22% | 78% |
| Core Services - 10% Overhead/Administration for CCR&R | | \$ 600.00 | \$ 1.38 | \$ 1.38 | \$ 39.01 | \$ 41.77 | \$ 558.23 | 7% | 93% |
| Core Services - 10% Overhead/Administration for Admin Ops | | \$ 30,723.00 | \$ 17.74 | \$ 3,420.89 | \$ 2,040.94 | \$ 5,479.57 | \$ 25,243.43 | 18% | 82% |
| Contracts & Grants - Anson County | | \$ 9,954.00 | \$ - | \$ - | \$ - | \$ - | \$ 9,954.00 | 0% | 100% |
| Contracts & Grants - Montgomery County | | \$ 8,345.00 | \$ - | \$ - | \$ - | \$ - | \$ 8,345.00 | 0% | 100% |
| Contracts & Grants - Moore County | | \$ 29,399.00 | \$ - | \$ - | \$ - | \$ - | \$ 29,399.00 | 0% | 100% |
| Contracts & Grants - Richmond County | | \$ 14,528.00 | \$ - | \$ - | \$ - | \$ - | \$ 14,528.00 | 0% | 100% |
| | | \$ 348,955.00 | \$ 21,778.85 | \$ 17,090.08 | \$ 22,663.02 | \$ 61,531.95 | \$ 287,423.05 | 18% | 82% |
| | | | | | | | | | |
| Region 5 Infant Toddler Project | | \$ - | \$ 14,373.06 | \$ 13,124.37 | \$ 12,173.59 | \$ 39,671.02 | \$ (39,671.02) | #DIV/0! | #DIV/0! |
| Infant Toddler - 10% Overhead/Administration for CCR&R | | \$ - | \$ 1.38 | \$ 1.38 | \$ 7.35 | \$ 10.11 | \$ (10.11) | #DIV/0! | #DIV/0! |
| Infant Toddler - 10% Overhead/Administration for Admin Ops | | \$ - | \$ 9.20 | \$ - | \$ - | \$ 9.20 | \$ (9.20) | #DIV/0! | #DIV/0! |
| | | \$ - | \$ 14,383.64 | \$ 13,125.75 | \$ 12,180.94 | \$ 39,690.33 | \$ (39,690.33) | #DIV/0! | #DIV/0! |
| | | | | | | | | | |
| Region 5 Healthy Social Behaviors Project | | \$ - | \$ 20,030.80 | \$ 15,861.51 | \$ 17,024.27 | \$ 52,916.58 | \$ (52,916.58) | #DIV/0! | #DIV/0! |
| Healthy Social Behavior - 10% Overhead/Administration for CCR&R | | \$ - | \$ 3.22 | \$ 3.22 | \$ 33.06 | \$ 39.50 | \$ (39.50) | #DIV/0! | #DIV/0! |
| Healthy Social Behavior - 10% Overhead/Administration for Admin Ops | | \$ - | \$ 14.04 | \$ - | \$ - | \$ 14.04 | \$ (14.04) | #DIV/0! | #DIV/0! |
| | | \$ - | \$ 20,048.06 | \$ 15,864.73 | \$ 17,057.33 | \$ 52,970.12 | \$ (52,970.12) | #DIV/0! | #DIV/0! |
| Total Allocated DCD Funds Remaining | | | | | | | \$ 194,762.60 | | |

| | | | | | | | | | |
|---|-----|--------------|----------|-------------|-------------|-------------|--------------|-----|-----|
| Summary for 10% Overhead / Administration | PFC | \$ 31,323.00 | \$ 46.96 | \$ 3,426.87 | \$ 2,120.36 | \$ 5,594.19 | \$ 25,728.81 | 18% | 82% |
|---|-----|--------------|----------|-------------|-------------|-------------|--------------|-----|-----|

Partnership for Children of Cumberland County, Inc.

All Funding Sources

Fiscal Year 2021 - 2022

| FUND CODE | | July 1, 2021 Beginning Cash Balance | Receipts | | | | Expenditures | | | | Ending Cash Balance |
|--------------|--|---|------------------|---------------|----------------|---------------|---------------|---------------|---------------|---------------|------------------------|
| | | | July | August | September | YTD | July | August | September | YTD | |
| | | | RESTRICTED FUNDS | | | | | | | | |
| | NC PRE-KINDERGARTEN FUNDS | | | | | | | | | | |
| 206 | NC Pre-K Grant - State Funds (per child) | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 210 | NC Pre-K Expansion Grant - Lottery Funds - STATE FUNDS | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 211 | NC Pre-K Grant - 4% Admin Fees | \$ - | \$ - | \$ 46,908.96 | \$ 26,298.53 | \$ 73,207.49 | \$ 47,075.62 | \$ 28,807.41 | \$ 51,386.89 | \$ 127,269.92 | \$ (54,062.43) |
| 212 | NC Pre-K Capacity Building Grant - State Funds | \$ - | \$ - | \$ 244.52 | \$ - | \$ 244.52 | \$ 198.22 | \$ - | \$ - | \$ 198.22 | \$ 46.30 |
| 319 | NC Pre-K Grant (per slot) - Federal Funds | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 319 | 1/10 CASH PAYMENT from DCDEE -NC Pre-K Grant | \$ - | \$ - | \$ 839,850.00 | \$ - | \$ 839,850.00 | \$ - | \$ - | \$ - | \$ - | \$ 839,850.00 |
| 324 | NC Pre-K Grant Summer Learning Program - Federal Funds [June 1, 2021 through August 31, 2021 for direct payments; 10% admin is indefinite] | \$ - | \$ 830,000.00 | \$ - | \$ (61,250.00) | \$ 768,750.00 | \$ 768,750.00 | \$ - | \$ - | \$ 768,750.00 | \$ - |
| 328 | NC Pre-K Grant CCDF Quality Funds- Federal Funds | \$ - | \$ - | \$ 11,691.34 | \$ 5,002.75 | \$ 16,694.09 | \$ 12,806.58 | \$ 6,385.15 | \$ 14,170.32 | \$ 33,362.05 | \$ (16,667.96) |
| 329 | NC Pre-K Capacity Building Grant - Effective 11-1-18 FEDERAL Funds | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ (551.04) | \$ - | \$ (551.04) | \$ 551.04 |
| | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| | Sub-total for NC Pre-K | \$ - | | | | | | | | Sub-total | \$ 769,716.95 |
| | FEDERAL RESTRICTED FUNDS | | | | | | | | | | |
| 307 | DCD Grant - SWCDC | \$ 7,668.58 | \$ - | \$ - | \$ - | \$ - | \$ 29,447.43 | \$ 17,090.08 | \$ 22,663.02 | \$ 69,200.53 | \$ (61,531.95) |
| 312 | Region 5 - Infant/Toddler Project | \$ 12,479.37 | \$ - | \$ - | \$ - | \$ - | \$ 26,863.01 | \$ 13,125.75 | \$ 12,180.94 | \$ 52,169.70 | \$ (39,690.33) |
| 313 | Region 5 - Healthy Social Behavior | \$ 32,705.26 | \$ - | \$ - | \$ - | \$ - | \$ 52,753.32 | \$ 15,864.73 | \$ 17,057.33 | \$ 85,675.38 | \$ (52,970.12) |
| 807 | Region 5 - Program Income | \$ - | \$ 645.00 | \$ 1,415.50 | \$ 1,205.00 | \$ 3,265.50 | \$ 20.85 | \$ 18.53 | \$ 783.72 | \$ 823.10 | \$ 2,442.40 |
| | Sub-total for Federal Restricted | \$ 52,853.21 | | | | | | | | Sub-total | \$ (151,750.00) |
| | SMART START AND RELATED FUNDS | | | | | | | | | | |
| 146 | Smart Start - Services (FY18/19) | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ (15.94) | \$ - | \$ (15.94) | \$ 15.94 |
| 149 | Smart Start - Admin. (FY 20/21) | \$ 14,128.40 | \$ - | \$ - | \$ - | \$ - | \$ 14,084.41 | \$ - | \$ - | \$ 14,084.41 | \$ 43.99 |
| 150 | Smart Start - Services (FY 20/21) | \$ 442,456.01 | \$ - | \$ - | \$ - | \$ - | \$ 442,227.45 | \$ 89.29 | \$ (89.29) | \$ 442,227.45 | \$ 228.56 |
| 151 | Smart Start - Admin. (FY 21/22) | \$ - | \$ 47,935.00 | \$ 31,964.00 | \$ 31,966.00 | \$ 111,865.00 | \$ 61,504.08 | \$ 42,848.38 | \$ 32,576.30 | \$ 136,928.76 | \$ (25,063.76) |
| 152 | Smart Start - Services (FY 21/22) | \$ - | \$ 425,171.00 | \$ 283,515.00 | \$ 283,528.00 | \$ 992,214.00 | \$ 191,055.66 | \$ 170,265.62 | \$ 206,721.18 | \$ 568,042.46 | \$ 424,171.54 |
| 201 | MAC SS Grant (Accting/Contracting) | \$ - | \$ - | \$ 16,840.00 | \$ - | \$ 16,840.00 | \$ 9,224.08 | \$ 7,745.24 | \$ 8,628.39 | \$ 25,597.71 | \$ (8,757.71) |
| 216 | Dolly Parton's Imagination Library | \$ 17,681.70 | \$ - | \$ 7,500.00 | \$ - | \$ 7,500.00 | \$ 5.69 | \$ 612.00 | \$ 2,170.50 | \$ 2,788.19 | \$ 22,393.51 |
| 801 | Program Income (SS Related) | \$ 64,535.17 | \$ 4,773.44 | \$ 5,063.78 | \$ 5,593.46 | \$ 15,430.68 | \$ 5,002.93 | \$ 3,194.52 | \$ 3,403.55 | \$ 11,601.00 | \$ 68,364.85 |
| 804 | GEMS Shared Services (PI SS Related) | \$ 1,300.00 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 1,300.00 |
| | Sub-total for Smart Start & Related | \$ 540,101.28 | | | | | | | | Sub-total | \$ 482,696.92 |

