

Executive Committee (Acting as Board)

Thursday, December 19, 2019

9:00 am – 11:00 am

Charles Morris Conference Room

Be the Driving Force to meet our roles and responsibilities as a non-profit Board by:

➤ *Providing Oversight* ➤ *Ensuring Adequate Resources* ➤ *Establishing a Strategic Direction*

I. Determination of Quorum & Call to Order – C. Sampson, Chair

- A. Fundraising and Friend Raising
 - 1. Board Donations
 - a. PFC 10-10 Club
 - 2. Thank You Notes to Donors
 - 3. Volunteer Forms

II. Consent Agenda – Providing Oversight* (See Section VI.A.)

III. President's Report^Δ – M. Sonnenberg

- A. North Carolina Partnership for Children (NCPC) Updates / DCDEE Updates/ Legislative Updates
- B. Leandro Report
- C. Grant Opportunities / Updates
- D. Healthy Opportunities Pilots - RFP
- E. Events

IV. Establishing a Strategic Direction for the Future

- A. Board Priorities Update^Δ
 - 1. NC Pre-K
 - 2. Community Engagement
 - 3. Infrastructure

V. New Business

- A. Financial Reports: November 2019^Δ – M. Lilly
 - 1. Smart Start
 - 2. NC Pre-Kindergarten
 - 3. South West Child Development Commission (SWCDC) – Region 5
 - 4. All Funding Sources
 - 5. Cash and In-Kind Report – A. Hall
- B. November E-Trade Statement^Δ – M. Lilly
- C. Smart Start Carry Forward Update^Δ – M. Sonnenberg
- D. NC Pre-K Update^Δ – A. Hix
 - 1. NC Pre-K Recruitment Day, February 29, 2020, Cumberland County Health Department, 9:00am-3:00pm
- E. Security Measures^Δ – M. Sonnenberg

PFC is a 501(c)(3) non-profit organization supported by public and private funds through Smart Start, NC Pre-K, tax-deductible donations, and grants.



Be the Driving Force.

VI. CONSENT ITEMS/ITEMS FOR INFORMATION

A. Consent Agenda Items

1. Minutes

a. October 31, 2019

2. Committee Information (Non Action)^Δ

a. Planning & Evaluation Committee – (Meeting December 10, 2019) – A. Cannon, Chair
i. Information Sheet Attached

B. Upcoming Committee Meetings

MEETING	MEETING DATE	MEETING TIME
Human Resource	January 8, 2020	8:00 am – 9:15 am
Board Development	January 8, 2020	9:30 am – 11:00 am
Facility & Tenant	January 13, 2020	11:30 am – 1:00 pm
Finance	January 21, 2020	3:00 pm – 5:00 pm
Board of Directors (& NC Pre-K Planning)	January 30, 2020	12:00 pm – 2:00 pm
Planning & Evaluation	February 11, 2020	2:00 pm – 4:00 pm
CCR&R	February 20, 2020	9:00 am – 11:00 am
Executive	February 27, 2020	9:00 am – 11:00 am
Public Engagement & Development (PED)	TBD	9:00 am – 11:00 am

C. Holiday Schedule

HOLIDAY	DATE CLOSED
Christmas	December 24-31, 2019
New Year's Day	January 1, 2020
MLK Day	January 20, 2020

VII. Adjournment – C. Sampson, Chair

* Needs Action ^ΔInformation Only ! Possible Conflict of Interest (Recusals)

^ε Electronic Copy (Hard copies are available upon request)

Executive Committee (Acting on Behalf of Board)

Thursday, December 19, 2019

President's Report

A. North Carolina Partnership for Children (NCPC) Updates / DCDEE Updates / Legislative Updates

1. **NCPC** – New CAD guidelines for CCR&R Activity were presented at the ED Forum on December 10. There will be a webinar in January and a three-year rollout for implementing the new guidelines. 1000Feathers presented the final version of the **Simple Rules** for engagement within the Smart Start network. These are guidelines to follow in all interactions between NCPC and the network, thus strengthening our work. Work will continue to implement these strategies. The position for NCPC President has been posted. **NCPC's Annual Report** for FY 18/19 to the General Assembly was submitted early December. NCPC's board has approved their **Strategic Roadmap for 2019-2029**. We will be reviewing it for alignment with PFC's strategic plan. NCPC has adopted **Paid Parental Leave** effective January 2020. The **draft Early Childhood Indicators** by county were released this week.
2. **DCDEE** –The **Regional contract for Healthy Social Behavior** is under review by DHHS, but should be forthcoming shortly. Regional monitoring was completed by Southwestern Child Development Commission last week. **NC Pre-K** attendance has been submitted through November. Payments have been processed through November for private providers and Action Pathways. Without a state budget, no additional funds beyond current, recurring funds are coming from DCDEE. **The federal Office of Child Care will be conducting an onsite CCDF monitoring visit April 21-23, 2020**. There could be visits out to CCR&Rs and local partnerships. DCDEE is awaiting notification for the federal Preschool Development Grant submitted in November. The **Subsidy freeze for DSS was lifted October 1**. Counties can determine their priorities for funding. **AWARDS** wage supplements for teachers who work with infants and toddlers can now be accessed by Family Child Care Homes effective October 1. Regulatory Rules around Environmental Health will require childcare centers to **test all drinking water** within one year, new centers on application. This will then have to be done every three years. This will fall under Sanitation inspections. There is a recommendation (not requirement) for vaccinations and flu shots for childcare providers.
3. **NC Legislature** – Bills to watch (S212/S634/H882): there is still discussion around the workforce development bills and proposals that will take concerns of providers into consideration. The legislature is expected to go back in session January 14.

- #### B. Leandro Report
- Two years ago, the parties agreed to settle the case. In order to reach a settlement, the court ordered a comprehensive report. The court-directed WestEd report was released last week. The report offers extensive recommendations to improve education in North Carolina, including substantial new investment in early childhood programs at a total of more than \$1 billion over the next eight years. The total projected cost of the settlement is \$8 billion. In addition to the WestEd report, a separate Leandro Commission report will go to the courts. Once these reports go to the courts and are reviewed, a court order

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will be issued. The case revolves around the state's responsibility to ensure a sound and basic education for all North Carolina children. Later court rulings included early childhood education and recommendations cover early childhood as well as K-12 education.

C. Grant Opportunities/Updates

1. **Infrastructure Grant Opportunities:** Due to changes at the state and federal level in the Community Block Development Grant through the City of Fayetteville's Economic and Community Development Department, this will most likely not be an option for the Partnership. We are investigating other funding sources, including the Golden LEAF Foundation and the Cannon Foundation. Steve Fleming continues his assessment of building needs and once his report is available, this will help inform future grant applications. We expect the report by the end of December.

- D. Healthy Opportunities Pilots – RFP.** These pilots will present a chance to test and evaluate the impact of providing select evidence-based, non-medical interventions related to housing, food, transportation and interpersonal safety to high-needs Medicaid enrollees. Pilots will operate in two to four geographic regions of the state. Our partner, Carolina Collaborative Community Care (4C) will be applying, with the intent of covering a seven county region including Cumberland, Robeson, Harnett, Hoke, Sampson, Scotland and Richmond. This work has the potential to mesh with the work we are doing with Family Connects. The RFP will be due in January and 4C is requesting letters of support. In addition, we will be reaching out to our counterparts in the Smart Start network to submit letters of support for this regional effort.

E. Events

1. **NC Pre-K Recruitment Day – Save the date! Saturday, February 29, 2020, 9:00 am – 3:00 pm at the Cumberland County Health Department.** All hands on deck. More details to come.

SIMPLE RULES

1

Foster a Culture of Leadership and Growth.

Encourage innovation, excellence, and leadership by intentionally learning from and sharing with others, internally, externally, and across the Smart Start network.

2

Stay Mission Focused.

Our “why” centers around children and families: each child, every community. Their needs should come first, and as a result, we should make as many decisions locally as possible, even when it challenges our current context or understanding of our work.

3

Always Assume Positive Intent.

The complexity of our work requires us to assume the best in others, seek clarity in all interactions, and be open to finding solutions, especially when there are differences in opinion, interpretation, or priorities.

4

Create Space for Courageous Conversations.

Seek multiple and diverse perspectives and be respectful and clear in all communication, especially in times of change.

5

Acknowledge the Collective Power of Our Network.

Be consistent and intentional in the promotion and leveraging of our strengths, knowledge, and talent while also acknowledging that building stronger alliances is all of our responsibilities.

6

Embrace Our Diversity as a Strength.

Commit to an equitable approach to decision making by recognizing and valuing the differences that exist across counties and Local Partnerships.



EACH CHILD. EVERY COMMUNITY.

*Annual Report to
The North Carolina General Assembly
for Fiscal Year 2018-2019*

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Introduction

Dear Members of the North Carolina General Assembly:

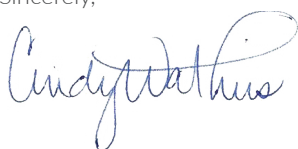
It is our pleasure to provide the North Carolina Partnership for Children/Smart Start 2018 – 2019 Annual Report in response to G.S. 143B-168.12(d).

As North Carolina continues its tradition of leadership and innovation in early childhood, the strength of the Smart Start network is a key asset for extending early childhood programs and services to communities across the state. The Smart Start network draws on the collaborative relationships, accumulated knowledge and experience, and shared mission of 75 local partnerships and the North Carolina Partnership for Children (NCPC) to serve as the early care and education system for our state.

In 2019, NCPC embarked on two initiatives that highlight and reinforce the Smart Start network's central place in North Carolina's early childhood system. First, NCPC began an update to its strategic roadmap. Based on conversations with NCPC board members, Smart Start local partnerships, and statewide partner organizations, NCPC's next strategic roadmap will embrace the network's role in implementing a statewide vision for early childhood. NCPC has also been working with all local partnerships in strengthening the collaboration and coordination across the network, as well as the feedback loops that are so critical for policymakers and state leaders to understand what is happening in North Carolina's communities.

As North Carolina continues to lead the country when it comes to early care and education, and Smart Start further grows as the early childhood system that is the envy of other states, we are well positioned to take the North Carolina Early Childhood Action Plan and move it to implementation in a way that will change the lives of our state's youngest children and their families. All these pieces are critical to our state's future prosperity.

Sincerely,



Cindy Watkins, President, The North Carolina Partnership for Children/Smart Start

The Smart Start Network

Smart Start is a network of 75 nonprofit local partnerships that serve all 100 North Carolina counties. This network is led by The North Carolina Partnership for Children (NCPC) which ensures fiscal and programmatic accountability and coordinates a statewide network to create better outcomes for children and families.

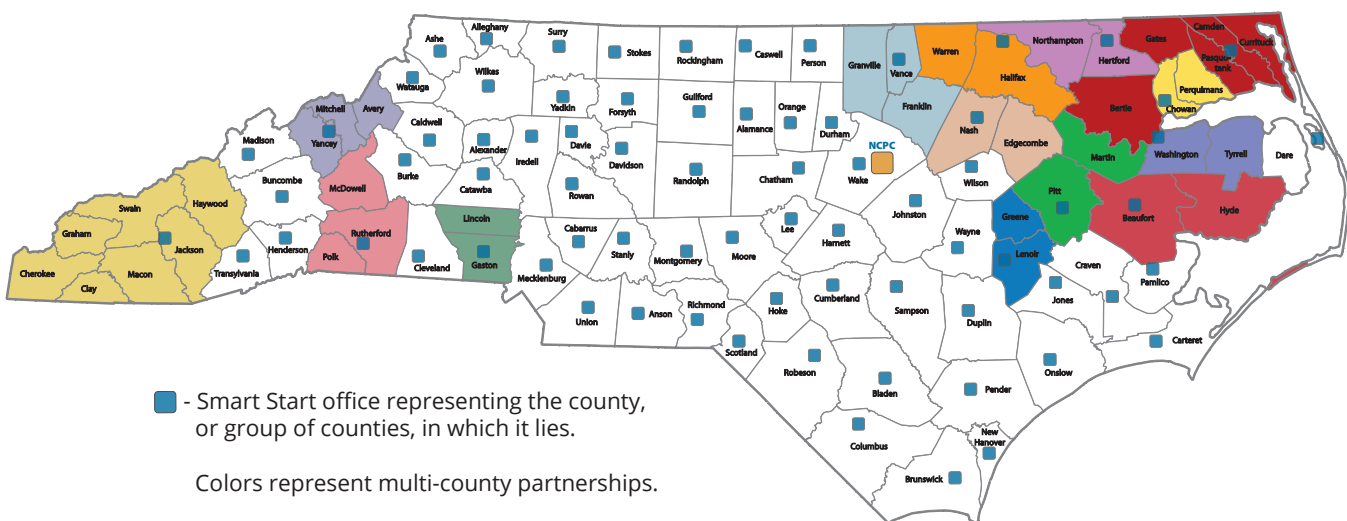
Children are born ready to learn but may not have access to the experiences or environments that foster healthy brain development, such as engaged child-parent interaction, quality child care, and excellent health care. When we provide communities, early childhood professionals, and families with the tools and resources they need so that every child is nurtured and cared for from birth, we ensure quality early childhood learning opportunities and healthy brain development.

Smart Start brings communities together—parents, early learning and health professionals, educators, business people,

elected officials, public safety—to plan better coordination of services and address service gaps based on data. Smart Start also provides the tools and resources communities need to fully engage young children in learning opportunities, so they can grow to be healthy, productive, and well-rounded students, parents, workers, and leaders.

This structure establishes a system for state-wide governance and innovation with local inspiration that works in communities across our state.

Serving children birth to five, Smart Start works across the state to raise the quality of child care, strengthen families, advance child health and development, and improve early literacy. The network implements other state, federal, local, and private programs and services, such as NC Pre-K, child care subsidy, and Head Start, serving as North Carolina's system for early childhood health, development, and learning.



