FINANCIAL STATEMENT AUDIT REPORT OF

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.

FAYETTEVILLE, NORTH CAROLINA

FOR THE YEAR ENDED JUNE 30, 2019

BOARD OF DIRECTORS JAMES GRAFSTROM, BOARD CHAIR

ADMINSTRATIVE OFFICER MARY SONNENBERG, PRESIDENT

Partnership for Children of Cumberland County, Inc.

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Independent Auditor's Report

To Board Members of Partnership for Children of Cumberland County, Inc. Fayetteville, North Carolina

Report on Financial Statements

We have audited the accompanying financial statements of Partnership for Children of Cumberland County, Inc., which comprise the Statement of Receipts, Expenditures, and Net Assets - Modified Cash Basis as of and for the year ended June 30, 2019, and the related Statement of Functional Expenditures - Modified Cash Basis for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the modified cash basis of accounting described in Note 1; this includes determining that the modified cash basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the Statement of Receipts, Expenditures, and Net Assets of the Partnership for Children of Cumberland County, Inc., as of and for the year ended June 30, 2019, and the Statement of Functional Expenditures for the year then ended in accordance with the modified cash basis of accounting as described in Note 1.

Other Matters

Basis of Accounting

We draw attention to Note 1 of the financial statements, which describes the basis of accounting. The financial statements are prepared on the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to that matter.

Report on Supplementary Information

Schedule 2 on page 24 and Schedule 5 on page 27 are not a required part of the basic financial statements but is supplementary information required by the North Carolina Office of the State Auditor. In accordance with auditing standards generally accepted in the United States of America, we have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion or provide any assurance on Schedules 2 and 5.

Our audit was conducted for the purpose of forming an opinion on the financial statements of Partnership for Children of Cumberland County, Inc. The accompanying supplementary Schedules 1, 3, and 4 are also presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated January 23, 2020, on our consideration of Partnership for Children of Cumberland County, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Partnership for Children of Cumberland County, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Partnership for Children of Cumberland County, Inc.'s internal control over financial reporting control over financial control over financial reporting or on compliance.

CohnReynickZP

Charlotte, North Carolina January 23, 2020

Partnership for Children of Cumberland County, Inc. Statement of Receipts, Expenditures and Net Assets - Modified Cash Basis For the Year Ended June 30, 2019

Dessister	Without Donor Restrictions	 With Donor Restrictions	 Total Funds
Receipts: State Awards and Contracts Federal Awards Private Contributions Special Fund Raising Events Interest and Investment Earnings Sales Tax Refunds	\$ 5,513,750 7,490,223 45,165 8,534 3,972 27,619	\$ 3,526 - 114,998 356 - -	\$ 5,517,276 7,490,223 160,163 8,890 3,972 27,619
Other Receipts	 465,565	 -	 465,565
Total Receipts	 13,554,828	 118,880	 13,673,708
Net Assets Released from Restrictions: Satisfaction of Program Restrictions	 19,801	 (19,801)	
	 13,574,629	 99,079	 13,673,708
Expenditures: Programs:			
Child Care and Education Affordability Child Care and Education Quality Family Support Health and Safety NC Pre-K Support:	823,624 1,896,457 846,380 247,600 8,441,194	- - - -	823,624 1,896,457 846,380 247,600 8,441,194
Management and General Program Planning, Coordination and Evaluation Other:	673,079 422,443	-	673,079 422,443
IT Support and Services Refund of Prior Year Grant Sales Tax Paid	107,215 52,877 14,310	 -	 107,215 52,877 14,310
Total Expenditures	 13,525,179	 -	 13,525,179
Excess/Deficiency of Receipts Over Expenditures	49,450	99,079	148,529
Net Assets at Beginning of Year	 1,018,790	 65,993	 1,084,783
Net Assets at End of Year	\$ 1,068,240	\$ 165,072	\$ 1,233,312
Net Assets Consisted of: Cash and Cash Equivalents Beneficial Interest in the Community Foundation Investments	\$ 1,096,756 - 268,000	\$ 133,688 31,384 -	\$ 1,230,444 31,384 268,000
Refunds Due From Contractors Less: Due to State Funds Held for Others	 <u>125</u> 1,364,881 276,813 19,828	 - 165,072 - -	 125 1,529,953 276,813 19,828
TOTAL NET ASSETS	\$ 1,068,240	\$ 165,072	\$ 1,233,312

Exhibit A

The Accompanying Notes are an Integral Part of the Financial Statements.

Partnership for Children of Cumberland County, Inc. Statement of Functional Expenditures - Modified Cash Basis For the Year Ended June 30, 2019