Partnership for Children of Cumberland County, Inc.

All Funding Sources

Fiscal Year 2021 - 2022

| FUND CODE | | July 1, 2021 Beginning Cash Balance | Receipts | | | | Expenditures | | | | Ending Cash Balance | |
|--------------|---|---|----------|--------|--------------|--------------|--------------|--------------|---------------|---------------|------------------------|-----------------|
| | | | July | August | September | YTD | July | August | September | YTD | | |
| | TEMPORARILY RESTRICTED FUNDS - RESTRICTED FOR TIME TO SPEND FUNDS | | | | | | | | | | | |
| 330 | FEDERAL - CCHC Expansion Grant (NCPC) [02/01/2021 - 10/31/2021] | \$ (147.32) | \$ - | \$ - | \$ - | \$ - | \$ (147.32) | \$ - | \$ - | \$ (147.32) | \$ - | |
| 331 | FEDERAL - PDG Family Connects Innovation Grant (NCPC) [03/01/2021 - 11/30/2022] | \$ (1,803.20) | \$ - | \$ - | \$ - | \$ - | \$ 15,246.63 | \$ 1,319.73 | \$ 154,564.53 | \$ 171,130.89 | \$ (172,934.09) | |
| 332 | FEDERAL - ITTI Care Project Grant (Duke Sanford) [08/01/2021 - 09/30/2021] | \$ - | \$ - | \$ - | \$ 1,000.00 | \$ 1,000.00 | \$ - | \$ - | \$ - | \$ - | \$ 1,000.00 | |
| 539 | Foundation for the Carolinas Grant - Operation Restoration [04/07/2019 - 04/16/2021 or TBD] | \$ 22,405.63 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 22,405.63 | \$ - | \$ 22,405.63 | \$ - | |
| 543 | CC Foundation - Family Connect Grant [12/01/2019 - 12/31/2024] | \$ 29,457.51 | \$ - | \$ - | \$ - | \$ - | \$ 6,197.42 | \$ 4,700.86 | \$ 3,757.83 | \$ 14,656.11 | \$ 14,801.40 | |
| 809 | Hoke County Consumer Ed (not program income) [07/01/2021 - 06/30/2022] | \$ 4,331.07 | \$ - | \$ - | \$ 11,646.53 | \$ 11,646.53 | \$ 11,259.55 | \$ 5,352.83 | \$ 7,624.79 | \$ 24,237.17 | \$ (8,259.57) | |
| | Sub-total for Temporarily Restricted | \$ 54,243.69 | | | | | | | | | Sub-total | \$ (165,392.26) |

Partnership for Children of Cumberland County, Inc.

