

#### Virtual Board of Directors

#### **Meeting Agenda**

Quorum is 13 = 50% + 1 Attendee (Total Board Members = 23)

Thursday, January 28, 2021 NC Pre-K - 12:00 pm - 12:30 pmPFC Board - 12:30 pm - 2:00 pm **Zoom Meeting** 

Be the Driving Force to meet our roles and responsibilities as a non-profit Board by:

- ➤ Providing Oversight Ensuring Adequate Resources Establishing a Strategic Direction
- I. Networking [12:00]
- II. **Determination of North Carolina Pre-Kindergarten Planning Committee (NC Pre-K)** Quorum & Call to Order [12:10]
- III. Adjourn NC Pre-K [12:30]
- IV. Determination of Board Quorum & Call to Order – Ayesha Neal [12:30]
  - A. Volunteer Forms <sup>△</sup>
    - 1. Board Donations 61%
      - 2. PFC 10-10 Club / Circle of Friends
- V. Approval of Minutes - Ayesha Neal [12:40]
  - A. November 19, 2020\*
    - 1. Open Session
    - 2. Closed Session
  - B. January 14, 2021 Called Meeting\*
- VI. Consent Agenda – Providing Oversight\*! (See Section X.) – Ayesha Neal [12:45]
- President's Report<sup>∆</sup> [12:50] VII.
  - A. North Carolina Partnership for Children (NCPC) / DCDEE Updates / Legislative Updates
  - B. Grant Opportunities / Updates
  - C. COVID-19 Updates
  - D. PFC Updates
  - E. Events
- VIII. **Establishing a Strategic Direction for the Future [1:00]** 
  - A. Board Development Mary Sonnenberg / Dr. Meredith Gronski
    - 1. New Potential Board Member\*
      - a. Shanay Eason Child Care Provider Licensed Home Representative
    - 2. Board Resignations / Position Opening <sup>Δ</sup>
      - a. Patricia Crouch DSS Designee
        - i. Shona Bannister New DSS Designee
      - b. Chas Sampson Business Leader
      - c. Community at Large Dr. Phyllis Dunham's Position
    - 3. Board Members 2<sup>nd</sup> Term Ending June 30, 2021<sup>∆</sup>
      - a. Amy Cannon County Manager's Office





- b. Lisa Childers Local Cooperative Extension Agency
- c. Angela Crosby Child Care Provider Licensed Center NC Pre-K Mandated
- d. Perry Melton Child Care Provider Licensed Center NC Pre-K Mandated
- e. Jim Grafstrom Business Leader
- 4. FY 2021/2022 Board Officers <sup>∆</sup>
- B. Board Priorities <sup>Δ</sup>
  - 1. Capacity Building (NC Pre-K)
  - 2. Sustainability (Community Engagement)
  - 3. Community Collaboration Leader (Infrastructure)
- C. PFC Allocation Teams <sup>\( \Delta \)</sup> Mary Sonnenberg / Pamela Federline

#### IX. Ensuring Adequate Resources & Engagement [1:30]

- A. Financial Summary: December  $2020^{\frac{1}{\Delta}}$  Marie Lilly
- B. Easter Seals UCP Contract\* Mary Sonnenberg
- C. Update on Bank RFPs / Construction <sup>Δ</sup> Mary Sonnenberg
- D. PFC Audit <sup>a</sup> Mary Sonnenberg
- E. CAD Change\* Pamela Federline

#### X. Consent Agenda Items\*!

- A. PED Committee (January 7, 2021) Brian Jones
  - 1. PFC Waiting Room Print and Digital Materials Display
- B. Finance Committee (January 19, 2021) Steve Terry
  - 1. Easter Seals UCP Contract (See Section IX. B.)
- C. Committee Information (Non-Action) <sup>1</sup>
  - 1. Finance Committee
    - a. Financial Summary: December 2020
      - i. Smart Start
      - ii. NC Pre-Kindergarten
      - iii. South West Child Development Commission (SWCDC) Region 5
      - iv. All Funding Sources
      - v. Cash and In-Kind Report
    - b. December E-Trade Statement

#### **XI.** Adjourn [2:00]

- \* Needs Action <sup>\Delta</sup> Information Only !Possible Conflict of Interest (Recusals)
- <sup>e</sup> Electronic Copy (Hard copies available upon request)





MEMBERS PRESENT: Dr. Pamela Adams-Watkins, Lonnie Ballard (left at 12:41 pm), Lisa Childers, Angela Crosby, Patricia Crouch (D), Robin Deaver, Terrasine Gardner, Jim Grafstrom, Dr. Meredith Gronski, Brian Jones, Cotina Jones, Jami McLaughlin, Karen McDonald, Tre'vone McNeill (arrived at 1:10 pm), Perry Melton, Ayesha Neal, Tawnya Rayman, Steve Terry, Wanda Wesley and Ebone Williams

MEMBERS ABSENT: Amy Cannon, Dr. Phyllis Dunham, Sandee Gronowski, Alana Hix (D), Brenda Reid Jackson, and Chas Sampson

**NON-VOTING ATTENDEES**: Dr. Marvin Connelly, Jr., Dorothy Adams, Ar-Nita Davis, Pamela Federline, Belinda Gainey, Anna Hall, Michelle Hearon, Julanda Jett, Marie Lilly, Danielle Malvesti, Christina Miles, Sharon Moyer, Anthony Ramos, Mary Sonnenberg and Mike Yeager

**GUEST:** Jeanne Barnes, DCDEE

| AGENDA ITEM   | DISCUSSION & RECOMMENDATION   | ACTION             | FOLLOW-<br>UP |
|---|---|--------------------|---------------|
| This meeting was he   | ld via ZOOM due to COVID-19 and the PFC building being closed to the public.  |                    |               |
| I. Networking   |   | None               | None          |
| II. Determination of NC Pre-K Quorum & Call to Order  |   | None               | None          |
| III. Adjourn NC Pre-K   |   | None               | None          |
| <ul> <li>IV. Determination of Board Quorum &amp; Call to Order</li> <li>A. Volunteer Forms <sup>Δ</sup></li> <li>1. Board Donations - 56%</li> <li>2. PFC 10-10 Club</li> </ul> | The meeting of the Board of Directors was held via ZOOM on November 19, 2020 beginning at 12:15 pm pursuant to prior written notice to each Board member. Ayesha Neal, Chair, determined that a quorum was present and called the meeting to order. Belinda Gainey, Executive Specialist, was Secretary for the meeting and recorded the minutes. | Called to<br>Order | None          |
|   | A. Ayesha Neal asked board members to complete the volunteer form that was previously emailed to them. The form is to include time spent reading emails, reviewing packets and all other meetings they may have attended in regards to the Partnership for the Children which did not require them to sign in.                                    | None               | None          |
|   | A.1. Ayesha reported that board donations are currently at 56%. All board members are required to donate annually. Sharon Moyer included a link in the Chat Box for board members to give their donation. The goal is to have 100% board donations by December 2020.  | None               | None          |
|   | A.2. The PFC 10-10 Club is available for anyone to join. This consist of the giving of volunteer time and providing a donation. Donations given through the PFC 10-10 Club are considered a board donation.   | None               | None          |





| V. Approval of Minutes* A. September 24, 2020 – Open Session*   | A. The minutes of the September 24, 2020 Board of Directors meeting were previously distributed electronically and reviewed by the board members.  Dr. Meredith Gronski moved to accept the September 24, 2020 Board Meeting minutes as presented. Perry Melton seconded the motion. Hearing no further discussion, the Chair put the motion to a vote and asked if there was any opposals. If any opposals the board members were asked to type it in the ZOOM Chat Box. All votes were unanimous. There were no abstentions. The motion carried.   | Motion<br>Carried | None |
|---|--|-------------------|------|
| VI. Consent Agenda – Providing Oversight* (See Section XI.)   | Ayesha Neal requested a motion to accept the Consent Agenda Section XI.  Dr. Meredith Gronski moved to accept the Consent Agenda Section XI. as presented.  Wanda Wesley seconded the motion. Hearing no further discussion, the Chair put the motion to a vote and asked if there was any opposals. If any opposals the board members were asked to type it in the ZOOM Chat Box. All votes were unanimous. The motion carried. Recusals: Perry Melton and Ayesha Neal  | Motion<br>Carried | None |
| VII. President's Report $^{\Delta}$   | The President's Report was included in the packet.   |                   |      |
| VIII. Establishing a Strategic Direction for the Future  A. Board Development  1. Standard Operation Procedure (SOP) − New Member Committee Service <sup>Δ</sup> 2. Board Members 1st Term Ending June 30, 2021*  a. Ayesha Neal − CCR&R or Another Child-Serving Agency Rep − NC Pre-K Mandated  b. Jami McLaughlin − Parent of a Child 5 or Younger − NC Pre-K Mandated | A.1. Dr. Meredith Gronski reported that PFC is now formalizing the process of accepting new board and committee members. The process may be different for each individual based on the situation and their experience. A Standard Operation Procedure has been created with details for this process. A three-part orientation video is available for viewing for all board and committee members. The link to the video is located in the Board Development and Strategic Planning Google Drive. All potential new board and committee members will receive the Board/Committee Nomination Form and Required Documents for completion and approval prior serving on the board or a committee.  A.2. Dr. Gronski reported that the following board members' 1st term on the board will end June 30, 2021: Ayesha Neal, Jami McLaughlin and Dr. Phyllis Dunham.  Each of these individuals have agreed to serve a 2nd term. | None              | None |
| <ul> <li>c. Dr. Phyllis Dunham – Community at Large</li> <li>3. Board Members 2nd Term Ending June 30, 2021<sup>a</sup></li> <li>a. Amy Cannon – County Manager's Office</li> <li>b. Lisa Childers – Local Cooperative</li> </ul>   | Perry Melton moved to accept that Ayesha Neal, Jami McLaughlin and Dr. Phyllis Dunham serve a 2 <sup>nd</sup> term as presented. Karen McDonald seconded the motion. Hearing no further discussion, the Chair put the motion to a vote and asked if there was any opposals. If any opposals the board members were asked to type it in the ZOOM Chat Box. All votes were unanimous. The motion carried.  | Motion<br>Carried | None |
| Extension Agency c. Angela Crosby – Child Care Provider – Licensed Center – NC Pre-K Mandated d. Perry Melton – Child Care Provider – Licensed Center – NC Pre-K Mandated   | A.3. Dr. Gronski reported that the following board members' 2 <sup>nd</sup> term on the board will end June 30, 2021: Amy Cannon, Lisa Childers, Angela Crosby, Perry Melton and Jim Grafstrom. Each of these individuals have been contacted and asked if they have a recommendation to fill their position on the board.   | None              | None |



#### Partnership for Children of Cumberland County, Inc. **Virtual Board of Directors Meeting Minutes** November 19, 2020 (12:15 pm - 1:54 pm) Be the Driving Force



|          |   | ,  |      |      |
|----------|---|--|------|------|
| R        | <ul> <li>e. Jim Grafstrom – Business Leader</li> <li>4. FY 2021/2022 Board Officers <sup>Δ</sup></li> <li>Board Priorities <sup>Δ</sup></li> </ul>  | A.4. Dr. Gronski stated that the Board Development Committee is having discussions about FY 2021/2022 board officers. Some board members may be contacted soon regarding these positions.  | None | None |
| ъ.       | a. Capacity Building (NC Pre-K)   | B. Updates were provided on the Board Priority Groups:   | None | None |
| C.       | <ul> <li>b. Sustainability (Community Engagement)</li> <li>c. Community Collaboration Leader<br/>(Infrastructure)</li> <li>Allocation Cycle and Review Team Request <sup>△</sup></li> </ul> | O Capacity Building/NC Pre-K – Looking at recruitment for the NC Pre-K program and how to reach more children. PFC is supporting child care programs during the pandemic and looking at how to conduct additional trainings through the COVID relief funds. Family Services are being offered remotely and staff is discussing other ways to offer these services. Nurses with Family Connects will be using an Agency |      |      |
|          |   | Finder resource guide that will be building the capacity for the program.  O Community Engagement/Sustainability — Sharon Moyer and the Community Engagement team is working on the Circle of Friends and developing a Fund Development and Sustainability Plan. RFPs have been processed for a Sustainability   |      |      |
|          |   | Consultant to help with the Sustainability Plan and a Certified Google Grant Ad Consultant.  |      |      |
|          |   | <ul> <li>Community Collaboration Leader/Infrastructure – Working with a variety of groups<br/>including the Family Resource Center, Pathways for Prosperity, some of the city and<br/>county groups, SOAR. Meetings take place with Cumberland County Department of<br/>Social services and Health Department. Coordinating with NC Works to provide</li> </ul>  |      |      |
|          |   | business support for child care providers.  C. PFC is looking into what the community needs are and how best to prioritize where the funding is dispersed. A letter will be sent by Pamela Federline, via email, regarding the Smart Start Allocation Cycle and the need for reviewers to participate in the process. A Co-Chair is needed for one of the review teams.  | None | None |
| IX. En   | suring Adequate Resources & Engagement  | A. Marie Lilly provided a brief overview of the October 2020 Financial Summary.  | None | None |
|          | Financial Summary: October 2020 <sup>△</sup> 1. Smart Start   | A.5. Anna Hall provided an overview of the October Cash and In-Kind Report. Anna stated that the goal will increase once PFC goes to 100% allocation.  | None | None |
|          | <ol> <li>NC Pre-Kindergarten</li> <li>South West Child Development Commission</li> </ol>  | Anna mentioned that if anyone uses Amazon Smile, they can select PFC to be the beneficiary organization and PFC will receive a small portion of the sales.   | None | None |
|          | (SWCDC) – Region 5  | B. Mary Sonnenberg provided an overview of the October E-Trade Statement. The  | None | None |
|          | 4. All Funding Sources  | statement was viewed electronically during the meeting.  |      |      |
| _        | 5. Cash and In-Kind Report <sup>A</sup>   | C. Mary reported on the Adjusted Timeline for the Infrastructure Project. Having received the Probable Cost of the project of \$1.2M, Facilities and Executive Committees have   |      |      |
| В.       | October E-Trade Statement <sup>Δ</sup> Adjusted Timeline for Infrastructure Project*  | recommended moving forward with the next steps for the project. Grant funding is   |      |      |
| C.<br>D. |   | available to cover the cost of the Design Documents. Follow up with grant funders on   |      |      |
| υ.       | Family Connect Community Advisory Committee –   | use of funds necessitates adjustments to the timeline to begin construction. Action is   |      |      |
| E.       | Family Connect Community Advisory Committee —   |  |      |      |





| F. | Pre-School Development Grant RFP for |
|----|--------------------------------------|
|    | Family Connects – Regional Pilot*    |

- G. Contract Activity Descriptions (CAD)\*
- H. NCPC COVID Relief Activities\*
- I. Tenant Rent Increase<sup>△</sup>
- J. Circle of Friends: Corporate and Community Giving Campaign $^{\Delta}$

| with the next steps and expend grant funds as dictated by the funder (Foundations of |   |
|--|---|
| the Carolinas – Operation Restoration):  | _ |
|  |   |

| Engage Steve Fleming to complete the Design            | Engagement Letter signed                             |
|--|--|
| Documents (plans and specifications), including        | October 19, 2020                                     |
| options for phasing of project                         |  |
| Board Approval for Infrastructure Project to move to   | November 2020  |
| RFP for construction pending review of Design          |  |
| Documents & RFP Bank Financing                         |  |
| Prepare RFP for Bank Financing and Post RFP            | November/December 2020                               |
| Review of Design Documents/Prepare RFP for             | December 2020  |
| Construction and Post RFP                              |  |
| Research grant options for capital projects            | Initial Report November 2020; On-going               |
| Apply for grants for Infrastructure Project            | On-going   |
| Receive bids   | January 8, 2021                                      |
| Review bids for construction and financing             | Special meetings: Facilities and Finance Committees, |
|  | Board  |
|  | January 2021   |
| Award contracts for construction and bank financing    | January 2021   |
| Notice to Proceed with Construction                    | February 2021  |
| Mobilization of project – invoices for windows/initial | Mid-March 2021 (to meet requirements of              |
| materials  | Foundations of the Carolinas for expenditures)       |
| Construction 4 months                                  | June 2021  |
|  |  |

Mary stated that after speaking with Charles Morris, it was recommended that PFC prepare an RFP for a construction loan. The recommendation was to look at obtaining up to 1 million dollars.

Perry Melton moved to accept the RFP process as presented. Dr. Meredith Gronski seconded the motion. Hearing no further discussion, the Chair put the motion to a vote and asked if there was any opposals. If any opposals the board members were asked to type it in the ZOOM Chat Box. All votes were unanimous. There were no abstentions. The motion carried.

Angela Crosby moved to accept the Adjusted Timeline for Infrastructure Project as presented. Jami McLaughlin seconded the motion. Hearing no further discussion, the Chair put the motion to a vote and asked if there was any opposals. If any opposals the board members were asked to type it in the ZOOM Chat Box. All votes were unanimous. There were no abstentions. The motion carried.