How It Works

At the state level, NCPC works to ensure data driven results and accountability for the entire network, as well as make sure state investments are producing strong outcomes for children. *The Smart Start Resource Guide of Evidence-Based and Evidence-Informed Programs and Practices* provides local partnerships with evidence on program outcomes to support informed budget choices that produce targeted results for communities. In addition, continuous fiscal and quality monitoring ensures effectiveness and helps promote innovation. This includes:

- Training local partnership board members and staff on fiduciary oversight, thus protecting accountability in all financial processes from budget oversight to contract management
- Monitoring local partnerships to ensure compliance with state and federal laws, legislative mandates, and state policies
- Supporting centralized accounting and contracting that promote efficiency for the network
- Guiding local partnerships toward selection and implementation of evidence-based, evidence-informed programs to achieve the best outcomes for children
- Assessing community assets and needs to determine how best to invest Smart Start funds to impact child well-being
- Reviewing programs at the local level to ensure services are targeting and addressing unique community needs, and not duplicative of other investments
- Facilitating the sharing of resources, innovative ideas, and solutions across the Smart Start network so that individual counties benefit from a collective knowledge rather than wasting public resources on a problem that has already been solved in another county
- Maintaining a centralized portal for collection of programmatic data including numbers served and outcomes for each activity
- Disaggregating and providing access to county level measures of child well-being collected from state agencies to inform community planning

In local communities, local partnerships have the flexibility to use data-driven decision making to determine how to improve the health, well-being, and development of their children based on the needs and resources of their local communities. They support the needs of families and children during this critical developmental period by using a combination of state, federal, local, and private funds to provide comprehensive services and programs that support and strengthen this early development by:

- Ensuring child care is high quality, child-focused, and family-friendly
- Providing subsidy services and access to high quality early education
- Supporting NC Pre-K providers and providing family assistance
- Advancing child health and development through child care centers and medical practices
- Supporting families with programs that improve parenting skills and promote involvement with their child's education
- Promoting early literacy with programs that assist parents, and child care and medical providers
- Ensuring sustainable implementation of evidence-based early childhood services
- Working with community child-serving organizations to improve coordination and alignment of services

With statewide governance and local data-driven decision making, the Smart Start network acts as an effective and efficient planning and delivery mechanism for North Carolina's early childhood system. The network not only provides programs and services to families and children, but also supports shared learning and innovation, allows for flexibility to address problems and assure opportunity for young children, and leverages other public and private dollars, making North Carolina a leader in early childhood care and education.

Funding

Smart Start has always been a national model for public – private partnership. The public funding creates an early childhood system and infrastructure that allows private dollars to get to communities quickly, efficiently, and with significant impact to children and families. By investing in collaboration and collective impact initiatives across our network, we build local community capacity to leverage existing resources. In the 2018-2019 fiscal year, local partnership expenditures of state Smart Start funds totaled \$141.06 million. In addition, NCPC expended \$5.12 million. Of this, \$1.89 million were local partnership funds managed by NCPC to meet legislative requirements, including the fiscal accountability system and local partnership audits, as well as to help local partnerships build their capacity. The remaining \$3.23 million was used by NCPC to ensure that Smart Start fully met all legislatively-mandated requirements and operated to the highest standards of fiscal and programmatic integrity.

NCPC provides leadership in best practices and evidence-based, evidence-informed services, as well as non-profit and fund development.

With the highest standards of accountability, North Carolina's early childhood system efficiently moves resources to serve children. Together, the 76 separate organizations (NCPC and 75 independent local partnerships) effectively budgeted resources, reverting only 1.03 percent of the 2018-2019 Smart Start funds.

Because Smart Start provides the infrastructure in each local community to deliver results, federal, local, and private funders have invested millions of dollars in North Carolina's early childhood system. In the 2018-2019 fiscal year, NCPC and the Smart Start local partnerships together leveraged an additional \$39.3 million for the state's young children including \$26.8 million in cash and \$12.5 million from in-kind contributions.

See Charts and Tables on page 14

Raising the Quality of Early Care and Education

A long-term priority for Smart Start has been increasing the quality of early care and education across the state. The goal is to promote high quality early care that is child-focused and family-friendly. In North Carolina, licensed child care facilities have star ratings between 1 and 5 stars, with 5 stars being the highest. Smart Start supports initiatives that improve the quality or maintain the high quality (4-5 stars) of child care centers, ensure access to high quality centers for children, and help child care providers by offering professional development and technical assistance.

Raising the Star Ratings and Ensuring Community Support for Child Care

Smart Start works to create a strong foundation for programs and services to achieve successful outcomes as they are implemented and facilitated in centers that have 4 or 5 star ratings,

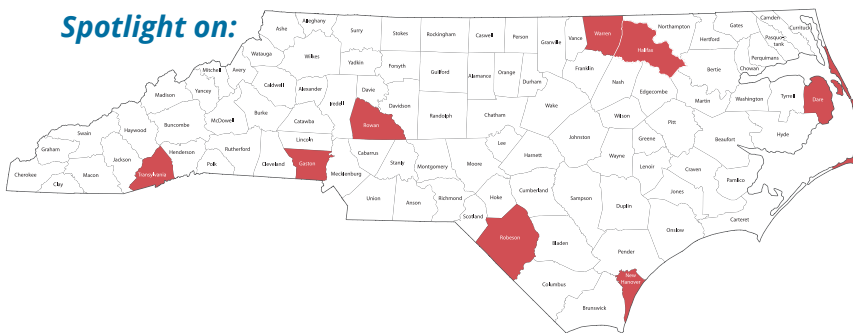
in 2019. Smart Start works directly with child care centers in each county to understand where the greatest needs for quality enhancements are, including environmental ratings, teacher education and skill-building, and health and nutrition.

Smart Start also works to bring together communities in a way that supports child care needs in their area. This means not only working with individual child care centers, but also supporting funding that comes into local communities to support child care needs, ensuring positive transitions for children from child care to kindergarten, and helping centers raise awareness within their communities about how critical child care is to economic development.

This ability to target and address the needs of each center means:

- In New Hanover County, **Smart Start of New Hanover County** received a large donation to support families and child care sites after Hurricane Florence. The partnership worked with the county Department of Social Services to identify those who needed further assistance. The efforts and money ensured consistent care for fifty-five children, eased the financial burden of thirty-five families, and secured income for sixteen childcare businesses affected by the storm.
- In Transylvania County, **Smart Start of Transylvania County** provided socio-emotional training to all preschool teachers in the community. The partnership is equipping teachers with the skills needed to work with children showing signs of trauma.
- In Halifax and Warren Counties, all children in NC Pre-K classrooms received backpacks from **Halifax-Warren Smart Start Partnership** to help bridge the summer reading gap. These backpacks included activities for children and valuable information to parents. Parents have reported these backpacks have been put to good use throughout the summer.

Spotlight on:



retain educated and qualified teachers, promote health and physical activity, and engage parents. NCPC works with statewide partners to ensure the latest research and effective programs are applied across the state, while local partnerships work directly with child care centers. Over the past several years, this focus on quality improvement has dramatically improved the landscape of early care and education in North Carolina. In fact, the average star rating for children enrolled in regulated early child care and education programs has jumped from 2.76 in 2001 to 4.31

Infrastructure Support for NC Pre-K

Across the Smart Start network, local partnerships partner with NC Pre-K providers to help eligible four-year-olds access the program. Partnerships also co-chair the NC Pre-K Committees in all counties, administer the NC Pre-K program in 55 counties through a separate contract with the Division of Child Development and Early Education, and provide an additional \$8,700,000 of funding to NC Pre-K across the state to ensure high quality services and increase access for children. Because there is local flexibility in how NC Pre-K is administered, Smart Start is able to support the program in ways that best meet the needs of families and school systems, which means:

- In Rowan County, **Rowan Smart Start** provided technical assistance to a NC Pre-K classroom with a child exhibiting aggressive behavior. The partnership staff established a plan for the child within the class and visited the classroom to provide support. Due to the consistent support, the child established calming strategies when stressed, interacted with peers, and participated in group activities.
- In Robeson County, the **Robeson County Partnership for Children** worked diligently to supply transportation services for families enrolled at a local childcare center. Due to the efforts of the local partnership, young children were able to attend NC Pre-K regularly and parents were able to talk to school personnel.

A Value Add to Subsidy Funds – Supporting Both Children and Parents

For years, Smart Start subsidy funds have been used to increase the quality of early child care and education in the state. Many Smart Start local partnerships manage subsidy funds within their communities to boost quality and promote access for children who are at the highest risk. NCPC supports subsidy innovation by sharing success stories across the network so they may be replicated or adapted in other counties. This ability to be innovative with subsidy dollars to address local needs means:

- In Gaston County, a single working mother received valuable assistance due to subsidy funds provided by the **Gaston-Lincoln Partnership for Children**. She now has spending money to provide other needed items for her family.
- In Dare County, the **Children and Youth Partnership's** Parent Education and Childcare Resource and Referral Staff provided support and guidance to a mother for education. Today, the mother is enrolled in early childhood education classes and her children attend high quality childcare programs made possible through subsidies.

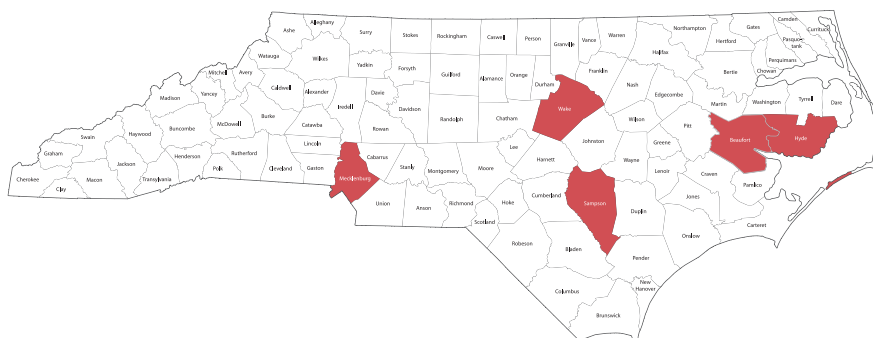
See Data and Tables on page 15

Supporting North Carolina Families

Recent research has proven the tremendous long-term benefits of family support and home visiting programs. Studies of these programs have highlighted improved maternal and child health, increased maternal employment, and improved school readiness. Research has also produced new insights on the importance of parent-child interaction, managing behavior, and preparing children to enter school healthy and ready to succeed.

Smart Start offers family-focused programs that improve parenting and promote involvement. NCPC supports these programs by evaluating the emerging evidence around parent strengthening and engagement

Spotlight on:



programs and providing technical assistance on how to implement them effectively. Parenting education programs give parents tools to increase their knowledge of early childhood development and positive parenting practices. Home visiting programs help new parents and parents-to-be by providing education, information, and resources. This dedication to a whole-family approach means:

- In Mecklenburg County, the **Mecklenburg Smart Start** funded the Safe Journey Program, part of Parents as Teachers, which provides support to teen parents.

One parent received crucial support from Safe Journey as he unexpectedly became a single father at seventeen. The program has eliminated his need for child care through subsidy assistance. He has also been able to re-enroll in high school and is on track to receive his diploma!

- In Beaufort and Hyde Counties, the **Beaufort-Hyde Partnership for Children** provide interactive early-learning experiences for children 18 months to five years. One parent has reported that bringing her children to the playgroup has helped them follow instructions, listen during group time, and prepare for Kindergarten.
- In Sampson County, the **Sampson County Partnership for Children** administers Parents as Teachers (PAT) to assist families. One family was finding it difficult to evaluate their nonverbal toddler. Due to a PAT facilitated discussion with a local doctor and an evaluation, the child is now receiving crucial services from a pre-school classroom and is speaking.
- In Wake County, **Wake Smart Start's** Nurse-Family Partnership program supported a young teen mother. A Nurse Home Visitor worked with the mother to ensure she had the academic support she needed to be successful. Through her support, she was able to graduate from high school and is now pursuing a nursing degree at UNC-Greensboro.

See Data and Tables on page 17

Promoting Early Literacy

Literacy affects our state's ability to create a workforce needed to compete in the global market and ensure our future prosperity. Recognizing that a majority of language development occurs in the first few years of life, Smart Start provides programs that develop early literacy skills needed for success in school, work, and life. Smart Start brings proven national programs to the children and families of North Carolina.

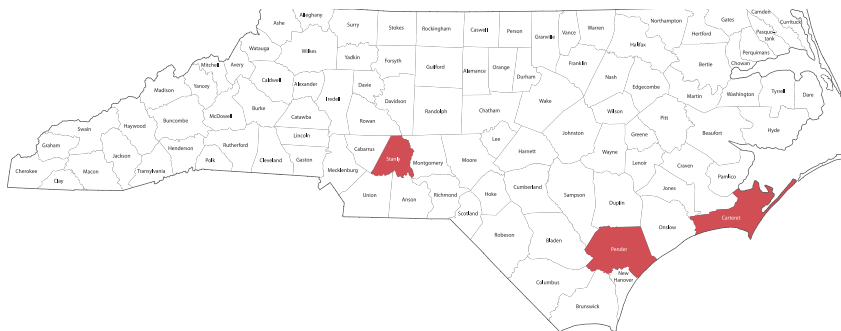
Funding was allocated to NCPC to increase access to Dolly Parton's Imagination Library (DPIL), an early literacy program that mails age-appropriate books on a monthly basis to registered children under Session Law 2017-57, Section 11B.9.(a). During the 2017 legislative session, the General Assembly allocated \$10

In less than two years, every child under the age of five in North Carolina now has access to DPIL.

This comprehensive approach to providing programs in a variety of settings, as well as offering resources to children and parents means:

- In Stanly County, the **Stanly County Partnership for Children** provided support in a Motherhead session to a mother who had a son with autism. The mother had a child that passed away due to a tragic accident but grew to look forward to Motherhead as it was a great resource to implement with her son and a place for her to find comfort and healing. The partnership also referred the mother to grief counseling and provided further resources for her family.
- In Carteret County, the **Carteret County Partnership for Children** funds Story Explorer's Program. This literacy-based program provides hands-on learning for both child and parent. Children can socialize with other children while receiving a structured early education experience.
- In Pender County, the **Smart Start of Pender County** funded program Raising a Reader (RAR) led one child to her first visit to the library. Raising a Reader allows children to receive a bag of books each week on a rotation. Parents receive training in best practices for reading to their child.

Spotlight on:



million to DPIL, resulting in rapid expansion of the program with the goal of the program being available for every child in the state under the age of five. The Smart Start network was able to quickly get that funding out into communities.