All Funding Sources

Fiscal Year 2021 - 2022

| FUND CODE | | July 1, 2021 Beginning Cash Balance | Receipts | | | | Expenditures | | | | Ending Cash Balance |
|--------------|--|---|--------------|--------------|--------------|--------------|--------------|--------------|---------------|---------------|------------------------|
| | | | July | August | September | YTD | July | August | September | YTD | |
| | UNRESTRICTED FUNDS or NO RESTRICTION OF TIME TO SPEND FUNDS | | | | | | | | | | |
| 208 | Unrestricted State Revenues - For Operating Purposes | \$ 15,140.22 | \$ - | \$ - | \$ - | \$ - | \$ 2,166.90 | \$ 1,825.18 | \$ (965.63) | \$ 3,026.45 | \$ 12,113.77 |
| | Unrestricted State Revenues - Invested in CDs and Money Market Account | \$ 488,220.41 | \$ - | \$ 4,560.38 | \$ 3,570.81 | \$ 8,131.19 | \$ 2.00 | \$ 2.00 | \$ - | \$ 4.00 | \$ 496,347.60 |
| 324 | NC Pre-K Grant Summer Learning Program - Federal Funds [June 1, 2021 through August 31, 2021 for direct payments; 10% admin is indefinite] | \$ - | \$ - | \$ - | \$ 76,875.00 | \$ 76,875.00 | \$ - | \$ 17,431.33 | \$ 14,966.21 | \$ 32,397.54 | \$ 44,477.46 |
| 501 | Individual Gifts & Donations | \$ 94,878.19 | \$ 285.00 | \$ 1,092.91 | \$ 2,188.80 | \$ 3,566.71 | \$ 0.78 | \$ 7,064.60 | \$ 1.38 | \$ 7,066.76 | \$ 91,378.14 |
| 515 | Vending Machine Commissions | \$ 167.12 | \$ 19.42 | \$ 36.86 | \$ 21.14 | \$ 77.42 | \$ - | \$ - | \$ - | \$ - | \$ 244.54 |
| 518 | Kohl's Corporate Grants | \$ 2,733.04 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 2,733.04 |
| 536 | The CarMax Foundation Grant | \$ 9,082.30 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 9,082.30 |
| 544 | Falcon Children's Home - Car Seat Safety Program Donation | \$ 5,000.00 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 5,000.00 |
| 546 | CC Foundation - Diaper Bank Grant | \$ 453.52 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 453.52 |
| 802 | PFCRC II (Non-Smart Start) | \$ 85,559.24 | \$ 13,113.30 | \$ 12,259.19 | \$ 12,322.72 | \$ 37,695.21 | \$ 10,462.12 | \$ 75,121.42 | \$ 72,469.81 | \$ 158,053.35 | \$ (34,798.90) |
| 806 | Forward March Conference | \$ 33,633.68 | \$ - | \$ - | \$ - | \$ - | \$ 1.98 | \$ 1.73 | \$ 3.42 | \$ 7.13 | \$ 33,626.55 |
| 812 | PFCRC II - Administration | \$ 61,728.48 | \$ 4,750.00 | \$ 4,750.00 | \$ 4,750.00 | \$ 14,250.00 | \$ 6,730.63 | \$ 4,469.18 | \$ (9,824.25) | \$ 1,375.56 | \$ 74,602.92 |
| 815 | Hoke - Contracted Eval (not program income) | \$ 22,966.36 | \$ - | \$ - | \$ - | \$ - | \$ 787.89 | \$ 955.06 | \$ 674.17 | \$ 2,417.12 | \$ 20,549.24 |
| 816 | Contracted Data Services | \$ 3,448.15 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | | \$ - | \$ 3,448.15 |
| 820 | Fundraising - PFC Annual Soiree | \$ 98,498.41 | \$ - | \$ - | \$ - | \$ - | \$ 7.94 | \$ 6.90 | \$ 13.65 | \$ 28.49 | \$ 98,469.92 |
| 824 | Fundraising - PFC Annual Soiree - Administrative Allocation | \$ 6,587.08 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 6,587.08 |
| 825 | Capital Projects Fund | \$ 21,578.00 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 21,578.00 | \$ - | \$ 21,578.00 | \$ - |
| 827 | Fundraising - Mission Moments | \$ 139.52 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 139.52 |
| 828 | Fundraising - Early Care & Education Initiatives | \$ 1,626.95 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 1,626.95 |
| 897 | Sales Tax | \$ (15,364.31) | \$ - | \$ - | \$ 15,364.31 | \$ 15,364.31 | \$ 240.80 | \$ 1,070.70 | \$ 1,478.06 | \$ 2,789.56 | \$ (2,789.56) |
| 899 | Interest Income (from Investment Funds) | \$ 29,200.75 | \$ 2.01 | \$ 2,007.27 | \$ 715.58 | \$ 2,724.86 | \$ - | \$ 4,560.38 | \$ 3,570.81 | \$ 8,131.19 | \$ 23,794.42 |
| 902 | COBRA - Employee Insurance Withholdings | \$ (18.16) | \$ - | \$ - | \$ 60.18 | \$ 60.18 | \$ (166.20) | \$ 20.06 | \$ 20.06 | \$ (126.08) | \$ 168.10 |
| 904 | Forfeited FSA | \$ (16,299.11) | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ (16,299.11) |
| 905 | Employee Withholding | \$ 259.53 | \$ 28,313.36 | \$ 22,543.02 | \$ 22,020.67 | \$ 72,877.05 | \$ 28,106.71 | \$ 22,402.07 | \$ 21,995.20 | \$ 72,503.98 | \$ 632.60 |
| | Sub-total for Unrestricted Funds | \$ 949,219.37 | | | | | | | | Sub-total | \$ 871,588.25 |

Partnership for Children of Cumberland County, Inc.

All Funding Sources

Fiscal Year 2021 - 2022

| FUND CODE | | July 1, 2021 Beginning Cash Balance | Receipts | | | | Expenditures | | | | Ending Cash Balance |
|---|--|---|-------------|--------------|-------------|--------------|--------------|-------------|-------------|--------------|------------------------|
| | | | July | August | September | YTD | July | August | September | YTD | |
| | INFORMATION TECHNOLOGY | | | | | | | | | | |
| 992 | PFC IT Management | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 532.58 | \$ 216.37 | \$ 567.47 | \$ 1,316.42 | \$ (1,316.42) |
| 993 | IT - Core | \$ - | \$ - | \$ - | \$ - | \$ - | \$ (0.41) | \$ 0.41 | \$ - | \$ - | \$ - |
| 994 | IT - Outside Agencies | \$ 119,607.66 | \$ 4,588.00 | \$ 11,360.00 | \$ 8,737.65 | \$ 24,685.65 | \$ 10,732.64 | \$ 8,444.10 | \$ 7,125.24 | \$ 26,301.98 | \$ 117,991.33 |
| 995 | IT - PFC Enhanced | \$ - | \$ - | \$ - | \$ - | \$ - | \$ (20.54) | \$ - | \$ 250.00 | \$ 229.46 | \$ (229.46) |
| 996 | IT - PFC Regular | \$ - | \$ - | \$ - | \$ - | \$ - | \$ (13.70) | \$ - | \$ - | \$ (13.70) | \$ 13.70 |
| Sub-total for Information Technology | | \$ 119,607.66 | | | | | | | | Sub-total | \$ 116,459.15 |
| | PERMANENTLY RESTRICTED FUNDS | | | | | | | | | | |
| 599 | Cumberland Community Foundation Endowment | \$ 31,384.00 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 31,384.00 |
| Sub-total for Permanently Restricted Funds | | \$ 31,384.00 | | | | | | | | Sub-total | \$ 31,384.00 |
| | | | | | | | | | | | |
| TOTAL | | \$ 1,747,409.21 | | | | | | | | TOTAL | \$ 1,954,703.01 |

| ADDITIONAL SUMMARIZED INFORMATION |
|--|
| USR |
| <i>Operating Cash</i> 12,113.77 |
| <i>Investments</i> 496,347.60 |
| \$ 508,461.37 |

| |
|--------------------------------------|
| NCPK |
| <i>Operating Cash</i> (70,684.09) |
| <i>"Cash Advance"</i> 839,850.00 |
| \$ 769,165.91 |

Partnership for Children of Cumberland County, Inc. - UNRESTRICTED STATE REVENUES [FUND 208]

| | | | | | | | Fiscal Year 2021 / 2022 | | | |
|--|--|--|-------------|-------------|-------------|-----------------------|--|---|----------------------------|--|
| | | | | | | | SHOULD BE: | 25% | 75% | |
| | Activity | FY 21/22 Budget Effective 7/1/2021 | July | August | September | Expenditures Y-T-D | Unspent Allocated Budget Amount | % of Budget Expended | % of Available Funds | |
| | Administrative Operations | \$ 12,000.00 | \$ 2,168.90 | \$ 1,827.18 | \$ (965.63) | \$ 3,030.45 | \$ 8,969.55 | 25% | 75% | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | CC&R - Core (in case of Federal shutdown) | \$ 50,000.00 | \$ - | \$ - | \$ - | \$ - | \$ 50,000.00 | 0% | 100% | |
| | Sub-Total | \$ 50,000.00 | \$ - | \$ - | \$ - | \$ - | \$ 50,000.00 | 0% | 100% | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | Total Allocated Budget for FY21-22 | 62,000.00 | | | | | | | | |
| | Allocated Budget Amount SPENT | | \$ 2,168.90 | \$ 1,827.18 | \$ (965.63) | \$ 3,030.45 | | | | |
| | Allocated Budget Amount UNSPENT | | | | | | \$ 58,969.55 | | | |
| | SUMMARY OF CASH AND INVESTMENTS | | | | | | | | | |
| | July 1 - Total Cash Carryover including Investments | | | | | | | \$ 503,360.63 | | |
| | Unallocated Unrestricted State Revenues at the month end | | | | | \$ (46,859.78) | <---- Cash of \$15,140.22 in GL 1113 at 07-01-21 less the FY 21-22 budget amount | | | |
| | Unspent Budget for FY20-21 at the month end | | | | | \$ 58,969.55 | | | | |
| | Subtotal (cash in GL 1113 at the month end to be used for operating funds) | | \$ 2.00 | \$ 2.00 | \$ - | | \$ 12,113.77 | | | |
| | Investments at month end (Includes money market account and certificates of deposits, if applicable) | \$488,220.41 | \$ (2.00) | \$ 4,558.38 | \$ 3,570.81 | | \$ 496,347.60 | <---- \$25,000 of the investments may be redeemed and used for operating funds if needed. | | |
| | CURRENT TOTAL OF CASH AND INVESTMENTS AT THE MONTH END | | | | | | \$ 508,461.37 | | | |

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.