D. Mary reported on the State Expansion of Child Care Health Consultants. PFC recommends partnering with Cumberland County Health Department as the "Hiring" agency. The form indicating contracting and hiring agencies is due this week with anticipated contracts by December 22, 2020. Hiring and training is slated to begin in

Motion Carried

Motion

Carried

None

None





| January 2021. DCDEE has used CCDF funds for this expansion, with intent to sustain the program. Under the guidelines of this project, bidding does not have to occur if we partner with the Health Department. Because of the number of child care programs in Cumberland County, we will be a stand-alone county for this expansion. The recommended ratio of nurses to child care programs is 1:100. (We have 287 licensed programs in Cumberland County.) Action requested to approve participation in the State Expansion of Child Care Health Consultants as the "Contracting" agency with the Cumberland County Health Department as the "Hiring" agency.  Dr. Meredith Gronski moved to accept the recommendation as presented, to include a request for two Child Care Health Consultant positions. Tawnya Rayman seconded the motion. Hearing no further discussion, the Chair put the motion to a vote and asked if there was any opposals. If any opposals the board members were asked to type it in the ZOOM Chat Box. All votes were unanimous. There were no abstentions. The motion carried.   | Motion<br>Carried                      | None |
|--|--|------|
| E. Mary stated that a Family Connect Community Advisory Committee needs to be created as part of the Family Connects Program. Part of the structure to support implementation of Family Connects is formulation of a Community Advisory Committee of stakeholders. Pursuant to Article 5, Section 13 the board may form special committees to meet the needs of the corporation. As we move forward to implementation with the home visiting component and potential grant opportunities, action is requested to form a Community Advisory Committee to support implementation of the Family Connects model for universal newborn home visiting. The Committee will be chaired by a Board Member with committee members outlined in guidelines of Family Connects International. Jim Grafstrom moved to accept proceeding the development of the Family Connects Community Advisory Committee as presented. Patricia Crouch seconded the motion. Hearing no further discussion, the Chair put the motion to a vote and asked if there was any opposals. If any opposals the board members were asked to type it in the ZOOM Chat Box. All votes were unanimous. There were no abstentions. The motion carried.  F. Mary reported on the NCPC RFA for Regional Pilots for Family Connects (Preschool Development Grant funds). A Letter of Intent is due December 9, 2020; proposal due February 1, 2021. Notification will be made on February 15, 2021. The priority for the pilots is to test implementation in rural communities with a regional model and to evaluate the innovation of telehealth visits. Action to approve submission of RFA for Regional Pilot for Family Connects with initial focus on two neighboring rural counties. Dr. Meredith Gronski moved to approve submission of the RFA as presented. Jim Grafstrom seconded the motion. Hearing no further discussion, the Chair put the motion to a vote and asked if there was any opposals. If any opposals the board members were | Motion<br>Carried<br>Motion<br>Carried | None |
| Grafstrom seconded the motion. Hearing no further discussion, the Chair put the motion   |  |      |





| V. CLOSED SESSION. DEDSONNEL ACTION*  | asked to type it in the ZOOM Chat Box. All votes were unanimous. There were no abstentions. The motion carried.  G. Pamela Federline provided an overview of the two CAD changes. PFC Dual Subsidy is expanding options for use to subsidized care to include wrap-around care and subsidy rate enhancements for children birth to three. Additionally, clarification is provided for Non-TANF subsidy to include registration support regardless of TANF/CCDF status. The Autism Society of Cumberland County's Circle of Parents Support Program is adding a clarifying statement that multiple funding streams provide support to the program in addition to Smart Start.  Dr. Meredith Gronski moved to accept the CAD changes as presented. Lisa Childers seconded the motion. Hearing no further discussion, the Chair put the motion to a vote and asked if there was any opposals. If any opposals the board members were asked to type it in the ZOOM Chat Box. All votes were unanimous. The motion carried. Recusals: Angela Crosby and Perry Melton  H. Mary reported on the NCPC COVID Relief Activities. PFC is participating in recruitment, training and distribution of tablets for this project, under a MOU with NCPC. NCPC has provided additional guidance based on recommendations from the auditors regarding documentation. As PFC will be distributing the tablets to families and child care providers, the fair market value of the tablets and MiFi must be included on Schedule 3 for Federal Awards. Value of tablets and MiFi is \$1,000 per recipient; PFC will be distributing 16 tablets. There will also be a note for the discrepancy on Exhibit A and B. Tawnya Rayman moved to accept the MOU as presented. Patricia Crouch seconded the motion. Hearing no further discussion, the Chair put the motion to a vote and asked if there was any opposals. If any opposals the board members were asked to type it in the ZOOM Chat Box. All votes were unanimous. The motion carried.  1. The Facility and Tenant Committee recommendation that was approved at the October Executive Commi | Motion<br>Carried<br>Motion<br>Carried<br>None | None<br>None<br>None |
|---------------------------------------|---|--|----------------------|
| X. CLOSED SESSION – PERSONNEL ACTION* | At 1:44 pm, Ayesha Neal, asked for a motion to go into Closed Session to discuss Personnel Actions, pursuant to NC Open Meetings Law, §143-318.11. Closed Sessions, Section (6) – To consider the qualifications, competence, performance, character, fitness, conditions of appointment, or conditions of initial employment of an individual public officer or employee or prospective public officer or employee; or to hear or investigate a complaint, charge, or grievance by or against an individual public officer or employee.  |  |                      |



are hereby approved as presented and/or corrected.

# Partnership for Children of Cumberland County, Inc. Virtual Board of Directors Meeting Minutes November 19, 2020 (12:15 pm – 1:54 pm) Be the Driving Force



Date

|   | Perry Melton moved to enter into closed session with Mary Sonnenberg and Anthony Ramos present. Anthony is to act as secretary for the closed session. Dr. Meredith Gronski | Motion<br>Carried | None |
|---|---|-------------------|------|
|   | seconded the motion. Hearing no further discussion, the Chair put the motion to a vote. All   |                   |      |
|   | votes were unanimous. There were no abstentions. The motion carried.  |                   |      |
|   | At 1:52 pm Dr. Meredith Gronski moved to go out of closed session and enter open  | Motion            | None |
|   | session. Perry Melton seconded the motion. Hearing no further discussion, the Chair put   | Carried           |      |
|   | the motion to a vote. All votes were unanimous. There were no abstentions. The motion carried.  |                   |      |
|   | At 1:53 pm Angela Crosby moved to approve the decisions made in closed session. Tawnya  | Motion            | None |
|   | Rayman seconded the motion. Hearing no further discussion, the Chair put the motion to a  | Carried           |      |
|   | vote. All votes were unanimous. There were no abstentions. The motion carried.  |                   |      |
| XI. Consent Agenda Items (See Agenda)             | The Consent Agenda items were approved in Section VI. Consent Agenda – Providing Oversight.   |                   |      |
| XII. Adjourn                                      | As there was no further business; the chair announced the meeting adjourned. The meeting  | Adjourned         | None |
|   | was adjourned at 1:54 pm.   |                   |      |
|   |   |                   |      |
| <b>Submittal</b> : The minutes of the above state | ed meeting are submitted for approval.  |                   |      |
|   | Secretary of Meeting  | Date              |      |
| Approval: Based on Committee consensus,           | , the minutes of the above stated meeting   |                   |      |

Committee Chair



## Partnership for Children of Cumberland County, Inc. Virtual Board of Directors Meeting Minutes CALLED MEETING



January 14, 2021 (9:08 am – 9:41 am)

Be the Driving Force

MEMBERS PRESENT: Dr. Pamela Adams-Watkins, Angela Crosby, Robin Deaver, Terrasine Gardner, Jim Grafstrom, Dr. Meredith Gronski, Alana Hix (D), Brian Jones, Cotina Jones, Karen McDonald, Tre'vone McNeill, Ayesha Neal, Tawnya Rayman, Steve Terry, Wanda Wesley and Ebone Williams (arrived at 9:21 am)

MEMBERS ABSENT: Lonnie Ballard, Amy Cannon, Lisa Childers, Dr. Marvin Connelly, Jr., Sandee Gronowski, Brenda Reid Jackson, Jami McLaughlin and Perry Melton

NON-VOTING ATTENDEES: Ar-Nita Davis, Pamela Federline, Belinda Gainey, Anna Hall, Julanda Jett, Marie Lilly, Mary Sonnenberg and Mike Yeager

**GUEST:** John Bantsolas (F&T), Eddie Bray (First Citizens Bank), Al Brunson (F&T), Joe Deaton (F&T), Charles Morris, Jackie Reynolds (PNC Bank) and Rosanna Tucker (Fleming and Associates)

| AGENDA ITEM  | DISCUSSION & RECOMMENDATION  | ACTION             | FOLLOW-<br>UP |
|--|--|--------------------|---------------|
| This meeting was held v  | via ZOOM due to COVID-19 and the PFC building being closed to the public.  |                    |               |
| <ul> <li>Determination of Board Quorum &amp; Call to Order</li> <li>A. Welcome (Board, Facility &amp; Tenant Committee,<br/>Finance Committee, Guests from Fleming &amp;<br/>Associates and Charles Morris) <sup>Δ</sup></li> </ul>  | The meeting of the Board of Directors was held via ZOOM on January 14, 2021 beginning at 9:08 am pursuant to prior written notice to each Board member. Ayesha Neal, Chair, determined that a quorum was present and called the meeting to order. Belinda Gainey, Executive Specialist, was Secretary for the meeting and recorded the minutes.  | Called to<br>Order | None          |
|  | A. Ayesha Neal asked board members to complete the volunteer form that was previously emailed to them. The form is to include time spent reading emails, reviewing packets and all other meetings they may have attended in regards to the Partnership for the Children which did not require them to sign in.  Each attendee was asked to introduce themselves and to sign in to the Chat Box.  | None               | None          |
| <ul> <li>II. Ensuring Adequate Resources &amp; Engagement</li> <li>A. Contracts</li> <li>1. Phase I of Building Construction*</li> <li>2. Bank Financing for Infrastructure Construction Project*!</li> <li>3. Hiring Agency for Nurse Home Visitors for Family Connects (related to Preschool Development Grant Family Connects Regional Pilots and Smart Start Family Connects Activity)*</li> </ul> | A.1. Mary Sonnenberg reported that Fleming and Associates has recommended that PFC enter into a construction contract with WxProofing (WaterProofing), LLC for a contract sum of \$284,470.00. Rosanna Tucker, with Fleming and Associates, stated that after reviewing other bids, WxProofing, LLC is the better deal. Mary stated that as part of the bid, it was asked about the per window pricing. The first phase to be completed is the 200-wing of the PFC building.  Questions and Answers:  John Bantsolas – Did Fleming contact R&R Homes Inc (another bidder) and ask why they did not include Bid Security.  Rosanna - No. They did include a question about Bid Security but did not include it. Anna Hall stated that there was also a problem with the contractor's license. |                    |               |



## Partnership for Children of Cumberland County, Inc. Virtual Board of Directors Meeting Minutes CALLED MEETING



January 14, 2021 (9:08 am – 9:41 am) *Be the Driving Force* 

|     | n Bantsolas – Did you ask Hayes, Inc (another contractor) what happened with their form? |         |          |
|-----|--|---------|----------|
|     | Rosanna – No. They sent back wrong attachments.  |         |          |
| Rot | oin Deaver – Were references done on the bidders?  |         |          |
|     | Rosanna – Yes. References were provided.   |         |          |
| Ma  | ry stated that R&R Homes price per window was \$6,500 which is extremely low. The        |         |          |
|     | ndows in her office were replaced before and the glass only was \$7,500. Rosanna         |         | <u> </u> |
|     | ted that for a bid to be \$139,925.00, R&R Homes, is suspiciously low. There was         |         |          |
|     | other bidder but, there estimate was over \$300,000.                                     |         |          |
|     | Grafstrom moved to accept the recommendation as presented. Karen McDonald                | Motion  | None     |
|     | onded the motion. Hearing no further discussion, the Chair put the motion to a vote      | Carried |          |
|     | d asked if there was any opposals. If any opposals the board members were asked          |         |          |
|     | type it in the ZOOM Chat Box. All votes were unanimous. There were no abstentions.       |         |          |
|     | e motion carried.  |         |          |
|     | Mary stated that RFPs were submitted for bank financing for the infrastructure           |         |          |
|     | ject. Charles Morris did assist and provided input on the proposals. Charles stated      |         |          |
|     | t PFC is seeking a Construction Term Loan, which means that during the time of           |         |          |
|     | struction and remodeling, banks would lend the money necessary to make the               |         |          |
|     | airs, charge interest only for the first 12 months or until the term in over, then the   |         |          |
| ·   | n would become permanent under a 5 or 10-year term with an amortization                  |         |          |
|     | edule set forth by the bank and agreed upon by the board. The spreadsheet that           |         |          |
|     | s provided listed all the banks and what they wanted as collateral or security. Charles  |         |          |
|     | ted that one of the conditions for most of the banks was to take over existing PFC       |         |          |
|     | ounts and deposits. Each of the bank terms are similar. After these proposals are        |         |          |
|     | usted with the bank to customize with the project and time frame, Charles                |         |          |
|     | gested having the Executive Committee choose which bank is the best fit. The top         |         |          |
|     | b banks are Bank of America and First Citizens Bank, but he suggested contacting         |         |          |
|     | th bank to see if they can make the adjustments. Charles suggested using PFC's credit    |         |          |
|     | erage to get exactly what we want. Charles stated that you must also look for loans      |         |          |
|     | banking relationship.  |         |          |
|     | Meredith Gronski moved to accept the recommendation to contact each bank for             | Motion  | None     |
|     | ustments and review and approve at Executive Committee as presented. Cotina              | Carried | 140110   |
|     | es seconded the motion. Hearing no further discussion, the Chair put the motion to       | Carrica |          |
|     | ote and asked if there was any opposals. If any opposals the board members were          |         |          |
|     | ed to type it in the ZOOM Chat Box. All votes were unanimous. There were no              |         |          |
|     | stentions. The motion carried.   |         |          |
| 403 | territorio. The motion curried.  |         |          |



## Partnership for Children of Cumberland County, Inc. Virtual Board of Directors Meeting Minutes CALLED MEETING



Date

January 14, 2021 (9:08 am – 9:41 am)

Be the Driving Force

|   | A.3. Mary reported that an RFP was sent for a Hiring Agency for Nurse Home Visitors for Family Connects (related to Preschool Development Grant Family Connects Regional Pilots and Smart Start Family Connects Activity). The only proposal received was from Carolina Collaborative Community Care (4C). They did submit a proposed budget. The recommendation is to select 4C as the hiring agency contingency upon funding. PFC does have a relationship with this agency.  Karen McDonald moved to accept the recommendation to select 4C as the hiring agency as presented. Dr. Meredith Gronski seconded the motion. Hearing no further discussion, the Chair put the motion to a vote and asked if there was any opposals. If any opposals the board members were asked to type it in the ZOOM Chat Box. All votes were unanimous. The motion carried. Recusals: Terrasine Gardner (on 4C board) | Motion<br>Carried | None |
|---|--|-------------------|------|
| III. Adjourn  | As there was no further business; the chair announced the meeting adjourned. The meeting was adjourned at 9:41 am.   | Adjourned         | None |
| Submittal: The minutes of the above stated meeting  Approval: Based on Committee consensus, the minuare hereby approved as presented and/or | Secretary of Meeting tes of the above stated meeting   | Date              |      |

Committee Chair

351 Wagoner Drive, Suite 200 Fayetteville, NC 28303 P 910-867-9700 / F 910-867-7772 ccpfc.org

### Board of Directors Meeting (Virtual Meeting)

Thursday, January 28, 2021

#### **President's Report**

- A. North Carolina Partnership for Children (NCPC) Updates / DCDEE Updates / Legislative Updates
  - 1. **NCPC** Network meetings with executive directors have shifted to once weekly with topical agendas.
    - ➤ We are in contract for 100% allocation with carry-forward funds effective 12/31/2020.
    - ➤ State Expansion of Child Care Health Consultants contracts will run through NCPC. Contracts are now in process. Our effective date is projected to be February 1, 2021 with the Health Department as the hiring agency. The budget is being prepared for submission.
  - 2. **DCDEE** Continue to monitor updated guidance for child care programs and NC PreK operation.
    - As of December 2020, approximately 90% of programs were open with 60% of their prepandemic enrollment. Enrollment varies across the state from very low (20%) to some programs being closed to fully enrolled. On average, child care providers are facing a 47% increase in operating costs during the pandemic.
    - Due to rising numbers of COVID cases, we continue to limit face to face visits. Virtual options continue to be provided. Regional staff, TAs and Child Care Health Consultants have been asked to provide TA to programs around Health & Safety guidelines. Licensing consultants have been doing modified annual compliance visits along with electronic review of needed records. No ERS Assessments are being conducted at this time.
    - ➤NC PreK site monitoring is in progress with providers. Information sessions have been conducted on the monitoring and self-assessment tool.
  - 3. **Federal Level** Consolidated Appropriations Act (CAA), signed December 27. The legislature is in session and will be working on allocations. **DCDEE** plans to hold several open forums/meetings to hear feedback for how to utilize the **anticipated \$338M for child care relief** under CCDBG funding.
  - 4. Local Level Support to programs
    - Candy Scott, VP for Programs, continues to represent the Partnership on the **Healthiest Cities** and Counties Challenge grant. Candy is working specifically on the Food Policy Council and getting information out regarding the community assessment.
    - ➤ Program staff collaborating with Health Department and Child Care Health Consultants on getting information out to child care providers about the COVID-19 vaccine.
- B. Grant Opportunities/Updates/RFPs
  - 1. **Infrastructure Project:** The contract has been signed with WxProofing LLC for construction. Preconstruction conference meeting scheduled for February 2<sup>nd</sup>. Plans are in process for relocating staff impacted during construction. Having additional conversations with the banks for financing quotes to bring to Executive Committee.
  - 2. **RFA for PDG Regional Grants for Family Connects through NCPC is due February 1.** Carolina Collaborative Community Care (4C) has been designated the hiring agency for the Family Connects activity contingent on funding.

PFC is a 501(c)(3) non-profit organization supported by public and private funds through Smart Start, NC Pre-K, tax-deductible donations, and grants.





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- 3. **Blue Cross/Blue Shield RFP** To support grassroots efforts to promote equitable Early Childhood Systems. After attending the information session, it was determined that we are not eligible for this grant.
- 4. **Junior League grant:** Applied for materials for the Diaper Bank.
- 5. **CDBG RFP, City of Fayetteville** exploring as a potential infrastructure grant under the Community Development Strategy around rehabilitation of public and community facilities. Due February 21.

#### C. COVID-19 Updates

- 1. PFC implemented its HR 110 Communicable Disease Policy on Monday, March 16. Building closed to general public March 30 and this status continues.
- 2. **Phase 3 Extension:** We are implementing procedures and protocols following federal and state health and safety guidelines for returning to work. On January 27 the Governor extended modified Phase 3 through February 28 including the curfew from 10:00 pm 5:00 am. All of our operations are completed by 9:30 pm. North Carolina's trends are stabilizing but still high with community spread. Schools continue to have the option to function under three different plans. Most of our child care programs are open and operating under enhanced health and safety standards. The emphasis is to limit travel and gatherings.

#### 3. PFC Guidelines:

- Staggered schedules continue, determined by supervisors by department to manage business and programmatic functions. Staggered schedules may include a combination of teleworking and onsite work.
- b. Staff primarily teleworking include TAs and Professional Development staff and staff who are in high-risk categories.
- c. The Consolidated Appropriations Act allowed for voluntary continuation of FFCRA Paid Sick Leave available for those staff who meet the criteria. To support staff who contract COVID or have to care for a family member with COVID, we are opting to continue this leave. Tax credits for the leave are handled through our payroll system. The CAA also gives employers the option to allow participants to roll over all unused amounts in their health or dependent care flexible spending accounts from 2021 to 2022. Employers can also allow participants to make election changes, including new elections, to their FSA benefits. We are working with Health Equity to put these options in place to assist staff.
- d. Masks provided to all staff to reinforce the 3 Ws. PFC Staff, Tenants and their clients, and contractors (i.e. cleaning and security) must complete a screening questionnaire for COVID-19 prior to entry into the building. Staff screening questionnaire applies to staff coming into the office or doing limited work in the field representing PFC.
- e. Enhanced cleaning of the building throughout the day continues.
- f. The building is restricted to PFC staff, tenants and tenant clients by appointment only. Access is Monday-Friday during the hours of 8:30 am 6:00 pm with extended hours two evenings a week until 9:00 pm and one Saturday each month from 9:00 am 3:00 pm. The building remains closed all other weekends and PFC recognized holidays through Phase 3 Executive Orders.
- g. Limited utilization of conference room space for groups of no more than 10 people continues under the modified Phase 3 extension. Screening procedures, the 3 Ws and cleaning procedures a partner





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must be followed by all participants including the facilitator of the group.

- h. Virtual options for contact with families and providers continue. Limited face-to-face contact with families and providers done with supervisor guidance when dictated to complete deliverables. In those cases, procedures for 3 Ws and screening are followed.
- i. Per Policy HR 110, President maintains regular contact with Board Chair for review and continuation of services. Regular communication going out to Board and staff. Decisions are made based on federal and state guidance and mandates.
- j. Email Updates and DHHS Guidance documents posted on website: ccpfc.org.