See Data and Tables on page 18

Advancing Child Health and Nutrition

Healthy behavior patterns established early in life often lead to lifelong benefits and decreased probability of serious disease later in life. Smart Start strives to improve outcomes for children by working with medical providers, health departments, families, and communities to improve the health and safety of young children, prevent childhood obesity, and ensure more children are screened for developmental delays and referred to services for help long before they start school.

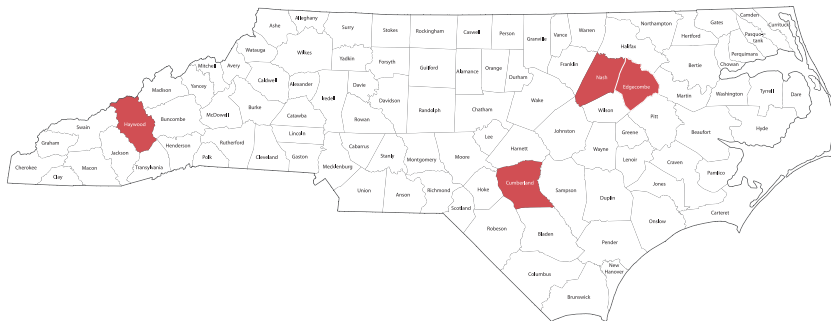
This focus on instilling healthy habits early and working to change the environments children spend a significant amount of time in means:

- In Nash and Edgecombe Counties, the **Down-East Partnership for Children** focused on healthy eating and gardening when working with a new child care provider. The center director was able to shift the center's culture, obtain further

funding to transform the outdoor space with a trike track, and buy further outdoor equipment to increase physical activity.

- In Haywood County, the **Region A Partnership for Children** coordinated efforts to develop an outdoor learning environment at a local childcare site. With assistance from the partnership's Child Care Health Consultant, the center learned how to engage with parents and local businesses to develop outdoor learning centers.
- In Cumberland County, an Assuring Better Child Health and Development (ABCD) coordinator from the **Cumberland Partnership for Children**, discovered a grandmother could not provide crucial medical services to her grandchild due to transportation costs to a distant hospital. Due to the referral, the child was able to have a Gastrostomy tube removed and is receiving further medical assistance.

Spotlight on:



See Data and Tables on page 19

Enhancing Sustainability for Early Childhood Infrastructure

As the network of Smart Start local partnerships works to enhance support to families, early childhood professionals, and the communities they serve, NCPC works at the state level to strengthen coordination of early childhood governance, as well as ensure the network is meeting and responding to all legislative mandates and changes.

NCPC joined the leadership team of Think Babies™ NC in 2018. Funded by ZERO TO THREE and the Pritzker Children's Initiative, Think Babies™ NC is a coalition of North Carolina state partners supporting a shared policy agenda to improve outcomes for children prenatal to age three and their families. The coalition adopted eight policy priorities focused on infant and toddler health, family support, and access to quality early care and learning.

After receiving dedicated state appropriations for Dolly Parton's Imagination Library of \$3.5 million in fiscal year 2017-18 and \$7 million in fiscal year 2018-19, Smart Start has continued to expand the program statewide. From the beginning of expansion in 2017 to the end of the 2019 fiscal year, more than 240,000 children were enrolled in the program, receiving more than 2.1 million books in total. Local partnerships have additionally reported DPIL has increased families' awareness of Smart Start and the other early childhood programs the network offers.

As part of the federal Preschool Development Grant awarded to the Department of Health and Human Services at the end of 2018, NCPC has taken a lead role in developing plans to increase family engagement in early childhood systems across the state. In partnership with

the Division of Child Development and Early Education, NCPC is co-leading the development of a statewide action plan for increased family engagement in early care and education settings. NCPC additionally awarded subgrants to 10 Smart Start local partnerships to develop community-level family engagement action plans.

Working with the Division of Public Health, UNC-Chapel Hill, and almost 40 other state and community stakeholders, NCPC has also been a critical partner in a systems planning initiative for home visiting and parenting education. Over a series of seven meetings that began in May 2019, the Home Visiting and Parent Education (HVPE) Systems Planning Team will develop a statewide vision and action plan to expand home visiting and parent education programs across the state. This collaboration has attracted interest from other funding sources including six philanthropic organizations. The HVPE Systems Planning Team will consider the infrastructure needed for implementation, equity, and integration with prenatal to five systems, and program impact in developing an action plan.

NCPC has been fortunate to partner with BlueCross BlueShield of North Carolina Foundation for several years to improve nutrition and physical activity practices in child care setting to promote healthy weight for young children. With support from DCDEE, using Child Care Development Funds, NCPC is now supporting local partnerships to focus assistance on infant and toddler programs and assisting families to decrease food insecurity.

A Comprehensive Approach to Early Childhood

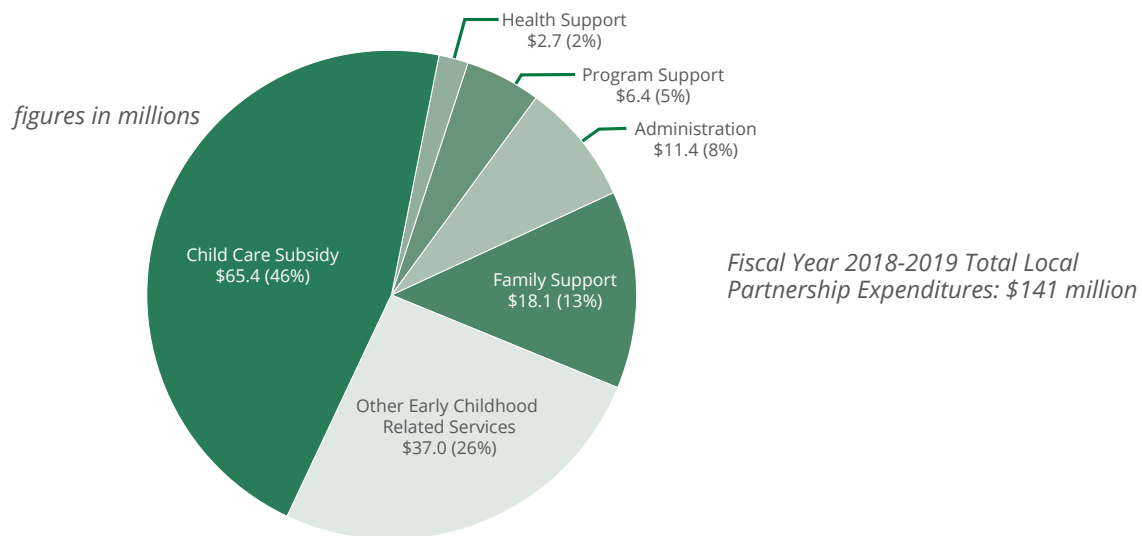
Recognizing that children only thrive when their environment supports optimum growth and whole-child development, NCPC has developed a long-term strategic plan focusing on the health and wellness of the people and communities who influence and support young children's healthy development and growth.

In looking forward to the 2020 legislative session, NCPC will support the following areas of work:

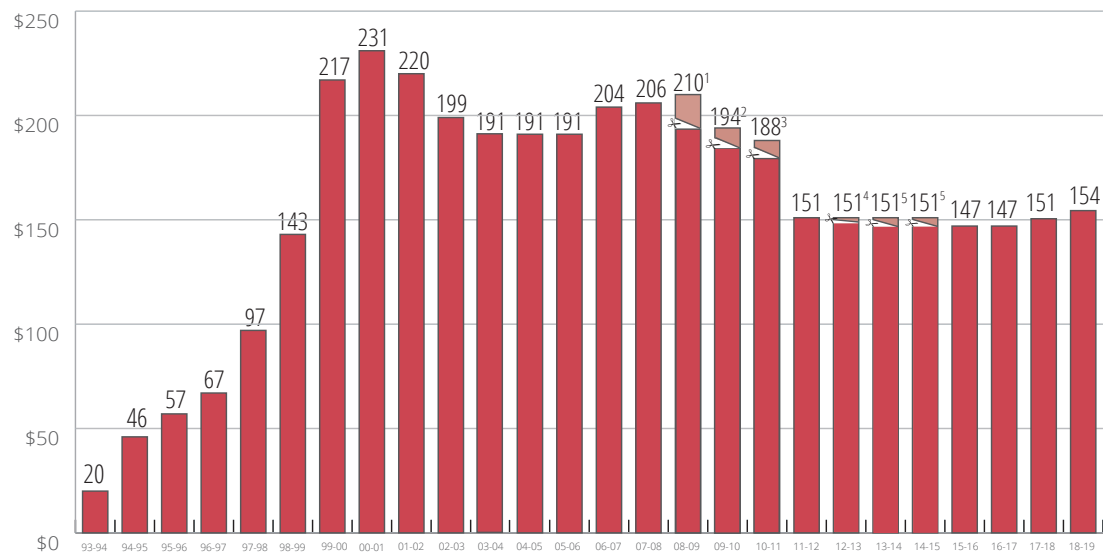
- Ensuring comprehensive funding for the Smart Start network. The 2019 legislative conference budget proposed an additional appropriation of \$2 million in nonrecurring funds for each year of the 2019-2021 biennium. If passed into law, this would represent the first increase in unrestricted state appropriations for Smart Start since fiscal year 2007-2008. However, even accounting for these proposed funds, North Carolina's total investment in Smart Start has declined by nearly 35 percent since 2000-2001. As the backbone of North Carolina's early childhood system, Smart Start requires a greater state investment to ensure that more children reach kindergarten ready to learn and succeed.
- Expanding access to programs that nurture strong families. Parents play the most active and significant role in their baby's healthy development. Young children learn and grow in strong families where parents can successfully face the challenges of caring for their children while meeting their work and other responsibilities. Parenting education programs give parents tools to increase their knowledge of early childhood development and positive parenting practices, and home visiting programs help new parents and parents-to-be by providing education, information, and resources.
- Strengthening the early care and education system. Studies show children who are in high quality early learning environments enter school with better math, language, and social skills. These settings include sensitive and responsive caregiving, engaging and stimulating play, and a safe and healthy environment for all children. Smart Start supports policies and investments that:
 - » Invest in the capacity of public and private providers to implement and expand the NC Pre-K program by increasing reimbursement rates and funding additional slots
 - » Expand access to high-quality, affordable infant and toddler child care
 - » Increase education and compensation for early childhood teachers

Graphs, Charts, and Supporting Data

In the 2018-2019 fiscal year, Smart Start launched a new data reporting system that provides more detail about results directly achieved with Smart Start funds. These data are complementary to the population level results that NCPC has reported each year.



Smart Start Total Appropriation History Fiscal Years 1993-1994 through 2018-2019 (rounded to millions)



¹ One-time budget reduction of \$16M reduced available 08-09 budget to \$194M

² One-time budget reduction of \$7M reduced available 09-10 budget to \$187M

³ One-time budget reduction of \$6M reduced available 10-11 budget to \$182M

⁴ One-time budget reduction of \$1M reduced available 12-13 budget to \$150M

⁵ Recurring budget reduction of \$3.7M reduced available 13-15 budget to \$147.3M

Early Childhood Allocations Within the Total State Budget

	FY 2000-2001	FY 2018-2019
Total State General Fund Budget	\$13,854,000,000	\$23,916,000,000
General Fund Smart Start Appropriation	\$231,000,000	\$147,000,000
DCD Subsidy General Fund Appropriation	\$54,000,000	\$55,800,000
NC Pre-K General Fund Budget	-	\$22,650,000
% of Total State General Fund Budget	2.1%	0.9%

Raising the Quality of Early Care and Education

Number of children served:

	FY 2016-2017	FY 2017-2018	FY 2018-2019
Number of all child care programs (one- to five-star) receiving support to improve or maintain the quality of care	2,316 child care programs serving approximately 82,897 children	1,974 child care programs serving approximately 79,292 children	1,826 child care programs serving approximately 72,900 children
Number of children receiving subsidy assistance from Smart Start. Not including those assisted through NC Pre-K	24,615	Estimated 24,427*	Estimated 24,743*
Number of low-paid teachers receiving an education-based salary supplement ensuring continuity of care for children by highly qualified teachers	4,715 teachers serving approximately 54,694 children	4,732 teachers serving approximately 54,891 children	4,781 teachers serving approximately 54,460 children
Number of teachers participating in Smart Start-funded programs that helped them to study early education at the college level	1,517 teachers serving approximately 17,597 children	1,411 teachers serving approximately 16,368 children	802 teachers serving approximately 9,303 children
Number of counties where a Smart Start local partnership administers NC Pre-K	55	55	55

*With the state's transition to NC FAST, NCPC is currently not able to extract reliable data on number of children served in FY17-18 and 18-19. The estimate provided here is derived using data from previous years to predict number served this year based on expenditures.

