

Board of Directors

Meeting Agenda

Thursday, July 25, 2019

NC Pre-K – 12:00 pm – 12:30 pm

PFC Board – 12:30 pm – 2:00 pm

Charles Morris Conference Room

Be the Driving Force to meet our roles and responsibilities as a non-profit Board by:

➤ *Providing Oversight* ➤ *Ensuring Adequate Resources* ➤ *Establishing a Strategic Direction*

I. Networking [12:00]

II. Introductions – Chas Sampson, Chair [12:00]

A. Fiscal Year (FY) 2019/2020 Board Officers

- | | |
|-----------------------------|-------------------------------------|
| 1. Chas Sampson – Chair | 3. Dr. Meredith Gronski – Secretary |
| 2. Ayesha Neal – Vice-Chair | 4. Sandee Gronowski – Treasurer |

B. Partnership for Children (PFC) President – Mary Sonnenberg

C. New Board Members

- | | |
|----------------------|---------------------|
| 1. Terrasine Gardner | 3. Katy Lollis |
| 2. Cotina Jones | 4. Tre’vone McNeill |

III. Conflict of Interest / Quorum^Δ – Anna Hall / Mary Sonnenberg [12:10]

IV. Determination of North Carolina Pre-Kindergarten Planning Committee (NC Pre-K) Quorum & Call to Order [12:15]

V. Adjourn NC Pre-K [12:30]

VI. Determination of Board Quorum & Call to Order – Chas Sampson [12:30]

A. Volunteer Forms ^Δ – Anna Hall

1. Cash and In-Kind

B. Board Donations ^Δ – Chas Sampson/Sharon Moyer

1. PFC 10-10 Club

C. FY 2019/2020 Required Documents ^Δ – Chas Sampson

VII. Approval of Minutes – Chas Sampson [12:40]

A. May 23, 2019 – Open Session*

B. May 23, 2019 – Closed Session*

C. April 18, 2019 – Executive Committee (Acting as Board)^Δ

VIII. President’s Report^Δ [12:45]

A. North Carolina Partnership for Children (NCPC) / Legislative Update

B. Grant Opportunities

C. Dolly Parton’s Imaginary Library (DPIL)

D. Family Connects

E. Kerri Hurley – 2019 Kindermusik Outreach Recipient Award

F. Department of Health and Human Services (DHHS) Visit

G. Rotary International

H. Events

IX. Establishing a Strategic Direction for the Future [12:55]

- A. Board Development^Δ – Mary Sonnenberg/Ayesha Neal
 - 1. New Board Orientation – August 23, 2019, 8:30am-11:00am, PFC
 - 2. Board Activity / Priorities

X. Ensuring Adequate Resources & Engagement [1:30]

- A. Financial Summary: June 2019^Δ – Sandee Gronowski/Marie Lilly
 - 1. Smart Start
 - 2. NC Pre-Kindergarten
 - 3. South West Child Development Commission (SWCDC) – Region 5
 - 4. All Funding Sources
 - 5. Unrestricted State Revenues
 - 6. Cash and In-Kind Report – Anna Hall
- B. PFC Investments* – Mary Sonnenberg
- C. 1% Fund Development* – Mary Sonnenberg
- D. PFC Monitoring Update^Δ – Mary Sonnenberg
- E. PFC FY 18/19 Audit, August 8, 2019^Δ – Mary Sonnenberg
- F. PFC Endowment^Δ – Mary Sonnenberg

XI. CLOSED SESSION – PERSONNEL ACTION* [1:50]

XII. Adjourn [2:00]

* Needs Action ^Δ Information Only ! Possible Conflict of Interest (Recusals)

^ε Electronic Copy (Hard copies available upon request)

Conflict of Interest Policy FY 2019/2020

The Partnership for Children of Cumberland County is aware that in the process of fund allocation by its management, employees, members of the board of directors or other governing body, instances may arise which have the appearance of a conflict of interest or appearance of impropriety.

In order to avoid conflicts of interest or the appearance of impropriety, should instances arise where a conflict may be perceived, any individual who may be perceived, any individual who may benefit, directly or indirectly, from the entity's disbursement of funds, shall abstain from participating in any decisions or deliberation by the entity regarding the disbursement of funds.

The Partnership for Children of Cumberland County recognizes the possibility that it may be the recipient of funds that are allocated consistent with the purpose and goals of its programs. If such allocations are made, the Local Partnership will strive to ensure that funds are expended in such a manner that no individual will benefit, directly or indirectly, from the expenditure of such funds in a manner inconsistent with its programs.

The Partnership for Children of Cumberland County shall not employ any person having such interest during the performance of this Contract. The Partnership for Children of Cumberland County shall notify the NCPC in writing of any instances that might have the appearance of a conflict of interest.

All appointed local board members shall acknowledge any conflicts of interest and the appearance of impropriety. An exception to this would be parent representatives who may have a conflict by virtue of being a consumer of services. Board members should declare a conflict of interest before an agenda item in question is discussed or voted upon by the full board. Conflict of interest is further defined in the following examples:

- A board member should not participate in discussions or voting related to contracts/funding decisions in which he/she or their spouse would derive a direct benefit due to their involvement on behalf of the public agency they serve.
- If a board member is related to a contractor who will receive a contract for services from the Local Partnership, they should not participate in discussions or voting related to that contract.
- A board member who also sits on the Board of Directors of a local organization that is seeking funding from the Local Partnership should not participate in discussions or voting related to that contract/funding decision.

Agency: Partnership for Children of Cumberland County, Inc.

Receipt Voucher for In-Kind Contribution of Non-Professional Volunteer Services

Name of Volunteer **Month/Year**

Address **Project Name**

City/State/Zip **Organization**

Home Phone **Work Phone**

Detailed Record of Volunteer Hours Worked																			
Date	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15		Total Hours	Hourly Rate*	Value
Volunteer Hours																		\$23.55	\$
Date	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	Total Hours	Hourly Rate*	Value
Volunteer Hours																		\$23.55	\$
TOTAL VALUE																			\$

On the back of this page, please describe the type of volunteer services performed on each of the days noted above.

Attestation: By my signature below, I certify that I served as a volunteer to this organization for the hours as noted above and did not receive compensation for my services.

Volunteer Signature: _____ Date: _____

Approval: By my signature below, I acknowledge receipt of the above-mentioned volunteer services.

Employee Signature: _____ Date: _____

****Under legislation approved by the NC General Assembly in 2008, non-professional volunteer services will be valued at the statewide average wage rate as calculated from data compiled by the Employment Security Commission in the Employment and Wages in North Carolina Annual Report. The most recent report available posts this rate at \$23.55 per hour.***

Description of Services

[illegible]

PFC of Cumberland County, Inc.							
FY 19-20 Annual Board cycle							
Executive Committee and Officers Member Name	Email address	Agency <i>List the agency for which this person works</i>	Position Represented on Board <i>(County Commissioner, DSS Director, etc)</i>	Executive Committee Role <i>(Chair, treasurer, at large, etc)</i>	Conflicted on the following Partnership Activities. <i>List activities in which this member has personal or professional interest.</i>	Date member joined the board <i>List date the member joined the board.</i>	Date member resigned from the board, if applicable <i>List date the member resigned from the board.</i>
Amy Cannon	acannon@co.cumberland.nc.us	Cumberland County	County Manager's Office	Planning & Evaluation Committee Chair	Department of Social Services (DSS) Child Care Subsidy	1/1/2011	
Dr. Marvin Connelly Jr.	marvinconnelly@ccs.k12.nc.us	Cumberland County Schools	School Administrator	School Superintendent or Designee	CCR&R; NC Pre-K	7/1/2018	
Angela Crosby	crosbycozvisu@aol.com	Cozy Corner Child Development Center/Jump Start University	Child Care Provider from a Licensed Center-Based Child Care Facility	Other Board Member	PFC Child Care Subsidy; CCR&R; NC Pre-K	7/1/2015	
Hank Debnam	hank705@aol.com	Retired	Community at Large	Human Resource & Facility and Tenant Committee Chair	None	5/1/2002	
James Grafstrom	Jim.Grafstrom@spectrap.com	Spectra Venue Management	Business Leader	Past Board Chair	None	7/1/2015	
Sandee Gronowski	Sandee.gronowski@pnc.com	PNC Bank	Military Community Representative	Board Treasurer	None	7/1/2017	
Dr. Meredith Gronski	mgronski@methodist.edu	Methodist University	Higher Education Institution	Board Secretary	None	11/30/2017	
Michael Hardin	Michael.K.Hardin@nccourts.org	State of North Carolina	Parent of a Child 5 or Younger (at time of appointment)	Public Engagement & Development Committee Chair	None	7/1/2017	
Alana Hix - Designee for Dr. Marvin Connelly	alanahix@ccs.k12.nc.us	Cumberland County Schools	Designee for School Administrator	School Superintendent or Designee	CCR&R; NC Pre-K	7/1/2010	
Perry Melton	pmelton@bbeec.com	Building Blocks Early Education Centers	Child Care Provider from a Licensed Center-Based Child Care Facility	Other Board Member	PFC Child Care Subsidy; CCR&R; NC Pre-K; Facility & Tenant Concerns	7/1/2015	
Ayesha Neal	therapy@gatewayspeech.com	Gateway Communications, PLLC - Speech Therapy	Rep of Child Care Resource & Referral Agency or Child Care NPO	Board Vice Chair	Facility and Tenant Concerns	7/1/2018	
Chas Sampson	info@oursevenprinciples.com	Seven Principles Consulting Group	Business Leader	Board Chair	None	7/1/2017	

Executive Committee and Officers Member Name	Email address	Agency <i>List the agency for which this person works</i>	Position Represented on Board (County Commissioner, DSS Director, etc)	Executive Committee Role (Chair, treasurer, at large, etc)	Conflicted on the following Partnership Activities. List activities in which this member has personal or professional interest.	Date member joined the board List date the member joined the board.	Date member resigned from the board, if applicable List date the member resigned from the board.
Wanda Wesley	wandawesley@ccs.k12.nc.us	Cumberland County Schools	Representative of Child Care Resource & Referral Agency or Child Care NPO	Child Care Resource & Referral Committee Chair	CCR&R; NC Pre-K	7/1/2008 as designee 7/1/2017 as Board Member	
Remainder of Board members							
Christiana Adeyemi	christiana.adeyemi@actionpathways.ngo	Action Pathways	Local Head Start Program		CCR&R; NC Pre-K	3/24/2016	
Lisa Childers	lisa_childers@ncsu.edu	NC Cooperative Extension 4-H Youth Development	Local Cooperative Extension Agency		None	4/1/2010	
Patricia Crouch - Designee for Brenda Reid-Jackson	patriciaacrouch@ccdssnc.com	Cumberland County Department of Social Services	Department of Social Services		DSS Child Care Subsidy	9/15/2014	
Robin Deaver	DEAVERR@faytechcc.edu	Fayetteville Technical Community College	Higher Education Institution		PFC Child Care Subsidy; NC Pre-K; FTCC Child Care Scholarship; FTCC Children's Center; CCR&R	7/1/2017	
Dr. Phyllis Dunham	pdunham@whiteville.k12.nc.us	Whiteville City Schools	Community at Large		None	7/1/2018	
Terrasine Gardner		Alliance Behavioral Healthcare	Local Mental Health Community Organization		None	7/1/2019	
Shauna Hopkins	shopkins@fayurbmin.org	Find-A-Friend (Fayetteville Urban Ministry)	Other Non-Profit Human Service Agency		None	7/1/2018	
Brenda Reid-Jackson	BrendaJackson@ccdssnc.com	Cumberland County Department of Social Services	Department of Social Services		DSS Child Care Subsidy	7/1/2008	
Cotina Jones	cjones@cumberland.lib.nc.us	Cumberland County Public Library & Information Center	Local Public Library		None	7/1/2019	
Katy Lollis	Katy.Lollis@bbgi.com	Beasley Media Group	Business Leader		None	7/1/2019	
Angie Malave	angie@thewinecafeus.com	The Wine Café/The Coffee Cup	Business Leader		None	7/1/2015	
Karen McDonald	kmcdonald@ci.fay.nc.us	City of Fayetteville	Municipal Government		None	7/1/2017	

Executive Committee and Officers Member Name	Email address	Agency <i>List the agency for which this person works</i>	Position Represented on Board (County Commissioner, DSS Director, etc)	Executive Committee Role (Chair, treasurer, at large, etc)	Conflicted on the following Partnership Activities. List activities in which this member has personal or professional interest.	Date member joined the board List date the member joined the board.	Date member resigned from the board, if applicable List date the member resigned from the board.
Jami McLaughlin	faymomonthego@gmail.com	Fayetteville Area Mom on the Go, Fayetteville Observer	Parent of a Child 5 or Younger		None	7/1/2018	
Tre'vone McNeill	fdecyp@gmail.com	Truevine Ministries	Parent of a Child 5 or Younger		None	7/1/2019	
Tawnya Rayman	Tawnya.Rayman@dhhs.nc.gov	Children's Developmental Services Agency	Inter-Agency Coordinating Council		None	7/1/2017	
Jennifer Taft	jtaft@methodist.edu	Methodist University	Community at Large		None	7/1/2018	
		Cumberland County Schools	Public School Exceptional Children's Preschool Program		CCR&R; NC Pre-K		

Partnership for Children of Cumberland County, Inc.
Board of Directors Meeting Minutes
May 23, 2019 (12:33 pm to 1:58 pm)
Be the Driving Force

MEMBERS PRESENT: Julie Aul, Amy Cannon, Angela Crosby (left at 1:10pm), Patricia Crouch (D), Robin Deaver, Hank Debnam, Jim Grafstrom, Dr. Meredith Gronski, Van Gunter, Michael Hardin (via phone), Marcus Hedgepeth, Alana Hix (D), Angie Malave, Karen McDonald, , Tawnya Rayman, Jennifer Taft and Wanda Wesley
MEMBERS ABSENT: Christiana Adeyemi, Lisa Childers, Dr. Marvin Connelly, Dr. Phyllis Dunham, Sandee Gronowski, Shauna Hopkins, Brenda Reid Jackson, Jami McLaughlin, Perry Melton, Ayesha Neal, Sarah Pitts and Chas Sampson
NON-VOTING ATTENDEES: Arnita Davis, Belinda Gainey, Marie Lilly, Carole Mangum, Sharon Moyer, Candy Scott, Mary Sonnenberg and Mike Yeager