#### D. PFC Updates

- 1. **Audit -**We received our draft audit reports. There were no findings. As soon as we receive the finalized documents they will be posted on our website and sent out to Board.
- 2. **Proposals have been received for the next three-year Smart Start allocation period.** Allocation Review teams had their first meeting on January 12. Presentations will be done during the February 9 meeting. Final Recommendations from the teams will be made during the March 9 meeting from 2:00-5:00 pm.
- 3. **ACH payment** We continue to move towards utilization of ACH to pay DSPs, NC PreK providers and Dual-Subsidy providers. The goal is to have everyone in these categories on ACH for the new fiscal year.
- 4. Staff Thank You

#### E. Events

- 1. **Board and Committee Meetings:** Meetings conducted virtually at least through the duration of the COVID emergency due to space limits of conference rooms for social distancing. We are assessing any additional equipment needed to be able to have a virtual option along with face-to-face meetings.
- 2. **All Staff Virtual meetings**: Scheduled the second and fourth Wednesdays, 2:30-3:30 pm through the duration of the COVID-19 emergency.







| Boa  | NOTHITACION<br>ard of Directors/Com               |  | eng perdajak di propertina<br>Kanadansa sebegai  |                             |
|--|---|--|--|-----------------------------|
| Contact Information Nomince Name: Company Name:  | Shanon Eason<br>Tiny Emptions<br>(695 Dowlistid D | ebud Cars  |  |                             |
|  | 695 Dauletto                                      |  |  |                             |
| Children Age 5 or younger: Children Ages: 5 U.3 Z.1  | GIO 322-4973<br>Strucas (<br>Yes No               | Home Emai<br>Linkedin Ac   | The state of the s | No.2                        |
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## Designee Assignment Form FY 2020/2021

|   | ard member in good standing. Please allow the neetings in my stead and to vote in my absence. |  |  |  |  |  |  |  |  |  |
|---|---|--|--|--|--|--|--|--|--|--|
| Contact Information   |   |  |  |  |  |  |  |  |  |  |
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|   |   |  |  |  |  |  |  |  |  |  |
|   |   |  |  |  |  |  |  |  |  |  |
| Home Address:   |   |  |  |  |  |  |  |  |  |  |
|   | Fax Number:   |  |  |  |  |  |  |  |  |  |
| Home Phone:   |   |  |  |  |  |  |  |  |  |  |
| Work Email:   |   |  |  |  |  |  |  |  |  |  |
| Home Email:   |   |  |  |  |  |  |  |  |  |  |
| Y L. C' L   |   |  |  |  |  |  |  |  |  |  |
| Please explain how the designee is qualified to attend Board meetings and vote on your behalf:  What work experience or expertise does this designee have to enable them to vote on issues related to the Partnerships mission? |   |  |  |  |  |  |  |  |  |  |
| Authorization   |   |  |  |  |  |  |  |  |  |  |
| I certify that the above information is true as   |   |  |  |  |  |  |  |  |  |  |
| Signature of Board Member Assigning De  | signee Date   |  |  |  |  |  |  |  |  |  |

| ı  | Board Transition Worksheet - January 28, 2021                   |                       |                 |                                      |  |  |  |
|----|---|-----------------------|-----------------|--------------------------------------|--|--|--|
|    |   |                       | 1st Term        | 2nd Term                             |  |  |  |
|    | NCPC Suggested Roles - Government                               | Board Member          | Expires         | Expires                              |  |  |  |
|    | County Commissioner's Office                                    | Open                  |                 | - / /                                |  |  |  |
|    | County Manager's Office   | Cannon, Amy           |                 | 6/30/2021                            |  |  |  |
| 2  | Department of Social Services - NC Pre-K Mandated               | Reid-Jackson, Brenda  | NCF             | γк                                   |  |  |  |
|    | Local Health Agency or Health Services Provider                 | Open                  |                 |                                      |  |  |  |
|    | School Administrator - NC Pre-K Mandated                        | Connelly, Dr. Marvin  | NCF             |                                      |  |  |  |
|    | Higher Education Institution                                    | Deaver, Robin         |                 | 6/30/2023                            |  |  |  |
| 5  |   | Gronski, Dr. Meredith |                 | 6/30/2023                            |  |  |  |
| 6  | Local Cooperative Extension Agency                              | Childers, Lisa        | 6/00/0000       | 6/30/2021                            |  |  |  |
| 7  | Local Public Library  | Jones, Cotina         | 6/30/2022       | 6/30/2025                            |  |  |  |
| 8  | Municipal Government  | McDonald, Karen       | 4 - t T         | 6/30/2023                            |  |  |  |
|    | NODO C I.D. I C   |                       | 1st Term        | 2nd Term                             |  |  |  |
|    | NCPC Suggested Roles - Services                                 | Board Member          | Expires         | Expires                              |  |  |  |
| 9  | Child Care Provider - Licensed Center - NC Pre-K Mandated       | Crosby, Angela        |                 | 6/30/2021                            |  |  |  |
| 10 |   | Melton, Perry         |                 | 6/30/2021                            |  |  |  |
|    | Child Care Provider - Licensed Home                             | Open                  |                 |                                      |  |  |  |
|    | Military Child Care Rep   | Open                  |                 |                                      |  |  |  |
|    |   |                       |                 |                                      |  |  |  |
| 11 | Local Head Start Program Representative - NC Pre-K Mandated     | Ballard, Lonnie       | NCF             | PK                                   |  |  |  |
| 12 | Local Mental Health Community Organization                      | Gardner, Terrasine    | 6/30/2022       | 6/30/2025                            |  |  |  |
|    | Child Care Resource & Referral (non-employee) or Another Child- |                       |                 |                                      |  |  |  |
| 13 |   | Wesley, Wanda         |                 | 6/30/2023                            |  |  |  |
| 14 | Serving Agency Representative - NC Pre-K Mandated               | Neal, Ayesha          | 6/30/2021       | 6/30/2024                            |  |  |  |
| 15 | Other Non-Profit Human Service Agency                           | Brian Jones           | 6/30/2023       | 6/30/2026                            |  |  |  |
|    | Public School Exceptional Children's Preschool Program          | Dr. Pamela Adams-     |                 |                                      |  |  |  |
| 16 | Representative - NC Pre-K Mandated                              | Watkins               | NCF             | PΚ                                   |  |  |  |
|    |   |                       | 1st Term        | 2nd Term                             |  |  |  |
|    | NCPC Suggested Roles - Business/Community                       | Board Member          | Expires         | Expires                              |  |  |  |
| 17 | Parent of a child 5 or younger - NC Pre-K Mandated              | McLaughlin, Jami      | 6/30/2021       | 6/30/2024                            |  |  |  |
| 18 | Faith Community   | McNeill, Tre'vone     | 6/30/2022       | 6/30/2025                            |  |  |  |
|    | Inter-Agency Coordinating Council or parent of a child with a   |                       |                 |                                      |  |  |  |
| 19 | disability  | Rayman, Tawnya        |                 | 6/30/2023                            |  |  |  |
|    | Foundation or other philanthropic organization                  | Open                  | _               |                                      |  |  |  |
| 20 |   | Grafstrom, James      |                 | 6/30/2021                            |  |  |  |
|    | Business Leader   | Stephen Terry         | 6/30/2023       | 6/30/2026                            |  |  |  |
|    | Military Community Rep  | Gronowski, Sandee     | c /22 /222=     | 6/30/2023                            |  |  |  |
| 23 | Community At Large  | Williams, Ebone       | 6/30/2023       | 6/30/2026                            |  |  |  |
|    |   | Manuia Charles        | F               | :4                                   |  |  |  |
|    |   | Morris, Charles       | Emer            |                                      |  |  |  |
|    |   |                       |                 | ding $6/30/21 = 2$                   |  |  |  |
|    |   |                       | Ziid Teriii Eii | ding 6/30/21 = 5                     |  |  |  |
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|    |   |                       |                 | ding 6/30/25 = 3<br>ding 6/30/26 = 3 |  |  |  |

## PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC. FINANCIAL SUMMARY - WHAT YOU NEED TO KNOW

#### **Board Responsibility**

The review of the financial statements is the responsibility of the Committee and Board Members of PFC.

The detailed financial reports have been provided to you via email and will be provided electronically during the meeting.

#### **December 31, 2020**

#### 1 Balance Sheet

 The cash balances; investments and liabilities are at the anticipated amounts and are sufficient for the current needs.

#### 2 Smart Start Grant [State Funds]

- a. PFC's Smart Start grant budgets are reflected at 100% of full allocation effective December 31, 2020.
- b. The total allocation for FY2020-2021 at 100% is \$7,005,760 including DSS and WAGE\$ AND \$425,592 of Carryforward funds.

#### 3 NC Pre-Kindergarten Grant [State and Federal Funds]

- a. PFC is in full contract with DCDEE effective 07-01-2020
- b. The total grant is \$9,098,063 which currently consists of \$3,766,081 of federal funds and \$5,331,972 of state funds.
- c. Historically this distribution of state and federal funds is amended by DCDEE before yearend.
- d. PFC was awarded an additional 2% grant in the amount of \$178,462 to be used to support the administering functions of the NC Pre-K grants. This amount is 100% state funds and is effective from November 1, 2020 through June 30, 2021.

#### 4 DCDEE - Region 5 Grants [Federal Funds]

- a. PFC's two Region 5 grants for Core and Infant Toddler are now in contract effective 07-01-20.
- b. The Region 5 Healthy Social Behaviors [HSB] Contract was amended and extended by two months making it a 14-month contract effective 07-01-2019 through 08-31-2020. The FY20-21 HSB contract is anticipated to be a 10-month contract effective 09-01-2020 through 06-30-2021. It will soon be fully in contract. It is not yet fully executed.

#### **5 All Funding Sources**

- a. The cash balance at month-end is as projected and is sufficient for the requirements of the upcoming month.
- b. Grant based reimbursements are anticipated to be timely, except for the HSB Grant.

#### 6 Unrestricted State Revenues (USR) - Fund 208

- a. The goal is to continue to use these funds only when other funding streams cannot be used or is not available.
- b. The cash equivalent balances in Fund 208 consists of the following at the end of the month:

PNC Bank Money Market Account
Select Bank - Certificate of Deposit
Lumbee Bank - Certificate of Deposit
Lumbee Bank - Checking Account [from investments]

Lumbee Bank - Checking Account [from investments

**E-Trade Funds Account** 

| Interest Earned - Fund 899 |           |
|----------------------------|-----------|
| PNC Bank Money Market      | 23,776.18 |
| Select Bank - CD           | 3,126.82  |
| Lumbee Bank - CD           | 2,285.66  |
|                            | 29,188.66 |

|   | 488,220.41 |  |
|---|------------|--|
|   | 68,000.00  | Gains/Losses are not reflected in the financial statements |
|   | 125.00     | Deposited \$100, fees of \$40 refunded, Deposited \$25     |
|   | 100,000.00 | Does not include interest earned in Fund 899               |
|   | 100,000.00 | Does not include interest earned in Fund 899               |
|   | 220,095.41 | Does not include interest earned in Fund 899               |
| • |            |  |

| TOTAL INVESTMENTS PLUS INTEREST | 517,409.07 |
|---------------------------------|------------|
| Interest Earned - Fund 899      | 29,188.66  |
| Investments - Fund 208          | 488,220.41 |

c. There is currently a sufficient balance in the operating funds portion of the USR funding stream for the upcoming fiscal year.

#### 7 Cash and In-kind Report

- a. The 19% match amount reflected on the monthly report is reflected at 100% of the full allocation.
- b. PFC's Leadership Team, staff and Board members will continue to discuss and implement strategies to meet our match requirement. PFC did not meet the 19% match requirement for FY1920, FY1819, FY1718 nor for FY1617.
- c. Since the 19% required match was not met for the FY ended June 30, 2020, there will be no contribution to the PFC endowment.
- d. The penalty for not meeting the match in FY1920 has been waived due to COVID-19.

#### **Belinda Gainey**

Subject:

FW: Smart Start Activity Funding

From: Tristan Robertson < tristan.robertson@eastersealsucp.com >

Sent: Wednesday, January 20, 2021 7:22 PM

To: Mary Sonnenberg < msonnenberg@ccpfc.org>

Cc: Anna M. Hall <amhall@ccpfc.org>; Amanda Hurlburt <amanda.hurlburt@eastersealsucp.com>; Gwen Miller

<gwen.miller@eastersealsucp.com>
Subject: RE: Smart Start Activity Funding

Mary,

This has been a difficult year for Easterseals UCP adjusting to, and managing, the impact of the COVID pandemic. We have had to make tough decisions not only for the Dorothy Spainhour CDC but for all of our programs and services. We have kept the safety of the individuals we serve, their families and our staff at the forefront of our decision making. Many of our services transitioned to telehealth delivery models. For those that did not, we have stayed busy developing enhanced safety protocols and planning for the re-initiation of services.

The Dorothy Spainhour CDC has been closed to in person learning since March 15<sup>th</sup> 2020 due to the NC COVID 19 state of emergency. Currently, all of the Easterseals UCP early childhood, afterschool and recreation programs follow the recommendations of their local county school systems as it relates to health and safety including the school systems response to the COVID 19 pandemic. Cumberland County school system has remained under full remote learning for all grades/ages including their exceptional preschool services due to the COVID 19 risk level and metrics, trends in data, and overall health risk for participants, staff, and the community.

Due to the population of children we serve and the increased risks to our children and staff for contracting COVID 19, at this time the Dorothy Spainhour CDC remains closed to children birth to 5 years old with the exception of providing a virtual model for classroom instruction for children receiving NC Pre- K and exceptional children's services for children 3-5 years old. It is the desire of Easterseals UCP for all children birth through age five to be back at the center for in person learning by July 1st 2021. Trends in COVID cases and the actions taken in response by local school systems will greatly influence when we begin providing services at the center again.

I fully understand your need to reallocate funding to other services for this fiscal year. I do believe the whirlwind of managing the COVID impact coupled with some internal administrative position changes at Easterseals UCP led to the oversight in returning the pre-contract documents.

Easterseals remains committed to the provision of services for young children and we are very interested in expanding our early childhood footprint. We are actively exploring opportunities in early intervention, Head Start and infant mental health. I do hope that we will be considered for the next allocation cycle for Smart Start.

Feel free to contact me if you have additional questions or need additional information. Tristan

#### Tristan Robertson

Vice President - Early Childhood, Youth and Recreation

easterseals we

201 E. Main Street, Salem, VA 24153 O: 540-777-7325 ext. 8101 C: 540-309-3773 www.eastersealsucp.com From: Mary Sonnenberg < msonnenberg@ccpfc.org >

Sent: Tuesday, January 19, 2021 4:57 PM

To: Tristan Robertson < tristan.robertson@eastersealsucp.com>

Cc: Luanne Welch < luanne.welch@eastersealsucp.com>; Anna M. Hall < amhall@ccpfc.org>

Subject: RE: Smart Start Activity Funding

Thank you. Developmental Day programs are near and dear to me as I was at Sandhills Children's Center in Moore County for 20 years prior to a move to Delaware and now back in NC. I know it's been a hard year for everyone. Mary

Help protect your family and neighbors from COVID-19. *Know the 3 Ws. Wear. Wait. Wash.*#StayStrongNC and get the latest at no.gov/covid19.

Mary F. Sonnenberg, M.Ed.

From: Tristan Robertson < tristan.robertson@eastersealsucp.com>

Sent: Tuesday, January 19, 2021 4:54 PM

To: Mary Sonnenberg <msonnenberg@ccpfc.org>
Cc: Luanne Welch <luanne.welch@eastersealsucp.com>

Subject: FW: Smart Start Activity Funding

Mary,

I don't believe we have had the opportunity to meet yet. Due to recent transitions within the Easterseals UCP team, and I am now providing oversight and support to our Early Childhood programs including the Child Development Center. Early Childhood is an area of passion for me and I look forward to getting to know you and the rest of the Partnership For Children team.

I wanted to reach out and let you know that we are in receipt of your email requesting an overall update on our operations. I am in the process of preparing that for you as well as determining where on our end the breakdown in returning the pre-contracting documents last summer occurred. I will have the update for you tomorrow.

Please feel free to reach out to me directly anytime, Tristan

#### Tristan Robertson

Vice President - Early Childhood, Youth and Recreation

Eeasterseals ucp

201 E. Main Street, Salem, VA 24153 O: 540-777-7325 ext. 8101 C: 540-309-3773 www.eastersealsucp.com

From: Mary Sonnenberg <msonnenberg@ccpfc.org>

Sent: Tuesday, January 19, 2021 1:17 PM To: Luanne Welch; Amanda Hurlburt

Cc: Anna M. Hall; Marie Lilly

Subject: Smart Start Activity Funding

#### Luanne and Amanda:

I sent this email on Friday but wanted to be sure you got it. I would appreciate it if you would verify receipt as well as provide us an overall update on your operations. Amanda has had conversations with our staff, but it would be helpful for me to have a summary as we move forward. I know this is a difficult time for child care providers, and even more so for you all as you serve children with multiple disabilities as well as risk factors.

From Friday, January 15, 2021: Luanne and Amanda:

I understand that the operations of Dorothy Spainhour have been significantly impacted over the past year, first with the fire and then the pandemic. As we entered the new fiscal year, July 1, 2020, we sent you requests for pre-contracting documents in order to go into contract for your approved Smart Start activity, but those were not received. Spainhour continued to be closed during the fall and you are not in contract for the activity. We reallocated funds for the first six months of the fiscal year. We are now entering the second half of the fiscal year and Easter Seals continues to not be in contract for your approved Smart Start activity. Under guidance from NCPC we have been closely monitoring delivery of services during the pandemic to ensure that we are meeting our outcomes and deliverables through our approved activities. Since Spainhour remains closed for services to the target population of the activity, we will be reviewing options for reallocating the remainder of the available funding from your activity to other services for this fiscal year.

I know Easter Seals, as an organization, has had to make difficult decisions about the operation of its programs. The impact of the pandemic continues to effect delivery of services across the state. This year is the third and final year of your current approved Smart Start activity, and we are currently in the review stage of determining funding of activities for the next three-year allocation cycle.

If you have any questions, please feel free to contact me. We value the inclusive services that Dorothy Spainhour, as a Developmental Day program, provides to the children in our community. Thank you for the work your organization does. Mary

#### Mary F. Sonnenberg, M.Ed.

President, Partnership for Children of Cumberland County, Inc.

351 Wagoner Dr., Suite 200 Fayetteville, NC 28303 Phone: (910) 826-3102

Fax: (910) 867-7772

Email: msonnenberg@ccpfc.org

Website: www.ccpfc.org

#### <u>Partnership CADs 2020 - 2021</u> Partnership for Children of Cumberland County, Inc.

#### Partnership CAD Report for Partnership for Children of Cumberland County, Inc. for Fiscal Year 2020 - 2021 Activity Descriptions

Cumberland PFC Child Care Subsidy Activity ID# 002 PSC:2341 PBISID:PLA50

[[Financial assistance will be paid on a direct per child basis for subsidy for families eligible for Temporary Assistance for Needy Families (TANF) or the Child Care and Development Fund (CCDF). Data will be reported into the state-level Smart Start Reporting System (SSRS) on a monthly basis.]]The subsidy program will provide services to children unable to receive support through the Cumberland County Department of Social Services who meet specific criteria or at the discretion of the PFC President (TANF). The activity may include wraparound care for eligible children, and subsidy rate enhancements for children birth to three years of age, and 4 and 5 star child care facilities.