Cash & In-Kind Contributions Report Fiscal Year 2021/2022

Total Smart Start Allocation: \$ 6,573,047.00
 Target Cash & In-Kind Required (19%): \$ 1,248,878.93
 Target Cash Required (≥13%): \$ 854,496.11
 Target In-Kind Required (±6%): \$ 394,382.82

1

| CASH DONATIONS | | July | August | September | Y-T-D |
|--|----------|--------------------|---------------------|---------------------|---------------------|
| Cash Donations - In-House | | | | | |
| Board & Committee Donations | 501-4410 | | \$ 120.76 | \$ 30.00 | \$ 150.76 |
| Staff Donations | 501-4410 | | \$ - | \$ - | \$ - |
| Donations - General Admin Operations | 501-4410 | \$ 285.00 | \$ 972.15 | \$ 2,158.80 | \$ 3,415.95 |
| Donations - Vending Machine Proceeds | 515-4410 | \$ 19.42 | \$ 36.86 | \$ 21.14 | \$ 77.42 |
| Donations - Giving Tuesday CCF | 501-4420 | | \$ - | \$ - | \$ - |
| Donations - Forward March Conference | 806-4830 | | \$ - | \$ - | \$ - |
| Donations - Fundraising Events 2020 | 820-4611 | | \$ - | \$ - | \$ - |
| Donations - Fundraising Events 2021 | 820-4611 | | \$ - | \$ - | \$ - |
| Donations - Fundraising Event Sales 2020 | 820-4601 | | \$ - | \$ - | \$ - |
| Donations - Fundraising Event Sales 2021 | 820-4601 | | \$ - | \$ - | \$ - |
| Program Income - Rent from Resource Center I | 801-4824 | \$ 4,533.44 | \$ 2,958.78 | \$ 4,533.46 | \$ 12,025.68 |
| Program Income - Conference Room Rental RCI | 801-4762 | | \$ - | \$ - | \$ - |
| Program Income - Nurturing Parenting Workshop Fees | 801-4836 | | \$ - | \$ - | \$ - |
| Program Income - Tenant Copier Fees | 801-5311 | | \$ - | \$ 0.50 | \$ 0.50 |
| Program Income - CCR&R Workshop Fees | 801-4823 | \$ 240.00 | \$ 1,565.00 | \$ 960.00 | \$ 2,765.00 |
| Program Income - CCR&R Resource Library Fees | 801-4823 | | \$ - | \$ - | \$ - |
| Program Income - PDCC IACET Workshop Fees | 801-4822 | | \$ - | \$ - | \$ - |
| Program Income - PD&C Services | 801-4834 | | \$ - | \$ - | \$ - |
| Program Income - PD&C KidStuff | 801-4834 | | \$ - | \$ - | \$ - |
| Program Income - Summer Camp Expo | 801-4833 | | \$ - | \$ - | \$ - |
| Program Income - Other | 801-4827 | | \$ - | \$ - | \$ - |
| Program Income - Rent from Resource Center II | 812-4761 | \$ 4,750.00 | \$ 4,750.00 | \$ 4,750.00 | \$ 14,250.00 |
| Cost Reduction - Car Seat Program Parent Fees | 152-6902 | \$ - | \$ - | | \$ - |
| | | | | | \$ - |
| Total Cash Donations - In-House | | \$ 9,827.86 | \$ 10,403.55 | \$ 12,453.90 | \$ 32,685.31 |

| | | | | | |
|--|--|-------------|-------------|------------------|------------------|
| Cash Donations - Direct Service Providers | | | | | |
| 1st Quarter (July - September) | | | | \$ 124.55 | \$ 124.55 |
| 2nd Quarter (October - December) | | | | | \$ - |
| 3rd Quarter (January - March) | | | | | \$ - |
| 4th Quarter (April - June) | | | | | \$ - |
| PFC Child Care Subsidy Parent Fees | | \$ - | | | \$ - |
| Total Cash Donations - Direct Service Providers | | \$ - | \$ - | \$ 124.55 | \$ 124.55 |

| | | | | |
|-----------------------------|--------------------|---------------------|---------------------|---------------------|
| TOTAL CASH DONATIONS | \$ 9,827.86 | \$ 10,403.55 | \$ 12,578.45 | \$ 32,809.86 |
|-----------------------------|--------------------|---------------------|---------------------|---------------------|

| | | | | | |
|---|----------|-------------|-------------|-------------|-------------|
| GRANTS | | | | | |
| Carmax Foundation (100% Private Grants) | 536-4426 | | | | \$ - |
| WalMart Foundation (100% Private Grants) | 533-4423 | | | | \$ - |
| Raising A Reader (100% Private Grants) | 534-4420 | | | | \$ - |
| Kohl's Corporate Grants (100% Private Grants) | 518-4420 | | | | \$ - |
| Cumberland Community Foundation (100% Private Grants) | 535-4425 | | | | \$ - |
| TOTAL GRANTS | | \$ - | \$ - | \$ - | \$ - |

0.5%

| | | | | | |
|---|--|--------------------|---------------------|--------------------|---------------------|
| IN-KIND DONATIONS | | | | | |
| In-Kind Donations - In-House | | | | | |
| In-Kind Donations - Volunteer Time | | \$ 190.40 | \$ 829.60 | | \$ 1,020.00 |
| Discounts on Materials - Google Ads | | \$ 8,130.64 | \$ 9,407.85 | \$ 9,643.76 | \$ 27,182.25 |
| Discounts on Software - Techsoup Stock | | | | | \$ - |
| Donations - Other In-Kind | | | | | \$ - |
| PFC Staff Donations - Supplies and Mileage | | | | | \$ - |
| PFC Board Member Donations - Supplies and Mileage | | | | | \$ - |
| | | | | | |
| Total In-Kind Donations - In-House | | \$ 8,321.04 | \$ 10,237.45 | \$ 9,643.76 | \$ 28,202.25 |

| | | | | | |
|---|--|--|--|--------------------|--------------------|
| In-Kind Donations - Direct Service Providers | | | | | |
| 1st Quarter (July - September) | | | | \$ 9,226.67 | \$ 9,226.67 |
| 2nd Quarter (October - December) | | | | | \$ - |
| 3rd Quarter (January - March) | | | | | \$ - |
| 4th Quarter (April - June) | | | | | \$ - |
| Total In-Kind Donations - Direct Service Providers | | | | \$ 9,226.67 | \$ 9,226.67 |

| | | | | |
|--------------------------------|--------------------|---------------------|---------------------|---------------------|
| TOTAL IN-KIND DONATIONS | \$ 8,321.04 | \$ 10,237.45 | \$ 18,870.43 | \$ 37,428.92 |
|--------------------------------|--------------------|---------------------|---------------------|---------------------|

0.6%

| | | | | |
|--------------------|---------------------|---------------------|---------------------|---------------------|
| GRAND TOTAL | \$ 18,148.90 | \$ 20,641.00 | \$ 31,448.88 | \$ 70,238.78 |
|--------------------|---------------------|---------------------|---------------------|---------------------|

1.1%

- 1 - Current Month Reporting
- 2 - YTD Cash Reported
- 3 - YTD In-Kind Reported
- 4 - Amount remaining to reach target

TARGET REMAINING

\$ (1,178,640.15)