AGENDA ITEM	DISCUSSION & RECOMMENDATION	ACTION	FOLLOW-UP
I. Networking		None	None
II. Determination of NC Pre-K Quorum & Call to Order		None	None
III. Adjourn NC Pre-K		None	None
IV. Determination of Board Quorum & Call to Order A. Volunteer Forms B. Board Donations 1. PFC 10-10 Club	The meeting of the Board of Directors was held at the Partnership for Children Resource Center, 351 Wagoner Drive, Fayetteville, NC, on May 23, 2019 beginning at 12:33 pm pursuant to prior written notice to each Board member. Jim Grafstrom, Chair, determined that a quorum was present and called the meeting to order. Belinda Gainey, Executive Specialist, was Secretary for the meeting and recorded the minutes. A. Jim asked board members to complete the volunteer form that was placed with their packets. The form is to include time spent reading emails, reviewing packets and all other meetings they may have attended in regards to the Partnership for the Children which did not require them to sign-in. B. Jim stated that all board members are required to make a board donation. Jim stated that 100% board donations are needed by June 30, 2019. Donations can be made on the PFC website.	Called to Order	None
V. Approval of Minutes* A. March 21, 2019 – Open Session* B. March 21, 2019 – Closed Session* C. February 21, 2019 – Executive Committee (Acting as Board) ^Δ	A. The minutes of the March 21, 2019 Board of Directors meeting were previously distributed and reviewed by the board members. Angela Crosby moved to accept the March 21, 2019 Board Meeting minutes as presented. Hank Debnam seconded the motion. Hearing no further discussion, the Chair put the motion to a vote. All votes were unanimous. There were no abstentions. The motion carried.	Motion Carried	None

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	<p>B. The minutes of the March 21, 2019 Closed Session of the Board meeting were distributed at the meeting by Belinda Gainey and reviewed by the board members. Angela Crosby moved to accept the March 21, 2019 Closed Session Board meeting minutes as presented. Hank Debnam seconded the motion. Hearing no further discussion, the Chair put the motion to a vote. All votes were unanimous. There were no abstentions. The motion carried.</p> <p>C. The minutes of the February 21, 2019 Executive Committee (Acting as Board) were distributed and reviewed by the board members. These minutes were provided as an FYI and did not require a vote.</p>	Motion Carried	None												
		None	None												
VI. Consent Agenda – Providing Oversight* (See Section XI.)	Jim Grafstrom requested a motion to accept the Consent Agenda Section XI. Van Gunter moved to accept the Consent Agenda Section XI. as presented. Dr. Meredith Gronski seconded the motion. Hearing no further discussion, the Chair put the motion to a vote. All votes were unanimous. There were no abstentions. The motion carried.	Motion Carried	None												
VII. Establishing a Strategic Direction for the Future	A.1.a. Mary Sonnenberg reported that there are three nominees for the FY 2019-2020 Board of Directors. Tre’vone McNeill is being nominated for the position of Parent of a Child 5 or Younger, Katy Lollis for the position of Business Leader and Terrasine Gardner for the position of Local Mental Health Community Organization. Wanda Wesley moved to accept the nominations of Tre’vone McNeill, Katy Lollis and Terrasine Gardner to the PFC Board of Directors as presented. Karen McDonald seconded the motion. Hearing no further discussion, the Chair put the motion to a vote. All votes were unanimous. There were no abstentions. The motion carried.	Motion Carried	None												
A. Board Development	A.1.b. The board matix was provided for information only.	None	None												
1. FY 19/20	A.1.c. Mary reported that Perry Melton and Angela Crosby are being nominated to serve on the FY 2019-2020 PFC Executive Committee. Karen McDonald moved to accept the nominations of Perry Melton and Angela Crosby to the PFC Executive Committee for FY 2019-2020 as presented. Hank Debnam seconded the motion. Hearing no further discussion, the Chair put the motion to a vote. All votes were unanimous. There were no abstentions. The motion carried.	Motion Carried	None												
a. Board Member Nominations*	A.2 Members were seated in groups for each group to focus on their assigned priority and report out to other board members. Group 1 focus is NC Pre-K with Jim Grafstrom as the board lead, Group 2 focus is Community Engagement/Fund Development with Chas Sampson as the board lead and Group 3 focus is Infrastructure (Facilities) with Hank Debnam as the board lead. The groups will continue to meet and discuss strategies and next steps. The following are results from each group.														
<table><tr><th>Position</th><th>Current Board Member</th><th>Nominees</th></tr><tr><td>Parent of a Child 5 or Younger</td><td>Van Gunter</td><td>Tre’vone McNeill</td></tr><tr><td>Business Leader</td><td>Erika Beasley</td><td>Katy Lollis</td></tr><tr><td>Local Mental Health Community Organization</td><td>Open</td><td>Terrasine Gardner</td></tr></table>	Position	Current Board Member	Nominees	Parent of a Child 5 or Younger	Van Gunter	Tre’vone McNeill	Business Leader	Erika Beasley	Katy Lollis	Local Mental Health Community Organization	Open	Terrasine Gardner			
Position	Current Board Member	Nominees													
Parent of a Child 5 or Younger	Van Gunter	Tre’vone McNeill													
Business Leader	Erika Beasley	Katy Lollis													
Local Mental Health Community Organization	Open	Terrasine Gardner													
b. Board Matrix															
c. Executive Committee Members															
i. Perry Melton															
ii. Angela Crosby															
2. Board Priorities ^Δ															
a. Facility/Infrastructure*															



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Group 1 – NC Pre-K Board Lead: Jim Grafstrom	
Discussion Points	
Recruitment	<p>Question: What are additional strategies that can be implemented so that we can recruit children in large numbers earlier in the recruitment cycle for the coming school year?</p> <ol style="list-style-type: none"> Major missing element: A Centralized drive. <ul style="list-style-type: none"> Crown can host a day of recruitment to include all our partners ---NC Pre-K Day Possibly also registering 3 year olds. Duplicate the event Quarterly, plus monthly events at the community level Goal will be to implement a ONE DAY RECRUITMENT in late February 2019-Early March 2019 Challenges: <ul style="list-style-type: none"> Timing of the Drive – Needs to be coordinated, delivered, and executed in 3 months. Transitions of Families --- can handle monthly, during recruitment periods at PFC
Processing of applications	<p>Question: What timelines are needed in order to receive applications from all sources to do eligibility and prioritization of children before the end of the current school year?</p> <ol style="list-style-type: none"> The NC Pre-K program is still reviewing staffing needs, looking at leveraging other roles. Begin the process earlier. Do placement waves....no later than June, instead of beginning in June Recruit facilities to assist Coordinate with DSS to provide significant assistance (including electronic equipment) in setting up and implementing with PFC a large event with a public presence.
Timely payment	<p>Question: What supports can be provided to assist programs in having qualified (all their paperwork submitted) teachers in place at the beginning of the school year?</p> <ol style="list-style-type: none"> Clear written compliance expectations. NCPK consultant visit to site administrator to reinforce compliance expectations. Statement of Assurances signed by site administrator indicating an understanding of compliance expectations.
Other questions/ideas to spread the word about NC Pre-K early and often	<p>Marketing efforts to include:</p> <ul style="list-style-type: none"> Digital Blast OUTS! Letters/Flyers/Brochures sent to different partners Information sent to the County Public Information Officer Physical presence where families are w/materials distributed at different locations city-wide (Health Dept, Housing Dept/HUD office, etc....) FREE ADVERTISING, FREE ADVERTISING, FREE ADVERTISING
Updates 01/17/19	<p>Recruitment – What are additional strategies that can be implemented so that we can recruit children in large numbers earlier in the recruitment cycle for the coming school year?</p> <ul style="list-style-type: none"> Make sure the distributions of flyers and information are occurring. Be sure to reach the Hearing Impaired & Spanish speaking populations Volunteers are still needed <ul style="list-style-type: none"> Digital e-blast Radio – WIDU, Beasley Broadcast Fayetteville Observer Press Release



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	<ul style="list-style-type: none"> ○ Grassroots exposure – very important ○ Contact ACS for assistance ○ Pediatricians (4C will coordinate) ○ MOPs Groups <ul style="list-style-type: none"> ▪ Tammy will add to blog <p>Processing of Applications</p> <ul style="list-style-type: none"> ● Be sure to support the Hearing Impaired & Spanish speaking populations.
Updates 03/21/2019	<p>Recruitment</p> <ol style="list-style-type: none"> 1. Discussed the successful outcomes from the NC Pre-K Application Day on 2/9/19 at the Crown. Noted approximately 300 applications rec'd, with approximately 180 initially deemed eligible and to include those apps still needing additional information. <ol style="list-style-type: none"> a. As of 3-21-19 there were 234 children in the NC Pre-K App system. 2. Provider Prior Concerns: <ol style="list-style-type: none"> a. Late approvals, parents pay their registration fees or deposits for programs (other than NC Pre-K) then are informed later that they are eligible for the program. <ul style="list-style-type: none"> ● Including cancellations from the school system to the private providers and vice versa. 3. New recruitment/outreach schedules have been formed and continuation of prior efforts: <ol style="list-style-type: none"> a. Staff @ Health Department & DSS twice/month b. Housing Authority, applications are being taken at the Diaper Bank (1st Sat of each month), CC Public Library is partnering c. CCS – Big K Day (April). d. Trinity along with other private providers on that side of town will be hosting a recruitment effort and application submission day on June 6th @ College Lakes Rec Center to include food and swimming activities. <p>Processing of applications (eligibility, entering in to state system, prioritization)</p> <ol style="list-style-type: none"> 1. Update on Timeline <ol style="list-style-type: none"> a. First round of approvals are still on target for the 1st week of April (by 4/5/2019) b. Director's meeting on 4/11/19: Will be updating the Directors. Providers will be contacting the parents until 4/19.
Legislative Updates 03/19/2019	<ol style="list-style-type: none"> 1. Governor's Budget includes funding increase in slot amount and administrative costs for capacity building. (Also increased funding for Smart Start) 2. HB 124 has increased funding for Smart Start. 3. Companion Senate bill expected to mirror HB 124.
Brutal Facts	<p>We continue to not be fully enrolled w/ NC Pre-K slots.</p> <p>Finding qualified teachers is a challenge and impacts programs.</p>
Updates 05/23/19	<p>603 children have been placed in the NC Pre-K Program– last year no children were placed at this time</p> <p>Multiple NC Pre-K recruiting events are taking place in the near future</p>

Group 2 – Community Engagement/Fund Development
Board Lead: Chas Sampson

Discussion Points



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Fund Development	<p>Question: How can we frame fund development to show needs in the community beyond saying we have to meet the 19% Smart Start Program Match?</p> <p>PM: Fayetteville is a hard marketing market; suggestion: educating the public & our donors to on why we need the match – to continue to support the children whose education supports their businesses.</p> <p>SG: Let the asks come from board members.</p> <p>EB: Owners/Decision Makers meeting – opportunity for educating them about why it’s important to support PFC.</p> <p>SM: Staff develop a “did you know?” type handout. SG & EB have agreed to and offered to meet with center owners. Assign other board directors to centers, providers, DSPs, tenants.</p> <p>AN: Similar education opportunities to tenants because they may not know about the importance of supporting PFC.</p> <p>PM: Board members to reach out to their vendors to see if they will support.</p> <p>SM: We have a plan to do that for our vendors already.</p> <p>SG: A lot of companies are looking for a way to receive a tax deduction.</p>
In-Kind Contributions	<p>Question: What are ways to maximize leveraging our in-kind contributions?</p> <p>SM: In-kind donors at Soiree are used as a vehicle; should we be using the in-kind to support to cover expenses for ss services and using soiree income to pay for soiree expenses.</p> <p>MG: Doctoral students trained to provide ECE classes – could they volunteer to provide their services at no cost?</p> <p>RD: High School Students who need volunteer hours – is there a recurring volunteer opportunity that we could utilize those students for? They’re required/preferred to do all their hours with one organization; FTS High School POC Debra Vajer Head of Global Studies</p>
Donor drives	<p>Question: What are strategies for donor drives?</p> <p>RD: Ask those who receive our services – smaller amounts probably, but an investment.</p> <p>EB/PM: Ask – WHO is the decision maker?</p> <p>CS: How do we articulate to potential donors that we rely on donations despite our heavy federal and state funding?</p> <p>RD: Identify what we can/can’t use our funding for – how we can/will use our donations...</p> <p>SG/RD: Being intentional about declaring our admin funding (how little of it actually goes to admin costs)</p> <p>MH: Is it possible to identify specific stories of people who were affected by our programs.</p> <p>MH: Finding veteran-owned businesses because we serve so many military families</p> <p>EB: Annual campaign? (similar to United Way)</p> <p>PM: Solicit participants to write a real life story of how they were impacted</p>
Special Events	<p>Question: What is the role of events in fund development strategies?</p> <ol style="list-style-type: none"> 1. How do we continue major events like Soirée without active board involvement? 2. What doesn’t get done with so much staff time on events? 3. It is possible that Forward March might not occur after this year or in a reduced manner. What would the impact be? 4. How do we get active board engagement?
Community Engagement	<p>Question: How do we use community engagement and outreach to leverage and promote fund development?</p>
Updates for discussion 03/21/2019	<ol style="list-style-type: none"> 1. Soiree – Preliminary results 2. Challenges this year 3. Possible alternatives



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Action Points	<p>Perry Melton – Online Auctions? Could we do them a few times a year? In conjunction with event or in lieu of?</p> <p>Sharon Moyer – To do some research on options</p> <p>Chas Sampson – Bingo – Explore as an option</p> <p>Sharon Moyer – Casino nights are under a lot of scrutiny & are on their way to being outlawed</p> <p>Perry Melton – Any other fundraising avenues w/ shared streams of funding</p> <p>PED Committee – Concerned about their “What” –what should their path be?</p>
Brutal Fact	<p>We aren’t making the 19% match</p> <p>3/19/2019 – The amount of staff time in garnering sponsorships, auction items vs. board involvement and the ROI; Fundraiser vs. friendraiser?</p> <p>Is this what our staff should be doing? The 1% that we can put toward fund development cannot go to events.</p>
Updates 05/23/2019	<p>Soiree:</p> <p>Has declined over last couple of years. Do we look at the March date at the Crown Arena for 2020 as a free family friendly event? Include sponsors, sell food, family activities, etc. Could take NC Pre-K applications during this event.</p> <p>4 main goals of the event: Raise money, Engagement, Showcasing our childcare providers, Direct service providers and tenants and Engaging our business community.</p> <p>Does the Soiree go away? Every other year?</p> <p>Family friendly event would kick off the annual individual donor drive (the 10/10 Club).</p> <p>Could incorporate a Family Fun Run, Jump Rope tournament and other activities</p> <p>KidSuff – Do we continue? How can we incorporate selling sponsors for KidStuff and the family friendly event?</p> <p>Allow vendors to sell pre-approved, non-food items at the family friendly event?</p>
<p style="text-align: center;">Group 3 – Infrastructure (Facilities)</p> <p style="text-align: center;">Board Lead: Hank Debnam</p>	
Discussion Points	
Infrastructure needs	<p>Question: What priorities need to be set into action to address long-term infrastructure needs of the building?</p> <p>1st Priority – Health and Safety Issues – windows/walls (especially those with mold/mildew issues) need to be fixed first</p> <p>Mike: Windows were never properly installed. Windows are water resistant not water proof: at the end of the windows there is a missing a piece that causes leakage. There are 50+ defected window glass – seals bad. Glass alone is \$130,000. Another \$50,000 for other costs.</p> <p>Some walls contain mold due to water leakage need to address right away</p>