Tor the real Ended Suite S0, 2013						Supplies	Other	Fixed Charges		roperty and	Services/
		Total	Personnel		Contracted Services	and Materials	Operating openditures	and Other Expenditures	I	Equipment Outlay	Contracts/ Grants
Smart Start Fund:		Total	 reisonnei		OCIVICE3	 Materials	 (penaltares	 Experiances		Outdy	 Grants
Programs:											
Child Care and Education Affordability	\$	822,433	\$ 35,139	\$	-	\$ -	\$ -	\$ -	\$	-	\$ 787,294
Child Care and Education Quality		1,222,138	763,972		163,032	54,918	106,083	13,417		3,597	117,119
Family Support		628,109	441,315		36,005	12,875	62,864	6,308		1,990	66,752
Health and Safety		247,600	 10,000		90,000	 -	 -	 -		-	 147,600
		2,920,280	 1,250,426		289,037	 67,793	 168,947	 19,725		5,587	 1,118,765
Support:											
Management and General		319,561	226,768		34,539	9,104	31,893	16,167		1,090	-
Program Planning, Coordination and Evaluation		315,590	 185,553		69,880	 14,817	 33,461	 8,792		3,087	 -
		635,151	 412,321		104,419	 23,921	 65,354	 24,959		4,177	 -
Total Smart Start Fund Expenditures	\$	3,555,431	\$ 1,662,747	\$	393,456	\$ 91,714	\$ 234,301	\$ 44,684	\$	9,764	\$ 1,118,765
Other Funds:											
Programs:											
Child Care and Education Affordability	\$	1,191	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-	\$ 1,191
Child Care and Education Quality		674,319	554,608		7,897	6,487	33,338	8,534		1,016	62,439
Family Support		218,271	30,263		24,322	2,924	95,740	36,743		21,759	6,520
NC Pre-K		8,441,194	 208,727		15,025	 7,246	 25,213	 20,420		4,815	 8,159,748
		9,334,975	 793,598		47,244	 16,657	 154,291	 65,697		27,590	 8,229,898
Support:											
Management and General		353,518	329,217		8,177	1,729	12,605	1,111		679	-
Program Planning, Coordination and Evaluation		106,853	73,987		2	30,793	303	1,129		639	-
IT Support and Services		107,215	 282,153		(205,756)	 14,156	 13,924	 1,367		1,371	 -
		567,586	 685,357		(197,577)	 46,678	 26,832	 3,607		2,689	 -
Other:											
Refund of Prior Year Grant		52,877	-		-	-	-	52,877		-	-
Sales Tax Paid		14,310	 -		-	 14,310	 -	 -		-	 -
	<u> </u>	67,187	 -	. <u> </u>	-	 14,310	 -	 52,877		-	 -
Total Other Funds Expenditures	\$	9,969,748	\$ 1,478,955	\$	(150,333)	\$ 77,645	\$ 181,123	\$ 122,181	\$	30,279	\$ 8,229,898

Exhibit B

The Accompanying Notes are an Integral Part of the Financial Statements.

NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

- **A. Organization and Purpose** The Partnership for Children of Cumberland County, Inc. (Cumberland County Partnership) is a legally separate nonprofit organization incorporated on December 2, 1993. The Cumberland County Partnership was established to develop and provide, through public and private means, early childhood education and developmental services for children and families. The Cumberland County Partnership is tax-exempt as an organization described in Section 501(c)(3) of the Internal Revenue Code.
- **B. Basis of Presentation** The accompanying financial statements present all funds for which the Cumberland County Partnership's Board of Directors is responsible. Pursuant to the provisions of the Financial Accounting Standards Board's Accounting Standards for *Not-For-Profit Entities*, the accompanying financial statements present information according to two classes of net assets: without donor restrictions and with donor restrictions. Net assets without donor restrictions are the part of net assets not subject to donor-imposed restrictions (donors include other types of contributors, including makers of certain grants). Net assets with donor restrictions are the part of net assets subject to donor-imposed restrictions (donors include other types of contributors, including makers of contributors, including makers of certain grants). As permitted by this Standard, contributions with donor restrictions received and expended in the same year are reported as receipts without donor restrictions.

Contributions with donor restrictions that are not expended within the year received are reported as an increase in net assets with donor restrictions. When the restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statement of Receipts, Expenditures, and Net Assets as net assets released from restrictions.

C. Basis of Accounting - The accompanying financial statements were prepared on the modified cash basis of accounting. This basis differs from accounting principles generally accepted in the United States of America primarily because it recognizes long lived assets and other costs which benefit more than one period as expended in the year purchased; it recognizes revenue when received rather than when earned; and it recognizes expenditures when paid rather than when incurred.

However, unexpended advances to contractors that revert back to the State of North Carolina are recognized as a reduction to expenditures and an increase to net assets. In addition, amounts withheld from employee paychecks or other amounts received in an agency capacity are recorded as funds held for others. Additionally, Smart Start funds advanced to the Local Partnership that are unexpended and unearned at year end are recorded as funds Due to the State.

- **D.** Cash and Cash Equivalents This classification appears on the Statement of Receipts, Expenditures, and Net Assets Modified Cash Basis and includes all demand and savings accounts and certificate of deposits or short-term investments with an original maturity of three months or less.
- E. Investments This classification includes money market funds and certificates of deposit for which the original maturity term exceeds three months, E-Trade funds. Under the modified cash basis of accounting, investments in marketable securities are reported at cost, which may differ significantly from their fair values.
- F. Beneficial Interest in Community Foundation This classification consists of funds invested with Cumberland Community Foundation, Inc. as reported in Note 15. These amounts are included in the amounts shown in the With Donor Restrictions column of Exhibit A and represent the irrevocable principle in an endowment fund as described more fully in Note 16.
- **G. Refunds Due From Contractors** Refunds Due from Contractors represent the unexpended amount of advances to contractors at year-end that are to be refunded back to the State. As recoveries are collected, the advances are recorded as a reduction to the State awards balance.
- H. Due to the State The funding provided by the State of North Carolina for the Smart Start program is funded on a cost-reimbursement basis. The money is earned to the extent of allowable costs incurred. Any unexpended funds as of June 30 are required to be reverted to The North Carolina Partnership for Children, Inc. to be returned to the State of North Carolina.
- I. Funds Held For Others Funds Held for Others includes amounts received that are fiduciary in nature in which the Cumberland County Partnership acts in an agency capacity. For the year ended June 30, 2019, the Cumberland County Partnership was holding amounts withheld from employee paychecks related to the flexible spending plan and employee benefits to be distributed to the appropriate party and rental security deposits from tenants.
- J. Property and Equipment Under the modified cash basis of accounting, purchases of property and equipment are reported as expenditures in the year incurred. However, Cumberland County Partnership is required by contract regulation to track and maintain property and equipment items as presented in Schedule 4 of this report. The Cumberland County Partnership has a policy to track purchases of property and equipment items with an individual cost of \$500 or more and an estimated useful life greater than one year. Such items are valued at their original purchase price, which may