4



September 1, 2021 - September 30, 2021

Account Number: [REDACTED]

Account Type: NON-PROFIT

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E*TRADE Securities LLC

P.O. Box 484

Jersey City, NJ 07303-0484

1-800-ETRADE-1 (1-800-387-2331)

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0068934 02 AB 0.458 02 TR 00283 EFAD0504 000001

PARTNERSHIP FOR CHILDREN OF CU
351 WAGONER DRIVE SUITE 200
FAYETTEVILLE NC 28303-4672

Account At A Glance

\$87,471.53



As of 08/31/21

\$85,015.46



As of 09/30/21

Net Change:

\$-2,456.07

DETACH HERE

PARTNERSHIP FOR CHILDREN OF CU
351 WAGONER DRIVE SUITE 200
FAYETTEVILLE NC 28303-4672

DETACH HERE

Use This Deposit Slip

Please do not send cash

Make checks payable to E*TRADE Securities LLC

Mail deposits to:



E*TRADE SECURITIES LLC

P.O. Box 484

Jersey City, NJ 07303-0484

TOTAL DEPOSIT

| Dollars | Cents |
|---------|-------|
| | |
| | |
| | |
| | |
| | |
| | |
| | |

093020210001 111450253427

E*TRADE Securities
Investment Account

E*TRADE



Account Number: [REDACTED]

Statement Period : September 1, 2021 - September 30, 2021

Account Type: NON-PROFIT

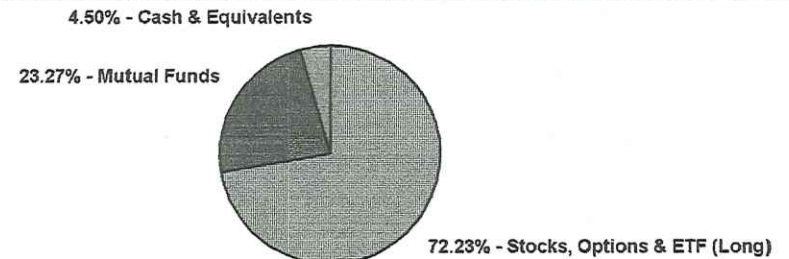
ACCOUNT OVERVIEW

Last Statement Date: August 31, 2021

Beginning Account Value (On 08/31/21): \$ 87,471.53
Ending Account Value (On 09/30/21): \$ 85,015.46
Net Change: \$ -2,456.07

For current rates, please visit etrade.com/rates

ASSET ALLOCATION (AS OF 09/30/21)



ACCOUNT VALUE SUMMARY

| | AS OF 09/30/21 | AS OF 08/31/21 | % CHANGE |
|----------------------------------|---------------------|---------------------|---------------|
| Cash & Equivalents | \$ 3,823.05 | \$ 3,598.52 | 6.24% |
| Total Cash/Margin Debt | \$ 3,823.05 | \$ 3,598.52 | 6.24% |
| Stocks, Options & ETF (Long) | \$ 61,406.66 | \$ 64,055.64 | -4.14% |
| Mutual Funds | \$ 19,785.75 | \$ 19,817.37 | -0.16% |
| Total Value of Securities | \$ 81,192.41 | \$ 83,873.01 | -3.20% |
| Net Account Value | \$ 85,015.46 | \$ 87,471.53 | -2.81% |

Securities products and services are offered by E*TRADE Securities LLC, Member FINRA/SIPC. Sweep Deposit Account is a bank deposit account with E*TRADE Bank, a Federal savings bank, Member FDIC. Sweep deposit accounts at each bank are FDIC-insured up to a maximum of \$250,000. Securities products and cash balances other than Sweep Deposit Account funds are not FDIC-insured, are not guaranteed deposits or obligations of E*TRADE Bank, and are subject to investment risk, including possible loss of the principal invested.

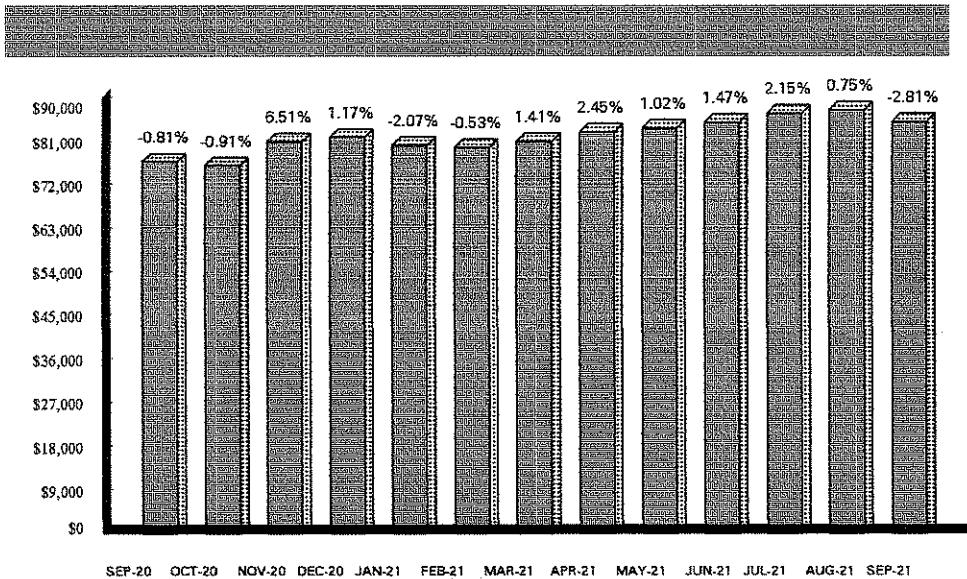


Account Number: [REDACTED]

Statement Period : September 1, 2021 - September 30, 2021

Account Type: NON-PROFIT

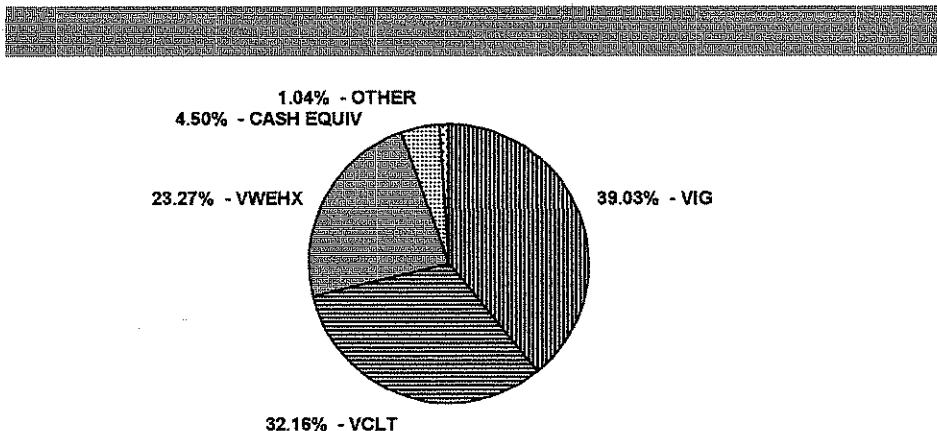
NET ACCOUNT VALUE BY MONTH END



ACCOUNT TRANSACTION SUMMARY

| DESCRIPTION | THIS PERIOD | YEAR TO DATE |
|---------------------------|-------------|--------------|
| <u>Interest Received</u> | | |
| Taxable | \$ 0.03 | \$ 0.24 |
| <u>Dividends Received</u> | | |
| Taxable | \$ 292.63 | \$ 1,519.25 |

TOP 10 ACCOUNT HOLDINGS (AS OF 09/30/21)





Account Number: [REDACTED]