Results of the previous year:

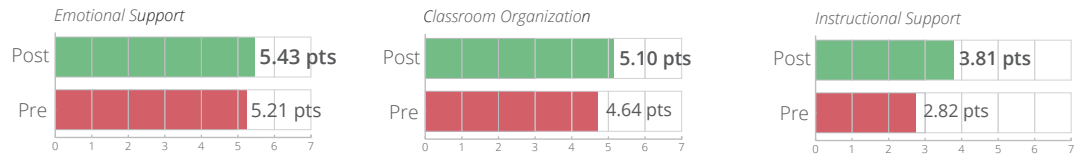
The following highlights the increase in quality in North Carolina child care programs:

- On average, child care centers that participated in programs to enhance quality had the following outcomes:
 - » An increase in average star rating from 2.40 when they began receiving Smart Start funded technical assistance to 4.04 (out of 5) when they were relicensed by the Division of Child Development and Early Education.
 - » An increase in program standard points from 2.19 to 5.13 (out of 7)
 - » An increase in teacher education points from 3.35 to 5.90 (out of 7)

- Promoting a child's health and development is the cornerstone of many Smart Start funded activities. Teaching Strategies GOLD is a common instrument for measuring child development. Among those Smart Start funded activities that used Teaching Strategies GOLD, participating children achieved these outcomes (*right*):

	Pre	Post
Language - Meets or Exceeds	58%	91%
Literacy - Meets or Exceeds	50%	95%
Math - Meets or Exceeds	34%	93%
Physical - Meets or Exceeds	51%	99%
Social Emotional - Meets or Exceeds	39%	91%
Cognitive - Meets or Exceeds	49%	96%

- On average, child care centers that participate in programs to improve teacher-child interactions had the following outcomes based on the Classroom Assessment Scoring System (CLASS). Based on a seven-point scale:

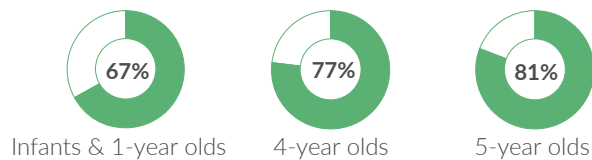


- On average, child care centers that participate in programs that enhanced the education environment improved on Early Childhood Environment Rating Scales (ECERS). Based on a seven-point scale:

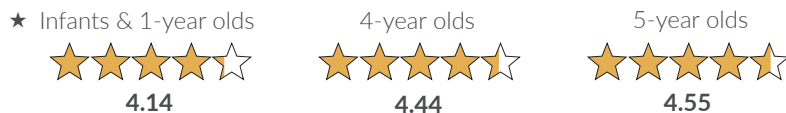


- On average, child care centers that participate in programs to reduce teacher turnover rates saw a decrease in turnover from 18% in 2016-17 to **13%** in 2018-19.
- At a statewide level:

- » The percentage of children in 4 and 5 star programs increased from 33% in 2001 to **72%** in 2019. The percentage of children in low quality, 1 and 2 star programs decreased from 46% in 2001 to only **4.1%** in 2018
- » The percentage enrolled in 4 and 5 star programs for:



- » The average star rating for:



- ★ children enrolled in regulated early child care and education programs increased from 2.76 in 2001 to **4.31** in 2019



- ★ children receiving subsidized care increased from 2.68 in 2001 to **4.52** in 2019



Supporting North Carolina Families

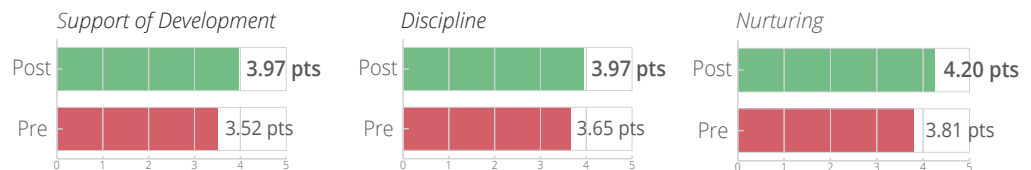
Number of children served:

	FY 2016-2017	FY 2017-2018	FY 2018-2019
Number of parents receiving assistance to improve their ability to raise healthy successful children through the evidence-based Parents As Teachers (PAT) program	2,970 parents impacting 3,950 children	2,662 parents impacting 3,540 children	2,497 parents impacting 3,321 children
Number of families participating in Incredible Years (IY) funded by Smart Start	326	310	234
Number of families participating in Nurse Family Partnership (NFP) funded by Smart Start	653	846	684
Number of caregivers participating in one-time Positive Parenting Program (PPP) parent education	511	537	532
Number of caregivers participating in Nurturing Parenting Program (NPP)	1,102	930	878
Number of families participating in ongoing parenting programs	1,841	1,648	1,532

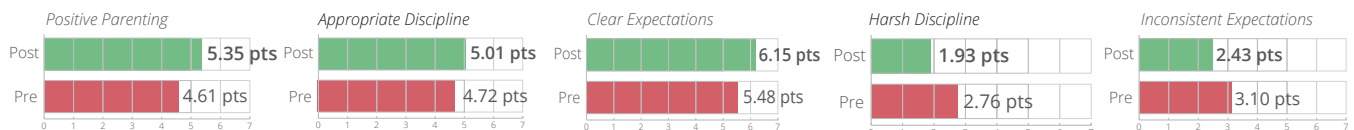
Results of the previous year:

In the last fiscal year, programs that support parent education and family engagement accomplished the following:

- Based on the Life Skills Progression Positive Parenting Practice measurement instrument, parents that participated achieved the following improvements (based on a five-point scale):



- Using the Parenting Practices Inventory (PPI), the following increases were reported in the use of appropriate discipline, positive parenting practices, and setting clear expectations (based on a seven-point scale):



- Based on Keys to Interactive Parenting (KIPS) measurement tool, parents that participated achieved the following shifts in scores of positive parenting skills:
 - Parents scoring low – pre=4%, post=0.4%
 - Parents scoring moderate – pre=67%, post=53%
 - Parents scoring high – pre=29%, post=46%
- 81%** of parents who were referred to a service are using the service they were referred to.

Promoting Early Literacy

Number of children served:

	FY 2016-2017	FY 2017-2018	FY 2018-2019
Number of children participating in the evidence-based program Reach Out and Read (ROR)	70,505	81,367	90,222
Number of medical offices participating in the Smart Start evidence-based program ROR	116 offices in 51 counties	146 offices in 58 counties	152 offices in 60 counties
Number of families participating in the evidence-based program Raising A Reader (RAR)	7,028	8,419	7,825
Number of children participating in Dolly Parton's Imagination Library	37,543	162,037	234,931
Number of children whose caregivers are participating in Motherread or Fatheread	619	517	511
Number of children whose caregivers are participating in other literacy programs	4,611	2,891	3,116

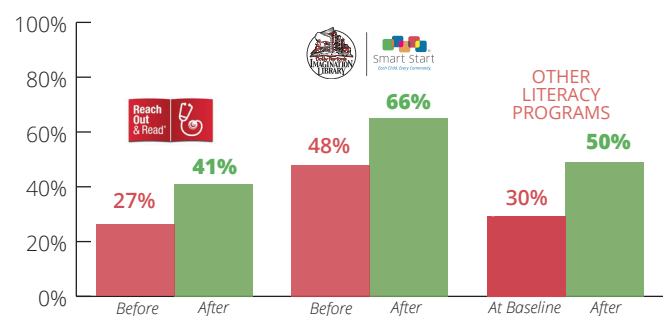
Results of the previous year:

Smart Start has offered a wide range of early literacy initiatives that promote parent and child shared reading time. Results show an increase in the percentage of parents who report reading to their children daily.

On average, parents who participated in Reach Out and Read (ROR) reported an increase in reading to their child daily, with 27% reporting reading daily when they started the program and **41%** reading daily after participating in ROR.

On average, parents who participated in Dolly Parton's Imagination Library reported an increase in reading to their child daily from 48% before they began receiving books to **66%** after at least four months of participating in DPIL.

On average, parents who participated in other programs designed to increase parent and child shared reading time reported an increase in reading to their child daily from 30% at baseline to **50%** after participating in the program.



According to the 2017-18 National Survey of Children's Health, the percentage of children that are read to on a daily basis is **40%** in North Carolina and **37%** across the Nation.

Advancing Child Health and Nutrition

Number of children served:

	FY 2016-2017	FY 2017-2018	FY 2018-2019
Number of medical practices and physicians participating in Assuring Better Child Health and Development (ABCD)	152 medical practices	89* medical practices	76 medical practices
Number of children with special needs or at-risk for developmental delay that received Smart Start health-related enhanced services	1,276	929	969
Number of children receiving healthier food options and more physical activity in child care as part of the evidence-based Nutrition and Physical Activity Self-Assessment for Child Care (NAP SACC) program	2,340	2,040	3,330
Number of child care facilities that received child care health consultation (CCHC) services funded by Smart Start	2,025 facilities impacting 60,750 children	1,833 facilities impacting 54,990 children	1,705 facilities impacting 51,150 children
Number of children that participated in Shape NC initiatives	10,496	1,279**	3,957***

*A federal grant supporting ABCD ended in 2016.

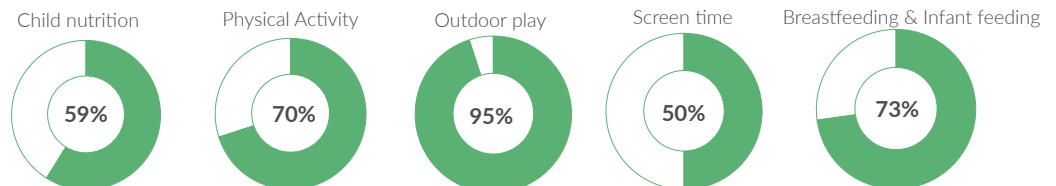
** Beginning in FY17-18, Shape NC was redesigned to be a more intensive intervention concentrated in four counties.

*** Shape NC: Healthy Starts for Infants & Toddlers began in FY18-19 and includes 17 center.

Results of the previous year:

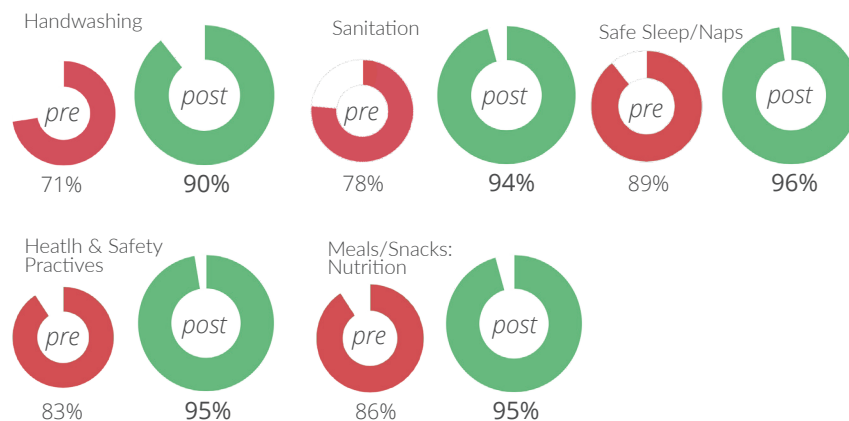
NAP SACC

Percentage of facilities improving in:



Health and Safety Assessment

Average classroom scores pre and post:





NORTH CAROLINA PARTNERSHIP FOR CHILDREN **Strategic Roadmap | 2019 - 2029**

Smart Start is a network of 75 local partnerships across North Carolina that provide expertise, guidance and infrastructure to ensure each child in the state receives the care and nurturing they need to thrive. Each local partnership is tailored to meet the specific needs of their community as they invest in early education, literacy, health and family support.

The North Carolina Partnership for Children (NCPC) guides and facilitates the Smart Start network, supporting the work of local partnerships and connecting them to the statewide early childhood system. NCPC develops policy for Smart Start programs and services and ensures accountability. This Strategic Roadmap sets the course for NCPC for the next ten years.

MISSION

Advance a high quality, comprehensive, accountable system of care and education for each child beginning with a healthy birth.

VISION

Each child reaches his or her potential and is prepared for success in a global community.

NICHE

The NC Partnership for Children leads the network of local partnerships to drive coordinated implementation of North Carolina's vision for Early Childhood.

ABOUT THIS ROADMAP

In 2016, NC Partnership for Children (NCPC) approved a Strategic Roadmap with two 10-year goals each with a set of three-year objectives. In 2019, the NCPC Board appointed a task force of staff, board members, and a representative from the Local Partnership Advisory Committee to update the Roadmap. With guidance from Third Space Studio, the Task Force examined trends with the potential to shape the future of NCPC and its network, interviewed leaders from state agencies and partners for their perspective on NCPC's strengths and challenges, and assessed progress on the goals and objectives outlined in the Roadmap. This work led the task force to revise the goals and objectives to better reflect the call for NCPC to claim a stronger leadership role in the state. The revised Roadmap also builds on recent work to strengthen the brand of Smart Start as well as recent explorations into ways to strengthen the network of local partnerships.

GOALS

Local Partnerships are powerful and impactful for young children, families, and professionals in their community

NCPC is a trusted and valued catalyst for action and alignment to ensure better outcomes for young children and their families

OBJECTIVES

1

Realign NCPC culture to foster innovation

1

Deepen policymaker and early childhood leaders' understanding of NCPC's role leading the Smart Start network

2

Strengthen early childhood system building across the network

2

Drive state change and alignment based on local community needs

3

Enhance network wide executive leadership capacity

4

Increase the resources available to Local Partnerships

5

Increase public awareness of Smart Start's role in communities

GOALS are endpoints to be achieved. They have a long horizon. TARGETS are the measures associated with the goals.

OBJECTIVES are the changes that need to occur if NCPC is to reach the goals. They have a shorter time frame. EARLY STAGE PRIORITIES are the ways that NCPC intends to make progress on the objectives.



NORTH CAROLINA PARTNERSHIP FOR CHILDREN
Strategic Roadmap | 2019 - 2029

Local Partnerships are powerful and impactful for young children, families, and professionals in their community

1

Realign NCPC culture to foster innovation

2

Strengthen early childhood system building across the network

3

Enhance network wide executive leadership capacity

4

Increase the resources available to Local Partnerships

5

Increase public awareness of Smart Start's role in communities

2024 TARGETS

1. 90% of Local Partnerships are delivering significantly improved outcomes (including closing racial disparities) for families, children, and professionals in their community
2. 90% of the Local Partnerships are sustainable organizations functioning as innovative system builders and program operators/funders
3. 100% of Local Partnerships and NCPC staff acknowledge their pride in being part of the Smart Start network
4. 80% of Local Partnerships acknowledge that NCPC has been supportive in their delivery of outcomes and their own sustainability

EARLY STAGE PRIORITIES

Use existing time and financial resources as well as improved technology to:

- Articulate and communicate the characteristics of a powerful and impactful and sustainable Local Partnership
- Review and realign NCPC's policies and procedures to support the desired partnership qualities and their diffusion across the network.
- Better coordinate the support and assistance provided to each Local Partnership through customer-centric relationship management. Balance the need for compliance with support for innovation.
- Build staff knowledge, skills, mindsets, and tools to serve Local Partnerships and connect the network. Fill vacant positions with people who have the experience in building networks and changing systems.
- Acknowledge and leverage the successes and strengths of Local Partnerships and the network to enhance visibility and attract resources across the network.
- Invest in leadership. Build and maintain a system to train and support executive leaders across the network.