Cumberland PFC Child Care Subsidy Non-TANF/CCDF Activity ID# 022

PSC:2347 PBISID:PLA50

[[Financial assistance will be paid on a direct per child basis for subsidy for families who are not eligible for Temporary Assistance for Needy Families (TANF) or the Child Care and Development Fund (CCDF). Data will be reported into the state-level Smart Start Reporting System (SSRS) on a monthly basis.]]The subsidy program will provide services to children of families in crisis. The program may also include registration support to families who meet program requirements regardless of TANF/CCDF eligibility. The activity may include wraparound care for eligible children, and subsidy rate enhancements for children birth to three years of age, and 4 and 5 star child care facilities.

# Public Engagement & Development Committee Information Meeting of January 7, 2021 Recommendations

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It is recommended by this committee to adopt the following upon Board approval:

#### **Print and Digital Materials Display**

#### 1. General Information

The Partnership for Children of Cumberland County receives requests from for-profit entities and other organizations to have their materials displayed in our lobby and/or in our digital resource directory. This policy was developed to ensure we are meeting the needs of families in our community, connecting families to resources, and providing relevant and useful information that Advances the Well-Being of Children, Strengthens Early Care and Education, and Empowers Families.

#### 2. Policy

We will only accept materials for physical and/or digital display that meet the following criteria:

- a. Educationally relevant for families
- b. Not of a political or religious nature
- c. Have family-friendly images and language
- d. Culturally relevant and culturally sensitive
- e. Are a family-friendly resource

End of recommendations.

## Finance Committee Recommendations Virtual Meeting – January 19, 2021

#### **RECOMMENDATIONS**

A. Easter Seals UCP Contract – The Finance Committee recommends reallocating Smart Start funding set aside for Easter Seals UCP for the rest of fiscal year 2020-2021 as presented.

#### **INFORMATION**

- A. Cumberland Financial Reports for December 2020 were distributed as an FYI:
  - 1. Smart Start
  - 2. NC Pre-Kindergarten
  - 3. South West Child Development Commission (SWCDC) Region 5
  - 4. All Funding Sources
  - 5. Cash and In-Kind
- B. The December E-Trade Statement was provided for information.
- C. WxProofing was approved as contractor on Phase I of Building Construction.
- D. Proposals from banks have been received for bank financing for the Infrastructure Construction Project. Charles Morris is contacting banks to ask if they will adjust their proposals to customize with the project and time frame.
- E. Carolina Collaborative Community Care (4C) has been approved by Board to be the hiring agency for the Nurse Home Visitors for Family Connects.
- F. The PFC Draft Audit Report was received. There were no findings.
- G. The Monitoring Status updates for Fiscal, Program and NC Pre-K were provided during the meeting.

### PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.

## FOOTNOTES FOR FINANCIAL REPORTS December 31, 2020

#### **FOOTNOTES - BALANCE SHEET**

A. The cash accounts at December 31, 2020 total \$2,607,913.67.

Included in the cash balance amount are the following investment vehicles:

| Banking Institution | Investment Type  | Current      | Term     | Maturity | Interest | Annual           |
|---------------------|------------------|--------------|----------|----------|----------|------------------|
| Danking institution | investment Type  | Amount       | (months) | Date     | Rate     | Percentage Yield |
| PNC Bank            | Money Market     | \$243,871.59 | n/a      | n/a      | n/a      | .50%             |
| Select Bank         | CD               | \$103,126.82 | 15       | 05/20/21 | 1.10%    | 1.11%            |
| Lumbee Bank         | CD               | \$102,285.66 | 15       | 05/21/21 | .55%     | .55%             |
| Lumbee Bank         | Checking         | \$125.00     | n/a      | n/a      | n/a      | n/a              |
| E-Trade             | Financial Trades | \$68,000.00  | n/a      | n/a      | n/a      | n/a              |
| Cumberland          | Beneficial       | \$31,384.00  | n/a      | n/a      | n/a      | n/a              |
| Community           | Interest in      |              |          |          |          |                  |
| Foundation          | Endowment Fund   |              |          |          |          |                  |
| TOTAL               |                  | \$548,793.07 |          |          |          |                  |

- B. Employees' payroll deductions at December 31, 2020 from the current month and from prior months total \$(8,391.17) which includes \$7,050.00 of pre-funded HRA/FSA anticipated to be deducted by Blue Cross and Blue Shield in April 2021. These accounts are reconciled on a monthly basis and at yearend to ensure that the correct amounts are being accounted for.
- C. Per Board approval, an endowment fund was established on June 29, 2012 with the Cumberland Community Foundation, Inc. with an initial amount of \$25,000.00. Since this amount is an irrevocable gift of assets, it is classified as a permanently restricted net asset for accounting purposes. It is also classified as a "Beneficial Interest in Community Foundation" in the Assets section of the Balance Sheet.

NCPC defines permanently restricted net assets as "used to classify assets that have donor-imposed stipulations that neither expire with time nor can be fulfilled or removed by actions of the organization. An example would be an endowment fund whereby the principal is maintained for investment purposes and the interest earnings may be available for use. This FASB code is rarely used."

Additional funds totaling \$4,732.00 was added to the endowment as of June 30, 2013. The Partnership made an additional deposit of \$768.00 to the endowment in September 2014. The Partnership also made an additional deposit of \$666.00 to the endowment in July 2015. During January 2016, additional deposits totaling \$218.00 were received for the endowment. This amount was transferred to the Foundation in February 2016. The total contributions from the Partnership to the endowment, including these funds, are now a total of \$31,384.00. There were no additional funds added to this endowment during the 2016-2017 fiscal year.

#### **FOOTNOTES FOR FINANCIAL REPORTS**

December 31, 2020

#### FOOTNOTES - SMART START GRANT SPREADSHEET

**SERVICES (In-House Activities):** The Smart Start grants for all of the Service budgets are in contract at 100% of full allocation effective December 31, 2020.

**DIRECT SERVICE PROVIDERS:** The Smart Start grants for all of the Direct Service Providers (DSPs) budgets are in contract at 100% of full allocation effective December 31, 2020.

**ADMINISTRATION:** The Smart Start grant for the Administration budget is in contract at 100% of full allocation effective December 31, 2020.

## Partnership for Children of Cumberland County, Inc. Balance Sheet December 31, 2020

| Assets  |                 |              |
|---|-----------------|--------------|
| Bank of America Checking Account                  | \$ 2,058,720.60 |              |
| PNC Bank - Money Market Reserve                   | 243,871.59      |              |
| Select Bank - Certificate of Deposit              | 103,126.82      |              |
| Lumbee Bank - Certificate of Deposit              | 102,285.66      | $\vdash_{A}$ |
| Lumbee Bank - Checking Account [from investments] | 125.00          |              |
| E-Trade Funds Account                             | 68,000.00       |              |
| Petty Cash, Change Funds, Undeposited Receipts    | 400.00          |              |
| Beneficial Interest in Community Foundation       | 31,384.00_      | ل            |
| Total Assets                                      | 2,607,913.67    |              |
| Liabilities and Net Assets                        |                 |              |
| Forfieted FSA and HRA Pre-Funding                 | (7,177.49)      |              |
| COBRA Insurances                                  | 0.41            |              |
| Health Insurance Payable                          | 0.06            |              |
| Flex-Spending Payable                             | (1,274.75)      |              |
| AFLAC Payable                                     | 0.75            | В            |
| United Way Payable                                | 58.00           | <b>⊢</b> _   |
| Retirement Contribution Payable                   | 32.03           |              |
| Dental Insurance Payable                          | (21.16)         |              |
| Vision Payable                                    | (8.96)          |              |
| Legal Shield Payable                              | (0.06)          |              |
| Tenant Security Deposits                          | 22,682.79       |              |
| Unrestricted Net Assets                           | 1,054,926.88    |              |
| Temporarily Restricted Net Assets                 | 149,030.53      |              |
| Permanently Restricted Net Assets                 | 31,384.00       | С            |
| Excess Revenues over (under) Expenditures         | 1,358,280.64    |              |
| Total Liabilities and Net Assets                  | \$ 2,607,913.67 |              |

#### PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC. - SMART START GRANT - FY 2020 - 2021

| FY 20/21 SMART START 100% ALLOCATION [plus Carryforward funds] | \$7,005,760 |             |
|--|-------------|-------------|
| TOTAL ALLOCATION FOR ADMINIST                                  | RATION      | \$384,046   |
| FY 20/21 Smart Start Admin Base Allocation                     | \$318,316   |             |
| FY 20/21 Additon of 1% Fundraising Grant [9200-990]            | \$65,730    |             |
| TOTAL ALLOCATION FOR SE  | RVICES      | \$6,621,714 |
| FY 20/21 Smart Start Services Allocation :                     | \$6,261,852 |             |
| F1 20/21 Smart Start Services Anocation .                      | Ψ0,201,002  |             |
| FY 20/21 Reduction for 1% Fundraising Grant [9200-990]         |             |             |

#### AS OF DECEMBER 2020

If monthly spending was equal, at month-end, the percentages should be:

|    |   |       |                                 |     |                 |          | EVENDITUES |            |        |          |               |                 | 1   |              |                    | odia be.        |
|----|---|-------|---------------------------------|-----|-----------------|----------|------------|------------|--------|----------|---------------|-----------------|-----|--------------|--------------------|-----------------|
| _  |   |       |                                 |     |                 |          |            | E          | KPENI  | DITURES  |               |                 | 50% | 50%          |                    |                 |
|    |   |       |                                 |     | 12/31/2020      |          |            |            |        |          |               |                 |     | Remaining    | % of               | % of            |
|    | Activity                                    |       | Agency                          |     | Budget          | Advances |            | October    | Novem  | iber     | December      | Y-T-D           |     | Budget       | Budget<br>Expended | Available Funds |
|    | Early Care & Education Subsidy - TANF Onl   | у     |                                 |     |                 |          |            |            |        |          |               |                 |     |              |                    |                 |
| 1  | Subsidized Child Care                       |       | Dept. of Social Services        |     | \$ 2,430,306.00 |          | \$         | 246,439.00 | \$ 239 | 9,412.00 | \$ 202,371.00 | \$ 1,630,445.00 | \$  | 799,861.00   | 67%                | 33%             |
| 2  | CCR&R - Subsidy                             | ΙΗ    | Partnership for Children        |     | \$ 366,368.00   |          | \$         | 1,824.50   | \$ :   | 5,923.82 | \$ 12,074.44  | \$ 19,822.76    | \$  | 346,545.24   | 5%                 | 95%             |
| 3  | Child Care Scholarships                     |       | Fayetteville Tech. Com. College |     | \$ 207,260.00   |          | \$         | 21,665.89  | \$ 2   | 1,912.93 | \$ 21,683.88  | \$ 79,608.90    | \$  | 127,651.10   | 38%                | 62%             |
| 4  | NC Pre-K Susidy TANF                        | ΙΗ    | Partnership for Children        |     | \$ 71,000.00    |          | \$         | -          | \$     | -        | \$ -          | \$ -            | \$  | 71,000.00    | 0%                 | 100%            |
|    |   |       | ECE Subsidy TANF Total:         | 46% | \$ 3,074,934.00 | \$ -     | \$         | 269,929.39 | \$ 267 | 7,248.75 | \$ 236,129.32 | \$ 1,729,876.66 | \$  | 1,345,057.34 | 56%                |                 |
|    |   |       | Minimum of 39% Required         |     |                 |          |            |            |        |          |               |                 |     |              |                    |                 |
|    | Early Care & Education Subsidy - Non-TANF   | =     |                                 |     |                 |          |            |            |        |          |               |                 |     |              |                    |                 |
| 5  | CCR&R - Non-TANF Dual Subsidy               | ΙΗ    | Partnership for Children        |     | \$ 59,500.00    |          | \$         | 436.97     | \$     | 1,206.46 | \$ 2,483.96   | \$ 4,127.39     | \$  | 55,372.61    | 7%                 | 93%             |
| 6  | Spainhour/Child Play                        |       | Easter Seals UCP                |     | \$ 45,858.00    |          | \$         | -          | \$     | -        |               | \$ -            | \$  | 45,858.00    | 0%                 | 100%            |
| 7  | NC Pre-K Subsidy Non-TANF                   | ΙΗ    | Partnership for Children        |     | \$ 12,527.00    |          | \$         | -          | \$     | -        | \$ -          | \$ -            | \$  | 12,527.00    | 0%                 | 100%            |
|    |   |       | ECE Subsidy Non-TANF Total:     | 2%  | \$ 117,885.00   | \$ -     | \$         | 436.97     | \$     | 1,206.46 | \$ 2,483.96   | \$ 4,127.39     | \$  | 113,757.61   | 4%                 |                 |
|    | Early Care & Education Subsidy - Administr  | ation |                                 |     |                 |          |            |            |        |          |               |                 |     |              |                    |                 |
| 8  | Subsidy Support Staff                       |       | Dept. of Social Services        |     | \$ 169,807.00   |          | \$         | -          | \$     | -        | \$ -          | \$ 135,836.00   | \$  | 33,971.00    | 80%                | 20%             |
| 9  | Child Care Scholarship - Admin Support      |       | Fayetteville Tech. Com. College |     | \$ 11,450.00    |          | \$         | 1,075.52   | \$     | 1,038.16 | \$ 1,141.96   | \$ 4,812.85     | \$  | 6,637.15     | 42%                | 58%             |
| 10 | CCR&R - Subsidy Administration              | ΙH    | Partnership for Children        |     | \$ 35,150.00    |          | \$         | 57.50      | \$ 8   | 8,325.36 | \$ 1,753.10   | \$ 10,142.25    | \$  | 25,007.75    | 29%                | 71%             |
|    |   | E     | CE Subsidy Administration Total | 3%  | \$ 216,407.00   | \$ -     | \$         | 1,133.02   | \$ 9   | 9,363.52 | \$ 2,895.06   | \$ 150,791.10   | \$  | 65,615.90    | 70%                |                 |
|    |   |       |                                 |     |                 |          |            |            |        |          |               |                 |     |              |                    |                 |
|    | Early Care & Education Quality & Affordabil | ity   |                                 |     |                 |          |            |            |        |          |               |                 |     |              |                    |                 |
| 11 | CCR&R - Core Services                       | ΙΗ    | Partnership for Children        |     | \$1,360,079.00  |          | \$         | 93,688.65  | \$ 78  | 8,660.56 | \$ 125,744.42 | \$ 638,746.36   | \$  | 721,332.64   | 47%                | 53%             |
| 12 | WAGE\$                                      |       | Child Care Svcs. Association    |     | \$ 501,554.00   |          | \$         | 27,093.75  | \$ 16  | 6,650.00 | \$ 9,816.67   | \$ 158,651.69   | \$  | 342,902.31   | 32%                | 68%             |
|    |   |       | ECE Quality Total:              | 28% | \$ 1,861,633.00 | \$ -     | \$         | 120,782.40 | \$ 9   | 5,310.56 | \$ 135,561.09 | \$ 797,398.05   | \$  | 1,064,234.95 | 43%                |                 |
|    |   |       | Minimum of 70% Total Required   | 80% |                 |          |            |            |        |          |               |                 |     |              |                    |                 |

#### PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC. - SMART START GRANT - FY 2020 - 2021

| FY 20/21 SMART START 100% ALLOCATION [plus Carryforward funds] | \$7,005,760 |           |  |  |  |  |  |  |
|--|-------------|-----------|--|--|--|--|--|--|
| TOTAL ALLOCATION FOR ADMINISTRATIO                             | )N          | \$384,046 |  |  |  |  |  |  |
| FY 20/21 Smart Start Admin Base Allocation                     | \$318,316   |           |  |  |  |  |  |  |
| FY 20/21 Additon of 1% Fundraising Grant [9200-990]            | \$65,730    |           |  |  |  |  |  |  |
| TOTAL ALLOCATION FOR SERVICES                                  |             |           |  |  |  |  |  |  |
| FY 20/21 Smart Start Services Allocation :                     | \$6,261,852 | · · ·     |  |  |  |  |  |  |
| FY 20/21 Reduction for 1% Fundraising Grant [9200-990]         | (65,730)    |           |  |  |  |  |  |  |
| Carryforward Funds from FY19/20 to be used in FY20/21          | \$425,592   |           |  |  |  |  |  |  |

#### AS OF DECEMBER 2020

If monthly spending was equal, at month-end, the percentages should be:

|           |  |    |   |     |                 |             | EXPENDITURES     |    |            |    |            |    |              | i  |              | 50%                | 50%             |
|-----------|--|----|---|-----|-----------------|-------------|------------------|----|------------|----|------------|----|--------------|----|--------------|--------------------|-----------------|
|           |  |    |   |     | 12/31/2020      |             |                  |    |            |    |            |    |              |    | Remaining    | % of               | % of            |
|           | Activity   |    | Agency  |     | Budget          | Advances    | October          |    | November   |    | December   |    | Y-T-D        |    | Budget       | Budget<br>Expended | Available Funds |
|           | Health and Safety  |    |   |     |                 |             |                  |    |            |    |            |    |              |    |              |                    |                 |
| 13        | Assuring Better Health and Development (ABCD)                              |    | Carolina Collaborative Community<br>Care (4C) |     | \$ 92,238.00    |             | \$<br>6,189.54   | \$ | 5,723.10   | \$ | 5,968.17   | \$ | 39,125.65    | \$ | 53,112.35    | 42%                | 58%             |
| 14        | Family Connect   | IH | Partnership for Children                      |     | \$ 100,000.00   |             | \$<br>22,500.00  | \$ | 569.25     | \$ | 207.70     | \$ | 23,305.11    | \$ | 76,694.89    | 23%                | 77%             |
| 15        | Kindermusik & Music Therapy [NEW PSC FOR FY1819 effective 7-1-18 per NCPC] |    | Kerri Hurley                                  |     | \$57,209.00     | \$ 8,488.50 | \$<br>2,900.00   | \$ | 5,629.27   | \$ | 2,900.00   | \$ | 16,773.05    | \$ | 40,435.95    | 29%                | 71%             |
|           |  |    | Health & Safety Total:                        | 4%  | \$ 249,447.00   | \$ 8,488.50 | \$<br>31,589.54  | \$ | 11,921.62  | \$ | 9,075.87   | \$ | 79,203.81    | \$ | 170,243.19   | 32%                |                 |
| $\Box$    | Family Support   |    |   |     |                 |             |                  |    |            |    |            |    |              |    |              |                    |                 |
| 16        | Autism Outreach & Resource Ctr.  |    | Autism of CC                                  |     | \$ 45,000.00    |             | \$<br>6,800.00   | \$ | 653.35     | \$ | 483.02     | \$ | 32,979.48    | \$ | 12,020.52    | 73%                | 27%             |
| 17        | PFC Family Resource Center   | ΙΗ | Partnership for Children                      |     | \$ 187,265.00   |             | \$<br>13,053.08  | \$ | 16,483.15  | \$ | 17,735.16  | \$ | 90,078.77    | \$ | 97,186.23    | 48%                | 52%             |
| 18        | All Children Excel [ACE]   | IH | Partnership for Children                      |     | \$ 200,950.00   |             | \$<br>11,307.36  | \$ | 10,694.21  | \$ | 13,587.33  | \$ | 77,034.00    | \$ | 123,916.00   | 38%                | 62%             |
| 19        | Child Passenger Safety Car Seat  | IH | Partnership for Children                      |     | \$ 5,000.00     |             | \$<br>(140.00)   | \$ | (20.00)    | \$ | (340.00)   | \$ | 979.78       | \$ | 4,020.22     | 20%                | 80%             |
| 20        | Community Engagement & Resource Development                                | IH | Partnership for Children                      |     | \$ 308,477.00   |             | \$<br>21,398.27  | \$ | 17,311.77  | \$ | 26,474.80  | \$ | 136,430.55   | \$ | 172,046.45   | 44%                | 56%             |
| 21        | Reach Out & Read Grant   |    | Carolina Collaborative Community<br>Care (4C) |     | \$ 16,500.00    |             | \$<br>403.21     | \$ | 482.92     | \$ | 692.73     | \$ | 3,081.73     | \$ | 13,418.27    | 19%                | 81%             |
|           |  |    | Family Support Total:                         | 12% | \$ 763,192.00   | \$ -        | \$<br>52,821.92  | \$ | 45,605.40  | \$ | 58,633.04  | \$ | 340,584.31   | \$ | 422,607.69   | 45%                |                 |
|           | System Support   |    |   |     |                 |             |                  |    |            |    |            |    |              |    |              |                    |                 |
| 22        | P&E - Planning & Evaluation  | IH | Partnership for Children                      |     | \$ 338,216.00   |             | \$<br>20,415.45  | \$ | 20,516.25  | \$ | 29,905.32  | \$ | 167,454.52   | \$ | 170,761.48   | 50%                | 50%             |
|           |  |    | System Support Total:                         | 5%  | \$ 338,216.00   | \$ -        | \$<br>20,415.45  | \$ | 20,516.25  | \$ | 29,905.32  | \$ | 167,454.52   | \$ | 170,761.48   | 50%                |                 |
| $\square$ |  | Ш  | Total of Approved Projects:                   |     | \$ 6,621,714.00 | \$ 8,488.50 | \$<br>497,108.69 | \$ | 451,172.56 | \$ | 474,683.66 | \$ | 3,269,435.84 | \$ | 3,352,278.16 |                    |                 |
| 23        | Administration   | IH | Partnership for Children                      | 5%  | \$ 318,316.00   | \$ -        | \$<br>27,218.86  | \$ | 26,798.92  | \$ | 45,950.46  | \$ | 203,587.38   | \$ | 114,728.62   | 64%                | 36%             |
| 24        | 1% Fundraising   | IH | Partnership for Children                      | 1%  | \$ 65,730.00    | \$ -        | \$<br>194.30     | \$ | -          | \$ | 429.27     | \$ | 935.78       | \$ | 64,794.22    | 1%                 | 99%             |
| -         |  |    | ated Smart Start SERVICES Funds               |     | \$ -<br>\$ -    |             |                  |    |            |    |            |    |              |    |              |                    |                 |