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Funding strategies	<p>Question: What funding strategies could be utilized to pay for capital expenditures for the building?</p> <p>Begin with projects that can be covered with Smart Start funds</p> <p>Per Shauna, there are grants for windows due to hurricane. There is federal funding available due to hurricane. May be able to get money for windows.</p> <p>Mike: Monies are being reallocated with Longleaf Grant.</p> <p>Have vendors/contractors access building and provide estimates</p> <p>Seek vendors/contractors that can come at no charge</p>
Community resources	<p>Question: Who may be community resources that could help evaluate the needs and/or assist with a plan for this type of capital expenditure?</p> <p>Grants (unrestricted)</p> <p>Increase tenant lease – currently review every year</p> <p>Loan – use grants to pay off loan</p> <p>If board knows of any vendors/contractors dealing with capital improvement let PFC know</p> <p>Perry suggested doing loan – make an adjustment with tenants</p>
Other needs	<p>Question: What other infrastructure needs should be included in the overall plan (i.e. the phone system)?</p> <p>-HVAC units (15 units that are from 1988 or replaced in earlier years). Approximately \$120,000 to replace. Some systems do not balance heat/air the way it should – this may increase costs.</p> <p>-Building carpet, paints – have original carpet from 1988. Have tile that is broken. This is considered a hazard.</p> <p>-Building security – need new door locks and security cameras. Issues with some locking mechanisms. There are ghost keys where some keys will fit other offices – not secure for tenants nor staff.</p> <p>-Roof is still under warranty. Expires in the next 5 years. Only allow installer to work on roof so no warranty issues. Need to be in long range plan.</p> <p>-Phone System – System now is working and supplying the need. Not all tenants are on the system. System here for a little over 12 years. Need to have a consultant come in and make a suggestion regarding infrastructure and wiring. Would like to have a consultant come in, look at what our needs are. Need to decide if we want the tenants on the system or not. Will be a 4-5 month project – phone system will be inoperable in certain areas of the building. Estimated cost is between \$15-20,000 for the consultant to evaluate the system. May purchase a new voice over IP system.</p> <p>Updated 3/21/19: Note: Phone system is not at the top of the priority list as this time.</p> <p>-Wiring – Need to be careful because of today's code need to look at what projects are done because of old wiring. Make sure things are not put in place to overload the system.</p> <p>Van suggested if you are fixing windows you should do them all.</p> <p>Shauna – need to prioritize first – what project needs to be done first</p>
Updates on Costs & Priorities 1/17/2019	<p>Estimated Costs for Repairs</p> <ol style="list-style-type: none"> 1. Window Leak – Suite 410, Mildew Issue <ol style="list-style-type: none"> a. Glass - \$1,900 b. Structure - \$1,000 (may be unforeseen costs when looking inside all walls damaged by water) 2. Suite 200 – Room 1206 to Room 1214 – window leak in 5 units – 3 sections each May be mildew issues in back stairway. Sheetrock damage to walls under other windows Water damage to external overhang on north side of the building Glass - \$12,000 Structural internal – stairway wall (\$3,000) and stairway carpet/flooring (\$3,500) 3. Window leak ½ round window in Room 1204 – leaks into 100 wing – Glass & Structure \$9,500



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	<ol style="list-style-type: none"> 4. Window leak ½ round window in Room 1256 – leaks into Suite 130 – Glass & Structure \$9,500 5. Window leak ½ round window in Room 1255 – leaks into Suite 130 – Glass & Structure \$9,500 6. Window leak in Suite 155 – water damage to wall by window – Glass & Structure \$2,000 7. HVAC Units – need now – replacement unit 122 and 123 – 10 total need replacing <ol style="list-style-type: none"> a. \$14,000 package x 4 = \$58,000 b. \$9,000 split x 6 = \$54,000 8. 100 wing – lobby/hallway – flooring replacement – Labor \$15,000 + material <p>Phone system – Consultant \$20,000</p>
What are strategies to fund these infrastructure needs? 1/17/2019	<p>External structural cost can be covered by the Long Leaf Grant</p> <p>Marie: PFC does have capital funds set aside for building issues</p> <p>Lisa: Can we use rental income? Need to revisit the capital plan and allocate more money to this plan.</p> <p>Angie: Can we seek sponsors (vendors to donate time or money) to assist with the building. She will speak with Blanton Heating and Air. Can use as an in-kind donation.</p> <p>Lisa: Blanton Heating and Air has a donation link on their website</p>
Action Points 1/17/2019	<p>Marie Lilly: If we need \$52,000 for immediate needs, we can use \$7,000 from NCPC, \$21,000 from capital funds – need \$24,000 – we can use other unrestricted funds as directed by the President.</p> <p>Hank Debnam presented the immediate needs to the PFC Board and stated that \$52,000 is needed to repair these immediate needs. Mary Sonnenberg stated that these funds are currently available. The Infrastructure Group recommends that PFC utilizes these funds and a motion was made to accept this recommendation.</p> <p>Hank Debnam moved to accept the use of \$52,000 to repair the immediate needs of the PFC building as presented. Karen McDonald seconded the motion. Hearing no further discussion, the Chair put the motion to a vote. All votes were unanimous. There were no abstentions. The motion carried.</p>
Updates 3/21/2019	<p>Meetings with contractors & update from Facilities Committee Meeting 3/18/2019</p> <p>Recommendation from Facilities Committee 3/18/2019: RFQ for an Engineer to develop scope of work and manage building envelope repairs for addressing total scope of the infrastructure issues.</p> <p>Recommendation from Facilities Committee 3/18/2019: RFQ for an Engineer to develop scope of work and manage building envelope repairs for addressing total scope of the infrastructure issues.</p> <p>Hank Debnam and Mike Yeager informed the Board of Directors that a Preliminary Engineering Plan needs to be put together, which requires money. Monies approved at the January board meeting will be mostly used to obtain an engineer. The process has been started at obtaining an engineer. The plan is to allow the engineer to totally administer the entire project. Work will be done in phases and more money will be needed.</p>
Brutal Fact	<p>We can't continue to ignore the issues of the building.</p> <p>3/19/2019 – To have clear picture of the needs of the building, engineering consultation will need to happen at the front end of the project.</p>



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<div>Updates 5/23/2019</div>	<div><p>\$100,000 grant has been received to help pay for repairs on the building.</p><p>RFQ’s were requested for an Engineer to develop a scope of work and manage building envelope repairs for addressing total scope of the infrastructure issues – 5 were received.</p><p>Top 3 choices – 1. Fleming and Associates, 2. BECS and 3. REI Engineers</p><p>Fleming and Associates is the top choice based on their location (Raleigh, NC) and their reputation in the area. The challenge with Fleming and Associates is that they are very busy. Recommend to negotiate a more timely start date - as long as they are available within 45 days of the awarded contract. They anticipate 3 months for the investigation part and another three months to develop a plan and specifications to get ready for bid – 7 ½ month timeframe.</p><p>2nd choice BECS, 3rd REI Engineers</p><p>The company will manage the project for whatever contractors are used to complete the work on the building.</p><p>Hank Debnam moved to recommend awarding Fleming and Associates the contract to develop the scope of work as listed in the RFQ, with the understanding that the company will begin working on the project within 45 days; if not PFC will use BECS if they are able to adhere to the timeline as presented. Karen McDonald seconded the motion. Hearing no further discussion, the Chair put the motion to a vote. All votes were unanimous. There were no abstentions. The motion carried.</p></div>			
<div>VIII. Ensuring Adequate Resources & Engagement</div> <div><div>A. Financials ^Δ</div><div>1. Financial Summary: April 2019</div><div>B. FY 19/20 Partnership Umbrella Budget (PUB)*</div><div>C. FY 19/20 Smart Start Budgets*</div><div>D. NCPC Monitoring – June 10-14, 2019 – Items Due May 17, 2019^Δ</div><div>E. PFC FY 18/19 Audit Preparation – Items Due May 30, 2019^Δ</div><div>F. Organizational Chart*</div><div>G. Event Updates^Δ</div><div>1. Soirée Update</div><div>2. KidStuff, April 27, 2019</div></div>	<div><div>A. Marie Lilly provided an overview of the Financial Summary with the board.</div><div>B. Marie reviewed the projected FY 2019-2020 Partnership Umbrella Budget (PUB) with the board.</div><div>Van Gunter moved to accept the projected FY 2019-2020 Partnership Umbrella Budget as presented. Angie Malave seconded the motion. Hearing no further discussion, the Chair put the motion to a vote. All votes were unanimous. There were no abstentions. The motion carried.</div><div>C. Marie Lilly reviewed the FY 19/20 Smart Start Budgets with the committee. The total amounts in Column F are being recommended for approval since PFC does not know as of yet if the \$30,000, reversion monies, will be received.</div><div>Hank Debnam moved to accept columns A-F on the FY 19/20 Smart Start Budgets spreadsheet as presented. Angie Malave seconded the motion. Hearing no further discussion, the Chair put the motion to a vote. All votes were unanimous. The motion carried. Recusals: Julie Aul, Angela Crosby, Robin Deaver, Dr. Meredith Gronski, Alana Hix and Wanda Wesley</div><div>D. Mary Sonnenberg reported that there will be a representative from NCPC onsite at PFC from June 10-24, 2019 monitoring PFC files. The Monitor requested files in advance and these were due to NCPC by May 17, 2019.</div></div>	<div>None</div> <div>Motion Carried</div> <div>Motion Carried</div> <div>None</div>	<div>None</div> <div>None</div> <div>None</div> <div>None</div>	



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	<p>E. Mary Sonnenberg reported that PFC is preparing for a FY 18/19 audit. The requested items are due to the auditor by May 30, 2019. The onsite audit will take place during the week of August 5, 2019.</p> <p>F. Mary Sonnenberg provided an overview of the PFC Organization Chart. The position of the HSB Specialist has been added to the chart since the May 8, 2019 Human Resource Committee meeting. This chart also reflects supervision changes, title changes and new positions.</p> <p>Amy Cannon moved to accept the PFC Organizational Chart as presented. Van Gunter seconded the motion. Hearing no further discussion, the Chair put the motion to a vote. All votes were unanimous. There were no abstentions. The motion carried.</p> <p>G. Sharon Moyer provided an update on the 2019 Soirée. Further information is provided in Board Priorities – Group 2.</p> <p>H. Sharon provided an update on Kidstuff. The audience was down this year possibly due to the location of where PFC was stationed. Approximatley 125 Family Needs Assessments were taken. Mary stated that KidStuff is the event where we mainly get the assessements completed but a plan is being created to get it out to more people via different avenues.</p>	<p>None</p> <p>Motion Carried</p> <p>None</p> <p>None</p>	<p>None</p> <p>None</p> <p>None</p> <p>None</p>
<p>IX. A. President's Report</p> <ol style="list-style-type: none"> 1. North Carolina Partnership for Children (NCPC) / Legislative Update 2. Grant Opportunities 3. Forward March Conference, May 30-31, 2019, Iron Mike Center 4. 2020 Census 5. Governor's Office of Public Engagement, Regional Meeting 6. Home Visiting and Parental Education System Planning Team <p>B. President's Performance Review</p>	<p>Mary Sonnenberg gave the President's Report;</p> <p>A. The President's Report is as follows:</p> <ol style="list-style-type: none"> 1. North Carolina Partnership for Children (NCPC) Updates / DCDEE Updates / Legislative Updates <ol style="list-style-type: none"> a. NCPC – Anticipate will get a proportion of reverted Smart Start funds back. Approximate timing will be late fall. b. NC Legislature – The House budget passed. The Senate budget is expected to be out Tuesday and voted on next week. Key Early Childhood Initiatives in the House budget: <ol style="list-style-type: none"> i. Smart Start - \$7M nonrecurring funds over the two years. Focus is on childcare, family support and child health. Does not include subsidies. ii. NC Pre-K – Maintains \$9M in expansion funded last session. Replaces state funding with federal TANF funds. Rate Expansion of 2% in FY19/20 and 6% in FY20/21 for salaries for teachers in private childcare sites. iii. Childcare Subsidies – Adds \$7M to subsidy, serving approximately 1,100 children (30,000 on current waiting list statewide). Decreases parent co-pays from 10% to 9%. iv. Bills under consideration: HB 882 Childcare Workforce Compensation & Education passed. HB 435 Virtual Preschool Pilots is still in play with funding included in the House Budget. The pilots would be in up to ten (local education agencies) LEAs with the allocation in the Education Budget. 	None	None