NCPC is a trusted and valued catalyst for action and alignment to ensure better outcomes for young children and their families

1

Deepen policymaker and early childhood leaders' understanding of NCPC's role leading the Smart Start network

2

Drive state change and alignment based on local community needs

2024 TARGETS

1. Early childhood focused state agencies, policymakers, statewide nonprofits, and philanthropy acknowledge the value of the Smart Start network to improving outcomes for young children and their families
2. The implementation of the Early Childhood Action Plan is influenced by the community understanding and expertise of Local Partnerships; and Local Partnerships trust NCPC to be their advocate in the implementation of the Early Childhood Action Plan

EARLY STAGE PRIORITIES

- Position the Smart Start network as the key implementation vehicle for the Early Childhood Action Plan
- Enhance our understanding of the data that we have and create data systems for ongoing data understanding and use
- Build the expectation, infrastructure, and relationships to support the exchange of knowledge across NCPC, the Smart Start network, and with state partners
- Build staff knowledge, skills, mindsets, and tools to connect and learn with the Local Partnership network and with state partners.

Community Early Childhood Profile -- Cumberland County

Smart Start's Measures of Impact

Results for Fiscal Year 2018-2019



The Community Early Childhood Profile (EC Profile) provides an annual snapshot of the status of our young children. It includes indicators of child well-being for which local Smart Start Partnerships are held accountable.



The EC Profile assesses progress towards realizing Smart Start's mission of advancing a high quality, comprehensive, accountable early childhood system that benefits each child in North Carolina beginning with a healthy birth.



The report uses validated data from state agencies that directly impact young children such as the NC Department of Health and Human Services, the NC Department of Public Instruction, and the NC Office of State Budget and Management.

FY 2018-2019 EC Profile DRAFT Results for Cumberland

Indicator	Description	Standards	FY 2017-18		FY 2018-19	
Early Care and Education -- Quality						
PLA40a	Average Star Rating for Children in 1-5 Star Care	Minimum: 4.0 AND 60% High Performing: 4.0 AND 60% for each age group (age data available on LP Central)	4.30	High Performing	4.27	High Performing
PLA40b	Of those in care, percent of Children in 4 and 5 star facilities		73%		74%	
PLA50a	Average Star Rating for Subsidized Children in 1-5 Star Care	Minimum: 4.25 AND 80% High Performing: Minimum plus 4.25 AND 70% for each age group (age data available on LP Central)	4.46	Meets Minimum	4.39	Meets Minimum
PLA50b	Percent of Subsidized Children in 4 and 5 star care		91%		91%	
Early Care and Education -- Workforce						
EDU10	Percent of Children Enrolled in 1-5 Star Centers That Have At Least 75% of Lead Teachers with College Degrees (i. e. 7 Lead Teacher Education Points)	Minimum Standard: >=50% of children are enrolled in 1-5 star rated child care centers that have at least 7 lead teacher education points High Performing Standard: >=50% of children are enrolled in 1-5 star rated child care centers that have at least 7 lead teacher education points for each age group (age data available on LP Central)	68%	High Performing	67%	High Performing

FY 2018-2019 EC Profile DRAFT Results for Cumberland (cont.)

Indicator	Description	Standards	FY 2017-18		FY 2018-19	
EDU20	Percent of Children Enrolled in 1-5 Star Centers That Have Directors with College Degrees (i.e. 7 Administrator Education Points)	Minimum: $\geq 60\%$ of children enrolled in 1-5 star rated child care centers that have at least 7 administrator points. High Performing: $\geq 60\%$ of children enrolled in 1-5 star rated child care centers that have at least 7 administrator education points of each age group (age data available on LP Central)	74%	High Performing	73%	High Performing
Family Support						
FS20a	Percent of Parents/Guardians Who Report Reading to their Children at least 4-6 Days a Week	Minimum: 75% High Performing: 90%	62% Statewide	Below Minimum	56% Statewide	Below Minimum
FS20b	Percent of Parents/Guardians Who Report Reading to Their Children Daily	Minimum: 55% High Performing: 70%	41% Statewide	Below Minimum	40% Statewide	Below Minimum
FS30	Percent of children age 0-5 with an investigated report of child abuse/neglect	$\geq 5.0\%$ and $<12.0\%$ A range has been set based on the distribution of identified children among counties. If the county is outside the range, the partnership will convene meetings to	8.1%	Within the Range	7.4%	Within the Range

FY 2018-2019 EC Profile DRAFT Results for Cumberland (cont.)

Indicator	Description	Standards	FY 2017-18		FY 2018-19	
Health						
H10a	Percent of children ages 0-2 who receive early intervention or special education services	>= 4.0% and <10.0% A range has been set based on the distribution of identified children among counties. If the county is outside the range, the partnership will convene meetings to review data	4.3%	Within the Range	Not Yet Avail.	
H10b	Percent of children ages 3-5 who receive early intervention or special education services		3.2%	Outside the Range	3.3%	Outside the Range
H20	Percent of children enrolled in Medicaid who receive a well-child exam	Minimum: 75% High Performing: 85%	81%	Meets Minimum	81%	Meets Minimum
H60	Percent of low income children age 2-4 who are at a healthy weight	Minimum: 66.1% High Performing:70%	70.50%	High Performing	70.70%	High Performing

EC Profile Data Sources, 2019

PLA40 - DCDEE Regulatory enrollment data, 2019

PLA50 - DCDEE Subsidy Reimbursement System, Smart Start Subsidy Reimbursement System, NC Pre-K enrollment data, Title I enrollment data, Head Start, 2019

EDU10 - DCDEE Regulatory enrollment data, 2019

EDU20 - DCDEE Regulatory enrollment data, 2019

FS20 - National Survey of Children's Health, 2017-18

FS30 - Management Assistance for Child Welfare, Work First, and Food & Nutrition Services in North Carolina, 2019;
NC Office of State Budget and Management Certified Estimates of the Total Populations of Counties in North Carolina for July 1, 2018

H10a - NC Division of Public Health, Women's and Children's Health Section - "North Carolina's Infant-Toddler Programs: Saturation Rates", 2019

H10b - Department of Public Instruction Certified Headcount of Special Education, 2019; NC Office of State Budget and Management Certified Estimates of the
Total Populations of Counties in North Carolina for July 1, 2018

H20 - NC Division of Medical Assistance, Form CMS-416 Early and Periodic Screening, Diagnostic, and Treatment (EPSDT) Participation Report, 2018

H60 - NC Pediatric Nutrition and Epidemiology Surveillance System (NC-PedNESS), 2017

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.

FINANCIAL SUMMARY - WHAT YOU NEED TO KNOW

Board Responsibility

The review of the financial statements is the responsibility of the Committee and Board Members of PFC.

The detailed financial reports have been provided to you via email and will be provided electronically during the meeting.

November 30, 2019

1 Balance Sheet

- The cash balances; investments and liabilities are at the anticipated amounts and are sufficient for the current needs.
- Historically at year end and in July, funds are at its lowest until grant reimbursements are received during the first quarter.

2 Smart Start Grant [State Funds]

- PFC's Smart Start grant budgets are reflected at full allocation effective 07-01-2019.
- The total allocation for FY2019-2020 is \$6,573,047 including DSS and WAGE\$.
- Carryforward Funds from FY 1819 to be used in FY 1920 of \$246,596 were added to our FY 1920 contract and have been incorporated into the budget for service activities only.

3 NC Pre-Kindergarten Grant [State and Federal Funds]

- PFC is in full contract with DCDEE effective 07-01-2019.
- The total grant was \$8,923,135, but has been increased by additional state funding of \$174,963, effective 10-01-2019.
This brings the total grant to \$9,098,098, which currently consists of \$2,174,469 of state funds and \$6,923,629 of federal funds.

4 DCDEE - Region 5 Grants [Federal Funds]

- PFC's three Region 5 grants are not all in contract effective 07-01-19. Information will provided at a later date.
- Region 5 Core is in full contract with SWCDC effective 07-01-2019, which is \$6,765.00 more than FY 18/19.

5 All Funding Sources

- The cash balance at month-end is as projected and is sufficient for the requirements of the upcoming month.

6 Unrestricted State Revenues (USR)

- The goal is to continue to use these funds only when other funding streams cannot be used or is not available.
- The cash equivalent balances in Fund 208 consists of the following at the end of the month:

PNC Bank Money Market Account	220,095.41	<i>Does not include interest earned in Fund 899</i>
Select Bank - Certificate of Deposit	100,000.00	
Lumbee Bank - Certificate of Deposit	100,000.00	
Select Bank - Checking Account [from investments]	-	
Lumbee Bank - Checking Account [from investments]	100.00	<i>Deposited \$100, fees of \$40 refunded</i>
E-Trade Funds Account	68,000.00	
	<u>488,195.41</u>	

PNC Bank Money Market - Fund 208	220,095.41
PNC Bank Money Market - Fund 899	23,298.91
	<u>243,394.32</u>

Investments - Fund 208	488,195.41
Interest Earned - Fund 899	23,298.91
TOTAL INVESTMENTS PLUS INTEREST	<u>511,494.32</u>

7 Cash and In-kind Report

- The 19% match amount reflected on the monthly report is reflected at 100% of the full allocation.
- PFC's Leadership Team, staff and Board members will continue to discuss and implement strategies to meet our match requirement. PFC did not meet the 19% match requirement for FY1819, FY1718 nor for FY1617.
- The penalty for not meeting the match in FY1718 was waived due to the lack of data from DSS parent fees. Any penalties for FY1819 were also waived for counties that were affected by Hurricane Florence as well as for all counties due to lack of county specific data from DSS parent fees.

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.

FOOTNOTES FOR FINANCIAL REPORTS November 30, 2019

FOOTNOTES - BALANCE SHEET

A. The cash accounts at November 30, 2019 total \$3,937,660.52.

Included in the cash balance amount are the following investment vehicles:

Banking Institution	Investment Type	Current Amount	Term (months)	Maturity Date	Interest Rate	Annual Percentage Yield
PNC Bank	Money Market	\$243,394.32	n/a	n/a	n/a	.50%
Select Bank	CD	\$100,000.00	15	05/20/20	2.47%	2.50%
Lumbee Bank	CD	\$100,000.00	15	05/21/20	2.26%	2.29%
Lumbee Bank	Checking	\$100.00	n/a	n/a	n/a	n/a
E-Trade	Financial Trades	\$68,000.00	n/a	n/a	n/a	n/a
Cumberland Community Foundation	Beneficial Interest in Endowment Fund	\$31,384.00	n/a	n/a	n/a	n/a
TOTAL		\$542,878.32				

B. Employees' payroll deductions at November 30, 2019 from the current month and from prior months total \$1,072.87. These accounts are reconciled on a monthly basis and at yearend to ensure that the correct amounts are being accounted for.

C. Per Board approval, an endowment fund was established on June 29, 2012 with the Cumberland Community Foundation, Inc. with an initial amount of \$25,000.00. Since this amount is an irrevocable gift of assets, it is classified as a permanently restricted net asset for accounting purposes. It is also classified as a "Beneficial Interest in Community Foundation" in the Assets section of the Balance Sheet.

NCPC defines permanently restricted net assets as "used to classify assets that have donor-imposed stipulations that neither expire with time nor can be fulfilled or removed by actions of the organization. An example would be an endowment fund whereby the principal is maintained for investment purposes and the interest earnings may be available for use. This FASB code is rarely used."

Additional funds totaling \$4,732.00 was added to the endowment as of June 30, 2013. The Partnership made an additional deposit of \$768.00 to the endowment in September 2014. The Partnership also made an additional deposit of \$666.00 to the endowment in July 2015. During January 2016, additional deposits totaling \$218.00 were received for the endowment. This amount was transferred to the Foundation in February 2016. The total contributions from the Partnership to the endowment, including these funds, are now a total of \$31,384.00. There were no additional funds added to this endowment during the 2016-2017 fiscal year.

FOOTNOTES FOR FINANCIAL REPORTS

November 30, 2019

FOOTNOTES - SMART START GRANT SPREADSHEET

***Carryforward Funds from FY 1819 to be used in FY 1920 of \$246,596 were added to our FY 1920 contract and have been incorporated into the budget for service activities only.**

SERVICES (In-House Activities): The Smart Start grants for all of the Service budgets are in full contract effective July 1, 2019.

The Family Resource Center, Community Engagement & Development, Planning & Evaluation, All Children Excel, and CCR&R Subsidy Non-TANF all received increases from the Carryforward Funds.

Two new activities, NC Pre-K Subsidy TANF and NC Pre-K Subsidy Non-TANF, were also added from the Carryforward Funds.

DIRECT SERVICE PROVIDERS: The Smart Start grants for the Direct Service Providers (DSPs) budgets are in full contract at July 1, 2019.

Kerri Hurley (Kindermusik Therapy) received an increase from the Carryforward Funds.

ADMINISTRATION: The Smart Start grant for the Administration budget is in full contract at July 1, 2019.

Effective September 15, 2019 a new activity for the Fundraising Administration 1% allocation was established by decreasing the Smart Start P&E Services activity and increasing the Fundraising Administration Activity by \$65,730.