**Total Smart Start Funds Expended** 8,488.50 524,327.55 \$ 477,971.48 \$ 520,634.12 \$ 3,473,959.00

> \$ 3,531,801.00 Total Allocated Smart Start Funds Remaining

#### Partnership for Children of Cumberland County, Inc. - NC PRE-KINDERGARTEN GRANT

| F  | Y 20/21 Revenues per Contract |                                      |
|----|-------------------------------|--------------------------------------|
| \$ | 8,398,200                     | NC Pre-k Grant Payments to Providers |
| \$ | 174,963                       | 2% CCDF Quality Funds                |
| \$ | 174,963                       | 2% New Capacity Building Funds       |
| \$ | 178,462                       |                                      |
| \$ | 349,927                       | 4% Administrative Fee                |
| \$ | 9.276.515                     | Total NC Pre-k Grant                 |

Fiscal Year 2020/ 2021

as of December 31, 2020 SHOULD BE 50%

|      |          |  |    | FY 20/21<br>Budget |           |             |                  |                    |                           | Remaining      | % of               | % of            |
|------|----------|--|----|--------------------|-----------|-------------|------------------|--------------------|---------------------------|----------------|--------------------|-----------------|
| FUND |          | Activity   | 1  | 11/1/2020          |           | October     | November         | December           | Y-T-D                     | Budget         | Budget<br>Expended | Available Funds |
| 211  | 3323-999 | Administrative Operations  | \$ | 5,565.00           | \$        | -           | \$<br>-          | \$<br>-            | \$5,565.00                | \$0.00         | 100%               | 0%              |
|      | 3323-001 | CCR&R - Core   | \$ | 92,383.00          | \$        | 9,330.16    | \$<br>8,356.15   | \$<br>12,042.10    | \$58,095.95               | \$34,287.05    | 63%                | 37%             |
|      | 3323-017 | NC Pre-k Coordination (In-Direct)                                    | \$ | 251,979.00         | \$        | 17,644.26   | \$<br>17,681.83  | \$<br>24,746.15    | \$120,181.28              | \$131,797.72   | 48%                | 52%             |
|      |          | Fund 211 Sub-Total   | \$ | 349,927.00         | \$        | 26,974.42   | \$<br>26,037.98  | \$<br>36,788.25    | \$183,842.23              | 166,084.77     | 53%                | 47%             |
| 206  | 2342-015 | NC Pre-k Subsidy (Direct - Child Reimbursement) - State Funds        | \$ | 452,862.00         | \$        | -           | \$<br>-          | \$<br>-            | \$0.00                    | \$452,862.00   | 0%                 | 100%            |
|      | 2348-015 | NC Pre-K Non-TANF/CCDF - State Funds                                 | \$ | 99,409.00          | \$        | -           | \$<br>-          | \$<br>-            | \$0.00                    | \$99,409.00    | 0%                 | 100%            |
|      |          | Fund 206 Sub-Total   | \$ | 552,271.00         |           | \$0.00      | \$0.00           | \$0.00             | \$0.00                    | \$552,271.00   | 0%                 | 100%            |
| 210  | 2342-015 | NC Pre-k Subsidy (Direct - Child Reimbursement) - State Funds        | \$ | 3,488,945.00       | \$        | -           | \$<br>-          | \$<br>-            | \$0.00                    | \$3,488,945.00 | 0%                 | 100%            |
|      | 2348-015 | NC Pre-K Non-TANF/CCDF - State Funds                                 | \$ | 765,866.00         | <b>\$</b> | -           | \$<br>1          | \$<br>-            | \$0.00                    | \$765,866.00   | 0%                 | 100%            |
|      |          | Fund 210 Sub-Total   | \$ | 4,254,811.00       |           | \$0.00      | \$0.00           | \$0.00             | \$0.00                    | \$4,254,811.00 | 0%                 | 100%            |
| 319  | 2342-015 | NC Pre-k Subsidy TANF (Direct - Child Reimbursement) - Federal Funds | \$ | 3,581,368.00       | \$        | 513,950.00  | \$<br>716,100.00 | \$<br>1,265,650.00 | \$3,059,800.00            | \$521,568.00   | 85%                | 15%             |
|      | 2348-015 | NC Pre-K Non-TANF/CCDF - Federal Funds                               | \$ | 9,750.00           | \$        | -           | \$<br>-          | \$<br>-            | \$9,750.00                | \$0.00         | 100%               | 0%              |
|      |          | Fund 319 Sub-Total   | \$ | 3,591,118.00       | \$        | 513,950.00  | \$<br>716,100.00 | \$<br>1,265,650.00 | \$3,069,550.00            | \$ 521,568.00  | 85%                | 163%            |
| 328  | 3322-017 | NC Pre-K New CCDF Quality Funds - Federal Funds                      | \$ | 174,963.00         | \$        | 3,335.73    | \$<br>3,329.43   | \$<br>5,491.75     | \$55,296.54               | \$119,666.46   | 32%                | 68%             |
| 212  | 3323-017 | NC Pre-K New Capacity Building Funds - State Funds                   |    | \$92,865           | \$        | -           | \$<br>-          | \$<br>1,422.00     | \$1,572.00                | \$91,293.00    | 2%                 | 98%             |
| 212  | 3323-001 | NC Pre-K New Capacity Building Funds - State Funds                   | \$ | 12,735.00          | \$        | -           | \$<br>-          | \$<br>-            | \$0.00                    | \$12,735.00    | 0%                 | 100%            |
| 212  | 3323-999 | NC Pre-K New Capacity Building Funds - State Funds                   | \$ | 247,825.00         | \$        | 20,058.38   | \$<br>18,829.86  | \$<br>25,463.02    | \$122,644.74              | \$125,180.26   | 49%                | 51%             |
|      |          | Fund 212 Sub-Total   | \$ | 353,425.00         |           | \$20,058.38 | \$18,829.86      | \$26,885.02        | \$124,216.74              | \$229,208.26   |                    | 65%             |
|      | -        |  |    |                    |           |             | <br>             |                    | Total Budget<br>Remaining | \$5,843,609.49 |                    |                 |

\$764,297.27

\$1,334,815.02

\$3,432,905.51

| Total NC Pre-K Grant          | \$9,276,515          |              |
|-------------------------------|----------------------|--------------|
| Unallocated NC Pre-k Revenues | \$ -                 |              |
| Total NC F                    | Pre-k Grant Expended | \$564,318.53 |
| Total State Funds             | \$5,510,434          |              |
| Total Federal Funds           | \$3,766,081          |              |
| Total NC Pre-K Grant          | \$9,276,515          |              |

TOTAL FY 2020 - 2021 REGION 5 LEAD AGENCY ALLOCATION

\$489,097.00

| FY 2020 - 2021 10% Overhead / Admir                                 | nistration Allocation        | \$  | \$44,063.00 |                 |    |            |     |             |     |            |    |                     |                            |                      |
|---|------------------------------|-----|-------------|-----------------|----|------------|-----|-------------|-----|------------|----|---------------------|----------------------------|----------------------|
| FY 2020 - 2021 Program/   | Services Allocation          | \$4 | 145,034.00  |                 | _  | XPEND      | \IT | TIIDES      |     |            | 1  |                     |                            | ember 31, 2020       |
|   |                              |     | 07/01/20    |                 |    | APENL      | ווע | UKES        |     |            | I. |                     | 50%                        | 50%                  |
| Activity  |                              |     | Budget      | October         | N  | lovember   | 1   | December    |     | Y-T-D      |    | Remaining<br>Budget | % of<br>Budget<br>Expended | % of Available Funds |
|   |                              |     |             |                 |    |            |     |             |     |            |    |                     |                            |                      |
| Region 5 Lead Agency - Core Services                                |                              | \$  | 246,166.00  | \$<br>13,680.96 | \$ | 13,935.73  | \$  | 18,710.53   | \$  | 105,306.00 | \$ | 140,860.00          | 43%                        | 57%                  |
| Core Services - 10% Overhead/Administration fo                      | r CCR&R                      | \$  | 1,100.00    | \$<br>235.73    | \$ | 2.30       | \$  | 75.61       | \$  | 588.87     | \$ | 511.13              | 54%                        | 46%                  |
| Core Services - 10% Overhead/Administration fo                      | r Admin Ops                  | \$  | 29,299.00   | \$<br>1,213.34  | \$ | 1,304.69   | \$  | 1,238.73    | \$  | 9,298.44   | \$ | 20,000.56           | 32%                        | 68%                  |
| Contracts & Grants - Anson County                                   |                              | \$  | 9,954.00    | \$              | \$ | -          | \$  | -           | \$  | -          | \$ | 9,954.00            | 0%                         | 100%                 |
| Contracts & Grants - Montgomery County                              |                              | \$  | 8,345.00    | \$<br>-         | \$ | -          | \$  | -           | \$  | -          | \$ | 8,345.00            | 0%                         | 100%                 |
| Contracts & Grants - Moore County                                   |                              | \$  | 29,399.00   | \$<br>-         | \$ | -          | \$  | -           | \$  | -          | \$ | 29,399.00           | 0%                         | 100%                 |
| Contracts & Grants - Richmond County                                |                              | \$  | 14,528.00   | \$<br>-         | \$ | -          | \$  | -           | \$  | -          | \$ | 14,528.00           | 0%                         | 100%                 |
|   |                              | \$  | 338,791.00  | \$<br>15,130.03 | \$ | 15,242.72  | \$  | 20,024.87   | \$  | 115,193.31 | \$ | 223,597.69          | 34%                        | 66%                  |
|   |                              |     |             |                 |    |            |     |             |     |            |    |                     |                            |                      |
| Region 5 Infant Toddler Project                                     |                              | \$  | 136,642.00  | \$<br>10,810.57 | \$ | 10,430.97  | \$  | 14,077.30   | \$  | 60,988.56  | \$ | 75,653.44           | 45%                        | 55%                  |
| Infant Toddler - 10% Overhead/Administration for                    | or CCR&R                     | \$  | 1,545.00    | \$<br>98.58     | \$ | 1.38       | \$  | 74.69       | \$  | 290.39     | \$ | 1,254.61            | 19%                        | 81%                  |
| Infant Toddler - 10% Overhead/Administration for                    | or Admin Ops                 | \$  | 12,119.00   | \$<br>98.58     | \$ | 1,843.16   | \$  | 1,017.75    | \$  | 5,345.95   | \$ | 6,773.05            | 44%                        | 56%                  |
|   |                              | \$  | 150,306.00  | \$<br>11,007.73 | \$ | 12,275.51  | \$  | 15,169.74   | \$  | 66,624.90  | \$ | 83,681.10           | 44%                        | 56%                  |
| Region 5 Healthy Social Behaviors Project                           | 10 month contract            | \$  | -           | \$<br>9,663.25  | \$ | 15,399.34  | \$  | 25,025.76   | \$  | 59,764.90  | \$ | (59,764.90)         | #DIV/0!                    | #DIV/0!              |
| Healthy Social Behavior - 10% Overhead/Administration for CCR&R     | for FY20-21<br>[09/01/2020 - | \$  | -           | \$<br>322.76    | \$ | 2.76       | \$  | 2.76        | \$  | 406.33     | \$ | (406.33)            | #DIV/0!                    | #DIV/0!              |
| Healthy Social Behavior - 10% Overhead/Administration for Admin Ops | 06/30/2021]                  | \$  | -           | \$              | \$ | -          | \$  | 11.90       | \$  | 11.90      | \$ | (11.90)             | #DIV/0!                    | #DIV/0!              |
|   |                              | \$  | -           | \$<br>9,986.01  | \$ | 15,402.10  | \$  | 25,040.42   | \$  | 60,183.13  | \$ | (60,183.13)         | #DIV/0!                    | #DIV/0!              |
|   | -                            |     |             |                 |    | Total Allo | oca | ted DCD Fur | nds | Remaining  | \$ | 247,095.66          |                            |                      |
| Summary for 10% Overhead / Administration                           | PFC                          | \$  | 44,063.00   | \$<br>1,968.99  | \$ | 3,154.29   | \$  | 2,421.44    | \$  | 15,941.88  | \$ | 28,121.12           | 36%                        | 64%                  |

#### All Funding Sources Fiscal Year 2020 - 2021

|              |  | July 1, 20             | 020     |                 |    | R          | ec | eipts      |                    |                   |    | Exp        | en | ditures      |                    |                       |
|--------------|--|------------------------|---------|-----------------|----|------------|----|------------|--------------------|-------------------|----|------------|----|--------------|--------------------|-----------------------|
| FUND<br>CODE |  | Beginning (<br>Balance | Cash    | October         | N  | ovember    |    | December   | YTD                | October           | N  | lovember   | D  | ecember      | YTD                | nding Cash<br>Balance |
|              | RESTRICTED FUNDS                                       |                        |         |                 |    |            |    |            |                    |                   |    |            |    |              |                    |                       |
| 206          | NC Pre-K Grant - State Funds (per child)               | \$ 11,2                | 224.00  | \$ -            | \$ | -          | \$ | 318,252.00 | \$<br>318,252.00   | \$<br>-           | \$ | -          | \$ | -            | \$<br>11,224.00    | \$<br>318,252.00      |
| 210          | NC Pre-K Expansion Grant - Lottery Funds - STATE FUNDS |                        |         |                 | \$ | -          | \$ | -          | \$<br>-            | \$<br>-           | \$ | -          | \$ | -            | \$<br>-            | \$<br>-               |
| 211          | NC Pre-K Grant - 4% Admin Fees                         | \$ 2,6                 | 614.45  | \$ 52,592.11    | \$ | 68,423.89  | \$ | 27,386.54  | \$<br>148,402.54   | \$<br>(25,514.58) | \$ | 26,037.98  | \$ | 36,889.51    | \$<br>134,068.94   | \$<br>16,948.05       |
| 211          | 1/10 CASH PAYMENT from DCDEE -NC Pre-K Grant           | \$                     | -       | \$ -            | \$ | -          | \$ | -          | \$<br>52,489.00    | \$<br>52,489.00   | \$ | -          | \$ | -            | \$<br>52,489.00    | \$<br>-               |
| 212          | NC Pre-K Capacity Building Grant -<br>State Funds      | \$ (25,2               | 234.78) | \$ 37,082.15    | \$ | 41,419.71  | \$ | 17,481.30  | \$<br>121,217.94   | \$<br>20,058.38   | \$ | 18,829.86  | \$ | 26,885.02    | \$<br>124,216.74   | \$<br>(28,233.58)     |
| 319          | NC Pre-K Grant (per slot) - Federal Funds              | \$ 8                   | 300.00  | \$ 1,372,550.00 | \$ | 830,950.00 | \$ | 500,998.00 | \$<br>2,751,298.00 | \$<br>212,880.00  | \$ | 704,400.00 | \$ | 1,265,650.00 | \$<br>2,230,530.00 | \$<br>521,568.00      |
| 319          | 1/10 CASH PAYMENT from DCDEE -NC Pre-K Grant           | \$                     | -       | \$ -            | \$ | -          | \$ | Ē          | \$<br>839,820.00   | \$<br>301,070.00  | \$ | -          | \$ | Ē            | \$<br>839,820.00   | \$<br>-               |
| 328          | NC Pre-K Grant CCDF Quality Funds-<br>Federal Funds    | \$ (27,8               | 351.21) | \$ 10,354.26    | \$ | 3,335.73   | \$ | 3,329.43   | \$<br>77,655.99    | \$<br>3,335.73    | \$ | 3,329.43   | \$ | 5,498.05     | \$<br>55,302.84    | \$<br>(5,498.06)      |
|              | Sub-total for NC Pre-K                                 | \$ (38,4               | 147.54) |                 |    |            |    |            |                    |                   |    |            |    |              | Sub-total          | \$<br>823,036.41      |
| 301          | Family CareGivers Program                              | \$ (2,0                | 067.12) | \$ 558.00       | \$ | -          | \$ | -          | \$<br>558.00       | \$<br>(52.00)     | \$ | 1.20       | \$ | 6.23         | \$<br>565.23       | \$<br>(2,074.35)      |
| 307          | DCD Grant - SWCDC                                      | \$ 43,7                | 760.32  | \$ 19,435.41    | \$ | 15,939.77  | \$ | 14,376.89  | \$<br>94,302.61    | \$<br>15,130.03   | \$ | 15,242.72  | \$ | 20,024.87    | \$<br>158,953.60   | \$<br>(20,890.67)     |
| 312          | Region 5 - Infant/Toddler Project                      | \$ 4,6                 | 600.46  | \$ 10,352.73    | \$ | 12,604.20  | \$ | 9,854.47   | \$<br>49,982.80    | \$<br>11,956.41   | \$ | 11,326.83  | \$ | 15,169.74    | \$<br>71,225.32    | \$<br>(16,642.06)     |
| 313          | Region 5 - Healthy Social Behavior                     | \$ (19,6               | 31.60)  | \$ -            | \$ | -          | \$ | -          | \$<br>46,441.12    | \$<br>9,986.01    | \$ | 15,402.10  | \$ | 25,040.42    | \$<br>86,992.63    | \$<br>(60,183.11)     |
| 807          | Region 5 - Program Income                              | \$                     | -       | \$ 708.60       | \$ | 380.00     | \$ | 480.00     | \$<br>1,677.20     | \$<br>-           | \$ | 290.24     | \$ | 25.51        | \$<br>315.75       | \$<br>1,361.45        |
|              | Sub-total for Other Restricted                         | \$ 26,6                | 662.06  |                 |    |            |    |            |                    |                   |    |            |    |              | Sub-total          | \$<br>(98,428.74)     |
| 147          | Smart Start - Admin. (FY 19/20)                        | \$                     | -       | \$ -            | \$ | -          | \$ | -          | \$<br>-            | \$<br>-           | \$ | (46.39)    | \$ | 123.19       | \$<br>-            | \$<br>-               |
| 148          | Smart Start - Services (FY 19/20)                      | \$ 423,1               | 177.17  | \$ -            | \$ | -          | \$ | -          | \$<br>-            | \$<br>-           | \$ | (223.44)   | \$ | 505.04       | \$<br>423,177.17   | \$<br>-               |
| 149          | Smart Start - Admin. (FY 20/21)                        | \$                     | -       | \$ 31,209.00    | \$ | 31,594.00  | \$ | 37,304.00  | \$<br>210,493.00   | \$<br>27,413.16   | \$ | 26,798.92  | \$ | 46,379.73    | \$<br>204,523.16   | \$<br>5,969.84        |
| 150          | Smart Start - Services (FY 20/21)                      | \$                     | -       | \$ 278,976.00   | \$ | 282,416.00 | \$ | 333,457.00 | \$<br>1,881,580.00 | \$<br>221,366.89  | \$ | 198,704.99 | \$ | 264,615.96   | \$<br>1,318,671.89 | \$<br>562,908.11      |
| 201          | MAC SS Grant (Accting/Contracting)                     | \$                     | -       | \$ 16,352.00    | \$ | =          | \$ | 16,352.00  | \$<br>49,056.00    | \$<br>6,223.30    | \$ | 6,024.90   | \$ | 9,082.97     | \$<br>40,855.32    | \$<br>8,200.68        |
| 216          | Dolly Parton's Imagination Library                     | \$ 1,2                 | 281.70  | \$ 7,500.00     | \$ | -          | \$ | -          | \$<br>15,000.00    | \$<br>621.00      | \$ | 621.00     | \$ | 657.00       | \$<br>3,078.00     | \$<br>13,203.70       |
| 801          | Program Income (SS Related)                            | \$ 68,7                | 725.43  | \$ 5,849.66     | \$ | 6,242.00   | \$ | 5,798.55   | \$<br>33,852.14    | \$<br>333.54      | \$ | (14.51)    | \$ | 494.21       | \$<br>8,096.13     | \$<br>94,481.44       |
| 804          | GEMS Shared Services (PI SS Related)                   | \$ 1,3                 | 300.00  | \$ -            | \$ | -          | \$ | -          | \$<br>-            | \$<br>-           | \$ | -          | \$ | -            | \$<br>-            | \$<br>1,300.00        |
| 902          | COBRA - Employee Insurance<br>Withholdings             | \$                     | 34.87   | \$ 88.22        | \$ | 88.22      | \$ | 88.22      | \$<br>494.85       | \$<br>88.22       | \$ | 88.22      | \$ | 88.22        | \$<br>529.31       | \$<br>0.41            |
|              | Sub-total for Smart Start & Related                    | \$ 494,5               | 519.17  |                 |    |            |    |            |                    |                   |    |            |    |              | Sub-total          | \$<br>686,064.18      |