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	<p>2. Grant Opportunities</p> <ul style="list-style-type: none"> a. Think Babies – Received mini-grant for \$2,000 to support advocacy work around infants and toddlers. b. NC Pre-K Capacity Grant – Submitted request for \$174,000 towards administration, monitoring and recruitment of children and teachers for FY 19/20. c. NC Early Childhood Foundation Grants for Input Sessions for Early Childhood Professional and Families – Deadline extended to May 24, 2019. Will be applying for both grants to get input from our community related to the B-5 Strategic Plan for the federal Preschool Development Grant. d. Bank of America Charitable Foundation – Focus on Economic Mobility. Opportunity may be for priority for work being done with Pathways for Prosperity, focused on the Early Childhood goals. RFP will be open from June 3-28, 2019. e. Cumberland Community Foundation Grant – Exploring submission of a grant to support the potential implementation of Family Connects (newborn home visiting) in Cumberland County. We continue to have community meetings and are in the process of determining the appropriate agency to provide this service. The grant cycle opens in June and is due in August. f. Community Block Development Grant through the City of Fayetteville's Economic and Community Development Department – will be working on an application to support our Infrastructure project. Next grant is due in December. <p>3. Forward March Conference, May 30-31, 2019, Iron Mike Conference Center. VIP Dinner May 30, 6:00-8:00 pm, Airborne Special Operations Museum. Please let Sharon know if you want to attend the VIP dinner.</p> <p>4. 2020 Census – Attended meeting hosted by the Cumberland Community Foundation focused on “Making Cumberland County Count: 2020 Census Briefing”. One of the most undercounted populations are children under the age of six. Undercounting children and hard to count communities impacts federal funding that the state gets. It will be critical to get the message out for people to complete the census. The primary way will be to complete the census on-line. We will be part the Cumberland County Counts Coalition to get the word out.</p> <p>5. Governor's Office of Public Engagement, Regional Meeting – May 30, 2019, 6:30-8:30 pm; Cape Fear Baptist Church Family Life Center, 100 Indian Drive, Fayetteville, NC 28312. Counties: Bladen, Columbus, Cumberland, Robeson, Sampson, Scotland. Topics: Census 2020, Medicaid Expansion, Education, Budget, etc. Format: Information/Updates from Cooper Administration, Community Listening Session, Wrap-Up.</p>		
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	<p>6. Home Visiting and Parental Education System Planning Team – The first meeting of this state team was May 22, 2019. The group was convened to work through the essential components of a statewide home visiting and parent education system and to develop an action plan fully reflective of the NC context that will guide systemic improvement and service expansion over time. I was asked to be on this team by NCPC.</p> <p>B. Jim Grafstrom stated that he has received the documents to begin the President's Performance Review. Information will be taken to the Executive Committee on June 20, 2019 and then taken to the July 25, 2019 board meeting.</p>	None	None
X. CLOSED SESSION – PERSONNEL ACTION	<p>At 1:53 pm, Jim Grafstrom, Chair, asked for a motion to go into closed session, with Mary Sonnenberg and Stacia Manuel present, to discuss a confidential matter, pursuant to NC Open Meetings Law, §143-318.11. Closed Sessions, Section (6) – To consider the qualifications, competence, performance, character, fitness, conditions of appointment, or conditions of initial employment of an individual public officer or employee or prospective public officer or employee; or to hear or investigate a complaint, charge, or grievance by or against an individual public officer or employee.</p> <p>Tawnya Rayman moved to enter into closed session with Mary Sonnenberg and Stacia Manuel present. Stacia Manuel is to act as secretary for the closed session. Van Gunter seconded the motion. Hearing no further discussion, the Chair put the motion to a vote. All votes were unanimous. There were no abstentions. The motion carried.</p> <p>At 1:57 pm Hank Debnam moved to go out of closed session and return to open session. Van Gunter seconded the motion. Hearing no further discussion, the Chair put the motion to a vote. All votes were unanimous. There were no abstentions. The motion carried.</p> <p>At 1:58 pm Michael Hardin moved to approve the decisions made in closed session. Tawnya Rayman seconded the motion. Hearing no further discussion, the Chair put the motion to a vote. All votes were unanimous. There were no abstentions. The motion carried.</p>	<p>Motion Carried</p> <p>Motion Carried</p> <p>Motion Carried</p>	<p>None</p> <p>None</p> <p>None</p>
XI. Consent Agenda Items/Items for Information (See Agenda)	The Consent Agenda items were approved in Section VI. Consent Agenda – Providing Oversight.	None	None
XII. Adjourn	As there was no further business; the chair announced the meeting adjourned. The meeting was adjourned at 1:58 pm.	Adjourned	None

Submittal: The minutes of the above stated meeting are submitted for approval. _____

Secretary of Meeting

Date

Approval: Based on Committee consensus, the minutes of the above stated meeting are hereby approved as presented and/or corrected.

Committee Chair

Date

Partnership for Children of Cumberland County, Inc. (PFC)
Executive Committee (Acting as Board) Meeting Minutes
April 18, 2019 (8:31 am-9:40 am)
Be the Driving Force

<p>D. NCImpact</p>	<p>with the Advisory Group on 4/10/2019 to outline the process. The Advisory Group is made up of local partnership executive directors and NCPC staff. I am part of the group. The process will involve surveys, interviews and sessions with key groups across the state. This will be the focus of the Leadership Symposium at the Smart Start Conference.</p> <p>2. NC Legislature – The Governor’s Budget and the House & Senate Bills have \$20M for new Smart Start funding. The House is first to work on their budget and at this point has new funding for Smart Start though the amount is not final yet. There is on-going discussion on increased administrative money for NC Pre-K and some discussion on rates. Bills have been introduced for compensation for child care teachers coupled with increased educational requirements for teachers and directors. There are also bills to increase the number of subsidy slots.</p> <p>B. Grant Opportunities</p> <p>1. Think Babies – Submitted mini-grant for \$2,000 to support advocacy work around infants and toddlers.</p> <p>2. Longleaf Foundation – Hurricane Florence Recovery grant submitted for \$100,000 to address infrastructure needs. We received notice that we were awarded the full grant amount. PFC has since received and deposited this check. RFQ for building work advertised with deadline April 30. Plan is for recommendations to go to Facilities Committee and Board in May.</p> <p>C. 2019 National Smart Start Conference, April 29-May 2, 2019, Greensboro, NC. We have four board members attending and a number of staff as well. There will be coverage in the office, but many departments will be in attendance for part or all of the conference.</p> <p>D. NCImpact – Cumberland County’s Community Child Abuse Prevention plan was featured in this PBS show that features significant programs that are happening in local communities across the state. Filming has already occurred in Cumberland County and with state leaders. The Partnership was one of the agencies interviewed for the show. The episode aired April 4, highlighting Child Abuse Prevention month.</p>		
<p>IV. Establishing a Strategic Direction for the Future</p> <p>A. Board Priorities Update^Δ</p> <ol style="list-style-type: none"> 1. NC Pre-K 2. Community Engagement <ol style="list-style-type: none"> a. Soirée Update b. KidStuff 3. Infrastructure <p>B. Board Development</p> <ol style="list-style-type: none"> 1. FY 19/20^Δ <ol style="list-style-type: none"> a. Open Board Positions (see matrix) 	<p>A.1.-A.3. An overview was provided on the Board Priorities – NC Pre-K, Community Engagement and Infrastructure.</p> <p>Priority 1 – NC Pre-K: Candy Scott reported that the main priority for NC Pre-K is around recruitment and having children placed at the child care centers. 1581 children need to be placed for next school year. At this time there are 253 children placed and 115 reserved for Cumberland County Schools. Cumberland County Schools has other processes to go through to determine which site the child will be placed. There are 47 applications on hold due to the incomes. Because of other possible factors within the families, these children will be placed as well. There are 68 outstanding applications to be entered into the system and placed. There are several upcoming events planned to continue with NC Pre-K recruitment. Sharon Moyer stated that PFC is working to place</p>	<p>None</p>	<p>None</p>

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	<p>upcoming information on the PFC Facebook page. Sandee Gronowski asked if PFC could partner with the hospitals to distribute PFC information or educate the nurses or others who have contact with families.</p> <p>Priority 2 – Community Engagement: Sharon Moyer reported that PFC has over \$76,000 in cash from the Soiree.</p> <p>KidStuff – Have several volunteers participating. Sharon asked the committee members attend the event. There will be several new vendors participating as well.</p> <p>Priority 3 – Infrastructure: Marie Lilly reported that a RFQ has been placed in the newspaper. A \$100,000 grant has been received to assist with the building infrastructure.</p> <p>B.1.a. Jim Grafstrom reported that Pastor Cynthia Jones has verbally agreed to serve on the PFC board; PFC is waiting to receive her board nomination form. Erica Beasley is resigning from the PFC board and Jim will nominate Katie Lawless at Beasley in Erica’s position.</p>	None	None
V. New Business		None	None
A. FY 19/20 Budget Planning ^Δ	A. Marie Lilly reported that PFC has received the FY 19/20 initial budget planning from in-house and external DSPs. PFC is also looking into the potential \$20 million new Smart Start dollars. Budgets will be presented at the May 23, 2019 board meeting. Budgets must be approved and sent to NCPC prior to the beginning of the fiscal year.	None	None
1. Smart Start Reversions			
2. Potential new Smart Start funding			
B. Financials	A.1. Marie stated that this year partnerships are to return all Smart Start Reversions to NCPC, NCPC will then send them to DCDEE and DCDEE will determine how much to send back to NCPC and it will filter back to the partnerships.	None	None
1. Financial Reports: March 2019 ^Δ	Questions: Sandee Gronowski – if you did not spend the money in the beginning, what will you do with it when PFC receives it back?		
a. Smart Start	Alana Hix – What does DCDEE do with the money when they received it?		
b. NC Pre-Kindergarten	Pamela Federline – Partnerships will get back 75% of the reverted funds from DCDEE.		
c. DCDEE – Region 5	All the partnerships are asked to contribute to a statewide grant for the Reach Out and Read initiative that was funded at the state level. This is being done because the funding goes through DCDEE to NCPC due to Legislation. The discussion is to distribute these returned funds to an unfunded piece in the CCR&R contract to provide mini-grants. This is an area PFC would like to fund. PFC is looking to fund Parent Cafes and Leadership Training for parents.		
d. All Funding Sources	Sharon Moyer stated that NCPC is doing a statewide fundraising campaign. They have produced some collateral material, they are purchasing a mailing list of about 10,000 all across 100 counties – 100 people per county. If anyone gives from Cumberland County, PFC will receive 80% of the funding plus the donor’s information. PFC has the right to opt out of this, provide our mailing list to a third party or do nothing and potentially receive donations and the donor’s name. PFC is not comfortable with sending out the mailing list to a third party since we do not what they may do with this information so		
e. Cash and In-Kind			



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	<p>we may do nothing and hopefully receive some donations and cultivate new donors which will be unrestricted and counted towards cash and in-kind.</p> <p>A.2. Jim Grafstrom stated that he met with Mary Sonnenberg recently and they discussed that there are two budgets being created. One assuming there is no new funding and the other assuming that there is new funding. Both of these budgets will be submitted to the board for approval. The expectation is that there will some substantial new funding to PFC.</p> <p>B. Marie Lilly, Rose Mallon and Pamela Federline provided an overview of the Financial and Cash and In-Kind Reports for March 2019.</p>	None	None
		None	None
VI. Consent Items/Items for Information (See Agenda)		None	None
VII. Adjournment – Jim Grafstrom, Chair	As there was no further business, the meeting was adjourned at 9:40 am.	Adjourned	None

Submittal: The minutes of the above stated meeting are submitted for approval.

Secretary of Meeting

Date

Approval: Based on Committee consensus, the minutes of the above stated meeting are hereby approved as presented and/or corrected.

Committee Chair

Date

Board of Directors Meeting Thursday, July 25, 2019 President's Report

A. North Carolina Partnership for Children (NCPC) Updates / DCDEE Updates / Legislative Updates

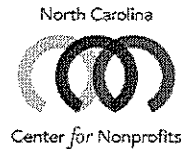
1. **NCPC** – Our Smart Start contract has been executed at 100% of our base allocation with the adjustments for MAC sites. Any additional funding and carry-forward funds from local partnership reversions will be done through contract amendments. NCPC is also updating the Qualification Requirements for a Local Partnership Executive Director. The drafts contain language very similar to how our succession plan is written and the process by which I was hired.
2. **DCDEE** – NC Pre-K Contract documents are submitted. Regional contracts are in progress. We will ask for advances for each of these contracts.
3. **NC Legislature** – Senate and House still in session. Anticipate Senate going home at the end of the week and reconvening at the end of August. Working on some stopgap budget items and a few other bills. Programs will continue to be funded at levels from the prior fiscal year until a new budget is adopted.
 - a. **Budget – Vetoed by Governor. Negotiations still in play.** Comparison of Nonprofit Provisions in the House & Senate Budgets and the Compromise Budget attached. The Governor announced a counterproposal that includes \$10M in recurring funds to Smart Start.
 - b. **Bills under consideration:** S212 includes Childcare Workforce Compensation & Education from HB 882. The workforce parts for early childhood were added to a bill with other items including NC FAST, Medicaid Transformation and Assisted Living Rules. The Bill was supported in the House and is still in conference committee.

B. Grant Opportunities

1. **NC Pre-K Capacity Grant** – Has not been awarded yet.
2. **Bank of America Charitable Foundation** – Grant proposal to enhance targeted work with Family Child Care Homes and Centers working towards Star Level 4 & 5. Received notification that we did not get this grant.
3. **Cumberland Community Foundation Grant** – In process of writing grant for 5 years of funding to begin implementation of Family Connects. Focus is on adding a Community Alignment Specialist to support building out the resource database, community engagement and marketing. We continue to have discussions on the entity that will be the best to implement the model. The grant cycle opened in June and is due August 11.
4. **Community Block Development Grant through the City of Fayetteville's Economic and Community Development Department** – will be working on an application to support our Infrastructure project. Next grant is due in December. Steve Fleming will begin his assessment of building needs in early September.

351 Wagoner Drive, Suite 200
Fayetteville, NC 28303
P 910-867-9700 / F 910-867-7772
ccpfc.org

- C. Dolly Parton's Imagination Library** – Sharon Moyer attended the DPIL conference in June. A documentary is being developed and will be available for screenings in communities. In Erie, PA there is a cooperative program with the Erie Playhouse and United Way bringing lessons around books children receive from DPIL to childcare programs and then having a play performance at the end of the year. There had already been some conversation with the theater here as well as the Arts Council for potential collaboration in 2020/21. This could be a good vehicle for community engagement around literacy efforts. Sharon has been in contact with United Way and will meet with them to share information from the conference.
- D. Family Connects** – Entering Year 2 of community capacity assessment. Exploring grant opportunities to initiate implementation. Continue to assess entity to implement model. We continue to coordinate the efforts for this initiative.
- E. Kerri Hurley** – Has been recognized as an outstanding Kindermusik Educator with the **2019 Kindermusik Outreach Recipient award**. PFC provides funding for training and coaching in utilizing music in daily lesson plans for classes of at-risk pre-kindergarten children and their teachers.
- F. Department of Health & Human Services (DHHS) visit – July 15.** Prevent Child Abuse North Carolina coordinated with the SOAR Steering Committee to talk with DHHS staff about Cumberland County Community Child Abuse Prevention Plan. Rebecca Planchard, Senior Early Childhood Policy Advisor, brought her team and spent the day with team members and board members connecting the state's Early Childhood Action Plan with our work. Representative Billy Richardson attended the lunch meeting with DHHS.
- G. Rotary International** – Pairing with Save the Children for **"Together We Read"** Initiative. This will be a Rotary led initiative. Dawn Rochelle from Onslow County is spearheading the efforts in our District. We have had contact with the Liberty Point Rotary Club.
- H. Events**
 - 1. Back to School Jamboree – August 17, 9:00 am-3:00 pm; Gillespie Street.
 - 2. Reader's Choice Awards – August 22, 6:00-9:00 pm; Crown. We are in the top three for Best Nonprofit.
 - 3. Staff Development Day – August 26, 9:00 am-2:00 pm; Professional Development (Implicit Bias)



Many missions • 200 counties • One voice

Comparison of Nonprofit Provisions in House and Senate Budget Proposals for FY2019-2021