Partnership for Children of Cumberland County, Inc.
Balance Sheet
November 30, 2019

Assets

Bank of America Checking Account	\$ 3,394,382.20	}	A
PNC Bank - Money Market Reserve	243,394.32		
Select Bank - Certificate of Deposit	100,000.00		
Lumbee Bank - Certificate of Deposit	100,000.00		
Lumbee Bank - Checking Account [from investments]	100.00		
E-Trade Funds Account	68,000.00		
Petty Cash, Change Funds, Undeposited Receipts	400.00		
Beneficial Interest in Community Foundation	31,384.00		
Employee Advances (for travel)	0.00		
	<hr/>		
Total Assets	3,937,660.52		
	<hr/> <hr/>		

Liabilities and Net Assets

Health Insurance Payable	0.00	}	B
Flex-Spending Payable	(532.01)		
AFLAC Payable	(558.36)		
Payroll Withholding - 401k	0.01		
Dental Insurance Payable	14.63		
Vision Payable	2.86		
Legal Shield Payable	0.00		
Tenant Security Deposits	21,961.80		
Unrestricted Net Assets	1,066,796.70		
Temporarily Restricted Net Assets	135,132.78		
Permanently Restricted Net Assets	31,384.00	C	
Excess Revenues over (under) Expenditures	2,683,458.11		
	<hr/>		
Total Liabilities and Net Assets	\$ 3,937,660.52		
	<hr/> <hr/>		

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC. - SMART START GRANT - FY 2019 - 2020

FY 19/20 SMART START FULL ALLOCATION	\$6,819,643
--------------------------------------	-------------

TOTAL ALLOCATION FOR ADMINISTRATION ----->		\$383,479
FY 19/20 Smart Start Admin Base Allocation	\$317,749	
FY 19/20 Additon of 1% Fundraising Grant [9200-990]	\$65,730	

TOTAL ALLOCATION FOR SERVICES ----->		\$6,436,164
FY 19/20 Smart Start Services Allocation :	\$6,255,298	
FY 19/20 Reduction for 1% Fundraising Grant [9200-990]	\$ (65,730)	
Carryforward Funds from FY1819 to be used in FY1920	\$246,596	

[illegible]

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC. - SMART START GRANT - FY 2019 - 2020

FY 19/20 SMART START FULL ALLOCATION	\$6,819,643
---	--------------------

TOTAL ALLOCATION FOR ADMINISTRATION ----->	\$383,479
FY 19/20 Smart Start Admin Base Allocation	\$317,749
FY 19/20 Addition of 1% Fundraising Grant [9200-990]	\$65,730

TOTAL ALLOCATION FOR SERVICES ----->	\$6,436,164
FY 19/20 Smart Start Services Allocation :	\$6,255,298
FY 19/20 Reduction for 1% Fundraising Grant [9200-990]	\$ (65,730)
Carryforward Funds from FY1819 to be used in FY1920	\$246,596

AS OF NOVEMBER 30, 2019

										If monthly spending was equal, at month-end, the percentages should be:	
										42%	58%
										% of Budget Expended	% of Available Funds

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC. - SMART START GRANT - FY 2019 - 2020

FY 19/20 SMART START FULL ALLOCATION	\$6,819,643
---	--------------------

TOTAL ALLOCATION FOR ADMINISTRATION ----->	\$383,479
FY 19/20 Smart Start Admin Base Allocation	\$317,749
FY 19/20 Addition of 1% Fundraising Grant [9200-990]	\$65,730

TOTAL ALLOCATION FOR SERVICES ----->	\$6,436,164
FY 19/20 Smart Start Services Allocation :	\$6,255,298
FY 19/20 Reduction for 1% Fundraising Grant [9200-990]	\$ (65,730)
Carryforward Funds from FY1819 to be used in FY1920	\$246,596

AS OF NOVEMBER 30, 2019

										EXPENDITURES		42%	58%
Activity		Agency			11/30/19 Budget	Advances	October	November	Y-T-D	Remaining Budget	% of Budget Expended	% of Available Funds	
23	Administration	IH	Partnership for Children	5%	\$ 317,749.00	\$ -	\$ 28,870.06	\$ 27,725.25	\$ 180,576.34	\$ 137,172.66	57%	43%	
24	1% Fundraising NEW for FY2019-2020	IH	Partnership for Children	1%	\$ 65,730.00	\$ -	\$ 1,006.59	\$ 6,577.44	\$ 7,584.03	\$ 58,145.97	12%	88%	
Unallocated Smart Start SERVICES Funds					\$ -								
Unallocated Smart Start ADMINISTRATION Funds					\$ -								
Total Smart Start Funds Expended						\$ 9,534.83	\$ 423,486.29	\$ 397,977.97	\$ 2,112,028.46				
							Total Allocated Smart Start Funds Remaining			\$ 4,707,614.54			

Partnership for Children of Cumberland County, Inc. - NC PRE-KINDERGARTEN GRANT

FY 19/20 Revenues per Contract		Fiscal Year 2019/ 2020	
\$	8,398,245	NC Pre-k Grant Payments to Providers	
\$	174,963	2% CCDF Quality Funds	
\$	174,963	2% New Capacity Building Funds	
\$	349,927	4% Administrative Fee	
\$	9,098,098	Total NC Pre-k Grant	
		as of November 30, 2019	
		SHOULD BE	
		42%	58%

FUND			FY 19/20 Budget					Remaining	% of	% of	
	Activity		10/1/2019	September	October	November	Y-T-D	Budget	Budget Expended	Available Funds	
211	9100-999	Administrative Operations		\$ 58,890.00	\$ 10,614.03	\$ 1,035.23	\$ 1,131.88	\$41,421.37	\$17,468.63	70%	30%
211	3104-001	CCR&R - Core		\$ 83,891.00	\$ 7,082.11	\$ 6,356.73	\$ 6,669.44	\$39,860.04	\$44,030.96	48%	52%
	3323-017	NC Pre-k Coordination (In-Direct)		\$ 207,146.00	\$ 19,995.29	\$ 19,283.79	\$ 18,507.56	\$107,596.33	\$99,549.67	52%	48%
		Services Sub-Total		\$ 291,037.00	\$27,077.40	\$25,640.52	\$25,177.00	\$147,456.37	143,580.63	51%	49%
206	2342-015	NC Pre-k Subsidy (Direct - Child Reimbursement) - State Funds		\$ 1,402,142.15	\$ -	\$ 373,550.00	\$ 10,350.00	\$383,900.00	\$1,018,242.15	27%	73%
	2348-015	NC Pre-K Non-TANF/CCDF - State Funds		\$ 247,436.85	\$ -	\$ 94,750.00	\$ 1,500.00	\$96,250.00	\$151,186.85	39%	61%
		Fund 206 Sub-Total		\$ 1,649,579.00	\$0.00	\$468,300.00	\$11,850.00	\$480,150.00	\$1,169,429.00	29%	71%
319	2342-015	NC Pre-k Subsidy TANF (Direct - Child Reimbursement) - Federal Funds		\$ 5,736,366.10	\$ -	\$ 158,880.00	\$ -	\$158,880.00	\$5,577,486.10	3%	97%
	2348-015	NC Pre-K Non-TANF/CCDF - Federal Funds		\$ 1,012,299.90	\$ -	\$ -	\$ -	\$0.00	\$1,012,299.90	0%	100%
		Fund 319 Sub-Total		\$ 6,748,666.00	\$0.00	\$158,880.00	\$0.00	\$158,880.00	\$6,589,786.00	2%	122%
328	3322-017	NC Pre-K New CCDF Quality Funds - Federal Funds		\$ 174,963.00	\$ 3,163.77	\$ 6,749.32	\$ 3,012.77	\$32,155.85	\$142,807.15	18%	82%
212	3104-001	NC Pre-K New Capacity Building Funds - State Funds effective 10-1-2019		\$44,888	\$ -	\$ -	\$ -	\$0.00	\$44,888.00	0%	100%
212	3323-017	NC Pre-K New Capacity Building Funds - State Funds effective 10-1-2019		\$10,360	\$ -	\$ -	\$ (150.00)	-\$150.00	\$10,510.00	-1%	101%
212	5603-007	NC Pre-K New Capacity Building Funds - State Funds effective 10-1-2019		\$18,082	\$ -	\$ 2,009.11	\$ 2,495.04	\$4,504.15	\$13,577.85	25%	75%
212	9100-999	NC Pre-K New Capacity Building Funds - State Funds effective 10-1-2019		\$101,633	\$ -	\$ 14,842.24	\$ 14,510.74	\$29,352.98	\$72,280.02	29%	71%
		Fund 219 Sub-Total		\$ 174,963.00	\$0.00	\$16,851.35	\$16,855.78	\$33,707.13	\$141,255.87	19%	0%

Total Budget
Remaining

\$8,204,327.28

Total NC Pre-K Grant	\$ 9,098,098.00
Unallocated NC Pre-k Revenues	\$ -
Total NC Pre-k Grant Expended	\$40,855.20
	\$677,456.42
	\$58,027.43
	\$893,770.72
Total State Funds	\$2,174,469.00
Total Federal Funds	\$6,923,629.00
Total NC Pre-K Grant	\$9,098,098.00

Partnership for Children of Cumberland County, Inc.

Region 5 DCDEE Lead Agency Grant
Fiscal Year 2019 - 2020

TOTAL FY 2019 - 2020 REGION 5 LEAD AGENCY ALLOCATION **\$338,791.00** CORE ONLY

FY 2019 - 2020 10% Overhead / Administration Allocation **\$30,399.00**

FY 2019 - 2020 Program/Services Allocation **\$308,392.00**

EXPENDITURES									as of November 30, 2019	
									42%	58%
Activity		07/01/19 Budget	Advances	September	October	November	Y-T-D	Remaining Budget	% of Budget Expended	% of Available Funds
Region 5 Lead Agency - Core Services		\$ 246,166.00	\$ -	\$ 12,951.99	\$ 13,085.29	\$ 11,338.70	\$ 74,296.36	\$ 171,869.64	30%	70%
Core Services - 10% Overhead/Administration for CCR&R		\$ 1,899.00	\$ -	\$ 58.83	\$ 266.91	\$ 104.53	\$ 537.67	\$ 1,361.33	28%	72%
Core Services - 10% Overhead/Administration for Admin Ops		\$ 28,500.00	\$ -	\$ 1,229.92	\$ 1,071.58	\$ 2,258.52	\$ 8,135.24	\$ 20,364.76	29%	71%
Contracts & Grants - Anson County		\$ 9,954.00	\$ -	\$ -	\$ -	\$ 3,318.00	\$ 3,318.00	\$ 6,636.00	33%	67%
Contracts & Grants - Montgomery County		\$ 8,345.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,345.00	0%	100%
Contracts & Grants - Moore County		\$ 29,399.00	\$ -	\$ -	\$ -	\$ 9,208.69	\$ 9,208.69	\$ 20,190.31	31%	69%
Contracts & Grants - Richmond County		\$ 14,528.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 14,528.00	0%	100%
		\$ 338,791.00	\$ -	\$ 14,240.74	\$ 14,423.78	\$ 26,228.44	\$ 95,495.96	\$ 243,295.04	28%	72%
Region 5 Infant Toddler Project		\$ -	\$ -	\$ 9,871.17	\$ 11,902.35	\$ 10,210.12	\$ 56,767.91	\$ (56,767.91)	#DIV/0!	#DIV/0!
Infant Toddler - 10% Overhead/Administration for CCR&R		\$ -	\$ -	\$ 24.80	\$ 1,098.31	\$ 35.42	\$ 1,233.54	\$ (1,233.54)	#DIV/0!	#DIV/0!
Infant Toddler - 10% Overhead/Administration for Admin Ops		\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10.13	\$ (10.13)	#DIV/0!	#DIV/0!
		\$ -	\$ -	\$ 9,895.97	\$ 13,000.66	\$ 10,245.54	\$ 58,011.58	\$ (58,011.58)	#DIV/0!	#DIV/0!
Region 5 Healthy Social Behaviors Project		\$ -	\$ -	\$ 10,068.79	\$ 11,365.96	\$ 8,643.35	\$ 53,110.57	\$ (53,110.57)	#DIV/0!	#DIV/0!
Healthy Social Behavior - 10% Overhead/Administration for CCR&R		\$ -	\$ -	\$ 41.32	\$ 226.95	\$ 33.70	\$ 371.93	\$ (371.93)	#DIV/0!	#DIV/0!
Healthy Social Behavior - 10% Overhead/Administration for Admin Ops		\$ -	\$ -	\$ -	\$ -	\$ -	\$ 80.66	\$ (80.66)	#DIV/0!	#DIV/0!
		\$ -	\$ -	\$ 10,110.11	\$ 11,592.91	\$ 8,677.05	\$ 53,563.16	\$ (53,563.16)	#DIV/0!	#DIV/0!
Total Allocated DCD Funds Remaining								\$ 131,720.30		
Summary for 10% Overhead / Administration	PFC	\$ 30,399.00	\$ -	\$ 1,354.87	\$ 2,663.75	\$ 2,432.17	\$ 10,369.17	\$ 20,029.83	34%	66%

Partnership for Children of Cumberland County, Inc.