be different from their valuation as of June 30, 2019. Donated items are recorded on the property and equipment log at estimated acquisition value at the date of donation, which is defined as the price that would be paid to acquire an asset with equivalent service capacity in an orderly market transaction at the acquisition date.

- K. Compensated Absences As a result of the use of the modified cash basis of accounting, liabilities related to accrued compensated absences are not recorded in the financial statements. Expenditures related to compensated absences are recorded when paid. The amount of accrued compensated absences for accumulated, unpaid leave that would be due to employees upon termination is reported as a commitment in Note 10.
- L. Use of Estimates The preparation of financial statements in conformity with the modified cash basis of accounting used by the Cumberland County Partnership requires management to make estimates and assumptions that affect certain reported amounts and disclosures (such as allocation of joint costs); accordingly, actual results could differ from those estimates. It is management's belief that these estimates are reasonable and fair.
- **M.** Qualifying Match and Contributions In-Kind The Cumberland County Partnership, in accordance with applicable Smart Start legislation, reports qualifying match provided at both the Partnership and the contractor level; the qualifying match is reported in supplemental Schedule 5. The match includes cash received and expended at the Partnership level, which is included in the modified cash basis financial statements. The qualifying match reported on Schedule 5 for cash provided at the contractor level and for in-kind goods and services at both the Partnership and contractor levels is not recorded in the modified cash basis financial statements. In-kind contributions can be donated equipment, supplies, office space, or services. The Cumberland County Partnership also benefits from donated volunteer hours which do not require specific expertise but which are nonetheless central to the Cumberland County Partnership's operations. See supplemental Schedule 5 for more information on contributions in-kind.
- N. Change in Accounting Principle During 2019, the Partnership adopted the provisions of Accounting Standards Update 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities* ("ASU 2016-14"). The update addresses the complexity and understandability of net asset classifications, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Partnership has adjusted the presentation of these statements accordingly. ASU 2016-14 has been applied on a retrospective basis.

NOTE 2 - DEPOSITS AND INVESTMENTS

A. **Deposits** - All funds of the Cumberland County Partnership are deposited with commercial banks and insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 (per bank).

Deposits over insured amounts subjects the Cumberland County Partnership to a concentration of credit risk. At June 30, 2019, the Cumberland County Partnership's bank deposits in excess of the FDIC insured limit was \$1,111,140.

B. Investments - The Cumberland County Partnership prepares its financial statements on the modified cash basis of accounting. Investments are reported at cost on the Statement of Receipts, Expenditures, and Net Assets - Modified Cash Basis as of June 30, 2019 as follows:

	 Cost	Gross Unrealized Gains		Unrealized Unrealized			air Value
Stocks Certificate of deposit Money market	\$ 68,000 200,000 242,629	\$	58 2,520 -	\$	- - -	\$	68,058 202,520 242,629
Total	\$ 510,629	\$	2,578	\$	_	\$	513,207

The Cumberland County Partnership records interest and dividend earnings and realized gains and losses in the Statement of Receipts, Expenditures, and Net Assets - Modified Cash Basis under the heading interest and investment earnings. Investment fees are recorded in the bank charges expense account and reported as management and general expenditures.

Interest and investment earnings for the year ended June 30, 2019 are as follows:

Investment earnings - Money market \$ 3,972

NOTE 3 - FAIR VALUE MEASUREMENTS

ASC 820-10 establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. ASC 820-10 defines levels within the hierarchy based on the reliability of inputs as follows:

Level 1 - Inputs are quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 1 assets may include securities that are traded in an active exchange market, or actively traded over-the-counter markets.

Level 2 - Valuation is based on directly or indirectly observable inputs other than quoted prices included within Level 1 such as: quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active or inputs other than quoted prices that are observable or can be corroborated to observable market data for substantially the full term of the asset or liability.

Level 3 - Valuation is based on unobservable inputs for the asset or liability. Level 3 assets may include financial instruments whose value is determined using pricing models with internally developed assumptions, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

The following is a description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy.

Money Market Mutual Funds - Money market mutual funds are valued at a stable \$1.00 net asset value which is the value at which the fund is traded and approximates fair value based on the fair value of the underlying investments. Such securities are classified within Level 2 of the valuation hierarchy.

Corporate Stocks - Valued based on quoted market prices in active markets at year end.