Revised: June 26, 2019

Issue	Senate Budget	House Budget	Legislative Compromise Budget
Total spending	<ul style="list-style-type: none"> \$23.9 billion in FY 2019-20 and \$24.4 billion in FY 2020-21 	<ul style="list-style-type: none"> \$23.9 billion in FY 2019-20 and \$24.8 billion in FY 2020-21 	<ul style="list-style-type: none"> \$24.0 billion in FY 2019-20 and \$24.8 billion in FY 2020-21
Nonprofit sales tax refunds	<ul style="list-style-type: none"> Preserves nonprofit tax exemption. 	<ul style="list-style-type: none"> Preserves nonprofit tax exemption. 	<ul style="list-style-type: none"> Preserves nonprofit tax exemption.
Incentives for charitable giving	<ul style="list-style-type: none"> Restores IRA charitable rollover on state taxes. 	<ul style="list-style-type: none"> Restores IRA charitable rollover on state taxes. 	<ul style="list-style-type: none"> Restores IRA charitable rollover on state taxes.
Tax deductions (including charitable deduction)	<ul style="list-style-type: none"> Increases the standard deduction (or zero tax bracket) by 3.5%. Keeps the charitable deduction uncapped. 	<ul style="list-style-type: none"> Increases the standard deduction (or zero tax bracket) by 3.5%. Keeps the charitable deduction uncapped. 	<ul style="list-style-type: none"> Increases the standard deduction (or zero tax bracket) by 3.5%. Keeps the charitable deduction uncapped.
Tax rates	<ul style="list-style-type: none"> Reduces franchise tax rates for businesses. 	<ul style="list-style-type: none"> Reduces franchise tax rates for businesses. 	<ul style="list-style-type: none"> Reduces franchise tax rates for businesses.
Nonprofit salaries	<ul style="list-style-type: none"> Includes a requirement that nonprofits may not spend more than \$120,000 per year in state funds on any individual's salary. 	<ul style="list-style-type: none"> Includes a requirement that nonprofits may not spend more than \$120,000 per year in state funds on any individual's salary. 	<ul style="list-style-type: none"> Includes a requirement that nonprofits may not spend more than \$120,000 per year in state funds on any individual's salary.
Nonprofit earmarks	<ul style="list-style-type: none"> Includes a few appropriations for specific nonprofits. 	<ul style="list-style-type: none"> Includes a few appropriations for specific nonprofits. 	<ul style="list-style-type: none"> Includes more than \$117 million in earmarked appropriations for 207 nonprofits in key legislative districts.
Competitive grants for nonprofits through the N.C. Department of Health and Human Services (DHHS)	<ul style="list-style-type: none"> Makes no changes. 	<ul style="list-style-type: none"> Provides a \$500,000 recurring increase and a \$450,000 one-time increase in funding for these grants to nonprofits. 	<ul style="list-style-type: none"> Makes no changes. Identifies recipients for these grants for FY2019-20 and resumes a competitive grants program for FY2020-21.
Medicaid expansion	<ul style="list-style-type: none"> Not included in budget proposal. 	<ul style="list-style-type: none"> Not included in budget proposal. 	<ul style="list-style-type: none"> Not included in budget proposal. Provision encourages Governor Cooper to call an extra session to consider issues around access to health care, including Medicaid

Issue	Senate Budget	House Budget	Legislative Compromise Budget
			expansion and association health plans.
Government contracting with nonprofits	<ul style="list-style-type: none"> Makes no changes. 	<ul style="list-style-type: none"> Requires DHHS to create a workgroup to develop solutions to duplicative administrative requirements for mental health, substance use disorder, and intellectual/developmental disability providers. 	<ul style="list-style-type: none"> Requires DHHS to create a workgroup to develop solutions to duplicative administrative requirements for mental health, substance use disorder, and intellectual/developmental disability providers.
North Carolina 2-1-1	<ul style="list-style-type: none"> Provides \$250,000 in one-time funding in FY2019-20 for the statewide 2-1-1 system which connects North Carolinians to nonprofits and other local service providers during disasters and other emergencies. Provides no funding for FY2020-21. 	<ul style="list-style-type: none"> Provides \$250,000 in recurring funding for the statewide 2-1-1 system which connects North Carolinians to nonprofits and other local service providers during disasters and other emergencies. 	<ul style="list-style-type: none"> Provides \$250,000 in recurring funding for the statewide 2-1-1 system which connects North Carolinians to nonprofits and other local service providers during disasters and other emergencies.
Smart Start	<ul style="list-style-type: none"> Provides \$2,400,000 in additional one-time funding each year. Provides \$392,654 in recurring funding for child care subsidies. Provides \$1,400,000 per year in additional child care related funding. Provides \$300,000 per year in additional family support funding. Provides \$300,000 per year in additional child health funding. Requires 19% matching funds for local Smart Starts. 	<ul style="list-style-type: none"> Provides \$5,000,000 in additional one-time funding for FY2019-20 and \$2,000,000 in additional one-time funding for FY2020-21. Provides no additional funding for child care subsidies. Provides \$3,500,000 in FY2019-20 and \$1,400,000 in FY2020-21 in additional child care related funding. Provides \$750,000 in FY2019-20 and \$300,000 in FY2020-21 in additional child health funding. Provides \$750,000 in FY2019-20 and \$300,000 in FY2020-21 in additional family support funding. Provides \$14.8 million in one-time funding (over two years) for child care, family support, and health-related services. Requires 19% matching funds for local Smart Starts. 	<ul style="list-style-type: none"> Provides \$392,654 in recurring funding for child care subsidies. Provides \$1,400,000 per year in additional child care related funding. Provides \$300,000 per year in additional family support funding. Provides \$300,000 per year in additional child health funding. Requires 19% matching funds for local Smart Starts.

Issue	Senate Budget	House Budget	Legislative Compromise Budget
DHHS relocation	<ul style="list-style-type: none"> Would relocate DHHS operations from Wake County to Granville County. This could remove continuity in services and staffing for the hundreds of nonprofits that contract with DHHS to provide services to North Carolinians. 	<ul style="list-style-type: none"> Makes no changes. 	<ul style="list-style-type: none"> Would relocate DHHS operations from Wake County to Granville County. This could remove continuity in services and staffing for the hundreds of nonprofits that contract with DHHS to provide services to North Carolinians.
Certificate of need	<ul style="list-style-type: none"> Amends the state's certificate of need law – which limits the ability of new healthcare providers such to build medical facilities, purchase medical equipment, or offer many types of surgical procedures – in 2025. 	<ul style="list-style-type: none"> Makes no changes to certificate of need laws. 	<ul style="list-style-type: none"> Makes no changes to certificate of need laws.
Child advocacy centers	<ul style="list-style-type: none"> Provides \$418,000 in additional recurring funding. 	<ul style="list-style-type: none"> Provides \$500,000 in additional one-time funding for FY2019-20, but none for FY2020-21. 	<ul style="list-style-type: none"> Provides \$500,000 in additional one-time funding for FY2019-20, but none for FY2020-21.
Arts and cultural grants	<ul style="list-style-type: none"> Provides no additional funding. 	<ul style="list-style-type: none"> Provides \$1 million in additional one-time funding for grassroots arts grants in Tier 1 and Tier 2 counties and Tier 3 counties with population under 100,000. 	<ul style="list-style-type: none"> Provides \$1,350,000 in additional one-time funding for grassroots arts grants (\$500,000 in FY2019-20 and \$850,000 in FY2020-21) in Tier 1 and Tier 2 counties and Tier 3 counties with population under 130,000.
Nonprofit science museums	<ul style="list-style-type: none"> Provides no additional funding. 	<ul style="list-style-type: none"> Provides a \$100,000 one-time increase in grants to science museums. 	<ul style="list-style-type: none"> Provides a \$675,000 in one-time increase in grants to science museums for each year of the biennium. Increased funding is only available to science museums in Tier 1 or Tier 2 counties or Tier 3 counties with populations below 130,000.
Domestic violence grants	<ul style="list-style-type: none"> Requires the N.C. Council for Women to report to legislators about domestic violence grants within five days of when they are distributed. Provides \$5,000 in funding for an improved grants management system. 	<ul style="list-style-type: none"> Requires the N.C. Council for Women to report to legislators about domestic violence grants within five days of when they are distributed. Provides \$5,000 in funding for an improved grants management system. 	<ul style="list-style-type: none"> Requires the N.C. Council for Women to report to legislators about domestic violence grants within five days of when they are distributed. Provides \$5,000 in funding for an improved grants management system.

Issue	Senate Budget	House Budget	Legislative Compromise Budget
Grants to educational nonprofits	<ul style="list-style-type: none"> Provides no additional funding. 	<ul style="list-style-type: none"> Provides funding for grants to three nonprofits providing educational services. 	<ul style="list-style-type: none"> Provides funding for grants to several nonprofits providing educational services.
2020 Census	<ul style="list-style-type: none"> Provides no state funding. 	<ul style="list-style-type: none"> Provides \$750,000 in funding to help ensure a complete count in North Carolina in the 2020 Census. 	<ul style="list-style-type: none"> Provides no state funding.
Disbursement of grants and appropriations to nonprofits	<ul style="list-style-type: none"> Provides that one-time state grants and appropriations to nonprofits of \$100,000 or less may be disbursed as a single payment and that larger grants or appropriations may be disbursed as monthly or quarterly payments. Requires state agencies to pay out these grants or appropriations as soon as possible and no later than September 15, 2019. 	<ul style="list-style-type: none"> Provides that one-time state grants and appropriations to nonprofits of \$100,000 or less may be disbursed as a single payment and that larger grants or appropriations may be disbursed as monthly or quarterly payments. Requires state agencies to pay out these grants or appropriations as soon as possible and no later than September 15, 2019. 	<ul style="list-style-type: none"> Provides that one-time state grants and appropriations to nonprofits of \$100,000 or less may be disbursed as a single payment and that larger grants or appropriations may be disbursed as monthly or quarterly payments. Requires state agencies to pay out these grants or appropriations as soon as possible and no later than September 15, 2019.
Disaster relief	<ul style="list-style-type: none"> No new grants for nonprofits. 	<ul style="list-style-type: none"> No new grants for nonprofits. 	<ul style="list-style-type: none"> Creates a one-time, \$1 million grant program through the NC Department of Public Safety for "volunteer organizations" that provide disaster recovery services. Provides \$4.5 million to the Golden LEAF Foundation for grants for local governments and nonprofits for infrastructure repairs due to hurricane damage.
Affordable housing grants	<ul style="list-style-type: none"> No new funding. 	<ul style="list-style-type: none"> No new funding. 	<ul style="list-style-type: none"> Creates \$2.5 million matching grants program for nonprofits planning and constructing affordable housing.

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.

FINANCIAL SUMMARY - WHAT YOU NEED TO KNOW

Board Responsibility

The review of the financial statements is the responsibility of the Committee and Board Members of PFC.

The detailed financial reports have been provided to you via email and will be provided electronically during the meeting.

June 30, 2019

1 Balance Sheet

- a. The cash balances; investments and liabilities are at the anticipated amounts and are sufficient for the current needs.
- b. Historically at yearend and in July, funds are at its lowest until grant reimbursements are received during the first quarter.

2 Smart Start Grant [State Funds]

All of the fiscal year 2018-2019 Smart Start allocation of **\$6,598,689 [includes DSS and WAGE\$]** was spent except for three activities of PFC's in-house service providers and three activities for the Direct Service Partners (DSPs)

a. PFC IN-HOUSE ACTIVITIES

Child Care Resource & Referral (CCR&R) Core	\$ 116,852.64
Community Engagement	4,405.14
Planning, Evaluation and Monitoring	146,168.60
TOTAL	\$ 267,426.38

b. DIRECT SERVICE PARTNERS ACTIVITIES

Autism Society of Cumberland County - Autism Outreach & Resource Services	\$ 30.34
Carolina Collaborative Community Care (4'Cs) - Assuring Better Health and Development [ABCD]	\$ 8,307.36
Carolina Collaborative Community Care (4'Cs) - Reach Out and Read	95.15
	\$ 8,432.85

		Percentage Not Spent
To Be Reverted to NCPC	\$ 275,859.23	4.18%

3 NC Pre-Kindergarten Grant [State and Federal Funds]

- a. Due to the amount of federal funds received, the Partnership **will be** audited extensively for fiscal responsibility and federal compliances, i.e. an A-133 audit since we have spent at least \$750,000 in federal funds for the fiscal year.
- b. The Partnership **did not spend** \$750,000 of federal funds and thus **was not** be audited for FY1718.
- c. All of the fiscal year 2018-2019 NC Pre-Kindergarten grants of **\$9,098,098** was spent except for:

State - Subsidy TANF	\$ 123,559.00	
State - Subsidy Non-TANF	186,786.00	
Federal - CCDF Quality Funds	13,581.89	
TOTAL	\$ 323,926.89	This amount was NOT drawn down and thus is not reverted to DCDEE

Percentage Not Spent
3.56%

4 DCDEE - Region 5 Grants [Federal Funds]

All of the fiscal year 2018-2019 Region 5 Lead Agency grants of **\$625,907** was spent except for:

Core Services	\$ 18,312.10	
Infant Toddler Project	\$ 1,558.37	
Healthy Social Behaviors (HSB)	\$ 9,323.21	
TOTAL	\$ 29,193.68	This amount will be reverted to SWCDC

Percentage Not Spent
4.66%

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.
FINANCIAL SUMMARY - WHAT YOU NEED TO KNOW

Board Responsibility

The review of the financial statements is the responsibility of the Committee and Board Members of PFC.

The detailed financial reports have been provided to you via email and will be provided electronically during the meeting.

June 30, 2019

5 All Funding Sources

- a. The cash balance at month-end is as projected and is sufficient for the requirements of the upcoming month.
- b. All of the reimbursement based grantors are on schedule with their monthly reimbursements.

6 Unrestricted State Revenues (USR)

- a. The goal is to continue to use these funds only when other funding streams cannot be used or is not available.
- b. Investment funds of \$25,000 were moved from PNC Bank Money Market Account and deposited into the Bank of America operating account to cover the projected shortfall in Fund 208 which is currently used to support administrative costs. This action was approved by the Board on October 18, 2018.
- c. Investment funds of \$100,500 and \$100,100 were moved from PNC Bank Money Market Account and deposited into Select Bank and Lumbee Guaranty Bank, respectively to diversified funds as approved by the Board on October 18, 2018.

- d. The cash equivalent balances in Fund 208 consists of the following at the end of the month:

PNC Bank Money Market Account	220,095.55	<i>Does not include interest earned in Fund 899</i>
Select Bank - Certificate of Deposit	100,000.00	
Lumbee Bank - Certificate of Deposit	100,000.00	
Select Bank - Checking Account [from investments]	500.00	
Lumbee Bank - Checking Account [from investments]	60.00	<i>Deposited \$100, fees are \$8 per month; to be refunded to PFC</i>
E-Trade Funds Account	68,000.00	
	<u>488,655.55</u>	

PNC Bank Money Market - Fund 208	220,095.55
PNC Bank Money Market - Fund 899	22,533.18
	<u>242,628.73</u>

Investments - Fund 208	488,655.55
Interest Earned - Fund 899	22,533.18
TOTAL INVESTMENTS PLUS INTEREST	<u>511,188.73</u>

7 Cash and In-kind Report

- a. The 19% match amount reflected on the monthly report is reflected at 100% of the full allocation.
- b. PFC's Leadership Team, staff and Board members will continue to discuss and implement strategies to meet our match requirement. PFC did not meet the 19% match requirement for FY1718 nor for FY1617.
- c. The penalty for not meeting the match in FY1718 was waived due to the lack of data from DSS parent fees. Any penalties for FY1819 will also be waived for counties that were affected by Hurricane Florence as well as for all counties due to lack of county specific data from DSS parent fees.