All Funding Sources
Fiscal Year 2019 - 2020

FUND CODE		July 1, 2019 Beginning Cash Balance	Receipts				Expenditures				Ending Cash Balance
			September	October	November	YTD	September	October	November	YTD	
			RESTRICTED FUNDS								
206	NC Pre-K Grant - State Funds (per child)	\$ -	\$ -	\$ -	\$ 1,205,119.00	\$ 1,205,119.00	\$ -	\$ -	\$ -	\$ -	\$ 1,205,119.00
	CASH ADVANCE from DCDEE -NC Pre-K Grant	\$ -	\$ -	\$ 539,150.00	\$ -	\$ 539,150.00	\$ -	\$ 468,300.00	\$ 11,850.00	\$ 480,150.00	\$ 59,000.00
211	NC Pre-K Grant - 4% Admin Fees	\$ (1,062.85)	\$ -	\$ 82,578.88	\$ 32,627.43	\$ 156,856.44	\$ 37,691.43	\$ 26,675.75	\$ 26,308.88	\$ 156,159.74	\$ (366.15)
	CASH ADVANCE from DCDEE -NC Pre-K Grant	\$ -	\$ -	\$ -	\$ -	\$ 32,718.00	\$ -	\$ -	\$ -	\$ 32,718.00	\$ -
319	NC Pre-K Grant (per slot) - Federal Funds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	CASH ADVANCE from DCDEE -NC Pre-K Grant	\$ -	\$ -	\$ (539,150.00)	\$ 1,174,106.00	\$ 1,474,780.00	\$ -	\$ 158,880.00	\$ -	\$ 158,880.00	\$ 1,315,900.00
328	NC Pre-K Grant CCDF Quality Funds-Federal Funds	\$ (50,913.25)	\$ -	\$ 19,287.85	\$ 6,749.32	\$ 80,156.33	\$ 3,163.77	\$ 6,749.32	\$ 3,012.77	\$ 32,155.85	\$ (2,912.77)
329	NC Pre-K Capacity Building Grant - Effective 11-1-18 FEDERAL Funds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
212	NC Pre-K Capacity Building Grant - Effective 11-1-18 STATE Funds	\$ (14,384.03)	\$ -	\$ -	\$ -	\$ 14,384.03	\$ -	\$ 16,851.35	\$ 16,855.78	\$ 33,707.13	\$ (33,707.13)
	Sub-total for NC Pre-K	\$ (66,360.13)								Sub-total	\$ 2,543,032.95
301	Family CareGivers Program	\$ (164.12)	\$ -	\$ -	\$ 300.00	\$ 464.00	\$ 150.00	\$ 150.00	\$ 453.34	\$ 753.34	\$ (453.46)
307	DCD Grant - SWCDC	\$ 18,312.10	\$ -	\$ 26,452.97	\$ -	\$ 54,684.97	\$ 14,240.74	\$ 14,297.62	\$ 26,228.44	\$ 113,808.00	\$ (40,810.93)
312	Region 5 - Infant/Toddler Project	\$ 1,558.37	\$ -	\$ -	\$ -	\$ -	\$ 9,895.97	\$ 13,000.66	\$ 10,245.54	\$ 67,334.79	\$ (65,776.42)
313	Region 5 - Healthy Social Behavior	\$ 9,593.21	\$ -	\$ -	\$ -	\$ -	\$ 10,110.11	\$ 11,592.91	\$ 8,677.05	\$ 55,391.53	\$ (45,798.32)
807	Region 5 - Program Income	\$ -	\$ 1,383.90	\$ 1,515.00	\$ 820.00	\$ 5,563.90	\$ 2,155.59	\$ 2,309.15	\$ 2,287.57	\$ 12,233.33	\$ (6,669.43)
	Sub-total for Other Restricted	\$ 29,299.56								Sub-total	\$ (159,508.56)
143	Smart Start - Admin. (FY 17/18)	\$ 50.95	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50.95	\$ -
144	Smart Start - Services (FY 17/18)	\$ 902.97	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 902.97	\$ -
145	Smart Start - Admin. (FY 18/19)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (900.00)	\$ (900.00)	\$ 900.00
146	Smart Start - Services (FY 18/19)	\$ 275,733.74	\$ -	\$ -	\$ -	\$ -	\$ (100.00)	\$ -	\$ (3,171.00)	\$ 271,960.53	\$ 3,773.21
147	Smart Start - Admin. (FY 19/20)	\$ -	\$ 27,020.00	\$ 52,651.00	\$ 31,512.00	\$ 179,086.00	\$ 35,127.45	\$ 29,876.65	\$ 34,302.69	\$ 188,160.37	\$ (9,074.37)
148	Smart Start - Services (FY 19/20)	\$ -	\$ 297,087.00	\$ 275,489.00	\$ 281,679.00	\$ 1,600,840.00	\$ 251,252.21	\$ 277,261.36	\$ 278,557.76	\$ 1,288,957.90	\$ 311,882.10
201	MAC SS Grant (Accting/Contracting)	\$ -	\$ -	\$ -	\$ 16,348.62	\$ 32,697.24	\$ 5,629.25	\$ 12,737.75	\$ 4,596.35	\$ 36,873.80	\$ (4,176.56)
216	Dolly Parton's Imagination Library	\$ 3,525.75	\$ 7,500.00	\$ -	\$ 7,500.00	\$ 15,000.00	\$ -	\$ 1,577.00	\$ 2,935.00	\$ 4,524.05	\$ 14,001.70
801	Program Income (SS Related)	\$ 82,849.45	\$ 7,850.89	\$ 4,673.22	\$ 5,738.41	\$ 29,436.42	\$ 3,582.86	\$ 14,308.08	\$ 14,023.01	\$ 40,864.02	\$ 71,421.85
804	GEMS Shared Services (PI SS Related)	\$ 1,300.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,300.00
902	COBRA - Employee Insurance Withholdings	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Sub-total for Smart Start & Related	\$ 364,362.86								Sub-total	\$ 390,027.93

Partnership for Children of Cumberland County, Inc.

All Funding Sources
Fiscal Year 2019 - 2020

FUND CODE		July 1, 2019 Beginning Cash Balance	Receipts				Expenditures				Ending Cash Balance
			September	October	November	YTD	September	October	November	YTD	
	UNRESTRICTED FUNDS										
208	Unrestricted State Revenues - For Operating Purposes	\$ 28,371.63	\$ -	\$ -	\$ -	\$ -	\$ 1,809.49	\$ 1,685.57	\$ 1,777.66	\$ 9,095.33	\$ 19,276.30
	Unrestricted State Revenues - Invested in CDs and Money Market Account	\$ 488,655.55	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 460.14	\$ 488,195.41
501	Individual Gifts & Donations	\$ 40,140.50	\$ 342.00	\$ 1,765.01	\$ 97.06	\$ 6,303.93	\$ (25.00)	\$ (100.00)	\$ (64.03)	\$ (165.99)	\$ 46,610.42
515	Vending Machine Commissions	\$ 369.44	\$ 73.60	\$ 33.32	\$ -	\$ 215.40	\$ -	\$ 10.48	\$ 33.63	\$ 134.11	\$ 450.73
518	Kohl's Corporate Grants	\$ 3,855.92	\$ -	\$ -	\$ -	\$ 930.00	\$ 43.14	\$ -	\$ -	\$ 429.58	\$ 4,356.34
526	Unrestricted Private Funds	\$ 540.41	\$ -	\$ -	\$ -	\$ -	\$ 511.83	\$ -	\$ -	\$ 511.83	\$ 28.58
531	PFC Annual Engagements	\$ 247.80	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 247.80
536	The CarMax Foundation Grant	\$ 636.43	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 298.50	\$ 337.93
537	Foundation for the Carolinas Grant via Long Leaf Foundation	\$ 13,361.63	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,689.80	\$ -	\$ 11,350.82	\$ 2,010.81
539	Foundation for the Carolinas Grant - Operation Restoration	\$ 100,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100,000.00
540	Think Babies Community Infant Toddler Project	\$ 1,000.00	\$ -	\$ -	\$ -	\$ -	\$ 324.96	\$ 1,607.62	\$ (17.32)	\$ 1,915.26	\$ (915.26)
541	NC Early Care Childhood Foundation ECPC	\$ -	\$ -			\$ -	\$ 698.96	\$ 194.33	\$ (21.10)	\$ 872.19	\$ (872.19)
542	NC Early Care Childhood Foundation Family Input	\$ -	\$ -	\$ -		\$ -	\$ -	\$ 295.01	\$ 711.00	\$ 1,006.01	\$ (1,006.01)
802	PFCRC II (Non-Smart Start)	\$ 110,431.99	\$ 6,920.62	\$ 14,199.90	\$ 7,252.56	\$ 46,910.49	\$ 5,591.78	\$ 8,574.49	\$ 6,277.66	\$ 66,344.88	\$ 90,997.60
806	Forward March Conference	\$ 31,763.71	\$ -	\$ -	\$ -	\$ -	\$ 117.04	\$ 137.83	\$ -	\$ 260.37	\$ 31,503.34
812	PFCRC II - Administration	\$ 57,000.00	\$ 4,750.00	\$ 4,750.00	\$ 4,750.00	\$ 23,750.00	\$ 4,016.72	\$ 4,153.90	\$ 4,080.93	\$ 23,822.35	\$ 56,927.65
815	Hoke - Contracted Eval (not program income)	\$ 14,191.40	\$ -	\$ -	\$ -	\$ -	\$ 1,211.30	\$ 549.67	\$ 601.68	\$ 7,158.46	\$ 7,032.94
816	Contracted Data Services	\$ 3,448.15	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,448.15
820	Fundraising - PFC Annual Soiree	\$ 106,534.93	\$ -	\$ 2.24	\$ 10,007.88	\$ 12,510.12	\$ 250.00	\$ 7.79	\$ 15.76	\$ 1,054.65	\$ 117,990.40
822	Fundraising - PFC Annual Soiree - Kidstuff	\$ 7,063.14	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,063.14
824	Fundraising - PFC Annual Soiree - Administrative Allocation	\$ 6,157.71	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,157.71
825	Capital Projects Fund	\$ 21,578.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 21,578.00
827	Fundraising - Mission Moments	\$ 139.52	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 139.52
828	Fundraising - Early Care & Education Initiatives	\$ 1,804.28	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,804.28

Partnership for Children of Cumberland County, Inc.

All Funding Sources
Fiscal Year 2019 - 2020

FUND CODE		July 1, 2019 Beginning Cash Balance	Receipts				Expenditures				Ending Cash Balance
			September	October	November	YTD	September	October	November	YTD	
897	Sales Tax	\$ (8,948.47)	\$ -	\$ -	\$ -	\$ 8,948.47	\$ 505.56	\$ 1,734.18	\$ 1,353.04	\$ 6,158.22	\$ (6,158.22)
899	Interest Income (from Investment Funds)	\$ 22,533.18	\$ 146.79	\$ 133.90	\$ 115.97	\$ 765.73	\$ -	\$ -	\$ -	\$ -	\$ 23,298.91
904	Forfeited FSA	\$ 823.85	\$ -	\$ -	\$ -	\$ -	\$ 4.25	\$ 4.25	\$ 8.50	\$ 25.50	\$ 798.35
905	Employee Withholding	\$ (2,537.86)	\$ -	\$ -	\$ -	\$ 55,377.36	\$ 523.70	\$ (1,835.60)	\$ (601.06)	\$ 54,710.72	\$ (1,871.22)
	Sub-total for Unrestricted Funds	\$ 1,049,162.84								Sub-total	\$ 1,019,431.41
INFORMATION TECHNOLOGY											
992	PFC IT Management	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 182.96	\$ 256.15	\$ 219.56	\$ 1,247.11	\$ (1,247.11)
993	IT - Core	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 0.01	\$ -	\$ -	\$ 0.01	\$ (0.01)
994	IT - Outside Agencies	\$ 121,979.80	\$ 10,270.52	\$ 7,890.00	\$ 8,676.56	\$ 37,239.40	\$ 6,384.68	\$ 10,887.42	\$ 8,558.10	\$ 43,142.53	\$ 116,076.67
995	IT - PFC Enhanced	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 665.99	\$ 71.77	\$ 1,536.76	\$ (1,536.76)
996	IT - PFC Regular	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Sub-total for Information Technology	\$ 121,979.80								Sub-total	\$ 113,292.79
OTHER FUNDS											
599	Cumberland Community Foundation Endowment	\$ 31,384.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 31,384.00
	Sub-total for Other Funds	\$ 31,384.00								Sub-total	\$ 31,384.00
	TOTAL	\$ 1,529,828.93								TOTAL	\$ 3,937,660.52

ADDITIONAL SUMMARIZED INFORMATION
USR
<i>Operating Cash</i> 19,276.30
<i>Investments</i> 488,195.41
\$ 507,471.71

NCPK
<i>Operating Cash</i> 1,168,132.95
<i>Cash Advance</i> 1,374,900.00
\$ 2,543,032.95

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.

Cash & In-Kind Contributions Report Fiscal Year 2019/2020

Total Smart Start Allocation: \$ 6,819,643.00
 Target Cash & In-Kind Required (19%): \$ 1,295,732.17
 Target Cash Required (≥13%): \$ 886,553.59
 Target In-Kind Required (±6%): \$ 409,178.58

1

CASH DONATIONS	July	August	September	October	November	Y-T-D
Cash Donations - In-House						
Board & Committee Donations 501-4410	\$ 40.00	\$ 105.00	\$ 80.00	\$ 680.00	\$ 10.00	\$ 915.00
Staff Donations 501-4410	\$ 10.00	\$ 10.00	\$ 10.00	\$ 12.00	\$ 12.00	\$ 54.00
Donations - General Admin Operations 501-4410	\$ 742.86	\$ 1,192.00	\$ 702.00	\$ 1,073.01	\$ 475.06	\$ 4,184.93
Donations - General CCR&R 501-4410	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Donations - Reach Out & Read 501-4410	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Donations - General PD&C 501-4410	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Donations - General PFCRC 501-4410	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Donations - PD&C KidStuff 501-4410	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Donations - NC Pre-K SS Allowable 501-4420	\$ 2,000.00	\$ -	\$ -	\$ -	\$ -	\$ 2,000.00
Donations - Vending Machine Proceeds 515-4410	\$ 52.70	\$ 55.78	\$ 73.60	\$ 33.32	\$ -	\$ 215.40
Donations - PFC Annual Engagements 531-4410	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Donations - Forward March Conference 806-4830	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Donations - Fundraising Events 2018 820-4611	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Donations - Fundraising Events 2019 820-4611	\$ 2,500.00	\$ -	\$ -	\$ -	\$ -	\$ 2,500.00
Donations - Fundraising Event Sales 2019 820-4601	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Donations - Fundraising Event Sales 2020 820-4601	\$ -	\$ -	\$ -	\$ -	\$ 10,000.00	\$ 10,000.00
Program Income - Rent from Resource Center I 801-4824	\$ 3,913.51	\$ 2,000.85	\$ 5,926.65	\$ 2,773.03	\$ 4,025.26	\$ 18,639.30
Program Income - Conference Room Rental RCI 801-4762	\$ -	\$ 2,000.00	\$ -	\$ -	\$ -	\$ 2,000.00
Program Income - Nurturing Parenting Workshop F 801-4836	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Program Income - Tenant Copier Fees 801-5311	\$ -	\$ -	\$ -	\$ 152.38	\$ 20.75	\$ 173.13
Program Income - CCR&R Workshop Fees 801-4823	\$ 790.00	\$ 1,755.00	\$ 1,835.00	\$ 1,060.00	\$ 1,565.00	\$ 7,005.00
Program Income - CCR&R Resource Library Fees 801-4823	\$ 60.43	\$ 179.11	\$ 89.24	\$ 140.19	\$ 48.15	\$ 517.12
Program Income - PDCC IACET Workshop Fees 801-4822	\$ 275.00	\$ 200.00	\$ -	\$ 700.00	\$ 100.00	\$ 1,275.00
Program Income - PD&C Services 801-4834	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Program Income - PD&C KidStuff 801-4834	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Program Income - Summer Camp Expo 801-4833	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Program Income - Other 801-4827	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Program Income - Rent from Resource Center II 812-4761	\$ 4,750.00	\$ 4,750.00	\$ 4,750.00	\$ 4,750.00	\$ 4,750.00	\$ 23,750.00
Cost Reduction - Car Seat Program Parent Fees 146-6902	\$ -	\$ -	\$ -	\$ -	\$ 20.00	\$ 20.00
Quality Enhancement - Cash Matches 144-6904	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cost Reduction - Unlimited Online Learning 144-5317	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
						\$ -
Total Cash Donations - In-House	\$ 15,134.50	\$ 12,247.74	\$ 13,466.49	\$ 11,373.93	\$ 21,026.22	\$ 73,248.88