#### All Funding Sources Fiscal Year 2020 - 2021

|              |  |      | .l 4 .0000                            |    |                        |     | R         | ec | eipts       |    |            |    |          |     | Exp                                     | end | ditures   |    |            |                 |                         |
|--------------|--|------|---------------------------------------|----|------------------------|-----|-----------|----|-------------|----|------------|----|----------|-----|---|-----|-----------|----|------------|-----------------|-------------------------|
| FUND<br>CODE |  | Begi | uly 1, 2020<br>inning Cash<br>Balance |    | October                | N/  | ovember   |    | December    |    | YTD        |    | October  | NI. | ovember                                 |     | ecember   |    | YTD        |                 | nding Cash<br>Balance   |
| OODL         | UNRESTRICTED FUNDS   |      | Bulunoo                               | C  | Clober                 | INC | oveilibei | L  | December    |    | טוז        |    | October  | ING | overriber                               | D   | ecember   |    | לווט       |                 | Jaianoc                 |
|              | Unrestricted State Revenues - For Operating Purposes   | \$   | 15,140.22                             | \$ | -                      | \$  | -         | \$ | -           | \$ | -          | \$ | 1,581.46 | \$  | 1,504.03                                | \$  | 2,158.51  | \$ | 10,650.34  | \$              | 4,489.88                |
| 208          | Unrestricted State Revenues - Invested in CDs and Money Market Account   | \$   | ·                                     | ¢  |                        | e e |           | ¢  |             | \$ |            | •  | ,        | ¢   | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |     | ,         |    | -,         | ¢               | ·                       |
| 501          | -  | \$   | 488,220.41<br>50,620.59               | \$ | 863.68                 | \$  | 602.25    | \$ | 24,083.00   | \$ | 28,867.18  | \$ | 3.54     | \$  | 122.86                                  | \$  | 73.99     | \$ | (1,450.92) | \$              | 488,220.41<br>80,938.69 |
| 515          |  | \$   | 340.38                                | \$ | 12.11                  | \$  | - 002.23  | \$ | 32.98       | \$ | 115.45     | \$ | 3.54     | \$  | -                                       | \$  | 73.99     | \$ | (1,430.92) | \$              | 455.83                  |
|              | Kohl's Corporate Grants  | \$   | 4,356.34                              | \$ | 12.11                  | \$  |           | \$ | 32.30       | \$ | 110.40     | \$ |          | \$  |   | \$  |           | \$ | <u> </u>   | \$              | 4,356.34                |
| 310          | None S corporate Grants  | Ψ    | 4,000.04                              | Ψ  |                        | Ψ   |           | Ψ  |             | Ψ  |            | Ψ  | _        | Ψ   |   | Ψ   |           | Ψ  |            | Ψ               | 4,550.54                |
| 536          | The CarMax Foundation Grant  | \$   | 9,834.10                              | \$ | -                      | \$  | -         | \$ | -           | \$ | -          | \$ | -        | \$  | -                                       | \$  | -         | \$ | -          | \$              | 9,834.10                |
| 537          | Foundation for the Carolinas Grant via<br>Long Leaf Foundation   | \$   | 2,010.81                              | \$ | -                      | \$  | -         | \$ | -           | \$ | -          | \$ | -        | \$  | -                                       | \$  | 2,010.81  | \$ | 2,010.81   | \$              | -                       |
| 539          | Foundation for the Carolinas Grant -<br>Operation Restoration  | \$   | 90,712.50                             | \$ | -                      | \$  | -         | \$ | -           | \$ | 75,000.00  | \$ | -        | \$  | -                                       | \$  | 14,239.19 | \$ | 14,239.19  | \$              | 151,473.31              |
| 543          | CC Foundation - Family Connect Grant   | \$   | 33,922.64                             | \$ | -                      | \$  | -         | \$ | -           | \$ | -          | \$ | 4,422.85 | \$  | 4,271.72                                | \$  | 6,301.32  | \$ | 29,783.99  | \$              | 4,138.65                |
| 544          | Falcon Children's Home - Car Seat<br>Safety Program Donation   | \$   | 5,000.00                              | \$ | -                      | \$  | -         | \$ | -           | \$ | -          | \$ | -        | \$  | -                                       | \$  | -         | \$ | -          | \$              | 5,000.00                |
| 545          | CC Foundation - Toilet Training Grant  | \$   | 7,572.00                              | \$ | -                      | \$  | -         | \$ | -           | \$ | -          | \$ | -        | \$  | -                                       | \$  | 624.00    | \$ | 1,344.00   | \$              | 6,228.00                |
| 546          | CC Foundation - Diaper Bank Grant  | \$   | -                                     | \$ | -                      | \$  | -         | \$ | 453.52      | \$ | 453.52     | \$ | -        | \$  | -                                       | \$  | -         | \$ | -          | \$              | 453.52                  |
| 802          | PFCRC II (Non-Smart Start)   | \$   | 85,333.91                             | \$ | 13,037.24              | \$  | 12,656.72 | \$ | 24,700.33   | \$ | 95,365.77  | \$ | 7,897.17 | \$  | 9,399.64                                | \$  | 15,350.93 | \$ | 91,471.64  | \$              | 89,228.04               |
| 806          | Forward March Conference Hoke County Consumer Ed (not  | \$   | 42,408.25                             | \$ | -                      | \$  | -         | \$ | -           | \$ | (8,750.00) | \$ | -        | \$  | 2.25                                    | \$  | 2.84      | \$ | 5.09       | \$              | 33,653.16               |
|              | program income)  | \$   | -                                     | \$ | 4,264.26               | \$  | 4,294.16  | \$ | 4,725.73    | \$ | 15,071.38  | \$ | 4,294.16 | \$  | 6,819.59                                | \$  | 6,684.20  | \$ | -,         | \$              | (8,778.06)              |
| 812          | PFCRC II - Administration  Hoke - Contracted Eval (not program   | \$   | 34,462.52                             | \$ | 4,750.00               | \$  | 4,750.00  | \$ | 4,750.00    | \$ | 28,500.00  | \$ | 4,300.72 | \$  | 4,294.30                                | \$  | 6,581.05  | \$ | 29,715.59  | \$              | 33,246.93               |
|              | income)  | \$   | 19,099.46                             | \$ | -                      | \$  | -         | \$ | -           | \$ | -          | \$ | -        | \$  | (2.07)                                  | \$  | 0.63      | \$ | 4,040.50   | \$              | 15,058.96               |
| 816          | Contracted Data Services   | \$   | 3,448.15                              | \$ | -                      | \$  | -         | \$ | =           | \$ | -          | \$ | -        | \$  | -                                       | \$  | -         | \$ | -          | \$              | 3,448.15                |
| 820          | Fundraising - PFC Annual Soiree  | \$   | 108,763.71                            | \$ | 20,000.00              | \$  | -         | \$ | (20,000.00) | \$ | 3,702.27   | \$ | -        | \$  | 9.00                                    | \$  | 1,560.69  | \$ | 9,877.37   | \$              | 102,588.61              |
| 822          | Fundraising - PFC Annual Soiree -<br>Kidstuff  | \$   | 3,702.27                              | \$ | -                      | \$  | -         | \$ | -           | \$ | (3,702.27) | \$ | -        | \$  | -                                       | \$  | -         | \$ | -          | \$              |                         |
| 824          | Fundraising - PFC Annual Soiree -<br>Administrative Allocation   | \$   | 6,587.08                              | \$ | -                      | \$  | -         | \$ | -           | \$ | -          | \$ | -        | \$  | -                                       | \$  | -         | \$ | -          | \$              | 6,587.08                |
| 825          | Capital Projects Fund  | \$   | 21,578.00                             | \$ | -                      | \$  | -         | \$ | -           | \$ | -          | \$ | -        | \$  | -                                       | \$  | -         | \$ | -          | \$              | 21,578.00               |
| 827          | Fundraising - Mission Moments Fundraising - Early Care & Education   | \$   | 139.52                                | \$ | -                      | \$  | -         | \$ | -           | \$ | -          | \$ | -        | \$  | -                                       | \$  | -         | \$ | -          | \$              | 139.52                  |
| 828          | Initiatives  | \$   | 1,804.28                              | \$ | -                      | \$  | -         | \$ | -           | \$ | -          | \$ | -        | \$  | -                                       | \$  | 127.33    | \$ | 127.33     | \$              | 1,676.95                |
| 897          | Sales Tax  | \$   | (10,066.79)                           | \$ | -                      | \$  | -         | \$ | =           | \$ | 10,066.79  | \$ | 785.73   | \$  | 784.48                                  | \$  | 457.23    | \$ | 4,501.16   | \$              | (4,501.16)              |
| 899          | Interest Income (from Investment Funds)  J:\Fiscal\Cumberland Accounting\Monthly Accounti | \$   |                                       | \$ | 2.00<br>s\05-Monthly A |     |           |    | 2.07        | \$ | 27.72      | \$ | -        | \$  | -                                       | \$  | -         | \$ | <u>-</u>   | a <b>\$</b> e.2 | of 329,188.66           |

All Funding Sources Fiscal Year 2020 - 2021

|              |  |      | July 1, 2020            |                 |    | F         | ec | eipts     |                  |   |               |    | Exp       | en | ditures   |                  |      |                       |
|--------------|--|------|-------------------------|-----------------|----|-----------|----|-----------|------------------|---|---------------|----|-----------|----|-----------|------------------|------|-----------------------|
| FUND<br>CODE |  |      | ginning Cash<br>Balance | October         | N  | November  |    | December  | YTD              |   | October       | N  | lovember  | D  | ecember   | YTD              | Е    | nding Cash<br>Balance |
| 904          | Forfieted FSA                                | \$   | (7,022.87)              | \$<br>-         | \$ | -         | \$ | -         | \$<br>-          |   | \$ -          | \$ | -         | \$ | -         | \$<br>154.62     | \$   | (7,177.49)            |
| 905          | Employee Withholding                         | \$   | (1,046.13)              | \$<br>23,760.73 | \$ | 23,459.67 | \$ | 27,467.58 | \$<br>166,666.18 |   | \$ 24,818.55  | \$ | 23,256.61 | \$ | 27,502.73 | \$<br>166,834.14 | \$   | (1,214.09)            |
|              | Sub-total for Unrestricted Funds             | \$   | 1,046,082.29            |                 |    |           |    |           |                  |   |               |    |           |    |           | Sub-total        | \$ - | 1,070,311.99          |
|              | INFORMATION TECHNOLOGY                       |      |                         |                 |    |           |    |           |                  |   |               |    |           |    |           |                  |      |                       |
| 992          | PFC IT Management                            | \$   | -                       | \$<br>ı         | \$ | -         | \$ | -         | \$<br>-          |   | \$ 169.73     | \$ | (0.36)    | \$ | 298.60    | \$<br>1,451.47   | \$   | (1,451.47)            |
| 993          | IT - Core                                    | \$   | -                       | \$<br>-         | \$ | -         | \$ | -         | \$<br>-          | L | \$ (1,017.26) | \$ | -         | \$ | -         | \$<br>-          | \$   | -                     |
| 994          | IT - Outside Agencies                        | \$   | 113,633.77              | \$<br>8,614.43  | \$ | 2,832.00  | \$ | 10,704.26 | \$<br>40,227.07  |   | \$ 9,519.48   | \$ | 9,648.69  | \$ | 10,717.35 | \$<br>55,095.64  | \$   | 98,765.20             |
| 995          | IT - PFC Enhanced                            | \$   | -                       | \$<br>-         | \$ | -         | \$ | -         | \$<br>-          |   | \$ 585.06     | \$ | -         | \$ | -         | \$<br>171.04     | \$   | (171.04)              |
| 996          | IT - PFC Regular                             | \$   | -                       | \$<br>-         | \$ | -         | \$ | -         | \$<br>-          |   | \$ 370.42     | \$ | 1,370.98  | \$ | -         | \$<br>1,596.86   | \$   | (1,596.86)            |
| Sı           | b-total for Information Technology           | \$   | 113,633.77              |                 |    |           |    |           |                  |   |               |    |           |    |           | Sub-total        | \$   | 95,545.83             |
|              | OTHER FUNDS                                  |      |                         |                 |    |           |    |           |                  |   |               |    |           |    |           |                  |      |                       |
| 599          | Cumberland Community Foundation<br>Endowment | \$   | 31,384.00               | \$              | \$ | -         | \$ | -         | \$<br>-          |   | \$ -          | \$ | -         | \$ | -         | \$<br>-          | \$   | 31,384.00             |
|              | Sub-total for Other Funds                    | \$   | 31,384.00               |                 |    |           |    |           |                  |   |               |    |           |    |           | Sub-total        | \$   | 31,384.00             |
|              |  |      |                         |                 |    |           |    |           |                  |   |               |    |           |    |           |                  |      |                       |
|              | TOTAL  | \$ 1 | 1,673,833.75            |                 |    |           |    |           |                  |   |               |    |           |    |           | TOTAL            | \$ 2 | 2,607,913.67          |

| ADDITIONAL<br>SUMMARIZED<br>INFORMATION |
|---|
| USR                                     |
| Operating Cash                          |
| 4,489.88                                |
| Investments                             |
| 488,220.41                              |
| \$ 492,710.29                           |

|      | NCPK        |
|------|-------------|
| Ope  | rating Cash |
|      | 823,036.41  |
| "Cas | sh Advance" |
|      | -           |
| \$   | 823,036.41  |

#### PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.

#### Cash & In-Kind Contributions Report Fiscal Year 2020/2021

Total Smart Start Allocation: \$ 7,005,760.00
Target Cash & In-Kind Required (19%): \$ 1,331,094.40
Target Cash Required (≥13%): \$ 910,748.80
Target In-Kind Required (±6%): \$ 420,345.60