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.

FOOTNOTES FOR FINANCIAL REPORTS

June 30, 2019

FOOTNOTES - BALANCE SHEET

A. The cash accounts at June 30, 2019 total \$1,529,828.93.

Included in the cash balance amount are the following investment vehicles:

Banking Institution	Investment Type	Current Amount	Term (months)	Maturity Date	Interest Rate	Annual Percentage Yield
PNC Bank	Money Market	\$242,628.73	n/a	n/a	n/a	.50%
Select Bank	CD	\$100,000.00	15	05/20/20	2.47%	2.50%
Lumbee Bank	CD	\$100,000.00	15	05/21/20	2.26%	2.29%
Select Bank	Checking	\$500.00	n/a	n/a	n/a	n/a
Lumbee Bank	Checking	\$60.00	n/a	n/a	n/a	n/a
E-Trade	Financial Trades	\$68,000.00	n/a	n/a	n/a	n/a
Cumberland Community Foundation	Beneficial Interest in Endowment Fund	\$31,384.00	n/a	n/a	n/a	n/a
TOTAL		\$542,572.73				

B. Employees' payroll deductions at June 30, 2019 from the current month and from prior months total \$1,714.01. These accounts are reconciled on a monthly basis and at yearend to ensure that the correct amounts are being accounted for.

C. Due to State:

There were no fiscal year 2018-2019 Smart Start Administration funds due back to the North Carolina Partnership for Children (NCPC) at June 30, 2019.

The amount of fiscal year 2018-2019 Smart Start Services funds which are due as a reversion to NCPC at June 30, 2019 consisted of:

1.	Partnership for Children – CCR&R Core	116,852.64
2.	Partnership for Children – Planning and Evaluation	146,168.60
3.	Partnership for Children – Community Engagement	<u>4,405.14</u>
	Subtotal	<u>267,426.38</u>
4.	DSP – 4'Cs – Assuring Better Health and Development	8,307.36
5.	DSP – Autism of CC – Autism Outreach & Resources	30.34
6.	DSP – 4'Cs – Reach Out and Read	<u>95.15</u>
	Subtotal	<u>8,432.85</u>
7.	Prior Year Reversions for FY1718 from NCPC Monitoring recommendations	<u>953.92</u>

TOTAL DUE TO STATE **\$276,813.15**

FOOTNOTES FOR FINANCIAL REPORTS

June 30, 2019

- D. Per Board approval, an endowment fund was established on June 29, 2012 with the Cumberland Community Foundation, Inc. with an initial amount of \$25,000.00. Since this amount is an irrevocable gift of assets, it is classified as a permanently restricted net asset for accounting purposes. It is also classified as a "Beneficial Interest in Community Foundation" in the Assets section of the Balance Sheet.

NCPC defines permanently restricted net assets as "used to classify assets that have donor-imposed stipulations that neither expire with time nor can be fulfilled or removed by actions of the organization. An example would be an endowment fund whereby the principal is maintained for investment purposes and the interest earnings may be available for use. This FASB code is rarely used."

Additional funds totaling \$4,732.00 was added to the endowment as of June 30, 2013. The Partnership made an additional deposit of \$768.00 to the endowment in September 2014. The Partnership also made an additional deposit of \$666.00 to the endowment in July 2015. During January 2016, additional deposits totaling \$218.00 were received for the endowment. This amount was transferred to the Foundation in February 2016. The total contributions from the Partnership to the endowment, including these funds, are now a total of \$31,384.00. There were no additional funds added to this endowment during the 2016-2017 fiscal year.

FOOTNOTES - SMART START GRANT SPREADSHEET

SERVICES (In-House Activities): Smart Start funds for all of the Services budgets were fully expended for the year ended June 30, 2019 except for the activities previously listed in Footnote C above.

DIRECT SERVICE PROVIDERS: Smart Start funds for the Direct Service Providers (DSPs) budgets were fully expended for the year ended June 30, 2019 except for the activities previously listed in Footnote C above.

ADMINISTRATION: Smart Start funds for the Administration budget were fully expended for the year ended June 30, 2019.

Partnership for Children of Cumberland County, Inc.
Balance Sheet
6/30/2019

Assets

Bank of America Checking Account	\$ 986,856.20	}	A
PNC Bank - Money Market Reserve	242,628.73		
Select Bank - Certificate of Deposit	100,000.00		
Lumbee Bank - Certificate of Deposit	100,000.00		
Select Bank - Checking Account [from investments]	500.00		
Lumbee Bank - Checking Account [from investments]	60.00		
E-Trade Funds Account	68,000.00		
Petty Cash, Change Funds, Undeposited Receipts	400.00		
Beneficial Interest in Community Foundation	31,384.00		
Advances to Contractors	125.49		
	<hr/>		
Total Assets	<u><u>1,529,954.42</u></u>		

Liabilities and Net Assets

Health Insurance Payable	(1,160.05)	}	B
Flex-Spending Payable	(529.86)		
AFLAC Payable	(23.18)		
Dental Insurance Payable	(41.06)		
Vision Payable	(13.01)		
Legal Shield Payable	53.15		
Due to State	276,813.15		C
Tenant Security Deposits	21,541.80		
Unrestricted Net Assets	1,018,790.36		
Temporarily Restricted Net Assets	34,609.55		
Permanently Restricted Net Assets	31,384.00		D
Excess Revenues over (under) Expenditures	148,529.57		
	<hr/>		
Total Liabilities and Net Assets	<u><u>\$ 1,529,954.42</u></u>		

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC. - SMART START GRANT - FY 2018 - 2019

FY 18/19 SMART START FULL ALLOCATION	\$6,598,689
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TOTAL ALLOCATION FOR ADMINISTRATION ----->	\$319,799
FY 18/19 Smart Start Admin Base Allocation	\$319,799

TOTAL ALLOCATION FOR SERVICES ----->	\$6,278,890
FY 18/19 Smart Start Services Allocation :	\$6,278,890

AS OF JUNE 30, 2019

										If monthly spending was equal, at month-end, the percentages should be:	
										100%	0%
										% of Budget Expended	% of Available Funds
										</	

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC. - SMART START GRANT - FY 2018 - 2019

FY 18/19 SMART START FULL ALLOCATION	\$6,598,689
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TOTAL ALLOCATION FOR ADMINISTRATION ----->	\$319,799
FY 18/19 Smart Start Admin Base Allocation	\$319,799

TOTAL ALLOCATION FOR SERVICES ----->	\$6,278,890
FY 18/19 Smart Start Services Allocation :	\$6,278,890

										AS OF JUNE 30, 2019	
										If monthly spending was equal, at month-end, the percentages should be:	
										100%	0%
										% of Budget Expended	% of Available Funds
										EXPENDITURES	
	Activity	Agency		06/15/19 Budget	Advances	May	June	Y-T-D	Remaining Budget		
	Family Support										
14	Autism Outreach & Resource Ctr.	Autism of CC		\$ 47,100.00	\$ -	\$ 2,722.97	\$ 174.03	\$ 47,069.66	\$ 30.34	100%	0%
15	PFC Family Resource Center	IH Partnership for Children		\$ 130,144.00		\$ 13,919.09	\$ 24,019.00	\$ 130,144.00	\$ -	100%	0%
16	All Children Excel [ACE] NEW 07-01-18	IH Partnership for Children		\$ 185,985.00		\$ 11,505.07	\$ 5,353.14	\$ 185,985.00	\$ -	100%	0%
17	Child Passenger Safety Car Seat NEW 07-01-18	IH Partnership for Children		\$ 5,000.00		\$ 314.91	\$ 327.86	\$ 5,000.00	\$ -	100%	0%
18	Community Engagement & Resource Development	IH Partnership for Children		\$ 250,186.00		\$ 16,545.39	\$ 30,081.35	\$ 245,780.86	\$ 4,405.14	98%	2%
19	Reach Out & Read Grant	Carolina Collaborative Community Care (4C)		\$ 14,500.00	\$ 8,340.42	\$ 2,420.86	\$ 8,245.27	\$ 14,404.85	\$ 95.15	99%	1%
		Family Support Total:	10%	\$ 632,915.00	\$ 8,340.42	\$ 47,428.29	\$ 68,200.65	\$ 628,384.37	\$ 4,530.63	99%	
	System Support					\$ -					
20	P&E - Planning & Evaluation	IH Partnership for Children		\$ 462,554.00		\$ 33,257.03	\$ (11,714.11)	\$ 316,385.40	\$ 146,168.60	68%	32%
		System Support Total:	7%	\$ 462,554.00	\$ -	\$ 33,257.03	\$ (11,714.11)	\$ 316,385.40	\$ 146,168.60	68%	
	Total of Approved Projects:			\$ 6,278,890.00	\$ 31,418.17	\$ 274,458.22	\$ 380,313.87	\$ 6,003,030.77	\$ 275,859.23		
21	Administration	IH Partnership for Children	5%	\$ 319,799.00	\$ -	\$ 20,812.58	\$ 57,599.63	\$ 319,799.00	\$ -	100%	0%
	Unallocated Smart Start SERVICES Funds			\$ -							
	Unallocated Smart Start ADMINISTRATION Funds			\$ -							
	Total Smart Start Funds Expended				\$ 31,418.17	\$ 295,270.80	\$ 437,913.50	\$ 6,322,829.77			
	Total Allocated Smart Start Funds Remaining								\$ 275,859.23		

Partnership for Children of Cumberland County, Inc. - NC PRE-KINDERGARTEN GRANT

FY 18/19 Revenues per Contract		Fiscal Year 2018/ 2019
\$ 8,398,245	NC Pre-k Grant Payments to Providers STATE AND FEDERAL FUNDS	
\$ 174,963	2% CCDF Quality Funds FEDERAL FUNDS	
\$ 174,963	2% New Capacity Building Funds STATE FUNDS	
\$ 349,927	4% Administrative Fee STATE FUNDS	as of June 30, 2019
\$ 9,098,098	Total NC Pre-k Grant	SHOULD BE
		100% 0%

FUND	Activity	FY 18/19 Budget 6/1/2019	April	May	June	Y-T-D	Remaining Budget	% of Budget Expended	% of Available Funds
211	9100-999 Administrative Operations	\$ 169,688.58	\$11,066.82	\$10,241.16	\$40,887.23	\$169,688.58	\$0.00	100%	0%
211	3104-001 CCR&R - Core	\$ 81,123.21	\$4,914.00	\$3,642.28	10,194.60	\$81,123.21	\$0.00	100%	0%
	3323-017 NC Pre-k Coordination (In-Direct)	\$ 99,115.21	\$14,478.67	\$12,574.19	(45,102.00)	\$99,115.21	\$0.00	100%	0%
	Services Sub-Total	\$ 180,238.42	\$19,392.67	\$16,216.47	(34,907.40)	\$180,238.42	-	100%	0%
206	2342-015 NC Pre-k Subsidy (Direct - Child Reimbursement) - State Funds	\$ 1,398,847.00	\$127,125.00	\$276,450.00	(98,922.00)	\$1,212,061.00	\$186,786.00	87%	13%
	2348-015 NC Pre-K Non-TANF/CCDF - State Funds	\$ 250,759.00	\$18,450.00	\$23,850.00	\$4,650.00	\$127,200.00	\$123,559.00	51%	49%
	Fund 206 Sub-Total	\$ 1,649,606.00	\$145,575.00	\$300,300.00	-\$94,272.00	\$1,339,261.00	\$310,345.00	81%	19%
319	2342-015 NC Pre-k Subsidy TANF (Direct - Child Reimbursement) - Federal Funds	\$ 5,567,464.00	\$543,175.00	\$498,800.00	\$920,422.00	\$5,567,464.00	\$0.00	100%	0%
	2348-015 NC Pre-K Non-TANF/CCDF - Federal Funds	\$ 1,181,175.00	\$121,100.00	\$109,100.00	\$139,875.00	\$1,181,175.00	\$0.00	100%	0%
	Fund 319 Sub-Total	\$ 6,748,639.00	\$664,275.00	\$607,900.00	\$1,060,297.00	\$6,748,639.00	\$0.00	100%	5%
328	3322-017 NC Pre-K New CCDF Quality Funds - Federal Funds	\$ 174,963.00	\$13,196.49	\$6,082.50	\$64,090.64	\$161,381.11	\$13,581.89	92%	8%

Partnership for Children of Cumberland County, Inc. - NC PRE-KINDERGARTEN GRANT

FY 18/19 Revenues per Contract		Fiscal Year 2018/ 2019
\$ 8,398,245	NC Pre-k Grant Payments to Providers STATE AND FEDERAL FUNDS	
\$ 174,963	2% CCDF Quality Funds FEDERAL FUNDS	
\$ 174,963	2% New Capacity Building Funds STATE FUNDS	
\$ 349,927	4% Administrative Fee STATE FUNDS	as of June 30, 2019
\$ 9,098,098	Total NC Pre-k Grant	SHOULD BE
		100% 0%

FUND	Activity	FY 18/19 Budget 6/1/2019	April	May	June	Y-T-D	Remaining Budget	% of Budget Expended	% of Available Funds
212	3323-017 NC Pre-K New Capacity Building Funds - State Funds effective 11-1-2018	\$ 73,240.00	\$6,006.13	\$11,139.31	\$11,276.97	\$73,240.00	\$0.00	100%	0%
212	3104-001 NC Pre-K New Capacity Building Funds - State Funds effective 11-1-2018	\$ 31,489.00	\$0.00	\$0.00	\$0.00	\$31,489.00	\$0.00	100%	0%
212	9100-999 NC Pre-K New Capacity Building Funds - State Funds effective 11-1-2018	\$ 47,833.00	\$0.00	\$0.00	\$0.00	\$47,833.00	\$0.00	100%	0%
212	5603-007 NC Pre-K New Capacity Building Funds - State Funds effective 11-1-2018	\$ 22,401.00	\$0.00	\$0.00	\$0.00	\$22,401.00	\$0.00	100%	0%
	Fund 212 Sub-Total	\$ 174,963.00	\$6,006.13	\$11,139.31	\$11,276.97	\$174,963.00	\$0.00	100%	0%

Total Budget Remaining

\$323,926.89

Total NC Pre-K Grant	\$ 9,098,098.00
Unallocated NC Pre-k Revenues	\$ -
Total NC Pre-k Grant Expended	\$859,512.11 \$951,879.44 \$1,047,372.44 \$8,774,171.11
Total State Funds	\$2,174,496.00
Total Federal Funds	\$6,923,602.00
Total NC Pre-K Grant	\$9,098,098.00

Partnership for Children of Cumberland County, Inc.