Cash Donations - Direct Service Providers						
1st Quarter (July - September)	\$ -					\$ -
2nd Quarter (October - December)				\$ -		\$ -
3rd Quarter (January - March)						\$ -
4th Quarter (April - June)						\$ -
PFC Child Care Subsidy Parent Fees	\$ -					\$ -
Total Cash Donations - Direct Service Providers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TOTAL CASH DONATIONS	\$ 15,134.50	\$ 12,247.74	\$ 13,466.49	\$ 11,373.93	\$ 21,026.22	\$ 73,248.88
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2

GRANTS						
Carmax Foundation (100% Private Grants) 536-4426	\$ -					\$ -
WalMart Foundation (100% Private Grants) 533-4423	\$ -					\$ -
Raising A Reader (100% Private Grants) 534-4420	\$ -					\$ -
Kohl's Corporate Grants (100% Private Grants) 518-4420	\$ 930.00					\$ 930.00
Cumberland Community Foundation (100% Private 535-4425)						\$ -
TOTAL GRANTS	\$ 930.00	\$ -	\$ -	\$ -	\$ -	\$ 930.00

1.1%

IN-KIND DONATIONS						
In-Kind Donations - In-House						
In-Kind Donations - Volunteer Time	\$ 4,372.23	\$ 3,827.99	\$ 3,130.88	\$ 1,638.82	\$ 905.02	\$ 13,874.94
Discounts on Materials - Kaplan	\$ -					\$ -
Discounts on Materials - Brame	\$ -					\$ -
Discounts on Materials - Discount School Supply	\$ -					\$ -
Discounts on Materials - Lakeshore	\$ -					\$ -
Discounts on Software - Techsoup Stock	\$ -					\$ -
Donations - Other In-Kind	\$ 65.00					\$ 65.00
PFC Staff Donations - Supplies and Mileage	\$ -					\$ -
PFC Board Member Donations - Supplies and Mileage	\$ -					\$ -
						\$ -
Total In-Kind Donations - In-House	\$ 4,437.23	\$ 3,827.99	\$ 3,130.88	\$ 1,638.82	\$ 905.02	\$ 13,939.94

In-Kind Donations - Direct Service Providers						
1st Quarter (July - September)	\$ -					\$ -
2nd Quarter (October - December)						\$ -
3rd Quarter (January - March)						\$ -
4th Quarter (April - June)						\$ -
Total In-Kind Donations - Direct Service Providers			\$ -			\$ -

TOTAL IN-KIND DONATIONS	\$ 4,437.23	\$ 3,827.99	\$ 3,130.88	\$ 1,638.82	\$ 905.02	\$ 13,939.94
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0.2%

3

GRAND TOTAL	\$ 20,501.73	\$ 16,075.73	\$ 16,597.37	\$ 13,012.75	\$ 21,931.24	\$ 88,118.82
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1.3%

- 1 - Current Month Reporting
- 2 - YTD Cash Reported
- 3 - YTD In-Kind Reported
- 4 - Amount remaining to reach target

TARGET REMAINING	\$ (1,207,613.36)
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4



Partnership for Children of Cumberland County, Inc. (PFC)
Executive Committee (Acting as Board) Meeting Minutes
October 31, 2019 (9:12 am-10:44 am)
Be the Driving Force



MEMBERS PRESENT: Hank Debnam, Jim Grafstrom (arrived at 9:17am), Sandee Gronowski, Dr. Meredith Gronski (arrived at 9:51am), Alana Hix (D), Ayesha Neal (via phone until 10:30am), Chas Sampson and Wanda Wesley
MEMBERS ABSENT: Amy Cannon, Dr. Marvin Connelly, Jr., Angela Crosby, Michael Hardin and Perry Melton
NON-VOTING ATTENDEES: Pamela Federline, Belinda Gainey, Anna Hall, Marie Lilly, Rosalie Mallon, Sharon Moyer, Kalia Mullins (UNCP Intern), Mary Sonnenberg and Mike Yeager

AGENDA ITEM	DISCUSSION & RECOMMENDATION	ACTION	FOLLOW-UP
I. Determination of Quorum & Call to Order – Chas Sampson, Chair A. Fundraising and Friend Raising 1. Board Donations a. PFC 10-10 Club 2. Thank You Notes to Donors 3. Volunteer Forms	<p>The scheduled meeting of the Executive Committee was held at the PFC Family Resource Center at 351 Wagoner Drive, Fayetteville, NC, on Thursday, October 31, 2019, and beginning at 9:12 am pursuant to prior written notice to each committee member. Chas Sampson, Chair, determined that a quorum was present and called the meeting to order. Belinda Gainey, Executive Specialist, was Secretary for the meeting and recorded the minutes.</p> <p>A.1. Chas Sampson stated that board donations are required from all board members. Chas provided an overview of the matrix which lists which board members have or have not donated.</p> <p>A.1.a. Sharon Moyer stated that participation in the PFC 10-10 Club does count toward board donations. Donations can be made on the website at www.ccpfc.org.</p> <p>A.2. There were no Thank You Notes to be completed.</p> <p>A.3. Chas asked the members to fill out the volunteer form if they read the packet prior to coming to the meeting.</p>	<p>Called to Order</p> <p>None</p> <p>None</p> <p>None</p> <p>None</p>	<p>None</p> <p>None</p> <p>None</p> <p>None</p>
II. Consent Agenda – Providing Oversight* (Section VI.A.) <i>(Please Reference Agenda)</i>	<p>Chas Sampson requested a motion to accept the Executive Committee Consent Agenda Section VI.A.</p> <p>Hank Debnam moved to accept the Executive Committee Consent Agenda Section VI.A. as presented. Sandee Gronowski seconded the motion. Hearing no further discussion, the Chair put the motion to a vote. All votes were unanimous. There were no abstentions. The motion carried.</p>	Motion Carried	None
III. President's Report ^A	<p>See attached sheet</p> <p><i>Not on report:</i></p> <ul style="list-style-type: none"> - Home Visiting Parent Education State Systems Committee – Looking at what community options are available statewide and how those can be supported and the fiscal model - Mary and CCR&R staff attending a NCPC meeting on October 30. Looking to define some of the activities a little differently. NCPC is looking at tracking what PFC is doing and how many people we touch. 	None	None



Partnership for Children of Cumberland County, Inc. (PFC)
Executive Committee (Acting as Board) Meeting Minutes
October 31, 2019 (9:12 am-10:44 am)
Be the Driving Force



	- Smart Start Conference Proposals are due November 1, 2019. A few have submitted proposals.		
IV. Establishing a Strategic Direction for the Future	A.1.-A.3. An overview was provided on the Board Priorities – NC Pre-K, Community Engagement and Infrastructure. NC Pre-K – 1430 kids were served in August, 1509 served in September and 36 unfilled slots. Struggling to get in to plan with some teachers. Site selection for next year is now taking place. Community Engagement – The goal of the Community Engagement (CE) unit is to be the leading and most trusted source of information about early childhood in this community. CE currently has volunteer writers and editors to produce content for the PFC website. Posts are now on the website and will display when searches are made on certain items related to early childhood. The hours for each volunteer are counted towards in-kind. Infrastructure – Fleming and Associates has made several visits to PFC. During the most recent visit, they conducted a destructive investigation to see what was behind the bricks. It clearly gave them the information they needed on what needs to be done. The next visit will be water infiltration testing. Water will be sprayed on the building to see where the leaks are located.	None	None
A. Board Priorities Update ^Δ			
1. NC Pre-K			
2. Community Engagement			
3. Infrastructure			
B. Board Nomination ^Δ			
1. Dr. Pamela Adams-Watkins	B.1. Chas stated that Dr. Pamela Adams-Watkins nomination will be taken to Board Development Committee and full board for approval. The nomination form is being provided to the Executive Committee for information only.	None	None
V. New Business	A. Marie Lilly provided an overview of the September Financial Summary. An electronic copy of the E-trade statement was provided for information only.	None	None
A. Financial Summary: September 2019 ^Δ			
B. Projected Reversion/Carry Forward & FY 19/20 Proposed Smart Start Allocations*	B. Marie Lilly and Mary Sonnenberg stated that based on the proposed projected reversions that are to come back to PFC, after discussions amongst Leadership Team, it was decided to put these projected funds into budget. An email was sent to external and internal DSPs asking if they needed more funding. A Proposed Smart Start Allocations spreadsheet was provided to the committee. Recommendation is being made to approve the amounts as presented. If approved, budget amendments will be presented to the board in November 2019. Approval is also being recommended for PFC to adjust the Community Engagement and Development activity as necessary to the actual amount from NCPC if it is higher or lower than the projected amount and PFC is seeking approval for a 2% equity adjustment in personnel costs for 12 months, being retroactive to July 1, 2019. The equity adjustment is included on the Proposed Smart Start Allocations spreadsheet.		
C. Section 31 Liquidity Disclosure Policy, effective July 1, 2019*	Hank Debnam moved to accept the Proposed Smart Start Allocation spreadsheet and the adjustment of the Community Engagement and Development activity as presented. Sandee Gronowski seconded the motion. Hearing no further discussion, the Chair put the motion to a vote. All votes were unanimous. The motion carried. Recusals: Alana Hix and Wanda Wesley		
D. Fixed Assets Disposal*			
E. Contract Activity Descriptions (CAD) ^Δ			
1. NC Pre-K TANF			
2. NC Pre-K Non-TANF			
3. FTCC Subsidy			
F. Family Connects ^Δ			
G. Paid Family Leave ^Δ			
H. WAGES ^Δ			
I. NC Pre-K Update ^Δ			
J. PFC Education Express ^Δ			
K. PFC Website ^Δ		Motion Carried	None

Partnership for Children of Cumberland County, Inc. (PFC)
Executive Committee (Acting as Board) Meeting Minutes
October 31, 2019 (9:12 am-10:44 am)
Be the Driving Force

	<p>C. Mary and Marie reported that Section 31 Liquidity Disclosure Policy has been created, effective July 1, 2019. The policy shows that PFC is maintaining sufficient responsibility and resources. This disclosure is included in the PFC financial statement reporting at yearend per NCPC's guidance. PFC did reach out to Marcus Hedgepeth, CPA, for his review and input. The PFC policy shows that PFC is maintaining sufficient responsibility and resources. Marie provided a breakdown of PFC funds and how each are used. These are all provided in the PFC financials and are standard practice.</p> <p>Sandee Gronowski made a motion to accept Section 31 Liquidity Disclosure Policy as presented. Dr. Meredith Gronski seconded the motion. Hearing no further discussion, the Chair put the motion to a vote. All votes were unanimous. There were no abstentions. The motion carried.</p>	Motion Carried	None
	<p>D. Marie reviewed the Fixed Assets Disposals with the committee.</p> <p>Alana Hix made a motion to accept the Fixed Assets Disposals as presented. Dr. Meredith Gronski seconded the motion. Hearing no further discussion, the Chair put the motion to a vote. All votes were unanimous. There were no abstentions. The motion carried.</p>	Motion Carried	None
	<p>E. Pamela Federline provided an overview of the following Contract Activity Descriptions (CAD): NC Pre-K TANF, NC Pre-K Non-TANF and FTCC Subsidy. These were issued for information only; approval will be requested at the November 2019 board meeting.</p>	None	None
	<p>F. Mary stated that there is interest from the State Department of Health and Human Services at trying to roll out Family Connects across the state. NCPC is looking at conducting 3 pilot programs, which will be regional, and how to get Family Connect into rural areas. Hoke and Moore Counties are each interested in bringing this to their counties.</p>	None	None
	<p>G. Mary stated there is plenty of advocacy going on regarding Paid Family Leave. Some Partnerships are putting Paid Family Leave in to their policies. This is just being considered for now. No recommendations are needed at this time.</p>	None	None
	<p>H. Mary stated that because of the new WAGE\$ awards program for teachers, PFC is now able to pay at the Tier 2 level for the rest of the year. The awards program allowed PFC to have more money available.</p>	None	None
	<p>I. Alana Hix reported that 18 slots have been reallocated from the HeadStart program and have been redistributed as 9 slots to private sites. The slots were reallocated because HeadStart did not have a qualified teacher. Site selection is now taking place; several public meetings are happening.</p>	None	None
	<p>J. Mary reported that the 1999 PFC Education Express (company van) is now inoperable. PFC does not plan to spend any more money on the vehicle. It may be disposed of in the near future. Smart Start monies do cover the purchase of a vehicle, but a decision has not yet been made.</p>	None	None
	<p>K. Sharon Moyer reported that the PFC website is now being updated to provide information that are users need and will be easily accessible.</p>	None	None



Partnership for Children of Cumberland County, Inc. (PFC)
Executive Committee (Acting as Board) Meeting Minutes
October 31, 2019 (9:12 am-10:44 am)
Be the Driving Force



VI. Consent Items/Items for Information (See Agenda)		None	None
VII. Adjournment – Chas Sampson, Chair	As there was no further business, the meeting was adjourned at 10:44 am.	Adjourned	None

Submittal: The minutes of the above stated meeting are submitted for approval.

Secretary of Meeting

Date

Approval: Based on Committee consensus, the minutes of the above stated meeting are hereby approved as presented and/or corrected.

Committee Chair

Date

**Planning and Evaluation Committee Recommendations
Meeting of December 10, 2019**

I. Action Taken

The Planning and Evaluation (P&E) Committee meeting minutes were reviewed and approved unanimously as presented.

II. Information

Planning and Evaluation (P&E) staff updated the committee on:

- Personnel
- Updated CAD modifications for FY 2019-20 *after* review by NCPC, including modifications for those approved by the PFC Board (NC Pre-K TANF and NON TANF and FTCC Subsidy).
- Changes in how Professional Development will manage a change in requirement for prospective ECE scholarship recipients who must now go the T.E.A.C.H. program to determine eligibility.
- Preparations for Monitoring, which will begin in February 2020.

The committee was provided with an overview of the Annual Report draft for discussion on what is recommended that best represents PFC to the community (content) and consideration of format. Generally, it was recommended that for a community audience that information be streamlined and targeted to highlights and put into a smaller format for easy distribution that will be more easily digested.