Statement Period : September 1, 2021 - September 30, 2021

Account Type: NON-PROFIT

ACCOUNT HOLDINGS

CASH & CASH EQUIVALENTS (4.50% of Holdings)

| DESCRIPTION | PORTFOLIO % | AMOUNT |
|--|-------------|----------|
| Extended Insurance Sweep Deposit Account | | |
| Opening Balance | | 3,598.52 |
| Closing Balance | 4.50 | 3,823.05 |
| Average Balance | | 3,662.53 |
| Extended Insurance Sweep Deposit Account Balance by Bank as of September 30, 2021 | | |
| JPMORGAN CHASE BANK N | | 3,823.05 |

Under the Extended Insurance Sweep Deposit Account (ESDA) Program, cash balances from your brokerage account into the ESDA Program may shift from one program bank to another on a daily basis and a different combination or subset of the Program Banks may be used from day to day with dynamic deposit limits. Your ESDA Program cash balances will be FDIC-insured up to an aggregate of at least \$1,250,000. Uninvested cash balances in the ESDA program are not covered by SIPC. The balance in your bank deposit sweep account may be withdrawn on your order and proceeds returned to your securities account or remitted to you. To see a list of Program Banks please visit www.etrade.com/esdaagreement or call us at 1-800-ETRADE-1 (1-800-387-2331).

TOTAL CASH & CASH EQUIVALENTS 4.50% \$3,823.05

STOCKS, OPTIONS & EXCHANGE-TRADED FUNDS (72.23% of Holdings)

| DESCRIPTION | SYMBOL/ CUSIP | ACCT TYPE | QUANTITY | PRICE | TOTAL MKT VALUE | PORTFOLIO (%) | EST. ANNUAL INCOME | EST. ANNUAL YIELD (%) |
|---|------------------|--------------|----------|----------|--------------------|------------------|-----------------------|--------------------------|
| ***THOMSON REUTERS CORP COM NEW | TRI | Cash | 8 | 110.4800 | 883.84 | 1.04 | 13.00 | 1.47% |
| VANGUARD SCOTTSDALE FUNDS VANGUARD LONG-TERM CORPORATE BOND ETF | VCLT | Cash | 259 | 105.5800 | 27,345.22 | 32.16 | 850.00 | 3.11% |
| VANGUARD SPECIALIZED FUNDS VANGUARD DIVIDEND APPRECIATION ETF | VIG | Cash | 216 | 153.6000 | 33,177.60 | 39.03 | 551.00 | 1.66% |
| TOTAL STOCKS, OPTIONS & ETF | | | | | \$61,406.66 | 72.23% | \$1,414.00 | 2.30% |



Account Number: [REDACTED]

Statement Period : September 1, 2021 - September 30, 2021

Account Type: NON-PROFIT

MUTUAL FUNDS (23.27% of Holdings)

| DESCRIPTION | SYMBOL/ CUSIP | ACCT TYPE | QUANTITY | PRICE | TOTAL MKT VALUE | PORTFOLIO (%) | EST. ANNUAL INCOME |
|--|------------------|--------------|-----------|--------|--------------------|------------------|-----------------------|
| **VANGUARD FIXED INCOME SECS FD INC-HIGH YIELD CORP PORTFOL | VWEHX | Cash | 3,308.854 | 5.9800 | 19,785.75 | 23.27 | \$834.00 |
| TOTAL MUTUAL FUNDS | | | | | \$19,785.75 | 23.27% | \$834.00 |
| TOTAL PRICED PORTFOLIO HOLDINGS (ON 09/30/21) | | | | | \$85,015.46 | | |
| TOTAL ESTIMATED ACCOUNT HOLDINGS ANNUAL INCOME | | | | | \$2,248.00 | | |

TRANSACTION HISTORY

DIVIDENDS & INTEREST ACTIVITY

| DATE | TRANSACTION TYPE | DESCRIPTION | SYMBOL/ CUSIP | AMOUNT DEBITED | AMOUNT CREDITED |
|----------|---------------------|---|------------------|-------------------|--------------------|
| 09/01/21 | Dividend | **VANGUARD FIXED INCOME SECS FD INC-HIGH YIELD CORP PORTFOL RECORD 08/31/21 PAY 08/31/21 | VWEHX | | 87.64 |
| 09/07/21 | Dividend | VANGUARD SCOTTSDALE FUNDS VANGUARD LONG-TERM CORPORATE BOND ETF CASH DIV ON 259 SHS REC 09/02/21 PAY 09/07/21 NON-QUALIFIED DIVIDEND | VCLT | | 70.66 |
| 09/15/21 | Dividend | ***THOMSON REUTERS CORP COM-NEW CASH DIV ON 8 SHS REC 08/19/21 PAY 09/15/21 FRGN W/H @ SOURCE | TRI | 0.49 | 3.24 |
| 09/23/21 | Dividend | VANGUARD SPECIALIZED FUNDS VANGUARD DIVIDEND APPRECIATION ETF CASH DIV ON 216 SHS REC 09/21/21 PAY 09/23/21 NON-QUALIFIED DIVIDEND | VIG | | 151.09 |
| 09/27/21 | Interest | EXTENDED INSURANCE SWEEP DEPOSIT ACCOUNT INTEREST | | | 0.03 |



Account Number: [REDACTED]

Statement Period : September 1, 2021 - September 30, 2021

Account Type: NON-PROFIT

DIVIDENDS & INTEREST ACTIVITY (Continued)

| DATE | TRANSACTION TYPE | DESCRIPTION | SYMBOL/ CUSIP | AMOUNT DEBITED | AMOUNT CREDITED |
|--|------------------|-------------|---------------|----------------|-----------------|
| TOTAL DIVIDENDS & INTEREST ACTIVITY | | | | \$0.49 | \$292.66 |
| NET DIVIDENDS & INTEREST ACTIVITY | | | | | \$292.17 |

OTHER ACTIVITY

| DATE | DESCRIPTION | SYMBOL/ CUSIP | TRANSACTION TYPE | QUANTITY | PRICE | AMOUNT DEBITED | AMOUNT CREDITED |
|-----------------------------|--|---------------|------------------|----------|-------|----------------|-----------------|
| 09/01/21 | **VANGUARD FIXED INCOME SECS FD INC-HIGH YIELD CORP PORTFOL REINVEST PRICE \$ 6.01 | VWEHX | Reinvest | 11.255 | | 67.64 | |
| TOTAL OTHER ACTIVITY | | | | | | \$67.64 | |
| NET OTHER ACTIVITY | | | | | | \$67.64 | |

EXTENDED INSURANCE SWEEP DEPOSIT ACCOUNT (ESDA) ACTIVITY (0.0100% APY/0.0100%APY Earned as of 09/30/21)

Under the Extended Insurance Sweep Deposit Account (ESDA) Program, cash balances from your brokerage account into the ESDA Program may shift from one program bank to another on a daily basis and a different combination or subset of the Program Banks may be used from day to day with dynamic deposit limits. Your ESDA Program cash balances will be FDIC-insured up to an aggregate of at least \$1,250,000. Uninvested cash balances in the ESDA program are not covered by SIPC. The balance in your bank deposit sweep account may be withdrawn on your order and proceeds returned to your securities account or remitted to you. To see a list of Program Banks please visit www.etrade.com/esdaagreement or call us at 1-800-ETRADE-1 (1-800-387-2331).

| DATE | TRANSACTION TYPE | DESCRIPTION | TRANSACTION AMOUNT |
|----------|------------------|--------------------------------|--------------------|
| 09/01/21 | | OPENING BALANCE | \$3,598.52 |
| 09/07/21 | Deposit | EXTND INS SWEEP ACCT(FDIC-INS) | 70.66 |
| 09/16/21 | Deposit | EXTND INS SWEEP ACCT(FDIC-INS) | 2.75 |
| 09/23/21 | Deposit | EXTND INS SWEEP ACCT(FDIC-INS) | 151.09 |
| 09/27/21 | Deposit | EXTND INS SWEEP ACCT(FDIC-INS) | 0.03 |
| 09/30/21 | | CLOSING BALANCE | \$3,823.05 |

Partnership for Children of Cumberland County, Inc.
Accounting Policies and Procedures

Section 29 – Investment Policy

Purpose:

- a. To formalize the Board's attitudes and expectations for the investment of PFC's investment portfolio.
- b. To establish investment objectives, standards of prudence, eligible investments and safekeeping and custodial procedures necessary for the prudent management of non-State funds of the Partnership for Children of Cumberland County, Inc. (PFC).
- c. To create a framework for effective communication between the staff, committee members and the Board.