Region 5 DCDEE Lead Agency Grant

Fiscal Year 2018 - 2019

TOTAL FY 2018 - 2019 REGION 5 LEAD AGENCY ALLOCATION **\$625,907.00**

FY 2018 - 2019 10% Overhead / Administration Allocation **\$56,390.00**

FY 2018 - 2019 Program/Services Allocation **\$569,517.00**

as of June 30, 2019

EXPENDITURES

Activity		04/30/19 Budget	March	April	May	June	Y-T-D	Remaining Budget	% of Budget Expended	% of Available Funds
Region 5 Lead Agency - Core Services		\$ 240,126.00	\$ 15,871.19	\$ 12,494.75	\$ 76,565.52	\$ 17,092.79	\$ 222,968.44	\$ 17,157.56	93%	7%
Core Services - 10% Overhead/Administration for CCR&R		\$ 674.00	\$ 15.39	\$ 56.24	\$ 24.39	\$ 94.09	\$ 631.43	\$ 42.57	94%	6%
Core Services - 10% Overhead/Administration for Admin Ops		\$ 29,000.00	\$ 2,103.85	\$ 1,986.80	\$ 2,708.33	\$ 9,557.24	\$ 27,888.03	\$ 1,111.97	96%	4%
Contracts & Grants - Anson County		\$ 9,954.00	\$ -	\$ 3,318.00	\$ -	\$ 2,488.50	\$ 9,954.00	\$ -	100%	0%
Contracts & Grants - Montgomery County		\$ 8,345.00	\$ -	\$ -	\$ 8,345.00	\$ -	\$ 8,345.00	\$ -	100%	0%
Contracts & Grants - Moore County		\$ 29,399.00	\$ -	\$ -	\$ 7,286.60	\$ 7,472.98	\$ 29,399.00	\$ -	100%	0%
Contracts & Grants - Richmond County		\$ 14,528.00	\$ 5,332.28	\$ 4,606.63	\$ -	\$ 4,589.09	\$ 14,528.00	\$ -	100%	0%
		\$ 332,026.00	\$ 23,322.71	\$ 22,462.42	\$ 94,929.84	\$ 41,294.69	\$ 313,713.90	\$ 18,312.10	94%	6%
Region 5 Infant Toddler Project		\$ 133,963.00	\$ 13,570.75	\$ 9,709.24	\$ 19,753.11	\$ 12,322.07	\$ 132,546.01	\$ 1,416.99	99%	1%
Infant Toddler - 10% Overhead/Administration for CCR&R		\$ 396.00	\$ 7.76	\$ 35.34	\$ 1.34	\$ 56.74	\$ 265.29	\$ 130.71	67%	33%
Infant Toddler - 10% Overhead/Administration for Admin Ops		\$ 13,000.00	\$ 1,340.81	\$ 928.40	\$ 773.79	\$ 2,427.32	\$ 12,989.33	\$ 10.67	100%	0%
		\$ 147,359.00	\$ 14,919.32	\$ 10,672.98	\$ 20,528.24	\$ 14,806.13	\$ 145,800.63	\$ 1,558.37	99%	1%
Region 5 Healthy Social Behaviors Project		\$ 133,202.00	\$ 12,795.94	\$ 8,924.05	\$ 20,591.39	\$ 11,566.62	\$ 124,726.18	\$ 8,475.82	94%	6%
Healthy Social Behavior - 10% Overhead/Administration for CCR&R		\$ 320.00	\$ 4.07	\$ 20.01	\$ 0.78	\$ 53.54	\$ 227.37	\$ 92.63	71%	29%
Healthy Social Behavior - 10% Overhead/Administration for Admin Ops		\$ 13,000.00	\$ 1,275.52	\$ 867.47	\$ 850.31	\$ 2,316.10	\$ 12,245.24	\$ 754.76	94%	6%
		\$ 146,522.00	\$ 14,075.53	\$ 9,811.53	\$ 21,442.48	\$ 13,936.26	\$ 137,198.79	\$ 9,323.21	94%	6%
Total Allocated DCD Funds Remaining								\$ 29,193.68		
Summary for 10% Overhead / Administration	PFC	\$ 56,390.00	\$ 4,747.40	\$ 3,894.26	\$ 4,358.94	\$ 14,505.03	\$ 54,246.69	\$ 2,143.31	96%	4%

Partnership for Children of Cumberland County, Inc.

All Funding Sources

Fiscal Year 2018 - 2019

FUND CODE		July 1, 2XXX Beginning Cash Balance	Receipts				Expenditures				Ending Cash Balance	
			April	May	June	YTD	April	May	June	YTD		
			RESTRICTED FUNDS									
206	NC Pre-K Grant - State Funds (per child)	\$ -	\$ 166,549.00	\$ 272,876.00	\$ (94,572.00)	\$ 1,339,261.00	\$ 145,575.00	\$ 301,650.00	\$ (95,622.00)	\$ 1,339,261.00	\$ -	
	CASH ADVANCE from DCDEE -NC Pre-K Grant	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
211	NC Pre-K Grant - 4% Admin Fees	\$ -	\$ 31,693.50	\$ 19,903.81	\$ 64,858.47	\$ 348,864.15	\$ 30,459.49	\$ 26,457.63	\$ 38,888.83	\$ 349,927.00	\$ (1,062.85)	
	CASH ADVANCE from DCDEE -NC Pre-K Grant	\$ -	\$ -	\$ -	\$ (32,909.00)	\$ -	\$ -	\$ -	\$ (32,909.00)	\$ -	\$ -	
319	NC Pre-K Grant (per slot) - Federal Funds	\$ -	\$ 648,051.00	\$ 614,224.00	\$ 2,352,947.00	\$ 6,748,639.00	\$ 664,275.00	\$ 607,900.00	\$ 2,359,271.00	\$ 6,748,639.00	\$ -	
	CASH ADVANCE from DCDEE -NC Pre-K Grant	\$ -	\$ -	\$ -	\$ (1,298,974.00)	\$ -	\$ -	\$ -	\$ (1,298,974.00)	\$ -	\$ -	
328	NC Pre-K Grant CCDF Quality Funds-Federal Funds	\$ -	\$ 39,766.00	\$ 20,750.14	\$ 33,116.69	\$ 110,467.86	\$ 13,196.49	\$ 6,082.50	\$ 64,090.64	\$ 161,381.11	\$ (50,913.25)	
212	NC Pre-K Capacity Building Grant - Effective 11-1-18 STATE Funds	\$ -	\$ 5,153.57	\$ 130,781.59	\$ 14,038.38	\$ 160,578.97	\$ 6,006.13	\$ 11,139.31	\$ 11,276.97	\$ 174,963.00	\$ (14,384.03)	
	Sub-total for NC Pre-K	\$ -									Sub-total	\$ (66,360.13)
301	Family CareGivers Program	\$ 70.63	\$ 413.00	\$ 51.00	\$ 3,516.00	\$ 5,010.00	\$ 50.66	\$ 3,463.38	\$ 216.71	\$ 5,244.75	\$ (164.12)	
307	DCD Grant - SWCDC	\$ 35,745.56	\$ 23,311.68	\$ 22,473.45	\$ 154,536.63	\$ 332,026.00	\$ 22,462.42	\$ 94,814.94	\$ 41,294.69	\$ 349,459.46	\$ 18,312.10	
312	Region 5 - Infant/Toddler Project	\$ -	\$ 14,834.28	\$ 10,601.11	\$ 37,409.41	\$ 147,359.00	\$ 10,672.98	\$ 20,528.24	\$ 14,806.13	\$ 145,800.63	\$ 1,558.37	
313	Region 5 - Healthy Social Behavior	\$ 17,076.42	\$ 14,345.53	\$ 9,762.31	\$ 44,751.17	\$ 146,792.00	\$ 9,811.53	\$ 21,442.48	\$ 13,936.26	\$ 154,275.21	\$ 9,593.21	
807	Region 5 - Program Income	\$ -	\$ 1,030.00	\$ 832.00	\$ 1,175.00	\$ 12,538.50	\$ 243.44	\$ 72.90	\$ 10,933.88	\$ 12,538.50	\$ -	
	Sub-total for Other Restricted	\$ 52,892.61									Sub-total	\$ 29,299.56
136	Smart Start - Services (FY 13/14)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 235.00	\$ -	\$ -	\$ -	
138	Smart Start - Services (FY 14/15)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
141	Smart Start - Admin. (FY 16/17)	\$ 14.54	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 14.54	\$ -	
142	Smart Start - Services (FY 16/17)	\$ 52.98	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 444.39	\$ -	\$ 52.98	\$ -	
143	Smart Start - Admin. (FY 17/18)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (50.95)	\$ (50.95)	\$ 50.95	
144	Smart Start - Services (FY 17/18)	\$ 47,949.25	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,312.25	\$ (902.97)	\$ 47,046.28	\$ 902.97	
145	Smart Start - Admin. (FY 18/19)	\$ -	\$ 24,796.00	\$ 23,406.00	\$ 20,875.00	\$ 319,799.00	\$ 22,743.83	\$ 20,845.21	\$ 57,599.63	\$ 319,799.00	\$ -	
146	Smart Start - Services (FY 18/19)	\$ -	\$ 351,111.00	\$ 257,419.00	\$ 229,590.00	\$ 3,517,223.00	\$ 319,404.98	\$ 219,128.13	\$ 335,936.42	\$ 3,241,489.26	\$ 275,733.74	
201	MAC SS Grant (Accting/Contracting)	\$ -	\$ 24,732.22	\$ 12,366.08	\$ -	\$ 74,196.63	\$ 5,409.77	\$ 7,958.38	\$ 9,137.85	\$ 74,196.63	\$ -	
216	Dolly Parton's Imagination Library	\$ 8,406.47	\$ 2,500.00	\$ -	\$ 2,785.00	\$ 38,944.00	\$ 3,942.00	\$ 8,617.00	\$ 22,101.00	\$ 43,824.72	\$ 3,525.75	
801	Program Income (SS Related)	\$ 72,836.17	\$ 8,380.61	\$ 6,487.66	\$ 6,743.91	\$ 78,129.86	\$ 3,675.91	\$ 5,154.27	\$ 36,425.25	\$ 68,116.58	\$ 82,849.45	
804	GEMS Shared Services (PI SS Related)	\$ (92.51)	\$ 1,300.00	\$ -	\$ -	\$ 3,900.00	\$ -	\$ -	\$ -	\$ 2,507.49	\$ 1,300.00	
902	COBRA - Employee Insurance Withholdings	\$ -	\$ -	\$ -	\$ -	\$ 2,426.88	\$ -	\$ -	\$ -	\$ 2,426.88	\$ -	
	Sub-total for Smart Start & Related	\$ 129,166.90									Sub-total	\$ 364,362.86

Partnership for Children of Cumberland County, Inc.

All Funding Sources

Fiscal Year 2018 - 2019

FUND CODE		July 1, 2XXX Beginning Cash Balance	Receipts				Expenditures				Ending Cash Balance
			April	May	June	YTD	April	May	June	YTD	
UNRESTRICTED FUNDS											
208	Unrestricted State Revenues - For Operating Purposes	\$ 4,214.88	\$ -	\$ -	\$ -	\$ 25,000.00	\$ 1,276.25	\$ 983.93	\$ (10,829.80)	\$ 843.25	\$ 28,371.63
	Unrestricted State Revenues - Invested in CDs and Money Market Account	\$ 513,695.97	\$ -	\$ -	\$ -	\$ (25,000.00)	\$ 8.00	\$ 8.00	\$ 8.42	\$ 40.42	\$ 488,655.55
501	Individual Gifts & Donations	\$ 19,690.36	\$ 80.00	\$ 1,998.02	\$ 605.00	\$ 19,612.07	\$ -	\$ 8,307.95	\$ (13,875.00)	\$ (838.07)	\$ 40,140.50
515	Vending Machine Commissions	\$ 574.00	\$ 55.28	\$ 42.63	\$ 78.21	\$ 582.65	\$ -	\$ -	\$ -	\$ 787.21	\$ 369.44
518	Kohl's Corporate Grants	\$ 2,843.08	\$ -	\$ -	\$ 465.00	\$ 2,407.00	\$ -	\$ -	\$ -	\$ 1,394.16	\$ 3,855.92
526	Unrestricted Private Funds	\$ 2,950.68	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 81.99	\$ 2,410.27	\$ 540.41
531	PFC Annual Engagements	\$ 305.26	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 57.46	\$ 57.46	\$ 247.80
536	The CarMax Foundation Grant	\$ 7,649.43	\$ -	\$ -	\$ -	\$ 10,000.00	\$ 7,275.76	\$ 1,280.81	\$ 915.51	\$ 17,013.00	\$ 636.43
537	Foundation for the Carolinas Grant via Long Leaf Foundation	\$ -	\$ -	\$ -	\$ -	\$ 17,500.00	\$ 3,300.00	\$ -	\$ 178.37	\$ 4,138.37	\$ 13,361.63
538	Save the Children Grant	\$ -	\$ -	\$ -	\$ (242.60)	\$ 9,461.40	\$ -	\$ 5,374.00	\$ (242.60)	\$ 9,461.40	\$ -
539	Foundation for the Carolinas Grant - Operation Restoration	\$ -	\$ 100,000.00	\$ -	\$ -	\$ 100,000.00	\$ -	\$ -	\$ -	\$ -	\$ 100,000.00
540	Think Babies Community Infant Toddler Project	\$ -	\$ -	\$ -	\$ 1,000.00	\$ 1,000.00	\$ -	\$ -	\$ -	\$ -	\$ 1,000.00
802	PFCRC II (Non-Smart Start)	\$ 103,323.97	\$ 11,350.47	\$ 13,158.89	\$ 45,314.68	\$ 150,989.79	\$ 19,603.70	\$ 11,756.27	\$ 10,042.19	\$ 143,881.77	\$ 110,431.99
806	Forward March Conference	\$ 19,308.57	\$ -	\$ 560.00	\$ -	\$ 25,890.66	\$ 151.50	\$ 90.20	\$ 12,527.55	\$ 13,435.52	\$ 31,763.71
812	PFCRC II - Administration	\$ -	\$ 4,750.00	\$ 4,750.00	\$ 4,750.00	\$ 57,000.00	\$ 4,323.88	\$ 4,323.88	\$ (49,849.61)	\$ -	\$ 57,000.00
815	Hoke - Contracted Eval (not program income)	\$ 15,716.34	\$ -	\$ -	\$ 5,110.00	\$ 11,480.00	\$ 1,199.53	\$ 312.33	\$ 769.52	\$ 13,004.94	\$ 14,191.40
816	Contracted Data Services	\$ 5,763.28	\$ -	\$ -	\$ -	\$ 5,840.00	\$ -	\$ -	\$ -	\$ 8,155.13	\$ 3,448.15
820	Fundraising - PFC Annual Soiree	\$ 110,687.10	\$ 2,067.67	\$ -	\$ (355.60)	\$ 55,888.16	\$ 37,179.58	\$ 235.68	\$ (203.93)	\$ 60,040.33	\$ 106,534.93
822	Fundraising - PFC Annual Soiree - Kidstuff	\$ 8,832.98	\$ -	\$ -	\$ -	\$ -	\$ 680.00	\$ 1,689.84	\$ (600.00)	\$ 1,769.84	\$ 7,063.14
824	Fundraising - PFC Annual Soiree - Administrative Allocation	\$ 5,802.11	\$ -	\$ -	\$ 355.60	\$ 355.60	\$ -	\$ -	\$ -	\$ -	\$ 6,157.71
825	Capital Projects Fund	\$ 21,578.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 21,578.00
827	Fundraising - Mission Moments	\$ 1,284.02	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (139.52)	\$ 1,144.50	\$ 139.52
828	Fundraising - Early Care & Education Initiatives	\$ 2,634.54	\$ -	\$ -	\$ -	\$ -	\$ 40.00	\$ 91.96	\$ (1,487.64)	\$ 830.26	\$ 1,804.28

Partnership for Children of Cumberland County, Inc.