The following table sets forth by level within the fair value hierarchy, the Partnership's investment as of June 30, 2019:

	Level 1		Level 1 Level 2		Le	vel 3	Total Fair Value		
Stocks	\$	68,000	\$	-	\$	-	\$	68,000	
Certificate of deposit		200,000		-		-		200,000	
Money market		242,629		-		-		242,629	
Total	\$	510,629	\$	-	\$	-	\$	510,629	

NOTE 4 - FUNDING FROM GRANT AWARDS AND CONTRACTS

Smart Start Program - One of the Cumberland County Partnership's major sources of revenue and support is from the State of North Carolina based on cost-reimbursement contracts with The North Carolina Partnership for Children, Inc. (NCPC) for the Smart Start program. A significant reduction in the level of funding from the State could have an adverse effect on the operations of the Cumberland County Partnership and represents a concentration of credit risk as to the generation of revenue.

Associated with these contracts, the Cumberland County Partnership is responsible for developing a comprehensive, collaborative, long-range plan of services to children and families for the service-delivery area. During the year, the North Carolina Department of Health and Human Services (DHHS) entered into contracts with and made payments to service providers selected by the Cumberland County Partnership. These service provider contracts are not reflected on the accompanying financial statements. However, a summary of the service provider contracts entered into by DHHS is presented on Schedule 2 accompanying the financial statements.

The Cumberland County Partnership was awarded and has received \$3,837,022 under a current year Smart Start contract with NCPC. The unexpended balance of this contract is subject to reversion to the State. The Cumberland County Partnership has refunded \$275,859 of this contract to the State based on financial status reports submitted to NCPC subsequent to June 30, 2019. The Partnership for Children of Cumberland County, Inc. also refunded \$5,732 in prior year contracts during the year ended June 30, 2019.

The Cumberland County Partnership expects to receive continued funding through new Smart Start contracts with the State.

Multi-Partnership Accounting and Contracting Grant - The Cumberland County Partnership was awarded and has received \$74,197 under a current year contract with NCPC. The unexpended balance of this contract is subject to reversion to the State. The Cumberland County Partnership has expended all awards and therefore has returned none of this amount to the State based on financial status reports submitted subsequent to June 30, 2019.

The Cumberland County Partnership expects to receive continued funding through new contracts with the State.

Child Care Development Grant Program (DCDEE Grant) - The Cumberland County Partnership also received revenue and support passed through from DCDEE based on cost-reimbursement grant contracts with Southwestern Child Development Commission, Inc. (SWCDC) for the Child Care Development Grant Program (DCDEE Grant). The Cumberland County Partnership is the Region 5 Lead Agency for this grant.

The Cumberland County Partnership was awarded \$625,907 under three (3) current year grant contracts with SWCDC and has received \$626,177 and expended \$596,714 of this amount. The unexpended balances of these grant contracts are subject to reversion to SWCDC. The Cumberland County Partnership has returned \$29,194 of these contracts to the SWCDC based on financial status reports submitted to SWCDC subsequent to June 30, 2019. The Cumberland County Partnership also refunded \$52,822 of a prior year contract during the year ended June 30, 2019.

The Cumberland County Partnership expects to receive continued funding through new DCDEE Grant contracts with SWCDC.

NC Pre-K - Cumberland County Partnership's major source of revenue and support was from DHHS and the State of North Carolina for the North Carolina Pre-Kindergarten Program (NC Pre-K). The Cumberland County Partnership was awarded \$9,098,098 and received \$8,707,811 and expended \$8,774,171 under a current year financial assistance contract. However, the final current year's reimbursement of \$66,360 was received from DCDEE subsequent to June 30, 2019.

The Cumberland County Partnership expects to receive continued funding of the preschool program through new contracts with the State.

Dolly Parton's Imagination Library (DPIL) - Cumberland County Partnership was awarded \$10,000, plus an additional \$1.80 per child annually enrolled under a current year contract with NCPC. The Cumberland County Partnership received \$38,944 and expended \$43,825 under a current year DPIL contract with NCPC. As allowed by program regulation, the unexpended balance of the current year contract is available to carry-forward to the subsequent year.

The Cumberland County Partnership expects to receive continued funding of the DPIL program through new contracts with NCPC.

NOTE 5 - RELATED PARTY TRANSACTIONS

Service Provider Contracts with Board Member Organizations

The board members of the Cumberland County Partnership are representative of various organizations that benefit from actions taken by the Board. It is the policy of the Cumberland County Partnership that board members not be involved with decisions regarding organizations they represent. During the year, the Cumberland County Partnership entered into contracts with board-member organizations for program activities as identified on Schedule 1 accompanying the financial statements. In addition, Schedule 2 identifies contracts entered into by DHHS with board-member organizations for activities funded by the Cumberland County Partnership's Smart Start Allocation.

NOTE 6 - **FUNCTIONAL EXPENDITURES**

The costs of providing the various programs and activities have been summarized on a functional basis in the Statement of Receipts, Expenditures, and Net Assets - Modified Cash Basis. Also, the Statement of Functional Expenditures - Modified Cash Basis, provides detail of the functional costs by their natural classification. Following are the services associated with the functional categories presented in the accompanying financial statements and the methods utilized to allocate joint cost:

A. Program Functions

Child Care and Education Affordability - Used to account for service activities including and associated with State subsidy contract and services support (Division of Child Development and Early Education) [DCDEE], Head Start wraparound/extended day, dual subsidy and dual subsidy administration. Head Start classrooms and coordination, child care transportation for subsidized children, part-day subsidy programs, subsidy preschool classes and public pre-K subsidy. Also, support for part-day programs for children not in full time care.