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| CASH DONATIONS  |   |       | October      |       | November    |                                  | December    |  | Y-T-D               |              |
|---|---|-------|--------------|-------|-------------|----------------------------------|-------------|--|---------------------|--------------|
| Cash Donations - In-House   |   |       |              |       |             |                                  |             |  |                     |              |
| Board & Committee Donations   | 501-4410  | \$    | 140.00       | \$    | 140.00      | \$                               | 210.00      | \$   | 1,415.00            |              |
| Staff Donations   | 501-4410  | \$    | -            | \$    | -           | \$                               | 8.00        | \$   | 136.00              |              |
| Donations - General Admin Operations  | 501-4410  | \$    | 698.68       | \$    | 302.25      | \$                               | 24,025.00   | \$   | 27,291.18           |              |
| Donations - Vending Machine Proceeds  | 515-4410  | \$    | 12.11        | \$    | -           | \$                               | 32.98       | \$   | 115.45              |              |
| Donations - Giving Tuesday CCF  | 501-4420  | \$    | -            | \$    | -           | \$                               | 453.52      | \$   | 453.52              |              |
| Donations - Forward March Conference  | 806-4830  | \$    | -            | \$    | -           | \$                               | -           | \$   | -                   |              |
| Donations - Fundraising Events 2020   | 820-4611  | \$    | <del>-</del> | \$    | -           | \$                               | -           | \$   | -                   |              |
| Donations - Fundraising Events 2021   | 820-4611  | \$    | (20,000.00)  |       | -           | \$                               | -           | \$   | (20,000.00)         |              |
| Donations - Fundraising Event Sales 2020  | 820-4601  | \$    | -            | \$    | -           | \$                               | -           | \$   | -                   |              |
| Donations - Fundraising Event Sales 2021  | 820-4601  | \$    | 4.010.66     | \$    | - 207.00    | \$                               | 5 222 55    | \$   | 27.056.64           |              |
| Program Income - Rent from Resource Center I  | 801-4824  | \$    | 4,819.66     | \$    | 5,307.00    | \$                               | 5,323.55    | \$   | 27,856.64           |              |
| Program Income - Conference Room Rental RCI<br>Program Income - Nurturing Parenting Workshop  | 801-4762<br>E-801-4826                                      | \$    |              | \$    | -           | \$                               | -           | \$   | -                   |              |
| Program Income - Tenant Copier Fees   | 801-5311  | \$    |              | \$    | 70.26       | \$                               | -           | \$   | 209.48              |              |
| Program Income - CCR&R Workshop Fees  | 801-4823  | \$    | 1,030.00     | \$    | 935.00      | \$                               | 375.00      | \$   | 6,555.00            |              |
| Program Income - CCR&R Resource Library Fees  |   | \$    | 1,030.00     | \$    | 933.00      | \$                               | -           | \$   | 22.50               |              |
| Program Income - PDCC IACET Workshop Fees   | 801-4822  | \$    | <u>-</u>     | \$    | -           | \$                               | -           | \$   | - 22.30             |              |
| Program Income - PDCC IACET Workshop Fees Program Income - PD&C Services  | 801-4834  | \$    | -            | \$    |             | \$                               | -           | \$   | -                   |              |
| Program Income - PD&C Services Program Income - PD&C KidStuff   | 801-4834  | \$    |              | \$    |             | \$                               |             | \$   | -                   |              |
| Program Income - PD&C Klastuli Program Income - Summer Camp Expo  | 801-4833  | \$    | -            | \$    |             | \$                               | -           | \$   | -                   |              |
| Program Income - Other  | 801-4827  | \$    |              | \$    | -           | \$                               |             | \$   |                     |              |
| Program Income - Rent from Resource Center II   | 812-4761  | \$    | 4,750.00     | \$    | 4,750.00    | \$                               |             | \$   | 23,750.00           |              |
| Cost Reduction - Car Seat Program Parent Fees   | 150-6902  | \$    | 140.00       | \$    | 180.00      | \$                               | -           | \$   | 380.00              |              |
| Cost Reduction - Car Scat Flogram Faicht Fees   | 130-0702  | - P   | 140.00       | Ψ     | 100.00      | φ                                | -           | \$   | 360.00              |              |
| Total Cash Donations - In-House   |   | \$    | (8,409.55)   | \$    | 11,684.51   | \$                               | 30,428.05   | \$   | 68,184.77           |              |
| Cash Donations - Direct Service Providers   |   |       |              |       |             |                                  |             |  |                     |              |
| 1st Quarter (July - September)  |   |       |              |       |             |                                  |             | \$   | 687.58              |              |
| 2nd Quarter (October - December)  |   |       |              |       |             | \$                               | -           | \$   | -                   |              |
| 3rd Quarter (January - March)   |   |       |              |       |             |                                  |             | \$   | -                   |              |
| 4th Quarter (April - June)  |   |       |              |       |             |                                  |             | \$   | -                   |              |
| PFC Child Care Subsidy Parent Fees  |   |       |              |       |             | \$                               | -           | \$   | -                   |              |
|   |   |       |              |       |             | _                                |             | -  |                     |              |
| Total Cash Donations - Direct Service Provider  | S   | \$    | -            | \$    |             | \$                               | -           | \$   | 687.58              |              |
|   | S   |       | (8 409 55)   |       | 11 684 51   |                                  | 30 428 05   |  |                     |              |
| Total Cash Donations - Direct Service Provider TOTAL CASH DONATIONS   | S   | \$    | (8,409.55)   |       | 11,684.51   | \$                               | 30,428.05   | \$   | 687.58<br>68,872.35 |              |
| TOTAL CASH DONATIONS  GRANTS  |   |       | (8,409.55)   |       | 11,684.51   |                                  | 30,428.05   | \$   |                     |              |
| TOTAL CASH DONATIONS  GRANTS  Carmax Foundation (100% Private Grants)   | 536-4426  |       | (8,409.55)   |       | 11,684.51   | <b>\$</b>                        | 30,428.05   | <b>\$</b>  |                     |              |
| GRANTS Carmax Foundation (100% Private Grants) WalMart Foundation (100% Private Grants)   | 536-4426<br>533-4423  |       | (8,409.55)   |       | 11,684.51   | <b>\$</b> \$                     | ,           | \$<br>\$<br>\$   | 68,872.35           |              |
| GRANTS Carmax Foundation (100% Private Grants) WalMart Foundation (100% Private Grants) Raising A Reader (100% Private Grants)  | 536-4426<br>533-4423<br>534-4420                            |       | (8,409.55)   |       | 11,684.51   | \$<br>\$<br>\$<br>\$             | -           | \$<br>\$<br>\$<br>\$                                     | 68,872.35           |              |
| GRANTS Carmax Foundation (100% Private Grants) WalMart Foundation (100% Private Grants) Raising A Reader (100% Private Grants) Kohl's Corporate Grants (100% Private Grants)  | 536-4426<br>533-4423<br>534-4420<br>518-4420                |       | (8,409.55)   |       | 11,684.51   | \$<br>\$<br>\$<br>\$             | -<br>-<br>- | \$<br>\$<br>\$<br>\$                                     | 68,872.35           |              |
| GRANTS  Carmax Foundation (100% Private Grants)  WalMart Foundation (100% Private Grants)  Raising A Reader (100% Private Grants)  Kohl's Corporate Grants (100% Private Grants)  Cumberland Community Foundation (100% Priva   | 536-4426<br>533-4423<br>534-4420<br>518-4420                | \$    |              | \$    |             | \$<br>\$<br>\$<br>\$<br>\$       | -<br>-<br>- | \$<br>\$<br>\$<br>\$<br>\$                               | 68,872.35           |              |
| GRANTS Carmax Foundation (100% Private Grants) WalMart Foundation (100% Private Grants) Raising A Reader (100% Private Grants) Kohl's Corporate Grants (100% Private Grants)  | 536-4426<br>533-4423<br>534-4420<br>518-4420                |       | (8,409.55)   |       | - 11,684.51 | \$<br>\$<br>\$<br>\$             | -<br>-<br>- | \$<br>\$<br>\$<br>\$                                     | 68,872.35           | 1.0%         |
| GRANTS  Carmax Foundation (100% Private Grants)  WalMart Foundation (100% Private Grants)  Raising A Reader (100% Private Grants)  Kohl's Corporate Grants (100% Private Grants)  Cumberland Community Foundation (100% Private Grants)   | 536-4426<br>533-4423<br>534-4420<br>518-4420                | \$    |              | \$    |             | \$<br>\$<br>\$<br>\$<br>\$       | -<br>-<br>- | \$<br>\$<br>\$<br>\$<br>\$                               | 68,872.35           | 1.0%         |
| GRANTS  Carmax Foundation (100% Private Grants)  WalMart Foundation (100% Private Grants)  Raising A Reader (100% Private Grants)  Kohl's Corporate Grants (100% Private Grants)  Cumberland Community Foundation (100% Private Grants)  TOTAL GRANTS  IN-KIND DONATIONS  | 536-4426<br>533-4423<br>534-4420<br>518-4420                | \$    |              | \$    |             | \$<br>\$<br>\$<br>\$<br>\$       | -<br>-<br>- | \$<br>\$<br>\$<br>\$<br>\$                               | 68,872.35           | 1.0%         |
| GRANTS  Carmax Foundation (100% Private Grants)  WalMart Foundation (100% Private Grants)  Raising A Reader (100% Private Grants)  Kohl's Corporate Grants (100% Private Grants)  Cumberland Community Foundation (100% Private Grants)  TOTAL GRANTS  IN-KIND DONATIONS  In-Kind Donations - In-House  | 536-4426<br>533-4423<br>534-4420<br>518-4420                | \$    | -            | \$    | -           | \$<br>\$<br>\$<br>\$<br>\$       |             | \$<br>\$<br>\$<br>\$<br>\$                               | 68,872.35           | 1.0%         |
| GRANTS  Carmax Foundation (100% Private Grants)  WalMart Foundation (100% Private Grants)  Raising A Reader (100% Private Grants)  Kohl's Corporate Grants (100% Private Grants)  Cumberland Community Foundation (100% Private Grants)  IN-KIND DONATIONS  In-Kind Donations - In-House  In-Kind Donations - Volunteer Time  | 536-4426<br>533-4423<br>534-4420<br>518-4420                | \$    |              | \$    |             | \$<br>\$<br>\$<br>\$<br>\$       | -<br>-<br>- | \$<br>\$<br>\$<br>\$<br>\$<br>\$                         | 68,872.35           | 1.0%         |
| GRANTS  Carmax Foundation (100% Private Grants)  WalMart Foundation (100% Private Grants)  Raising A Reader (100% Private Grants)  Kohl's Corporate Grants (100% Private Grants)  Cumberland Community Foundation (100% Private Grants)  TOTAL GRANTS  IN-KIND DONATIONS  In-Kind Donations - In-House  In-Kind Donations - Volunteer Time  Discounts on Materials - Kaplan   | 536-4426<br>533-4423<br>534-4420<br>518-4420                | \$    | -            | \$    | -           | \$<br>\$<br>\$<br>\$<br>\$       |             | \$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$                   | 68,872.35           | 1.0%         |
| GRANTS  Carmax Foundation (100% Private Grants)  WalMart Foundation (100% Private Grants)  Raising A Reader (100% Private Grants)  Kohl's Corporate Grants (100% Private Grants)  Cumberland Community Foundation (100% Private Grants)  IN-KIND DONATIONS  In-Kind Donations - In-House  In-Kind Donations - Volunteer Time  Discounts on Materials - Kaplan  Discounts on Materials - Brame   | 536-4426<br>533-4423<br>534-4420<br>518-4420                | \$    | -            | \$    | -           | \$<br>\$<br>\$<br>\$<br>\$       |             | \$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$             | 68,872.35           | 1.0%         |
| GRANTS  Carmax Foundation (100% Private Grants)  WalMart Foundation (100% Private Grants)  Raising A Reader (100% Private Grants)  Kohl's Corporate Grants (100% Private Grants)  Cumberland Community Foundation (100% Private Grants)  IN-KIND DONATIONS  In-Kind Donations - In-House  In-Kind Donations - Volunteer Time  Discounts on Materials - Kaplan  Discounts on Materials - Brame  Discounts on Materials - Discount School Supply  | 536-4426<br>533-4423<br>534-4420<br>518-4420                | \$    | -            | \$    | -           | \$<br>\$<br>\$<br>\$<br>\$       |             | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 68,872.35           | 1.0%         |
| GRANTS  Carmax Foundation (100% Private Grants) WalMart Foundation (100% Private Grants) WalMart Foundation (100% Private Grants) Raising A Reader (100% Private Grants) Kohl's Corporate Grants (100% Private Grants) Cumberland Community Foundation (100% Private Grants) TOTAL GRANTS  IN-KIND DONATIONS In-Kind Donations - In-House In-Kind Donations - Volunteer Time Discounts on Materials - Kaplan Discounts on Materials - Brame Discounts on Materials - Discount School Supply Discounts on Materials - Lakeshore  | 536-4426<br>533-4423<br>534-4420<br>518-4420                | \$    | -            | \$    | -           | \$<br>\$<br>\$<br>\$<br>\$       |             | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 68,872.35           | 1.0%         |
| GRANTS  Carmax Foundation (100% Private Grants) WalMart Foundation (100% Private Grants) Raising A Reader (100% Private Grants) Rohl's Corporate Grants (100% Private Grants) Cumberland Community Foundation (100% Private Grants)  IN-KIND DONATIONS In-Kind Donations - In-House In-Kind Donations - Volunteer Time Discounts on Materials - Kaplan Discounts on Materials - Discount School Supply Discounts on Materials - Lakeshore Discounts on Materials - Lakeshore Discounts on Software - Techsoup Stock   | 536-4426<br>533-4423<br>534-4420<br>518-4420                | \$    | -            | \$    | -           | \$<br>\$<br>\$<br>\$<br>\$       |             | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 3,692.67<br>        | 1.0%         |
| GRANTS  Carmax Foundation (100% Private Grants) WalMart Foundation (100% Private Grants) Raising A Reader (100% Private Grants) Rohl's Corporate Grants (100% Private Grants) Cumberland Community Foundation (100% Private Grants)  IN-KIND DONATIONS In-KIND DONATIONS In-Kind Donations - In-House In-Kind Donations - Volunteer Time Discounts on Materials - Kaplan Discounts on Materials - Brame Discounts on Materials - Discount School Supply Discounts on Materials - Lakeshore Discounts on Software - Techsoup Stock Donations - Other In-Kind   | 536-4426<br>533-4423<br>534-4420<br>518-4420                | \$    | -            | \$    | -           | \$<br>\$<br>\$<br>\$<br>\$       |             | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 68,872.35           | 1.0%         |
| GRANTS  Carmax Foundation (100% Private Grants)  WalMart Foundation (100% Private Grants)  Raising A Reader (100% Private Grants)  Kohl's Corporate Grants (100% Private Grants)  Cumberland Community Foundation (100% Private Grants)  IN-KIND DONATIONS  IN-KIND DONATIONS  In-Kind Donations - In-House  In-Kind Donations - Volunteer Time  Discounts on Materials - Kaplan  Discounts on Materials - Brame  Discounts on Materials - Discount School Supply  Discounts on Materials - Lakeshore  Discounts on Software - Techsoup Stock  Donations - Other In-Kind  PFC Staff Donations - Supplies and Mileage  | 536-4426<br>533-4423<br>534-4420<br>518-4420<br>te 535-4425 | \$    | -            | \$    | -           | \$<br>\$<br>\$<br>\$<br>\$       |             | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 3,692.67<br>        | 1.0%         |
| GRANTS  Carmax Foundation (100% Private Grants) WalMart Foundation (100% Private Grants) Raising A Reader (100% Private Grants) Kohl's Corporate Grants (100% Private Grants) Cumberland Community Foundation (100% Private Grants)  IN-KIND DONATIONS In-KIND DONATIONS In-Kind Donations - In-House In-Kind Donations - Volunteer Time Discounts on Materials - Kaplan Discounts on Materials - Discount School Supply Discounts on Materials - Lakeshore Discounts on Software - Techsoup Stock Donations - Other In-Kind PFC Staff Donations - Supplies and Mileage PFC Board Member Donations - Supplies and Mileage   | 536-4426<br>533-4423<br>534-4420<br>518-4420<br>te 535-4425 | \$    | 555.93       | \$    | 1,054.35    | \$<br>\$<br>\$<br>\$<br>\$<br>\$ | 766.80      | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 3,692.67<br>        | 1.0%         |
| GRANTS  Carmax Foundation (100% Private Grants)  WalMart Foundation (100% Private Grants)  Raising A Reader (100% Private Grants)  Kohl's Corporate Grants (100% Private Grants)  Cumberland Community Foundation (100% Private Grants)  IN-KIND DONATIONS  IN-KIND DONATIONS  In-Kind Donations - In-House  In-Kind Donations - Volunteer Time  Discounts on Materials - Kaplan  Discounts on Materials - Brame  Discounts on Materials - Discount School Supply  Discounts on Materials - Lakeshore  Discounts on Software - Techsoup Stock  Donations - Other In-Kind  PFC Staff Donations - Supplies and Mileage  | 536-4426<br>533-4423<br>534-4420<br>518-4420<br>te 535-4425 | \$    | -            | \$    | -           | \$<br>\$<br>\$<br>\$<br>\$       |             | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 68,872.35           | 1.0%         |
| GRANTS  Carmax Foundation (100% Private Grants) WalMart Foundation (100% Private Grants) Raising A Reader (100% Private Grants) Rohl's Corporate Grants (100% Private Grants) Cumberland Community Foundation (100% Private Grants)  IN-KIND DONATIONS IN-KIND DONATIONS In-Kind Donations - In-House In-Kind Donations - Volunteer Time Discounts on Materials - Kaplan Discounts on Materials - Brame Discounts on Materials - Discount School Supply Discounts on Materials - Lakeshore Discounts on Materials - Discount School Supply Discounts on Software - Techsoup Stock Donations - Other In-Kind PFC Staff Donations - Supplies and Mileage PFC Board Member Donations - Supplies and Mil Total In-Kind Donations - In-House In-Kind Donations - Direct Service Providers  | 536-4426<br>533-4423<br>534-4420<br>518-4420<br>te 535-4425 | \$    | 555.93       | \$    | 1,054.35    | \$<br>\$<br>\$<br>\$<br>\$<br>\$ | 766.80      | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 68,872.35           | 1.0%         |
| GRANTS  Carmax Foundation (100% Private Grants) WalMart Foundation (100% Private Grants) Raising A Reader (100% Private Grants) Kohl's Corporate Grants (100% Private Grants) Cumberland Community Foundation (100% Private Grants) Cumberland Community Foundation (100% Private Grants)  IN-KIND DONATIONS In-KIND DONATIONS In-Kind Donations - In-House In-Kind Donations - Volunteer Time Discounts on Materials - Kaplan Discounts on Materials - Brame Discounts on Materials - Discount School Supply Discounts on Materials - Lakeshore Discounts on Software - Techsoup Stock Donations - Other In-Kind PFC Staff Donations - Supplies and Mileage PFC Board Member Donations - Supplies and Mil Total In-Kind Donations - In-House In-Kind Donations - Direct Service Providers 1st Quarter (July - September)   | 536-4426<br>533-4423<br>534-4420<br>518-4420<br>te 535-4425 | \$    | 555.93       | \$    | 1,054.35    | \$<br>\$<br>\$<br>\$<br>\$<br>\$ | 766.80      | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 3,692.67<br>        | 1.0%         |
| GRANTS  Carmax Foundation (100% Private Grants) WalMart Foundation (100% Private Grants) Raising A Reader (100% Private Grants) Kohl's Corporate Grants (100% Private Grants) Cumberland Community Foundation (100% Private Grants)  IN-KIND DONATIONS In-KIND DONATIONS In-KIND DONATIONS In-Kind Donations - In-House In-Kind Donations - Volunteer Time Discounts on Materials - Brame Discounts on Materials - Discount School Supply Discounts on Materials - Lakeshore Discounts on Materials - Lakeshore Discounts on Software - Techsoup Stock Donations - Other In-Kind PFC Staff Donations - Supplies and Mileage PFC Board Member Donations - Supplies and Mil Total In-Kind Donations - In-House In-Kind Donations - Direct Service Providers Ist Quarter (July - September) 2nd Quarter (October - December)   | 536-4426<br>533-4423<br>534-4420<br>518-4420<br>te 535-4425 | \$    | 555.93       | \$    | 1,054.35    | \$<br>\$<br>\$<br>\$<br>\$<br>\$ | 766.80      | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 68,872.35           | 1.0%         |
| GRANTS  Carmax Foundation (100% Private Grants)  WalMart Foundation (100% Private Grants)  Raising A Reader (100% Private Grants)  Kohl's Corporate Grants (100% Private Grants)  Cumberland Community Foundation (100% Private Grants)  IN-KIND DONATIONS  IN-KIND DONATIONS  In-Kind Donations - In-House  In-Kind Donations - Volunteer Time  Discounts on Materials - Brame  Discounts on Materials - Discount School Supply  Discounts on Materials - Lakeshore  Discounts on Materials - Lakeshore  Discounts on Software - Techsoup Stock  Donations - Other In-Kind  PFC Staff Donations - Supplies and Mileage  PFC Board Member Donations - Supplies and Mil  Total In-Kind Donations - In-House  In-Kind Donations - Direct Service Providers  Ist Quarter (July - September)  2nd Quarter (January - March)   | 536-4426<br>533-4423<br>534-4420<br>518-4420<br>te 535-4425 | \$    | 555.93       | \$    | 1,054.35    | \$<br>\$<br>\$<br>\$<br>\$<br>\$ | 766.80      | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 68,872.35           | 1.0%         |
| GRANTS Carmax Foundation (100% Private Grants) WalMart Foundation (100% Private Grants) Raising A Reader (100% Private Grants) Kohl's Corporate Grants (100% Private Grants) Cumberland Community Foundation (100% Private Grants)  IN-KIND DONATIONS IN-KIND DONATIONS In-Kind Donations - In-House In-Kind Donations - Volunteer Time Discounts on Materials - Kaplan Discounts on Materials - Discount School Supply Discounts on Materials - Lakeshore Discounts on Materials - Lakeshore Discounts on Materials - Lakeshore Discounts on Software - Techsoup Stock Donations - Other In-Kind PFC Staff Donations - Supplies and Mileage PFC Board Member Donations - Supplies and Mil Total In-Kind Donations - In-House In-Kind Donations - Direct Service Providers Ist Quarter (July - September) 2nd Quarter (January - March) 4th Quarter (January - March)   | 536-4426<br>533-4423<br>534-4420<br>518-4420<br>te 535-4425 | \$    | 555.93       | \$    | 1,054.35    | \$<br>\$<br>\$<br>\$<br>\$<br>\$ | 766.80      | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 3,692.67            | 1.0%         |
| GRANTS  Carmax Foundation (100% Private Grants) WalMart Foundation (100% Private Grants) Raising A Reader (100% Private Grants) Kohl's Corporate Grants (100% Private Grants) Cumberland Community Foundation (100% Private Grants) Cumberland Community Foundation (100% Private Grants)  IN-KIND DONATIONS In-Kind Donations - In-House In-Kind Donations - Volunteer Time Discounts on Materials - Brame Discounts on Materials - Discount School Supply Discounts on Materials - Lakeshore Discounts on Materials - Lakeshore Discounts on Software - Techsoup Stock Donations - Other In-Kind PFC Staff Donations - Supplies and Mileage PFC Board Member Donations - Supplies and Mil Total In-Kind Donations - In-House In-Kind Donations - Direct Service Providers Ist Quarter (July - September) 2nd Quarter (January - March)  | 536-4426<br>533-4423<br>534-4420<br>518-4420<br>te 535-4425 | \$    | 555.93       | \$    | 1,054.35    | \$<br>\$<br>\$<br>\$<br>\$<br>\$ | 766.80      | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 68,872.35           | 1.0%         |
| GRANTS  Carmax Foundation (100% Private Grants) WalMart Foundation (100% Private Grants) Raising A Reader (100% Private Grants) Rohl's Corporate Grants (100% Private Grants) Cumberland Community Foundation (100% Private Grants) Cumberland Community Foundation (100% Private Grants)  IN-KIND DONATIONS In-Kind Donations - In-House In-Kind Donations - In-House In-Kind Donations - Volunteer Time Discounts on Materials - Raplan Discounts on Materials - Discount School Supply Discounts on Materials - Lakeshore Discounts on Materials - Lakeshore Discounts on Software - Techsoup Stock Donations - Other In-Kind PFC Staff Donations - Supplies and Mileage PFC Board Member Donations - Supplies and Mil Total In-Kind Donations - In-House In-Kind Donations - Direct Service Providers 1st Quarter (July - September) 2nd Quarter (July - September) 3rd Quarter (January - March) 4th Quarter (April - June)  | 536-4426<br>533-4423<br>534-4420<br>518-4420<br>te 535-4425 | \$    | 555.93       | \$    | 1,054.35    | \$<br>\$<br>\$<br>\$<br>\$<br>\$ | 766.80      | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 3,692.67            |              |
| GRANTS  Carmax Foundation (100% Private Grants)  WalMart Foundation (100% Private Grants)  Raising A Reader (100% Private Grants)  Kohl's Corporate Grants (100% Private Grants)  Cumberland Community Foundation (100% Private Grants)  Cumberland Community Foundation (100% Private Grants)  IN-KIND DONATIONS  In-KIND DONATIONS  In-Kind Donations - In-House  In-Kind Donations - Volunteer Time  Discounts on Materials - Brame  Discounts on Materials - Brame  Discounts on Materials - Discount School Supply  Discounts on Materials - Lakeshore  Discounts on Software - Techsoup Stock  Donations - Other In-Kind  PFC Staff Donations - Supplies and Mileage  PFC Board Member Donations - Supplies and Mil  Total In-Kind Donations - In-House  In-Kind Donations - Direct Service Providers  1st Quarter (July - September)  2nd Quarter (Joctober - December)  3rd Quarter (January - March)  4th Quarter (April - June)  Total In-Kind Donations - Direct Service Provi | 536-4426<br>533-4423<br>534-4420<br>518-4420<br>te 535-4425 | \$ \$ | 555.93       | \$ \$ | 1,054.35    | \$<br>\$<br>\$<br>\$<br>\$<br>\$ | 766.80      | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 3,692.67  3,692.67  | 1.0%<br>0.1% |