All Funding Sources
Fiscal Year 2018 - 2019

FUND CODE		July 1, 2XXX Beginning Cash Balance	Receipts				Expenditures				Ending Cash Balance
			April	May	June	YTD	April	May	June	YTD	
897	Sales Tax	\$ (22,258.15)	\$ -	\$ -	\$ -	\$ 27,619.29	\$ 1,056.67	\$ 1,413.06	\$ 1,011.34	\$ 14,309.61	\$ (8,948.47)
899	Interest Income (from Investment Funds)	\$ 18,213.11	\$ 271.67	\$ 263.41	\$ 223.21	\$ 3,971.78	\$ -	\$ -	\$ -	\$ (348.29)	\$ 22,533.18
904	Forfeited FSA	\$ 578.02	\$ -	\$ -	\$ -	\$ 253.00	\$ 4.25	\$ 4.25	\$ 4.25	\$ 7.17	\$ 823.85
905	Employee Withholding	\$ 676.15	\$ 22,337.68	\$ 22,786.15	\$ 22,258.64	\$ 292,520.84	\$ 23,588.63	\$ 15,106.15	\$ 34,318.06	\$ 295,734.85	\$ (2,537.86)
	Sub-total for Unrestricted Funds	\$ 844,063.70								Sub-total	\$ 1,049,162.84
INFORMATION TECHNOLOGY											
992	PFC IT Management	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 255.91	\$ 146.18	\$ (2,522.63)	\$ -	\$ -
993	IT - Core	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
994	IT - Outside Agencies	\$ 93,513.32	\$ 11,003.97	\$ 8,977.36	\$ 10,761.08	\$ 135,681.55	\$ 5,922.62	\$ 7,839.35	\$ 17,816.71	\$ 107,215.07	\$ 121,979.80
995	IT - PFC Enhanced	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 700.13	\$ 137.51	\$ (6,558.94)	\$ -	\$ -
996	IT - PFC Regular	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10.06	\$ -	\$ (10.06)	\$ -	\$ -
	Sub-total for Information Technology	\$ 93,513.32								Sub-total	\$ 121,979.80
OTHER FUNDS											
599	Cumberland Community Foundation Endowment	\$ 31,384.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 31,384.00
	Sub-total for Other Funds	\$ 31,384.00								Sub-total	\$ 31,384.00
	TOTAL	\$ 1,151,020.53								TOTAL	\$ 1,529,828.93

ADDITIONAL SUMMARIZED INFORMATION
USR
Operating Cash 28,371.63
Investments 488,655.55
\$ 517,027.18

NCPK
Operating Cash (66,360.13)
Cash Advance -
\$ (66,360.13)

Partnership for Children of Cumberland County, Inc. - UNRESTRICTED STATE REVENUES

Fiscal Year 2018 / 2019									
SHOULD BE:							100%	0%	
Activity	FY 18/19 Budget Effective 7/1/2018	April	May	June	Expenditures Y-T-D	Unspent Allocated Budget Amount	% of Budget Expended	% of Available Funds	
Administrative Operations	\$ 12,850.00	\$ 1,276.25	\$ 983.93	\$ (10,829.80)	\$ 843.25	\$ 12,006.75	7%	93%	
CC&R - Core (in case of Federal shutdown)	\$ 50,000.00	\$ -	\$ -	\$ -	\$ -	\$ 50,000.00	0%	100%	
Sub-Total	\$ 50,000.00	\$ -	\$ -	\$ -	\$ -	\$ 50,000.00	0%	100%	
Total Allocated Budget for FY17-18	62,850.00								
Allocated Budget Amount SPENT		\$ 1,276.25	\$ 983.93	\$ (10,829.80)	\$ 843.25				
Allocated Budget Amount UNSPENT						\$ 62,006.75			
SUMMARY OF CASH AND INVESTMENTS									
July 1 - Total Cash Carryover including Investments							\$ 517,910.85		
Unallocated Unrestricted State Revenues at the month end (see investment note below)					\$ (33,635.12)	<---- Cash of \$4,214.88 in GL 1113 at 07-01-18 less the FY 18-19 budget amount plus \$25,000 added in Feb 2019			
Funds Held for Others at the month end (Payroll Withholdings)					\$ -				
Unspent Budget for FY17-18 at the month end					\$ 62,006.75				
Subtotal (cash in GL 1113 at the month end to be used for operating funds)				\$ -		\$ 28,371.63			
Investments at month end (Includes money market account and certificates of deposits, if applicable)	\$513,695.97	\$ (8.00)	\$ (8.00)	\$ (8.42)		\$ 488,655.55	<---- \$25,000 of the investments may be redeemed and used for operating funds if needed.		
CURRENT TOTAL OF CASH AND INVESTMENTS AT THE MONTH END						\$ 517,027.18			

SUMMARY OF SMART START REVERSIONS DUE TO NCPC

		**TOTAL ALLOCATIONS	YEAREND AMOUNT REVERTED
FY	04-05	\$9,607,234	\$89,499
FY	05-06	\$9,801,495	\$84,967
FY	06-07	\$9,801,495	\$58,956
FY	07-08	\$9,997,525	\$44,650
FY	08-09	\$9,252,746	\$5,310
FY	09-10	\$8,793,297	\$7,035
FY	10-11	\$8,325,783	\$488
FY	11-12	\$6,826,125	\$596
FY	12-13	\$6,755,920	\$3,062
FY	13-14	\$6,617,810	\$22,429
FY	14-15	\$6,603,189	\$918
FY	15-16	\$6,603,189	\$5,386
FY	16-17	\$6,603,189	\$53,407
FY	17-18	\$6,598,689	\$47,949
FY	18-19	\$6,598,689	\$275,859

** includes DSS and WAGES

SUMMARY OF REGION 5 DCD GRANT REVERSIONS DUE TO SWCDC

YEARS	TOTAL ALLOCATIONS	YEAREND REVERSION AMOUNT
FY 10-11	\$688,258	\$114,686
FY 11-12	\$631,568	\$23,079
FY 12-13	\$631,568	\$24,976
FY 13-14	\$605,592	\$20,658
FY 14-15	\$561,856	\$13,462
FY 15-16	\$546,483	\$28,584
FY 16-17	\$562,878	\$55,959
FY 17-18	\$579,764	\$52,822
FY 18-19	\$625,907	\$29,194

Note: For FY 14-15 the School Age grant was only for three months is why the total allocation is less.

Note: For FY15-16 and FY16-17 the Infant Toddler grant had lapse salaries

PARTNERSHIP FOR CHILDREN OF CUMBERLAND COUNTY, INC.

Cash & In-Kind Contributions Report Fiscal Year 2018/2019

Total Smart Start Allocation: \$ 6,598,689.00
 Target Cash & In-Kind Required (19%): \$ 1,253,750.91
 Target Cash Required (≥13%): \$ 857,829.57
 Target In-Kind Required (±6%): \$ 395,921.34

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CASH DONATIONS		April	May	June	Y-T-D
Cash Donations - In-House					
Board & Committee Donations	501-4410	\$ 40.00	\$ 560.00	\$ 145.00	\$ 2,665.00
Staff Donations	501-4410	\$ 10.00	\$ 10.00	\$ 10.00	\$ 421.00
Donations - General Admin Operations	501-4410	\$ 30.00	\$ 1,428.02	\$ 450.00	\$ 8,501.07
Donations - General CCR&R	501-4410	\$ -	\$ -	\$ -	\$ 1,025.00
Donations - Reach Out & Read	501-4410	\$ -	\$ -	\$ -	\$ -
Donations - General PD&C	501-4410	\$ -	\$ -	\$ -	\$ -
Donations - General PFCRC	501-4410	\$ -	\$ -	\$ -	\$ -
Donations - PD&C KidStuff	501-4410	\$ -	\$ -	\$ -	\$ -
Donations - CCR&R Angel Tree	501-4410	\$ -	\$ -	\$ -	\$ -
Donations - Vending Machine Proceeds	515-4410	\$ 55.28	\$ 42.63	\$ 78.21	\$ 582.65
Donations - PFC Annual Engagements	531-4410	\$ -	\$ -	\$ -	\$ -
Donations - Forward March Conference	806-4830	\$ -	\$ 560.00	\$ -	\$ 25,890.66
Donations - Fundraising Events 2018	820-4611	\$ -	\$ -	\$ -	\$ 1,789.09
Donations - Fundraising Events 2019	820-4611	\$ 1,917.67	\$ -	\$ -	\$ 30,727.67
Donations - Fundraising Event Sales 2018	820-4601	\$ -	\$ -	\$ -	\$ 25.00
Donations - Fundraising Event Sales 2019	820-4601	\$ 150.00	\$ -	\$ -	\$ 23,702.00
Program Income - Rent from Resource Center I	801-4824	\$ 4,076.99	\$ 4,297.88	\$ 5,008.91	\$ 51,191.45
Program Income - Conference Room Rental RCI	801-4762	\$ -	\$ -	\$ -	\$ 275.00
Program Income - Nurturing Parenting Workshop Fees	801-4836	\$ -	\$ 550.00	\$ -	\$ 1,000.00
Program Income - Tenant Copier Fees	801-5311	\$ -	\$ 371.38	\$ -	\$ 518.30
Program Income - CCR&R Workshop Fees	801-4823	\$ 2,400.00	\$ 1,515.00	\$ 2,045.00	\$ 16,990.00
Program Income - CCR&R Resource Library Fees	801-4823	\$ 97.38	\$ 89.78	\$ 60.00	\$ 1,101.69
Program Income - PDCC IACET Workshop Fees	801-4822	\$ 605.00	\$ 35.00	\$ 50.00	\$ 3,940.00
Program Income - PD&C Services	801-4834	\$ -	\$ -	\$ -	\$ -
Program Income - PD&C KidStuff	801-4834	\$ 1,201.50	\$ -	\$ -	\$ 1,201.50
Program Income - Summer Camp Expo	801-4833	\$ -	\$ -	\$ -	\$ -
Program Income - Other	801-4827	\$ -	\$ -	\$ -	\$ -
Program Income - Rent from Resource Center II	812-4761	\$ 4,750.00	\$ 4,750.00	\$ 4,750.00	\$ 57,000.00
Cost Reduction - Car Seat Program Parent Fees	146-6902	\$ 20.00	\$ 140.00	\$ -	\$ 1,180.00
Quality Enhancement - Cash Matches	144-6904	\$ -	\$ -	\$ -	\$ -
Cost Reduction - Unlimited Online Learning	144-5317	\$ -	\$ -	\$ -	\$ -
					\$ -
Total Cash Donations - In-House		\$ 15,353.82	\$ 14,349.69	\$ 12,597.12	\$ 229,727.08

Cash Donations - Direct Service Providers					
1st Quarter (July - September)					\$ 16,870.32
2nd Quarter (October - December)					\$ 17,991.75
3rd Quarter (January - March)					\$ 19,581.38
4th Quarter (April - June)		\$ -	\$ -	\$ 14,711.51	\$ 14,711.51
PFC Child Care Subsidy Parent Fees		\$ -	\$ -		\$ -
Total Cash Donations - Direct Service Providers		\$ -	\$ -	\$ 14,711.51	\$ 69,154.96

TOTAL CASH DONATIONS	\$ 15,353.82	\$ 14,349.69	\$ 27,308.63	\$ 298,882.04
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GRANTS					
Carmax Foundation (100% Private Grants)	536-4426				\$ 10,000.00
WalMart Foundation (100% Private Grants)	533-4423				\$ -
Raising A Reader (100% Private Grants)	534-4420				\$ -
Kohl's Corporate Grants (100% Private Grants)	518-4420			\$ 465.00	\$ 2,407.00
Cumberland Community Foundation (100% Private Grants)	535-4425				\$ -
TOTAL GRANTS		\$ -	\$ -	\$ 465.00	\$ 12,407.00

4.7%

IN-KIND DONATIONS					
In-Kind Donations - In-House					
In-Kind Donations - Volunteer Time		\$ 4,986.71	\$ 6,570.45	\$ 7,647.86	\$ 62,701.88
Discounts on Materials - Kaplan					\$ 9,584.00
Discounts on Materials - Brame					\$ -
Discounts on Materials - Discount School Supply					\$ -
Discounts on Materials - Lakeshore					\$ -
Discounts on Software - TechSoup Stock					\$ -
Donations - Other In-Kind		\$ 2,462.50			\$ 3,112.50
PFC Staff Donations - Supplies and Mileage					\$ 242.98
PFC Board Member Donations - Supplies and Mileage					\$ 203.59
					\$ -
Total In-Kind Donations - In-House		\$ 7,449.21	\$ 6,570.45	\$ 7,647.86	\$ 75,844.95

In-Kind Donations - Direct Service Providers					
1st Quarter (July - September)					\$ 14,134.22
2nd Quarter (October - December)					\$ 37,898.49
3rd Quarter (January - March)					\$ 14,925.79
4th Quarter (April - June)		\$ -		\$ 31,447.46	\$ 31,447.46
Total In-Kind Donations - Direct Service Providers				\$ 31,447.46	\$ 98,405.96

TOTAL IN-KIND DONATIONS	\$ 7,449.21	\$ 6,570.45	\$ 39,095.32	\$ 174,250.91
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2.6%

GRAND TOTAL	\$ 22,803.03	\$ 20,920.14	\$ 66,868.95	\$ 485,539.95
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7.4%

- 1 - Current Month Reporting
- 2 - YTD Cash Reported
- 3 - YTD In-Kind Reported
- 4 - Amount remaining to reach target

TARGET REMAINING	\$ (768,210.97)
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