Child Care and Education Quality - Used to account for service activities including *or* associated with child care resource and referral and professional development and supplements.

Family Support - Used to account for service activities including *or* associated with family resource centers, ongoing parenting education, literacy or family literacy projects and community systems building and public awareness.

Health and Safety - Used to account for service activities including *or* associated with Assuring Better Child Heath and Development (ABCD), prenatal/newborn services and early intervention services/special education.

NC Pre-K - Used to account for development and implementation of NC Pre-K prekindergarten program for four-year-olds. The goal is to provide quality pre-kindergarten services in order to enhance kindergarten readiness.

B. Support Functions

Management and General - Expenditures that are not identifiable with a single program or fund-raising activity but are indispensable to the conduct of those activities and to an organization's existence, including expenditures for the overall direction of the organization, its general board activities, business management, general recordkeeping, budgeting, and related purposes.

Program Planning, Coordination and Evaluation - Expenditures that are incurred to coordinate the policies, procedures, daily practices, and evaluation of service delivery, needs assessment and strategic planning. Also, costs associated with providing technical assistance, monitoring inhouse and direct service provider activities as to the delivery of services and adherence to the specific terms and conditions of the contracts.

C. Allocation of Joint Costs

Expenditures benefiting more than one purpose were allocated as follows:

Salaries and Benefits - Direct allocation based on employee time reports.

Other Costs - Other costs including occupancy cost (utilities and maintenance), supplies and materials, and communication costs (telephone, printing and postage) were indirectly allocated based on utilization data.

NOTE 7 - OPERATING LEASE OBLIGATIONS

Future minimum lease payments under noncancelable operating leases consist of the following at June 30, 2019:

Fiscal Year	Operating Leases					
2020	\$	14,568				
2021 2022		551 322				
	¢					
Total Minimum Lease Payments	\$	15,441				

Rental expense for all operating leases during the year was \$22,178.

In addition, the Cumberland County Partnership owns the Family Resource Center building (PFC RC). The PFC RC is an office complex located in Fayetteville, North Carolina. The Cumberland County Partnership realized significant rental income from the PFC RC. For the year ended June 30, 2019, the Cumberland County Partnership received \$256,039 of rental income from the tenants of the PFC RC. This amount is included in Other Receipts on the Statement of Receipts, Expenditures and Net Assets - Modified Cash Basis.

Future minimum lease rentals to be received consist of the following at June 30, 2019:

Fiscal Year	Operatine Leases			
2020 2021	\$	88,817 52,576		
Total	\$	141,393		

NOTE 8 - PENSION PLAN

The Cumberland County Partnership has an IRC Section 401(k) plan (Plan) available to employees age 21 and older and who have one year of service with at least 1,000 hours. All costs of administering the Plan are the responsibility of the Plan participants. The Cumberland County Partnership provides matching of the employee contributions not to exceed 4% of the employee's annual salary. Employees may make voluntary contributions to the Plan up to the maximum allowable per IRS guidelines. For the period ended June 30, 2019 the Cumberland County Partnership contributed \$60,734 in matching retirement benefits.

NOTE 9 - RISK MANAGEMENT

The Cumberland County Partnership is exposed to various risks of loss related to torts, theft of, damage to, or destruction of assets; errors and omissions; injuries to employees; employees' health and life; and natural disasters. The Cumberland County Partnership manages these various risks of loss as follows:

Type of Loss	Method Managed	Risk of Loss Retained
Torts, errors and omissions, health and life	Purchased commercial insurance	None
Workers Compensation - employee injuries	Purchased commercial insurance	None
Physical property loss and natural disasters	Purchased commercial insurance	None

Management believes such coverage is sufficient to preclude any significant losses to the Cumberland County Partnership. Settled claims have not exceeded this insurance coverage in any of the past three fiscal years.

NOTE 10 - COMMITMENTS AND CONTINGENCIES

Compensated Absences - As a result of the Cumberland County Partnership's use of the modified cash basis of accounting, accrued liabilities related to compensated absences (vacation only; sick leave does not vest) and any employer-related costs earned and unpaid, are not reflected in the financial statements. The compensated absences commitment for vacation leave at June 30, 2019 is \$156,663. No funds or reservation of net assets has been made for this commitment.

NOTE 11 - RESTRICTIONS ON NET ASSETS

A. Net Assets with Donor Restrictions - Net assets with donor restrictions at June 30, 2019 are available for the following purposes:

Purpose	 Amount
Annual Fundraiser - Kidstuff Annual Outreach	
Event	\$ 7,063
Annual Fundraiser - Administration Allocation	6,158
Annual Fundraiser - Mission Moments	
Allocation	140
Annual Fundraiser - Early Care & Education	
Initiatives	1,804
The CarMax Foundation Grant - Collaborative	
Transition to Kindergarten	636
Dolly Parton's Imagination Library	3,525
Foundation for the Carolinas Grant	13,362
Foundation of the Carolinas - Operation	
Restoration	100,000
Think Babies Community Infant Toddler	
Project	 1,000
	\$ 133,688

B. Net Assets Released From Donor Restrictions - Net assets were released from donor restrictions during the fiscal year ended June 30, 2019 by incurring expenditures satisfying the restricted purposes as follows:

Purpose	Amount			
Annual Fundraiser - Kidstuff Annual Outreach				
Event	\$	1,770		
Annual Fundraiser - Mission Moments				
Allocation		1,145		
Annual Fundraiser - Early Care & Education				
Initiatives		830		
Dolly Parton's Imagination Library		8,407		
The CarMax Foundation Grant - Collaborative				
Transition to Kindergarten		7,649		
	\$	19,801		

C. Net Assets With Donor Restrictions - Endowments restricted in perpetuity at June 30, 2019 were restricted for the following purposes:

Purpose	Amount
Partnership for Children of Cumberland	
County (PFC) Endowment	\$ 31,384

NOTE 12 - BOARD DESIGNATED FUNDS

Occasionally, the Cumberland County Partnership's Board designates a portion of financial assets for various programs. In the event of an unanticipated liquidity need, the Cumberland County Partnership's Board could use these designated financial assets to meet unanticipated liquidity needs. At June 30, 2019, the Cumberland County Partnership had Board designated funds of \$71,578 for the following programs:

	\$ 71,578
Capital Projects Fund	21,578
(if there is a government funding reduction)	\$ 50,000
Region 5 Federal Grants	

NOTE 13 - FINANCIAL ASSETS AVAILABLE TO MEET CASH NEEDS

The following reflects Cumberland County Partnership's financial assets as of June 30, 2019 reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of June 30, 2019:

Financial assets at year-end	\$ 1,233,312
Less those unavailable for general expenditures within one year, due to:	
Contractual or donor-imposed restrictions: Restricted by donor with time and purpose restrictions (See Note 11A)	(133,688)
Perpetually restricted by donor (See Note 11C)	(31,384)
Board Designated Funds: (See Note 12)	 (71,758)
Financial assets available to meet cash needs for general expenditures within one year	\$ 996,482

The Cumberland County Partnership is supported by contributions with donor restrictions. Because a donor's restriction requires resources to be used in a particular manner or in a future period, the Cumberland County Partnership must maintain sufficient resources to meet these responsibilities to its donors. Thus, financial assets may not be available for general expenditures within one year.

The Cumberland County Partnership did not have a board-approved liquidity policy as of June 30, 2019. The Cumberland County Partnership's liquidity management practice is to diversify and invest unrestricted cash in excess of the FDIC limit (per bank) into various investment vehicles such as certificates of deposits, money markets and E-Trade funds. In the event of an unanticipated liquidity need, the Cumberland County Partnership could reinstate a line of credit at its primary bank or liquidate its two certificate of deposits and E-Trade funds accounts.

NOTE 14 - INCOME TAXES

The Cumberland County Partnership is exempt from payment of income taxes under the provision of Section 501(c)(3) of the Internal Revenue Code, except to the extent of taxes on any unrelated business income.

FASB ASC 740 provides guidance for how uncertain tax positions should be recognized, measured, presented and disclosed in the financial statements. FASB ASC 740 requires the evaluation of tax positions taken or expected to be taken in the course of preparing financial statements to determine whether the tax positions are "more-likely-than-not" to be sustained by the applicable tax authority.

The Cumberland County Partnership does not believe there are any unrecognized tax benefits or costs as of June 30, 2019. Income tax returns from 2016 through 2018 remain open to examination by tax authorities.

NOTE 15 - BENEFICIAL INTEREST IN ASSETS HELD BY COMMUNITY FOUNDATION

During the year ended June 30, 2012, the Cumberland County Partnership established an endowment for which the Cumberland County Partnership is the The endowment was established through the Cumberland beneficiary. Community Foundation, Inc. (CCF). The agreement between the Cumberland County Partnership and the CCF provides that all the contributions to the endowment are irrevocable. The CCF will make distributions of the income earned on the endowment, subject to the CCF's spending policy. The agreement also permits the CCF to substitute another beneficiary in the place of Cumberland County Partnership if the Cumberland County Partnership ceases to exist or if the Cumberland County Partnership ceases to be an organization described in Internal Revenue Code Sections 170c and 501c(3). Therefore, the Cumberland County Partnership has explicitly granted variance power to the CCF. The Cumberland County Partnership's endowment position is identified on the Statement of Receipts, Expenditures, and Net Assets - Modified Cash Basis as the Beneficial Interest in the Community Foundation.

The fair value of the endowment administered by the CCF on behalf of the Cumberland County Partnership at June 30, 2019 was \$44,368; however, under the modified cash basis of accounting, the original cost basis of contributions are reported on the Statement of Receipts, Expenditures, and Net Assets - Modified Cash Basis as \$31,384.

NOTE 16 - ENDOWMENT

Interpretation of Endowment Under Uniform Prudent Management of Institutional Funds Act (UPMIFA)

Through June 30, 2019, the Cumberland County Partnership's management and investment of donor-restricted endowment funds was subject to the provisions of the Uniform Management of Institutional Funds Act (UMIFA). In 2006, the Uniform Law Commission approved the model act, Uniform Prudent Management of Institutional Funds Act (UPMIFA) that serves as a guideline to states to use in enacting legislation. Among UPMIFA's most significant changes is the elimination of UMIFA's important concept of historic dollar threshold, the amount below which an organization could not spend from the fund, in favor of a more robust set of guidelines about what constitutes prudent spending. The Cumberland County Partnership's endowment consists of a beneficial interest in a community foundation. Endowments include donor-restricted endowment funds.