1. Objectives

- a. PFC's investment portfolio shall be designed to attain the best yield, throughout economic cycles, commensurate with PFC's conservative investment risk constraints and the cash flow characteristics of the portfolio.
- b. The portfolio will remain sufficiently liquid to meet operating requirements that are reasonably anticipated.
- c. The objective is to mitigate credit risk and interest-rate risk and comply with all fiduciary, prudence and due diligence requirements that experienced professionals would utilize.

2. Policies/General Guidelines

- a. **Prudence** – The standard of prudence to be used by officers and employees involved in the investment process is the prudent investor rule which states: Investments shall be made with judgment and care, under circumstances then prevailing, which persons of prudence, discretion and intelligence exercise in the management of their own affairs, not for speculation, but for investment, considering the probable safety of their capital as well as the probable income to be derived.
- b. **Ethics and Conflicts of Interest** – Officers and employees involved in the investment process shall refrain from personal business activity that could conflict with the proper execution of the investment program, or which could impair their ability to make impartial investment decisions.
- c. **Semi-Annual Review** – The Finance Committee, Executive Committee and Board of Directors will review the investments periodically but no less frequently than semi-annually.

Partnership for Children of Cumberland County, Inc.
Accounting Policies and Procedures

Section 29 – Investment Policy

d. Identification of Short-Term and Mid-Term Investments

- 1) Investments for short-term needs include U.S. Treasury obligations; U.S. Agency securities; and time deposit open accounts, certificates of deposit and savings accounts.
- 2) Investments for the longer term include bankers' acceptances; commercial paper; investment grade bonds; high-quality stocks; no-load mutual funds and money market funds; and exchange trade funds.

e. Authorized and Suitable Investments – Funds governed by this Policy may be invested in the instruments described below. Investments not listed below are strictly prohibited.

- 1) United States Treasury Security. Treasury Obligations of the United States Government for which the full faith and credit of the United States are pledged for the payment of principal and interest and with maturities not exceeding three years from the date of purchase.
- 2) United States Agency Securities. Obligations issued or guaranteed by any agency of the United States Government.
- 3) Obligations of the State of North Carolina. Lawfully issued debt obligations of North Carolina and its political subdivisions that have a long-term rating of AAA or an equivalent rating or better. Maturities for these obligations shall not exceed three years.
- 4) Bankers' Acceptances. Time drafts drawn on and accepted by a commercial bank, otherwise known as bankers' acceptances, issued by domestic commercial banks possessing the highest rating issued by Moody's Investor Services, Inc. or Standard and Poor's Corporation.
- 5) Commercial Paper. Commercial paper issued by domestic corporations, that has received the highest rating issued by Moody's Investor Services, Inc. or Standard and Poor's Corporation. Eligible paper is further limited to issuing corporations that have total commercial paper program size in excess of five hundred million dollars (\$500,000,000).
- 6) Investment Grade Bonds. Bonds with a credit rating of Aa3 or higher by Moody's Investor Services, Inc. or a rating of AAA or higher by Standard and Poor's Corporation.

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Section 29 – Investment Policy

- 7) High-quality Stocks. Stocks with low leverage, high profitability, and low earnings volatility.
 - 8) Exchange Traded Funds. Funds that track broad market indexes, have strong performance records and low fees.
 - 9) Time Deposit Open Accounts, Certificates of Deposit, and Savings Accounts that are issued by a state or national bank or savings bank insured by the Federal Deposit Insurance Corporation. Maturities may not exceed 48 months.
 - 10) No-Load Money Market Mutual Funds that are registered with and regulated by the Securities and Exchange Commission that:
 - 1) Have a dollar-weighted average stated maturity of 90 days or fewer;
 - 2) Seek to maintain a stable net asset value of \$1 per share;
 - 3) Are A-rated or above; and
 - 4) Have provided the Agency with a prospectus and other information required by the Securities Exchange Act of 1934 or the Investment Company Act of 1940.
 - 11) No-Load Money Market Mutual Funds that invest in short-term debt securities, such as certificates of deposit, Treasury bills, and commercial paper.
- f. **Diversification of Investment** – PFC’s investment portfolio may be diversified to limit market and credit risk by observing the following limitations:
- 1) U. S. Treasury Obligations may consist of up to 100% of the total portfolio.
 - 2) U. S. Agency Securities may consist of up to 20% of the portfolio.
 - 3) Obligations of the State of North Carolina. No more than 20% of the total portfolio may be invested in the obligations of any single issuer and no more than 40% of the total portfolio may be invested in these securities.
 - 4) Bankers’ Acceptances may consist of 20% of the total portfolio.
 - 5) Commercial Paper may consist of 20% of the total portfolio.
 - 6) Investment Grade Bonds may consist of 50% of the total portfolio.

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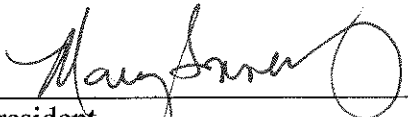
- 7) High-quality Stocks may comprise 10% of the total portfolio.
 - 8) Exchange Traded Funds may comprise 20% of the total portfolio.
 - 9) Time Deposit Open Accounts, Certificates of Deposit, and Savings Accounts may comprise 100% of the total portfolio.
 - 10) No-Load Money Market Funds may comprise 75% of the total portfolio.
 - 11) No-Load Money Market Mutual Funds may comprise no more than 25% of the total portfolio.
Time Deposit Open Accounts, Certificates of Deposit and Savings Accounts may comprise 100% of the total portfolio.
- g. **Sale of Securities** – PFC’s policy is to hold securities to maturity.
- h. **Safekeeping and Custody** – All investments shall be properly controlled to safeguard against theft, misuse or damage. Certificates and other investment documents will be properly controlled by the Vice President of Finance and bankers or brokers, if any.

3. Procedures

- a. Prior to the maturity date for each investment and at least semi-annually, the President or Vice President of Finance will communicate an assessment of the opportunities for the investment within the framework of the established policies, e.g., instruments, current interest rates, investment periods, to the Finance Committee.
- b. Board members, local business leaders and other staff may be included in the assessment based on their area of expertise.
- c. Additional information will include a review PFC’s current investments, current year income and expenditures, projected income and expenditures for the upcoming fiscal year as well as the foreseeable economic climate.
- d. The Vice President of Finance or designee will be responsible for implementing the decision of the Finance Committee.
- e. The Finance Committee’s decisions will be forwarded to the Board of Directors for information purposes.

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President



Procedures Approval Date



Procedures Effective Date

Policy:

Created/Approved – November 2012; Effective – December 2012

Revised – February 2014; Effective – February 2014

Revised – March 2017; Effective – April 2017

Procedures:

Created/Approved – November 2012; Effective – December 2012

Revised – February 2014; Effective – February 2014

Job Titles updates – January 2014

Revised – August 2018; Effective – August 2018

Partnership for Children of Cumberland County, Inc. Accounting Policies and Procedures

Section 29 – Investment Policy

Purpose

- a. To establish investment objectives, standards of prudence, eligible investments and safekeeping and custodial procedures necessary for the prudent management of non-State funds of the Partnership for Children of Cumberland County, Inc. (PFC).
- b. To create a framework for effective communication between the staff, committee members and the Board.