1 - Current Month Reporting

2 - YTD Cash Reported

3 - YTD In-Kind Reported4 - Amount remaining to reach target



December 1, 2020 - December 31, 2020

Account Number:

Account Type:

NON-PROFIT

E\*TRADE Securities LLC P.O. Box 484 Jersey City, NJ 07303 -0484 1-800-ETRADE-1 (1-800-387-2331) etrade.com Member FINRA/SIPC

#### **Customer Update:**

When to expect your 2020 tax documents

Visit etrade.com/tax to see when you'll receive 1099s, 5498s, and other tax documents.

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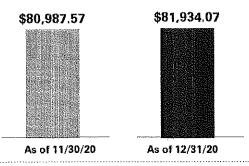
IMPORTANT INFORMATION:

Why not get your statements, confirmations, and tax documents online?
Enroll for paperless delivery today at etrade.com/paperless.

PARTNERSHIP FOR CHILDREN OF CU 351 WAGONER DRIVE SUITE 200 FAYETTEVILLE NC 28303-4672



#### Account At A Glance



Net Change:

\$946.50

## ▲ DETACH

PARTNERSHIP FOR CHILDREN OF CU 351 WAGONER DRIVE SUITE 200 FAYETTEVILLE NC 28303-4672

Make checks payable to E\*TRADE Securities LLC

Use This Deposit Slip

Please do not send cash

|               | Dollars | Cents |
|---------------|---------|-------|
|               |         |       |
|               |         |       |
|               |         |       |
|               |         |       |
| TOTAL DEPOSIT |         |       |

Mail deposits to:

E\*TRADE SECURITIES LLC P.O. Box 484 Jersey City,NJ 07303-0484 DETACH HERE

ACH HERE



### **EXTRADE** Securities

#### Investment Account



Account Number:

Statement Period: December 1, 2020 - December 31, 2020

Account Type: NON-PROFIT

#### Customer Update:

Tax questions? No problem.

Get helpful tips, tools, and key dates in the Tax Center. Visit etrade.com/tax today.

#### **ACCOUNT OVERVIEW**

Last Statement Date:

November 30, 2020

 Beginning Account Value (On 11/30/20):
 \$ 80,987.57

 Ending Account Value (On 12/31/20):
 \$ 81,934.07

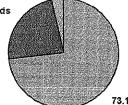
 Net Change:
 \$ 946.50

For current rates, please visit etrade.com/rates

#### ASSET ALLOCATION (AS OF 12/31/20)

3.47% - Cash & Equivalents

23.40% - Mutual Funds



73.13% - Stocks, Options & ETF (Long)

#### **ACCOUNT VALUE SUMMARY**

| Net Account Value            | \$<br>81,934.07 | \$<br>80,987.57 | 1.17%  |
|------------------------------|-----------------|-----------------|--------|
| Total Value of Securities    | \$<br>79,089.71 | \$<br>78,430.84 | 0.84%  |
| Mutual Funds                 | \$<br>19,174.74 | \$<br>18,946.47 | 1.20%  |
| Stocks, Options & ETF (Long) | \$<br>59,914.97 | \$<br>59,484.37 | 0.72%  |
| Total Cash/Margin Debt       | \$<br>2,844.36  | \$<br>2,556.73  | 11.25% |
| Cash & Equivalents           | \$<br>2,844.36  | \$<br>2,556.73  | 11.25% |

Securities products and services are offered by E\*TRADE Securities LLC, Member FINRA/SIPC. Sweep Deposit Account is a bank deposit account with E\*TRADE Bank, a Federal savings bank, Member FDIC. Sweep deposit accounts at each bank are FDIC-insured up to a maximum of \$250,000. Securities products and cash balances other than Sweep Deposit Account funds are not FDIC-insured, are not guaranteed deposits or obligations of E\*TRADE Bank, and are subject to investment risk, including possible loss of the principal invested.



## EXTRADE Securities Investment Account



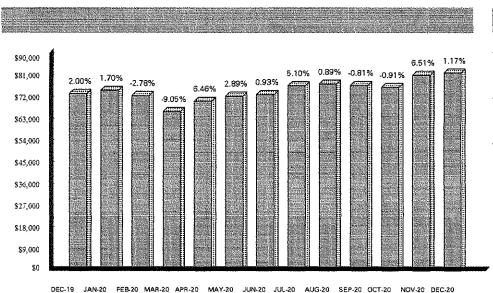
Account Number:



Statement Period: December 1, 2020 - December 31, 2020

Account Type: NON-PROFIT

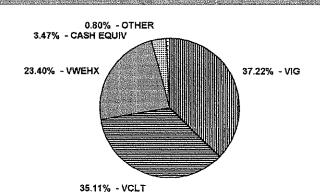
#### **NET ACCOUNT VALUE BY MONTH END**



#### **ACCOUNT TRANSACTION SUMMARY**

| DESCRIPTION               | SPERIOD      | earno date     |              |
|---------------------------|--------------|----------------|--------------|
| Interest Received Taxable | \$<br>0.02   | \$<br>0.19     | <del> </del> |
| Dividends Received        | <br>         | <br>           |              |
| Taxable                   | \$<br>356.01 | \$<br>2,212.41 |              |

#### TOP 10 ACCOUNT HOLDINGS (AS OF 12/31/20)







## EXTRADE Securities Investment Account



Account Number:

Statement Period: December 1, 2020 - December 31, 2020

Account Type: NON-PROFIT

#### **ACCOUNT HOLDINGS**

(1-800-387-2331).

CASH & CASH EQUIVALENTS (3.47% of Holdings)

| DESCRIPTION   | PORTFOLIO % AMOUNT        |
|---|---------------------------|
| Extended Insurance Sweep Deposit Account  |                           |
| Opening Balance   | 2,556.73<br>3.47 2,844.36 |
| Closing Balance Average Balance   | 2,629.89                  |
| Extended Insurance Sweep Deposit Account Balance by Bank as of December 31, 2020  JPMORGAN CHASE BANK N | 2,844.36                  |

Under the Extended Insurance Sweep Deposit Account (ESDA) Program, cash balances from your brokerage account into the ESDA Program may shift from one program bank to another on a daily basis and a different combination or subset of the Program Banks may be used from day to day with dynamic deposit limits. Your ESDA Program cash balances will be FDIC-insured up to an aggregate of at least \$1,250,000. Uninvested cash balances in the ESDA program are not covered by SIPC. The balance in your bank deposit sweep account may be withdrawn on your order and proceeds returned to your securities account or remitted to you. To see a list of Program Banks please visit www.etrade.com/esdaagreement or call us at 1-800-ETRADE-1

TOTAL CASH & CASH EQUIVALENTS

3.47% \$2,844.36

\$0.06

#### TOTAL CASH & CASH EQUIVALENTS YTD INTEREST (CREDIT INTEREST ONLY)

STOCKS, OPTIONS & EXCHANGE-TRADED FUNDS (73.13% of Holdings)

| DESCRIPTION   | SYMBOL/<br>CUSIP | ACCT<br>TYPE | QUANTITY | PRICE    | TOTAL MKT<br>VALUE | PORTFOLIO (%) | EST. ANNUAL<br>INCOME | EST, ANNUAL<br>YIELD (%) |
|---|------------------|--------------|----------|----------|--------------------|---------------|-----------------------|--------------------------|
| ***THOMSON REUTERS CORP   | TRI              | Cash         | 8        | 81.8900  | 655.12             | 0.80          | 12,00                 | 1.83%                    |
| COM NEW VANGUARD SCOTTSDALE FUNDS VANGUARD LONG-TERM CORPORATE BOND ETF | VCLT             | Cash         | 259      | 111.0700 | 28,767.13          | 35.11         | 908.00                | 3.16%                    |
| VANGUARD SPECIALIZED<br>FUNDS<br>VANGUARD DIVIDEND<br>APPRECIATION      | VIG              | Cash         | 216      | 141.1700 | 30,492.72          | 37.22         | 496.00                | 1,63%                    |
| TOTAL STOCKS, OPTIONS   | & ETF            |              |          |          | \$59,914.97        | 73.13%        | \$1,416.00            | 2.36%                    |



## EXTRADE Securities Investment Account



Account Number:

Statement Period: December 1, 2020 - December 31, 2020

Account Type: NON-PROFIT

#### MUTUAL FUNDS (23.40% of Holdings)

| DESCRIPTION SYMBOL/ ACCI QUANTITY              | PRICE FOTAL MKT  | 70, 70 V S | EST ANNUA     |
|--|------------------|------------|---------------|
| CUSIP  | VALUE            |            | INCOME        |
| **VANGUARD FIXED VWEHX Cash 3,286,478          | 5.9800 19,174.74 | 23.40      | <b>898.00</b> |
| ED INC-HIGH YIELD CORP                         |                  |            |               |
| PORTFOL TOTAL MUTUAL FUNDS                     |                  |            |               |
|  | \$19,174.74      | 23.40%     | \$898.00      |
| TOTAL PRICED PORTFOLIO HOLDINGS (ON 12/31/20)  | \$81,934.07      |            |               |
| TOTAL ESTIMATED ACCOUNT HOLDINGS ANNUAL INCOME | \$2,314.00       |            |               |

#### TRANSACTION HISTORY

#### **DIVIDENDS & INTEREST ACTIVITY**

| DATE TRANSACTION TYPE | DESCRIPTION  | SYMBOL/<br>CUSIP |  |  | IBMT III  | AMOUNT<br>CREDITED |
|-----------------------|--|------------------|--|--|---|--------------------|
| 12/01/20 Dividend     | **VANGUARD FIXED INCOME SECS<br>FD INC-HIGH YIELD CORP PORTFOL<br>RECORD 11/30/20 PAY 11/30/20                                       | VWEHX            |  |  |   | 67.84              |
| 12/04/20 Dividend     | VANGUARD SCOTTSDALE FUNDS VANGUARD LONG-TERM CORPORATE BOND ETF CASH DIV ON 259 SHS REC 12/02/20 PAY 12/04/20 NON-QUALIFIED DIVIDEND | VCLT             |  | novi see matemateeti otto kan uu et suuri saamaa ka k | AND SOCIETY OF THE TWO BY THE | 69.28              |
| 12/15/20 Dtwidend     | THOMSON REUTERS CORP COM NEW CASH DIV ON 8 SHS REC 11/19/20 PAY 12/15/20 FRGN:W/H@SOURCE   | TRI              |  |  | 0,48  | 3.04               |
| 12/24/20 Dividend     | VANGUARD SPECIALIZED FUNDS VANGUARD DIVIDEND APPRECIATION ETF CASH DIV ON 216 SHS REC 12/22/20 PAY 12/24/20 NON-QUALIFIED DIVIDEND   | ViG              |  |  |   | 143.51             |
| 12/28/20 Interest     | EXTENDED INSURANCE SWEEP DEPOSIT ACCOUNT INTEREST  |                  |  |  |   | 8.02               |



## EXTRADE Securities



Account Number:

Statement Period: December 1, 2020 - December 31, 2020

Account Type: NON-PROFIT

#### **DIVIDENDS & INTEREST ACTIVITY (Continued)**

| DATE TRANSACTION TYPE | DESCRIPTION  | SYMBOL/<br>Cusip | AMGUNI AN<br>DEBITED CRE | NO(LIN)<br>SEUTED |
|-----------------------|--|------------------|--------------------------|-------------------|
| 12/29/20 Dividend     | VANGUARD SCOTTSDALE FUNDS VANGUARD LONG-TERM CORPORATE BOND ETF CASH DIV ON 259 SHS REC 12/24/20 PAY 12/29/20 NON-QUALIFIED DIVIDEND | VCLT             |                          | 72.24             |
| TOTAL DIVIDENDS & INT | EREST ACTIVITY   |                  | \$0.46 \$3               | 356.03            |
| NET DIVIDENDS & INTER | EST ACTIVITY   |                  | \$3                      | 355.57            |

#### **OTHER ACTIVITY**

| DATE DESCRIPTION SYMBOL/ TRANSACTION QUANTITY CUSIP TYPE  | PRICE AMOUNT AMOUNT CREDITED CREDITED |
|---|---------------------------------------|
| 12/01/20 **VANGUARD FIXED INCOME SECS VWEHX Reinvest 11.457 FD INC.HIGH YIELD CORP PORTFOL REINVEST PRICE \$ 5.93 |                                       |
| TOTAL OTHER ACTIVITY  | \$67.94                               |
| NET OTHER ACTIVITY  | \$67.94                               |

#### EXTENDED INSURANCE SWEEP DEPOSIT ACCOUNT (ESDA) ACTIVITY ( 0.0100% APY/0.0100% APY Earned as of 12/31/20)

Under the Extended Insurance Sweep Deposit Account (ESDA) Program, cash balances from your brokerage account into the ESDA Program may shift from one program bank to another on a daily basis and a different combination or subset of the Program Banks may be used from day to day with dynamic deposit limits. Your ESDA Program cash balances will be FDIC-insured up to an aggregate of at least \$1,250,000. Uninvested cash balances in the ESDA program are not covered by SIPC. The balance in your bank deposit sweep account may be withdrawn on your order and proceeds returned to your securities account or remitted to you. To see a list of Program Banks please visit www.etrade.com/esdaagreement or call us at 1-800-ETRADE-1 (1-800-387-2331).

| BATE REPORT          | TRANSACTION TYPE   | DESCRIPTION  | TRANSACTION AMOUNT |
|----------------------|--------------------|--|--------------------|
| 12/01/20             |                    | OPENING BALANCE  | \$2,556.73         |
| 12/04/20             | Deposit            | EXTND INS SWEEP ACCT(FDIC-INS)                                 | 69.28              |
| 12/16/20<br>12/24/20 | Deposit            | EXTNO INS SWEEP ACCT(FDIC-INS)                                 | 258                |
| 12/28/20             | Deposit<br>Deposit | EXTND INS SWEEP ACCT(FDIC-INS)  EXTND INS SWEEP ACCT(FDIC-INS) | 143.51<br>0.02     |
| 12/29/20             | Deposit            | EXTND INS SWEEP ACCT(FD(C-INS)                                 | 72.24              |
| 12/31/20             |                    | CLOSING BALANCE  | \$2,844.36         |