Basis of Endowment Accounting

Under the modified cash basis of accounting, the Cumberland County Partnership records contributions and endowment investment earnings on a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America. Contributions from funds held, raised or collected by Cumberland County Partnership and processed through its bank accounts are recorded as net assets with donor restrictions in perpetuity.

Contributions from funds held, raised or collected by Cumberland County Partnership but not processed through its bank accounts are not recorded. Permanently restricted contributions sent directly by a third party to the community foundation are not recorded in the general ledger of the Cumberland County Partnership. There were no such third party contributions directly to the foundation during the year ended June 30, 2019. Similarly, investment earnings and expenses of endowments held by the community foundation are not recorded in the general ledger of the Cumberland County Partnership, unless such earnings and expenses pass through its bank accounts.

Endowment net asset composition by fund type as of June 30, 2019 follows:

	 ut Donor rictions	•••	th Donor strictions	 Total		
Donor-Restricted Funds	\$ -	\$	31,384	\$ 31,384		

NOTE 17 - SUBSEQUENT EVENTS

The Cumberland County Partnership has evaluated events and transactions that occurred between June 30, 2019 and January 23, 2020, which is the date the financial statements were available to be issued, for possible recognition or disclosure in the financial statements. Events or transactions that provided evidence about conditions that did not exist at June 30, 2019 but arose before the financial statements were available to be issued have not been recognized in the financial statements for the year ended June 30, 2019.

This information is an integral part of the financial statements.

SUPPLEMENTARY INFORMATION

Partnership for Children of Cumberland County, Inc. Schedule of Contract and Grant Expenditures - Modified Cash Basis For the Year Ended June 30, 2019

		Smart Start Funds				Other Funds			
Organization Name		Amount Advanced		Refund Due		Amount Advanced		Refund Due	
Organizations:									
Action Pathways, Inc. (formerly Cumberland Community Action Program, Inc.)	* \$	-	\$	-	\$	799,650	\$		
Anson County Partnership for Children		-		-		9,954			
Autism Society of Cumberland County		47,100		30		-			
Building Blocks Early Education Learning Centers, Inc.	*	3,351		-		457,859			
Carolina Collaborative Community Care (4C's)		97,264		95		-			
Vernell C. Thomas, Inc. dba Cozy Corner Childcare / Jump Start University	*	36,255		-		114,253			
Campground Preschool and Childcare Center	*	8,890		-		-			
Cumberland County Schools	*	-		-		1,397,025			
Easter Seals UCP - Spainhour		107,627		-		202,138			
Fayetteville State University		24,462		-		316,573			
Fayetteville Technical Community College	*	270,721		-		110,353			
Highland Presbyterian Church Learning Center		10.786		-		_			
Kerri Hurley		65,280		-		-			
Montgomery County Partnership for Children		-		-		8,345			
Partners for Children & Familes of Moore County		-		-		29,399			
Richmond County Partnershp for Children		-		-		14,528			
Snyder Memorial Baptist Church		5,972		-		-			
United Way of Cumberland County, Inc.		-		-		-			
	_	677,708		125		3,460,077			
dividuals:									
Car Seats Distribution		5,000		-		64			
Child Care Expense Reimbursements (Subsidy - TANF)		296,568		-		-			
Child Care Expense Reimbursements (Subsidy - Non-TANF)		88,938		-		-			
Child Care Expense Reimbursements (NC Pre-K Subsidy - TANF)		-		-		3,907,350			
Child Care Expense Reimbursements - Other (Subsidy - TANF)		-		-		2,250			
Child Care Expense Reimbursements (NC Pre-K Subsidy - Non-TANF)		-		-		787,975			
Child Care Expense Reimbursements - Other (Subsidy - Non-TANF)		-		-		1,145			
Child Care Expense Reimbursements (Registration Fees & Transportation - Non-TANF)		5,905		-		-			
Stipends / Scholarships / Bonuses		33,150		-		-			
Grants / Cash Awards		-		-		5,374			
Participant Training Grants	_	11,621		-		65,663			
		441,182		-		4,769,821			
	\$	1,118,890	\$	125	\$	8,229,898	\$		

Schedule 1

* These organizations are represented on the Cumberland County Partnership's Board as described in Note 5 - Service Provider Contracts with Board Member Organizations.

Schedule 2

Organization Name		DHHS Contracts		
Child Care Services Association - WAGE\$ Program	\$	371,554		
Cumberland County Department of Social Services	*	2,390,113		
	\$	2,761,667		

* These organizations are represented on the Cumberland County Partnership's Board as described in Note 5 - Service Provider Contracts with Board Member Organizations.

The information on this schedule provides a listing of service provider contracts entered into by the North Carolina Department of Health and Human Services (DHHS) as described in Note 4 - Funding from Grant Awards and Contracts.

Partnership for Children of Cumberland County, Inc.