1. Objectives

- a. PFC's investment portfolio shall be designed to attain the best yield, throughout economic cycles, commensurate with PFC's conservative investment risk constraints and the cash flow characteristics of the portfolio.
- b. The portfolio will remain sufficiently liquid to meet operating requirements that are reasonably anticipated.

2. Policies/General Guidelines

- a. **Prudence** – The standard of prudence to be used by officers and employees involved in the investment process is the prudent investor rule which states: Investments shall be made with judgment and care, under circumstances then prevailing, which persons of prudence, discretion and intelligence exercise in the management of their own affairs, not for speculation, but for investment, considering the probable safety of their capital as well as the probable income to be derived.
- b. **Ethics and Conflicts of Interest** – Officers and employees involved in the investment process shall refrain from personal business activity that could conflict with the proper execution of the investment program, or which could impair their ability to make impartial investment decisions.
- c. **Semi-Annual Review** – The Finance Committee, Executive Committee and Board of Directors will review the investments periodically but no less frequently than semi-annually.

d. Identification of Short-Term and Mid-Term Investments

- 1) Investments for short-term needs include U.S. Treasury obligations; U.S. Agency securities; and time deposit open accounts, certificates of deposit and savings accounts.

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- 2) Investments for the longer term include bankers' acceptances; commercial paper; investment grade bonds; high-quality stocks; no-load mutual funds and money market funds; and exchange trade funds.
- e. **Authorized and Suitable Investments** – Funds governed by this Policy may be invested in the instruments described below. Investments not listed below are strictly prohibited.
- 1) United States Treasury Security. Treasury Obligations of the United States Government for which the full faith and credit of the United States are pledged for the payment of principal and interest and with maturities not exceeding three years from the date of purchase.
 - 2) United States Agency Securities. Obligations issued or guaranteed by any agency of the United States Government.
 - 3) Obligations of the State of North Carolina. Lawfully issued debt obligations of North Carolina and its political subdivisions that have a long-term rating of AAA or an equivalent rating or better. Maturities for these obligations shall not exceed three years.
 - 4) Investment Grade Bonds. Bonds with a credit rating of Aa3 or higher by Moody's Investor Services, Inc. or a rating of AAA or higher by Standard and Poor's Corporation.
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- 4) Have provided the Agency with a prospectus and other information required by the Securities Exchange Act of 1934 or the Investment Company Act of 1940.
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 - 4) Investment Grade Bonds may consist of 50% of the total portfolio.
 - 5) High-quality Stocks may comprise 10% of the total portfolio.
 - 6) Exchange Traded Funds may comprise 20% of the total portfolio.
 - 7) Time Deposit Open Accounts, Certificates of Deposit, and Savings Accounts may comprise 100% of the total portfolio.
 - 8) No-Load Money Market Funds may comprise 75% of the total portfolio.
 - 9) No-Load Money Market Mutual Funds may comprise no more than 25% of the total portfolio.
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Job Titles updates – January 2014

Revised – August 2018; Effective – August 2018

CCR&R Advisory Committee Recommendation Meeting for November 10, 2021

Action Item (s):

- 1) NC Pre-K Site Selection – Committee Recommendation to open site selection to all eligible sites including temporary licensed sites with the expectation of sites achieving a four- or five-star license.

Information:

- 1) Wanda Wesley, Committee Chair, called the CCR&R Committee meeting to order.
- 2) Prior meeting minutes were approved.
- 3) Mary Sonnenberg, President, shared highlights from the President's Report. The report included the following information:
 - State Expansion of Child Care Health Consultants
 - PDG Regional Grants for Family Connects through NCPC
 - DCDDE Updates
 - Grant Opportunities
 - COVID-19 Updates
 - PFC Updates
- 4) Carole Mangum, Grants Manager, provided an update on the Departments Financial Summary.
- 5) Candy Scott, Vice President of Programs and Michelle Hearon, Division Administrator provided an overview of the Programs Department Updates. The Report included information regarding:
 - Filled and Open Positions
 - New Hire – Michelle Jones, HSB Specialist and Maggie Jenkins, Parent educator
 - Openings: Caseworker, Coach, Parent Educator, and Program Specialist (2 – Subsidy and NC Pre-K)
 - NC Pre-K Site Selection
- 6) Division Updates report included the following programmatic updates:
 - Family Services
 - Consumer Education & Referral
 - Subsidy
 - NC Pre-K
 - All Children Excel (ACE)
 - Kaleidoscope
 - Provider Services
 - Technical Assistance
 - Trainings
 - Library
 - Region 5 (Infant Toddler, HSB & Fidelity Projects updates)

Human Resources Committee Meeting of November 16, 2021

RECOMMENDATIONS

- A. The HR Committee recommends accepting the following general personnel policies as presented:
 - 1. Longevity Appreciation Pay (One-time bonus) // effective December 31, 2021
 - 2. 1% Equity Adjustment // effective July 1, 2021



MEMO

Longevity Appreciation Pay (One-Time)

The Partnership periodically provides one-time bonuses as outlined in HR 308. Bonuses are based on availability of funds and approval of Board.

This fiscal year, the Partnership has available funds to provide a one-time bonus to staff that the Partnership will call Longevity Appreciation Pay.

The NC Pre-K grants, funded by DCDEE, and the Region 5 Lead Agency grants, funded by SWCDC, prohibit one-time payments or bonuses, which means that unrestricted funding will have to pick up the cost of employee bonuses in these grants. We currently have 12 employees funded by these grants. We are reviewing our unrestricted funding streams to determine that sufficient funds are available to cover these 12 employees.

The Longevity Appreciation Pay is based on whole number years of service valued at \$100 per year. Staff with less than 12 months of service, but more than 90 days of service will receive \$50 (.5 year). Staff in their introductory period are ineligible for the Longevity Appreciation Pay.

The Longevity Appreciation Pay will be effective, contingent on funding, on pay date 12/31/21 in a secondary check with our regular payroll submission, and it will be grossed up by FICA taxes only.

The cost summary for all eligible staff members is as follows:

\$40,200 Employee Net Total

\$43,530 Employee Gross Up Total (FICA only)

\$46,860 Employer Total Cost (including EE FICA)

From: Anthony Ramos

To: HR Committee

Dated: 11/16/21



MEMO

1% Equity Adjustment

The Partnership periodically provides equity adjustments as outlined in HR 308. Equity adjustments are based on availability of funds and approval of Board.

This fiscal year, all budgets are able to provide staff with a 1% equity adjustment effective retroactively to July 1, 2021.

Preventing wage compression

On recommendation from our HR Consultant, and with HR committee and board approval in September 2021, the Partnership recently implemented a phased-in 7% salary range increase. The Partnership will phase in the salary range increase over 3 years: 3% in 2021, 2% in 2022, 2% in 2023.

The 1% equity adjustment, in addition to regular, annual performance pay, will prevent wage compression issues with new hires who onboard with the new salary range.

Timing of equity adjustment

The 1% equity adjustment is contingent upon funding. The timing and structure of implementation will be decided after funding is in place, but will happen before June 30, 2022.

Cost summary

\$25,932 Employee 1% Salary Increase
\$850 Employer 401k Costs
\$1,984 Employer FICA Costs
\$198 Employer Worker's Compensation Costs
\$28,964 Employer Total Cost

From: Anthony Ramos

To: HR Committee

Dated: 11/16/21