Schedule of Federal and State Awards - Modified Cash Basis

For the Year Ended June 30, 2019

					Schedule 3
		Federal CFDA			
Federal/State Grantor/Pass-through Grantor/Program		Number	Contract #	Receipts	Expenditures
Federal Awards:					
Inited States Department of Health and Human Services					
Pass-through from the North Carolina Department of Health and Human Servic	es				
Division of Child Development and Early Education					
Pass-through from Southwestern Child Development Commission, Inc. (SW	(CDC))			
Child Care and Development Block Grant (Current Year)	* **	93.575	005-19C	\$ 332,026	\$ 313,714
Child Care and Development Block Grant (Current Year)	* **	93.575	005-19-IT	147,359	145,801
Child Care and Development Block Grant (Current Year)	* **	93.575	005-19-HSB	146,792	137,199
Child Care and Development Block Grant (Prior Year)	* **	93.575	005-18C	-	35,746
Child Care and Development Block Grant (Prior Year)	* **	93.575	005-18-HSB	-	17,076
Pass-through from the North Carolina Department of Health and Human Serv	ices,				
Division of Child Development and Early Education					
Child Care and Development Fund (NC Pre-Kindergarten) (Current Year)	* **	93.575	36870	110,468	161,381
Temporary Assistance for Needy Families (NC Pre-K) (Current Year)	* **	93.558	36870	6,748,639	6,748,639
nited States Department of Health and Human Services					
Administration for Children and Families					
Pass-through from the Mid-Carolina Area Agency on Aging					
Bio Monitoring Programs for State Public Health Laboratories -					
North Carolina Family Caregiver Support Program (Current Year)		93.062	N/A	4,939	5,119
otal Federal Awards				7,490,223	7,564,675
tate Awards:					
orth Carolina Department of Health and Human Services					
Division of Child Development and Early Education					
Pass-through from The North Carolina Partnership for Children, Inc.				()	<i>(</i>
Early Childhood Initiatives Program (Prior Year)	+			(5,732)	(5,732
Early Childhood Initiatives Program (Current Year)	*			3,561,163	3,561,163
Multi-Partnership Accounting and Contracting Grant (Current Year) Dolly Parton Imagination Library Expansion (Current Year)				74,197 38,944	74,197 43,825
Doily Parton Imagination Library Expansion (Current Year)				30,944	43,023
North Carolina Department of Health and Human Services					
Division of Child Development and Early Education					
	*		36870	1,848,704	1,864,151
North Carolina Pre-Kindergarten (Current Year)					
North Carolina Pre-Kindergarten (Current Year) otal State Awards				5,517,276	5,537,604

Schedule 3

* Programs with compliance requirements that have a direct and material effect on the financial statements. ** Major Programs per the Uniform Guidance.

the Year Ended June 30, 2019	Schedule 4
Furniture and Noncomputer Equipment	\$ 274,341
Computer Equipment / Printers	271,409
Buildings	5,297,980
Leasehold Improvements	63,798
Motor Vehicles	 58,186

Note: The information on this schedule provides a summary of property and equipment with acquisition or donated cost of \$500 or more which were held by the Partnership at year end. The valuations represent historical cost. On the modified cash basis of accounting, these items are expensed in the year of purchase.

tnership for Children of Cumberland County, Inc. nedule of Qualifying Match (Non-GAAP)				
the Year Ended June 30, 2019	Schedule			
Match Provided at the Partnership Level:				
Cash	\$	242,134		
In-Kind Goods and Services		75,845		
	\$	317,979		
Match Provided at the Contractor Level:				
Cash	\$	69,155		
In-Kind Goods and Services		74,234		
	\$	143,389		

Note: This schedule is presented in accordance with the program match requirement as provided for by North Carolina Session Law 2018-5, Section 11B.8.(d). The match is comprised of both cash and in-kind amounts. Only in-kind contributions that are verifiable, quantifiable, and related to the Smart Start Program can be applied to the in-kind match requirement, including volunteer services. The law allows for volunteer services to be valued for match purposes, a concept that deviates from generally accepted accounting principles. This schedule identifies those amounts allowable for this Partnership in meeting the statewide match requirement.

The amounts shown above as allowable for the Partnership in meeting its match requirement do not include allowable amounts included in the North Carolina Families Accessing Services through Technology (NCFAST) system as this information was not available in a timely manner for the fiscal year ended June 30, 2019. For the fiscal year ended June 30, 2019, Smart Start met the legislative statewide match requirement and will be waiving penalties for local partnerships that do not meet their match requirement for the fiscal year ended June 30, 2019.

CohnReznick LLP cohnreznick.com



Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

To Board Members of Partnership for Children of Cumberland County, Inc. Fayetteville, North Carolina

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Partnership for Children of Cumberland County, Inc. (a nonprofit organization), which comprise the Statement of Receipts, Expenditures, and Net Assets - Modified Cash Basis as of and for the year ended June 30, 2019, and the related Statement of Functional Expenditures - Modified Cash Basis for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated January 23, 2020.

As described in Note 1, the financial statements were prepared on the modified cash basis of accounting, which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America.

Internal Control over Financial Reporting

In planning and performing our audit, we considered Partnership for Children of Cumberland County, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Partnership for Children of Cumberland County, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Partnership for Children of Cumberland County, Inc.'s internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of Partnership for Children of Cumberland County, Inc.'s financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control such that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of the internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given those limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.



Compliance and Other Matters

As part of obtaining reasonable assurance about whether Partnership for Children of Cumberland County, Inc.'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Partnership for Children of Cumberland County, Inc.'s internal control or compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Partnership for Children of Cumberland County, Inc.'s internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Cohn Reznick LLP

Charlotte, North Carolina January 23, 2020